THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL

No. 1750 Session of 2007

INTRODUCED BY DeLUCA, JOSEPHS, KORTZ, MUNDY, THOMAS, YOUNGBLOOD AND WALKO, JULY 14, 2007

REFERRED TO COMMITTEE ON HEALTH AND HUMAN SERVICES, JULY 14, 2007

AN ACT

- 1 Prohibiting certain referrals of patients by health care 2 providers for health care services; providing for powers and
- duties of the Department of Health; and imposing penalties.
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- 6 Section 101. Short title.
- 7 Section 102. Declaration of policy.
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- 10 Section 301. Requirements for accepting outside referrals for
- diagnostic imaging.
- 12 Section 302. Prohibited referrals and claims for payment.
- 13 Chapter 11. Miscellaneous Provisions
- 14 Section 1101. Effective date.
- 15 The General Assembly of the Commonwealth of Pennsylvania
- 16 hereby enacts as follows:
- 17 CHAPTER 1
- 18 PRELIMINARY PROVISIONS

- 1 Section 101. Short title.
- 2 This act shall be known and may be cited as the Patient Self-
- 3 Referral Act.
- 4 Section 102. Declaration of policy.
- 5 The General Assembly finds and declares as follows:
- 6 (1) The referral of a patient by a health care provider
- 7 to a provider of health care services in which the referring
- 8 health care provider has an investment interest represents a
- 9 potential conflict of interest.
- 10 (2) These referral practices may limit or eliminate
- 11 competitive alternatives in the health care services market,
- may result in overutilization of health care services, may
- increase costs to the health care system and may adversely
- 14 affect the quality of health care.
- 15 (3) This act is intended to prohibit patient referrals
- 16 between health care providers and entities providing health
- 17 care services in which health care providers have a financial
- interest and to protect the residents of this Commonwealth
- 19 from unnecessary and costly health care expenditures.
- 20 Section 103. Definitions.
- 21 The following words and phrases when used in this act shall
- 22 have the meanings given to them in this section unless the
- 23 context clearly indicates otherwise:
- 24 "Board." Any of the following boards relating to the
- 25 respective professions:
- 26 (1) The State Board of Medicine.
- 27 (2) The State Board of Osteopathic Medicine.
- 28 (3) The State Board of Dentistry.
- 29 (4) The State Board of Podiatry.
- 30 (5) The State Board of Chiropractic.

- 1 (6) The State Board of Optometry.
- 2 (7) The State Board of Pharmacy.
- 3 "Comprehensive rehabilitation services." Services that are
- 4 provided by health care professionals licensed under the laws of
- 5 this Commonwealth to provide speech, occupational or physical
- 6 therapy services on an outpatient or ambulatory basis.
- 7 "Department." The Department of Health of the Commonwealth.
- 8 "Designated health services." Includes:
- 9 (1) Clinical laboratory services.
- 10 (2) Physical therapy services.
- 11 (3) Comprehensive rehabilitative services.
- 12 (4) Diagnostic imaging services.
- 13 (5) Radiation therapy services.
- 14 "Diagnostic imaging services." Includes:
- 15 (1) Magnetic resonance imaging.
- 16 (2) Nuclear medicine.
- 17 (3) Angiography.
- 18 (4) Arteriography.
- 19 (5) Computed tomography.
- 20 (6) Positron emission tomography.
- 21 (7) Digital vascular imaging.
- 22 (8) Bronchography.
- 23 (9) Lymphangiography.
- 24 (10) Splenography.
- 25 (11) Ultrasound.
- 26 (12) EEG.
- 27 (13) EKG.
- 28 (14) Nerve conduction studies.
- 29 (15) Evoked potentials.
- 30 "Entity." Any individual, partnership, firm, corporation or

- 1 other business entity.
- "Fair market value." Value in arm's-length transactions,
- 3 consistent with the general market value and, with respect to
- 4 rentals or leases, the value of rental property for general
- 5 commercial purposes, not taking into account its intended use,
- 6 and, in the case of a lease of space, not adjusted to reflect
- 7 the additional value the prospective lessee or lessor would
- 8 attribute to the proximity or convenience to the lessor where
- 9 the lessor is a potential source of patient referrals to the
- 10 lessee.
- "Group practice." A group of two or more health care
- 12 providers legally organized as a partnership, professional
- 13 corporation or similar association:
- 14 (1) in which each health care provider who is a member
- of the group provides substantially the full range of
- services which the health care provider routinely provides,
- including medical care, consultation, diagnosis or treatment,
- through the joint use of shared office space, facilities,
- 19 equipment and personnel;
- 20 (2) for which substantially all of the services of the
- 21 health care providers who are members of the group are
- 22 provided through the group and are billed in the name of the
- group and amounts so received are treated as receipts of the
- 24 group; and
- 25 (3) in which the overhead expenses of and the income
- 26 from the practice are distributed in accordance with methods
- 27 previously determined by members of the group.
- 28 "Health care provider." A licensee of any of the following:
- 29 (1) The State Board of Medicine.
- 30 (2) The State Board of Osteopathic Medicine.

- 1 (3) The State Board of Dentistry.
- 2 (4) The State Board of Podiatry.
- 3 (5) The State Board of Chiropractic.
- 4 (6) The State Board of Optometry.
- 5 (7) The State Board of Pharmacy.
- 6 "Immediate family member." A health care provider's spouse,
- 7 child, child's spouse, grandchild, grandchild's spouse, parent,
- 8 parent-in-law or sibling.
- 9 "Investment interest." An equity or debt security issued by
- 10 an entity, including, without limitation, shares of stock in a
- 11 corporation, units or other interests in a partnership, bonds,
- 12 debentures, notes or other equity interests or debt instruments.
- "Investor." A person or entity owning a legal or beneficial
- 14 ownership or investment interest, directly or indirectly,
- 15 including, without limitation, through an immediate family
- 16 member, trust or another entity related to the investor within
- 17 the meaning of 42 CFR § 413.17 (relating to cost to related
- 18 organizations), in an entity.
- 19 "Licensed hospital." An institution licensed as a hospital
- 20 by the Department of Health pursuant to Chapter 8 of the act of
- 21 July 19, 1979 (P.L.130, No.48), known as the Health Care
- 22 Facilities Act.
- 23 "Outside referral for diagnostic imaging services." A
- 24 referral of a patient to a group practice or sole provider for
- 25 diagnostic imaging services by a physician who is not a member
- 26 of the group practice or of the sole provider's practice and who
- 27 does not have an investment interest in the group practice or
- 28 sole provider's practice for which the group practice or sole
- 29 provider billed for both the technical and the professional fee
- 30 for the patient and the patient did not become a patient of the

- 1 group practice or sole provider's practice.
- 2 "Patient of a group practice." A patient who receives a
- 3 physical examination, evaluation, diagnosis and development of a
- 4 treatment plan if medically necessary by a physician who is a
- 5 member of the group practice.
- 6 "Patient of a sole provider." A patient who receives a
- 7 physical examination, evaluation, diagnosis and development of a
- 8 treatment plan if medically necessary by a physician who is a
- 9 member of the sole provider's practice.
- 10 "Referral." Any referral of a patient by a health care
- 11 provider for health care services, including, without
- 12 limitation:
- 13 (1) The forwarding of a patient by a health care
- 14 provider to another health care provider or to an entity
- which provides or supplies designated health services or any
- other health care item or service.
- 17 (2) The request or establishment of a plan of care by a
- 18 health care provider, which includes the provision of
- 19 designated health services or other health care item or
- 20 service.
- 21 "Sole provider." One health care provider who maintains a
- 22 separate medical office and a medical practice separate from any
- 23 other health care provider and who bills for services separately
- 24 from the services provided by any other health care provider and
- 25 does not share overhead expenses or professional income with any
- 26 other person or group practice.
- 27 CHAPTER 3
- 28 REFERRAL RESTRICTIONS
- 29 Section 301. Requirements for accepting outside referrals for
- 30 diagnostic imaging.

- 1 (a) Conditions.--A group practice or sole provider accepting
 2 outside referrals for diagnostic imaging services must comply
 3 with the following conditions:
- 4 (1) Diagnostic imaging services must be provided
 5 exclusively by a group practice physician or by a full-time
 6 or part-time employee of the group practice or of the sole
 7 provider's practice.
 - (2) All equity in the group practice or sole provider's practice accepting outside referrals for diagnostic imaging must be held by the physicians comprising the group practice or the sole provider's practice, each of whom must provide at least 75% of the physician's professional services to the group.
 - (3) A group practice or sole provider may not enter into, extend or renew any contract with a practice management company that provides any financial incentives, directly or indirectly, based on an increase in outside referrals for diagnostic imaging services from any group or sole provider managed by the same practice management company.
 - (4) The group practice or sole provider accepting outside referrals for diagnostic imaging services must bill for both the professional and technical components of the service on behalf of the patient, and no portion of the payment, or any type of consideration, either directly or indirectly, may be shared with the referring physician.
 - (5) Group practices or sole providers that have a Medicaid provider agreement with a State agency must furnish diagnostic imaging services to their Medicaid patients and may not refer a Medicaid recipient to a hospital for outpatient diagnostic imaging services unless the physician

- 1 furnishes the hospital with documentation demonstrating the
- 2 medical necessity for the referral. If necessary, the
- 3 Commonwealth may apply for a Federal waiver to implement this
- 4 paragraph.
- 5 (6) All group practices and sole providers accepting
- 6 outside referrals for diagnostic imaging services shall
- 7 report annually to the department providing the number of
- 8 outside referrals accepted for diagnostic imaging services
- 9 and the total number of all patients receiving diagnostic
- 10 imaging services.
- 11 (b) Violation.--If a group practice or sole provider accepts
- 12 an outside referral for diagnostic imaging services in violation
- 13 of this section or if a group practice or sole provider accepts
- 14 outside referrals for diagnostic imaging services in excess of
- 15 the percentage limitation established in subsection (a)(2), the
- 16 group practice or the sole provider shall be subject to the
- 17 penalties in section 302.
- 18 (c) Annual attestation. -- Each managing physician member of a
- 19 group practice and each sole provider who accepts outside
- 20 referrals for diagnostic imaging services shall submit an annual
- 21 attestation signed under oath to the department which shall
- 22 include the annual report required under subsection (a)(6), and
- 23 which shall further confirm that each group practice or sole
- 24 provider is in compliance with the percentage limitations for
- 25 accepting outside referrals and the requirements for accepting
- 26 outside referrals listed in subsection (a). The department may
- 27 verify the report submitted by group practices and sole
- 28 providers.
- 29 Section 302. Prohibited referrals and claims for payment.
- 30 (a) Designated health services.--A health care provider may

- 1 not refer a patient for the provision of designated health
- 2 services to an entity in which the health care provider is an
- 3 investor or has an investment interest.
- 4 (b) Other health care items or services.--A health care
- 5 provider may not refer a patient for the provision of any other
- 6 health care item or service to an entity in which the health
- 7 care provider is an investor unless any of the following
- 8 applies:
- 9 (1) The provider's investment interest is in registered
- 10 securities purchased on a national exchange or over-the-
- 11 counter market and issued by a publicly held corporation:
- (i) whose shares are traded on a national exchange
- or on the over-the-counter market; and
- 14 (ii) whose total assets at the end of the
- 15 corporation's most recent fiscal quarter exceeded
- \$50,000,000.
- 17 (2) With respect to an entity other than a publicly held
- corporation described in paragraph (1), and a referring
- 19 provider's investment interest in the entity, each of the
- 20 following requirements are met:
- 21 (i) No more than 50% of the value of the investment
- 22 interests are held by investors who are in a position to
- 23 make referrals to the entity.
- 24 (ii) The terms under which an investment interest is
- offered to an investor who is in a position to make
- 26 referrals to the entity are no different from the terms
- 27 offered to investors who are not in a position to make
- 28 referrals.
- 29 (iii) The terms under which an investment interest
- is offered to an investor who is in a position to make

- referrals to the entity are not related to the previous
 or expected volume of referrals from that investor to the
 entity.
- (iv) There is no requirement that an investor make referrals or be in a position to make referrals to the entity as a condition for becoming or remaining an investor.
- 8 (3) With respect to either the entity or publicly held 9 corporation:
- 10 (i) The entity or corporation does not lend funds to
 11 or guarantee a loan for an investor who is in a position
 12 to make referrals to the entity or corporation if the
 13 investor uses any part of the loan to obtain the
 14 investment interest.
- 15 (ii) The amount distributed to an investor

 16 representing a return on the investment interest is

 17 directly proportional to the amount of the capital

 18 investment, including the fair market value of any

 19 preoperational services rendered, invested in the entity

 20 or corporation by that investor.
- 21 (c) Claim for payment.--No claim for payment may be 22 presented by an entity to any individual, third-party payor or 23 other entity for a service furnished pursuant to a referral 24 prohibited under this section.
- 25 (d) Refund.--If an entity collects any amount that was 26 billed in violation of this section, the entity shall refund 27 that amount on a timely basis to the payor or individual, 28 whichever is applicable.
- 29 (e) Civil penalty.--Any person that presents or causes to be 30 presented a bill or a claim for service that the person knows or 20070H1750B2332 - 10 -

- 1 should know is for a service for which payment may not be made
- 2 under subsection (c) or for which a refund has not been made
- 3 under subsection (d) shall be subject to a civil penalty of not
- 4 more than \$15,000 for each service to be imposed and collected
- 5 by the appropriate board.
- 6 (f) Circumvention arrangement or scheme. -- Any health care
- 7 provider or other entity that enters into an arrangement or
- 8 scheme, such as a cross-referral arrangement, which the
- 9 physician or entity knows or should know has a principal purpose
- 10 of assuring referrals by the physician to a particular entity
- 11 which, if the physician directly made referrals to the entity,
- 12 would be in violation of this section, shall be subject to a
- 13 civil penalty of not more than \$100,000 for each circumvention
- 14 arrangement or scheme to be imposed and collected by the
- 15 appropriate board.
- 16 (g) Violation.--A violation of this section by a health care
- 17 provider shall constitute grounds for disciplinary action to be
- 18 taken by the applicable board pursuant to the applicable
- 19 licensing statute. A violation of this section by a licensed
- 20 hospital shall be deemed a violation under the act of July 19,
- 21 1979 (P.L.130, No.48), known as the Health Care Facilities Act.
- 22 (h) Other violation.--It is a violation of this act for a
- 23 licensed hospital to discriminate against or otherwise penalize
- 24 a health care provider for compliance with this act.
- 25 CHAPTER 11
- 26 MISCELLANEOUS PROVISIONS
- 27 Section 1101. Effective date.
- This act shall take effect in 60 days.