THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL No. 1884 Session of 1995

INTRODUCED BY L. I. COHEN, CHADWICK, ARMSTRONG, ROBINSON, JOSEPHS, RUDY, HABAY, YOUNGBLOOD, TRAVAGLIO, STEIL, MELIO, CORPORA, RUBLEY, BELARDI, BATTISTO, STEELMAN, FLEAGLE, DIGIROLAMO, CARONE, BARD AND MAITLAND, JUNE 28, 1995

REFERRED TO COMMITTEE ON FINANCE, JUNE 28, 1995

AN ACT

| 1 2 3 4 5 6 7 8 9 10 11 12 13 | Amending Titles 18 (Crimes and Offenses) and 72 (Taxation and Fiscal Affairs) of the Pennsylvania Consolidated Statutes, further providing for the sale of tobacco to minors; providing for licensing of cigarette stamping agents, wholesalers and retailers; establishing the Cigarette Licensing, Marketing and Youth Protection Board and providing for its powers and duties; providing for reports, for examination of records, equipment and premises, for sales, for advertising, for good faith, for admissible evidence, for cost survey, for admissibility, for remedies, for administrative powers and duties, for violations and for inapplicability of Unfair Sales Act; prohibiting sales to minors; and making a repeal. |
|-------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 14 | The General Assembly of the Commonwealth of Pennsylvania |
| 15 | hereby enacts as follows: |
| 16 | Section 1. Section 6305 of Title 18 of the Pennsylvania |
| 17 | Consolidated Statutes is repealed. |
| 18 | Section 2. Section 6306 of Title 18 is amended to read: |
| 19 | § 6306. Furnishing [cigarettes] <u>tobacco</u> or cigarette papers. |
| 20 | (a) Offense definedA person commits an offense if he <u>:</u> |
| 21 | (1) furnishes to any minor, by gift, sale or otherwise, |
| 22 | any [cigarettes] tobacco or cigarette [paper] papers[.]; |

(2) presents a fraudulent identification card for the
 purpose of procuring or having furnished to him tobacco or
 cigarette papers; or

4 (3) possesses a license to retail cigarettes and fails
5 to display in a conspicuous place on the cigarette vending
6 machine or on or next to the retail sales counter, a warning
7 sign, each letter of the wording having a minimum height of
8 one inch, which states the following:

9 <u>STATE LAW PROHIBITS THE SALE OF TOBACCO TO A MINOR</u>
 10 <u>UNDER 21 YEARS OF AGE.</u>

(b) Grading.--Whoever commits an offense under this section shall, upon being convicted thereof in a summary proceeding, be sentenced for the first offense to pay a fine not exceeding \$25 and for the second offense shall be fined not exceeding \$100; and for the third or subsequent offense shall be guilty of a misdemeanor of the third degree.

17 (c) Defense.--It shall be an affirmative defense to a

18 prosecution for an offense under subsection (a)(1) that the

19 person selling or otherwise furnishing the tobacco or cigarette

20 papers was presented with and reasonably relied upon an

21 identification card which identified the person purchasing or

22 <u>otherwise receiving the tobacco or cigarette papers as being 21</u>

23 years of age or older.

24 (d) Municipal ordinances.--Nothing in this section shall be 25 construed to prohibit a county or municipality from enacting an 26 ordinance which further restricts the location of or prohibits 27 vending machines that dispense cigarettes or other tobacco 28 products.

29 (e) Definitions.--As used in this section, the following
30 words and phrases shall have the meanings given to them in this
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1 <u>subsection:</u>

| 2 | Б.Т." | ontification gard " A driver's ligence - Department of | | |
|----|------------------------------------------------------------------|----------------------------------------------------------|--|--|
| | "Identification card." A driver's license, a Department of | | | |
| 3 | Transportation nondriver's identification card or a card issued | | | |
| 4 | by the Pennsylvania Liquor Control Board for the purpose of | | | |
| 5 | identifying a person desiring liquor or malt or brewed beverages | | | |
| б | or a card which falsely purports to be any of the foregoing. | | | |
| 7 | "Minor." An individual under 21 years of age. | | | |
| 8 | <u>"Tobacco." Any tobacco cigarette, cigar, pipe tobacco,</u> | | | |
| 9 | smokeless tobacco, snuff or any other form of tobacco which may | | | |
| 10 | be utilized for smoking, chewing, inhalation or other manner of | | | |
| 11 | ingestion. | | | |
| 12 | Sec | tion 3. Title 72 is amended by adding a chapter to read: | | |
| 13 | | CHAPTER 27 | | |
| 14 | | CIGARETTE SALES AND LICENSING | | |
| 15 | Sec. | | | |
| 16 | 2701. | Legislative intent and findings. | | |
| 17 | 2702. | Definitions. | | |
| 18 | 2703. | Licensing of cigarette dealers. | | |
| 19 | 2704. | Licensing of cigarette stamping agents. | | |
| 20 | 2705. | Licensing of wholesalers. | | |
| 21 | 2706. | Licensing of retailers and cigarette vending machines. | | |
| 22 | 2707. | Cigarette Licensing, Marketing and Youth Protection | | |
| 23 | | Board. | | |
| 24 | 2708. | License fees; issuance and posting of license. | | |
| 25 | 2709. | Transfer of license. | | |
| 26 | 2710. | Disposition of license fees. | | |
| 27 | 2711. | Expiration of license. | | |
| 28 | 2712. | Duplicate license. | | |
| 29 | 2713. | License for cigarette vending machines; names of owner | | |
| 30 | | and operator. | | |
| | | | | |

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- 1 2714. Retention of records.
- 2 2715. Reports.
- 3 2716. Examination of records, equipment and premises.
- 4 2717. Sales at less than cost.
- 5 2718. Combinations sales; inducements.
- 6 2719. Sales by wholesaler to wholesaler.
- 7 2720. Sales; exceptions.
- 8 2721. Advertising of certain sales; good faith.
- 9 2722. Sales contracts void.
- 10 2723. Admissible evidence.
- 11 2724. Sales outside ordinary channels of business; effect.
- 12 2725. Cost survey; admissibility.
- 13 2726. Remedies.
- 14 2727. Administration powers and duties.
- 15 2728. Sales without license.
- 16 2729. Violations.
- 17 2730. Sales to minors.
- 18 2731. Civil penalties and license suspension.
- 19 2732. Enforcement by qualified local agencies.
- 20 2733. Unfair Sales Act inapplicable.
- 21 § 2701. Legislative intent and findings.
- 22 (a) Intent.--It is hereby declared to be in the public
- 23 interest of this Commonwealth:
- (1) To prohibit advertising or offering cigarettes for
 sale below cost if the intent thereof is to increase the
 incidence of cigarette usage or to injure, destroy or
 substantially lessen competition.
- (2) To declare such practice to be unfair, deceptive and
 adverse to the collection of taxes from the sale of
- 30 cigarettes.

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(3) To license cigarette dealers to effect the orderly
 collection of taxes.

(4) To promote fair competition.

3

4 (b) Findings.--The General Assembly finds and declares as5 follows:

6 (1) The National Centers for Disease Control have found 7 that at least 434,000 Americans die each year from tobacco-8 caused diseases.

9 (2) The Surgeon General of the Public Health Service has 10 determined that smoking is the leading cause of preventable 11 death in this country.

12 (3) The National Institute on Drug Abuse has concluded 13 that the nicotine in tobacco products is a powerful addictive 14 drug and has identified nicotine addiction as the most 15 widespread example of drug dependence in the United States.

16 (4) The National Institute on Drug Abuse has found that
17 tobacco use by adolescents precedes and is predictive of
18 adolescent illicit drug use.

19 (5) According to the Surgeon General, an estimated
20 3,700,000 teenagers are current smokers and nearly 3,000
21 minors begin smoking every day.

(6) The American Cancer Society has determined that, of the nation's 50,000,000 smokers, 60% started smoking before they were 14 years of age, and 90% started smoking before they were 20 years of age.

26 (7) Minors spend more than \$1,000,000,000 nationally on
 27 cigarettes and other tobacco products every year.

(8) The Surgeon General, the United States Department of
 Health and Human Services and local public health agencies
 have found that cigarettes and other tobacco products are
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easily available to minors from retail outlets which sell
 tobacco products. Over 80% of the public believe it is easy
 for teenagers to purchase cigarettes.

4 (9) In local communities that have implemented and
5 enforced youth access to tobacco control programs, there has
6 been a significant reduction in the availability of tobacco
7 products to minors. It is the purpose of this act to:

8 (i) Reduce access to tobacco products for
9 individuals under 21 years of age.

(ii) Reduce the number of individuals under 21 years
 of age who become regular cigarette smokers every day.

(iii) Prevent the deaths and serious health
complications that result later in life when people begin
to smoke at an early age.

15 (iv) Restrict the use of vending machines to sell16 cigarettes in this Commonwealth.

(v) Establish a program in this Commonwealth that
will meet the standards established by regulations
implementing section 1926 of the Public Health Service
Act (58 Stat. 682, 42 U.S.C. § 300x-26) for reducing
youth access to tobacco products.

22 § 2702. Definitions.

The following words and phrases when used in this chapter shall have the meanings given to them in this section unless the context clearly indicates otherwise:

26 "Basic cost of cigarettes." The manufacturer's list price to 27 which shall be added the full face value of any tax which may be 28 required by law, if not already including in the manufacturer's 29 list price. Manufacturer's list price shall mean the gross price 30 of the cigarettes from the manufacturer to the dealer in the 19950H1884B2323 - 6 - quantities stated and shall include any Federal tax, freight or
 handling charges, if not already included.

Board." The Cigarette Licensing, Marketing and Youth
Protection Board created under section 2707 (relating to
Cigarette Licensing, Marketing and Youth Protection Board).

6 "Cigarette." Includes any roll for smoking made wholly or in 7 part of tobacco, irrespective of size or shape, and whether or 8 not the tobacco is flavored, adulterated or mixed with any other 9 ingredient, the wrapper or cover of which is made of paper or 10 any other substance or material, excepting tobacco. The term 11 shall not include cigars.

12 "Cigarette stamping agent." A person who is licensed by the 13 Department of Revenue for the purpose of affixing cigarette tax 14 stamps to packages of cigarettes and transmitting the proper tax 15 to the Commonwealth.

16 "Cigarette Tax Act." Article XII of the act of March 4, 1971 17 (P.L.6, No.2), known as the Tax Reform Code of 1971.

18 "Cigarette vending machine." Any mechanical or electrical 19 device from which cigarettes are dispensed for a consideration. 20 "Cost of doing business." That amount, as evidenced by the 21 standards and methods of accounting regularly employed in the 22 determination of costs for the purpose of Federal income tax reporting, for the total operation of the establishment for the 23 24 previous 12-month period, and must include, but shall not be 25 limited to, all direct and indirect costs, such as product cost, 26 freight charges, labor costs, cost of equipment, rental and 27 maintenance expenses, cigarette licenses, preopening expenses, management fees, costs, rents, depreciation, selling costs, 28 29 maintenance expenses, interest expenses, delivery costs, all 30 types of licenses, all types of taxes, insurance, advertising - 7 -19950H1884B2323

1 and any central and regional administrative expenses.

"Cost of the retailer." The basic cost of cigarettes to the 2 3 retailer plus the cost of doing business by the retailer in 4 excess of the basic cost of cigarettes, expressed as a 5 percentage and applied to the basic cost of cigarettes. In the absence of filing of satisfactory proof of a lesser or higher 6 7 cost of doing business by the retailer making the sale, the cost of doing business by the retailer shall be presumed to be 6% of 8 9 the basic cost of cigarettes to the retailer. When a retailer 10 establishes a lesser cost of doing business than the presumptive 11 6% cost of doing business, the lesser cost of doing business may be used to compute the cost of the retailer for a period of time 12 13 no greater than 12 months, at the end of which time the cost to 14 the retailer shall be computed using the presumptive 6% cost of 15 doing business, unless the retailer again establishes a lesser 16 cost of doing business. Any fractional part of a cent in the 17 cost per carton shall be rounded off to the next higher cent. A 18 person who purchases cigarettes for sale at retail from a 19 manufacturer of cigarettes without resort to a wholesaler shall 20 be deemed, for the purposes of this chapter, to be engaged in 21 the sale of cigarettes as a stamping agent, wholesaler and 22 retailer and shall be subject to all mark-up provisions of this chapter in the order named. 23

"Cost of the stamping agent." The basic cost of cigarettes 24 25 plus the cost of doing business by the cigarette stamping agent 26 in excess of the basic cost of cigarettes, expressed as a percentage and applied to the basic cost of cigarettes. Any 27 fractional part of a cent in the cost per carton of cigarettes 28 29 shall be rounded off to the next higher cent. In the case of 30 sales at retail by cigarette stamping agents, the cost of the 19950H1884B2323 - 8 -

cigarette stamping agent shall be the same as the cost of the 1 2 retailer. A separate cost of the cigarette stamping agent shall 3 be determined for sales to wholesale dealers and for sales to 4 retail dealers. In the absence of filing of satisfactory proof 5 of a lesser cost of doing business of the cigarette stamping agent making the sale, the cost of doing business shall be 6 7 presumed to be the basic cost of cigarettes for sales to 8 wholesale dealers and 4% of the basic cost of cigarettes with 9 respect to sales to retail dealers. When a cigarette stamping 10 agent establishes a lesser cost of doing business than the 11 presumptive costs contained herein, the lesser cost of doing 12 business may be used to compute the cost of the cigarette 13 stamping agent for a period of time no greater than twelve 14 months, at the end of which time the cost of the cigarette 15 stamping agent shall be computed using the presumptive costs 16 contained herein, unless the cigarette stamping agent again 17 establishes a lesser cost of doing business.

"Cost of the wholesaler." The basic cost of cigarettes to 18 19 the wholesaler plus the cost of doing business by the wholesaler 20 in excess of the basic cost of cigarettes, expressed as a 21 percentage and applied to the basic cost of cigarettes. Any 22 fractional part of a cent in the cost to the wholesaler per 23 carton of cigarettes shall be rounded off to the next higher 24 cent. A separate cost of the wholesaler shall be determined for 25 sale to retail dealers. In the absence of filing satisfactory 26 proof of a lesser cost of doing business by the wholesaler with 27 respect to sales to retail dealers, the cost of doing business 28 shall be presumed to be 4% of the basic cost of cigarettes. When a wholesaler establishes a lesser cost of doing business than 29 30 the presumptive cost of doing business, the lesser cost of doing - 9 -19950H1884B2323

1 business may be used to compute the cost of the wholesaler for a 2 period of time no greater than 12 months, at the end of which 3 time the cost of the wholesaler shall be computed using the 4 presumptive 4% cost of doing business, unless the wholesaler 5 again establishes a lesser cost of doing business.

6 "Dealer." A cigarette stamping agency, wholesaler or 7 retailer, as these terms are more specifically defined herein. 8 When used in this chapter, the term shall include all of the 9 above-mentioned categories. Nothing contained in this chapter 10 shall preclude a person from being a cigarette stamping agency, 11 wholesaler or retailer if the person meets the requirements for 12 each category of dealer.

13 "Department." The Department of Revenue of the Commonwealth. 14 "Franchisee." A person engaged in the sale of cigarettes who 15 is granted the right to engage in the business of offering, 16 selling or distributing goods or services under a marketing plan 17 or system prescribed in substantial part by the grantor of that 18 right, for which a direct or indirect fee is paid, and whose 19 franchisor franchises five or more retail outlets in this 20 Commonwealth through which cigarettes are sold.

21 "Person." An individual, unincorporated association, 22 company, corporation, joint stock company, group, agency, syndicate, trust or trustee, receiver, fiduciary, partnership, 23 24 conservator and any political subdivision of the Commonwealth or 25 any other state. As applied to a partnership, unincorporated 26 association or other joint venture, the term shall also mean the 27 partners or members and, as applied to a corporation, shall also 28 mean all the officers and directors.

29 "Retailer."

30 (1) A person who, in the usual course of business, 19950H1884B2323 - 10 - purchases or receives cigarettes from any source whatsoever
 for the purpose of sale to the ultimate consumer.

3 (2) A person, who in the usual course of business, owns 4 or manages an establishment in which a vending machine is 5 located for the purpose of sale of cigarettes to the ultimate 6 consumer.

A person who buys, sells, transfers or deals in 7 (3) cigarettes for profit and is not licensed as a cigarette 8 stamping agency or wholesaler under this chapter. 9 10 "Sale" or "sell." Any transfer for a consideration, in 11 exchange, as barter, as a gift, as an offer for sale or in distribution, in any manner or by any means whatsoever. 12 13 "Secretary." The Secretary of Revenue of the Commonwealth. 14 "Tobacco product." Any tobacco cigarette, cigar, pipe 15 tobacco, smokeless tobacco, snuff or any other form of tobacco 16 which may be utilized for smoking, chewing, inhalation or other manner of ingestion. 17

18 "Vending machine operator." Any person who places or services one or more cigarette vending machines whether owned, 19 20 leased or otherwise operated by him at locations from which cigarettes are sold to the ultimate consumer. The owner or 21 22 tenant of the premises upon which a vending machine is placed 23 shall not be considered a vending machine operator if his sole remuneration therefrom is a flat rental fee or commission based 24 25 upon the number or value of cigarettes sold from the machine, 26 unless the owner or tenant actually owns the vending machine or 27 leases the vending machine under an agreement whereby the profits from the sale of the cigarettes directly inure to his 28 benefit. 29

30 "Wholesaler." Includes:

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1 (1) Any person who, in the usual course of business, 2 purchases cigarettes from a cigarette stamping agent or other 3 wholesaler and receives, stores, sells and distributes within this Commonwealth at least 75% of all cigarettes purchased by 4 5 him or her to retail dealers or wholesale dealers or any combination who shall buy the cigarettes from him or her for 6 7 the purpose of resale to the ultimate consumer. The person 8 shall maintain an established place of business for the 9 receiving, storage and distribution of cigarettes.

10 (2) Any person who is engaged in the business of 11 distributing cigarettes through vending machines to the 12 ultimate consumer by means of placing the cigarette vending 13 machines, owned or leased by him, in various outlets within this Commonwealth and who pays to the owner or lessee of the 14 15 premises, who shall possess a retail license issued under 16 section 2706 (relating to licensing of retailers and cigarette vending machines), a commission or rental for the 17 18 use of the premises. The vending machine operator shall 19 operate at least ten vending machines provided the vending 20 machine operator meets all the other requirements for 21 licensing of wholesalers under this chapter, including 22 maintaining an established place of business for the 23 receiving, storage and distribution of cigarettes.

24 (3) Any person, including a franchisee, who owns and 25 operates no less than five retail outlets in this 26 Commonwealth, having 100% common ownership, who purchases 27 cigarettes from a cigarette stamping agency or another 28 wholesaler for resale to the ultimate consumer. The person 29 shall maintain complete and accurate records of all purchases and sales in his or her main office and also in the retail 30 19950H1884B2323 - 12 -

1 outlet.

2 § 2703. Licensing of cigarette dealers.

3 (a) General rule.--No person, unless all of his sales of
4 cigarettes are exempt from Pennsylvania cigarette tax, shall
5 sell, transfer or deliver any cigarettes within this
6 Commonwealth without first obtaining the proper license pursuant
7 to the provisions of this chapter.

8 (b) Application.--Every applicant for a dealer's license shall complete and file an application with the department. The 9 10 application shall be in the form and contain the information as 11 the department by regulation shall prescribe and shall set forth truthfully and accurately the information desired by the 12 13 department. If the application is approved, the department shall 14 license the dealer for a period of one year and the license may 15 be renewed annually thereafter.

16 § 2704. Licensing of cigarette stamping agents.

(a) General rule.--The department may license as its agent for a one-year period, and may renew the license for further periods of one year if the agent is and remains of good moral character, a person who meets the requirements imposed by the following provisions for the privilege of operating as a cigarette stamping agency:

(1) The applicant is a wholesale dealer licensed by theCommonwealth.

(2) The applicant maintains warehousing facilities,
adequate to protect the revenue, for the purpose of
receiving, storing and distributing cigarettes and conducting
their business and has received commitments from at least two
cigarette manufacturers whose aggregate share is at least 40%
of the Commonwealth's cigarette market.

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(3) The applicant is a person of good moral character
 and of reasonable financial stability and is reasonably
 experienced in the wholesale cigarette business.

4 (4) The applicant, or a shareholder controlling more
5 than 10% of the stock or any officer or director, if the
6 applicant is a corporation, shall not have been convicted of
7 any crime involving moral turpitude.

8 (5) The applicant shall have filed all required State 9 tax reports and paid any State taxes not subject to a timely 10 perfected administrative or judicial appeal or subject to a 11 duly authorized deferred payment plan.

12 (b) Application.--The department shall, by regulation,13 prescribe the form, content and manner of the application.

14 (c) Validity.--The cigarette stamping agency license shall15 be valid for one specific location only.

16 (d) Grounds for rejection.--The department may reject an 17 application for a new or renewal license if it finds that any of 18 the aforementioned requirements have not been met or finds that 19 the applicant or licensee has:

20 (1) failed to disclose any material information 21 required;

(2) made any material false statement in theapplication; or

24 (3) violated any provisions of this chapter.

(e) Good moral character.--For purposes of this section, a person convicted of committing a felony, an infamous crime or a crime involving moral turpitude shall not be a person of good moral character and shall not be licensed as a cigarette stamping agent.

30 § 2705. Licensing of wholesalers.

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(a) Requirements.--Applicants for a wholesale license or
 renewal thereof shall meet the following requirements:

3 (1) The premises on which the applicant proposes to4 conduct business are adequate to protect the revenue.

5 (2) The applicant is a person of reasonable financial
6 stability and reasonable business experience.

7 (3) The applicant, or any shareholder controlling more
8 than 10% of the stock or any officer or director, if the
9 applicant is a corporation, shall not have been convicted of
10 any crime involving moral turpitude.

(4) The applicant shall not have failed to disclose any material information required by the department, including information that the applicant has complied with this chapter by providing a signed statement, under penalty of perjury, of adherence to State presumptive minimum prices or written approval from the department to sell at a specific different price.

18 (5) The applicant shall not have made any material false19 statement in his application.

20 (6) The applicant shall not have violated any provision21 of this chapter.

(7) The applicant shall have filed all required State
tax reports and paid any State taxes not subject to a timely
perfected administrative or judicial appeal or subject to a
duly authorized deferred payment plan.

(b) Validity.--The wholesale dealer's license shall be validfor one specific location only.

28 § 2706. Licensing of retailers and cigarette vending machines.
29 Applicants for retail license or retail cigarette vending
30 machine license or renewal thereof shall meet the following
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1 requirements:

2 (1) The premises in which the applicant proposes to3 conduct business are adequate to protect the revenues.

4 (2) The applicant shall not have failed to disclose any 5 material information required by the department, including 6 information that the applicant has complied with this chapter 7 by providing a signed statement, under penalty of perjury, of 8 adherence to State presumptive minimum prices or written 9 approval from the department to sell at a specific different 10 price.

11 (3) The applicant shall not have any material false12 statement in the application.

13 (4) The applicant shall not have violated any provision
14 of sections 2701 (relating to legislative intent and
15 findings) through 2729 (relating to violations).

16 (5) The applicant shall have filed all required State
17 tax reports and paid any State taxes not subject to a timely
18 perfected administrative or judicial appeal or subject to a
19 duly authorized deferred payment plan.

20 (6) The applicant whose license is suspended under
21 section 2731 (relating to civil penalties and license
22 suspension) shall not be issued a license or license renewal
23 until expiration of the period of suspension.

24 § 2707. Cigarette Licensing, Marketing and Youth Protection25 Board.

(a) Establishment.--The Cigarette Licensing, Marketing and
Youth Protection Board is hereby established. The board shall
consist of five members including three who are designated by
the secretary, one of whom shall be a deputy secretary of the
department and one of whom shall be an attorney; and two who are
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designated by the Secretary of Health, both of whom shall have expertise in the prevention of tobacco sales to minors. The board shall take testimony, after proper notices as hereinafter mentioned, and shall make its recommendations in writing to the secretary under the provisions of this chapter.

6 (b) Complaints.--Any applicant for license or renewal who is 7 aggrieved by the determination of the department may file a complaint with the board, assigning specific reasons for 8 9 believing that the department acted improperly. The complaint 10 shall be filed within 30 days after notice by the department of 11 its determination of the application. Whenever the department determines that a violation of this chapter has occurred, it may 12 13 file a complaint with the board assigning its specific reasons 14 for believing that the provisions of this chapter have been 15 violated. The complaint shall be filed by the department within 16 30 days after final determination of those facts which give rise 17 to its belief that the provisions of this chapter have been 18 violated. Upon receipt of the complaint, the board, if it determines that the complaint raises an issue of fact, shall, 19 20 within 30 days after receipt of the complaint, issue a citation 21 directing the applicant, dealer or department, as the case may 22 be, to appear at a hearing scheduled by the board within 30 days. The board shall afford the aggrieved party an opportunity 23 24 to be heard at the hearing, which shall be conducted in 25 accordance with the provisions of Title 2 (relating to 26 administrative law and procedure).

(c) Recommendations.--Within 30 days after the termination of the hearing, the board shall make its recommendations to the secretary in writing, and within 15 days subsequent thereto, the secretary shall render a final decision. Any party aggrieved by 19950H1884B2323 - 17 - the final decision shall have the right of appeal in accordance
 with the provisions of Title 2.

3 (d) Assessment.--If any person is aggrieved by an assessment 4 issued by the department for taxes due the Commonwealth, he may 5 file an appeal from the assessment in accordance with the 6 procedures of this chapter.

7 § 2708. License fees; issuance and posting of license.

8 (a) General rule.--At the time of making any application, an 9 applicant for a wholesale cigarette dealer's license shall pay 10 to the department a license fee of \$500, an applicant for a 11 retail cigarette dealer's license shall pay to the department a license fee of \$150, an applicant for a retail cigarette vending 12 13 machine license shall pay to the department a license fee of 14 \$50, and an applicant for a cigarette stamping agency license 15 shall pay to the department a fee of \$1,000. Fees shall not be 16 prorated.

(b) Display of license.--Upon approval of the application and payment of the fees, the department shall issue the proper license which must be conspicuously displayed at the place for which issued.

21 § 2709. Transfer of licenses.

The department may permit a dealer, under such conditions as the department may impose by regulation, to transfer a license from one location to another.

25 § 2710. Disposition of license fees.

26 Fees received by the department under this chapter shall be 27 distributed as follows:

28 (1) Twenty percent paid into the General Fund.

29 (2) Twenty-five percent for use by the department to 30 implement the enforcement and audit provisions of this 19950H1884B2323 - 18 - 1 chapter and the Cigarette Tax Act;

2 (3) Forty-five percent for use by the department for
3 contracts, issued on a consistent per capita basis, to
4 implement section 2732 (relating to enforcement by qualified
5 local agencies).

6 (4) Ten percent for use by the Department of Health 7 Tobacco Control Program for training and education materials 8 and services that assist with implementation of sections 2730 9 (relating to sales to minors), 2731 (relating to civil 10 penalties and license suspension) and 2732 and support other 11 programs to prevent the use of tobacco products by minors 12 under 21 years of age.

13 § 2711. Expiration of license.

14 (a) General rule.--Every license shall expire on the last
15 day of February next succeeding the date upon which it was
16 issued, unless sooner suspended, surrendered or revoked.

17 Effect of expiration, suspension, surrender or (b) 18 revocation.--After the expiration date of the license, or sooner 19 if the license is suspended, surrendered or revoked, it shall be 20 illegal for a dealer to engage directly or indirectly in the 21 business conducted by him for which the license was issued. A 22 licensee who shall, after the expiration date of the license, 23 engage in the business previously conducted by him, either by way of purchase, sale, stamping, distribution or in any other 24 manner, directly or indirectly, engage in the business of 25 26 dealing with cigarettes for profit shall be in violation of this 27 chapter and be subject to the penalties provided under this 28 chapter.

29 § 2712. Duplicate license.

30 (a) General rule.--If a license is defaced, destroyed or 19950H1884B2323 - 19 -

lost, the department may issue a duplicate to the holder of the 1 defaced, destroyed or lost license upon submission of a 2 3 duplicate license application. Except as provided in subsection 4 (b), at the time of making any application for a duplicate 5 license, the applicant shall pay to the department a fee of \$5. The duplicate license application shall be in such form and 6 7 contain such information as the department shall prescribe and shall set forth truthfully and accurately the information called 8 for on the form. 9

10 (b) Waiver of fee.--In the event a license is defaced or 11 destroyed in the performance of any duty imposed by this 12 chapter, the department may, by regulation, waive the fee 13 imposed by subsection (a).

14 (c) One-year hiatus.--No license shall be issued by the 15 department to any person within one year after rejection of an 16 application, refusal to renew or revocation of an existing 17 license, the period of one year to commence from the date that 18 the license is returned to the department or application is 19 rejected.

20 § 2713. License for cigarette vending machines; names of owner 21 and operator.

Each cigarette vending machine accessible to consumers shall have a current retail cigarette vending machine license, issued under section 2706 (relating to licensing of retailers and cigarette vending machines), conspicuously and visibly placed on the machine. There shall be conspicuously and visibly placed on every cigarette vending machine the name and address of the owner and the name and address of the operator.

29 § 2714. Retention of records.

30 Every licensed dealer shall keep and maintain for a period of 19950H1884B2323 - 20 - 1 four years such records in such form as the department shall by 2 regulation prescribe. The records shall be maintained at the 3 location for which the license is issued.

4 § 2715. Reports.

5 Every licensed dealer shall file reports at such times and in such form as the department by regulation may prescribe. 6 § 2716. Examination of records, equipment and premises. 7 8 (a) General rule.--The department is authorized to examine the books and records, the inventory of cigarettes and the 9 10 premises and equipment of any dealer in order to determine 11 compliance with the provisions of this chapter and to verify the accuracy of the payment of the tax imposed by the Cigarette Tax 12 13 Act. Every dealer is required to give to the department or its duly authorized representative the means, facilities and 14 15 opportunity for the examinations under this subsection.

(b) Violations.--Any person who prevents or hinders the
department or its designated agent from making a full inspection
of the premises where cigarettes are sold or stored or prevents
or hinders the inspection of invoices, books, records,
equipment, inventory or papers required to be kept violates this
chapter and is subject to the penalties provided for under this
chapter.

23 § 2717. Sales at less than cost.

24 (a) Violations.--It shall be unlawful:

(1) For a dealer, with intent to injure competitors or
destroy or substantially lessen competition or with intent to
avoid the collection or paying over of the taxes required by
law, to advertise, offer to sell or sell cigarettes at less
than cost of the dealer.

30 (2) For a wholesaler:

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1 (i) to induce or attempt to induce or to procure or 2 attempt to procure the purchase of cigarettes or to 3 accept cigarettes at a price less than the cost of the 4 cigarette dealer from whom the purchase or acceptance of 5 cigarettes was made; or

6 (ii) to induce or attempt to induce or to procure or 7 attempt to procure or to accept any unauthorized rebate 8 or concession of any kind or nature whatsoever, other 9 than a rebate or concession authorized by the department, 10 in connection with the purchase of cigarettes.

11

(3) For a retail dealer:

(i) to induce or attempt to induce or to procure or attempt to procure the purchase of cigarettes or to accept cigarettes at a price less than the cost to the cigarette dealer from whom the purchase or acceptance of cigarettes was made; or

(ii) to induce or attempt to induce or to procure or attempt to procure or to accept any unauthorized rebate or concession of any kind or nature whatsoever, other than a rebate or concession authorized by the department, in connection with the purchase of cigarettes.

22 (b) Prima facie evidence of violations.--

(1) Evidence of any of the following shall be prima
facie evidence of intent to injure competitors and to destroy
or substantially lessen competition, or of intent to avoid
the collection or paying over of the taxes required by law,
as the case may be:

(i) sale or advertisement offering to sell
cigarettes at less than cost to the dealer;

30 (ii) giving of or offering to give a rebate in price 19950H1884B2323 - 22 - or concession of any kind in connection with the sale of
 cigarettes;

3 (iii) inducing or procuring or attempting to induce
4 or procure the purchase of cigarettes at a price less
5 than costs of the cigarette stamping agent, wholesaler or
6 retail dealer.

7 (2) Evidence of any of the following shall be prima
8 facie evidence of violations of this chapter:

9 (i) a final selling cost which is not the invoice 10 cost;

(ii) an invoice of a cigarette stamping agent, wholesaler or retailer which does not include allowable discounts, rebates, allowances or free or discounted merchandise relating to or in conjunction with the sale of cigarettes.

16 § 2718. Combinations sales; inducements.

17 In all advertisements, offers for sale or sales involving two 18 or more items, at least one of which items is cigarettes, at a combined price and in all advertisements, offers for sale or 19 20 sales involving the giving of any gift or concession of any kind 21 whatsoever, whether it be coupons or otherwise, the portion of 22 the dealer's combined selling price relating to cigarettes shall not be below the cost of the stamper, cost of the retailer or 23 24 cost of the wholesaler, as the case may be. Other merchandise 25 offered for sale as a tie-in with cigarettes shall not be sold 26 at less than the cost of the other merchandise nor shall the gift or concession of the other items advertised or offered for 27 28 sale be used as an inducement to purchase cigarettes nor shall any payment, openly or in secret, of a rebate, refund, 29 30 commission or unearned discount, whether in the form of money or 19950H1884B2323 - 23 -

otherwise, or secret extensions to certain purchasers of special
 services or privileges not extended to all purchasers upon like
 terms and conditions be made or offered as an inducement to
 purchase cigarettes.

5 § 2719. Sales by wholesaler to wholesaler.

When a wholesaler sells cigarettes to another wholesaler, the 6 seller shall not be required to include in the selling price the 7 cost of the wholesaler as defined in this chapter, but the 8 purchasing wholesaler, upon the resale of the cigarettes to a 9 10 retailer, shall be subject in all respects to the provisions of 11 this chapter, except that the purchasing wholesaler may, at his option, use as his basic cost of the cigarettes the basic cost 12 13 of the selling wholesaler.

14 § 2720. Sales; exceptions.

15 The provisions of this chapter shall not apply to sales of 16 cigarettes a dealer made:

17 (1) in an isolated transaction and not in the usual18 course of business;

19 (2) where cigarettes are advertised, offered for sale or 20 sold in good-faith clearance sales for the purpose of 21 discontinuing trade in the cigarettes and the advertising, 22 offer to sell or sale shall state the reason thereof and the 23 quantity of such cigarettes advertised, offered for sale or 24 to be sold;

(3) where cigarettes are advertised, offered for sale or
sold as imperfect or damaged and the advertising, offer to
sell or sale shall state the reason therefor and the quantity
of the cigarettes advertised, offered for sale or to be sold;
(4) where cigarettes are sold upon the final liquidation
of a business; or

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(5) where cigarettes are advertised, offered for sale or
 sold by any fiduciary or other officer acting under the order
 or direction of a court.

4 § 2721. Advertising of certain sales; good faith.

5 (a) General rule.--

6 (1) A retailer may advertise, offer to sell or sell 7 cigarettes at a price made in good faith to meet the price of 8 a competitor who is selling the same article at cost to him 9 as a retailer.

10 (2) A wholesaler may advertise, offer to sell or sell 11 cigarettes at a price made in good faith to meet the price of 12 a competitor if the competitor is rendering the same type of 13 service, has been approved by the department to sell 14 cigarettes at a price different from the presumptive minimum 15 and is not selling the same article below cost to him as a 16 wholesaler.

17 (3) The price of cigarettes advertised, offered for sale 18 or sold under the exceptions specified in this chapter shall 19 not be considered the price of a competitor and shall not be 20 used as a basis for establishing prices below cost, nor shall 21 the price established at a bankrupt sale be considered the 22 price of a competitor under this section.

(b) Presumption.--In the absence of proof of the cost of a competitor, the lowest cost of the stamping agent or wholesaler, as the case may be, determined by a cost survey made in the same trading area pursuant to the provisions of this chapter, may be deemed the cost of the competitor within the meaning of this section.

29 § 2722. Sales contracts void.

30 A contract, expressed or implied, made by any person in 19950H1884B2323 - 25 - violation of any provision of this chapter shall be illegal and
 void and no recovery thereon shall be had.

3 § 2723. Admissible evidence.

4 (a) General rule.--In determining the cost of the stamper, 5 cost of the retailer and cost of the wholesaler, the fact-finder shall receive and consider, as bearing on the good faith of the 6 cost, evidence tending to show that the person complained 7 against under any provision of this chapter purchased cigarettes 8 9 with respect to the sale of which complaint is made at a 10 fictitious price or upon terms or in such a manner or under such 11 invoices as to conceal the true cost, discounts or terms of purchase. The fact-finder shall also receive and consider, as 12 13 bearing on the good faith of the cost, evidence of the normal, 14 customary and prevailing terms and discounts in connection with 15 other sales of a similar nature in the trade area or in this 16 Commonwealth.

(b) Exception.--Merchandise given gratis or payment made to a stamping agent, retailer or wholesaler by a cigarette manufacturer for display or advertising or promotion purposes, or otherwise, shall not be considered in determining the cost of cigarettes to the cigarette dealer if the practice is customary in the trade and offered to all dealers on an equal or proportional basis.

24 § 2724. Sales outside ordinary channels of business; effect. 25 In establishing the cost of cigarettes to the stamper, 26 retailer or wholesaler, the invoice cost of the cigarettes 27 purchased at a forced bankrupt or closeout sale or other sale 28 outside of the ordinary channels of trade may not be used as a 29 basis for justifying a price lower than one based upon the 30 replacement cost of the cigarettes to the stamper, retailer or 19950H1884B2323 - 26 -

wholesaler within 30 days prior to the date of sale in the
 quantity last purchased through ordinary channels of trade.
 § 2725. Cost survey; admissibility.

4 Where a cost survey pursuant to recognized statistical and 5 cost-accounting practices has been made for the trading area in which a violation of this chapter is committed or charged to 6 determine and establish on the basis of actual existing 7 8 conditions the lowest cost to stampers, wholesalers or retailers 9 within the area, the cost survey shall be deemed competent 10 evidence in any action or proceeding under this chapter as 11 tending to prove actual cost to the stamper, wholesaler or 12 retailer. A party against whom such a cost survey may be 13 introduced in evidence shall have the right to offer evidence 14 tending to prove any inaccuracy in the cost survey or any state 15 of facts which would impair its probative value.

16 § 2726. Remedies.

17 (a) Injunctive relief. -- In the case of a violation or 18 threatened violation of this chapter, the department or any person injured by the violation or who may be injured by the 19 20 threatened violation may maintain an action in a court of 21 competent jurisdiction to prevent, restrain or enjoin the violation or threatened violation. If in the action a violation 22 23 or threatened violation of this chapter is established, the 24 court shall enjoin and restrain or otherwise prohibit the 25 violation or threatened violation, and in addition thereto the 26 court shall assess in favor of the plaintiff and against the 27 defendant the costs of suit, including reasonable attorney fees. 28 In any such action it shall not be necessary that actual damages 29 to the plaintiff be alleged or proved, but, where alleged and 30 proved by a plaintiff other than the department, the plaintiff 19950H1884B2323 - 27 -

shall be entitled to recover from the defendant the actual
 damages sustained by him in addition to injunctive relief, costs
 of suit and reasonable attorney fees.

4 (b) Damages.--If injunctive relief is not sought or
5 required, a person injured by a violation of this chapter may
6 maintain an action for damages and cost of suit in a court of
7 competent jurisdiction.

8 § 2727. Administration powers and duties.

9 (a) General rule.--

10 (1) The administration of this chapter is vested in the11 department.

12 The department shall adopt rules and regulations for (2) 13 the enforcement of this chapter and may from time to time 14 make or cause to be made one or more cost surveys to 15 establish the lowest cost of the cigarette stamping agent, retailer and wholesaler for this Commonwealth or such trading 16 17 area or areas herein as it shall define. Any survey made or 18 caused to be made by the department may be used for the 19 purposes specified in this chapter. If the survey is 20 conducted in connection with a cigarette dealer's request to 21 sell at a price different from the presumptive minimum, the 22 cigarette dealer shall pay for the survey.

(3) Regulations shall provide a procedure for dealers to
prove a cost different from the State presumptive costs,
including proof of lower costs, filing of petitions, cost
allocation, data to be submitted and guidelines necessary to
implement this chapter.

(4) Authorization to sell below the presumptive minimum
 prices shall be in writing published in the Pennsylvania
 Bulletin and otherwise in conformance with the requirements
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1 of this chapter and shall contain a statement that the authorization is effective 45 days after the issuance of the 2 3 writing and is valid for 12 months. Authorization by the 4 department for a dealer to sell cigarettes below the 5 established presumptive minimum prices shall be stated as a 6 percentage and be applied to all levels of cigarette prices 7 in the percentage allowed. The percentage shall also be 8 applied to any new presumptive minimum prices established by 9 the department during the effective period of the dealer's authorization. 10

11 (5) The department may impose such fees as may be 12 necessary to cover the costs incurred in administering this 13 section, including review and audit of a petitioning dealer's 14 audited financial statement.

(b) Joint administration.--The department is authorized to jointly administer this chapter with the act of March 4, 1971 (P.L.6, No.2), known as the Tax Reform Code of 1971, including joint reporting of information, forms, returns, statements, documents or other information submitted to the department. § 2728. Sales without license.

21 (a) Penalty .-- A dealer or other person who shall, without 22 having an unexpired dealer's license or vending machine license properly affixed as required by this chapter, engage in the 23 business of purchasing, selling, stamping, distributing or in 24 25 any other manner directly or indirectly engaging in the business 26 of dealing with cigarettes for profit shall be in violation of 27 this chapter and, upon conviction in a summary proceeding, shall 28 be sentenced to pay a fine of not less than \$250 nor more than \$1,000, or to suffer imprisonment for a term of not more than 30 29 30 days, or both, at the discretion of the court, plus costs of - 29 -19950H1884B2323

1 prosecution.

2 (b) Prima facie evidence.--Open display of cigarettes in any 3 manner shall be prima facie evidence that the person displaying 4 the cigarettes is directly or indirectly engaging in the 5 business of dealing in cigarettes for profit.

6 § 2729. Violations.

7 (a) Suspension or revocation.--The license of a cigarette 8 dealer, wholesaler or retailer who violates any of the 9 provisions of this chapter may be suspended, after due notice 10 and opportunity for a hearing, for a period of not less than 11 five days nor more than 30 days for a first violation, and shall 12 be suspended or revoked for any subsequent violation.

(b) Fine.--In addition to the provisions of subsection (a), for a first violation, a cigarette dealer shall be fined not less than \$2,500 nor more than \$5,000. For subsequent violations, the agent, wholesaler or retailer shall be fined not less than \$5,000 nor more than \$15,000.

18 (c) Civil penalty.--A person who violates section 2708(b)
19 (relating to license fees; issuance and posting of license),
20 2714 (relating to retention of records), 2715 (relating to
21 reports) or 2716 (relating to examination of records, equipment
22 and premises) shall be subject to a civil penalty not to exceed
23 \$300, but shall not be subject to subsections (a) and (b).

(d) Contraband and counterfeit stamps.--Notwithstanding any provision of this chapter to the contrary, the department shall suspend or revoke any license for violation of any provision of the act of March 4, 1971 (P.L.6, No.2), known as the Tax Reform Code of 1971, concerning contraband cigarettes or counterfeit cigarette stamps.

30 § 2730. Sales to minors.

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A person who holds a license issued under section 2706
 (relating to licensing of retailers and cigarette vending
 machines) may not:

4 (1) Sell, offer to sell or permit to be sold,
5 distribute, offer to distribute or permit to be distributed
6 cigarettes or other tobacco products to an individual under
7 21 years of age.

8 (2) Fail to post in a conspicuous place on the cigarette 9 vending machine or on or near the retail sales counter, a 10 sign that conforms with the requirements of 18 Pa.C.S. § 6306 11 (relating to furnishing tobacco or cigarette papers). In 12 addition, a sign shall be posted that states the Surgeon 13 General's warning on the use of cigarettes which is required 14 to be printed on all packages of cigarettes.

15 (3) Fail to locate all cigarettes and tobacco products16 in a cigarette vending machine or in such a place that:

17 (i) only a store employee has access to the18 cigarettes and tobacco products;

19 (ii) the store employee assists the customer by20 supplying the product; and

(iii) the customer does not take possession of the
product until the sales transaction is completed.

(4) Sell, offer to sell or permit to be sold,
distribute, offer to distribute or permit to be distributed
any cigarettes or other tobacco products in any form other
than an original factory-wrapped package.

27 § 2731. Civil penalties and license suspension.

(a) Civil penalties.--In addition to any other penalties
provided by law, a person who holds a license issued under
section 2706 (relating to licensing of retailers and cigarette
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vending machines) and violates a requirement of section 2730 1 2 (relating to sales to minors) shall be subject to: 3 (1) a civil penalty of \$150 for the first violation 4 within a two-year period; 5 (2) a civil penalty of \$300 for the second violation within a two-year period; or 6 a civil penalty of \$450 for the third violation 7 (3) 8 within a two-year period. (4) a civil penalty of \$600 for the fourth and all 9 10 subsequent violations within a two-year period. 11 (b) License suspensions. -- A person who holds a license under 12 section 2706 shall have the license suspended for a period of: 13 (1) seven days if a civil penalty has been imposed under subsection (a)(3); 14 15 (2) one month if a civil penalty has been imposed under 16 subsection (a)(4) for a fourth violation within a two-year 17 period; or 18 (3) six to twelve months if a civil penalty has been 19 imposed under subsection (a)(4) for a fifth or subsequent 20 violation within a two-year period. 21 § 2732. Enforcement by qualified local agencies. 22 (a) General rule.--The department shall contract with 23 qualified local agencies to assure compliance with section 2730 (relating to sales to minors). The department shall enter into a 24 sufficient number of contracts so that no less than 60% of 25 26 retailers fall under the jurisdiction of a qualified local 27 agency in the first year after the effective date of this 28 section, 80% of retailers fall under the jurisdiction of a 29 qualified local agency in the second year after the effective date of this section, and 100% of retailers fall under the 30 19950H1884B2323 - 32 -

jurisdiction of a qualified local agency in the third year and
 all subsequent years after the effective date of this section.
 The Department of Health shall assist the department in
 identifying qualified local agencies and in securing contracts
 with qualified local agencies.

6 (b) Inspections.--Qualified local agencies shall:

7 (1) Conduct unannounced random inspections and 8 unannounced targeted inspections directed toward retailers 9 who have a history of prior violations or are located where 10 they are more likely to be frequented by individuals under 21 11 years of age, such that no less than 75% of all retailers in 12 the qualified local agency's jurisdiction are inspected 13 annually.

14 (2) In at least 50% of the unannounced inspections, use 15 decoy operations wherein individuals 16 years of age or older 16 and under 21 years of age, under the supervision of adults 17 employed by the qualified local agency, attempt to purchase 18 tobacco products.

19 (3) Report monthly to the department on the results of20 the inspections.

21 (c) Citations.--Employees of a qualified local agency shall have authority to issue citations for violations of section 22 23 2730. However, in no event shall individuals 16 years of age or older and under 21 years of age who participate in decoy 24 25 operations under subsection (b)(2) be permitted to issue 26 citations. Any licensee upon whom a civil penalty is imposed 27 under this section shall have the right of appeal to the 28 department in accordance with 2 Pa.C.S. (relating to administrative law and procedure). 29

30 (d) Allocation of citations.--One-half of the amount of 19950H1884B2323 - 33 -

money collected for civil penalties issued under subsection (c) 1 shall be provided in a timely manner to the qualified local 2 3 agency issuing the citation and shall be used to fund additional 4 enforcement activities as provided for under subsection (b). 5 (e) Definition.--For purposes of this section, the term "qualified local agency" means any county or municipal health 6 department or private nonprofit corporation with experience in 7 8 youth health education and promotion or tobacco use prevention

9 and education.

10 § 2733. Unfair Sales Act inapplicable.

11 The provisions of the act of August 11, 1941 (P.L.900, 12 No.344), known as the Unfair Sales Act, shall not apply to sales 13 of cigarettes covered by the provisions of this chapter. 14 Section 4. Article II-A of the act of April 9, 1929 15 (P.L.343, No.176), known as The Fiscal Code, is repealed. 16 Section 5. This act shall take effect in 60 days.