



April 16, 2018

Hon. Brian L. Ellis
105 Ryan Office Building
Harrisburg, PA 17120

Dear Chairman Ellis, Minority Chairman Curtis Thomas, and Members of the Pennsylvania House Commerce Committee:

On behalf of the Penn-Del-Jersey Chapter of the National Electrical Contractors Association (NECA), I write in strong support Senate Bill 234 which would enable counties and municipalities to establish Commercial Property Assessed Clean Energy Financing (C-PACE) programs.

The Penn-Del-Jersey Chapter of NECA serves roughly 150 member electrical contractors in Eastern Pennsylvania and Delaware. Our affiliated contractors employ over 10,000 people and perform over \$1 billion of work each year. Together with our labor partners at the International Brotherhood of Electrical Workers (IBEW), we set industry standards for traditional and integrated electrical systems and lead the industry in the practical application of new technologies.

Our Chapter is one of 119 Chapters of NECA nationwide. In other states, NECA contractors and IBEW electricians are already performing projects finance by PACE. In fact, 20 other states plus D.C. have fully functioning PACE programs, and 33 states plus D.C. have passed legislation like SB 234 that enables PACE programs. PACE will help property owners obtain the upfront capital they need to make energy and water conservation upgrades to their buildings. As a result, our contractors will be able to provide needed energy solutions for their commercial and industrial customers while putting electricians to work.

C-PACE is a win-win for all parties involved. It's a tool for businesses to invest in cost-saving energy efficiency projects, which create jobs, lower operating costs, and improve property values. For local governments, C-PACE programs are voluntary and do not require any public funds.

SB 234 has support from a wide array of local stakeholders as well as overwhelming bipartisan support in the PA legislature. SB 234 passed with unanimous consent from the Senate Community, Economic, and Recreational Development Committee and a strong 42-8 vote of approval from the full Senate.

Thank you for your time and consideration of SB 234 and our Chapter's testimony. If you have any questions, do not hesitate to reach out to our Government Affairs Manager, Helen Levins, at hlevins@neca-pdj.org.

Sincerely,

A handwritten signature in black ink, reading "Jeffrey P. Scarpello". The signature is written in a cursive style with a large initial "J".

Jeffrey P. Scarpello
Executive Director