## THE GENERAL ASSEMBLY OF PENNSYLVANIA

## HOUSE BILL

No. 2370 Session of 2010

INTRODUCED BY D. COSTA, DeLUCA, BARBIN, DEASY, FABRIZIO, FRANKEL, HALUSKA, MATZIE, MELIO, PASHINSKI, READSHAW, SHAPIRO, SIPTROTH, THOMAS AND WHITE, MARCH 24, 2010

AS REPORTED FROM COMMITTEE ON INSURANCE, HOUSE OF REPRESENTATIVES, AS AMENDED, JUNE 22, 2010

## AN ACT

- Amending the act of December 20, 1983 (P.L.260, No.72), entitled 1 "An act providing for the licensing and regulating of public 2 adjusters and public adjuster solicitors, " further providing 3 for definitions and for license; providing for application for public adjuster license, for licensing, for issuance and term of license, for license renewals and for reciprocal 5 licensing; further providing for fees, for bond, AND for 7 contract; PROVIDING FOR WRITTEN DISCLOSURE OF FINANCIAL 8 9 INTEREST; FURTHER PROVIDING for revocation, etc., of license, AND for violations and; PROVIDING FOR CIVIL REMEDY; FURTHER 10 PROVIDING for administration and enforcement; and providing 11 for persons licensed as public adjuster solicitors. 12
- 13 The General Assembly of the Commonwealth of Pennsylvania
- 14 hereby enacts as follows:
- 15 Section 1. Sections 1 and 2 of the act of December 20, 1983
- 16 (P.L.260, No.72), referred to as the Public Adjuster Licensing
- 17 Law, are amended to read:
- 18 Section 1. Definitions.
- 19 The following words and phrases when used in this act shall
- 20 have the meanings given to them in this section unless the
- 21 context clearly indicates otherwise:
- 22 "Application." A form approved by the Insurance Department

- 1 to be used to apply for a public adjuster license.
- 2 "Business entity." A corporation, partnership, association,
- 3 limited liability company or limited liability partnership.
- 4 "Business entity application." A form approved by the
- 5 department to be used by a business entity to apply for a public
- 6 <u>adjuster license.</u>
- 7 "Department." The Insurance Department of the Commonwealth.
- 8 "Home state." The District of Columbia, a state,
- 9 commonwealth or territory of the United States in which a public
- 10 adjuster resides and is licensed to act as a resident
- 11 <u>publicadjuster</u> PUBLIC ADJUSTER.
- 12 <u>"Licensee." A person licensed by the Insurance Department</u>
- 13 <u>asa AS A public adjuster.</u>
- 14 <u>"Nonresident public adjuster." A public adjuster whose home</u>
- 15 <u>state is not this Commonwealth.</u>
- 16 "Public adjuster." Any person[, partnership, association or
- 17 corporation advertising, soliciting business or holding himself
- 18 [or itself] out to the public as an adjuster of claims for
- 19 losses or damages arising out of policies of insurance, surety
- 20 or indemnity upon property, persons or insurable business
- 21 interests within this Commonwealth, and receiving any
- 22 compensation or reward for the giving of advice or assistance to
- 23 the insured in the adjustment of claims for such losses, or who
- 24 for compensation or reward, whether by way of salary or
- 25 commission or otherwise, directly or indirectly, [solicit]
- 26 <u>solicits</u> business, [investigate] <u>investigates</u> or [adjust]
- 27 <u>adjusts</u> losses or [advise] <u>advises</u> the insured with reference to
- 28 claims for losses on behalf of any other person[, partnership,
- 29 association or corporation] engaged in the business of adjusting
- 30 losses. The term does not include an agent or employee of an

- 1 insurance company, association or an exchange, through whom a
- 2 policy of insurance was written, in adjusting loss or damage
- 3 under such policy, nor does it include [a broker or agent] an
- 4 <u>insurance producer</u> acting as an adjuster if the services of the
- 5 [agent or broker] <u>insurance producer</u> in the adjustment are
- 6 without compensation.
- 7 ["Public adjuster solicitor." Any person, partnership,
- 8 association or corporation, who or which solicits, directly or
- 9 indirectly, for a fee, or in any manner aids in securing for a
- 10 public adjuster a contract for the adjustment of a loss.]
- 11 "Repairs." Shall not include temporary or emergency repairs
- 12 made for the purpose of protecting the insured property or to
- 13 comply with policy terms and conditions.
- 14 Section 2. License.
- 15 (a) License required. -- No person[, partnership, association
- 16 or corporation] shall, directly or indirectly, act within the
- 17 Commonwealth as a public adjuster [or a public adjuster
- 18 solicitor] without first procuring from the Insurance
- 19 Commissioner a license as a public adjuster [or public adjuster
- 20 solicitor, respectively].
- 21 (b) [Insurance Commissioner to issue licenses.--The
- 22 Insurance Commissioner may issue a license as a public adjuster
- 23 or public adjuster solicitor to any person of at least 18 years
- 24 of age and to any partnership, association or corporation which
- 25 maintains a bona fide office in the Commonwealth, readily
- 26 accessible to the general public. No license shall be granted to
- 27 any corporation unless, by provisions of its charter, it is
- 28 authorized to engage in the business of insurance claim
- 29 adjusting and unless individual licenses are also secured for
- 30 each active officer of such corporation. No license shall be

- 1 granted to a partnership or association unless individual
- 2 licenses are also secured for each active member of such
- 3 partnership or association. Before any such license is granted,
- 4 the applicant shall first make answer, in writing and under
- 5 oath, to interrogatories on forms and supplements such as the
- 6 Insurance Commissioner shall prepare: Provided, That any
- 7 applicant who shall have held such a license for a period of at
- 8 least two years prior to the effective date of this act shall be
- 9 entitled, upon proper application, to receive a license without
- 10 the necessity of submitting to an examination. When the
- 11 Insurance Commissioner is satisfied that the applicant is
- 12 trustworthy and competent to transact business as a public
- 13 adjuster and public adjuster solicitor, respectively, in such
- 14 manner as to safeguard the interest of the public, he shall
- 15 issue a license.] (Reserved).
- 16 (c) [Nonresident public adjusters and public adjuster
- 17 solicitors.--The Insurance Commissioner may issue a license as
- 18 public adjuster or public adjuster solicitor to a person not a
- 19 resident of this Commonwealth, upon compliance with the
- 20 applicable provisions of this act, if the State or the Province
- 21 of Canada of such person's residence will accord the same
- 22 privilege to a resident of this Commonwealth. The provisions of
- 23 this subsection relating to noneligibility for licensure shall
- 24 not apply to any nonresident public adjusters and public
- 25 adjuster solicitors who did business in Pennsylvania as licensed
- 26 public adjusters or public adjuster solicitors prior to the
- 27 effective date of this act.
- 28 (1) The Insurance Commissioner may enter into reciprocal
- 29 agreements with the appropriate official of any such other
- 30 state or province waiving the written examination of any

1 applicant resident in such other state if:

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a written examination is required of applicants for an insurance public adjuster or public adjuster solicitor license in such other state or province;

- (ii) the appropriate official of the other state or province certifies that the applicant holds a currently valid license as a public adjuster or public adjuster solicitor in such other state or province and either passed such a written examination or was the holder of an insurance agent's license prior to the time a written examination was required; and
- (iii) that in such other state or province a resident of this Commonwealth is privileged to procure a public adjuster or public adjuster solicitor license upon the foregoing conditions and without discrimination as to fees otherwise in favor of the residents of such other state or province.] (Reserved).
- 18 (d) License not to be issued to certain persons. -- No license as a public adjuster [or public adjuster solicitor] shall be 19 20 issued to any person[, partnership, association or corporation] engaged or interested in, or receiving any profit from[, nor 21 shall the holder of any such license engage or be interested in, 22
- 23 or receive any profit from, ] any salvage, restoration company or similar business. No licensee shall be engaged in or have an
- 25 interest in or receive any profit from any salvage, restoration
- 26 company or similar business.
- 27 Section 2. The act is amended by adding sections to read:
- 28 Section 2.1. Application for public adjuster license.
- 29 (a) Individuals. -- An individual who is a resident of this
- Commonwealth may apply to the department for a resident public 30

- 1 <u>adjuster license</u>. An individual who is not a resident of this
- 2 <u>Commonwealth may apply for a nonresident public adjuster</u>
- 3 license. To apply for a public adjuster license, an individual
- 4 <u>shall submit to the department:</u>
- 5 (1) a completed application on forms approved by the
- 6 <u>department;</u>
- 7 (2) the applicant's fingerprints, for the department to
- 8 receive national criminal history records information from
- 9 <u>the Criminal Justice Information Services Division of the</u>
- 10 Federal Bureau of Investigation;
- 11 (3) documentation verifying the applicant passed or is
- 12 <u>exempt from the public adjuster licensing examination; and</u>
- 13 <u>(4) the required license fee and fees for obtaining</u>
- 14 <u>national criminal history records information.</u>
- 15 (b) Business entities. -- Upon designating one or more
- 16 officers or partners licensed under this act to be responsible
- 17 for the business entity's compliance with the insurance laws and
- 18 regulations of the Commonwealth, a business entity may apply to
- 19 the department for a public adjuster license. A business entity
- 20 with an office in this Commonwealth shall apply for a resident
- 21 public adjuster license. A business entity that does not have an
- 22 office in this Commonwealth shall apply for a nonresident public
- 23 adjuster license. The designated licensees of the business
- 24 entity shall submit to the department:
- 25 (1) a completed business entity application on forms
- approved by the department;
- 27 (2) proof of the public adjuster license held by the
- designated licensees; and
- 29 <u>(3) the required license fee.</u>
- 30 (c) License fee. -- A nonrefundable \$200 fee shall accompany a

- 1 completed application for a resident or nonresident public
- 2 <u>adjuster license until modified by the department by regulation.</u>
- 3 Section 2.2. Licensing.
- 4 (a) Individuals. -- The department shall review each
- 5 application and may conduct an investigation of each individual
- 6 who applies for a license in accordance with this act. The
- 7 <u>department shall issue a resident or nonresident public adjuster</u>
- 8 <u>license</u>, as appropriate, to the applicant when the department is
- 9 satisfied the following criteria have been met:
- 10 (1) the applicant has reached 18 years of age;
- 11 (2) the applicant has not committed any act which is
- 12 <u>prohibited under this act;</u>
- 13 (3) the applicant has passed or is exempt from the
- public insurance adjuster licensing examination;
- 15 (4) the applicant has paid the applicable fees
- 16 established under this act;
- 17 (5) the applicant possesses the general fitness,
- 18 competence and reliability sufficient to satisfy the
- 19 department the applicant is worthy of licensure; and
- 20 (6) other criteria as the department may establish.
- 21 (b) Business entities. -- The department shall review each
- 22 business entity application and may conduct an investigation of
- 23 each business entity seeking licensure and its designated
- 24 licensees. The department shall issue a resident or nonresident
- 25 public adjuster license, as appropriate, to the business entity
- 26 when the department is satisfied the following criteria have
- 27 been met:
- 28 (1) the business entity has one or more designated
- 29 <u>licensees who are responsible for the business entity's</u>
- 30 compliance with the insurance laws and regulations of this

1	<pre>Commonwealth;</pre>
2	(2) the business entity's designated licensees and
3	officers, partners or members are licensees in good standing
4	with the department;
5	(3) if a corporation or limited liability company,
6	individual public adjuster licenses shall be held by or
7	secured for each officer of the corporation or limited
8	liability company;
9	(4) if a partnership, limited liability partnership or
10	association, individual public adjuster licenses shall be
11	held by or secured for each partner or member of the
12	association;
13	(5) the business entity or its designated licensees have
14	not committed an act which is prohibited under this act;
15	(6) the business entity is owned, operated and managed
16	by persons possessing the general fitness, competence and
17	reliability sufficient to satisfy the department that the
18	business entity is worthy of licensure;
19	(7) the business entity has paid the applicable fees
20	established under this act; and
21	(8) other criteria as the department may establish.
22	Section 2.3. Issuance and term of license.
23	A public adjuster license issued by the department shall be:
24	(1) issued only in the name of the individual or
25	business entity. If a licensee is doing business under a
26	fictitious name other than the name appearing on the public
27	adjuster license, the licensee is required to notify the
28	department in writing prior to using the fictitious name;
29	(2) issued in paper or electronic form;
30	(3) nontransferable; and

- 1 (4) issued for a period not to exceed two years.
- 2 <u>Section 2.4. License renewals.</u>
- 3 (a) General rule. -- A licensee may request renewal of the
- 4 <u>license. The licensee shall submit to the department a completed</u>
- 5 renewal form, the required fee and verification the licensee has
- 6 completed the continuing education required by this act. Upon
- 7 receipt and review, the department shall renew the license
- 8 unless it determines the licensee is not in compliance with this
- 9 <u>act.</u>
- 10 (b) Continuing education. -- A licensee who is not a business
- 11 entity shall successfully complete 24 credit hours of approved
- 12 continuing education for each two-year license period as a
- 13 <u>condition for license renewal unless modified by the department</u>
- 14 by regulation. A licensee may carry forward excess continuing
- 15 education credit hours up to 24 credit hours from one licensing
- 16 period to the next licensing period.
- 17 (c) Lapses.--A licensee who allows his license to lapse by
- 18 failing to timely renew the license, pay the fee required by
- 19 this act or complete the continuing education required by this
- 20 act may within 60 days of the license renewal date request the
- 21 department to reinstate the license. Persons requesting
- 22 reinstatement of a lapsed license shall submit a completed
- 23 renewal form, the fee required by this act and verification the
- 24 person has completed all continuing education required by
- 25 <u>subsection</u> (b) for the previously licensed and lapsed periods.
- 26 If the department receives a request for reinstatement together
- 27 <u>with a completed renewal application, payment of the lapsed</u>
- 28 license fee and proof of continuing education compliance within
- 29 60 days after the license lapsed, the department shall reinstate
- 30 the license retroactively with the reinstatement effective on

- 1 the date the license lapsed. Except as set forth in subsection
- 2 (d), if a person applies for reinstatement more than 60 days
- 3 after the lapse date, the person shall reapply for a license
- 4 <u>under this act.</u>
- 5 (d) Extenuating circumstances. -- A licensee who is unable to
- 6 timely comply with the requirements of subsection (a) as a
- 7 result of military service or other extenuating circumstance may
- 8 request the department to waive the requirements of completing
- 9 continuing education for the period in which the license had
- 10 lapsed and payment of the lapsed license fee. The request shall
- 11 <u>include sufficient detail and supporting documentation to</u>
- 12 <u>determine the necessity of the waiver. If the department</u>
- 13 <u>determines that there is good cause for noncompliance, the</u>
- 14 department shall grant the waiver and permit the licensee to
- 15 request renewal of the license in accordance with this act.
- 16 <u>(e) Renewal fees.--The following nonrefundable fees shall</u>
- 17 accompany an application for renewal of a public adjuster
- 18 license unless modified by the department by regulation:
- 19 (1) Resident or nonresident renewal fee, \$200.
- 20 (2) Lapsed license renewal fee, \$400.
- 21 Section 2.5. Reciprocal licensing.
- 22 (a) Nonresident individuals.--
- 23 (1) An individual who is currently licensed as a
- resident public adjuster in another state or territory may
- 25 apply to the department for a nonresident public adjuster
- license. The individual shall submit to the department a
- 27 completed application, proof of the individual's current home
- 28 state license in a form or manner determined acceptable by
- 29 <u>the department and the required license fee.</u>
- 30 (2) Upon receipt and review of the application, proof of

1 the home state license in a form or manner determined

2 <u>acceptable by the department and the fee, the department</u>

3 shall issue a nonresident public adjuster license to the

4 <u>individual. The department may deny the application if the</u>

individual's home state does not award nonresident public

adjuster licenses to resident licensees of this Commonwealth

on the same basis.

## (b) Nonresident business entities. --

under this act to be responsible for the business entity's compliance with the insurance laws and regulations of this Commonwealth, a business entity which is currently licensed as a resident public adjuster in another state or territory may apply to the department for a nonresident public adjuster license. The designated licensees of the business entity shall remit to the department a completed business entity application, proof of the business entity's current home state license in a form or manner determined acceptable by the department and the required license fee.

(2) Upon receipt and review of the application, proof of the home state license in a form or manner determined acceptable by the department and the fee, the department shall issue a nonresident public adjuster license to the business entity if the department determines that the business entity, its partners, members or officers, and its designated licensees are licensees in good standing in the business entity's home state. The department may deny the application if the business entity's home state does not award nonresident public adjuster licenses to resident licensees of this Commonwealth on the same basis.

- 1 Section 3. Sections 3, 4, 5, 6, 7 and 8 of the act are
- 2 SECTION 3 OF THE ACT IS amended to read:
- 3 Section 3. [Fees.
- 4 (a) Public adjuster's license. -- A fee shall be paid to the
- 5 Insurance Commissioner by the applicant for a public adjuster's
- 6 license at the time application is made, and annually thereafter
- 7 for the renewal thereof, of \$100. If the applicant is a
- 8 corporation, partnership or association, such fee shall be paid
- 9 for each person specified in the license.
- 10 (b) Public adjuster solicitor's license.--A fee shall be
- 11 paid to the Insurance Commissioner by the applicant for a public
- 12 adjuster solicitor's license at the time application is made,
- 13 and annually thereafter for the renewal thereof, of \$50. If the
- 14 applicant is a corporation, partnership, or association, such
- 15 fee shall be paid for each person specified in the license.]
- 16 (Reserved).
- 17 SECTION 4. THE ACT IS AMENDED BY ADDING A SECTION TO READ:
- 18 SECTION 3.1. WRITTEN DISCLOSURE OF FINANCIAL INTEREST.
- 19 (A) REQUIREMENT. -- A PUBLIC ADJUSTER SHALL PROVIDE THE
- 20 INSURED A WRITTEN DISCLOSURE CONCERNING A DIRECT OR INDIRECT
- 21 FINANCIAL INTEREST THE PUBLIC ADJUSTER HAS WITH ANOTHER PARTY
- 22 <u>INVOLVED IN AN ASPECT OF THE CLAIM OTHER THAN THE SALARY, FEE,</u>
- 23 COMMISSION OR OTHER CONSIDERATION ESTABLISHED IN THE WRITTEN
- 24 CONTRACT WITH THE INSURED, INCLUDING, BUT NOT LIMITED TO,
- 25 OWNERSHIP OF OR COMPENSATION EXPECTED TO BE RECEIVED FROM A
- 26 CONSTRUCTION FIRM, BUILDING APPRAISAL FIRM, MOTOR VEHICLE REPAIR
- 27 SHOP OR ANOTHER FIRM THAT PROVIDES ESTIMATES FOR WORK OR THAT
- 28 PERFORMS WORK IN CONJUNCTION WITH DAMAGES CAUSED BY THE INSURED
- 29 LOSS ON WHICH THE PUBLIC ADJUSTER IS ENGAGED.
- 30 (B) DEFINITION.--AS USED IN THIS SECTION, THE TERM "FIRM"

- 1 SHALL INCLUDE A CORPORATION, PARTNERSHIP, ASSOCIATION, JOINT-
- 2 STOCK COMPANY OR PERSON.
- 3 SECTION 5. SECTIONS 4, 5, 6 AND 7 OF THE ACT ARE AMENDED TO
- 4 READ:
- 5 Section 4. Bond.
- 6 (a) Public adjuster's bond.--Each person[, partnership,
- 7 association or corporation] receiving a public adjuster's
- 8 license shall, before transacting any business thereunder,
- 9 execute and deliver to the Insurance Commissioner a bond in the
- 10 minimum penal sum of [\$40,000] \$20,000 with such sureties as the
- 11 Insurance Commissioner may approve.
- 12 (b) [Public adjuster solicitor's bond.--Each person,
- 13 partnership, association or corporation receiving a public
- 14 adjuster solicitor's license shall, before transacting any
- 15 business thereunder, execute and deliver to the Insurance
- 16 Commissioner a bond in the minimum penal sum of \$8,000 with such
- 17 sureties as the Insurance Commissioner may approve.] (Reserved).
- 18 (c) Condition of bond.--The bond of the public adjuster [and
- 19 the public adjuster solicitor] shall be conditioned that said
- 20 public adjuster [or public adjuster solicitor] will faithfully
- 21 comply with all the requirements of this act and shall not
- 22 embezzle, take, secrete or otherwise dispose of or fraudulently
- 23 withhold, appropriate, lend, invest or otherwise use or apply
- 24 any money or substitutes for money or any salvage, goods or
- 25 property received by him as such public adjuster [or public
- 26 adjuster solicitor] or employee of a public adjuster, contrary
- 27 to the instructions or without the consent of the assured or his
- 28 legal representative. Any person, firm or corporation who has
- 29 entered into a contract with a public adjuster, as provided in
- 30 section 5, and who shall suffer loss by reason of the failure of

- 1 the public adjuster to comply with this act and faithfully
- 2 perform his duties shall have the right to intervene and be made
- 3 a party to any action instituted by the Commonwealth on the bond
- 4 of the public adjuster and to have his, her or its rights and
- 5 claims adjudicated in such action and judgment rendered thereon,
- 6 subject, however, to the priority of the claim and judgment of
- 7 the Commonwealth. If the amount of the liability of the surety
- 8 on said bond is sufficient to pay the full amount due the
- 9 Commonwealth, the remainder shall be distributed pro rata among
- 10 said intervenors. If no suit should be brought by the
- 11 Commonwealth of Pennsylvania, upon application therefore and
- 12 furnishing affidavit to the Insurance Department that loss has
- 13 been suffered by reason of failure of the public adjuster to
- 14 comply with this act or faithfully perform his duties, such
- 15 insured shall be furnished with a certified copy of said bond,
- 16 upon which he, she or it shall have a right of action, and shall
- 17 be and are hereby authorized to bring suit in the name of the
- 18 Commonwealth for his, her or its use and benefit against said
- 19 public adjuster and his sureties and to prosecute the same to
- 20 final judgment and execution. Where suit is instituted by any
- 21 such insureds on the bond of the public adjuster, it shall be
- 22 commenced within one year after the performance and final
- 23 settlement of said contract, and not later. Where suit is so
- 24 instituted by an insured or insureds, no other action shall be
- 25 brought by any other claimant, but any other claimant may file
- 26 his claim in the action first brought and be made party thereto
- 27 within one year from the completion of the work under said
- 28 contract, and not later. If two or more actions be brought on
- 29 the same day, the action in which the largest claim is demanded
- 30 shall be regarded as the first action. Any creditor who has

- 1 brought an action within one year as aforesaid, but after suit
- 2 brought by another creditor or on the same day, may intervene in
- 3 the suit first brought within the year, notwithstanding the fact
- 4 that the intervention in such case be after the expiration of
- 5 the year, provided said intervention be made within 30 days
- 6 after the expiration of the year. If the recovery on the bond
- 7 should be inadequate to pay the amounts found due to all of said
- 8 creditors, judgment shall be given to each creditor pro rata of
- 9 the amount of the recovery. The surety on said bond may pay into
- 10 the court, for distribution among said claimants and creditors,
- 11 the full amount of the surety's liability, to wit, the penalty
- 12 named in the bond, less any amount which said surety may have
- 13 had to pay to the Commonwealth by reason of the execution of
- 14 said bond, and, upon so doing, the surety will be relieved from
- 15 further liability. In all suits instituted under the provisions
- 16 of this act, such personal notice of the pendency of such suits,
- 17 informing them of their right to intervene, as the court may
- 18 order, shall be given to all known creditors and, in addition
- 19 thereto, notice shall be given by publication in newspapers of
- 20 general circulation, published in the county or municipality
- 21 where the contract was performed, once a week for at least three
- 22 successive weeks: Provided, however, That, when such suit has
- 23 begun within three weeks of the end of the year within which
- 24 suit may be brought, said notice by publication shall be only
- 25 for the period intervening between the time of instituting such
- 26 suit and the end of the year.
- 27 Section 5. Contract.
- 28 (a) Written contract required. -- No public adjuster shall,
- 29 directly or indirectly, act within this Commonwealth as a public
- 30 adjuster without having first entered into a contract, in

- 1 writing, on a form approved by the [Insurance Commissioner]
- 2 <u>department</u> and executed in duplicate by the public adjuster and
- 3 the insured or a duly authorized representative. One copy of
- 4 this contract shall be kept on file by the public adjuster,
- 5 available at all times for inspection[, without notice,] by the
- 6 [Insurance Commissioner or his duly authorized representative.
- 7 No public adjuster or public adjuster solicitor shall solicit a
- 8 client for employment within 24 hours of a fire or other
- 9 catastrophe or occurrence which is the basis of the
- 10 solicitation. With respect to a fire, the 24-hour period shall
- 11 begin at such time as the fire department in charge determines
- 12 that the fire is extinguished. Any contract with a public
- 13 adjuster may be rescinded by any person signing the contract.
- 14 Such action must be taken within four calendar days after
- 15 signature. The Insurance Commissioner may issue regulations to
- 16 assure the implementation of this section. No public adjuster
- 17 solicitor shall use any form of contract other than that
- 18 approved for the public adjuster for whom he is soliciting, nor
- 19 shall he make any contracts or agreements for himself or for the
- 20 public adjuster other than such as are specified in the approved
- 21 contract.] <u>department. The department shall disapprove a</u>
- 22 <u>contract form if, in the department's opinion, the contract or</u>
- 23 <u>its provisions:</u>
- 24 (1) Fail to comply with this section.
- 25 <u>(2) Are unreasonable.</u>
- 26 (3) Are contrary to the interests of the public.
- 27 <u>(4) Are misleading or unfair to the insured.</u>
- 28 At the department's discretion, the department may also require
- 29 the <u>submission of advertising or solicitation material</u>.
- 30 (a.1) Rescission. -- A contract with a public adjuster may be

- 1 <u>rescinded by any person signing the contract.</u>
- 2 (a.2) Disclosure. -- The contracts shall disclose THE
- 3 FOLLOWING ITEMS WITH EACH OF THESE ITEMS SEPARATELY SIGNED OR
- 4 INITIALED BY THE INSURED AND THE PUBLIC ADJUSTER:
- 5 (1) That the insured has the right to rescind the
- 6 <u>contract within 15 calendar FIVE BUSINESS days after</u>
- 7 <u>signature.</u>
- 8 (2) Fees to be charged or assessed by the public
- 9 <u>adjuster together with an explanation about how the fees will</u>
- 10 come from a portion of the claims payment, if any, made by
- 11 the insurer under the policy and are not in addition to the
- 12 <u>payments.</u>
- 13 (3) That the adjuster will provide the insured a copy of
- 14 <u>an estimate or report of losses and supporting documentation</u>
- it sends to the insurer.
- 16 <u>(4) THAT THE PUBLIC ADJUSTER IS NOT A REPRESENTATIVE OR</u>
- 17 EMPLOYEE OF THE INSURER AND THE INSUREDS ARE NOT REQUIRED TO
- 18 HIRE A PUBLIC ADJUSTER BUT HAVE THE RIGHT TO DO SO.
- 19 (a.3) Regulations. -- The Insurance Commissioner may issue
- 20 regulations to assure the implementation of this section.
- 21 (b) Contracts only authorized by insured against his own
- 22 carrier. -- No public adjuster [or public adjuster solicitor] may
- 23 adjust or solicit a contract for the adjustment of any claim for
- 24 losses or damages on behalf of any person except claims by an
- 25 insured against his own insurance carrier.
- 26 (c) Personal injury and automobile property damage claims
- 27 prohibited. -- No public adjuster [or public adjuster solicitor]
- 28 shall act in any manner in relation to claims for personal
- 29 injury or automobile property damage.
- 30 (d) Contracts limited to adjustment of insurance losses. -- No

- 1 public adjuster [or public adjuster solicitor] shall, directly
- 2 or indirectly, through or with any person, partnership,
- 3 corporation or association in which it has an indirect or
- 4 beneficial interest, enter into any contract with any insured
- 5 for the repair, replacement, restoration, renovation or
- 6 demolition of damaged property, real or personal, at any time
- 7 prior to the date a verdict or award is entered or payment is
- 8 received from the insurance carrier, whichever event shall occur
- 9 first.
- 10 Section 6. Revocation, etc., of license.
- 11 (a) Grounds for fines, suspensions or revocations.--
- 12 Committing any of the following acts shall be grounds for fine,
- 13 suspension or revocation of a public adjuster's [or public
- 14 adjuster solicitor's] license:
- 15 (1) Material misrepresentation of the terms and effect
- of any insurance contract.
- 17 (2) Engaging in, or attempting to engage in, any
- 18 fraudulent [transaction] OR MISLEADING CONDUCT with respect
- to a claim or loss that licensee is adjusting.
- 20 (3) Misrepresentation of the services offered or the
- 21 fees or commission to be charged.
- 22 (4) Conviction by any court of or a plea of nolo
- contendere to a felony under the laws of this Commonwealth,
- 24 any other state, the United States or any territory or
- 25 foreign country.
- 26 (5) Misappropriation, conversion to his own use or
- improper withholding of moneys held on behalf of another
- 28 party to the contract.
- 29 (6) [To pay or cause] Paying or causing to be paid any
- 30 commission or any other compensation or thing of value

1 whatsoever to any agent, broker, attorney, partner, clerk,

2 servant, employee or any other person, whosoever hired by or

3 employed by or with any insured named in any policy of

4 insurance as an inducement or solicitation to influence the

contracting of services for the services of public adjuster

[or public adjuster solicitor] with any insured. A public

adjuster may utilize the services of any person authorized by

the insurer to assist in connection with an insurance claim:

Provided, That said services must not conflict with the

services required to be rendered by a public adjuster.

- (7) [To receive] Receiving, directly or indirectly, any compensation, commission or thing of value or profit from any person, partnership, association or corporation engaged or interested in the business of salvage, repair, replacement, restoration, renovation or demolition of damaged property, real or personal, unless such compensation, commission or thing of value or profit is disclosed to the insured and agreed to in the contract.
- (8) [Removal of a public adjuster's or a public adjuster solicitor's office, accounts or records from the Commonwealth] (Reserved).
- (9) [The closure] <u>Closing</u> of a licensee's office for a period in excess of 30 days, unless granted permission by the Insurance Commissioner to close the office for a longer period.
- 26 (10) Violation of any provision of this act or any rule 27 or regulation promulgated, published and adopted thereunder.
- 28 (11) Making a material misstatement in the application 29 for any such license.
- 30 (12) The commission of fraudulent practices.

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1	(13) [Has] <u>Demonstrating</u> , in the judgment of the
2	Insurance Commissioner, [demonstrated] his incompetency or
3	untrustworthiness to transact the business of a public
4	adjuster.
5	(14) Having a public adjuster license or other
6	professional license, or its equivalent, denied, suspended or
7	revoked by a governmental entity or self-regulating
8	professional association.
9	(15) Failing to comply with an administrative or court
10	order imposing a child support obligation.
11	(16) Failing to pay State income tax or comply with any
12	administrative or court order directing the payment of State
13	<pre>income tax.</pre>
14	(17) Committing a misdemeanor that involves the misuse
15	or theft of money or property belonging to another person.
16	(18) Failing to notify the department of a change
17	ofaddress OF ADDRESS within 30 days.
18	(19) SOLICITING BUSINESS DURING THE PROGRESS OF A LOSS-
19	PRODUCING OCCURRENCE.
20	(20) INTERFERING WITH OR SEEKING TO PROHIBIT
21	COMMUNICATION OR ANY FORM OF CONTACT BETWEEN THE INSURER AND
22	THE INSURED.
23	(b) Civil penaltyRegardless of whether the public
24	adjuster [or public adjuster solicitor] was licensed or not, the
25	Insurance Commissioner may, at his discretion, in cases
26	warranting such action, impose a civil penalty of not more than
27	[ $$1,000$ ] $$5,000$ for each and every violation of this act.
28	(c) Notice and hearing Before the Insurance Commissioner

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shall take any action as above set forth, he shall give written

notice to the person[, partnership, association or corporation]

- 1 accused of violating the law, stating specifically the nature of
- 2 such alleged violation and fixing a time and place, at least ten
- 3 days thereafter, when a hearing of the matter shall be held.
- 4 After such hearing or upon failure of the accused to appear at
- 5 such a hearing, the Insurance Commissioner shall impose such of
- 6 the above penalties as he deems advisable. When the Insurance
- 7 Commissioner shall have taken any actions as above set forth,
- 8 the party aggrieved may appeal therefrom to the Commonwealth
- 9 Court.
- 10 (d) Adjusters [and solicitors] responsible for conduct of
- 11 employees. -- Any public adjuster [or public adjuster solicitor]
- 12 employing, or using the services of, any person to solicit
- 13 business shall be held fully responsible for the conduct of that
- 14 person in connection with business dealings, including, but not
- 15 limited to, making certain that such person has a valid license
- 16 as a public adjuster [or public adjuster solicitor].
- 17 Section 7. Violations.
- [Any person-, partnership, association or corporation-
- 19 violating any of the provisions of this act shall be guilty of a
- 20 misdemeanor and, upon conviction thereof, shall be sentenced to
- 21 pay a fine of not less than \$500 nor more than  $\{\$1,000\}$   $\{\$5,000\}$
- 22 for each violation and conviction. +Prosecution for any
- 23 violation under this section may be instituted by the Insurance
- 24 Commissioner or his duly authorized representative.] A PERSON,
- 25 PARTNERSHIP, ASSOCIATION OR CORPORATION THAT WILLFULLY VIOLATES
- 26 SECTION 6(A)(1), (2), (3), (5), (6) OR (12) SHALL BE GUILTY OF A
- 27 FELONY OF THE THIRD DEGREE. A VIOLATION OF ANOTHER PROVISION OF
- 28 THIS ACT SHALL CONSTITUTE A MISDEMEANOR AND, UPON CONVICTION, A
- 29 VIOLATOR SHALL BE SENTENCED TO PAY A FINE OF NOT LESS THAN \$500
- 30 NOR MORE THAN \$1,000 FOR EACH VIOLATION AND CONVICTION.

- 1 SECTION 6. THE ACT IS AMENDED BY ADDING A SECTION TO READ:
- 2 SECTION 7.1. CIVIL REMEDY.
- 3 A VIOLATION OF THIS ACT MAY ALSO BE A VIOLATION OF THE ACT OF
- 4 DECEMBER 17, 1968 (P.L.1224, NO.387), KNOWN AS THE UNFAIR TRADE
- 5 PRACTICES AND CONSUMER PROTECTION LAW.
- 6 SECTION 7. SECTION 8 OF THE ACT IS AMENDED TO READ:
- 7 Section 8. Administration and enforcement.
- 8 (a) Insurance Commissioner to administer and enforce act.--
- 9 The Insurance Commissioner is hereby charged with the
- 10 administration and enforcement of this act and shall prescribe,
- 11 publish, adopt and promulgate rules and regulations in
- 12 connection herewith.
- 13 (b) Insurance Commissioner may bring actions. -- The Insurance
- 14 Commissioner or a duly authorized representative may maintain an
- 15 action for an injunction or other process against any person[,
- 16 partnership, association, corporation] or other entity to
- 17 restrain and prevent any of the foregoing from transacting
- 18 business as a public adjuster [or public adjuster solicitor]
- 19 without a license. Any such action shall be instituted in the
- 20 court of common pleas in any county where the alleged unlicensed
- 21 activity occurred. Such court may issue a temporary restraining
- 22 order or injunction under this act but shall determine any such
- 23 action on its merits as soon as possible whether in term time or
- 24 in vacation. No bond shall be required of and no costs shall be
- 25 taxed against the Insurance Commissioner, his duly authorized
- 26 representative or the Insurance Department on account of any
- 27 such action.
- 28 (c) Act to be supplementary. -- The provisions of this act
- 29 shall be constructed as supplementary to all other acts dealing
- 30 with the same subject matter. No action brought under the

- 1 provisions of this act shall prevent the prosecution or
- 2 institution of any civil or criminal action otherwise provided
- 3 by law for violation of any licensing act or departmental rule
- 4 or regulation promulgated thereunder.
- 5 Section 4 8. A person licensed as a public adjuster
- 6 solicitor before this section takes effect shall be licensed as
- 7 a public adjuster in accordance with the act and subject to its
- 8 requirements.
- 9 SECTION 9. REGULATIONS NOT CLEARLY INCONSISTENT WITH THE
- 10 PROVISIONS OF THIS ACT SHALL REMAIN IN EFFECT UNTIL REPLACED,
- 11 REVISED OR AMENDED.
- 12 Section  $\frac{5}{10}$  10. This act shall take effect in 180 days.