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HOUSE OF REPRESENTATIVES

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CAMPAIGN FINANCE AND ELECTIONS SUBCOMMITTEE
PUBLIC HEARING

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TUESDAY, SEPTEMBER 14, 2021
2:00 p.m.

PUBLIC HEARING ON
BALLOT ORDER SELECTION RANDOMIZATION

BEFORE:

HONORABLE RYAN E. MACKENZIE,
MAJORITY SUBCOMMITTEE CHAIR
HONORABLE MALCOLM KENYATTA,
MINORITY SUBCOMMITTEE CHAIR
HONORABLE SETH GROVE,
HONORABLE DAWN KEEFER
HONORABLE JEFF WHEELAND
HONORABLE JARED SOLOMON
HONORABLE BRETT MILLER (VIRTUAL)
HONORABLE FRANK RYAN
HONORABLE KRISTINE HOWARD
HONORABLE BENJAMIN SANCHEZ
HONORABLE JOE WEBSTER
HONORABLE CHRISTOPHER M. RABB
HONORABLE JOSEPH WEBSTER (VIRTUAL)

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*Pennsylvania House Of Representatives
Commonwealth of Pennsylvania*

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SUBMITTED WRITTEN TESTIMONY

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(See submitted written testimony and handouts online.)

P R O C E E D I N G S

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3 MAJORITY CHAIRMAN MACKENZIE: All right. Well, I
4 will call this meeting to order. This is our second of two
5 subcommittee hearings that we are holding today. This
6 subcommittee hearing is on the topic of ballot order
7 selection and randomization. This is an, I think,
8 important topic, and I think we're going to learn. I think
9 a lot of folks are going to learn a lot more about this
10 topic because it's not something that has come up very
11 often, at least to my knowledge, in previous discussions.
12 But as of late, I've seen that there is a growing interest
13 in this topic.

14 This topic has been gaining interest in many
15 states around the country as they've realized that current
16 laws may be providing an unintended boost or hindrance to
17 certain candidates based on unrelated factors like luck of
18 the draw or the parties -- whoever has the sitting governor
19 in those particular states.

20 The increased statistical evidence demonstrating
21 this impact has led to both reforms as well as lawsuits
22 against current practices. And in Pennsylvania, we
23 currently follow a two-part system. For primary elections
24 lots are drawn, and candidates are placed on the ballot in
25 a random order through that method. Then for the general

1 election, the party of the current governor is listed first
2 of the ballots in all races. Other states have followed
3 similar methods, but most notably, California has recently
4 shifted to a more randomized system.

5 In this hearing, we hope to gain an insight into
6 both the impact of our current approach, as well as
7 practical implications that any reform would have on the
8 administration of elections. We're going to hear three
9 panels really today. Two are listed here. The first is
10 Professor Darren Grant. He's a professor at Sam Houston
11 University. We will then have a county election director,
12 Forrest Lehman, from Lycoming County.

13 And then finally, we're going to close with two
14 of our own members, Representative Solomon and
15 Representative Rabb, who have both, I guess, either
16 introduced or circulated co-sponsor memos on this topic.
17 So we will hear from them and their thoughts on that. So
18 with that, I will turn it over to the Democratic Chair for
19 any opening comments.

20 MINORITY CHAIRMAN KENYATTA: Thank you so much,
21 Mr. Chair. You know, we're two for two today in terms of
22 some really good substantive topics in front of us, and I
23 look forward to a robust conversation. I think exactly
24 what you said is spot on. We want a process that does not
25 advantage anybody, a process that allows people to come in

1 and vote as easily as possible, but also make sure that the
2 choices are presented in a way that's fair. And so look
3 forward to hearing from the testifiers today, and in
4 particular, my colleagues who've been bringing these issue
5 before all of us, so thank you, Mr. Chairman.

6 MAJORITY CHAIRMAN MACKENZIE: Great. Thank you.
7 So the first panel, as mentioned, we have Dr. Darren Grant,
8 and he is joining us virtually. And actually, before we do
9 that, why don't we just go around? Myself and the
10 Democratic chair have presented ourselves here in person,
11 but we'll go around with the other members.

12 REPRESENTATIVE WHEELAND: Thank you.
13 Representative Jeff Wheeland, 83rd District, Lycoming
14 County.

15 REPRESENTATIVE RYAN: Representative Frank Ryan
16 101st District, Lebanon County.

17 REPRESENTATIVE NELSON: Representative Eric
18 Nelson, 57th District, Westmoreland County.

19 REPRESENTATIVE KEEFER: Representative Dawn
20 Keefer, 92nd District, York and Cumberland Counties.

21 REPRESENTATIVE GROVE: Seth Grove, 196th
22 District, York County.

23 REPRESENTATIVE SANCHEZ: Ben Sanchez from the
24 153rd and Montgomery County.

25 REPRESENTATIVE SOLOMON: Jared Solomon, State

1 Representative in Northeast Philadelphia 202nd.

2 MAJORITY CHAIRMAN MACKENZIE: Thank you. And I
3 see Representatives Howard, Webster, and Miller joining us
4 virtually. All right. I will turn it over to Dr. Grant.

5 DR. GRANT: Thanks, sir. Thank you for having
6 me. It's nice to be here. And I'm going to just kind of
7 testify following the written outline I gave you, and then
8 that maximizes the opportunity for you to ask your
9 questions. I serve as an economics professor at Sam
10 Houston State University in Texas. I've been tenured for
11 10 years. In theory, we have a hurricane over us right
12 now. In practice, I bicycled into work an hour ago.

13 I've been through Pennsylvania several times.
14 Familiar with the state. I have offered expert advice on
15 this ballot order issue in several states in the past
16 couple of years at the behest of Democrats, Republicans,
17 and Libertarians. I've been a professor for over 25 years,
18 and in that time since gaining my Ph.D. in economics, I've
19 published almost two dozen research studies in
20 (indiscernible) academic journals. Several of those
21 concern elections and voting.

22 Some of my voting research, along with some
23 current research that's ongoing explores both the
24 determination of candidate order on ballots. That is
25 ballots that are putatively randomized, but maybe not

1 actually randomized in practice. And then also the
2 effective ballot order on vote share.

3 Now, I will first discuss -- and I published a
4 study in the journal Public Choice on this topic in 2017
5 where I examined the effective ballot order on vote share
6 in primary elections in Texas for statewide office. And
7 Texas uses a system that is, in fact, not uncommon across
8 the country in primary elections, which is that candidate
9 order could be randomized at the county level.

10 And Texas has 254 counties, so that's a lot of
11 randomization, a lot of variation. And so you can conduct
12 a statistical analysis that's pretty solid from a research
13 perspective because that randomization process really helps
14 you there in terms of credibility. And look at the effect
15 of being first on the ballot relative to being second, or
16 third, or less.

17 Now, I did this for statewide office. So I
18 didn't look at, you know, elections for county clerk or
19 what have you. But there was still a reasonable amount of
20 variation in the offices that were being contested. We
21 had, you know, primaries for U.S. senator, governor, and
22 then we also had primaries for less visible offices, shall
23 we say, such as land commissioner, railroad commissioner,
24 comptroller, and positions on both of Texas' two supreme
25 courts. We've got a criminal supreme court, so to speak,

1 called the Court of Criminal Appeals and then the Supreme
2 Court, which focuses more on civil matters.

3 And the bottom line there is that there was a
4 ballot order effect observable and you know, statistically
5 significant by the standards of, you know, social science
6 research in virtually every race that I looked at. But its
7 size varied. And the positions where people were most
8 likely to be aware of the candidates, and maybe have heard
9 of the candidates, and learned about the candidates, this
10 ballot order effect was fairly small, but nonetheless, a
11 person who was listed first on the ballot might gain a
12 point or two, one percentage point or maybe two percentage
13 points in vote share compared to someone who was listed
14 last.

15 And so that means that if you had a two candidate
16 race, for example, then the candidate who was listed first
17 might get an extra point or two in vote share, and that can
18 make the difference in a close race.

19 Now, for these other state offices the ballot
20 order effect was quite a bit larger, and it wasn't unusual
21 to someone gaining four or five points in vote share from
22 being listed first instead of last on the ballot. And then
23 in these judicial races, it was pretty common for the
24 ballot order effect to be about 10 percentage points. And
25 that means that maybe in a race where people are otherwise

1 split, if a candidate was listed first on the ballot, they
2 get 45 percent. I'm sorry. They get 55 percent of the
3 vote, and their opponent would get 45 percent. But then if
4 you switch their ballot positions, it flip-flopped, and the
5 other guy would get 55 percent, and that first person would
6 get 45 percent.

7 In that study, I actually found one race where we
8 had two candidates. The two candidate judicial primary,
9 and both candidates had a last name of Green. One was Rick
10 Green, and one was Paul Green. And in that case, voters
11 were so doggone confused that the ballot order effect was
12 actually almost 20 percentage points. And whoever was
13 listed first tended to get about 60 percent of the vote,
14 and whoever was unfortunate enough to be listed second in
15 that county got 40 percentage points.

16 Now, those are primary elections. Also of
17 interest, perhaps of particular interest today, are general
18 elections, and I have some ongoing work on that topic. I
19 actually came up with kind of a set of results this summer
20 that's I'm comfortable with probably six weeks ago. So no
21 one's heard about them yet. You'll be the first. But this
22 research is going on with the co-author of Stanford
23 University and some others at the University of Wyoming.
24 And it's looking at the effect ballot order on vote share
25 in general elections for statewide office in Wyoming.

1 And Wyoming uses a system that's both similar and
2 different from Pennsylvania's. It does award first
3 position on the ballot to whichever party won the previous
4 cycle, but they do it at the county level. And they're
5 using the congressional race since they just have one
6 Congress person. And so they're looking back at who won
7 that particular county in the previous electoral cycle in
8 the congressional race. And so in some counties you have a
9 Democratic win. In some cases you have a Republican win,
10 but that can flip up over time. And so you're able to
11 tease out the effective ballot order.

12 And so that research find no effect. Nothing
13 significant, nada for the highest profile general elections
14 for president, U.S. senator. But in all the other races I
15 looked at U.S. House, governor, auditor, treasurer,
16 secretary, state, and superintendent of public education --
17 that's what they do in Wyoming -- there's an effective two
18 or three percentage points in vote share, which would favor
19 the persons listed first.

20 These findings are consistent with a pretty large
21 literature in the United States that examine ballot order
22 effects. The handout that you may have received has these
23 studies listed. My findings are a touch stronger than this
24 literature as a whole. But the literature as a whole does
25 find, you know, sizeable ballot order effects in primary

1 elections, especially, but smaller but still positive
2 effects in general elections. And also these ballot order
3 effects tend to be stronger in less visible races where
4 voters may be less informed.

5 So when I testified to the Wyoming legislature a
6 few months ago, I said that the effect in the general
7 election was one or two percentage points. And then once
8 we got the data and ran the numbers, it turned out I was
9 just a touch light on that. The data's indicating two to
10 three percentage points.

11 Now, in addition to that, I have some additional
12 research that deals with the fact that ballot order can --
13 the determination of ballot order is not perfectly
14 observed. Ballot order can be manipulated by the person
15 who's in charge of, you know, determining that order. Can
16 be manipulated, and therefore, can be not determined
17 randomly across the entire state.

18 And to clarify what I mean, you know, Texas has
19 254 counties. And you know, most of those counties,
20 they're going to follow the law and draw numbers out of a
21 hat or what have you to determine ballot order. But you
22 know, some of these counties are small, and so there's not
23 a lot of visibility there. And even though candidates are
24 invited to the drawing, maybe they show. Maybe they don't.
25 Maybe there aren't contested primaries.

1 And so I've actually uncovered evidence in Texas
2 and in West Virginia that there are a few instances where
3 you can analyze the data statistically and see that not
4 everybody determined candidate order randomly on these
5 ballots. Most people did, but some people didn't. And so
6 you can just imagine the legal issues that could result if
7 non-random ballot ordered favored a particular candidate,
8 maybe determine the outcome of a primary election.

9 So I have developed some and published some
10 techniques that are designed to identify when that happens,
11 and I'm working some more general techniques to do the same
12 thing. The main takeaway from that research is just
13 because you say it needs to be randomized doesn't mean it's
14 always going to work out that way. You know, there
15 probably should be some sunlight, some way of kind of
16 observing the process just to make sure that things work
17 out the way that you want them to. So let me stop there
18 and then take any questions that you have.

19 MAJORITY CHAIRMAN MACKENZIE: All right. Well,
20 thank you, Dr. Grant. I appreciate that opening testimony
21 that you offered. And I think, you know, those numbers are
22 pretty staggering, some of what you presented there. And
23 obviously, even small numbers can swing races. And so we
24 are seeking fairness in all of these elections, and we want
25 to do away with as much of that benefit or you know, loss

1 that some candidates would receive from being places on the
2 ballot first as opposed to maybe further down on the
3 ballot.

4 So my first question, just to gain some general
5 perspective on this, how many states do it in a way similar
6 to where we do it where it's maybe just a lottery or
7 something like that, and that is consistent across the
8 entire races versus how many do different types of
9 variation? I'll get into the breaking down of the
10 different types of randomization. But how many do a static
11 method versus a randomized method?

12 DR. GRANT: Yes. It's a great question. And we
13 don't actually have a census of what each and every state
14 does. About 20 years ago, there was a paper that did go
15 through and roughly categorize the different regimes used
16 by different states. That's a little bit old, and even
17 then they weren't completely thorough in their kind of
18 census of what everyone did.

19 So speaking in more general terms, you find two
20 major systems that are used within the states and/or across
21 the states. And these are, you know, much more common in
22 primary elections. So one is a randomization system, and
23 so in that case you often randomize at the county level.
24 And so you've talked about that in Pennsylvania, and it's
25 not clear you're randomizing at the county level or

1 otherwise. But it's not uncommon for their to be
2 randomization at the county level. Is that what you do?

3 MAJORITY CHAIRMAN MACKENZIE: So in the primary
4 or general are you speaking about here?

5 DR. GRANT: In the primary.

6 MAJORITY CHAIRMAN MACKENZIE: In the primary it
7 could be. For statewide offices, it is drawn at the
8 Department of State, and so that is consistent and held
9 across the state, but then other primaries could be county
10 elections, you know, obviously done with their own methods
11 at county levels.

12 Okay. So that is a little different. So if I'm
13 going to characterize two main types. The randomization
14 technique often occurs at the local or county level, even
15 for statewide office. And so, you know, in Texas, in
16 Florida, in West Virginia, you have someone like Jim
17 Justice is the governor of West Virginia. So when he was
18 in the primary, then his position on the ballot was going
19 to be placed randomly in the primary within each county.
20 And what that means is, you know, Governor Justice gets a
21 boost in some counties because he's first on the ballot,
22 and then he doesn't get a boost. Somebody else gets the
23 boost in other counties.

24 And so it tends to average out. West Virginia
25 has 55 counties, so there's a, you know, decent amount of

1 kind of averaging out there. Florida has 67 counties, same
2 kind of deal. And so that tends to average out. Texas has
3 254 counties. You also got a lot of averaging out there.
4 Although I will stipulate that it's not perfect because
5 some counties have much more population than others. And
6 so, you know, there's really about 10, 12 counties in Texas
7 have a whole lot of people.

8 So if you're lucky enough to be placed first in
9 those counties, you're definitely getting a boost. So for
10 local office, if you're running for county coroner, if you
11 have that office, then it's a one and done. And if you
12 happen to be placed first on the ballot, then that's it
13 because it's only -- the race is only happening within that
14 county. But if you're talking about statewide office, you
15 know, like governor or Supreme Court justice. Then this
16 averaging out effect tends to occur. So there's definitely
17 some randomization occurring. You also will see it in
18 local races -- California, and Illinois, and elsewhere.

19 The other system that I think that's pretty
20 common is a rotation system. And so that is often done at
21 the precinct level. And so you know, you pick someone
22 who's first. Maybe you start in alphabetical order. But
23 then you just rotate across precincts. Wyoming does that
24 in their primary elections. North Dakota does that in
25 their primary and general elections, I believe. California

1 does it in their -- not in their local races, but in their,
2 you know, statewide races. They will rotate across
3 assembly districts, I believe. And so you will see these
4 rotation systems occurring, as well.

5 So those are the two most common. There is a
6 real variety out there in the systems that you see, though.
7 You've mentioned a slightly different randomization system
8 that you use in your own state. And some places it's done
9 at the whim of the person conducting the election. I
10 believe in Utah, they just get to do whatever they feel
11 like.

12 And then there are different kind of permutations
13 of those systems that occur. Sometimes it's an
14 alphabetical order system that occurs. Although I think
15 states have been moving away from that. Sometimes it's an
16 alphabetical order system with a randomly drawn alphabet.
17 Well, that really amounts to a randomization system.

18 So I think the bottom line is you do have a real
19 variety of systems across the state, but there are these
20 two themes of randomization or rotation, both of which are
21 designed to address this issue of not -- trying not to
22 give someone a systematic advantage in terms of ballot
23 position.

24 MAJORITY CHAIRMAN MACKENZIE: All right. And
25 I'll ask one more follow-up before I turn it over to some

1 of my colleagues. So my gut reaction says that out of
2 those options, randomization at a county level and rotation
3 being what you said was at a precinct level, it would seem
4 that rotation would do away with the most amount of
5 variation coming from ballot position because you're
6 dealing at the smallest level. Is that correct?

7 DR. GRANT: That's correct. Randomization, you
8 know, is both -- tends to be, though, at a larger
9 jurisdiction, as you just mentioned. And then also, isn't
10 as failsafe as rotation in terms of evening out ballot
11 position. It's always possible for a coin -- you flip a
12 coin it could come up heads 10 times. It can happen. But
13 if you're rotating, it's like heads, tails, heads, tails,
14 head, tails. I mean, you're going to have five heads and
15 five tails. And so it definitely is a more even system in
16 that respect.

17 MAJORITY CHAIRMAN MACKENZIE: Okay. Thank you.
18 I'll turn it to my Democratic Chair for his question.

19 MINORITY CHAIRMAN KENYATTA: Thank you so much,
20 Professor. My question is about how this works. And I'm
21 hearing about California, which I know has really robust,
22 obviously, mail-in options for folks to vote that way. And
23 so can you talk about how that is happening and how you've
24 seen that play out in different states for folks who are
25 mailing in their vote? Because obviously, they're just

1 getting one piece of paper that you're not going to
2 randomize.

3 DR. GRANT: Sure. And I will tell you I have
4 talked to county clerks in Texas and in West Virginia. You
5 know, I tend to call the ones in small places. So you
6 know, these are people that -- you know, county jobs are
7 absolutely respectable jobs, and the people who fill them
8 are esteemed by the community. At the same time, they're
9 not just overpaying you a ton. And there's a ton of work
10 to do. And so you appreciate that, the dedication of these
11 people.

12 And so you know, there's guidelines that's put
13 out by the Secretary of State or whoever it is. You know,
14 here's the laws, here's the rules, here's how we do it.
15 Now, they're going to follow. They all have been trained
16 umpteen times probably on these rules. And so you know,
17 the rules going to be safer for Texas. And similarly for
18 West Virginia, there's some point in time at which you've
19 got to have a sample ballot ready.

20 And in West Virginia they actually have a
21 website. You can go up and look at sample ballots for
22 anything. That's available so many days before the
23 election. Probably several weeks before the election. In
24 Texas, it's no so systematic. But you know, you can go up
25 to most counties' websites if, you know, if they have

1 websites. And some of them it's pretty low-key stuff. But
2 and you can go up, and you can pull that sample ballot
3 down. And you probably got to put the sample ballot right
4 there in the courthouse and tape it on the door or what
5 have you.

6 So there's a sample ballot that's prepared in
7 advance. And remember, these are randomized at the county
8 level. And by that I mean that within the county whoever
9 won that drawing they're listed first across the entire
10 county. So you know, back when Beto O'Rourke was in a
11 primary against a couple other people, you know, in some
12 counties he's going to be listed first on the ballot in
13 that entire county. And then in other counties he's going
14 to be listed third on the ballot in that entire county.

15 So the county clerk or whoever is the elections
16 administrator is going to set up those sample ballots. And
17 then they got the names on them right there. And then, you
18 know, the actual ballot's going to, they got to match those
19 sample ballots. And so then you had a mail-in election,
20 that wouldn't cause any particular problem because those
21 ballots have already been ordered, been determined. It's
22 been published, you know, weeks in advance. And then you
23 get those ballots printed. And if you get them in the mail
24 or what have you, that doesn't really pose an obstacle.

25 MINORITY CHAIRMAN KENYATTA: All right. Thank

1 you.

2 MAJORITY CHAIRMAN MACKENZIE: Yeah. And I would
3 just note that, you know, obviously, we have always had --
4 or at least since the 68th Constitution here in
5 Pennsylvania that I'm aware of -- I won't speak to before
6 that -- but we had absentee ballot voting. We now have
7 mail-in voting. And those ballots do go out both in
8 primary and general elections where there are precinct-
9 specific ballots. So in a primary there would be ballots
10 going out for at the smallest level that I'm aware of in
11 Pennsylvania is, like, Republican or Democratic county
12 Committee people are elected at our precinct level. And so
13 therefore, the county board of elections are sending out
14 precinct-specific ballots already. So I would assume that
15 would continue with any kind of change in the process. I
16 will next go to Representative Keefer.

17 REPRESENTATIVE KEEFER: Thank you, Mr. Chairman.
18 Mr. Grant, so coming from a county where they have a --
19 they're very challenged. They couldn't print enough
20 ballots, figure out how to make ballots to print just in
21 general for the last election that I had creating four-hour
22 lines. This seems a little overwhelming for at least my
23 county. And so do you see a trend of this? Like, do you
24 see as more information or more states are using this
25 methodology, do you see this growing as a trend anywhere

1 nationwide?

2 DR. GRANT: There has been some movement toward
3 a -- how would you put it? A more randomized -- there's
4 more randomization, more rotation over time. I think there
5 is some movement in that direction. And most recently,
6 probably, it's the State of New Hampshire, which moved to
7 a -- I think it's a municipal level randomization system in
8 general elections.

9 And so I do see some movement in that direction,
10 and I do appreciate -- so I live in a -- kind of a union-
11 sized county. If you take the prisoners out -- and we've
12 got a lot of prisoners -- we're running a little over
13 50,000 people in the county. So I do see the challenges
14 that, you know, our local officials have to deal with in
15 terms of staffing, and volunteers, and you know, people
16 doing those kind of thankless jobs in county government.
17 People, you know, they rarely thank you, but boy, they know
18 how to complain.

19 And I do think that -- you know, I've seen
20 numerous county clerks and election officials both in Texas
21 and in West Virginia, you know, manage to cope with these
22 things pretty well. In Texas, we not only have county and
23 city positions on the ballot, but we have school districts
24 that just kind of -- they just draw those lines at random,
25 as far as I can tell. And then we have emergency service

1 districts. You know, but community wants to set up water
2 or whatever.

3 And so there's just lines going all over the
4 place. And yet, you've got enough time, and you know, it's
5 fairly systematic at the state level in terms of the state
6 level support for the process that, you know, it definitely
7 takes work. There's no two ways about it, but it does seem
8 to be, you know, something that these officials are able to
9 handle pretty well. Just in my experience interacting with
10 it.

11 REPRESENTATIVE KEEFER: Right. In Pennsylvania
12 we have over three thousand municipalities and you know,
13 school districts, and you know, committee people. And it
14 changes all the -- you, know all the -- just in my county
15 alone or last election there was 1,400 different ballots
16 that they had to print already to do that. I think we're,
17 like, the eighth largest county in the Commonwealth of
18 Pennsylvania. So we have about half -- just under half a
19 million people in the county. So just trying to figure
20 out, you know, how those counties would navigate it. But
21 thank you. Thank you, Mr. Chairman.

22 MAJORITY CHAIRMAN MACKENZIE: Thank you. Next up
23 we have Representative Wheeland.

24 REPRESENTATIVE WHEELAND: Thank you, Mr.
25 Chairman, and thank you Professor for participating today.

1 How's the wind out there? Little breezy?

2 DR. GRANT: It's actually just fine, and I
3 bicycled in here to the office about 90 minutes ago. It's
4 been a letdown, but a letdown in a good way.

5 REPRESENTATIVE WHEELAND: That's good to hear.

6 DR. GRANT: Yeah.

7 REPRESENTATIVE WHEELAND: You've discussed that
8 your research finds statistically significant benefits for
9 candidates listed first on the ballot, particularly for low
10 information down ballot races, perhaps up to ten percent
11 benefit. Can you compare that 10 percent benefit to the
12 impact of other facets of an election that is like other
13 events? Poor performance at a debate, a scandal of some
14 sort? Is there anything in your research that has -- is in
15 comparison to the ballot location? Have you done any
16 research on other factors?

17 DR. GRANT: You know, I have some, although I
18 haven't looked at the effects of individual other factors
19 in kind of a determined enough manner to comment from my
20 own personal researching findings on that issue.
21 Obviously, one thing that comes to mind is campaign
22 spending. And you know, there y'all have a body of
23 knowledge yourselves from experience. But in, let's say,
24 the governor's race in Texas, one percentage point, how
25 much money would you have to spend in Texas to get one

1 percentage point more of the vote in the general election?

2 I don't have to tell you that's going to be a very, very
3 large number. And 10 percentage points in a state, you
4 know, State of Texas Supreme Court or Court of Criminal
5 Appeals elections.

6 So if you run -- and I'm talking about one of
7 nine positions on the state Supreme Court, which would be a
8 big deal in any state. And you know, in the State of
9 Texas, the budgets of those people when they're running in
10 the general, they tend to run around \$300,000. I mean, for
11 the entire election. You can look up, of course, all this
12 stuff online. And you can look up how much money they got
13 and where it came from. So literally, a ten percentage
14 point effect, there is no financial equivalent because
15 those candidates are never ever going to raise the kind of
16 money that would even get them a lenth of the way to 10
17 percentage points more in vote share.

18 In terms of other events like debate performance
19 and what have you, I can't speak authoritatively from my
20 own search. I mean, we do kind of watch the polls wander
21 around, you know, in comparison to things. And so I don't
22 know that I can add to that. But certainly, in terms of
23 campaign spending these types of effects could be fairly
24 significant. I hope that answers your question as well as
25 I can do given my exact knowledge base.

1 REPRESENTATIVE WHEELAND: Okay. Well, thank you
2 very much. That was helpful. Thank you.

3 MAJORITY CHAIRMAN MACKENZIE: Thank you. Next up
4 we have Representative Solomon.

5 REPRESENTATIVE SOLOMON: Thank you, Mr. Chairman.
6 I just wanted to follow up on the question you had asked,
7 because I wasn't sure there was an answer. Professor, in
8 terms of the number of states that either randomize or
9 rotate, you said there was old research, do you have that
10 number or no?

11 DR. GRANT: I do have that paper. I don't have
12 it right in front of me. So I did not give you an exact
13 number because I do not have that tabulation in front of
14 me. I could with about four minutes pull that thing and
15 run through it, or I could send that citation to a staff
16 member, perhaps, who could then pull that paper for you.
17 Again, it's a little old, but it does do something of a
18 census across the different states. I did not give you an
19 exact number cause I do not have an exact number.

20 REPRESENTATIVE SOLOMON: Okay. Yeah, if you
21 could follow up on that, Professor, that would be great.
22 And I wanted to ask you just kind of in general what the
23 number one position means in being the number one candidate
24 on a ballot, but also in other contexts. So I would
25 assume, Professor, like, if you have a power ball

1 situation, like, that's completely randomized where it
2 doesn't matter which number is drawn first, right, because
3 you need to get all the numbers to win. But then as being
4 a candidate, for instance, sometimes candidate will like to
5 speak first at a political event. Or you watch American
6 Idol, and does the first candidate who's up have any
7 particular advantage from the other two, three, or four
8 that follow? And how are those situations different from
9 the ballot position scenario?

10 DR. GRANT: That is a fantastic question, sir.
11 And believe it or not, some of the research I'm working on
12 right now, there's the abstract, and it talks about
13 American Idol in addition to the ballot context. So I
14 think you asked -- there were kind of two questions there.
15 Let me answer the second one about how it differs from
16 American Idol. And if you don't mind, I might ask you to
17 go back and restate the first one because your mic came in
18 and out a little bit.

19 But your question about, say, how about American
20 Idol compared to the ballot situation is a good one, and it
21 gets at a point that psychologists have been exploring,
22 which is the sequencing effect on decisions. And it turns
23 out that there are two types of sequencing effects.
24 There's a primacy effect -- sometimes it's called -- which
25 is where it's advantageous to be first. And then there's

1 what's sometimes called a recency effect where it's
2 advantageous to be last.

3 Now, in my own opinion -- and I'm not a trained
4 psychologist, but in my own opinion, having looked at this
5 research, we don't have a fully convincing thoroughly
6 supported by evidence reason for exactly why all these
7 things occur. However, in American Idol, specifically,
8 there's evidence that it helps to be last, to be the person
9 who performs last on the program. And this also is
10 supported by evidence in other competitions such as figure
11 skating competitions, where it's also beneficial to be
12 last.

13 In contrast, if you are doing food tastings, it
14 helps to be first. And in the ballot order context, you
15 know, my research and pretty much all of this research,
16 it's kind of open-minded in the sense that it doesn't -- it
17 allows -- if there was an effect of being listed in the
18 middle, my research design wouldn't obscure that; it would
19 display that. So my research design is agnostic as to what
20 I'm going to find. And then what comes out of the data is
21 an advantage to being listed first.

22 The thought that is probably most common among
23 people who study this issue is that maybe there's something
24 about a kind of what's called a satisficing procedure going
25 on where rather than, you know, looking at all six

1 candidates and kind of juggling them all in your mind, you
2 go through sequentially, and as soon as you hit one that's
3 okay by you, you just pick that. And so whoever's up there
4 first, they get first dibs at being acceptable, and so
5 that's what gives them that primacy effect.

6 So in fact, the psychological kind of basis for
7 what's going on here is not perfectly understood, but this
8 issue of sequencing effects does show up in all kind of
9 decision-making, not just votes. And I hope that answers
10 your second question. And then you're welcome to follow up
11 on that or to restate your first just because some of that
12 didn't come through.

13 REPRESENTATIVE WHEELAND: No, that was a very
14 thorough answer, Professor. I appreciate that. The first
15 one was just like -- I was just using an example of, you
16 know, the Pennsylvania lottery. Is that kind of the
17 ultimate randomization that you would look to or no?

18 DR. GRANT: Well, and you won't see it here, but
19 part of the research I'm working on involves the power bowl
20 lottery. And so I would say the lottery is a little
21 different because there you have kind of a -- I mean, it's
22 a pretty low-probability thing to hit that lottery, and you
23 kind of got to hit all the numbers. So I wouldn't draw too
24 close a tie between that and the randomization system I'm
25 talking about. If that's what you're thinking, I would

1 discourage you from making that tie too closely.

2 REPRESENTATIVE WHEELAND: Thank you.

3 MAJORITY CHAIRMAN MACKENZIE: Thank you. And
4 just to follow up on that. So obviously, your data and
5 your research so far has shown the benefit of being first,
6 that primacy effect, have you seen in any races where there
7 are more than two candidates, multiple candidates on a
8 ballot that there is any kind of benefit or recency benefit
9 for being last? You know, even if the biggest benefit is
10 maybe being first, but is there any kind of benefit to
11 being last in elections?

12 DR. GRANT: Two answers to that. The short
13 answer is in my own research, no. In other people's
14 research occasionally. In my own research, it's kind of
15 the biggest bump being listed first compared to last, and
16 then there's a notably smaller, but still some bump for
17 being listed second maybe out of five candidates, let's
18 say. And then after second, there really isn't much bump,
19 but there's no -- you know, being in third position, or
20 fourth position, or fifth position, doesn't seem to be any
21 difference.

22 So I personally am not seeing a recency effect.
23 It has happened probably a couple of times. There's
24 probably around 14 studies now of the United States, you
25 know, ballot order effects in the United States and

1 probably a couple of those, say two, that have found some
2 evidence of a recency effect. So it's not common, although
3 it has happened on occasion.

4 MAJORITY CHAIRMAN MACKENZIE: Okay. All right.
5 Well, thank you. Next up we have Committee Chairman Grove.

6 REPRESENTATIVE GROVE: Thank you. Thank you so
7 much for your time this -- or this afternoon, Professor.
8 Just can you give me a brief description of just kind of
9 your research design and methodology? I'm just interested
10 in how you kind of set that up just for my own kind of
11 research background.

12 DR. GRANT: Sure. So in (indiscernible) and the
13 Wyoming analysis is ongoing, and it's more complex. But
14 the Texas analysis is published and a little more
15 straightforward. So in most races in that analysis, when
16 you first kind of look, and you see if there's any evidence
17 that ballot order hasn't been randomized across the state.
18 And it's not unusual in some of -- you know, most of these
19 races, some of the lower profile races. Nobody goes in
20 there and says, boy, I can't -- I just wait to manipulate
21 ballot order, you know, or land commissioner. That just
22 doesn't really happen.

23 So then you look there, and maybe there's two
24 candidates, and you know, it's pretty much a coin toss.
25 And so you're like, okay, and maybe you look at it a couple

1 other ways, you know, bigger counties and more rural
2 counties, taking this person over that person, and kind of
3 poke around at it. And no, it really does just seem to be
4 just randomized across these two candidates.

5 Okay, great. So now, you know, you're kind of in
6 the position like they're doing for these clinical trials,
7 well, where, you know, you either get the drug or a
8 placebo, and it's done at random. You know, and that's
9 what the FDA does for every drug. We don't have to deal
10 with present controversies. We just look at any old drug.
11 If you're going to be -- you know, go through the FDA
12 approval process, they just want to make sure that you're
13 randomizing who gets the drug compared to who gets the
14 placebo so that you got kind of an even-handed research
15 design. Let's put it that way.

16 So then in that situation, then you look at the
17 vote shares across counties, and you can compare the vote
18 shares in counties that had, you know, one candidate --
19 where, say, Candidate X was listed first compared to the
20 other counties where Candidate X was listed second and the
21 other person was listed first. And there you got a
22 difference in the vote shares. That's your estimate of the
23 ballot order effect.

24 And then you don't stop there because you're an
25 economist, and so you're a little OCD, maybe a little too

1 OCD for your own good. So then you gather some what we
2 call control variables. And I gathered maybe 10, 11
3 control variables, you know, education aides, measure of
4 the agricultural production to see if you're looking at
5 real agricultural counties and race stuff. You know, how
6 many people own their own house, which is really important
7 for voting.

8 And so then you come back at it again, and you
9 say, well, hey, could this difference across these counties
10 be explained somehow by these other factors? And then you
11 hit it with that, and by golly, nothing changes. And so
12 then you say, yeah, this difference between when this
13 person was listed first and listed second, that difference
14 is my estimate at the ballot order effect.

15 And then, you know, the statistics, there's
16 people that works on the formulas to tell you how precise
17 you want to treat those estimates. And you know, we were
18 in Delaware where there's only three counties, then you
19 wouldn't get estimates that were worth anything. But you
20 come into Texas, you got 254 counties. Then you got
21 something. And so those formulas tell you, yeah, okay,
22 here's your estimate. And you know, maybe got a little bit
23 of like, statistical, like, random error in it. But it's
24 not very big, and so you can kind of hang your hat on that
25 estimate.

1 So that's kind of an informal presentation.
2 You're welcome to probe further if you want, but I figured
3 I'd start there.

4 REPRESENTATIVE GROVE: Yeah, no, that's
5 interesting. Did you, like, look at incumbents versus
6 challengers or campaign spending of one candidate over the
7 other, or you know, I mean -- York County where I'm from
8 from Pennsylvania, there's literally areas where if you
9 have -- if your family hasn't lived there for, like, eight
10 generations, you're not considered from there. So do any
11 of those -- and I'm thinking of this, like, very local
12 races, right? You have a certain last name that's prolific
13 in those areas. Did you kind of look at that kind of
14 genealogy or anything like that, also?

15 DR. GRANT: You know, I'll tell you, sir, where
16 I -- I mean, I definitely know what you're talking about,
17 and I've actually seen that most strongly in Wyoming, where
18 there was one race, I don't know, 30 years back or what
19 have you, and the county had always been -- and I can't
20 remember if it always been Democratic or always been
21 Republican. Wyoming's actually flipped around a lot. But
22 you get some of these little counties, and by golly, this
23 one candidate overperformed by about 35 percentage points.
24 And so we dug into it, and sure enough, they were from that
25 area. And so even in a general election, it just caused

1 people to vote for that person.

2 But you are also correct. That is a local
3 phenomenon. And I only studied statewide races because
4 that's really where you got all 254, you know, counties or
5 coin flips. And I also did not -- I did not account for --
6 well, let me rephrase that. I did not separately account
7 for being an incumbent because it's kind of already baked
8 in there.

9 So in the last primary for governor, you had the
10 incumbent. And you may have heard of this guy by now,
11 Greg Abbott, running. And then you had some other people
12 who really weren't well-known, including some guy whose
13 literal name on the ballot was (indiscernible) in capital
14 letters. And so you don't have to separately take out
15 the -- and recognize the fact that Governor Abbott was the
16 incumbent. It's already baked in there. Governor Abbott's
17 going to have a certain kind of popularity level, general
18 popularity level on account of how people perceive him and
19 what he's done in office, et cetera, et cetera, et cetera.

20 And the same things this (Indiscernible) person.
21 And so everything that has to do with that person is kind
22 of already baked in there. And then you're looking at how
23 those vote shares differ across the counties based on being
24 first or section, which is determined at random.

25 Now, the campaign spending could vary across

1 county. And so but it's very difficult to parse out the
2 spending by county. I can tell you where the money comes
3 from. I can't tell you exactly where to spend. And you
4 pay for ads. You know, you pay an ad agency somewhere in
5 Dallas or what have you, you know, and they make the magic
6 happen.

7 So I did not account for spending separately, but
8 because of the randomization, that kind of addresses this
9 issue because the randomization is happening -- you know,
10 they're first or second on the ballot at random. And so it
11 shouldn't have any systematic relationship with campaign
12 spending. So that may be more in the weeds than you
13 (indiscernible) looking for, but the bottom line is, you
14 know, I did think about both of those things, even if I
15 can't go out and put a number on it and throw it into the
16 analysis.

17 REPRESENTATIVE GROVE: Fascinating. Like, if
18 you're a candidate, you're looking at your strong
19 positions, maybe your candidates from -- like, your
20 opponents from western Texas. You're going to put your
21 resources in Eastern Texas. You might not have as much,
22 you know, volunteers, operations out there. So yeah, okay.
23 That's it. Thank you.

24 DR. GRANT: (Indiscernible - away from
25 microphone) it does come in handy because you -- it is

1 legitimate to be concerned about some of those -- all those
2 things. And so it just sure is wonderful to know that
3 whether your first and second on the ballot is random, so
4 it's probably not related to any of that in a systematic
5 way. And that alleviates those concerns that your
6 estimates are, you know, polluted in a sense.

7 MAJORITY CHAIRMAN MACKENZIE: Great. Thank you
8 again.

9 Representative Nelson?

10 REPRESENTATIVE NELSON: Thank you, Mr. Chair.
11 And I appreciate the testimony. And just kind of in
12 summary from your starting testimony, the acknowledgment
13 through your research and the research of others that, you
14 know, major headliners might be one percent due to ballot
15 orders, and then a little bit further down the ballot are
16 races that with lower-level tier candidates that could be
17 as much as three percent.

18 In the acknowledgement that there is an order
19 advantage, if we look to address this issue, it really
20 focuses on the randomization process itself, the selection
21 process. And you know, coming from industry, I'm familiar
22 with the random drug test. And I cited the example in
23 preparation for today of the random winner of the 50-50
24 that just maybe happens to be a family that really needs
25 that, you know, those dollars.

1 So you can have randomization for good, but also
2 for bad. And in your research are there some best practice
3 methods, so -- as a earlier representative said, too much
4 randomization, I don't know that our counties can
5 effectively handle because they've demonstrated significant
6 of stumbling when it comes to printing ballots and getting
7 that stuff accurate. So what is a good, consistent, you
8 know, common ground so that you can achieve some
9 randomization, but not be so detailed that you're going to
10 create a problem?

11 DR. GRANT: So I appreciate your question, sir.
12 And I appreciate the question when asked previously, as
13 well. So I appreciate the question, generally. So let me
14 try answering your question by answering a slightly
15 different question. If someone came to me and said,
16 Professor Grant, what do you think about switching Texas'
17 procedure. And let's just stick with the primaries and
18 leave the generals of out of it. You know, Texas uses a
19 procedure in the general that's kind of like what
20 Pennsylvania does right now. But let's just leave that out
21 of it and go to the primaries.

22 Professor Grant, would you advocate switching
23 from a county level randomization system to a precinct
24 level rotation system? Would that be something you'd
25 advocate? I've been prepared to answer this question,

1 although I don't believe I've ever been asked it. My
2 answer would be neutral on that point because, you know,
3 Texas' procedure in the primaries has been around for quite
4 some time, and it's actually kind of a right of passage if
5 you want to say it for everybody to get together for the
6 drawing. You know, it's kind of maybe almost like a
7 campaign kickoff in a way.

8 And so it has legitimacy among, you know, the
9 public. It's been kind of -- there's a procedure. It's
10 standard knowledge. And these county clerks don't turn
11 over all that often. So you learn it. Then maybe you know
12 it for the next 25 years as you're serving in that
13 position. So to move from that approach to a precinct
14 level randomization approach would reduce the amount of
15 kind of -- there's still a little bit of random favoritism
16 in the randomization system because things don't have to
17 perfectly balance out across the state.

18 A rotation system would really make things
19 balance out quite evenly, but would have some trade off,
20 perhaps, in terms of legitimacy of the public and perhaps,
21 in terms of the complexity of ballots. And so that is a
22 tradeoff that is not the professor's to judge. I mean,
23 certainly, I would acknowledge that it is a legitimate
24 consideration to take into account. You know, legitimacy
25 and the complexity of administration as well as the

1 evenness of outcomes.

2 I will note that when I testified in Wyoming,
3 they were actually suggesting that individual ballots be
4 randomized. And I don't mean at the precinct level. I
5 don't mean at the county level. I mean at the individual
6 ballot level. And the Association of County Clerks for
7 Wyoming, they have 23 counties, did not object to that
8 procedure. So they didn't feel like it would have raised
9 too great a burden.

10 So it is a good question as to what that
11 administrative burden would be, also a question as to what
12 the effect on legitimacy would be, as well as the effect on
13 fairness of outcome. You know, use a randomization system
14 at the county level, things are going to even out pretty
15 well at the state level, but not going to even out so well
16 at the local level. State legislators may come from just
17 one or two counties. And then, of course, there's a lot of
18 county level positions. So there's definitely some
19 tradeoff involved.

20 REPRESENTATIVE NELSON: The --

21 DR. GRANT: And I would just say one last thing.
22 I know I've been too long on this one. In Texas -- I think
23 Pennsylvania's different -- we have a four -- our county
24 commissions all have four seats on the, and then a county
25 judge makes five. And so you know, an option within our

1 counties would be to go Republican, Democrat, Republican,
2 Democrat across those four county commission zones, so to
3 speak. That would be another kind of hybrid approach that
4 might balance those concerns in an effective way. My
5 pardon if that was too long. (Indiscernible - away from
6 microphone).

7 REPRESENTATIVE NELSON: No, I think that was
8 helpful. The second part of that question is, is there a
9 method, or have you researched a method that if we would,
10 you know, implement some type of randomization selection
11 that you'd be able to identify manipulation even if it was
12 after the election? So if there were shenanigans in
13 selection, how would you go about after the fact, and you
14 know, how would you address that?

15 DR. GRANT: So that is the focus of some of my
16 ongoing research. I published a paper last year with two
17 co-authors of University of Washington that presented, you
18 know, formal statistical methods with all the charts, and
19 numbers, and equations. But doing exactly that, if you
20 knew how the ballots were going to be manipulated, that you
21 could somehow read the minds of anybody who might be
22 tempted to manipulate a ballot and say this is what we're
23 looking for.

24 I think what you really want is something that
25 you don't have to read anybody's mind. It just looks at,

1 you know, how many time this person is first, and second,
2 and third, and fourth across all the different counties.
3 And so you look at all the hoardering [sic] across the
4 different counties, and then you put it through the
5 process. And it says something ain't right. Something
6 smells fishy here. And so you don't -- you know, the
7 analyst doesn't have to somehow magically know how the
8 ballots might be manipulated. It's just going to smoke out
9 manipulation whenever it occurs.

10 And that is what I'm working on right now in a
11 working paper whose link I will provide. I'm going to
12 provide some follow-up and as -- I have a couple of
13 contacts here. So I'll provide follow-up through those
14 contacts. But definitely what you want -- because you want
15 a process that allows you to look at the orderings across
16 counties, let's say, like in Texas, to look at them. And
17 if there's a problem, you want to be able to smoke it out
18 before the election if you can, and otherwise, right, maybe
19 you smoke it out after the election.

20 So in Texas they -- maybe five years ago they
21 went to requiring counties to submit their ballot orders to
22 the state, and the state puts that stuff on the Internet.
23 And so I had the whole list of ballot orders for the 2020
24 primary before that primary was held. And so in theory, I
25 would be able to actually run those tests before that

1 primary's even held. And there have been a few times
2 where the ballot orders are definitely not random. And you
3 can see that in Republican primaries and in Democratic
4 primaries. You can see it in both of them. You don't see
5 it in every race, but you do see it in some of those races.

6 So that's a little sunlight that help -- and I
7 have, in fact, communicated to people on occasion -- we'll
8 just leave it at that -- that things don't look good. And
9 I think that -- you know, so I think that that kind of
10 visibility as to what those ballot orders are is important.
11 And the tests that I'm developing and have published in a
12 working paper form can be used for that purpose, to go in
13 there and look and say, hey, do these ballot orders look
14 reasonable, or does it look like somebody's getting some
15 benefit here?

16 And then also, of course, it could be possible to
17 have some visibility in the process that, you know, maybe
18 these drawings should be videotaped and just posted on the
19 Internet, or maybe there should be, you know, certain
20 witnesses. Maybe you should have to have some witnesses
21 just to make sure that things are on the up and up.

22 REPRESENTATIVE NELSON: Great, great. Thank you.
23 Those are some really detailed answers, and I appreciate
24 you sending that after request, as well.

25 Thank you, Mr. Chair.

1 MAJORITY CHAIRMAN MACKENZIE: Great.

2 DR. GRANT: Sometimes not --

3 MAJORITY CHAIRMAN MACKENZIE: Thank you.

4 DR. GRANT: Sometimes not giving detailed answers
5 is not my strength.

6 MAJORITY CHAIRMAN MACKENZIE: No, no, we
7 appreciate your answers and the insight that you're
8 providing. I think it's very helpful here in our process.
9 So we do have a question from a member joining us
10 virtually, Representative Miller.

11 REPRESENTATIVE MILLER: Thank you, Mr. Chairman,
12 and thank you Professor for your testimony here today. I
13 want to follow up on what Representative Nelson asked
14 previously, and has to do with the issue of audits related
15 to actually finding out what happened. And you kind of
16 detailed some of what your studying and what other --
17 Texas, in particular, has been looking into.

18 My question has to do with this, if it's pure
19 randomization, then it is possible that candidate A is
20 always first. And then there's no way of finding out if
21 there's a problem. So what my question is, is it
22 randomization, or is it a fixed rotation? So ballot 1 is
23 candidate A is first. Ballot two, candidate B is first.
24 Ballot 3 A, 4 B, and so on.

25 DR. GRANT: So I would agree with you 100 percent

1 that the rotation procedure, that can be checked 100
2 percent. And so, for example, in Wyoming my team that I'm
3 working with looked at every primary ballot in every
4 precinct in Wyoming. There's 500 precincts or something,
5 which I think there's one precinct for each voter. And so
6 they were able to check that, and they were able to confirm
7 that ballot order was determined correctly in every
8 precinct in Wyoming in that election. And there's no
9 ambiguity because there's a rule or an algorithm, and you
10 follow that rule or algorithm, and then you can just check
11 whether that algorithm is followed.

12 [Started at 1:06:07]

13 DR. GRANT: So that's 100 percent. Now, in the
14 randomization process, you get into the statistical realm,
15 and that means that you can't know for sure. Now, if one
16 candidate was listed in a two-candidate race -- if one
17 candidate was listed first across the entire state of Texas
18 of 254 counties, and they came up heads in every single one
19 of them, man, the chances of that happening are really
20 quite low.

21 But you are right. But do you get -- you're into
22 the statistics. You're into the odds here. And so
23 statisticians often use a baseline that, oh, you know, the
24 chances that this could've happened by just randomness are
25 only about five percent. So probably that wasn't the deal.

1 Someone was monkeying with these orders.

2 And you could change that cut off. You could
3 say, you know, I don't want to be suspicious unless the
4 chance is really small that this would've happened by
5 random chance. Maybe only a one percent chance that pure
6 randomness leads this particular candidate to be listed
7 first disproportionately. But you're never in the realm of
8 absolute certainty because it is always possible for
9 lightening to strike multiple times. And so you can
10 definitely get cases where the data are suggestive, but not
11 determinative. You look at it, and you think, well, there
12 could be some manipulation going on here, or it could just
13 be random chance. You know, the data really doesn't let me
14 nail that down. That is something that happens with
15 statistics, and it would be an issue with the randomization
16 procedure. I think that answers your question.

17 REPRESENTATIVE MILLER: Okay. So are you
18 recommending an exact rotation? Candidate A is first on
19 ballot 1. Candidate B is first on ballot 2. Or are you
20 advocating for randomization?

21 DR. GRANT: Well, I'm not going to advocate for
22 either one of those because I do appreciate that there are
23 tradeoffs here. And you had mentioned an additional
24 tradeoff that is worth considering. You know, there's
25 legitimacy in the procedure. There's the effect on how

1 much it kind of balances things out. There's the
2 administrative costs. And then the thing that you had
3 mentioned, Representative, is the ability to confirm that
4 the procedure was followed correctly, which is also a
5 legitimate consideration.

6 So we've listed four things, and some of them
7 favor the rotation system, and some of them favor the
8 randomization system. And you know, my expertise lies in
9 the analysis of these ballot order effects, but I myself
10 don't want to get into the business of trying to steer you
11 across those considerations. I think that that I would
12 want to be in the political arena if need to.

13 REPRESENTATIVE MILLER: Okay.

14 DR. GRANT: Yeah.

15 REPRESENTATIVE MILLER: Yeah. Well, thank you.
16 And I think just as a final comment, I appreciate your
17 research and the information you're providing for us. And
18 whichever system we employ, if any, will have to address
19 the auditing provision to ensure confidence, as you well
20 know, across the nation. There's a lot of people that are
21 questioning the results. And if we're adding another
22 dimension that adds a question mark, that may not be
23 helpful for a lot of folks. So I appreciate your
24 testimony, and thank you very much, Mr. Chairman.

25 MAJORITY CHAIRMAN MACKENZIE: Thank you. Next up

1 is Representative Ryan.

2 REPRESENTATIVE RYAN: Professor, thank you so
3 much for your time. And I appreciate you being here. You
4 know, I'm not exactly sure where I stand on the issue. And
5 it's not really relevant to the discussion, but I do want
6 to -- I'm talking about the legislation, by the way. I
7 don't mean the study.

8 And so the questions I'm asking I want to be
9 offered in the spirit of getting the better perspective of
10 what's going on and not -- I think it's for me, anyway,
11 it's really clear. I don't want ballot position to have a
12 favorable or unfavorable effect on any one particular
13 candidate because it's not any significant part of the
14 person's capabilities of being in office. But I'm worried
15 about in the studies and looking at them are certain
16 comments such as -- I'll give you an example, unintended
17 consequences.

18 So kind of frame issues up in the way I would
19 look at it as a business person. For a challenger to
20 compete against an incumbent is quite difficult from my
21 perspective. And I have no statistical basis for that
22 other than I hear it all the time that there's a value of
23 being an incumbent. And election results, generally
24 speaking, support that when 98 percent of incumbents are
25 getting reelected.

1 And so what my concern is, does the -- and have
2 any of your studies shown that the randomization or the
3 ballot position makes it harder or more expensive for a
4 challenger to, in fact, then challenge an incumbent?
5 Because when you're doing your marketing, and your mailing,
6 and your advertising, you might say pull lever 2, pull --
7 if you know your ballot position. If it's randomized, you
8 can't do that. And so have you don't any research to
9 indicate whether or not that has an effect?

10 DR. GRANT: I have thought about it, but I
11 haven't been able to research it, and so bottom line is no.
12 In fact, even in the randomization system, when there are
13 deviations from randomization when some people manipulate
14 the orderings, what tends to happen is they tend to list
15 these popular incumbents first.

16 So that's, you know, going back to the previous
17 question about auditing and making sure the rules are
18 followed. When there is manipulation, you tend to be, you
19 know, helping those people who already are incumbents and
20 have that incumbent benefit to start. But that is a
21 legitimate consideration, and what you've really done is
22 listed a fifth consideration to take into account.

23 We talked about the ease of administering this
24 process, but then there's also the ease of informing
25 voters. And you know, again, that falls outside of my

1 particular expertise. The ballot order effect itself
2 probably results in part from poor information on the part
3 of voters. So they don't really know the different
4 candidates, so they just tend to pick that person that's
5 listed first. But as to whether randomization would make
6 it harder for candidates to inform voters and get their
7 word out is just not something that I'm an expert on.

8 REPRESENTATIVE RYAN: Okay. Thank you very much.
9 In that same line -- and again, I appreciate because I -- I
10 know Representative Solomon and I have actually had this
11 discussion, and I really like the concept, but I want to
12 make sure that I'm solving a problem and not creating one.
13 And so on the same issue, in my prior life I was a business
14 person, and I would look at ballot positions as almost a --
15 like a shelf position in a grocery store. If you are
16 checking out and there's an impulse item, you want to put
17 it right by the cash register, and someone's doing it.

18 And so I know when we do shelf space analytics,
19 being on the bottom shelf versus the top shelf is really a
20 big deal, and that's part of a determinative demand aspect
21 of -- but that's one factor of the determinative demand.
22 Should we be looking at this the same way?

23 DR. GRANT: You know, it's not illegitimate to
24 look at it that way. I mean, you're absolutely right. You
25 know, which shelf you're on in the grocery store just

1 matters a big old deal. And so I would say the analogy is
2 sound. And you know, you got someone sitting there in
3 that, you know, one shelf down from the top right there at
4 eye level versus someone sitting down there in the bottom
5 shelf. It's not a level playing field. I mean, it's not.

6 REPRESENTATIVE RYAN: And you know, I taught
7 economics at Franklin and Marshall for about 10 years, and
8 when -- as an adjunct faculty member, and when I did it, I
9 would frequently use a term *ceteris paribus*, right? I
10 would freeze all the variables except the one.

11 In the studies that you've seen, have we frozen
12 all the other variables and looked only at the
13 randomizations issue? Or have we looked at the impact of
14 it being a multivariate expression for which the
15 correlation coefficient can be significantly different
16 based upon other variables as they interrelate and interact
17 with one another?

18 DR. GRANT: The short answer to your question is
19 both. So when I was discussing my research design with one
20 of your colleagues, I mentioned that I came at it two ways.
21 And the first way was really not the multivariate thing.
22 It really was just relying on that randomization. So you
23 know, the FDA, when they're looking at a clinical trial,
24 they're really going to hang their hat on that
25 randomization that you randomize across who gets it, who

1 doesn't. Then all these other factors are going to balance
2 out. And so then if there's a difference in survival
3 rates, or recovery rates, or whatever, you really got to
4 credit it to the drug.

5 So in the same way in my study of Texas or if I
6 was looking at you know, Florida or Pennsylvania, I think,
7 with -- well, no, use a different system. Florida, Texas,
8 or some of these other places. When it is, indeed,
9 randomized, then you're -- you know, you're kind of hanging
10 your hat on that same deal that the randomization process
11 means that all these other things are going to tend to
12 balance out. They're not going to be systematically
13 related to the first ballot position versus second ballot
14 position.

15 But then being an economist, you know, we got to
16 do our OCD run the numbers, fire up the computer thing. So
17 again, I gathered about 10, 12 variables about each county
18 that would help to predict, you know, maybe who's going to
19 vote for the two-party candidate versus the establishment
20 Republican or whatever in the primary. And so I threw
21 those into the mix in a multivariate analysis, and by
22 golly, I got same (indiscernible) results with just really
23 similar across the queue. So I really came at it both
24 ways, got the same answer both ways.

25 REPRESENTATIVE RYAN: Outstanding. If I could

1 ask you one final follow-up question.

2 And Mr. Chairman, thank you for your flexibility
3 with this.

4 Did you see anything where -- as example, if you
5 had a predominantly Democratic county or district or
6 predominantly Republican district that if there was a
7 randomization the candidate from the opposing party that
8 might've gotten first ballot position might've done better
9 under those races than not? Which to me would reinforce
10 that randomization really is a big effect.

11 DR. GRANT: Well, if you're thinking about
12 general elections, Texas does not use randomization in
13 general. So I was only looking at primaries.

14 REPRESENTATIVE RYAN: Okay.

15 DR. GRANT: It's only in Wyoming where I was able
16 to look at the general.

17 REPRESENTATIVE RYAN: Okay. Fantastic. But so
18 you didn't see anything that would indicate to you that in
19 predominantly Democratic or Republican districts reversing
20 to randomization would have -- in other words, enough
21 study's not been done on that issue?

22 DR. GRANT: I'm not certain of your question. If
23 you want to know whether the ballot order effect seems to
24 be stronger in one party versus another, doesn't seem to
25 be.

1 REPRESENTATIVE RYAN: Okay.

2 DR. GRANT: Doesn't seem to be a whole lot of
3 difference there. And then in Wyoming -- maybe this will
4 get at your question -- you know, you wouldn't think
5 there'd be any party changes in Wyoming, but in fact, over
6 the last 40 years you had about 25 counties go from
7 Democrat in one cycle to Republican in the next. But you
8 also had about 25 counties go the other way. And this is
9 again over a long period.

10 So you know, you have cycles in politics. And so
11 --

12 REPRESENTATIVE RYAN: Sure.

13 DR. GRANT: -- some counties, sometimes they
14 shift from Democrat to Republican. Sometimes they shift
15 back the other way. And so in Wyoming those estimates of
16 the effect of ballot order are kind of based on things
17 going both ways.

18 REPRESENTATIVE RYAN: Okay.

19 DR. GRANT: They're kind of both in there. They
20 got the Democrats going to Republicans. And so that's
21 switching up ballot order in some counties. And then you
22 got going the other way around in some other counties. So
23 it's kind of a balanced analysis in that respect if that's
24 what you're thinking.

25 REPRESENTATIVE RYAN: Sort of along those lines.

1 I think what the issue is, if I ran in Representative
2 Solomon's district as Republican, would I win if I was
3 first? I'm just kidding. He's got a very heavily
4 Democratic district, and that would not -- I was just
5 teasing Representative Solomon. I apologize. Sorry,
6 Jared.

7 DR. GRANT: You know, because it's so hard to
8 even get an estimate for the state as a whole, just to get
9 a general estimate, I didn't try to break those estimates
10 down, you know, kind of cut them up and break them up more
11 finely.

12 REPRESENTATIVE RYAN: Okay.

13 DR. GRANT: I will tell you that in Texas I took
14 several variables like education, income, median age,
15 couple others I can't remember, and I just looked to see if
16 the ballot order effect really varied with respect to that.
17 You know, hey, in places that are more educated or
18 wealthier, does there seem to be a larger effect or a
19 smaller effect? And I really didn't find that.

20 So you know, I can't say that this is an
21 authoritative statement, but given the limited knowledge
22 out there, it's probably best to think of it as being kind
23 of a human effect that is reasonably similar across people
24 and not highly sensitive to whether they're Democrats, or
25 Republicans, or wealthy, or not wealthy, or highly educated

1 or not, or whatever. Tends to be more of just a people
2 thing.

3 REPRESENTATIVE RYAN: Okay.

4 DR. GRANT: That's the way I at least think about
5 it.

6 REPRESENTATIVE RYAN: Professor, this has been
7 very helpful. Thank you so very much.

8 And Mr. Chairman, thank you.

9 MAJORITY CHAIRMAN MACKENZIE: Thank you. Final
10 question we have for the professor is from Representative
11 Wheeland.

12 REPRESENTATIVE WHEELAND: Thank you. Has your
13 work or any work you're familiar with analyzed this topic
14 in relation to ballot questions? Does it seem to make a
15 difference whether the affirmative or negative is listed
16 first?

17 DR. GRANT: Great question. And the answer is
18 yes, and the answer is also yes. I myself have not looked
19 at this, but there are a few studies that have. I think
20 they tend to look at, like, a bond election, or in
21 California you've got those things that's put on the ballot
22 -- whatever those things are called. Propositions. Thank
23 you.

24 So and so those tend to be yes, no. Right?
25 Shall we raise X amount of money by levying X amount of

1 tax? Yes? No? Shall we do X? You know, shall we amend
2 the Constitution in such and such a way? Yes? No? And so
3 it doesn't look at whether you flip the answer because you
4 aren't going to have anybody put it on the ballot and then
5 put no first and then yes second. You know, it's just
6 always going to be yes first and then no second.

7 But what they do look at is how far down the
8 ballot they are. So sometimes you get a whole bunch of
9 these propositions are bond issues, or Constitutional
10 amendments, and sometimes you just have a few. And they do
11 find, in fact, that the further down you are in the ballot,
12 the less likely that thing is to pass. So indeed, this
13 kind of mental fatigue effect, this -- it's kind of not
14 sequencing exactly, but just the order in which questions
15 appear. You get more tired as you work your way down the
16 ballot mentally, and then they're less likely to pass. So
17 there is research on that question. I'm aware of a couple
18 studies in the last five years.

19 REPRESENTATIVE WHEELAND: So it would be obvious
20 that, perhaps, not only candidates, but also ballot
21 questions should be placed in random order?

22 DR. GRANT: I probably wouldn't offer a judgment
23 on that myself. I think that I would have to think about
24 it more than I have. That is a very good question. And
25 you would again possibly be trading off multiple

1 considerations. Possibly one question is going to garner
2 more attention than the others. It's actually an excellent
3 question. I really haven't thought about it. It's an
4 excellent question, and I will be chewing on after we've
5 finished this hearing.

6 REPRESENTATIVE WHEELAND: Well, it gives you
7 something to think about while you're hunkered in for the
8 hurricane or tropical storm. Thank you, Professor.

9 DR. GRANT: Thank you.

10 MAJORITY CHAIRMAN MACKENZIE: Great. Well, thank
11 you again, Professor. I think we all enjoyed your
12 testimony and some of the insights that you've gleaned from
13 your different studies over the years and the studies of
14 others, as well. So I want to thank you again. And the
15 only follow-up was if you can provide that information
16 about randomization and rotation from other states. Even
17 if it's outdated, it will give us some knowledge of what
18 other states are out there and what's going on. So thank
19 you again. We really appreciate it.

20 DR. GRANT: That sounds great. Thank you for
21 having me, and I will follow up with the staff who reached
22 out to me originally and be sure to provide that soon.

23 MAJORITY CHAIRMAN MACKENZIE: Fantastic. Well,
24 keep on the interesting work on randomization and rotation.
25 We in the legislature certainly appreciate it and enjoy

1 reading your work. So thank you.

2 DR. GRANT: My pleasure.

3 MAJORITY CHAIRMAN MACKENZIE: All right. The
4 next panel that we have is Forrest Lehman, who is going to
5 be joining us virtually, I believe, or we will cue him up.

6 MR. LEHMAN: Yes.

7 MAJORITY CHAIRMAN MACKENZIE: All right.

8 MR. LEHMAN: Hello.

9 MAJORITY CHAIRMAN MACKENZIE: Thank you for
10 joining us. Forrest Lehman is the director of elections
11 and registration with Lycoming County. He will be
12 providing some input, and then we will move to questions.
13 So I don't believe -- you did not provide written
14 testimony. Is that correct?

15 MR. LEHMAN: No, I don't have any prepared
16 testimony.

17 MAJORITY CHAIRMAN MACKENZIE: That's quite all
18 right.

19 MR. LEHMAN: I just have a couple assorted
20 thoughts here up front that I guess you could say I had
21 them while I was making coffee this morning and listening
22 to what's already been discussed in terms of the testimony
23 and the questions. And I guess the place to start is just
24 that to keep in mind there seem to be two dichotomies here
25 that have to be navigated with respect to ballot order.

1 And one of them is the divide between what you might
2 colloquially call local offices and state offices. And I
3 think it's been touched on a little bit already.

4 But in county election offices, we think about
5 state offices as one category. Local is another. State
6 offices being the ones where the candidate has to file with
7 Department of Atate. They file their nomination petitions,
8 their campaign finance, and everything else. Department of
9 State is kind of responsible for them versus the local
10 offices like, you know, the county and the school district,
11 borough, township and so on. That where, you know, those
12 candidates are filing with the county. And so we feel more
13 responsible for them.

14 So you know, that's one kind of dividing line
15 that you'd have to think about. To what extent do we want
16 to look at changes to candidate ballot order affecting
17 state offices versus local offices? And the other is what
18 you do in a primary versus a November election. You know,
19 and that's been touched on a little bit already that in the
20 primary it's already random, but it's -- I guess you could
21 call it uniformly random. You know, when you talk about
22 statewide office where you're doing what's called a casting
23 of lots, and different counties do that in different ways.

24 Currently, these are public events. They're
25 advertised; they're witnessed. So that part of the

1 equation is actually already contemplated by the election
2 code. And then in November, yes, there is a party ballot
3 order preference that's determined in the gubernatorial
4 election. And one interesting point about that is -- maybe
5 this is just me personally, but it seems to me the way we
6 do that it almost creates a perverse incentive for third
7 parties to run in the gubernatorial election specifically
8 to run for governor because that's a way they can try to
9 secure ballot position for four years.

10 You know, and so it leads maybe parties to run
11 for governor that might otherwise not choose to do so. And
12 so right now, for the next four years, you've got
13 Democratic, Republican, Libertarian, Green, and it's
14 everybody else in alphabetical order.

15 And I guess the other point about November
16 elections is to keep in mind that right now there is some
17 element of merit imbedded in that. You don't see it in a
18 vote for one race, but when you get into a vote for two,
19 three, four, like school director or borough council, if
20 you have multiple Democrats, multiple Republicans on that
21 November ballot, they are ordered based on how many votes
22 they got in the primary. You know, and so that -- I guess
23 that's something to keep in mind because that may be
24 something that's worth holding onto if, you know, you
25 looked at how things were done in the primary. Had an

1 arrangement that you thought was more fair, more equitable.
2 And then there was that element of merit that carried over
3 to the November ballot. So something else to think about
4 there.

5 As far as county level randomization versus
6 precinct level randomization, I think that was the other
7 kind of -- you know, two different models that were being
8 proposed and prepared. As far as the county lift on
9 implementing either of those, I think the county level
10 randomness would probably represent less of a departure,
11 less of a challenge compared to what we currently do.

12 I don't see any new programming challenges in
13 terms of the voting systems. And in fact, you know, one
14 thing that could be done if it was county level randomness
15 for state races, for statewide races, Department of State
16 could randomize the counties' ballot orders for them. You
17 know, just like the secretary certifies the ballot, the
18 counties now, they could tell, you know, Lycoming County,
19 this is the order you're going to use for the Supreme Court
20 justice race, and you know, Chester, this is the order
21 you're going to use, and everybody do that so that the
22 statistical analysis doesn't need to be done to root out,
23 you know, whether counties are doing it right. It might
24 just be a question of you know, was that randomness done
25 correctly that one time.

1 If that was done at the county level, you would
2 probably still need some rules for local offices, though,
3 to determine party and candidate order if it's not going to
4 rotate at all. And maybe you keep it random in the
5 primary, but in November, you could go purely on the
6 primary results irrespective of party. You know, so
7 whoever got the most votes in the primary on either party
8 ballot goes first in November. Doesn't matter if you're
9 Democratic. Doesn't matter if you're Republican. It's
10 just going to go right down the line. So that's one
11 thought there.

12 I think one, you know, challenge whether you do
13 this at the county level or at the precinct level is it
14 could cause some minor complications for candidates for
15 parties to the extent that a lot of them will circulate
16 prefilled sample ballots. You know, voter guides with
17 graphics of ballots. I'm not sure how easy that will be to
18 continue to do because you could give a voter a ballot
19 filled out to say this is what you need to do, and then
20 they go in, and their ballot doesn't look the way they
21 anticipated. And I think that can happen in either model.

22 But if you take this down further to precinct
23 level, I think that's where you could really get into some
24 complications for what county offices have to do. I'm
25 thinking about the programming could be more difficult.

1 The ballot proofing could be more difficult.

2 Now, I know it was brought up already that, you
3 know, we've had some difficulties with programming errors,
4 that kind of thing. You could have more difficulty with
5 programming, with proofing of ballots because now you have
6 the same contest of hearing multiple different ways within
7 a single county. You know, and it's not like you could
8 look at the ballot and go that I know that, you know, this
9 person's going to go first and this person's going to go
10 second. You really have to scrutinize that contest on
11 every ballot to make sure that all the elements are there,
12 even if they're in a different order. You know, and that
13 makes proofing a little more complicated.

14 And I guess the last part of that with the
15 equipment is the potential complicating element of that we
16 have fix, six different voting systems in use in
17 Pennsylvania. I haven't engaged with this functionality in
18 my system personally because there hasn't been a need to,
19 but when you look at what they already support, what might
20 need to be done to get into certification timelines at the
21 EAC, at the state level, and to the extent that any
22 software updates or changes needed to be made to certify
23 voting equipment to implement this, you could be looking at
24 -- I mean, it could be up to a two-year time frame to get a
25 change in.

1 I mean, some of the companies right now have had
2 stuff sitting at the EAC for a year that hasn't been
3 certified because the EAC, it just -- it moves at a glacial
4 pace even under the best of circumstances. So you know,
5 the timeline on this could get complicated if it involves
6 changes to certify voting equipment. But I guess that's
7 everything I have up front. So we can go to questions.

8 MAJORITY CHAIRMAN MACKENZIE: Great. Well, thank
9 you. First up, we have Representative Solomon.

10 REPRESENTATIVE SOLOMON: Thank you so much for
11 that. I just wanted to pick up on your last point first,
12 which is sort of the grace period. You talked about the
13 need for counties to adjust. Just talk about your county.
14 How long would it take you, let's say, to be ready for this
15 whether it's randomization or rotational based system? You
16 think you would need a year, two years? What do you think?

17 MR. LEHMAN: If it was at the county level -- if
18 it was limited to the county level where, say, you know, I
19 was told that your statewide offices, this is the order
20 you're going to use as opposed to the order another
21 county's going to use, it wouldn't add any extra time at
22 all because I can just plug the candidates into my ballot
23 software and say that, you know, this candidate's going to
24 be first and this one's going to be second. No big deal.

25 But when you start getting into moving that down

1 to randomness within the county, you know, that I might --
2 say I have a countywide race like sheriff and they tell me
3 that, you know, your sheriff -- you know, the Democratic
4 candidate is going to be first on the ballot, and half the
5 precincts your Republican's going to be first, and you're
6 going to use your voting system software to rotate it.

7 Well, now, you get into how does that work within the
8 software? Does it do everything the statute requires it to
9 do? And is that going to be the case not just for my
10 software, but all the counties in the state that are using
11 different equipment?

12 So that's where you get into a certification
13 problem, software problem that could take anywhere from a
14 year to two years to resolve. To be fair, some of this
15 equipment might support exactly what the legislature would
16 want to do, might support it right out of the gate, but
17 there could be other systems that don't, and that might
18 involve really some outreach to Department of State and
19 those companies to ascertain what are their capabilities
20 right now? How does that line up with the intent, you
21 know, that where do we want this to end up?

22 REPRESENTATIVE SOLOMON: So the randomization you
23 could do in November? You would be ready to go?

24 MR. LEHMAN: If it was county level randomness --

25 REPRESENTATIVE SOLOMON: Right.

1 MR. LEHMAN: -- county level randomness can be,
2 you know, programmed manually. You know, I can say that
3 everywhere in my county and all my precincts this
4 candidate's going to go first. This candidate's going to
5 go second. And the only randomness is that in my county
6 it's one way. In you know, Philadelphia county it's
7 another way. In Clarion County it's another way. That's
8 fine. But it's when you're going into your own county
9 within your county and telling it I need my ballots to look
10 different within different precincts, that's where you're
11 going to get into some real complications.

12 REPRESENTATIVE SOLOMON: And so in your example,
13 the Democratic candidate for sheriff and Republican
14 candidate for sheriff, if I said to you today I want you to
15 rotate within every one of your precinct to get rid of any
16 advantage that ballot position might give to either the
17 Democrat or Republican, that's what you're saying would
18 take you a longer time to do?

19 MR. LEHMAN: Yeah. That would be a bigger lift
20 because every county would have to ascertain for itself,
21 what can my system do right now going toward that goal?
22 Does it fall short in any way? And if it does, what
23 changes need to be made to the software to support it? And
24 you know, if there's a statute passed and then we're
25 finding out our equipment can't do it, you know, then it's

1 already too late.

2 So for precinct level, you know, within the
3 county randomness, that's where the capabilities of the
4 software of your certified voting equipment becomes
5 incredibly important and where the timeline to be able to
6 comply could stretch out years just because of how long it
7 takes to make changes to certify voting equipment.

8 REPRESENTATIVE SOLOMON: Thank you.

9 MR. LEHMAN: Yeah.

10 MAJORITY CHAIRMAN MACKENZIE: Great. Thank you.

11 So I think we've addressed the current system we have now
12 versus randomization by county as compared to the rotation,
13 the precinct rotation, which we talked about. And I
14 understand. And maybe, you know, there are different
15 options. You maybe do some kind of phased approach where
16 you go to the easier method that can be done now at the
17 county level randomization, and then maybe you take a
18 second step down the road. So you could do something like
19 that.

20 But let me just ask, the challenges of going
21 straight to a precinct rotation. Because in the discussion
22 that we were having -- I was having with the Democratic
23 chair when he was here before, I made a comment that, you
24 know, we're already preparing ballots at the precinct level
25 at least in primaries today because you have county

1 Committee members running for their county party Committee,
2 and those -- at least in our area, those are run at the
3 precinct level.

4 In our county, in Lehigh County, each precinct is
5 already preparing a unique ballot for the primary. So if
6 they're already doing that and preparing a unique ballot
7 for the precinct, I guess what would the challenge be to
8 adding -- I guess you're adding variation in other races or
9 rotation in other races, but it's still going to result in
10 a unique ballot for that precinct.

11 MR. LEHMAN: The challenge is going to be how far
12 down are you drilling to do the randomness? So what
13 counties are doing right now is -- you know, if you talk
14 about a primary, we're having a random drawing for ballot
15 position where, you know, like in my case, maybe they draw
16 a number out of a hat. Well, this number goes first on the
17 ballot. All that is being determined outside of the voting
18 equipment.

19 So we do a drawing, and I already know based on
20 that drawing, you know, this candidate's going to be first,
21 second, third. That all gets manually programmed into the
22 system, into the ballot design. To tell it, this
23 candidate's first, this candidate's second, and it's going
24 to appear the same way then all over the county, that
25 contest.

1 And similarly, you know, if randomness was done
2 across my county the same way -- so Department of State
3 told me, you know, in your race you're going to put the
4 Republican first for Justice of the Supreme Court in
5 November, and they told another county you're going to do
6 the Democratic candidate first. We could do that. We can
7 manually program that level of randomness into our
8 equipment because the Republican's going to be first for
9 Justice of the Supreme Court across my entire county.

10 So there's no software magic that is needed. I
11 just tell it this this the way the ballot looks, and it's
12 going to look the same everywhere. Where the, you know,
13 the greater lift comes in is if I need a Democrat to show
14 up first in some of my precincts and I need the Republican
15 to show up first in other precincts and rotate it around.
16 That's where it has to happen, inside the voting system
17 software.

18 And that's where you get into the fact that, you
19 know, that I don't know that it's ever been formally
20 ascertained by Department of State as part of a state
21 certification process because it's never been a statutory
22 requirement in the election. So you know, that's where
23 every county would kind of be scrambling to figure out what
24 can our software do? Does it do what we need it to do?

25 And the better way to approach that problem would

1 be for it to start with the legislature and Department of
2 State deciding, what do we want this to look like? What
3 does the software need to do to make that happen? And
4 we've got to test and certify all the current equipment to
5 make sure it can do that. You know, and there may need to
6 be updates for that. So it gets to be a lot more
7 complicated if counties have to accomplish that on a
8 precinct level.

9 MAJORITY CHAIRMAN MACKENZIE: Okay. Let me ask
10 the question this way. So I have seen lists from the
11 Department of State. Now, I don't know if these are
12 official lists or if it was just somebody's accounting
13 within the Department, you know, or some methodology used
14 within the Department. So I have seen lists where all of
15 the precincts are numbered across the entire state, and
16 each precinct has its own unique number identifier listed
17 next to it. Again, I don't know if that was just in one
18 method that they were providing data or if that is
19 consistent all the time.

20 But so if the Department of State had a system
21 where each precinct is, you know, listed alphabetically and
22 then by division and ward and subsets within that, and
23 they're all listed out, and they're all given a unique
24 identifier, and then the legislature were to come up with a
25 precinct rotation system where they would be rotating those

1 candidates on the ballot, and then, you know, it starts
2 over once you've gone through all the candidates in that
3 race.

4 If the Department of State were to tell you that
5 this is the order for each of your individual precincts,
6 here is the order for all of the races. Here's the order
7 for president. Here's the order for senator. Here's the
8 order for governor. Here's the order for all of those
9 state determined races. And they told each county -- they
10 gave you that spreadsheet and specifically said here it is.
11 So they took that work away from you. Could you then load
12 that information for each of your precincts?

13 MR. LEHMAN: No. I don't believe the software in
14 my voting system can do it that way. It's not really a
15 question -- the challenge there is not really a question of
16 work that the county would need to do. It really has to do
17 with what are the technical capabilities of the software.
18 And I think that the latter -- what you just described
19 would actually be more difficult because that's -- what
20 you're describing there would be -- I guess you could call
21 it manually determined randomness. I'm not sure if that's
22 a great way to describe it, but it's like, you know, the
23 randomness has been determined outside, as you're
24 describing, by Department of State, and they're telling us,
25 you know, do the contest differently in every precinct, and

1 here's exactly how it needs to be done differently.

2 The software would not permit that right now.
3 You couldn't program a candidate to appear in this position
4 in one precinct and that position in another. I think to
5 the extent the ballot design software in these systems
6 accomplishes candidate rotation, it's done, I believe, on -
7 - it may be a random basis. It could be a rotating basis,
8 but it does it on its own.

9 You know, it's kind of like you pull the trigger
10 and it does it. I don't know that you have the ability to
11 go in and control precinct by precinct and say, no, no, I
12 want you to do it this way here and that way there. It's
13 kind of like you either turn that function on and let the
14 chips fall where they may, or you don't. But you know,
15 these are all the kinds of things that the counties would
16 have to ascertain in their systems and Department of State
17 would have to ask these vendors about. And it's such a new
18 type of function that it's never been tested in the state
19 that they may want to take a look at everything before they
20 would certify the equipment to be used in that way.

21 MAJORITY CHAIRMAN MACKENZIE: Okay. You know,
22 I'm happy to -- obviously, these hearings, not just this
23 one, but the earlier hearing, as well, they're designed to
24 gain information from experts in the field and understand
25 how the impacts of legislation would play out in practice.

1 So you know, we are going to continue the discussion, and
2 we appreciate your joining us here.

3 We have reached out to the Department of State to
4 gain input from them, as well. At this time, we haven't
5 heard back, but hopefully, they will provide their input,
6 and again, hopefully, we can continue this conversation
7 with the input of all the different stakeholders, county,
8 boards of elections, the Department of State, and any other
9 interested parties, as well.

10 All right. Seeing no other questions, we will
11 wrap up with you. So thank you very much, Mr. Lehman, for
12 joining us. And we will conclude this panel, and we will
13 next go to a third and final panel where we will have
14 Representative Solomon and Representative Rabb providing
15 their input and thoughts on the legislation that they have
16 introduced or either circulated co-sponsor memos on. So --

17 MR. LEHMAN: Thank you very much. Good
18 afternoon.

19 MAJORITY CHAIRMAN MACKENZIE: Thank you.

20 All right. Republican Rabb, are you with us?

21 REPRESENTATIVE RABB: Yes.

22 MAJORITY CHAIRMAN MACKENZIE: All right. We will
23 start with you, and then we will go next to Representative
24 Solomon. So feel free to start whenever you're ready.

25 REPRESENTATIVE RABB: Thank you, Mr. Chairman.

1 It's an honor to be on this panel and to benefit from the
2 expertise of the prior two testifiers. Back in June of
3 2019 in the previous term, I circulated a co-sponsorship
4 memo regarding establishing rotating ballot positions for
5 candidates. I went on to introduce it in October of 2019,
6 and I reintroduced it this year. It's currently House Bill
7 1797.

8 And essentially, what this bill seeks to do is to
9 avoid human error and potential foul play in a manner that
10 could be well audited by removing unnecessary barriers to
11 candidate viability. There are a lot of factors that
12 impact candidate viability that are within the control of
13 specific candidates and campaigns. But how it operates
14 now, we have an unnecessary barrier for viability
15 irrespective of the legitimacy or the qualifications of any
16 given candidate.

17 And lastly, there is the technological
18 feasibility to do this with certain voting systems. I
19 believe the previous gentleman referenced that there are
20 five or six different voting systems, certified voting
21 systems. I believe most of them can do this, and I think
22 there's room to allow those counties that have the
23 technical capability to do this to do so because it
24 wouldn't be unfair because the very thing that would be
25 embraced is something that would remove those undo

1 advantages to candidates based on casting of lots.

2 So even if there was a way to allow those
3 counties that had the capacity to do so to start and to
4 facilitate and expedite other counties to get to that
5 level, that would be a great step going forward. But as it
6 stands right now, I represent part of Philadelphia,
7 northwest Philadelphia. So I'm in the most populous county
8 in the state. We choose ballot position based on
9 candidates or their designees pulling lots out of an old
10 can, an old coffee can -- and it's quite a tradition in
11 Philadelphia, but it is a tradition whose time should draw
12 to an end simply because it create an unfair advantage to
13 whomever because of the luck of the draw.

14 And when we have technology that can obviate
15 those undo advantages, why not leverage them if they're at
16 our fingertips right now? And as previous commentators
17 have said, we do things on the precinct level when we elect
18 Republican and Democratic Committee people. So given the
19 systems that exist -- I can't speak to all of them, but I
20 can speak to the one that operates in Philadelphia and
21 other counties that this is something that is
22 technologically feasible, and I think it's worth pursuing
23 simply because it is auditable.

24 You can find out before the election happens if,
25 indeed, there's foul play. But the reality is there could

1 be foul play for the system that has been used for decades,
2 so -- and that is an analog process. That is literally
3 people sticking their hands into a coffee can and pulling
4 out their number.

5 So I think just getting us to the 21st Century
6 and using the technology that is already available for many
7 counties and the voters in it is worth pursuing. When we
8 talk about what it means to have a level playing field and
9 merit, those things go out the window when because you
10 choosing a ballot position that is low -- you could be the
11 most viable candidate. You could've raised the most money.
12 You could've had the longest record in terms of community
13 service, have an outstanding resume. But in places like
14 Philadelphia and other places the party that you're
15 affiliated with may very well tell you don't run because
16 voters are not going to look for you way down on the
17 ballot. And that's a shame.

18 We should do things to encourage good candidates
19 to run. And when you have something like this, this
20 barrier that can so easily be dissolved, I think the
21 impetus is on erring on the side of a level playing field
22 and embracing the technology we've already invested in
23 through our state.

24 So I have a bill. It is materially the same as
25 Representative Solomon's. I believe that getting good

1 feedback from the Secretary of State, and county
2 commissioners, and elections officials makes sense to
3 determine which systems could use this, and how quickly,
4 and what unintended consequences could be avoided. But
5 ultimately, this is a non-partisan approach to helping
6 candidates and the voters they seek to represent. Thank
7 you, Mr. Chairman.

8 MAJORITY CHAIRMAN MACKENZIE: Great. Well, thank
9 you, Representative Rabb, for joining us today and sharing
10 about your legislation and your thoughts on potential
11 changes to the current systems. We appreciate that. And
12 next we will go to Representative Solomon.

13 REPRESENTATIVE SOLOMON: Thank you, Chairman. I
14 just want to say that I really appreciate you bringing this
15 issue up before this Committee. It means a lot. I think
16 Rep. Rabb hit a home run in terms of his presentation. And
17 I'm going to pick up where Rep. Ryan left off. Let's
18 assume that the two of us were running in a race together,
19 whether it's in his home county of Lebanon County, or in
20 Philadelphia County, or statewide. There are certain sort
21 of factors that you would assume any voter takes into
22 account, reasonable factors.

23 He's a Republican. I'm a Democrat. That
24 dictates certain ideology that flows from our party label.
25 How much money we raise. Political insiders and others

1 will look to that as an indication of how well we are
2 moving our campaign forward. Polling data. Some voters
3 look to that. Media coverage, how the media is portraying
4 the nature of our campaigns. The ongoing narrative of the
5 back and forth between Representative Ryan and myself
6 during a general election battle.

7 Our votes in the legislature. Did I vote a way
8 that maybe his folks think was not in line with his county
9 values? If he ran in my county, did he vote in a way that
10 maybe doesn't reflect some folks in Philadelphia County?
11 These are all reasonable. And we might agree or disagree
12 that one of these variables should be high up on the list
13 as opposed to one or the others. But the one thing that
14 should not matter is ballot position.

15 If Republican Ryan is gaining two to three points
16 because he's one and I'm two, or I'm gaining two to three
17 points or more because I'm first and he's second, that has
18 nothing to do with any of the factors that naturally flow
19 when you have people from different parties, or even within
20 the same parties, or unaffiliated folks running for office.

21 This becomes worse, right, more complicated if we
22 have more people running. So let's say we brought all the
23 Committee back and Representative Keefer ends up and she's
24 at the bottom of the ballot. She's 10th in a judicial
25 race. She might be eminently more qualified as a jurist

1 than me, but I'm first. It's likely that Rep. Keefer
2 decides to drop out of that race, not because of merit, but
3 because she's 10th and I'm first. And maybe I'm not
4 qualified at all. Maybe I'm just fresh out of law school
5 and I have no clue what I'm doing and actually have never
6 written an opinion or considered any of the legal issues
7 that are going to come before me fast and furious when I'm
8 on the bench. That doesn't speak to any sense of fairness.

9 In Philadelphia this is worse. This is all done by
10 this, a Horn & Hardart's can. We literally entrust our
11 Democratic process to a Horn & Hardart's can where I go
12 before the voters based on what lot I pick, whether I pick
13 my name 1st, 10th, 15th, or 20th. This system is not fair.
14 It's not efficient.

15 A recent article in Philadelphia before the last
16 judicial election in quotes said, hopes of judicial
17 candidates determined by Horn & Hardart's can. Lead
18 headline. So it's not just that we have this process; it's
19 that we're right up and front about it. It's time for us
20 in Philadelphia to kill the can and for all 67 counties to
21 eliminate the added advantage that we get from being on the
22 top of a ballot, that ballot position gives us. Efficiency
23 and fairness dictate that we move in this direction. Thank
24 you, Mr. Chair.

25 MAJORITY CHAIRMAN MACKENZIE: Well, thank you,

1 Representative Solomon for that testimony. That was
2 wonderful. I think you lucked out on two fronts. One, we
3 are going to allow props at this Subcommittee hearing, even
4 though that may not be allowed in other instances. And
5 second, you know, I wasn't about to jump in and comment on
6 the merits of your candidacy versus those of my goods
7 Representative Ryan or Representative Keefer. We will
8 leave that for discussion outside of a Subcommittee
9 hearing. But really do appreciate your passion about the
10 topic, and I know we have spoken about that.

11 I think we share an interest with Representative
12 Rabb and some of the other members here about coming up
13 with a better system that has more fairness built into it
14 so that we aren't depending on these things that are very
15 arbitrary in nature and shouldn't be a factor, and a
16 potentially determining factors in the outcomes of
17 elections. So I will close on that. If anybody else has
18 any other comments or any --

19 REPRESENTATIVE KEEFER: Mr. Chairman, I would
20 just like to say --

21 MAJORITY CHAIRMAN MACKENZIE: Representative
22 Keefer, by all means.

23 REPRESENTATIVE KEEFER: Thank you, Mr. Chairman.
24 I would just like to say, if I were 10th on the ballot,
25 that would be quite impressive since I have not taken the

1 bar.

2 MAJORITY CHAIRMAN MACKENZIE: All right. Well,
3 thank you to everybody for joining us. And as always, if
4 anybody outside of the Committee hearing has any other
5 information or testimony that they would like to provide,
6 they can certainly provide that to me or a member of the
7 State Government Committee staff. They can provide that to
8 them, as well.

9 So again, I'd like to thank everybody for joining
10 us for both of our hearings today. This concludes the
11 second of our two hearings, and with that this meeting is
12 adjourned. Thank you.

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C E R T I F I C A T E

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