THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL No. 1909 Session of 2007

INTRODUCED BY SCAVELLO, HARHART, ARGALL, BELFANTI, BIANCUCCI, BOYD, CALTAGIRONE, CARROLL, CAUSER, DALLY, FLECK, FREEMAN, GEIST, GEORGE, GIBBONS, GILLESPIE, GOODMAN, GRUCELA, HALUSKA, HELM, HORNAMAN, KILLION, MAJOR, MILLARD, R. MILLER, MOYER, MURT, PEIFER, RAPP, ROAE, SAYLOR, SIPTROTH AND YUDICHAK, OCTOBER 15, 2007

REFERRED TO COMMITTEE ON TOURISM AND RECREATIONAL DEVELOPMENT, OCTOBER 15, 2007

AN ACT

Amending the act of April 28, 1961 (P.L.111, No.50), entitled "An act providing for assistance to agencies promoting 3 tourist travel and vacation business in Pennsylvania; authorizing the Department of Commerce to make grants and 5 provide assistance to properly designated tourist promotion agencies; conferring powers and imposing duties on the 7 governing bodies of certain political subdivisions," requiring grants to be awarded on competitive basis; and 9 making editorial changes. 10 The General Assembly of the Commonwealth of Pennsylvania 11 hereby enacts as follows: 12 Section 1. The title and section 2 of the act of April 28, 1961 (P.L.111, No.50), known as the Tourist Promotion Law, are 13 14 amended to read: 15 AN ACT Providing for assistance to agencies promoting tourist travel and vacation business in Pennsylvania; authorizing the 17 Department of [Commerce] Community and Economic Development to 18

make grants and provide assistance to properly designated

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- 1 tourist promotion agencies; conferring powers and imposing
- 2 duties on the governing bodies of certain political
- 3 subdivisions.
- 4 Section 2. Declaration of Policy. -- It is hereby determined
- 5 and declared as a matter of legislative finding:
- 6 (1) That the health, safety, morals and general welfare of
- 7 the people of the Commonwealth are directly dependent upon the
- 8 continual encouragement, development, growth and expansion of
- 9 business, industry and commerce within the Commonwealth.
- 10 (2) That unemployment, the spread of indigency, the heavy
- 11 burden of public assistance and unemployment compensation can
- 12 best be avoided by the promotion, attraction, stimulation,
- 13 development and expansion of all business, industry and commerce
- 14 in the Commonwealth.
- Therefore, it is declared to be the policy of the
- 16 Commonwealth of Pennsylvania to promote the health, safety,
- 17 morals and general welfare of its inhabitants through its
- 18 Department of [Commerce] <u>Community and Economic Development</u> by
- 19 means of grants to be made to tourist promotion agencies which
- 20 are or may be engaged in planning and promoting programs
- 21 designed to stimulate and increase the volume of tourist,
- 22 visitor and vacation business within the counties served by such
- 23 agencies.
- 24 Section 2. Section 3 of the act, amended June 29, 1989
- 25 (P.L.64, No.14), is amended to read:
- 26 Section 3. Definitions.--The following words and phrases
- 27 when used in this act shall have the meanings given to them in
- 28 this section unless the context clearly indicates otherwise:
- 29 (1) "County tourist promotion agency." A nonprofit
- 30 corporation, organization, association or agency which is

- 1 designated by ordinance in cities of the first class and by
- 2 proper resolution of the governing body of a county, concurred
- 3 in by resolution of the governing bodies of cities, boroughs,
- 4 towns or townships within the county which have an aggregate of
- 5 more than fifty per centum of the total population of the
- 6 county, as determined by the most recently completed decennial
- 7 United States Census, as the agency authorized to make
- 8 application to and receive grants from the Department of
- 9 [Commerce of the Commonwealth] Community and Economic
- 10 <u>Development</u> for the purpose of representing a single
- 11 governmental entity in accordance with this act, except as
- 12 otherwise provided in paragraph (6).
- 13 (2) "Department." The Department of [Commerce] Community
- 14 and Economic Development of the Commonwealth.
- 15 (3) "Eliqible costs."
- 16 (i) The term includes promotional expenses incurred by a
- 17 tourist promotion agency in connection with marketing and
- 18 advertising activities, including, but not limited to, all of
- 19 the following:
- 20 (A) Consultants and contractual services, (including
- 21 contracts for fulfillment services or advertising).
- 22 (B) Travel.
- 23 (C) Postage.
- 24 (D) Printing and reproduction.
- 25 (E) Advertising.
- 26 (F) Public relations.
- 27 (G) A maximum of fifty per centum of the salaries and wages
- 28 of persons employed by a tourist promotion agency who are
- 29 responsible for fulfillment services as determined by the
- 30 department.

- 1 (H) All toll-free and regular telephone charges except
- 2 equipment purchase and repair charges.
- 3 (I) Salaries, benefits and wages of persons employed by a
- 4 tourist promotion agency for the sole purpose of staffing an
- 5 information center which is located at the central office or
- 6 headquarters of the tourist promotion agency and is approved by
- 7 the department.
- 8 (J) Salaries, benefits and wages of persons employed by a
- 9 tourist promotion agency to staff, and rent and utilities and
- 10 insurance associated with, an information center operated by the
- 11 tourist promotion agency which is not located at the central
- 12 office or headquarters of the tourist promotion agency.
- 13 (ii) Except as otherwise provided in subparagraph (i), the
- 14 term does not include operational expenses, including, but not
- 15 limited to, salaries, benefits, wages, rent, utilities, office
- 16 supplies, equipment, insurance and vehicle expenses.
- 17 (3.1) "Fulfillment services." All activities required to be
- 18 performed in order to respond to travel and tourism inquiries,
- 19 including, but not limited to, answering and responding to
- 20 telephone and mail inquiries, stuffing envelopes, gathering
- 21 requested material and distributing brochures.
- 22 (4) "Governing bodies." The elected unit empowered to enact
- 23 ordinances or adopt resolutions in order to govern a particular
- 24 county, city, borough, town or township.
- 25 (5) "Governmental entity." A city of the first class or a
- 26 county.
- 27 (6) "Regional tourist promotion agency." A nonprofit
- 28 corporation, organization, association or agency which is
- 29 designated by ordinance in cities of the first class and by
- 30 proper resolution of the governing body of a county or counties

- 1 as the agency to make application to and receive grants from the
- 2 department for the purpose of representing any of the following
- 3 in accordance with this act:
- 4 (i) Two or more governmental entities.
- 5 (ii) A county of the second class.
- 6 (iii) A city of the first class.
- 7 (7) "Tourist promotion agency." Either a county or regional
- 8 tourist promotion agency, as defined in this section.
- 9 Section 3. Section 4 of the act is amended to read:
- 10 Section 4. Recognition of Tourist Promotion Agencies. -- The
- 11 [Department of Commerce] <u>department</u>, upon receipt of certified
- 12 copies of such ordinances or resolutions as may be necessary to
- 13 satisfy it that a tourist promotion agency has been duly
- 14 designated to act within a particular county or city of the
- 15 first class, pursuant to section three of this act, shall
- 16 recognize such tourist promotion agency as the sole such agency
- 17 within such county or city for the purposes of this act.
- 18 Section 4. The act is amended by adding a section to read:
- 19 Section 5.2. Grants awarded on competitive basis. -- The
- 20 <u>department shall award grants on a competitive basis.</u>
- 21 Notwithstanding the provisions of section 5.1, the department
- 22 may not reserve, designate or set aside any specific level of
- 23 <u>funds or percentage of funds to a tourist promotion agency prior</u>
- 24 to the completion of the application process under section 5,
- 25 nor may the department use its rulemaking authority under
- 26 <u>section 7 to designate a set percentage of funds to a tourist</u>
- 27 promotion agency.
- 28 Section 5. Section 7 of the act is amended to read:
- 29 Section 7. Rules and Regulations of the Department.--The
- 30 [Department of Commerce] department is directed to administer

- 1 this tourist promotion program with such flexibility so as to
- 2 bring about as effective and economical a tourist promotion
- 3 program as possible. In order to effectuate and enforce the
- 4 provisions of this act, the Department of Commerce is authorized
- 5 to promulgate necessary rules and regulations and prescribe
- 6 procedures in order to assure compliance by tourist promotion
- 7 agencies in carrying out the purposes for which grants may be
- 8 made hereunder.
- 9 Section 6. This act shall take effect in 60 days.