## THE GENERAL ASSEMBLY OF PENNSYLVANIA

## **HOUSE BILL**

No. 1326 Session of 2015

INTRODUCED BY GODSHALL, MILLARD, PICKETT, ROZZI, HARHART, KILLION, MURT, DAVIS, EVANKOVICH, SAINATO, P. DALEY, KORTZ, LONGIETTI, QUIGLEY, KAMPF, SNYDER AND TOEPEL, JUNE 11, 2015

AS AMENDED ON SECOND CONSIDERATION, HOUSE OF REPRESENTATIVES, OCTOBER 19, 2015

## AN ACT

1 2 3 4	Amending Title 66 (Public Utilities) of the Pennsylvania Consolidated Statutes, in rates and distribution systems, providing for valuation of acquired water and wastewater systems for ratemaking purposes.
5	The General Assembly of the Commonwealth of Pennsylvania
6	hereby enacts as follows:
7	Section 1. Title 66 of the Pennsylvania Consolidated <
8	Statutes is amended by adding a section to read:
9	§ 1329. Valuation of acquired water and wastewater systems.
10	(a) Process to establish fair market value of selling
11	utilityUpon agreement by both the acquiring public utility
12	and the selling utility, the following procedure shall be used
13	to determine the fair market value of the selling utility:
14	(1) Two utility valuation experts shall perform two
15	separate appraisals of the selling utility for the purpose of
16	establishing its fair market value.
17	(2) Each utility valuation expert shall determine fair
18	market value in compliance with the Uniform Standards of

±	<u>Professional Appraisal Practice, employing the cost, market</u>
ź	and income approaches.
	(3) Each utility valuation expert shall engage the
2	services of a licensed engineer to conduct an assessment of
<u>†</u>	the tangible assets of the selling utility. The assessment
7	shall be incorporated into the appraisal under the cost
ć	approach required under paragraph (2).
	(4) Each utility valuation expert shall provide the
€	completed appraisal to the acquiring public utility and
-	selling utility within 60 days of execution of the service
₹	<del>contract.</del>
=	(b) Utility valuation experts.
	(1) The utility valuation experts required under
4	subsection (a) shall be selected as follows:
	(i) one shall be selected by the acquiring public
	utility; and
	(ii) one shall be selected by the selling utility.
	(2) The utility valuation experts shall not:
	(i) derive any material financial benefit from the
	sale of the selling utility other than fees for services
	rendered; or
	(ii) be an immediate family member of a director,
	officer or employee of either the acquiring public
	utility or selling utility within a 12-month period of
	the date of hire to perform an appraisal.
	(3) Fees paid to utility valuation experts may be
<u>-</u>	ncluded in the transaction and closing costs associated with
ć	acquisition by the acquiring utility, however, fees may not
€	exceed the greater of:
	(i) thirty thousand dollars; or

1	(ii) five percent of the fair market value of the
2	selling utility.
3	(c) Ratemaking rate base. The following apply:
4	(1) Upon entry of a commission order approving the
5	acquisition, the ratemaking rate base of the selling utility
6	shall be incorporated into the rate base of the acquiring
7	public utility.
8	(2) The ratemaking rate base of the selling utility
9	shall be the lesser of the purchase price negotiated by the
10	acquiring public utility and selling utility or the fair
11	market value of the selling utility.
12	(d) Commission approval. The following apply:
13	(1) If the acquiring public utility and selling utility
14	agree to use the process outlined in subsection (a), the
15	acquiring public utility shall include the following as an
16	attachment to its application for commission approval of the
17	acquisition filed pursuant to section 1102 (relating to
18	enumeration of acts requiring certificate):
19	(i) Copies of the two appraisals performed by the
20	utility valuation experts under subsection (a).
21	(ii) The purchase price of the selling utility as
22	agreed to by the acquiring public utility and selling
23	utility.
24	(iii) The recommended ratemaking rate base.
25	(iv) The transaction and closing costs incurred by
26	the acquiring public utility that will be included in its
27	rate base.
28	(v) A tariff containing the new rate or rate
29	division of the acquiring public utility that the selling
30	public utility will be incorporated into for

1	postacquisition ratemaking purposes.
2	(2) If the commission issues an order approving the
3	application for acquisition, the order shall include:
4	(i) The ratemaking rate base of the selling utility,
5	as determined under subsection (c).
6	(ii) The new rate that will be applicable to the
7	service territory acquired by the acquiring public
8	utility or the current rate division of the acquiring
9	public utility that will be applicable to the acquired
10	service territory, as agreed to by the acquiring public
11	utility and selling utility.
12	(3) Any rate recommended by the commission shall be
13	consistent with the rate recommendation provided under
14	paragraph (1) (v) unless it can be demonstrated that the
15	recommended rate will result in a rate increase to the
16	acquiring public utility's customers by 5% or more.
17	(4) The rate approved by the commission as part of its
18	approval of the application for acquisition shall remain in
19	effect until such time as new rates are approved for the
20	acquiring public utility as the result of a base rate case
21	proceeding before the commission. The acquiring public
22	utility may collect a distribution system improvement charge
23	during this time, as approved by the commission under this
24	<del>chapter.</del>
25	(5) The selling utility's cost of service shall be
26	incorporated into the revenue requirement of the acquiring
27	public utility either as part of the commission's order
28	approving the acquisition or as part of the acquiring
29	utility's next base rate case proceeding. The original source
3.0	of funding for any part of the water or sewer assets of the

Τ.	sering public utility shall not be relevant to determining
2	the value of said assets.
3	(e) Postacquisition projects. The following apply:
4	(1) Any postacquisition improvements made by the
5	acquiring public utility that are not eligible to be
6	collected through a distribution system improvement charge
7	shall be eligible for inclusion in allowance for funds used
8	during construction after the date the expense was incurred.
9	(2) An acquiring public utility may collect allowance
0 ـ	for funds used during construction, through rates, until the
1	improved asset has been in service for a period of four years
.2	or until the asset is included in the acquiring public
13	utility's next base rate case, whichever is earlier.
4	(3) For ratemaking purposes, any postacquisition
_5	improvements made to the selling utility's assets by the
6	acquiring public utility shall not be subject to depreciation
_7	from the date the expense was incurred until such time as the
8_8	improved asset has been in service for a period of four years
_9	or until the asset is included in the acquiring public
20	utility's next base rate case, whichever is earlier.
21	(f) Definitions The following words and phrases when used
22	in this section shall have the meanings given to them in this
23	section unless the context clearly indicates otherwise:
24	"Acquiring public utility." An investor owned water or
25	wastewater public utility subject to regulation under this title
26	for a period of at least five years that is acquiring a selling
27	utility as the result of a voluntary arm's-length transaction
28	between the buyer and seller.
29	"Allowance of funds used during construction." An accounting
30	practice that recognizes the capital costs, including debt and

- 1 equity funds that are used to finance the construction costs of
- 2 an improvement to a selling utility's assets by an acquiring
- 3 <del>public utility.</del>
- 4 <u>"Fair market value." The average of the two utility</u>
- 5 valuation expert appraisals conducted under subsection (a) (1).
- 6 "Ratemaking rate base." The dollar value of a selling
- 7 <u>utility which, for postacquisition ratemaking purposes, is</u>
- 8 <u>incorporated into the rate base of the acquiring public utility.</u>
- 9 <u>"Selling utility." A water or wastewater company located in</u>
- 10 this Commonwealth, owned by a public utility, municipal
- 11 corporation or authority that is being purchased by an acquiring
- 12 <u>public utility as the result of a voluntary arm's length</u>
- 13 <u>transaction between the buyer and seller.</u>
- 14 "Utility valuation expert." A person hired by an acquiring
- 15 public utility and selling utility for the purpose of conducting

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- 16 <u>an economic valuation of the selling utility to determine its</u>
- 17 fair market value.
- 18 Section 2. This act shall take effect in 60 days.
- 19 SECTION 1. TITLE 66 OF THE PENNSYLVANIA CONSOLIDATED
- 20 STATUTES IS AMENDED BY ADDING A SECTION TO READ:
- 21 § 1329. VALUATION OF ACQUIRED WATER AND WASTEWATER SYSTEMS.
- 22 (A) PROCESS TO ESTABLISH FAIR MARKET VALUE OF SELLING
- 23 UTILITY.--UPON AGREEMENT BY BOTH THE ACOUIRING PUBLIC UTILITY OR
- 24 ENTITY AND THE SELLING UTILITY, THE FOLLOWING PROCEDURE SHALL BE
- 25 USED TO DETERMINE THE FAIR MARKET VALUE OF THE SELLING UTILITY:
- 26 (1) THE COMMISSION WILL MAINTAIN A LIST OF UTILITY
- 27 VALUATION EXPERTS FROM WHICH THE ACOUIRING PUBLIC UTILITY OR
- 28 <u>ENTITY AND SELLING UTILITY WILL CHOOSE.</u>
- 29 (2) TWO UTILITY VALUATION EXPERTS SHALL PERFORM TWO
- 30 SEPARATE APPRAISALS OF THE SELLING UTILITY FOR THE PURPOSE OF

1	ESTABLISHING ITS FAIR MARKET VALUE.
2	(3) EACH UTILITY VALUATION EXPERT SHALL DETERMINE FAIR
3	MARKET VALUE IN COMPLIANCE WITH THE UNIFORM STANDARDS OF
4	PROFESSIONAL APPRAISAL PRACTICE, EMPLOYING THE COST, MARKET
5	AND INCOME APPROACHES.
6	(4) THE ACQUIRING PUBLIC UTILITY OR ENTITY AND SELLING
7	UTILITY SHALL ENGAGE THE SERVICES OF THE SAME LICENSED
8	ENGINEER TO CONDUCT AN ASSESSMENT OF THE TANGIBLE ASSETS OF
9	THE SELLING UTILITY. THE ASSESSMENT SHALL BE INCORPORATED
10	INTO THE APPRAISAL UNDER THE COST APPROACH REQUIRED UNDER
11	PARAGRAPH (3).
12	(5) EACH UTILITY VALUATION EXPERT SHALL PROVIDE THE
13	COMPLETED APPRAISAL TO THE ACQUIRING PUBLIC UTILITY OR ENTITY
14	AND SELLING UTILITY WITHIN 90 DAYS OF EXECUTION OF THE
15	SERVICE CONTRACT.
16	(B) UTILITY VALUATION EXPERTS
17	(1) THE UTILITY VALUATION EXPERTS REQUIRED UNDER
18	SUBSECTION (A) SHALL BE SELECTED AS FOLLOWS:
19	(I) ONE SHALL BE SELECTED BY THE ACQUIRING PUBLIC
20	UTILITY OR ENTITY; AND
21	(II) ONE SHALL BE SELECTED BY THE SELLING UTILITY.
22	(2) THE UTILITY VALUATION EXPERTS SHALL NOT:
23	(I) DERIVE ANY MATERIAL FINANCIAL BENEFIT FROM THE
24	SALE OF THE SELLING UTILITY OTHER THAN FEES FOR SERVICES
25	RENDERED; OR
26	(II) BE AN IMMEDIATE FAMILY MEMBER OF A DIRECTOR,
27	OFFICER OR EMPLOYEE OF EITHER THE ACQUIRING PUBLIC
28	UTILITY, ENTITY OR SELLING UTILITY WITHIN A 12-MONTH
29	PERIOD OF THE DATE OF HIRE TO PERFORM AN APPRAISAL.
30	(3) FEES PAID TO UTILITY VALUATION EXPERTS MAY BE

1	INCLUDED IN THE TRANSACTION AND CLOSING COSTS ASSOCIATED WITH
2	ACQUISITION BY THE ACQUIRING UTILITY OR ENTITY. FEES ELIGIBLE
3	FOR INCLUSION MAY BE OF AN AMOUNT NOT EXCEEDING 5% OF THE
4	FAIR MARKET VALUE OF THE SELLING UTILITY OR A FEE APPROVED BY
5	THE COMMISSION.
6	(C) RATEMAKING RATE BASE THE FOLLOWING APPLY:
7	(1) THE RATEMAKING RATE BASE OF THE SELLING UTILITY
8	SHALL BE INCORPORATED INTO THE RATE BASE OF:
9	(I) THE ACQUIRING PUBLIC UTILITY DURING THE
10	ACQUIRING PUBLIC UTILITY'S NEXT BASE RATE CASE; OR
11	(II) THE ENTITY IN ITS INITIAL TARIFF FILING.
12	(2) THE RATEMAKING RATE BASE OF THE SELLING UTILITY
13	SHALL BE THE LESSER OF THE PURCHASE PRICE NEGOTIATED BY THE
14	ACQUIRING PUBLIC UTILITY OR ENTITY AND SELLING UTILITY OR THE
15	FAIR MARKET VALUE OF THE SELLING UTILITY.
16	(D) ACQUISITIONS BY PUBLIC UTILITY THE FOLLOWING APPLY:
17	(1) IF THE ACQUIRING PUBLIC UTILITY AND SELLING UTILITY
18	AGREE TO USE THE PROCESS OUTLINED IN SUBSECTION (A), THE
19	ACQUIRING PUBLIC UTILITY SHALL INCLUDE THE FOLLOWING AS AN
20	ATTACHMENT TO ITS APPLICATION FOR COMMISSION APPROVAL OF THE
21	ACQUISITION FILED PURSUANT TO SECTION 1102 (RELATING TO
22	ENUMERATION OF ACTS REQUIRING CERTIFICATE):
23	(I) COPIES OF THE TWO APPRAISALS PERFORMED BY THE
24	UTILITY VALUATION EXPERTS UNDER SUBSECTION (A).
25	(II) THE PURCHASE PRICE OF THE SELLING UTILITY AS
26	AGREED TO BY THE ACQUIRING PUBLIC UTILITY AND SELLING
27	UTILITY.
28	(III) THE RATEMAKING RATE BASE DETERMINED PURSUANT
29	TO SUBSECTION (C) (2).
30	(IV) THE TRANSACTION AND CLOSING COSTS INCURRED BY

	THE ACQUIRING PUBLIC UTILITY THAT WILL BE INCLUDED IN ITS
	RATE BASE.
	(V) A TARIFF CONTAINING A RATE EQUAL TO THE EXISTING
	RATES OF THE SELLING UTILITY AT THE TIME OF THE
	ACQUISITION AND A RATE STABILIZATION PLAN, IF APPLICABLE
	TO THE ACQUISITION.
	(2) THE COMMISSION SHALL ISSUE A FINAL ORDER ON AN
4	APPLICATION SUBMITTED UNDER THIS SECTION WITHIN SIX MONTHS OF
	THE FILING DATE OF AN APPLICATION MEETING THE REQUIREMENTS OF
1	SUBSECTION (D) (1).
	(3) IF THE COMMISSION ISSUES AN ORDER APPROVING THE
4	APPLICATION FOR ACQUISITION, THE ORDER SHALL INCLUDE:
	(I) THE RATEMAKING RATE BASE OF THE SELLING UTILITY,
	AS DETERMINED UNDER SUBSECTION (C) (2).
	(II) ADDITIONAL CONDITIONS OF APPROVAL AS MAY BE
	REQUIRED BY THE COMMISSION.
	(4) THE TARIFF SUBMITTED PURSUANT TO SUBSECTION (D) (1)
-	(V) SHALL REMAIN IN EFFECT UNTIL SUCH TIME AS NEW RATES ARE
4	APPROVED FOR THE ACQUIRING PUBLIC UTILITY AS THE RESULT OF A
]	BASE RATE CASE PROCEEDING BEFORE THE COMMISSION. THE
4	ACQUIRING PUBLIC UTILITY MAY COLLECT A DISTRIBUTION SYSTEM
-	IMPROVEMENT CHARGE DURING THIS TIME, AS APPROVED BY THE
(	COMMISSION UNDER THIS CHAPTER.
	(5) THE SELLING UTILITY'S COST OF SERVICE SHALL BE
_	INCORPORATED INTO THE REVENUE REQUIREMENT OF THE ACQUIRING
	PUBLIC UTILITY AS PART OF THE ACQUIRING UTILITY'S NEXT BASE
]	RATE CASE PROCEEDING. THE ORIGINAL SOURCE OF FUNDING FOR ANY
	PART OF THE WATER OR SEWER ASSETS OF THE SELLING UTILITY
į	SHALL NOT BE RELEVANT TO DETERMINE THE VALUE OF SAID ASSETS.
	(F) ACOUTSITIONS BY ENTITYAN ENTITY SHALL PROVIDE ALL THE

- 1 INFORMATION REQUIRED BY SUBSECTION (D)(1) TO THE COMMISSION AS
- 2 AN ATTACHMENT TO ITS APPLICATION FOR A CERTIFICATE OF PUBLIC
- 3 CONVENIENCE FILED PURSUANT TO SECTION 1102.
- 4 (F) POSTACQUISITION PROJECTS. -- THE FOLLOWING APPLY:
- 5 (1) AN ACQUIRING PUBLIC UTILITY'S POSTACQUISITION
- 6 IMPROVEMENTS THAT ARE NOT INCLUDED IN A DISTRIBUTION
- 7 <u>IMPROVEMENT CHARGE SHALL ACCRUE ALLOWANCE FOR FUNDS USED</u>
- 8 <u>DURING CONSTRUCTION AFTER THE DATE THE COST WAS INCURRED</u>
- 9 UNTIL THE ASSET HAS BEEN IN SERVICE FOR A PERIOD OF FOUR
- 10 YEARS OR UNTIL THE ASSET IS INCLUDED IN THE ACQUIRING PUBLIC
- 11 UTILITY'S NEXT BASE RATE CASE, WHICHEVER IS EARLIER.
- 12 (2) DEPRECIATION ON AN ACQUIRING PUBLIC UTILITY'S
- 13 <u>POSTACQUISITION IMPROVEMENTS THAT HAVE NOT BEEN INCLUDED IN</u>
- 14 THE CALCULATION OF A DISTRIBUTION SYSTEM IMPROVEMENT CHARGE
- 15 SHALL BE DEFERRED FOR BOOK AND RATEMAKING PURPOSES.
- 16 (G) DEFINITIONS.--THE FOLLOWING WORDS AND PHRASES WHEN USED
- 17 IN THIS SECTION SHALL HAVE THE MEANINGS GIVEN TO THEM IN THIS
- 18 SECTION UNLESS THE CONTEXT CLEARLY INDICATES OTHERWISE:
- 19 "ACOUIRING PUBLIC UTILITY." A WATER OR WASTEWATER PUBLIC
- 20 UTILITY SUBJECT TO REGULATION UNDER THIS TITLE THAT IS ACQUIRING
- 21 <u>A SELLING UTILITY AS THE RESULT OF A VOLUNTARY ARM'S-LENGTH</u>
- 22 TRANSACTION BETWEEN THE BUYER AND SELLER.
- 23 "ALLOWANCE OF FUNDS USED DURING CONSTRUCTION." AN ACCOUNTING
- 24 PRACTICE THAT RECOGNIZES THE CAPITAL COSTS, INCLUDING DEBT AND
- 25 EQUITY FUNDS THAT ARE USED TO FINANCE THE CONSTRUCTION COSTS OF
- 26 AN IMPROVEMENT TO A SELLING UTILITY'S ASSETS BY AN ACQUIRING
- 27 PUBLIC UTILITY.
- 28 "ENTITY." A PERSON, PARTNERSHIP OR CORPORATION THAT IS
- 29 ACQUIRING A SELLING UTILITY AND HAS FILED OR WHOSE AFFILIATE HAS
- 30 FILED AN APPLICATION WITH THE COMMISSION SEEKING PUBLIC UTILITY

- 1 STATUS PURSUANT TO SECTION 1102.
- 2 <u>"FAIR MARKET VALUE."</u> THE AVERAGE OF THE TWO UTILITY
- 3 VALUATION EXPERT APPRAISALS CONDUCTED UNDER SUBSECTION (A)(2).
- 4 "RATEMAKING RATE BASE." THE DOLLAR VALUE OF A SELLING
- 5 UTILITY WHICH, FOR POSTACQUISITION RATEMAKING PURPOSES, IS
- 6 INCORPORATED INTO THE RATE BASE OF THE ACQUIRING PUBLIC UTILITY
- 7 OR ENTITY.
- 8 "RATE STABILIZATION PLAN." A PLAN THAT WILL HOLD RATES
- 9 CONSTANT OR PHASE RATES IN OVER A PERIOD OF TIME AFTER THE NEXT
- 10 BASE RATE CASE.
- "SELLING UTILITY." A WATER OR WASTEWATER COMPANY LOCATED IN
- 12 THIS COMMONWEALTH, OWNED BY A MUNICIPAL CORPORATION OR AUTHORITY
- 13 THAT IS BEING PURCHASED BY AN ACQUIRING PUBLIC UTILITY OR ENTITY
- 14 AS THE RESULT OF A VOLUNTARY ARM'S-LENGTH TRANSACTION BETWEEN
- 15 THE BUYER AND SELLER.
- 16 "UTILITY VALUATION EXPERT." A PERSON HIRED BY AN ACQUIRING
- 17 PUBLIC UTILITY AND SELLING UTILITY FOR THE PURPOSE OF CONDUCTING
- 18 AN ECONOMIC VALUATION OF THE SELLING UTILITY TO DETERMINE ITS\_
- 19 FAIR MARKET VALUE.
- 20 SECTION 2. THIS ACT SHALL TAKE EFFECT IN 60 DAYS.