THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL

No. 1654

Session of 2009

INTRODUCED BY DALEY AND HESS, JUNE 10, 2009

SENATOR D. WHITE, BANKING AND INSURANCE, IN SENATE, AS AMENDED, JULY 15, 2009

AN ACT

Amending Title 7 (Banks and Banking) of the Pennsylvania Consolidated Statutes, in mortgage loan industry licensure and consumer protection, further providing for scope, for 3 definitions, for license requirements, for exceptions to 4 license requirements, for general requirements, for powers of licensees in mortgage loan business, for mortgage lending 7 authority and for license applications; providing for prelicensing and continuing education; further providing for 8 license fees, for license issuance, for licensee 9 requirements, for administration and for sanctions; and 10 providing for procedure for determination of noncompliance 11 with Federal law. 12 13 The General Assembly of the Commonwealth of Pennsylvania 14 hereby enacts as follows: 15 Section 1. Section 6101 of Title 7 of the Pennsylvania 16 Consolidated Statutes is amended to read: 17 § 6101. Scope [of chapter] and short title. 18 (a) Scope. -- This chapter relates to mortgage loan industry 19 licensing and consumer protection. This chapter does not apply 20 to a banking institution or federally chartered or State-21 chartered credit union, if the primary regulator of the banking 22 institution or federally or State-chartered credit union

- 1 supervises the banking institution or federally or State-
- 2 chartered credit union.
- 3 (b) Short title. -- This chapter shall be known and may be
- 4 <u>cited as the Mortgage Licensing Act.</u>
- 5 Section 2. The definitions of "branch," "finder's fee" or
- 6 "referral fee," "first mortgage loan," "mortgage originator,"
- 7 "principal place of business," "secondary mortgage loan" and
- 8 "tangible net worth" in section 6102 of Title 7 are amended and
- 9 the section is amended by adding definitions to read:
- 10 § 6102. Definitions.
- 11 The following words and phrases when used in this chapter
- 12 shall have the meanings given to them in this section unless the
- 13 context clearly indicates otherwise:
- 14 * * *
- 15 "Branch." An office or other place of business, other than
- 16 the principal place of business, [located in this Commonwealth
- 17 or any other state,] where a person engages in the mortgage loan
- 18 business subject to this chapter.
- "Clerical or support duties." Any of the following:
- 20 (1) The receipt, collection, distribution and analysis
- of information common for the processing or underwriting of a
- 22 mortgage loan.
- 23 (2) Communicating with a consumer to obtain the
- 24 information necessary for the processing or underwriting of a
- 25 <u>mortgage loan, to the extent that the communication does not</u>
- 26 <u>include:</u>
- 27 <u>(i) offering or negotiating mortgage loan rates or</u>
- 28 <u>terms; or</u>
- 29 (ii) counseling consumers about mortgage loan rates
- 30 <u>or terms.</u>

- 1 * * *
- 2 "Dwelling." As defined in section 103(v) of the Truth in
- 3 <u>Lending Act (Public Law 90-321, 15 U.S.C. § 1602(v)).</u>
- 4 <u>"Federal banking agency." Any of the following:</u>
- 5 (1) The Board of Governors of the Federal Reserve
- 6 <u>System.</u>
- 7 (2) The Office of the Comptroller of the Currency.
- 8 <u>(3) The Office of Thrift Supervision.</u>
- 9 <u>(4) The National Credit Union Administration.</u>
- 10 (5) The Federal Deposit Insurance Corporation.
- "Finder's [fee" or "referral] fee." Any payment of money or
- 12 other consideration for the referral of a mortgage loan to a
- 13 licensee, except for consideration paid for goods or facilities
- 14 actually furnished or services actually performed.
- 15 "First mortgage loan." A loan which is:
- (1) made primarily for personal, family or household
- 17 use; and
- 18 (2) secured [in whole or in part by a] by any first lien
- 19 [upon any interest in real property created by a security
- 20 agreement, including a mortgage, indenture, deed of trust or
- 21 any other similar instrument or document, which real property
- is used as a one-family to four-family dwelling, a portion of
- which may be used for nonresidential purposes] mortgage, deed
- of trust or equivalent consensual security interest on a
- dwelling or on residential real estate.
- 26 * * *
- 27 "Immediate family." A parent, spouse, child, brother or
- 28 sister.
- 29 * * *
- 30 "Loan processor or underwriter." An individual who performs

- 1 <u>clerical or support duties as an employee at the direction of</u>
- 2 and subject to the supervision and instruction of a person
- 3 <u>licensed or exempt from licensing under this chapter.</u>
- 4 * * *
- 5 "Mortgage originator."
- 6 <u>(1)</u> An individual [not licensed as a mortgage lender,
- 7 mortgage broker or loan correspondent under this chapter who
- 8 solicits, accepts or offers to accept mortgage loan
- 9 applications, or negotiates mortgage loan terms, in other
- than a clerical or ministerial capacity and] who [is
- 11 personally in direct contact, in writing, including
- 12 electronic messaging, or by voice communication, with
- consumers with regard to the solicitations, acceptances,
- 14 offers or negotiations. The term does not include directors,
- partners or ultimate equitable owners of 10% or more of a
- licensee.] takes a mortgage loan application or offers or
- 17 negotiates terms of a mortgage loan for compensation or gain.
- 18 (2) The term does not include any of the following:
- 19 <u>(i) An individual engaged solely as a loan processor</u>
- or underwriter consistent with section 6112(8) (relating
- 21 <u>to exceptions to license requirements).</u>
- 22 (ii) A person or entity solely involved in
- 23 extensions of credit relating to timeshare plans. As used
- in this paragraph, the term "timeshare plan" has the
- meaning given in 11 U.S.C. § 101(53D) (relating to
- definitions).
- 27 (3) Except as set forth in paragraph (4), the term does
- 28 not include an employee of a licensee or person exempt or
- 29 <u>excepted from licensure under this chapter who solely</u>
- renegotiates terms for existing mortgage loans held or

- 1 serviced by that licensee or person and who does not
- 2 <u>otherwise act as a mortgage originator.</u>
- 3 (4) The exclusion under paragraph (3) shall not apply if
- 4 <u>the Department of Housing and Urban Development or a court of</u>
- 5 <u>competent jurisdiction determines that the S.A.F.E. Mortgage</u>
- 6 <u>Licensing Act of 2008 (110 Stat. 289, 12 U.S.C. § 5101 et</u>
- 7 <u>seq.) requires such an employee to be licensed as a mortgage</u>
- 8 <u>originator under state laws implementing the S.A.F.E.</u>
- 9 <u>Mortgage Licensing Act of 2008. This paragraph is subject to</u>
- 10 section 6154 (relating to procedure for determination of
- 11 <u>noncompliance with Federal law).</u>
- 12 "Nationwide Mortgage Licensing System and Registry." The
- 13 <u>licensing system developed and maintained by the Conference of</u>
- 14 State Bank Supervisors and the American Association of
- 15 <u>Residential Mortgage Regulators.</u>
- 16 "Net worth." Assets less liabilities and assets unacceptable
- 17 to the United States Department of Housing and Urban Development
- 18 for purposes of complying with 24 CFR § 202.5(n) (relating to
- 19 general approval standards) or 202.8(b)(1) (relating to loan
- 20 correspondent lenders and mortgagees), as applicable.
- 21 "Nontraditional mortgage loan." A mortgage loan other than a
- 22 30-year fixed rate mortgage loan.
- 23 * * *
- 24 "Principal place of business." The primary office of a
- 25 person [located in this Commonwealth,] which is staffed on a
- 26 full-time basis and at which the person's books, records,
- 27 accounts and documents are maintained.
- 28 "Registered mortgage loan originator." An individual who
- 29 complies with all of the following paragraphs:
- 30 (1) Meets the definition of mortgage originator and is

1	<u>an employee of:</u>
2	(i) a banking institution or federally chartered or
3	State-chartered credit union;
4	(ii) a subsidiary owned and controlled by a
5	federally chartered or State-chartered credit union and
6	supervised by a Federal banking agency; or
7	(iii) an institution regulated by the Farm Credit
8	Administration.
9	(2) Is registered with and maintains a unique identifier
10	through the Nationwide Mortgage Licensing System and
11	Registry.
12	"Residential real estate." Real property upon which is
13	constructed or intended to be constructed a dwelling.
14	"Secondary mortgage loan." A loan which is:
15	(1) made primarily for personal, family or household
16	use; and
17	(2) secured [in whole or in part by a first] by any
18	secondary lien [upon any interest in real property created by
19	a security agreement, including a mortgage, indenture, deed
20	of trust or any other similar instrument or document, which
21	real property is subject to a prior lien and which is used as
22	a one-family to four-family dwelling, a portion of which may
23	be used for nonresidential purposes] mortgage, deed of trust
24	or equivalent consensual security interest on a dwelling or
25	on residential real estate.
26	* * *
27	"Service mortgage loan." A collecting or remitting payment
28	for another, or the right to collect or remit payments for
29	another, of principal, interest, tax, insurance or other payment
3 0	under a mortgage loan

- 1 ["Tangible net worth." Net worth less the following assets:
 - (1) That portion of any assets pledged to secure obligations of any person other than that of the applicant.
 - (2) Any asset, except construction loan receivables secured by first mortgages from related companies, due from officers or stockholders of the applicant or related companies in which the applicant's officers or stockholders have an interest.
 - (3) That portion of the value of any marketable security, listed or unlisted, not shown at the lower of the cost or market value, except for any shares of Federal National Mortgage Association stock required to be held under a servicing agreement, which are carried at cost.
 - (4) Any amount in excess of the lower of the cost or market value of mortgages in foreclosures, construction loans or foreclosed property acquired by the applicant through foreclosure.
 - (5) Any investment shown on the balance sheet in the applicant's joint ventures, subsidiaries, affiliates or related companies which is greater than the value of the assets at equity.
- 22 (6) Goodwill.

- 23 (7) The value placed on insurance renewals or property
 24 management contract renewals or other similar intangibles of
 25 the applicant.
 - (8) Organization costs of the applicant.
- 27 (9) The value of any servicing contracts held by the
 28 applicant not determined in accordance with the American
 29 Institute of Certified Public Accountants Statement of
 30 Position 76-2, dated August 25, 1976, or subsequent revisions

- 1 thereto.
- 2 (10) Any real estate held for investment where
- development will not start within two years from the date of
- 4 its initial acquisition.
- 5 (11) Any leasehold improvements not being amortized over
- 6 the lesser of the expected life of the asset or the remaining
- 7 term of the lease.
- 8 (12) Any fees paid or collected which are not
- 9 recoverable through the closing or selling of loans.]
- 10 "Unique identifier." A number or other identifier assigned
- 11 by the Nationwide Mortgage Licensing System and Registry.
- 12 * * *
- 13 Section 3. Sections 6111(a) and (b) and 6112(2), (3), (4),
- 14 (5), (6), (7), (8), (9), (10), (11) and (12) of Title 7 are
- 15 amended to read:
- 16 § 6111. License requirements.
- 17 (a) General rule. -- Except as provided under subsections (b)
- 18 and (c) and section 6112 (relating to exceptions to license
- 19 requirements), on and after the effective date of this section,
- 20 no person shall engage in the mortgage loan business in this
- 21 Commonwealth without being licensed as a mortgage broker,
- 22 mortgage lender, mortgage loan correspondent or mortgage
- 23 originator as provided under this chapter. A mortgage originator
- 24 may not engage in the mortgage loan business unless the mortgage
- 25 originator is employed and supervised by a licensed mortgage
- 26 broker, mortgage lender or mortgage loan correspondent, person
- 27 <u>excepted from this chapter or person excepted from licensure</u>
- 28 under section 6112.
- 29 (b) Licensed activity exceptions.--
- 30 (1) A mortgage lender may act as a mortgage broker or

- 1 mortgage loan correspondent without a separate mortgage
- 2 broker or mortgage loan correspondent license [and, if
- 3 licensed as an individual, may perform the services of a
- 4 mortgage originator without a separate mortgage originator
- 5 license].
- 6 (2) A mortgage loan correspondent may act as a mortgage
- 7 broker without a separate mortgage broker license [and, if
- 8 licensed as an individual, may perform the services of a
- 9 mortgage originator without a separate mortgage originator
- 10 license].
- 11 (3) A person licensed as a mortgage broker may only
- 12 perform the services of a mortgage broker. [If a mortgage
- 13 broker is licensed as an individual, a mortgage broker may
- 14 perform the services of a mortgage originator without a
- separate mortgage originator license.]
- 16 * * *
- 17 § 6112. Exceptions to license requirements.
- 18 The following persons shall not be required to be licensed
- 19 under this chapter in order to conduct the mortgage loan
- 20 business:
- 21 * * *
- 22 (2) An attorney [authorized to practice law in this
- 23 Commonwealth] at law not otherwise engaged in or holding
- himself or herself out to the public as being engaged in the
- mortgage loan business who acts as a mortgage broker or a
- 26 <u>mortgage originator</u> in negotiating or placing a mortgage loan
- in the normal course of legal practice. The exception under
- this paragraph shall not apply if the attorney is compensated
- 29 by any of the following:
- (i) A mortgage broker.

1	(ii) A mortgage lender.
2	(iii) A mortgage loan correspondent.
3	(iv) A person excepted from licensure under this
4	section.
5	(v) A mortgage originator.
6	(vi) An agent of a person listed in subparagraphs
7	(i) through (v).
8	(3) A person who [either originates,] offers or
9	negotiates [or services less than three mortgage loans in a
10	calendar year in this Commonwealth, unless the person is
11	otherwise deemed to be engaged in the mortgage loan business
12	by the department] terms of a mortgage loan with or on behalf
13	of or makes a mortgage loan to a member of the person's
14	<pre>immediate family.</pre>
15	(4) Any agency or instrumentality of the Federal
16	Government or a corporation otherwise created by an act of
17	the United States Congress, including the Federal National
18	Mortgage Association, the Government National Mortgage
19	Association, the Veterans' Administration, the Federal Home
20	Loan Mortgage Corporation and the Federal Housing
21	Administration. To qualify for the exception under this
22	paragraph, the agency or instrumentality must:
23	(i) in the same manner as a mortgage lender, obtain
24	and maintain bond coverage for mortgage originators
25	consistent with section 6131(c)(5) (relating to
26	application for license) and file an annual report
27	consistent with section 6135(a)(3) (relating to licensee
28	requirements); or
29	(ii) annually, in a form acceptable to the
30	department, demonstrate to the department that all of the

1	mortgage originators employed by the agency or
2	instrumentality have obtained and maintained the bond
3	coverage required by section 6131(f)(4).
4	(5) Any agency or instrumentality of a state or local
5	government, the District of Columbia or any territory of the
6	United States, including the Pennsylvania Housing Finance
7	Agency and other government housing finance agencies. To
8	qualify for the exception under this paragraph, the agency or
9	<pre>instrumentality must:</pre>
10	(i) in the same manner as a mortgage lender, obtain
11	and maintain bond coverage for mortgage originators
12	consistent with section 6131(c)(5) and file an annual
13	report consistent with section 6135(a)(3); or
14	(ii) annually, in a form acceptable to the
15	department, demonstrate to the department that all of the
16	mortgage originators employed by the agency or
17	instrumentality have obtained and maintained the bond
18	coverage required by section 6131(f)(4).
19	(6) Consumer discount companies, except that a consumer
20	discount company that acts as a mortgage broker, mortgage
0.1	

lender or mortgage loan correspondent other than under the 21 22 provisions of the act of April 8, 1937 (P.L.262, No.66), 23 known as the Consumer Discount Company Act, shall be subject 24 to the provisions of Subchapter C (relating to mortgage loan 25 business restrictions and requirements) and sections 6131(c) 26 (2) [and] (3) [(relating to application for license)] AND 27 (5), 6135 (relating to licensee requirements) and (5), 6138 28 (relating to authority of department) and 6140(b) (relating 29 to penalties). Employees of licensees under the Consumer Discount Company Act that act as mortgage originators shall 30

- 1 be subject to the licensing requirements of this chapter.
- 2 Consumer discount companies that employ mortgage originators
- 3 shall be subject to the same requirements as mortgage lenders
- 4 in regard to the employment and supervision of mortgage
- 5 originators.
- 6 (7) [Except for consumer discount companies, affiliates]
- 7 Affiliates of banking institutions and subsidiaries and
- 8 affiliates of federally chartered or State-chartered credit
- 9 unions[, except that such]. The exception under this
- 10 paragraph does not apply to consumer discount companies.
- 11 <u>Notwithstanding the exception under this paragraph</u>,
- 12 subsidiaries and affiliates of federally chartered or State-
- 13 <u>chartered credit unions and affiliates of banking</u>
- 14 <u>institutions</u> shall:
- 15 (i) be subject to the provisions of Subchapter C and 16 sections 6135(a)(2), (3) and (4), (b) and (c), 6138 and 17 6140(b);
- (ii) deliver as required to the department annually
 copies of financial reports made to all supervisory
 agencies; [and]
- 21 (iii) be registered with the department; and
- 22 (iv) with the exception of subsidiaries of federally
- 23 chartered or State-chartered credit unions, in the same
- manner as a mortgage lender, obtain and maintain bond
- 25 coverage for mortgage originators consistent with section
- 26 6131(c)(5).
- 27 (8) Employees of a mortgage broker, mortgage lender or
- 28 mortgage loan correspondent, [to the extent that the
- 29 employees] or a person excepted from licensure under this
- 30 section who:

Τ	(1) engage solely in loan processor or underwriter
2	activities, and do not represent to the public, through
3	advertising or other means of communicating or providing
4	information, including the use of business cards,
5	stationery, brochures, signs, rate lists or other
6	promotional items, that they can or will perform any of
7	the activities of a mortgage originator; or
8	(ii) are not otherwise required to be licensed as
9	mortgage originators.
10	(9) [Employees of excepted persons enumerated under this
11	section, unless otherwise provided under this subsection.]
12	Registered mortgage loan originators when acting on behalf of
13	their employers.
14	[(10) A person that makes a mortgage loan to the
15	person's employee as an employment benefit if the person does
16	not hold itself out to the public as a mortgage lender.] Ξ
17	qualify for the exception under this paragraph, the person
18	<u>must:</u>
19	(i) in the same manner as a mortgage lender, obtain
20	and maintain bond coverage for mortgage originators
21	consistent with section 6131(c)(5) and file an annual
22	report consistent with section 6135(a)(3); or
23	(ii) annually, in a form acceptable to the
24	department, demonstrate to the department that all of the
25	mortgage originators employed by the person have obtained
26	and maintained the bond coverage required by section
27	6131(f)(4).
28	(11) Nonprofit corporations not otherwise engaged in or
29	holding themselves out to the public as being engaged in the

mortgage loan business making mortgage loans to promote home

1	ownership or improvements for the disadvantaged. <u>To qualify</u>
2	for the exception under this paragraph, the nonprofit
3	<pre>corporation must:</pre>
4	(i) in the same manner as a mortgage lender, obtain
5	and maintain bond coverage for mortgage originators
6	consistent with section 6131(c)(5) and file an annual
7	report consistent with section 6135(a)(3); or
8	(ii) annually, in a form acceptable to the
9	department, demonstrate to the department that all of the
10	mortgage originators employed by the nonprofit
11	corporation have obtained and maintained the bond
12	coverage required by section 6131(f)(4).
13	(12) A nonprofit corporation not otherwise engaged in or
14	holding itself out to the public as being engaged in the
15	mortgage loan business which meets all of the following
16	subparagraphs:
17	(i) Does not make more than 12 mortgage loans in a
18	calendar year with its own funds, not including funds
19	borrowed through warehouse lines of credit or other
20	sources for the purpose of making mortgage loans.
21	(ii) Makes mortgage loans which are retained in the
22	corporation's own portfolios and not regularly sold to
23	others and are made to promote and advance the cultural
24	traditions and lifestyles of bona fide religious
25	organizations.
26	(iii) Does either of the following:
27	(A) In the same manner as a mortgage lender,
28	obtains and maintains bond coverage for mortgage
29	originators consistent with section 6131(c)(5) and
30	files an annual report consistent with section

1	6135(a)(3).
2	(B) Annually, in a form acceptable to the
3	department, demonstrates to the department that all
4	of the mortgage originators employed by the nonprofit
5	corporation have obtained and maintained the bond
6	coverage required by section 6131(f)(4).
7	Section 4. Section 6121 of Title 7 is amended by adding a
8	paragraph to read:
9	§ 6121. General requirements.
10	A licensee shall do all of the following:
11	* * *
12	(14) In the case of a mortgage originator, clearly
13	display the mortgage originator's unique identifier on all
14	mortgage loan application forms and personal solicitations or
15	advertisements, including business cards.
16	Section 5. Section 6122(a)(1) of Title 7 is amended and the
17	subsection is amended by adding paragraphs to read:
18	§ 6122. Powers conferred on certain licensees engaged in the
19	mortgage loan business.
20	(a) Mortgage lendersIf they are in compliance with the
21	provisions of this chapter, mortgage lenders shall have the
22	power and authority:
23	(1) To make first and secondary mortgage loans and,
24	subject to the limitations of this chapter, to charge and
25	collect [application] <u>interest</u> , <u>origination</u> fees <u>and</u>
26	delinquency charges for the loans.
27	* * *
28	(6) To collect reasonable attorney fees of an attorney
29	at law upon the execution of the mortgage loan if the fees:
30	(i) represent actual fees charged the licensee in

```
1
           connection with the mortgage loan; and
 2
               (ii) are evidenced by a statement for services
 3
           rendered addressed to the licensee; and
               (iii) are included in the principal of the mortgage
 4
 5
           loan.
 6
           (7) To collect reasonable attorney fees of an attorney
 7
       at law in the collection of a delinquent mortgage loan and to
 8
       collect court costs incurred in the collection of the
 9
       mortgage loan.
       * * *
10
11
       Section 6. Section 6125(b)(2)(ii) of Title 7 is amended to
12
    read:
13
    § 6125. Mortgage lending authority.
       * * *
14
15
       (b) Secondary mortgage loans. -- Mortgage lenders engaged in
16
    the secondary mortgage loan business may:
           * * *
17
           (2) * * *
18
19
               (ii) charge and collect an [application] origination
20
           fee not exceeding 3% of the original principal amount of
21
           the secondary mortgage loan. The fee shall be fully
22
           earned at the time the secondary mortgage loan is made
23
           and may be added to the principal amount of the secondary
24
           mortgage loan. No [application] origination fee may be
25
           collected on subsequent advances made pursuant to an
26
           open-end loan if the full fee of 3% of the credit limit
           was collected at the time the open-end loan was made;
27
28
           [or] and
               * * *
29
```

Section 7. Section 6131(a) introductory paragraph, (c)(3),

- 1 (d), (e)(2), (f), (g), (h) and (i)(1) of Title 7 are amended,
- 2 subsections (c) and (e) are amended by adding paragraphs and the
- 3 section is amended by adding a subsection to read:
- 4 § 6131. Application for license.
- 5 (a) Contents. -- An application for a license under this
- 6 chapter shall be on a form prescribed and provided by the
- 7 department. Consistent with sections 202 E and 405 F(1) of the
- 8 act of May 15, 1933 (P.L.565, No.111), known as the Department
- 9 of Banking Code, all applicants and licensees shall use the
- 10 Nationwide Mortgage Licensing System and Registry to obtain and
- 11 <u>maintain licenses under this chapter.</u>
- 12 * * *
- 13 (c) Mortgage lender license. -- The department shall issue a
- 14 mortgage lender license applied for under this chapter if the
- 15 applicant has:
- 16 * * *
- 17 (3) Established a minimum [tangible] net worth of
- 18 \$250,000 at the time of application and will, at all times
- thereafter, maintain the minimum [tangible] net worth.
- 20 * * *
- 21 (5) Obtained and will maintain a surety bond in an
- amount that will provide coverage for the mortgage
- 23 originators employed by the applicant or licensee, in a form
- 24 <u>acceptable to the department, prior to the issuance of the</u>
- 25 <u>license, from a surety company authorized to do business in</u>
- this Commonwealth. The following shall apply:
- 27 <u>(i) The amount of the bond shall be:</u>
- 28 (A) \$100,000 for an applicant or licensee whose
- 29 <u>mortgage originators will originate or originated</u>
- less than \$30,000,000 in mortgage loans secured by

Τ	<u>Pennsylvania real property in a calendar year;</u>
2	(B) \$200,000 for an applicant or licensee whose
3	mortgage originators will originate or originated
4	\$30,000,000 to \$99,999,999.99 in mortgage loans
5	secured by Pennsylvania real property in a calendar
6	year;
7	(C) \$300,000 for an applicant or licensee whose
8	mortgage originators will originate or originated
9	\$100,000,000 to \$249,999,999.99 in mortgage loans
10	secured by Pennsylvania real property in a calendar
11	year; and
12	(D) \$500,000 for an applicant or licensee whose
13	mortgage originators will originate or originated
14	\$250,000,000 or more in mortgage loans secured by
15	Pennsylvania real property in a calendar year.
16	(ii) For an initial license applicant, the amount of
17	the bond shall be determined by the applicant's
18	anticipated amount of mortgage loans secured by
19	Pennsylvania residential real estate originated by its
20	mortgage originators in the first calendar year of
21	licensing. For a licensee, the amount of the bond shall
22	be determined annually by the department based upon the
23	amount of mortgage loans secured by Pennsylvania
24	residential real estate originated by the licensee's
25	mortgage originators as indicated on the licensee's
26	annual report.
27	(iii) The bond shall run to the Commonwealth and
28	shall be for the use of the Commonwealth and for the use
29	of any consumer who is injured by the acts or omissions
30	of the licensee's mortgage originators that are related

1 <u>to the mortgage loan business regulated by this chapter.</u>

2 <u>No bond shall comply with the requirements of this</u>

3 section unless it contains a provision that it shall not

4 <u>be canceled for any cause unless notice of intention to</u>

5 <u>cancel is given to the department at least 30 days before</u>

the day upon which cancellation shall take effect.

Cancellation of the bond shall not invalidate the bond

8 regarding the period of time it was in effect.

- 9 (d) Mortgage loan correspondent license.—The department 10 shall issue a loan correspondent's license applied for under 11 this chapter if the applicant:
- Obtains and will maintain a bond in the amount of 12 (1)13 \$100,000, in a form acceptable to the department, prior to 14 the issuance of the license, from a surety company authorized to do business in this Commonwealth. The bond shall run to 15 the Commonwealth and shall be for the use of the Commonwealth 16 17 and any person or persons who obtain a judgment against the 18 mortgage loan correspondent for failure to carry out the 19 terms of any provision for which advance fees are paid. No 20 bond shall comply with the requirements of this section 21 unless it contains a provision that it shall not be canceled 22 for any cause unless notice of intention to cancel is given 23 to the department at least 30 days before the day upon which 24 cancellation shall take effect. A mortgage loan correspondent 25 who can demonstrate to the satisfaction of the department 26 that the correspondent does not and will not accept advance 27 fees shall be exempt from the bond requirement of this 28 paragraph.
- 29 (2) Establishes a minimum [tangible] net worth of \$100,000 at the time of application and will, at all times

6

thereafter, maintain the minimum [tangible] net worth.

2 (3) Obtains and will maintain a surety bond in an amount
3 that will provide coverage for the mortgage originators
4 employed by the applicant or licensee, in a form acceptable

5 to the department, prior to the issuance of the license, from

a surety company authorized to do business in this

Commonwealth. The following shall apply:

(i) The amount of the bond shall be \$100,000 for an applicant or licensee whose mortgage originators will originate or originated less than \$30,000,000 in mortgage loans secured by Pennsylvania residential real estate in a calendar year, \$200,000 for an applicant or licensee whose mortgage originators will originate or originated \$30,000,000 to \$99,999,999.99 in mortgage loans secured by Pennsylvania residential real estate in a calendar year, \$300,000 for an applicant or licensee whose mortgage originators will originate or originated \$100,000,000 to \$249,999,999.99 in mortgage loans secured by Pennsylvania residential real estate in a calendar year and \$500,000 for an applicant or licensee whose mortgage originators will originate or originated \$250,000,000 or more in mortgage loans secured by Pennsylvania residential real estate in a calendar year.

(ii) For an initial license applicant, the amount of the bond shall be determined by the applicant's anticipated amount of mortgage loans secured by Pennsylvania residential real estate originated by its mortgage originators in the first calendar year of licensing. For a licensee, the amount of the bond shall be determined annually by the department based upon the

1

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

1	amount of mortgage loans secured by Pennsylvania
2	residential real estate originated by the licensee's
3	mortgage originators as indicated on the licensee's
4	annual report.

shall be for the use of the Commonwealth and for the use of any consumer who is injured by the acts or omissions of the licensee's mortgage originators that are related to the mortgage loan business regulated by this chapter.

No bond shall comply with the requirements of this section unless it contains a provision that it shall not be canceled for any cause unless notice of intention to cancel is given to the department at least 30 days before the day upon which cancellation shall take effect.

Cancellation of the bond shall not invalidate the bond regarding the period of time it was in effect.

(e) Mortgage broker license.--

18 * * *

- (2) Mortgage brokers who can demonstrate to the satisfaction of the department that they do not and will not accept advance fees shall be exempt from the bond requirement of [this subsection] paragraph (1).
- 23 (3) A mortgage broker shall obtain and maintain a surety
 24 bond in an amount that will provide coverage for the mortgage
 25 originators employed by the applicant or licensee, in a form
 26 acceptable to the department, prior to the issuance of the
 27 license, from a surety company authorized to do business in
 28 this Commonwealth. The following shall apply:
- 29 <u>(i) The amount of the bond shall be \$50,000 for an</u>
 30 <u>applicant or licensee whose mortgage originators will</u>

1	originate or originated less than \$15,000,000 in mortgage
2	loans secured by Pennsylvania residential real estate in
3	a calendar year, \$75,000 for an applicant or licensee
4	whose mortgage originators will originate or originated
5	\$15,000,000 to \$29,999,999.99 in mortgage loans secured
6	by Pennsylvania residential real estate in a calendar
7	year, \$100,000 for an applicant or licensee whose
8	mortgage originators will originate or originated
9	\$30,000,000 to \$49,999,999.99 in mortgage loans secured
10	by Pennsylvania residential real estate in a calendar
11	year, and \$150,000 for an applicant or licensee whose
12	mortgage originators will originate or originated
13	\$50,000,000 or more in mortgage loans secured by
14	Pennsylvania residential real estate in a calendar year.
15	(ii) For an initial license applicant, the amount of
16	the bond shall be determined by the applicant's
17	anticipated amount of mortgage loans secured by
18	Pennsylvania residential real estate originated by its
19	mortgage originators in the first calendar year of
20	licensing. For a licensee, the amount of the bond shall
21	be determined annually by the department based upon the
22	amount of mortgage loans secured by Pennsylvania
23	residential real estate originated by the licensee's
24	mortgage originators as indicated on the licensee's
25	annual report.
26	(iii) The bond shall run to the Commonwealth and
27	shall be for the use of the Commonwealth and for the use
28	of any consumer who is injured by the acts or omissions
0.0	
29	of the licensee's mortgage originators that are related

1	No bond shall comply with the requirements of this
2	section unless it contains a provision that it shall not
3	be canceled for any cause unless notice of intention to
4	cancel is given to the department at least 30 days before
5	the day upon which cancellation shall take effect.
6	Cancellation of the bond shall not invalidate the bond
7	regarding the period of time it was in effect.
8	(f) Mortgage originator license[A mortgage originator
9	shall be an employee of a single mortgage broker, mortgage
10	lender or mortgage loan correspondent licensed under this
11	chapter, which licensee shall directly supervise, control and
12	maintain responsibility for the acts and omissions of the
13	mortgage originator. A mortgage originator shall be assigned to
14	and work out of a licensed location of the employer licensee.] \underline{A}
15	mortgage originator shall do all of the following:
16	(1) Be an employee of a single licensed mortgage broker,
17	mortgage lender or mortgage loan correspondent, a person
18	excepted from this chapter or a person excepted from
19	licensure under section 6112 (relating to exceptions to
20	license requirements). The licensee or person shall directly
21	supervise, control and maintain responsibility for the acts
22	and omissions of the mortgage originator.
23	(2) Be assigned to and work out of a licensed location
24	of the employer licensee or a location of an employer person
25	excepted from this chapter or excepted from licensure under
26	section 6112.
27	(3) Maintain a valid unique identifier issued by the
28	Nationwide Mortgage Licensing System and Registry.
29	(4) If a person excepted from this chapter or excepted
30	from licensure under section 6112 does not elect to maintain

1	bond coverage for its mortgage originators in the same manner
2	as a mortgage lender, a mortgage originator employed by a
3	person excepted from this chapter or excepted from licensure
4	under section 6112 shall obtain and maintain a surety bond in
5	an amount that will provide coverage for the mortgage
6	originator, in a form acceptable to the department, prior to
7	the issuance of the license, from a surety company authorized
8	to do business in this Commonwealth. The following shall
9	apply:
10	(i) The amount of the bond shall be \$25,000 for an
11	applicant or licensee who will originate or originated
12	less than \$7,500,000 in mortgage loans secured by
13	Pennsylvania residential real estate in a calendar year,
14	\$50,000 for an applicant or licensee who will originate
15	or originated \$7,500,000 to \$14,999,999.99 in mortgage
16	loans secured by Pennsylvania residential real estate in
17	a calendar year, \$75,000 for an applicant or licensee who
18	will originate or originated \$15,000,000 to
19	\$29,999,999.99 in mortgage loans secured by Pennsylvania
20	residential real estate in a calendar year, \$100,000 for
21	an applicant or licensee who will originate or originated
22	\$30,000,000 to \$49,999,999.99 in mortgage loans secured
23	by Pennsylvania residential real estate in a calendar
24	year and \$150,000 for an applicant or licensee who will
25	originate or originated \$50,000,000 or more in mortgage
26	loans secured by Pennsylvania residential real estate in
27	a calendar year.
28	(ii) For an initial license applicant, the amount of
29	the bond shall be determined by the applicant's

anticipated amount of mortgage loans secured by

Pennsylvania residential real estate originated in the

first calendar year of licensing. For a licensee, the

amount of the bond shall be determined annually by the

department based upon the amount of mortgage loans

secured by Pennsylvania residential real estate

originated by the mortgage originator as indicated on the

mortgage originator's annual report.

shall be for the use of the Commonwealth and for the use of any consumer who is injured by the acts or omissions of the mortgage originator that are related to the mortgage loan business regulated by this chapter. No bond shall comply with the requirements of this section unless it contains a provision that it shall not be canceled for any cause unless notice of intention to cancel is given to the department at least 30 days before the day upon which cancellation shall take effect. Cancellation of the bond shall not invalidate the bond regarding the period of time it was in effect.

[(q) Education.--

(1) In order to obtain a license under this chapter, an applicant shall submit to the department with its application evidence that the applicant, in the case of a mortgage originator applicant, or a director, partner or ultimate equitable owner of at least 10% of a licensee, in the case of any other license applicant, has successfully completed a minimum of 12 hours of instruction and a testing program regarding the first and secondary mortgage loan businesses and the provisions of this chapter, the act of January 30, 1974 (P.L.13, No.6), referred to as the Loan Interest and

- 1 Protection Law (Usury Law) and relevant Federal law including
- 2 the Real Estate Settlement Procedures Act of 1974 (88 Stat.
- 1724, 12 U.S.C. § 2601 et seq.), Truth in Lending provisions 3
- of Title I of the Consumer Credit Protection Act (Public Law 4
- 5 90-321, 15 U.S.C. § 1601 et seq.) and the Equal Credit
- 6 Opportunity Act (Public Law 93-495, 15 U.S.C. § 1691 et
- 7 sea.).

each year.

8

9

10

11

12

14

15

16

17

18

19

- (2) In order to maintain a license:
- A mortgage broker, mortgage lender or mortgage loan correspondent shall demonstrate to the satisfaction of the department that at least one individual from each licensed office that is not a mortgage originator, and 13 all mortgage originators employed by the licensee, have attended a minimum of six hours of continuing education
 - A mortgage originator licensee shall (ii) demonstrate to the satisfaction of the department that the licensee has attended a minimum of six hours of continuing education each year.
- 20 The department shall delineate the requirements for 21 prequalification education and testing and continuing 22 education by regulation. The department may review and 23 approve education programs and providers to satisfy the 24 education requirements. Providers of prequalification 25 education and testing and continuing education programs may 26 include the licensee or a subsidiary or affiliate of the 27 licensee. The department may charge providers of education 28 programs a fee, to be determined by the department, for 29 department review of education programs and providers.] (g) Nationwide Mortgage Licensing System and Registry

- 1 <u>information challenge process.--A mortgage originator applicant</u>
- 2 or licensee may challenge the accuracy of information entered by
- 3 the department to the Nationwide Mortgage Licensing System and
- 4 Registry regarding the mortgage originator applicant or licensee
- 5 by filing a written complaint with the department. The
- 6 <u>department shall review the complaint and alleged inaccurate</u>
- 7 <u>information on the Nationwide Mortgage Licensing System and</u>
- 8 Registry and notify the applicant or licensee of corrective
- 9 action taken by the department regarding the alleged inaccurate
- 10 information within 30 days of receipt of the complaint.
- 11 (h) License renewals. -- Licenses shall be issued for terms of
- 12 12 months and may be renewed by the department each year on a
- 13 schedule set by the department upon application by the licensee
- 14 and the payment of any and all applicable renewal fees. The
- 15 licensee shall demonstrate to the department that it is
- 16 conducting the mortgage loan business in accordance with the
- 17 requirements of this chapter and that the licensee or directors,
- 18 officers, partners, employees, agents and ultimate equitable
- 19 owners of 10% or more of the licensee continue to meet all of
- 20 the initial requirements for licensure required by this chapter
- 21 unless otherwise determined by the department.
- 22 (i) Out-of-State applicants.--
- 23 (1) If an applicant is not a resident of this
- 24 Commonwealth, as a condition to receiving a license under
- 25 this chapter, the applicant shall be authorized to do
- 26 business in this Commonwealth in accordance with the laws of
- 27 this Commonwealth regulating corporations and other entities
- 28 conducting business in this Commonwealth and shall maintain
- at least one office [in this Commonwealth] which is the
- 30 office that shall be licensed as the principal place of

- 1 business for the purposes of this chapter. [Wholesale table
- 2 funders shall be exempt from the requirement to maintain at
- 3 least one office in this Commonwealth.]
- 4 * * *
- 5 (j) Disclosure of mortgage originator information. --
- 6 Notwithstanding section 302 of the act of May 15, 1933 (P.L.565,
- 7 No.111), known as the Department of Banking Code, the department
- 8 shall make available to the public, including by access to the
- 9 Nationwide Mortgage Licensing System and Registry, the
- 10 employment history of a mortgage originator.
- 11 Section 8. Title 7 is amended by adding a section to read:
- 12 § 6131.1. Prelicensing and continuing education.
- 13 <u>(a) General requirements.--</u>
- 14 (1) Applicants shall complete prelicensing education
- required under subsection (b) and pass a written test
- 16 regarding the education under subsection (c) in order to
- obtain a license under this chapter.
- 18 (2) Licensees shall complete continuing education
- 19 <u>required under subsection (d) in order to renew a license</u>
- 20 <u>under this chapter.</u>
- 21 (b) Prelicensing education. --
- 22 (1) A mortgage originator applicant and at least one
- partner or ultimate equitable owner of 10% or more of an
- 24 applicant other than a mortgage originator applicant, shall
- 25 complete at least 20 hours of education programs approved in
- accordance with paragraph (2), which shall include all of the
- 27 following:
- 28 (i) Three hours of Federal law and regulations.
- 29 (ii) Three hours of ethics, which shall include
- instruction on fraud, consumer protection and fair

1	<u>lending issues.</u>
2	(iii) Two hours of training related to lending
3	standards for the nontraditional mortgage loan
4	<pre>marketplace.</pre>
5	(iv) Three hours of Pennsylvania law and
6	regulations, including this chapter, the act of December
7	3, 1959 (P.L.1688, No.621), known as the Housing Finance
8	Agency Law and the act of January 30, 1974 (P.L.13,
9	No.6), referred to as the Loan Interest and Protection
10	Law.
11	(2) Prelicensing education programs shall be reviewed
12	and approved by the Nationwide Mortgage Licensing System and
13	Registry or as otherwise determined by the department based
14	upon reasonable standards. Review and approval of a
15	prelicensing education program shall include review and
16	approval of the program provider.
17	(3) A prelicensing education program approved by the
18	Nationwide Mortgage Licensing System and Registry or as
19	otherwise determined by the department may be provided by the
20	employer of the applicant or an entity which is affiliated
21	with the applicant by an agency contract, or any subsidiary
22	or affiliate of such employer or entity.
23	(4) Prelicensing education programs may be offered
24	either in a classroom, online or by any other means approved
25	by the Nationwide Mortgage Licensing System and Registry or
26	as otherwise determined by the department.
27	(5) Except for prelicensing education programs under
28	paragraph (1)(iv), prelicensing education programs approved
29	by the Nationwide Mortgage Licensing System and Registry or
30	as otherwise determined by the department and completed for

another state license application shall be accepted as credit
toward completion of the prelicensing education requirements
of this chapter if the education programs have been
successfully completed within the 12 months immediately
preceding the date of the submission of the applicant's
license application.
(6) An applicant that was previously licensed under this
chapter that is applying to become licensed again under this
chapter must demonstrate that the applicant has completed all
of the continuing education requirements for the year in
which the applicant was last licensed under this chapter.
(c) Prelicensing written test
(1) A mortgage originator applicant and at least one
partner or ultimate equitable owner of 10% or more of an
applicant other than a mortgage originator applicant, shall
pass, in accordance with the standards established under this
subsection, a qualified written test developed by the
Nationwide Mortgage Licensing System and Registry and
administered by a test provider approved by the Nationwide
Mortgage Licensing System and Registry based upon reasonable
standards. The portion of the test regarding Pennsylvania-
specific law shall be administered by a test provider
approved by the department or as otherwise determined by the
department under subsection (e).
(2) A written test shall not be treated as a qualified
written test for purposes of paragraph (1) unless the test
adequately measures the applicant's knowledge and
comprehension in appropriate subject areas, including:
(i) Ethics.
(ii) Federal law and regulation pertaining to

1	mortgage origination.
2	(iii) Pennsylvania law and regulation pertaining to
3	mortgage origination.
4	(iv) Federal and Pennsylvania law and regulation
5	related to fraud, consumer protection, the nontraditional
6	mortgage marketplace and fair lending issues.
7	(3) A test provider approved by the Nationwide Mortgage
8	Licensing System and Registry or as otherwise determined by
9	the department may provide a test at the location of the
10	employer of the applicant or an entity which is affiliated
11	with the applicant by an agency contract, or any subsidiary
12	or affiliate of the employer or entity.
13	(4) (i) An applicant shall not be considered to have
14	passed a qualified written test unless the individual
15	achieves a test score of not less than 75% correct
16	answers to questions.
17	(ii) An applicant may retake a test three
18	consecutive times with each consecutive taking occurring
19	at least 30 days after the preceding test.
20	(iii) After failing three consecutive tests, an
21	applicant shall wait at least six months before taking
22	the test again.
23	(iv) A formerly licensed mortgage originator
24	applicant who has been unlicensed for five continuous
25	years or longer shall retake a test. Any time during
26	which the individual is a registered mortgage loan
27	originator shall not be counted toward the five-year
28	continuous period.
29	(d) Continuing education
30	(1) A licensee who is a mortgage originator or AND one

1	individual from each licensed office of a mortgage broker,
2	mortgage lender or mortgage loan correspondent that is not a
3	mortgage originator, unless all of the nonclerical staff of a
4	particular licensed office are licensed as mortgage
5	originators, shall complete at least eight hours of education
6	programs in accordance with paragraph (2), which shall
7	include all of the following:
8	(i) Three hours of Federal law and regulations.
9	(ii) Two hours of ethics, which shall include
10	instruction on fraud, consumer protection and fair
11	<u>lending issues.</u>
12	(iii) Two hours of training related to lending
13	standards for the nontraditional mortgage loan
14	marketplace.
15	(iv) One hour of Pennsylvania law, including this
16	chapter, the act of December 3, 1959 (P.L.1688, No.621),
17	known as the Housing Finance Agency Law and the act of
18	January 30, 1974 (P.L.13, No.6), referred to as the Loan
19	Interest and Protection Law.
20	(2) Continuing education programs shall be reviewed and
21	approved by the Nationwide Mortgage Licensing System and
22	Registry or as otherwise determined by the department based
23	upon reasonable standards. Review and approval of a
24	continuing education program shall include review and
25	approval of the program provider.
26	(3) A continuing education program approved by the
27	Nationwide Mortgage Licensing System and Registry or as
28	otherwise determined by the department may be provided by the
29	employer of the licensee or an entity which is affiliated
3.0	with the licensee by an agency contract, or any subsidiary or

- 1 affiliate of the employer or entity.
- 2 (4) Continuing education programs may be offered either
- 3 in a classroom, online or by any other means approved by the
- 4 <u>Nationwide Mortgage Licensing System and Registry or as</u>
- 5 <u>otherwise determined by the department.</u>
- 6 (5) A licensee may only receive credit for a continuing
- 7 education program in the year in which the program is taken
- 8 and may not take the same continuing education program in the
- 9 <u>same or successive years to meet the requirements of this</u>
- 10 subsection.
- 11 (6) A licensed mortgage originator who is an instructor
- of an approved continuing education program may receive
- 13 <u>credit for the licensed mortgage loan originator's own</u>
- 14 <u>continuing education requirement at the rate of two hours</u>
- 15 credit for every one hour taught.
- 16 (7) Except for the continuing education program under
- paragraph (1) (iv), continuing education programs approved by
- 18 the Nationwide Mortgage Licensing System and Registry or as
- otherwise determined by the department and completed for
- 20 another state shall be accepted as credit toward completion
- of the continuing education requirements of this chapter.
- 22 (e) Pennsylvania-specific education and testing programs. --
- 23 (1) Pennsylvania-specific education and testing programs
- shall be approved by the department, unless otherwise
- 25 determined by the department. The department may charge
- 26 education and testing providers a fee, to be determined by
- 27 <u>the department, for department review of Pennsylvania-</u>
- specific education and testing programs.
- 29 (2) An education provider may apply for education and
- 30 testing program approval on a form prescribed and provided by

1	the department. The application shall be submitted to the
2	department at least 60 days prior to the first date that the
3	education is proposed to be offered. The application shall
4	<pre>include:</pre>
5	(i) An outline of the proposed education and testing
6	program, and the method of instruction and testing,
7	whether in a classroom, online or by any other means.
8	(ii) A resume detailing each proposed instructor's
9	qualifications. The following individuals shall not be
10	qualified to be instructors, unless the department
11	<pre>determines otherwise:</pre>
12	(A) An individual who has had his license
13	denied, not renewed, suspended or revoked by the
14	department or any other state.
15	(B) An individual who has been the director,
16	officer, partner, employee, agent or ultimate
17	equitable owner of 10% or more of a licensee that has
18	had its license denied, not renewed, suspended or
19	revoked by the department or another state.
20	(C) An individual who has been subject to a
21	department order or agreement prohibiting the
22	individual from engaging in the mortgage loan
23	business in this Commonwealth or acting in any other
24	capacity related to activities regulated by the
25	department or similar order or agreement issued by
26	another state.
27	(D) An individual who has pleaded guilty, been
28	convicted of or pleaded nolo contendere to a crime of
29	moral turpitude or felony.
30	(iii) Other information that the department may

1		
1	require	•

(3) The department shall be notified in writing at least 10 days prior to any change in instructors. A new instructor shall be subject to the criteria under paragraph (2)(ii).

- (4) Education programs offered solely to satisfy the requirements of subsection (d) shall not be required to include a written testing component.
- (5) The department shall have 45 days from receipt of a completed application to approve or deny the proposed education and testing program. An application shall be deemed completed when the requirements of this subsection have been fulfilled. If the department fails to approve or deny an application submitted by a prospective education provider within 45 days of its receipt, the education program shall be deemed approved by the department. The department may deny an application submitted by an education provider if the education and testing program or education provider fails to satisfy any of the conditions or requirements contained under this chapter.
 - (6) Approval of an education program by the department shall be valid for one licensing year and shall not constitute permanent approval of the education program.
- (7) Education providers shall provide free access to the department to monitor education programs. In order to ensure the department's access to education programs, education providers shall provide the department with notification of the date, time and location of each education program that is offered by the education provider.
- 29 <u>(8) Education providers shall retain original records of</u>
 30 <u>attendance for each education and testing program conducted</u>

- by the education provider for four years and shall provide
- 2 <u>the department free access to the records upon request.</u>
- 3 (9) The department may revoke its approval of an
- 4 <u>education provider's education and testing programs if the</u>
- 5 education provider fails to comply with any requirement of
- 6 <u>this chapter.</u>
- 7 Section 9. Section 6132(a)(1) and (2) and (b)(1) and (2) of
- 8 Title 7 are amended and the section is amended by adding a
- 9 subsection to read:
- 10 § 6132. License fees.
- 11 (a) Initial application fees. -- [An] Except as set forth in
- 12 <u>subsection (d)(1), an</u> applicant shall pay to the department at
- 13 the time an application is filed an initial nonrefundable
- 14 application fee as set forth under this subsection.
- 15 (1) For mortgage lenders and mortgage loan
- 16 correspondents, \$1,500 for the principal place of business
- 17 [in this Commonwealth] and an additional fee of \$1,500 for
- 18 each branch office.
- 19 (2) For mortgage brokers, \$1,000 for the principal place
- of business [in this Commonwealth] and an additional fee of
- 21 \$250 for each branch office.
- 22 * * *
- 23 (b) Renewal fees.--Prior to each annual renewal of a
- 24 license, except as set forth in subsection (d)(2), a licensee
- 25 shall pay to the department a nonrefundable license renewal fee
- 26 as set forth under this subsection.
- 27 (1) For mortgage lenders and mortgage loan
- correspondents, \$750 for the principal place of business [in
- this Commonwealth] and an additional fee of \$750 for each
- 30 branch office.

- 1 (2) For mortgage brokers, \$500 for the principal place
- of business [in this Commonwealth] and an additional fee of
- 3 \$250 for each branch office.
- 4 * * *
- 5 (d) Exception to mortgage originator license fees.--
- 6 (1) An applicant shall not be required to pay the fee
- 7 <u>for a mortgage originator license as provided in subsection</u>
- 8 (a) if the applicant is also individually a mortgage lender
- 9 applicant, mortgage loan correspondent applicant or mortgage
- 10 broker applicant.
- 11 (2) A licensee shall not be required to pay the fee for
- 12 a mortgage originator license as provided in subsection (b)
- if the licensee is also individually a mortgage lender
- licensee, mortgage loan correspondent licensee or mortgage
- 15 broker licensee.
- 16 Section 10. Section 6133(c)(1) and (2), (d)(1) and (e)(1),
- 17 (4) and (5) of Title 7 are amended and the section is amended by
- 18 adding a subsection to read:
- 19 § 6133. Issuance of license.
- 20 * * *
- 21 (c) Contents of license. -- Each license issued by the
- 22 department shall specify:
- 23 (1) The name and address of the licensee and the address
- or addresses covered by the license[, the address so
- specified to be that of the licensee's principal place of
- 26 business within this Commonwealth or for a licensee acting
- only in the capacity of a wholesale table funder, either in
- or outside of this Commonwealth].
- 29 (2) The licensee's reference number or unique
- 30 identifier.

1 * * *

(d) Denial of license due to conviction. --

(1) The department may deny a license if it finds that the applicant or a director, officer, partner, employee, agent or ultimate equitable owner of 10% or more of the applicant has been convicted of a crime of moral turpitude or felony in any jurisdiction or of a crime which, if committed in this Commonwealth, would constitute a crime of moral turpitude or felony. The department shall deny a mortgage originator license if the applicant has been convicted of any felony during the seven-year period preceding the date of the license application or at any time preceding the date of application, if the felony involved an act of fraud, dishonesty, breach of trust or money laundering, unless the applicant has been pardoned for the conviction. For the purposes of this subsection, a person shall be deemed to have been convicted of a crime if the person:

- (i) pleads guilty or nolo contendere to a criminal charge before a <u>domestic</u>, <u>foreign or military</u> court or Federal magistrate; or
- (ii) is found guilty by the decision or judgment of a domestic, foreign or military court or Federal magistrate or by the verdict of a jury, irrespective of the pronouncement of sentence or the suspension thereof, unless the plea of guilty or nolo contendere or the decision, judgment or verdict is set aside, vacated, reversed or otherwise abrogated by lawful judicial process.
- 29 * * *
- 30 (e) Denial of license for other reason.—The department may

1 deny a license or otherwise restrict a license if it finds that

2 the applicant or a director, officer, partner, employee, agent

3 or ultimate equitable owner of 10% or more of the applicant:

(1) has had a license application or license issued by the department or another state licensing agency or by a Federal regulatory agency denied, not renewed, suspended or

revoked;

4

5

6

7

9

10

11

12

13

14

15

16

8 * * *

- (4) [does not possess the financial responsibility, character, reputation, integrity and general fitness to command the confidence of the public and to warrant the belief that the mortgage loan business will be operated lawfully, honestly, fairly and within the legislative intent of this chapter and in accordance with the general laws of this Commonwealth] has an outstanding debt to the Commonwealth or a Commonwealth agency; or
- 17 [has an outstanding debt to the Commonwealth or any (5) 18 Commonwealth agency.] does not possess the financial 19 responsibility, character, reputation, integrity and general 20 fitness to command the confidence of the public and to 21 warrant the belief that the mortgage loan business will be 22 operated lawfully, honestly, fairly and within the 23 legislative intent of this chapter and in accordance with the 24 general laws of this Commonwealth. For the purposes of this 25 paragraph, an applicant is not financially responsible if the 26 applicant has shown a disregard in the management of his or 27 her own financial condition. The factors that the department may consider in making a determination regarding an 28 29 applicant's financial responsibility shall include:

30

(i) Current outstanding judgments, other than

1	<u>judgments solely as a result of medical expenses.</u>
2	(ii) Current outstanding tax liens or other
3	government liens and filings.
4	(iii) Foreclosures within the past three years.
5	(iv) A pattern of seriously delinquent accounts
6	within the past three years.
7	(e.1) Mandatory denial of mortgage originator license The
8	department shall deny a mortgage originator license if it finds
9	that any of the following paragraphs apply:
10	(1) The applicant has had a license issued by the
11	department or another state licensing agency or a Federal
12	regulatory agency revoked. If the revocation is formally
13	vacated, this paragraph does not apply.
14	(2) The applicant does not possess the financial
15	responsibility, character, reputation, integrity and general
16	fitness to command the confidence of the public and to
17	warrant the belief that the mortgage loan business will be
18	operated lawfully, honestly, fairly and within the
19	legislative intent of this chapter and in accordance with the
20	general laws of this Commonwealth. For the purposes of this
21	paragraph, an applicant is not financially responsible if the
22	applicant has shown a disregard in the management of his or
23	her own financial condition. The factors that the department
24	may consider in making a determination regarding an
25	applicant's financial responsibility include:
26	(i) Current outstanding judgments, other than
27	judgments solely as a result of medical expenses.
28	(ii) Current outstanding tax liens or other
29	government liens and filings.
30	(iii) Foreclosures within the past three years.

- 1 <u>(iv) A pattern of seriously delinquent accounts</u>
- 2 within the past three years.
- 3 * * *
- 4 Section 11. Sections 6135(a)(2), (3), (4) and (5) and (b),
- 5 6138(d), 6139(a)(13) and (b) introductory paragraph of Title 7
- 6 are amended to read:
- 7 § 6135. Licensee requirements.
- 8 (a) Requirements of licensee.--
- 9 * * *
- 10 (2) Each licensee shall maintain at its principal place
- of business [within this Commonwealth, or at such place
- 12 within or outside this Commonwealth], or at another place if
- agreed to by the department, the original or a copy of any
- books, accounts, records and documents, or electronic or
- similar access thereto, of the business conducted under the
- license as prescribed by the department to enable the
- 17 department to determine whether the business of the licensee
- 18 is being conducted in accordance with the provisions of this
- chapter and the regulations, statements of policy or orders
- issued under this chapter. All instruments, documents,
- 21 accounts, books and records relating to the mortgage loan
- 22 business shall be kept separate and apart from the records of
- 23 <u>any other business conducted by the licensee. Records of</u>
- first and secondary mortgage loans shall be easily
- 25 distinguishable and easily separated. All records shall be
- 26 preserved and kept available for investigation or examination
- 27 by the department for a period determined by the department.
- The department shall have free access to and authorization to
- 29 examine records maintained [within or outside this
- 30 Commonwealth] by the licensee. The costs of the examination,

including travel costs, shall be borne by the licensee. The

2 department may deny or revoke the authority to maintain

3 records [within or outside this Commonwealth] at another

4 <u>place</u> for good cause in the interest of protection for

5 Commonwealth consumers, including for the licensee's failure

to provide books, accounts, records or documents to the

7 department upon request.

- (3) A mortgage broker, mortgage lender or mortgage loan correspondent, or a mortgage originator that is required to obtain and maintain its own bond coverage under section 6131(f)(4) (relating to application for license), on a date determined by the department, shall file [annually] periodically as determined by the department, a report with the department setting forth such information as the department shall require concerning the first or secondary mortgage loan business conducted by the licensee during the preceding calendar year. The report shall be on a form provided by the department and shall be filed with the Nationwide Mortgage Licensing System and Registry. Licensees who fail to file the required report at the date required by the department may be subject to a penalty of \$100 for each day after the due date until the report is filed.
- (4) Each licensee shall be subject to examination by the department at its discretion, at which time the department shall have free access, during regular business hours, to the licensee's place or places of business [in this Commonwealth] and to all instruments, documents, accounts, books and records which pertain to a licensee's first or secondary mortgage loan business[, whether maintained in or outside this Commonwealth]. The department may examine a licensee at

- 1 any time if the department deems the examination to be
- 2 necessary or desirable. The cost of any such examination
- 3 shall be borne by the licensee.
- 4 (5) Each licensee shall include in all advertisements
- 5 language indicating that the licensee is licensed by the
- 6 department. In the case of a mortgage originator, all
- 7 advertising shall include the name of the mortgage
- 8 originator's employer <u>and the mortgage originator's unique</u>
- 9 identifier.
- 10 (b) Accounting records. -- The licensee's accounting records
- 11 must be constructed and maintained in compliance with generally
- 12 accepted accounting principles or as provided by department
- 13 regulation. [All instruments, documents, accounts, books and
- 14 records relating to the mortgage loan business shall be kept
- 15 separate and apart from the records of any other business
- 16 conducted by the licensee. Records of first and secondary
- 17 mortgage loans shall be easily distinguishable and easily
- 18 separated. All records shall be preserved and kept available for
- 19 investigation or examination by the department for a period
- 20 determined by the department.]
- 21 * * *
- 22 § 6138. Authority of department.
- 23 * * *
- 24 (d) Final orders. -- A decision of the Secretary of Banking
- 25 shall be a final order of the department and shall be
- 26 enforceable in a court of competent jurisdiction. The department
- 27 may publish final adjudications issued under this section,
- 28 subject to redaction or modification to preserve
- 29 confidentiality. The department shall regularly report
- 30 violations of this chapter, enforcement actions and other

- 1 relevant information to the Nationwide Mortgage Licensing System
- 2 and Registry.
- 3 * * *
- 4 § 6139. Suspension, revocation or refusal.
- 5 (a) Departmental action. -- The department may suspend, revoke
- 6 or refuse to renew a license issued under this chapter if any
- 7 fact or condition exists or is discovered which, if it had
- 8 existed or had been discovered at the time of filing of the
- 9 application for the license, would have warranted the department
- 10 in refusing to issue the license or if a licensee or director,
- 11 officer, partner, employee or owner of a licensee has:
- 12 * * *
- 13 (13) Failed to complete the [qualifying or continuing
- education as required by section 6131(q)] requirements of
- section 6131.1 (relating to prelicensing and continuing
- 16 education).
- 17 * * *
- 18 (b) Reinstatement.--The department may reinstate a license
- 19 which was previously <u>suspended</u>, revoked or denied renewal if all
- 20 of the following exist:
- 21 * * *
- 22 Section 12. Title 7 is amended by adding a section to read:
- 23 § 6154. Procedure for determination of noncompliance with
- 24 Federal law.
- 25 (a) Applicability. -- This section applies if, because of a
- 26 determination under paragraph (4) of the definition of "mortgage"
- 27 <u>originator" in section 6102 (relating to definitions), an</u>
- 28 employee:
- 29 (1) is required to be licensed as a mortgage originator
- 30 under state laws implementing the S.A.F.E. Mortgage Licensing

- 1 Act of 2008 (110 Stat. 289, 12 U.S.C. § 5101 et seq.); and
- 2 (2) is thus required to be licensed as a mortgage
- 3 originator.
- 4 (b) Continuation. -- An employee specified in subsection (a)
- 5 may continue to act in the employee's current capacity if the
- 6 <u>employee files an application for a mortgage originator license</u>
- 7 with the department within 60 days of the date of the
- 8 determination.
- 9 Section 13. The following shall apply:
- 10 (1) Individuals not licensed as mortgage originators
- under 7 Pa.C.S. Ch. 61 who are required to be licensed as
- mortgage originators by virtue of this act may continue to
- engage in the mortgage loan business in their current
- capacity if they file an application for a mortgage
- originator license with the department within 60 days of the
- 16 effective date of this section.
- 17 (2) Licenses issued under 7 Pa.C.S. Ch. 61 prior to the
- 18 effective date of this section that were conditioned upon
- completion of the education and testing requirements of 7
- 20 Pa.C.S. Ch. 61 existing prior to the effective date of this
- section shall be conditioned upon the completion of the
- 22 education and testing requirements of this act by December
- 23 31, 2009.
- 24 Section 14. This act shall take effect immediately.