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THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL

No. 841

Session of 1979

INTRODUCED BY MESSRS. ZORD, KNEPPER, BURD, POTT, D. M. FISHER, BARBER, DUMAS, RHODES, GAMBLE, CESSAR, MRS. ARTY, MESSRS. EARLEY, FREIND, WENGER AND McVERRY, MARCH 27, 1979

AS AMENDED ON THIRD CONSIDERATION, HOUSE OF REPRESENTATIVES, JUNE 12, 1979

AN ACT

Amending the act of May 1, 1929 (P.L.1216, No.427), entitled "An act to define real estate brokers and real estate salesmen; 3 and providing for the licensing, regulation, and supervision of resident and nonresident real estate brokers and real 5 estate salesmen and their business, "FURTHER DEFINING "REAL 6 ESTATE BROKER; " further providing for the words appearing on real estate signs AND FURTHER PROVIDING FOR SUSPENSION OR REVOCATION OF LICENSES. The General Assembly of the Commonwealth of Pennsylvania 10 hereby enacts as follows: 11 SECTION 1. SUBSECTION (A) OF SECTION 2, ACT OF MAY 1, 1929 12 (P.L.1216, NO.427), KNOWN AS THE "REAL ESTATE BROKERS LICENSE ACT OF ONE THOUSAND NINE HUNDRED AND TWENTY-NINE, " AMENDED 13 14 JANUARY 18, 1952 (P.L.2117, NO.602), IS AMENDED TO READ: 15 SECTION 2. (A) THE TERM "REAL ESTATE BROKER" SHALL INCLUDE 16 ALL PERSONS, COPARTNERSHIPS, ASSOCIATIONS, AND CORPORATIONS, 17 FOREIGN AND DOMESTIC, WHO, FOR ANOTHER AND FOR A FEE, COMMISSION, OR OTHER VALUABLE CONSIDERATION, SHALL SELL, 18

EXCHANGE, PURCHASE, OR RENT, OR SHALL NEGOTIATE THE SALE,

EXCHANGE, PURCHASE OR RENTAL, OR SHALL OFFER OR ATTEMPT TO

- 1 NEGOTIATE THE SALE, EXCHANGE, PURCHASE, OR RENTAL, OR SHALL HOLD
- 2 HIMSELF OR THEMSELVES OUT AS ENGAGED IN THE BUSINESS OF SELLING,
- 3 EXCHANGING, PURCHASING, OR RENTING OF ANY REAL ESTATE, INTEREST
- 4 IN REAL ESTATE, THE PROPERTY OF ANOTHER, WHETHER THE SAME SHALL
- 5 BE LOCATED WITHIN THE STATE OF PENNSYLVANIA, OR ELSEWHERE, OR
- 6 SHALL COLLECT OR OFFER OR ATTEMPT TO COLLECT RENTAL FOR THE USE
- 7 OF REAL ESTATE, THE PROPERTY OF ANOTHER, OR SHALL NEGOTIATE OR
- 8 OFFER OR ATTEMPT TO NEGOTIATE A LOAN, SECURED OR TO BE SECURED
- 9 BY MORTGAGE OR OTHER ENCUMBRANCE UPON OR TRANSFER OF ANY SUCH
- 10 REAL ESTATE. IT SHALL ALSO INCLUDE ANY PERSON, COPARTNERSHIP,
- 11 ASSOCIATION, OR CORPORATION EMPLOYED BY THE OWNER OR OWNERS OF
- 12 LOTS, OR OTHER PARCELS OF REAL ESTATE, INCLUDING CEMETERY LOTS,
- 13 AT A STATED SALARY, OR UPON A COMMISSION, OR UPON A SALARY AND
- 14 COMMISSION BASIS OR OTHERWISE, TO SELL SUCH REAL ESTATE, OR ANY
- 15 PARTS THEREOF, IN LOTS OR OTHER PARCELS, AND WHO SHALL SELL OR
- 16 EXCHANGE, OR OFFER OR ATTEMPT TO NEGOTIATE THE SALE OR EXCHANGE
- 17 OF ANY SUCH LOT OR PARCEL OF REAL ESTATE. ONE ACT IN
- 18 CONSIDERATION OF COMPENSATION, BY FEE, COMMISSION OR OTHERWISE,
- 19 OF BUYING, SELLING, RENTING OR EXCHANGING ANY SUCH REAL ESTATE
- 20 OF OR FOR ANOTHER, OR ATTEMPTING OR OFFERING SO TO DO, OR
- 21 NEGOTIATING A LOAN UPON OR LEASING OR RENTING OR PLACING FOR
- 22 RENT ANY SUCH REAL ESTATE, OR COLLECTION OF RENT THEREFROM,
- 23 SHALL CONSTITUTE PRIMA FACIE EVIDENCE THAT THE PERSON,
- 24 COPARTNERSHIP, ASSOCIATION, OR CORPORATION, SO ACTING OR
- 25 ATTEMPTING TO ACT, IS A REAL ESTATE BROKER WITHIN THE MEANING OF
- 26 THIS ACT. THE TERM "REAL ESTATE BROKER" SHALL ALSO INCLUDE REAL
- 27 ESTATE APPRAISERS, AS WELL AS ALL MANAGERS OF OFFICE BUILDINGS,
- 28 APARTMENT BUILDINGS, AND OTHER BUILDINGS, AND PERSONS EMPLOYED
- 29 BY THE OWNERS OF SUCH BUILDINGS, BANKING INSTITUTIONS AND TRUST
- 30 COMPANIES FOR THE FOREGOING PURPOSES. THE TERM "REAL ESTATE

- 1 BROKER" SHALL ALSO INCLUDE ANY PERSON, PARTNER, COPARTNER,
- 2 ASSOCIATION OR CORPORATION, FOREIGN OR DOMESTIC, WHO MAINTAIN A
- 3 FILE OR FILES, LISTING OR OTHER COMPILATION OF RESIDENTIAL UNITS
- 4 OR REAL PROPERTY AVAILABLE FOR RENTAL, AND WHO CHARGE A FEE TO
- 5 PERSONS SOLELY IN EXCHANGE FOR THE RIGHT OF SAID PERSONS TO
- 6 VIEW, HAVE ACCESS TO OR REFER TO SAID FILE, LISTING OR
- 7 COMPILATION. SUCH PERSONS SHALL, FOR THE PURPOSE OF THIS ACT, BE
- 8 KNOWN AS "RENTAL LISTING AGENCIES."
- 9 <u>NO PERSON, PARTNER, COPARTNER, ASSOCIATION OR CORPORATION,</u>
- 10 FOREIGN OR DOMESTIC, OTHER THAN A LICENSED REAL ESTATE BROKER,
- 11 SHALL PERFORM THE FUNCTIONS OF A "RENTAL LISTING AGENCY" UNDER
- 12 THIS ACT UNLESS LICENSED AS SAME UNDER RULES AND REGULATIONS
- 13 ESTABLISHED BY THE COMMISSION.
- 14 * * *
- 15 Section \pm 2. Subsection (a) of section 9 act of May 1, 1929 <
- 16 (P.L.1216, No.427), known as the "Real Estate Brokers License
- 17 Act of one thousand nine hundred and twenty nine, " of the act,
- 18 amended December 15, 1959 (P.L.1763, No.662), is amended to
- 19 read:
- 20 Section 9. (a) Every person, copartnership, association, or
- 21 corporation, licensed as a real estate broker under the
- 22 provisions of this act, shall be required to have and maintain a
- 23 definite place of business within the Commonwealth, which shall
- 24 be a room or rooms used exclusively for the transaction of real
- 25 estate business, or such business and any allied business, and
- 26 which shall serve as his, their, or its office for the
- 27 transaction of business under the authority of the said license,
- 28 and where the certificate of registration and the current
- 29 biennial renewal card shall be prominently displayed. The said
- 30 place of business shall be specified in the application for

- 1 license, and designated in the license, and no license issued
- 2 under the authority of this act shall authorize the licensee to
- 3 transact business from any office other than that designated in
- 4 the license, unless notice in writing shall be given within ten
- 5 days to the department of any change of business location,
- 6 designating the new location of such office, whereupon the
- 7 department shall forthwith issue a new license for the new
- 8 location for the unexpired period for a fee of two dollars and
- 9 fifty cents (\$2.50). The change of the specified business
- 10 location, without notification to the department, shall
- 11 automatically cancel the license theretofore issued. Every real
- 12 estate broker shall display on the outside of his place of
- 13 business a sign containing the words REAL ESTATE, REALTY,
- 14 <u>REALTIST</u> OR REALTOR, where <u>either of</u> such latter title is duly
- 15 authorized. The commission shall adopt reasonable rules and
- 16 regulations for the conduct of such places of business.
- 17 * * *
- 18 SECTION 3. SUBSECTION (A) OF SECTION 10 OF THE ACT, AMENDED
- 19 OCTOBER 11, 1967 (P.L.427, NO.192), IS AMENDED AND A CLAUSE IS
- 20 ADDED TO READ:
- 21 SECTION 10. (A) THE COMMISSION MAY, UPON ITS OWN MOTION, AND
- 22 SHALL, PROMPTLY, UPON THE VERIFIED COMPLAINT IN WRITING OF ANY
- 23 PERSON SETTING FORTH SPECIFICALLY THE WRONGFUL ACT OR ACTS
- 24 COMPLAINED OF, INVESTIGATE ANY ACTION OR BUSINESS TRANSACTION OF
- 25 ANY LICENSED REAL ESTATE BROKER, OR REAL ESTATE SALESMAN OR
- 26 <u>RENTAL LISTING AGENCY</u>; AND SHALL HAVE THE POWER TEMPORARILY TO
- 27 SUSPEND OR PERMANENTLY TO REVOKE LICENSES THERETOFORE ISSUED BY
- 28 THE DEPARTMENT, UNDER THE PROVISIONS OF THIS ACT, AT ANY TIME
- 29 WHEN, AFTER DUE PROCEEDINGS AS HEREINAFTER PROVIDED, IT SHALL
- 30 FIND THE HOLDER THEREOF TO HAVE BEEN GUILTY,

- 1 * * *
- 2 (17.1) IN THE CASE OF A RENTAL LISTING AGENCY OF ITS FAILURE
- 3 TO MAINTAIN ON A WEEKLY BASIS AN UPDATE LISTING OR COMPILATION
- 4 OF RESIDENTIAL UNITS OR REAL PROPERTY AVAILABLE FOR RENTAL; OR
- 5 OF FAILING TO NOTIFY IN ADVANCE OF THE PAYMENT OF A FEE TO THE
- 6 AGENCY BY ANY PERSON FOR WHOM THE AGENCY HAS NO RESIDENTIAL UNIT
- 7 OR REAL PROPERTY AVAILABLE FOR RENTAL WHICH IS SUITABLE TO THE
- 8 NEEDS OF THAT PERSON IN TERMS OF SPACE, THE AMOUNT OF RENT, OR
- 9 AMENITIES. THE UPDATE OR COMPILATION REQUIRED BY THIS CLAUSE
- 10 SHALL CONTAIN ONLY PROPERTY ACTUALLY AVAILABLE FOR RENT AT THE
- 11 TIME THE UPDATE OR COMPILATION IS PREPARED. THE LISTING AGENCY
- 12 SHALL MAINTAIN WRITTEN EVIDENCE FROM EACH OWNER INDICATING THAT
- 13 THE PROPERTY IS AVAILABLE FOR RENT. THE COMMISSION SHALL ISSUE
- 14 GUIDELINES ESTABLISHING WHAT FORMS OF PROOF AND EVIDENCE ARE
- 15 SUFFICIENT TO MEET THE REQUIREMENTS OF THIS CLAUSE.
- 16 * * *
- 17 Section $\frac{2}{4}$. This act shall take effect immediately.

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