COMMONWEALTH OF PENNSYLVANIA HOUSE OF REPRESENTATIVES

LOCAL GOVERNMENT COMMITTEE PUBLIC HEARING

STATE CAPITOL HARRISBURG, PA

MAIN CAPITOL BUILDING ROOM 140

TUESDAY, FEBRUARY 13, 2018 10:00 A.M.

PRESENTATION ON
HOUSE BILL 1405,
MUNICIPAL ELECTRIC RATES

BEFORE:

HONORABLE KATE HARPER, MAJORITY CHAIRMAN

HONORABLE GARY W. DAY

HONORABLE RUSS DIAMOND

HONORABLE RICH IRVIN

HONORABLE THOMAS MEHAFFIE

HONORABLE BRETT MILLER

HONORABLE PAUL SCHEMEL

HONORABLE PARKE WENTLING

HONORABLE JEFF WHEELAND

HONORABLE DAVID ZIMMERMAN

HONORABLE ROBERT FREEMAN, DEMOCRATIC CHAIRMAN

HONORABLE CAROL HILL-EVANS

HONORABLE JEANNE MCNEILL

* * * * *

Pennsylvania House of Representatives Commonwealth of Pennsylvania ALSO PRESENT:

REPRESENTATIVE AARON BERNSTINE

COMMITTEE STAFF PRESENT:

ROB GAERTNER

MAJORITY EXECUTIVE DIRECTOR

THOMAS MILLER

MAJORITY RESEARCH ANALYST

ALEX YOUNG

MAJORITY ADMINISTRATIVE ASSISTANT

JOHN FULTON

DEMOCRATIC EXECUTIVE DIRECTOR

BRIANNA MEDEVICH

DEMOCRATIC RESEARCH ANALYST

I N D E X

TESTIFIERS

* * *

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REPRESENTATIVE AARON BERNSTINE PRIME SPONSOR OF H.B. 1405
BRIAN BUSH CONSTITUENT11
VANCE E. OAKES PRESIDENT, PENNSYLVANIA MUNICIPAL ELECTRIC ASSOCIATION, AND MANAGER, BOROUGH OF GROVE CITY
ROBERT THOMPSON MANAGER, BOROUGH OF EPHRATA
PATRICK CICERO, ESQ. EXECUTIVE DIRECTOR, PENNSYLVANIA UTILITY LAW PROJECT69
BEVERLY ANNARUMO CHIEF EXECUTIVE OFFICER, ELLWOOD CITY HOSPITAL
SUBMITTED WRITTEN TESTIMONY * * * (See submitted written testimony and handouts online.)
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PROCEEDINGS

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MAJORITY CHAIRWOMAN HARPER: Good morning. Happy Fastnacht Day. I hear they don't have any calories in them either. What can I say?

I want to remind everybody that this could be recording, so temper your comments, not like Jason Kelce but for recording, okay?

My name is Kate Harper. I'm the Majority

Chairman of the House Local Government Committee, and we're having a hearing on Representative Bernstine's House Bill 1405 regarding municipalities that sell their own electricity and rates and things like that. So we're going to be hearing from Representative Bernstine, who's part of the panel first, and Representative Bernstine has a constituent with him, Brian Bush.

REPRESENTATIVE BERNSTINE: Yes.

MAJORITY CHAIRWOMAN HARPER: And although we don't have a court stenographer here, you may consider yourselves to be sworn, okay, and testify truthfully as a result of that.

We will also be hearing from other boroughs that sell electricity, as well as Patrick Cicero from the Pennsylvania Utility Law Project, and Beverly -- I'm going to blow this, I think.

1	REPRESENTATIVE BERNSTINE: Annarumo.
2	MAJORITY CHAIRWOMAN HARPER: Annarumo. Thank you
3	very much.
4	REPRESENTATIVE BERNSTINE: Well, that was loud.
5	Sorry, Madam Chair.
6	MAJORITY CHAIRWOMAN HARPER: Annarumo, okay,
7	President of Ellwood City Hospital. Okay? So the purpose
8	of the hearing is to shed light on the bill that is in the
9	Local Government Committee and to hear opposing views,
10	quite frankly, of the wisdom of moving the legislation
11	forward.
12	First, I'm going to ask Chairman Freeman to make
13	opening remarks. Then, I'm going to go around and ask each
14	member of the panel up here to introduce themselves.
15	Chairman Freeman?
16	DEMOCRATIC CHAIRMAN FREEMAN: Thank you, Madam
17	Chair. No real remarks, just look forward to today's
18	testimony and hope it's enlightening as we examine this
19	legislation closer. Thank you.
20	MAJORITY CHAIRWOMAN HARPER: All right. Thanks.
21	Starting here at the end, I think the best way to do it is
22	not to give your number but to say what counties you
23	represent
24	REPRESENTATIVE ZIMMERMAN: Yes.
25	MAJORITY CHAIRWOMAN HARPER: because most

1 people in the public don't remember what the district 2 numbers are. REPRESENTATIVE ZIMMERMAN: Yes. So I'm 3 Representative Dave Zimmerman. I represent kind of the 4 5 northeast part of Lancaster County. 6 REPRESENTATIVE WHEELAND: Representative Jeff 7 Wheeland. I bode from the great county of Lycoming, 8 basically represent the Williamsport and surrounding 9 municipalities. 10 MAJORITY CHAIRWOMAN HARPER: Kate Harper, 11 Montgomery County. 12 DEMOCRATIC CHAIRMAN FREEMAN: Bob Freeman, 13 Northampton County. 14 REPRESENTATIVE MCNEILL: Jeanne McNeill, Lehigh 15 County. 16 REPRESENTATIVE SCHEMEL: Paul Schemel, Franklin 17 County. REPRESENTATIVE WENTLING: Parke Wentling, parts 18 19 of Lawrence, Mercer, Crawford, and Erie Counties. 20 REPRESENTATIVE DIAMOND: Russ Diamond, northern 21 and eastern Lebanon County. And this is a very interesting 2.2 issue to me because we don't have any of these 23 municipalities in my district or my county. 24 REPRESENTATIVE DAY: Gary Day, parts of Lehigh 25 and Berks County, including Kutztown Borough.

1 REPRESENTATIVE MEHAFFIE: Tom Mehaffie, Dauphin 2 County. REPRESENTATIVE IRVIN: Rich Irvin, Huntingdon 3 County and parts of Centre and Mifflin County. 4 5 REPRESENTATIVE MILLER: Brett Miller, Lancaster 6 County. 7 MAJORITY CHAIRWOMAN HARPER: Thank you very much. Representative Bernstine, are you ready to begin? 8 9 REPRESENTATIVE BERNSTINE: I am. Thank you, 10 Madam Chair. 11 MAJORITY CHAIRWOMAN HARPER: Take it away. 12 REPRESENTATIVE BERNSTINE: And thank you also to 13 my colleagues for coming today. It's great to see you. It's been about a week or so, so it's great to be back. 14 And, Madam Chair and Mr. Chairman, first and 15 16 foremost, I'd like to thank you for allowing this hearing 17 to take place. I appreciate your commitment to 18 transparency in order to bring light to the merits of House Bill 1405. 19 20 Today, you'll hear from those in favor and those 21 opposed to House Bill 1405, just as it should be. This is 2.2 a bill that is broad-based. It's bipartisan in nature, 23 with State Representative Pam Snyder and I being the co-24 prime sponsors. This bill is also supported by 84 25 cosponsors in the House of Representatives. That's 84.

Additionally, it is also supported by a majority of Members of this Local Government Committee.

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This legislation is also endorsed by groups such as the AARP, Pennsylvania Utility Law Project, PA

Manufacturers Association, PA Realtors Association, and I think the greatest accomplishment of all -- talk about bipartisan work -- is this is also endorsed by Americans for Prosperity and the SEIU 32BJ. I can't think of a time where that's happened, so I think it's absolutely a great thing as we work on bipartisan legislation together.

This legislation was introduced in order to solve a problem, a real problem that I uncovered while knocking on doors across districts with municipal electric monopolies. For far too long, people have been taken advantage of in these areas where they were told by their State Legislators that nothing could be done, and this was local government at its best.

Well, today, we have an opportunity to show people in this Commonwealth that Harrisburg will step in to protect residents against an egregious monopoly. People are hurting. They're hurting deeply. Businesses are struggling to stay afloat, and nonprofits are being exploited. But today, you'll hear the stories of why House Bill 1405 is necessary to stop this overreach by boroughs that operate municipal electric monopolies.

1 Madam Chair, I didn't want to take the full 15 2 minutes because I know we have some folks that traveled quite a distance here, so I'll turn it over to my 3 constituent, Mr. Brian Bush, and if it's okay, I'll find a 4 5 place up here if that's acceptable. 6 MAJORITY CHAIRWOMAN HARPER: Well, before you do 7 that --REPRESENTATIVE BERNSTINE: Yes, ma'am. 8 9 MAJORITY CHAIRWOMAN HARPER: -- my thought would 10 be to allow questions after both of you have spoken --11 REPRESENTATIVE BERNSTINE: 12 MAJORITY CHAIRWOMAN HARPER: -- but you didn't give a brief explanation of what your bill does, and I 13 14 think that would be helpful, especially to people who might, you know, not be understanding --15 16 REPRESENTATIVE BERNSTINE: Absolutely. I'd be 17 happy to, Madam Chair. Thank you. 18 It's really two primary parts of the pieces of 19 legislation, and House Bill 1405 does two separate things. 20 Number one, currently today, these municipal electric 21 monopolies in these boroughs, 35 of them across the 2.2 Commonwealth, are using this as a taxation tool. So what 23 they are doing is they are charging excess rates in electricity. They are then going and purchasing 24

electricity, and then they are charging their customers a

higher amount of money. They are then using that money to fund borough operations.

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And what you'll see with this is, and the very unique part about this is the following. Just like many of you up here that may not live in a place with a municipal electric monopoly, you have the opportunity to purchase your electric from a different supplier. And you can go out and shop those rates and you can go out and have a lower cost of electricity. And we know that electricity is not inexpensive, but it is necessary to live our daily lives. These individuals do not have that opportunity, and they're locked into this monopoly that charges extremely high rates. And we'll talk about those high rates as we work through the process.

Additionally, these monopolies are not bound by the PUC, the Public Utility Commission. And what we see with that is --

MAJORITY CHAIRWOMAN HARPER: What does your bill do.

REPRESENTATIVE BERNSTINE: Correct. Madam Chair, it does not allow for the transfer in the excess -- it does not allow for the transfer of money from the Electric Fund into the General Fund, that is one component.

The second component is, just like most of us up here have the opportunity to be represented with the PUC,

so with the PUC, they protect us from egregious companies.

These residents in these municipalities do not have PUC

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protection.

Now, our legislation does not put them under the PUC, but it puts very, very similar pieces of protections in place that the PUC grants typical residents. So two components, one is a consumer protection side and the other is the fact that it really doesn't allow people to transfer that money from the Electric Fund into the General Fund and use it as a taxation tool.

MAJORITY CHAIRWOMAN HARPER: Thanks. So we'll hear from Mr. Bush now. And, Representative, you want just wait and see if we get any questions?

REPRESENTATIVE BERNSTINE: Be happy to.

MAJORITY CHAIRWOMAN HARPER: Go ahead.

MR. BUSH: First of all, I want to thank State
Representative Aaron Bernstine for allowing me to speak on
behalf of everyone here in this room. I appreciate it.

For two years, I've been trying to get my point across or even longer than that about the Ellwood City Electric municipality being able to charge whatever they want to charge for electric rates. For the longest time, their invoices wouldn't even say kilowatt per hour. It just gave the amount in a rate adjustment for whatever they need as a taxation tool to cover the general funds.

For many times I was trying to fight this, I would go to State Representative Jaret Gibbons, and he said this was a local problem, to fight it out at the local committee, that he cannot do anything about it, went to Senator Vogel. He basically said the same thing. Finally, State Representative Aaron Bernstine heard and listened to us.

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tenants. I'd like to tell a few stories about a few of my tenants, one being Karen. Her name's Karen. I won't give last names. Her name is Karen. She has a handicapped child that's wheelchair-bound. For the longest time, she can't afford the electric rates because they just go up and she can't budget anything because she has no idea what the rates are going to be next month. I go and visit her. She's in the dark at eight o'clock at night. I said, "Why are you in the dark?" She said, "I can't afford the Ellwood City electric. It's either food or insurance or medication for me and my son." Sorry. I'm getting choked up from these stories. But it's real.

Another story is Mario. He's military and he's a truck driver. He fights for us, fights for our freedom, and he comes home and because of the electric office being that you have to pay within two weeks from getting your bill, his electric got shut off, leaving his wife and kids

in the dark, and the food went sour because the wife wasn't there. He had to come up with the money, plus the next day he had to come up with the money to get it turned on, and he got it back on.

Another story, Debbie and her husband, her husband is EMT. They just told me that they wouldn't be able to pay the rent because they had to pay the utility bill or it would get shut off. There's more stories, but I'll just keep it at three.

One last story, I sold roses last year right around Valentine's Day. I had a young male adult come up to me and want to buy one rose for his daughter. I was selling them for \$4.25. He looked and me says, "I'm sorry, I don't have \$4.25. I got to pay my electric." He wanted it for his daughter, but he wasn't able to afford it because of the electric. I gave that to him because I felt that was more important.

I hope you people in this room will listen to Bill 1405 and help us, the people of Ellwood City and other boroughs in the State. We do not have anybody to go to, call for PUC where other people do. Duquesne Light, Penn Power, you can call them and if they do a rate adjustment or whatever, you have somebody that you can go to. These people do not. I do not. I don't have a voice I can call or nothing.

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                 I'd like to end it there, and I hope you have a
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      heart. The next time you are anywhere having your dinner
       or whatever and knowing that Karen, Mario, and Debbie are
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       in the dark because they can't afford their electric bill.
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       Thank you.
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                MAJORITY CHAIRWOMAN HARPER: Thank you very much.
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       We'll take questions -- or, I'm sorry --
                 REPRESENTATIVE BERNSTINE: Thank you, Madam
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       Chair.
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                 MAJORITY CHAIRWOMAN HARPER:
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                 REPRESENTATIVE BERNSTINE: And, Mr. Bush, thank
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       you for your attendance today with the long trip that you
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      made from western Pennsylvania.
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                 MAJORITY CHAIRWOMAN HARPER: Right. That was
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       Ellwood City, right?
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                 MR. BUSH: That is correct.
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                 MAJORITY CHAIRWOMAN HARPER: Right. Okay.
       Ouestions?
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                 REPRESENTATIVE DIAMOND: Thank you for the
       explanation of the bill. I am a cosponsor of the bill
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      because you approached me when you first introduced it, and
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      you detailed the problem to me as you saw it. I do want to
       ask you, though, in your testimony you said that these
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      constituencies, ratepayers need similar protections to what
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       the PUC offers but you're not putting this under the
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jurisdiction of the PUC. Why would you not simply put this under the jurisdiction of the PUC? Because in most people's minds when they talk about a municipality that's selling electric, they would consider that a public utility. So if you could detail the reasons why you wouldn't put this under the jurisdiction of the PUC, I'd appreciate that.

REPRESENTATIVE BERNSTINE: Thank you,
Representative Diamond, and thank you for your support of
being a cosponsor on the legislation as well.

The rationale and the reason that we did not put it directly under the PUC was we know that there are some additional costs that PUC members would have to incur if they went under the PUC, and I did not want to put that cost on the backs of taxpayers in those boroughs and in those municipalities. So I thought that it was able to achieve the same result in a less costly manner for the residents.

REPRESENTATIVE DIAMOND: And can you detail exactly what those protections would be, just like a bullet point so the protections that those ratepayers would expect --

REPRESENTATIVE BERNSTINE: I can. My folder is right up in front of Representative Schemel if I could -- REPRESENTATIVE DIAMOND: Okay.

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1 REPRESENTATIVE BERNSTINE: -- grab that for one 2 moment?

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REPRESENTATIVE DIAMOND: All right. Sure.

REPRESENTATIVE BERNSTINE: If you'd just give me one moment --

REPRESENTATIVE DIAMOND: Certainly.

REPRESENTATIVE BERNSTINE: -- Representative Thank you. I'll go off the cuff with it. How's Diamond. that, Representative Diamond? If I miss some, I'll come back to you on it. Basically a couple things, and they have to do -- additionally, by the way, from Pennsylvania Utility Law Project, Mr. Cicero will also address some of these issues. But what we also had were -- they were things such as shutoffs in the middle of winter. So there is nothing right now that these municipal electric monopolies, they can shut people's electric off in January and in February. We've seen it happen. It has to do with things such as rate increases, so the fact that they can't just jack up rates arbitrarily in certain areas, at certain times. It has to do with some other things as it deals with the regulation of deposits and poor people. This is really a tax on poor people. So those are some of the things that it has to do with the PUC, and I can get you the full list of it.

MAJORITY CHAIRWOMAN HARPER: Right. So let me

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help you with that because, unbelievably, we don't have a
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       copy of the bill in the folders. I have my own. I brought
       it with me. But if you look at the bill, what
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       Representative Bernstine has done was put in what are
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       typically considered to be PUC-type consumer protections
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       into the bill, so instead of going to the PUC, his bill
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       proposes these protections --
                 REPRESENTATIVE BERNSTINE: That's correct, Madam
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       Chair.
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                MAJORITY CHAIRWOMAN HARPER: -- in the bill,
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       okay? That's how it relates to 1405 so --
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                 REPRESENTATIVE BERNSTINE: Yes, Madam Chair.
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       Thank you.
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                MAJORITY CHAIRWOMAN HARPER: Okay? Fair enough?
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                 REPRESENTATIVE BERNSTINE: Yes, ma'am.
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                 REPRESENTATIVE DIAMOND: Thank you,
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       Representative. Thank you, Madam Chair.
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                 REPRESENTATIVE BERNSTINE: Thank you.
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                MAJORITY CHAIRWOMAN HARPER: Okay. Next
       question, Chairman Freeman.
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                 DEMOCRATIC CHAIRMAN FREEMAN: Thank you, Madam
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       Chair, and thank you, Representative Bernstine for your
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       testimony and the testimony of your constituent Mr. Bush.
                 Just a couple of quick questions. It's my
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      understanding, and correct me if I'm wrong, that one of the
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      reasons for this legislation was because in Ellwood City
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       the rates would fluctuate considerably from month to month,
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      is that correct?
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                 REPRESENTATIVE BERNSTINE: That's correct,
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      Mr. Chairman.
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                 DEMOCRATIC CHAIRMAN FREEMAN: Now, given the fact
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       that there's some 30, 35 other municipalities that operate
       and provide electricity, are you aware of whether any of
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       them have had that same sort of drastic fluctuation?
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                 REPRESENTATIVE BERNSTINE: Yes, I can tell you
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       that our data and our research is -- I don't know about the
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      fluctuation. Now, I've heard stories from folks, but I'm
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       also careful to understand that I want to know the facts
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      and the data behind it.
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                 DEMOCRATIC CHAIRMAN FREEMAN: Sure. We'll hear
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       from them --
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                 REPRESENTATIVE BERNSTINE: Correct.
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                 DEMOCRATIC CHAIRMAN FREEMAN: -- anyway as far
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       as --
                 REPRESENTATIVE BERNSTINE: Yes, what we've seen
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       is the rates are significantly higher in those areas, and
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      we've seen that to be factual, and we have the evidence and
      the background to showcase that.
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                 DEMOCRATIC CHAIRMAN FREEMAN: Okay. And we'll
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25
      hear from them --
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REPRESENTATIVE BERNSTINE: Absolutely.

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DEMOCRATIC CHAIRMAN FREEMAN: -- after your testimony. In your legislation, as I understand it, you do provide that if the municipality would follow I guess the regulations or guidelines of the Pennsylvania-New Jersey-Maryland interconnection, they would not have to abide by the various provisions of your bill. Can you tell us what that organization is?

REPRESENTATIVE BERNSTINE: Yes, I can tell you that that particular organization is the one that would apply directly to Chambersburg. And the reason that that would be appropriate in that manner is Chambersburg is unique in their own way. Chambersburg actually produces and creates their own electricity while the remainder of them do not, so --

DEMOCRATIC CHAIRMAN FREEMAN: So do not -
REPRESENTATIVE BERNSTINE: -- Chambersburg would

not be affected by this legislation.

DEMOCRATIC CHAIRMAN FREEMAN: To follow up, you outline in your bill that if you follow the PennsylvaniaNew Jersey-Maryland interconnection, you wouldn't have to follow the other guidelines in your legislation. So what is the nature of that organization? Is it a private organization? Is it a public organization? Is it a quasi-public organization?

1 REPRESENTATIVE BERNSTINE: Yes, I would tell you 2 that the individual that helped us put that together is not 3 here today that we worked on that with, so I don't have a 4 specific answer for that question. 5 DEMOCRATIC CHAIRMAN FREEMAN: Okay. Well, 6 perhaps we can hear from the municipal electrical folks on 7 that. And currently in Ellwood City, is there a millage 8 9 levied for property tax? 10 REPRESENTATIVE BERNSTINE: There is. 11 DEMOCRATIC CHAIRMAN FREEMAN: And what is it at 12 this point, do you know offhand? 13 REPRESENTATIVE BERNSTINE: Yes, I do. I have 14 that. That millage of property taxes is currently 8.75, 15 which is the second-highest in the entire county of 16 Lawrence. 17 DEMOCRATIC CHAIRMAN FREEMAN: Okay. And do you know offhand -- and you're not a municipal official from 18 19 there so you don't have to have this answer, but would you 20 know how much that generates in revenue for the community? 21 REPRESENTATIVE BERNSTINE: How much the millage 2.2 rate does? 23 DEMOCRATIC CHAIRMAN FREEMAN: Yes. 24 REPRESENTATIVE BERNSTINE: I do not know. 25 DEMOCRATIC CHAIRMAN FREEMAN: Okay. If --

1 REPRESENTATIVE BERNSTINE: I do know, Mr. 2 Chairman, if I could expand --DEMOCRATIC CHAIRMAN FREEMAN: 3 4 REPRESENTATIVE BERNSTINE: -- I do know that the transfer of electric funds to the General Fund is \$1.45 5 6 million. 7 DEMOCRATIC CHAIRMAN FREEMAN: Okav. So if that were to stop under your legislation --8 9 REPRESENTATIVE BERNSTINE: Yes. 10 DEMOCRATIC CHAIRMAN FREEMAN: -- it's logical to 11 assume that the millage would have to go up of real estate 12 taxes in order to compensate for the loss of that revenue? 13 REPRESENTATIVE BERNSTINE: Not necessarily, 14 Mr. Chairman. What I would share with you is there's also 15 another option that I think we should look at a little bit 16 more sometimes here in Harrisburg, and that's to stop some 17 egregious spending that's happening in these areas. 18 DEMOCRATIC CHAIRMAN FREEMAN: Can you enlighten 19 us as to what kind of egregious spending has occurred? 2.0 REPRESENTATIVE BERNSTINE: In Ellwood City 21 particularly? 2.2 DEMOCRATIC CHAIRMAN FREEMAN: Yes. REPRESENTATIVE BERNSTINE: I can. I can tell you 23 that there are police officers in Ellwood City that make --24 25 if you could hold onto your seat there; I don't want you to

fly off of it -- that's \$170,000-plus a year by scamming an overtime system. We have other beyond egregious spending that exists there, but that's just one particular example.

DEMOCRATIC CHAIRMAN FREEMAN: It is probably logical to assume, though, even with cutting back in certain areas of spending that if you take away the ability to transfer the revenues from the electrical generation that you're going to see property taxes increase?

REPRESENTATIVE BERNSTINE: Yes, I don't know that that's actually the case. I think that, once again, there's an opportunity to be responsible government. And the other thing that I would share with this, and it's pretty clear and pretty straightforward, is, as you know, there's about 2,000 municipalities across the Commonwealth of Pennsylvania, and there's about 35 of these that are able to use this monopoly as a tool for the manner in which they're using it. So my question is very simply, Mr. Chairman, what would the other 2,000 do? They would behave in a manner that is consistent with Pennsylvania law, and we're just asking these people to do the same.

DEMOCRATIC CHAIRMAN FREEMAN: Well, I think the point would be that in many of those communities that are not under this -- or under the ability to levy this kind of electric rate, some communities might like that benefit because it probably keeps their property taxes lower than

1 it would be otherwise. 2 REPRESENTATIVE BERNSTINE: Yes, I look forward to 3 hearing from PMEA and their taxpayer-funded lobbyist later today where we hear from them because we have documentation 4 5 and proof that that's actually the opposite. 6 DEMOCRATIC CHAIRMAN FREEMAN: I'll be curious 7 about that. REPRESENTATIVE BERNSTINE: Thank you. 8 9 DEMOCRATIC CHAIRMAN FREEMAN: And finally --10 MAJORITY CHAIRWOMAN HARPER: We have got some 11 more questions so --12 DEMOCRATIC CHAIRMAN FREEMAN: One or two and then I promise --13 14 MAJORITY CHAIRWOMAN HARPER: Okay. 15 DEMOCRATIC CHAIRMAN FREEMAN: -- I'll finish up. 16 Currently, because the electric rates are charged on all 17 ratepayers, that means that nonprofits as well as 18 residential properties pay towards the municipal. 19 REPRESENTATIVE BERNSTINE: That's correct. 2.0 DEMOCRATIC CHAIRMAN FREEMAN: If that's 21 restricted just to the actual generation, they would not 2.2 pay any property taxes or the municipal taxes, is that 23 correct? REPRESENTATIVE BERNSTINE: Well, I think they 24 25 would operate just as the other 2,000 municipalities do.

And I also think that it's not appropriate to put an additional tax on schools. I think we consistently hear here in Harrisburg, just as the Governor said the other day, we need more money in schools, and these 35 municipalities are taking money away from schools.

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make the argument, too, that at least this process, although it needs some adjusting based on the grievances that you both mentioned today, does ensure that all who live in that community pay something towards the operation of municipal services, whether it be police, fire, what have you, and that if we were to adopt your legislation, they would no longer pay anything because if they're a tax-exempt entity, they don't pay any other kind of taxes.

REPRESENTATIVE BERNSTINE: Just as the other 2,000 municipalities across the Commonwealth do, that's correct, Mr. Chairman.

DEMOCRATIC CHAIRMAN FREEMAN: Okay. And finally,
I noticed in your legislation that you would allow the
municipality to ask how many adults live in a residence.
What was the reason behind that in terms of what you were
trying to get at?

REPRESENTATIVE BERNSTINE: I'm not sure I have that particular piece of the legislation. If you could point me to a line on it, that would be appreciated.

1 DEMOCRATIC CHAIRMAN FREEMAN: Let me see if I can 2 dig that out. REPRESENTATIVE BERNSTINE: And if I don't have an 3 answer, Mr. Chairman, I know my team members over there 4 5 will get back to you with these things. 6 MAJORITY CHAIRWOMAN HARPER: It's on page 6 and 7 it's Section E. REPRESENTATIVE BERNSTINE: Section B, Madam 8 9 Chair, you said? 10 MAJORITY CHAIRWOMAN HARPER: E as in everything. 11 DEMOCRATIC CHAIRMAN FREEMAN: Oh, yes, the Chair 12 is correct. It's line 16 through 19, "adult occupants, 13 providing a utility service, a borough may require the 14 applicant to provide the name of each adult occupant residing at the location and proof of their identity." I 15 16 just wasn't sure why that requirement was in there. 17 REPRESENTATIVE BERNSTINE: Yes, I believe that that is -- and I'm not trying to perjure myself. I'm going 18 19 to go off of an "I think" type thing, Madam Chair, if 20 that's okay. 21 MAJORITY CHAIRWOMAN HARPER: That's okay. 22 REPRESENTATIVE BERNSTINE: I think, Mr. Chairman, that that's information that was actually taken from the 23 PUC. I believe that's part of that entire section, but I 24

will get back to you. And I think that that has to do with

1 down payments or security deposits. So I'll get to back to 2 you on that, but that seems to be in that overall section, 3 but I can get back to you on that. 4 DEMOCRATIC CHAIRMAN FREEMAN: It just seems 5 that's a curious provision because if you're paying your 6 electric bill, why does the electric company or the borough 7 need to know how many people are living there who are adults? 8 9 REPRESENTATIVE BERNSTINE: Yes, once again, I 10 think this is the part that was taken directly from the PUC 11 piece, so I think that we probably transferred that over, 12 but I can get back to you with that information. DEMOCRATIC CHAIRMAN FREEMAN: That's fine. Yes, 13 14 I just --15 REPRESENTATIVE BERNSTINE: Thank you. 16 DEMOCRATIC CHAIRMAN FREEMAN: -- know in my own 17 case paying my Met-Ed bill, they've never asked me how many 18 adults live in our household, so I found that kind of 19 curious. 20 REPRESENTATIVE BERNSTINE: Yes. 21 DEMOCRATIC CHAIRMAN FREEMAN: But thank you for 2.2 your testimony today. REPRESENTATIVE BERNSTINE: Thank you, 23

DEMOCRATIC CHAIRMAN FREEMAN: Appreciate it.

Mr. Chairman.

1 MAJORITY CHAIRWOMAN HARPER: Thank you. 2 Representative Mehaffie. 3 REPRESENTATIVE MEHAFFIE: Thank you, Madam Chair. Representative Bernstine, thank you for your 4 testimony. The question I have is -- I have a couple 5 6 questions, and bear with me here; I'm losing my voice. Ιf 7 this bill is enacted into law, when would it take place? REPRESENTATIVE BERNSTINE: We have that as 60 8 9 days, Representative Mehaffie. 10 REPRESENTATIVE MEHAFFIE: Now, I do represent two 11 boroughs that do sell electric to their constituents, their 12 customers --13 REPRESENTATIVE BERNSTINE: Yes. 14 REPRESENTATIVE MEHAFFIE: -- Middletown Borough 15 and Royalton Borough. The question I have is, as coming 16 into this, I was previously an elected official at the 17 local level. We run on a calendar year, as boroughs do 18 also. If this is enacted within 60 days and that is taken 19 out of their budget, how do you expect them to cover the difference? Now, in Middletown Borough, they I think move 2.0 21 about \$1.6 million over into their budget --2.2 REPRESENTATIVE BERNSTINE: Wow. 23 REPRESENTATIVE MEHAFFIE: -- from this. considerable amount of money. You can make cuts and 24

there's no doubt about it. You can make cuts, but the cuts

you need to make are usually going to be services, and those services are usually police and public works. So if you don't have people out plowing your snow or making arrests or doing the protections that they need, I see this as being very problematic in this bill if passed because you cannot raise taxes in the middle of the year. That has to be identified and done at the end of the year, which would be enacted in the beginning of the year, and then that would be done through the taxation through the counties or the local tax collectors, whoever collects that money, so they can't collect any more tax revenue at that point if need be.

2.2

I know that this would be at least doubling these two municipalities in taxes if they had to cover this difference other than cuts, but as you know there's a lot of different ways that other municipalities across the State, first-class municipalities have something called a business privilege tax that taxes at a rate on gross revenues. So you can talk about egregious and you can talk about, you know, people digging in and doing things in these local boroughs that you feel is hurting people, but if you go to other communities and other municipalities, every one of them has some kind of taxation, whether it be a business privilege tax -- I'm just giving you a for instance. So I'm just curious what do you think about that

and where do you think as far as that goes?

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REPRESENTATIVE BERNSTINE: Sure, I'd share with you, Representative Mehaffie -- and thank you for coming today, great to see you again. I would share with you that, you know, this is the type of thing that I'm willing to work on as we want to extend this out. That's something I'd be willing to work with you on.

As you talk about the tax rates, I think it's important to understand that there's also another component to this, and that's with property taxes you have the opportunity to write these off, and when you talk about electric, you do not have the opportunity to deduct that from your taxes. It looks to me from my analysis of it — and you're talking to kind of a data nerd here that likes a lot of numbers, and my analysis is very simply that these 35 municipalities are living pretty fat. They're living pretty good off the hog. And while they're doing it, they're doing it at the expense of taxpayers. And they're doing it at the expense of my constituents and other constituents across this Commonwealth.

And I will tell you this, Representative

Mehaffie, that whenever we hear the stories like Mr. Bush shared and whenever we hear the stories of the 70-someyear-old woman that came into my office because they shut her electric off and she came in to plug in her oxygen

tank, she could live, not live well, not have heat, live, that this is the kind of thing that I'm willing to go to all cost to try to stop because we can't allow this to happen in our municipalities anymore.

REPRESENTATIVE MEHAFFIE: I would agree that any time that you have these problems where people are getting shut off in the middle of winter and so forth and there's other things out there that we can hopefully help them with, I know the municipalities that I deal with and that I represent, they go to great costs and great extent to try to help people like that. I don't know the specific situation that you're talking about. I don't know if they went through a process. And I'd be willing to ask this same question to the other testifiers at that point in But I would hope they would not do that on the first go-around. I hope it would be the situation where they've gone through every possible option out there before they do something of that sort. And I know the general Met-Eds and PP&Ls and so forth, they do the same thing. You know, I think they've extended themselves to that point.

REPRESENTATIVE BERNSTINE: Thank you.

REPRESENTATIVE MEHAFFIE: Thank you.

MAJORITY CHAIRWOMAN HARPER: Thank you,

Representative.

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Representative Wheeland. And folks, we're going

1 to have to move this along in order to be able to get all 2 the testimony in today, so let's have shorter questions and 3 shorter answers, okay? 4 REPRESENTATIVE BERNSTINE: Absolutely, Madam 5 Chair. 6 REPRESENTATIVE WHEELAND: Yes, ma'am. Thank you, 7 Representative, for bringing this to our attention. Just a real quick question. We were presented 8 9 with this chart as part of the testimony. I'm not sure who 10 provided it. It's footnoted at the bottom Pennsylvania 11 DCED Municipal Statistic Database. 12 REPRESENTATIVE BERNSTINE: Yes. 13 REPRESENTATIVE WHEELAND: Now, someone mentioned 14 before the start of this hearing that perhaps this was not 15 totally accurate. 16 REPRESENTATIVE BERNSTINE: Right. 17 REPRESENTATIVE WHEELAND: Could you point out 18 what's not accurate or have you not had the time to digest 19 this? 20 REPRESENTATIVE BERNSTINE: I can, Representative 21 Wheeland, and thank you for the question. And, Madam 2.2 Chair, I'll try to be short but I want to make sure that I 23 answer the question. I think this is important. And when 24 we have a testifier --

MAJORITY CHAIRWOMAN HARPER:

Just for the

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      Members, I believe this came from the PMEA. They are
 2
       scheduled to testify, so give your answer as to why you
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      believe --
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                 REPRESENTATIVE BERNSTINE: Yes.
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                 MAJORITY CHAIRWOMAN HARPER: -- it's inaccurate,
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       but the Members should keep an open mind until they hear
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       from the PMEA --
                 REPRESENTATIVE BERNSTINE: Yes.
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                MAJORITY CHAIRWOMAN HARPER: -- which is coming
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10
      up if we --
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                 REPRESENTATIVE BERNSTINE: Sure.
12
                 MAJORITY CHAIRWOMAN HARPER: -- can get there.
13
                 REPRESENTATIVE BERNSTINE: I would share with you
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       that all the information -- and I have the documentation
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      here of every county that was pulled for tax rates, the tax
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       rates on here, of the 35 that are listed, there are 7
17
       inaccuracies. Those inaccuracies are at East Conemaugh
18
      Borough, Royalton, Chambersburg, Wampum, Lansdale,
19
      Duncannon, Mifflinburg. So the inaccuracies are clear on
2.0
      here. We have proof and documentation from the counties.
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       I question if someone comes up and produces false
2.2
       information to the Committee, I quess we'll have to hear
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      what the rest of their testimony is.
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                MAJORITY CHAIRWOMAN HARPER: Representation
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      Bernstine, the purpose of a hearing is to explore the bill.
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       I understand that you take issue with the PMEA's chart, but
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       if it came from DCED, there are a lot of possibilities for
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       why your numbers and theirs vary, and I don't think we have
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       to disparage people who have not yet testified on that.
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                 REPRESENTATIVE BERNSTINE: Thank you, Madam
 6
       Chair.
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                MAJORITY CHAIRWOMAN HARPER: Representative
       Wheeland, anything else?
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 9
                 REPRESENTATIVE WHEELAND: No.
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                 REPRESENTATIVE BERNSTINE: Thank you,
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      Representative.
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                MAJORITY CHAIRWOMAN HARPER: I have a question
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       for Mr. Bush. You live in and you own property in Ellwood
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       City, right?
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                MR. BUSH: That is correct.
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                MAJORITY CHAIRWOMAN HARPER: Okay. And you were
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       told by several State Representatives or State Legislators
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       that this was a local problem?
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                MR. BUSH: That is correct.
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                MAJORITY CHAIRWOMAN HARPER: And you're here with
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       the Local Government Committee, so I guess I would like to
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      hear from you what you did at the local level. Did you go
23
       down to borough hall, talk to your elected officials? What
       did you do to talk to your local government officials about
24
25
       the issues that you told us about?
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1 MR. BUSH: Yes, thank you. I would go to 2 meetings and talk to the mayor. One specific thing was the borough -- if a tenant would not pay, they would hold the 3 landlord accountable for the nonpayment. Well, they took 4 5 one of my tenants and applied a budget plan for them 6 without my acknowledgement. When the tenant moved out, I 7 was absorbed with a \$900 electric bill. I had to pay that in order to get a new tenant in there. This was absurd. 8 9 This was without my acknowledgement that they did this. 10 So I went to council meetings, to everything, 11 then to State Representative Jaret Gibbons, and said there 12 was nothing he could do. I was dumbfounded on what I could 13 do. 14 MAJORITY CHAIRWOMAN HARPER: All right. So you did try to talk to your local --15 16 MR. BUSH: Absolutely. 17 MAJORITY CHAIRWOMAN HARPER: -- government? 18 MR. BUSH: Absolutely. 19 MAJORITY CHAIRWOMAN HARPER: Okay. So that was 20 actually my question because I understand that the purpose 21 of making the owner of the property that got the 2.2 electricity responsible for the bill. I've seen that 23 elsewhere, and I don't think that that's an unusual provision. 24

So you also talked about your tenants, and I'm

1 assuming that, as the landlord, that the only way that they 2 would have an inability to pay their electric bill for electricity that they had obviously consumed has to do with 3 the fact that the rent that they pay you does not include 4 5 utilities. Am I right about that? 6 MR. BUSH: That is correct. 7 MAJORITY CHAIRWOMAN HARPER: Okav. Thanks. MR. BUSH: You're welcome. 8 9 Thank you very much MAJORITY CHAIRWOMAN HARPER: 10 for your testimony. We'll move on. 11 REPRESENTATIVE BERNSTINE: Thank you, Madam 12 Chair, Mr. Chairman. 13 MAJORITY CHAIRWOMAN HARPER: Next up is Vance 14 Oakes, President of the Pennsylvania Municipal Electric Association and Borough of Grove City Manager; and Robert 15 16 Thompson, the Borough of Ephrata Manager. 17 Gentlemen, consider yourselves sworn although I 18 don't have a court reporter to take testimony. And this is 19 an informational hearing. And I see Dave Woglom is also 20 there. Dave, you want to identify yourself to the Committee because you're not on the list. Use the 21 2.2 microphone, and you turn it on by pressing the bottom of 23 it. See the little green light? And I'll let you go, all 24 right?

MR. WOGLOM:

Okay.

Thank you, Madam Chair.

I'm

1 David Woglom. I'm the Executive Director of the 2 Pennsylvania Municipal Electric Association. 3 MAJORITY CHAIRWOMAN HARPER: Thanks. Do you guys have an order in which you want to go? Fine. Then I'm 4 5 going to let you go. Whoever goes first, introduce 6 vourself. 7 MR. OAKES: Okay. Thank you. Good morning. My name is Vance Oakes. 8 9 MAJORITY CHAIRWOMAN HARPER: It sounds like your 10 mike is not on. You want to make sure that green light's lit? 11 12 MR. OAKES: How's that? 13 DEMOCRATIC CHAIRMAN FREEMAN: A little closer to 14 your mouth. 15 MAJORITY CHAIRWOMAN HARPER: Yes, that's --16 MR. OAKES: Closer? 17 MAJORITY CHAIRWOMAN HARPER: We want to hear you. 18 Come on. 19 MR. OAKES: Okay. Thank you. I'm sorry about 20 that. MAJORITY CHAIRWOMAN HARPER: Okay, great. Thank 21 2.2 you. 23 MR. OAKES: Good morning again, Chairwoman 24 Harper, Chairman Freeman, and Committee Members. My name

is Vance Oakes, and I'm the Borough Manager for the Borough

of Grove City in Mercer County, and I'm also President of the Pennsylvania Municipal Electric Association. I'm pleased to have the opportunity to appear before you today and provide comments on the importance of municipal electric systems in Pennsylvania and on the negative effects House Bill 1405 would have on boroughs that operate municipal electric systems.

2.2

Nationwide, there are more than 2,000 public power systems that provide electricity to about 49 million Americans, accounting for 15 percent of all electric sales in the United States. Some of the Nation's largest cities, including Los Angeles, Orlando, Nashville, and Seattle operate publicly owned electric utilities. However, the majority of public power communities are small with 3,000 or fewer customers.

Here in Pennsylvania, there are 35 such boroughowned electric utilities serving approximately 165,000

Pennsylvanians. While the largest is Chambersburg Borough
serving more than 20,000 residents, the average

Pennsylvania public power system serves a population of
only 3,200 residents. Most if not all the 35 municipal
power systems in PA have been in the public power business
for more than 100 years.

Municipal electric systems are often referred to as public power because the utilities are part of the local

government. They're governed by the elected borough council. As a result, in public power communities, the shareholders of the system and the customers are one and the same. This structure allows our electric system to be responsive to customer concerns and allows customers to speak directly to the borough council about policies and decisions that affect the municipal power system, so public power is directly accountable to voters.

2.2

Our rates, our power supply plans, capital investments, policies, and procedures are all discussed in an open and transparent process at borough council meetings and voted on by the elected borough council members. This public power format allows the borough council to focus on the long-term goals of our community and to deliver a competitively priced served with reliability that is aligned with community goals and sound business practices.

Public power revenues are then reinvested in community programs and services and projects that are decided and directed by the people's representative. As nonprofit entities, municipal electric systems exist to provide reliable, affordable electric service to our customer owners.

Pennsylvania's municipal electric systems and the rural electric cooperatives here in Pennsylvania are exempt from PUC regulation because they are self-regulated by

their consumers. Pennsylvania municipal electric systems are unique electric suppliers. As local government entities, we face public accountability and transparency that other suppliers do not. Our systems are subject to the open-records law, the sunshine law, competitive bidding requirements, conflict-of-interest standards, prevailing-wage laws, and investment restrictions.

2.2

As nonprofit entities, borough-owned electric systems prioritize reliable service. On average, system outages for a borough-owned system are less frequent and resolve far quicker than for State-regulated utilities. For typical operations, borough-owned electric utilities have an average outage time of only 13 minutes, where as State-regulated utilities have an average outage time of 109 minutes. For major adverse weather events that occur, borough-owned electric utilities have an average outage time of only 42 minutes, whereas State-regulated utilities have an outage time of 146 minutes.

Local control of rates and investment priorities, openness, and transparency, public accountability, and reliability and value to the community make public power a very good deal for the Pennsylvanians who live in the 35 communities that have public power.

Unfortunately, House Bill 1405 would significantly and negatively change public power. This

bill is the result of concerns raised in one borough, the Borough of Ellwood City in western PA. Over the last two years, some residents of Ellwood City raised concerns about how the borough was running their municipal electric system, and these concerns led a group of citizens last year to run for borough council on a platform of change to the operations of the borough's power system.

2.2

On November 7th, two of the four candidates on the slate won. In fact, they were the top two votegetters, and those backing change almost swept borough council. Now that they've been elected, the new borough council members, working with those incumbent council members, are free to implement the policies and change the way Ellwood City runs its electric system. In fact, I would say that we owe them the opportunity to do so. They can do this without affecting the unique operations of any other municipal system and without adopting a one-size-fits-all answer.

Pennsylvania is a diverse and unique State. The Commonwealth has a long history of relying on local government to make important decisions, investing power in local elected officials and local voters to determine what is best for their community because what is good in Ellwood City may not be what is best for Kutztown or Lansdale.

House Bill 1405 disrupts this time-honored

tradition in Pennsylvania, and it is directing from

Harrisburg what is good for all 35 boroughs who have public

power, disregarding the will of the voters.

2.2

I've been involved with local government my whole career, and I know that decisions made at the local level better address local priorities and local concerns. I would urge the Committee to reject House Bill 1405 and allow public power to continue to be a good deal for Pennsylvania. Thank you.

MAJORITY CHAIRWOMAN HARPER: Thank you. We'll hear from the panel before we take questions. Thanks. Stick around.

MR. THOMPSON: Good morning, Chairwoman Harper,
Chairman Freeman, and Committee Members. I'm Robert
Thompson, Borough Manager in Ephrata, Lancaster County. I
want to thank my friend Vance Oakes for providing an
overview of municipal power and how our electric systems
are different from investor-owned utilities or IOUs. I
focus my comments for today's hearing on the practical
effects of House Bill 1405, specifically what House Bill
1405, if approved into law, would do to municipal budgets
and the drastic changes in operations House Bill 1405 would
force upon the 35 boroughs with public power.

In 1902, Ephrata purchased a steam generator for \$7,000 to supply the borough with electricity and has

remained in the electric business since. Ephrata is the largest borough in Lancaster County with a population of 13,394. As of the last tax year, 2017, Ephrata Borough had the lowest real estate tax of any borough in the county at 2.28 mills. We have no General Fund debt, and yet we offer extensive municipal services, including police, public works, sanitation, water, sewer services, and great quality-of-life amenities.

In 2017, the borough transferred \$1,523,544 from the Electric Fund to the General Fund. This payment in lieu of taxes, or PILOT, by Ephrata Electric System amounts to 13 percent of the borough's 2017 General Fund budget. This policy is not unique. In fact, most of the 2,000 municipalities across the country that are served by our municipal electric have PILOTs.

Our borough council supports the policy of lower real estate tax rates over lower electric rates because customers can impact what they pay for electricity through conservation practices, and the payment from a municipal electric system broadens the revenue base to make sure that even not-for-profit entities who do not pay real estate taxes provide some revenue to the borough for the services that they receive. This policy decision is local, made by elected representatives of Ephrata. If the policy is not working, I'm sure the voters of Ephrata would elect new

councilmembers to change the policy.

2.2

If House Bill 1405 was law and a PILOT or transfer from the Electric Fund was prohibited in 2017, we would need to increase real estate taxes from 2.28 mills to 6.68 mills or an average of \$696 per household to make up the shortfall. Under a full repeal of the PILOT, a typical residential electric customer using 1,000 kilowatt hours per month would see a decrease of only \$263 per year in their electric bill.

The Pennsylvania Municipal Electric Association has projected that the average real estate tax increase for the 35 municipalities as a result of the full implementation of House Bill 1405 would be 379 percent. Ending the PILOT as proposed in House Bill 1405 is a bad deal for Ephrata taxpayers and a bad deal for other taxpayers served by municipal power.

The Pennsylvania Municipal Electric Association has provided the Committee with an analysis of the property tax rate in the 35 boroughs that have municipal electric system compared to the average property tax in the boroughs in their home county. That analysis shows that the property taxes in municipal electric boroughs are on average 42.5 percent lower than property taxes in other boroughs in their county.

We know that property tax reform or property tax

elimination is a key legislative issue and one that has significant discussion in this chamber. House Bill 1405 goes in the opposite direction, requiring boroughs with municipal electric companies to implement huge tax increases. This bill shifts the burden of revenue generation in our 35 boroughs from a mix of property taxes and electric PILOT to sole reliance on property taxes. As I stated previously, in Ephrata property taxes would increase by \$696 per year while the average residential customer would see a reduction in electric rate charges of only \$263.

2.2

A recent report by Pennsylvania Independent

Fiscal Office found that, statewide, 43.8 percent of all

homestead property tax money is paid by those 60 and older,

so one of the results of House Bill 1405 will be to worsen

the unfair burden of property taxes facing Pennsylvania

senior citizens.

Shifting to a full reliance on real estate taxes would not only hit the elderly hard but it will most likely lead to the 35 boroughs who are served by municipal electric to reduce expenditures and harm the borough's ability to provide basic services such as police, fire, and public works.

It will have a more drastic effect on quality-oflife attributes that citizen enjoy, especially those in Ephrata. These include Lancaster County's most popular public library, the Sharadin Bigler Theatre for the Ephrata Performing Arts Center, a first-class community pool, the Warwick-to-Ephrata Rail Trail, the Whistle Stop Plaza, the Ephrata Recreation Center, and the development of a central business district infrastructure, which serves to attract and retain businesses.

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Over the last year, legislators in Harrisburg worked hard to approve the State budget that does not include broad-based taxes such as personal income taxes, corporate net income taxes, and sales taxes. This year, the State House voted to transfer unused funds from programs in order to balance the Commonwealth's budget and avoid tax increases. We understand how important it is to keep broad-based taxes low, and that's why we use a mix of property taxes and municipal electric PILOT to keep our taxes low.

Some supporters of House Bill 1405 argue that electric rates for municipal power are much higher than the rates of the IOU in the neighboring communities because municipal electric rates partially support the borough's General Fund budget. While that might be the case in some communities, it varies across the Commonwealth. I can only speak for Ephrata, and electric rates in Ephrata are lower than the surrounding IOU PPL. For a typical residential

customer using 1,000 kilowatt hours per month, the cost of electricity in the borough is \$127.45. A PPL customer using the same 1,000 kilowatt hours per month who lives outside the borough would pay \$148.56.

Finally, last fall and over the winter there's been some discussion by supporters of House Bill 1405 of amending the bill to make it only affect Ellwood City and carve out the other 34 municipal electric systems. I strongly urge you to reject this proposal. We have a borough code so there is one set of rules for all boroughs. This is similar for cities and townships. It sets a bad precedent to make public policy to change the rules for one community, and our concern would be for future targeted legislative action to resolve complaints of a few citizens.

House Bill 1405 is not needed and, if implemented, will only lead to increased property taxes, reduce municipal services, and greater problems running a borough that has a municipal electric system. Simply put, if it's not broke, don't fix it. I urge you to reject House Bill 1405. Thank you for your time.

MAJORITY CHAIRWOMAN HARPER: Thank you. Dave, do you have testimony or anything you want to add?

 $$\operatorname{MR.}$$ WOGLOM: No, I'm just here to answer questions, should they come.

MAJORITY CHAIRWOMAN HARPER: Okay. I'm sure we

1 will have some questions. 2 I want to mention -- I forgot to do this earlier -- Representative Hill-Evans of York County has joined us. 3 Sorry about that. Saw you, forgot to say it, okay? 4 Now, do we have questions? 5 6 DEMOCRATIC CHAIRMAN FREEMAN: Yes. 7 MAJORITY CHAIRWOMAN HARPER: Chairman Freeman. DEMOCRATIC CHAIRMAN FREEMAN: Thank you, Madam 8 9 Chair. And, gentlemen, thank you for your testimony today. 10 It seems clear from your testimony that one of the effects 11 of this legislation could be that property taxes increase 12 greatly in those boroughs that currently have electric systems or provide electric. And, Mr. Thompson, you 13 14 mentioned that it would go in your community from a millage of 2 to about 6, is that correct? 15 16 MR. THOMPSON: That's correct. DEMOCRATIC CHAIRMAN FREEMAN: Okay. You also 17 18 mentioned that your electrical generation produces a 19 cheaper form of electricity than PP&L, which services communities outside of Ephrata. Is that correct? 2.0 21 MR. THOMPSON: Our rates are lower. We do not 2.2 generate any power. 23 DEMOCRATIC CHAIRMAN FREEMAN: Right. Right. 24 MR. THOMPSON: We purchase power. But our

portfolio consists of products that allow our generation to

25

1 be less, yes. 2 DEMOCRATIC CHAIRMAN FREEMAN: So selecting your 3 providers, you obviously must have some cost savings that goes into that in order to offer it cheaper --4 5 MR. THOMPSON: That's correct. 6 DEMOCRATIC CHAIRMAN FREEMAN: Okay. In terms of 7 your organization, too, does it provide quidelines to participating municipalities in terms of how to deal with 8 9 issues such as pertaining to rate settings and consumer 10 protection issues? 11 MR. OAKES: That is correct. We do. The PMEA a 12 number of years ago developed a standards of good practice 13 operating procedures for our membership, and we've provided 14 them with some guidelines on issues dealing with terminations that were mentioned today and a whole host of 15 16 other things related to the operation of a municipal 17 electric system. 18 DEMOCRATIC CHAIRMAN FREEMAN: And would you 19 happen to know offhand how many of the 35 municipalities 2.0 pretty much follow those guidelines? 21 MR. OAKES: I'm sorry, I don't. We could get you 2.2 that information. 23 DEMOCRATIC CHAIRMAN FREEMAN: Okay. That would

MAJORITY CHAIRWOMAN HARPER: Fine. You can

be helpful. And my last --

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submit it to my office and I'll circulate it to the Committee.

DEMOCRATIC CHAIRMAN FREEMAN: Thank you, Madam Chair.

MR. OAKES: Yes.

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DEMOCRATIC CHAIRMAN FREEMAN: My final question, too, I know one of the issues with Ellwood City was the rapid fluctuation of rates. What is the norm in the other municipalities that provide this kind of service?

MR. THOMPSON: In Ephrata Borough, we have a fixed rate for various classes of customer, and there is one item called a power cost adjustment. And the power cost adjustment allows us to pass on the cost to generate the energy for the products that we purchase, so if it's a natural gas generator, if natural gas goes up, the cost of generating that power goes up as well.

What you don't typically hear, however, is that when the cost of the power or the fossil fuels to generate go down, we pass on the credits as well. And I believe we've given back in the last several years in excess of \$200,000.

DEMOCRATIC CHAIRMAN FREEMAN: That's a considerable sum. And finally, I'd ask of the prime sponsor, in his legislation if a municipality would choose not to follow the guidelines that he's setting out in the

legislation, they could follow the guidelines set out by

2 the Pennsylvania-New Jersey-Maryland interconnection.

3 Could you enlighten us as to what that organization is and

4 what they do? Are you familiar with them?

2.2

MR. THOMPSON: Yes.

DEMOCRATIC CHAIRMAN FREEMAN: Okay.

MR. THOMPSON: PJM basically regulates the grid, the distribution system, the transmission system, the wires that the energy passes over into Pennsylvania, New Jersey, and Maryland. They actually have various levies if you will or tariffs. They do auctions and they control the cost of energy through the grid system. Typically, when you talk about -- one of things we talked about was energy choice today. Those that take advantage of energy choice only are taking energy choice for generation of power. The distribution system and the transmission costs are not regulated by the generator, and therefore, they're generally fixed and they're the costs that you generally see go up faster.

In our comparison with PP&L, while the cost to compare for generation might be a little lower than the boroughs, their distribution costs are significantly higher, and the customer does not have any control over the distribution cost. They only have control over the electric generation costs.

DEMOCRATIC CHAIRMAN FREEMAN: That's a very good 1 2 point to make. Thank you. I guess that concludes my guestions. Thank you. 3 MAJORITY CHAIRWOMAN HARPER: Okay. I think, 4 Representative Diamond, you were next, right? 5 6 REPRESENTATIVE DAY: I'm up at some point. 7 MAJORITY CHAIRWOMAN HARPER: I'm sorrv. I missed 8 you. 9 REPRESENTATIVE DAY: Put me on at some point. 10 Put me on. 11 MAJORITY CHAIRWOMAN HARPER: Okay. We'll go to 12 Representative Day next because I missed him on the last 13 ground, but, Representative Diamond, you have the floor. 14 Go ahead. 15 REPRESENTATIVE DIAMOND: Okay. Of the roughly 16 three dozen boroughs here, how many of them actually 17 generate their own electricity and how many of them are 18 purchasing it from another generator and reselling it? 19 MR. OAKES: There are no members of the PMEA, 20 none of the 35 that generate 100 percent of the their 21 electricity needs for their consumers. Chambersburg and 2.2 the Borough of Berlin, they own generation assets and they can operate those when needed, but they do not supply 100 23 percent of the baseload needs of their community. 24 25 REPRESENTATIVE DIAMOND: So nobody solely

1 generates their own electricity --2 MR. OAKES: That is correct. 3 REPRESENTATIVE DIAMOND: -- as far as a borough? 4 MR. OAKES: Correct. Okay. Okay. And that 5 REPRESENTATIVE DIAMOND: 6 gives me concern and part of the reason why I'm a supporter 7 of this bill is because I believe every Pennsylvanian should be able to have choice. I know we don't have this 8 9 kind of system in my township, but we do have a monopoly on 10 cable TV, which I absolutely hate, so I understand the 11 logic there. 12 I wanted to ask you, do you have any figures, 13 Mr. Oakes, on -- when everybody touched on property taxes, 14 I can see that the base of the ratepayers is larger than 15 the base of property tax payers due to nonprofits, that 16 sort of thing. Do you have any figures you could submit to 17 the Committee of in these boroughs how many of the 18 ratepayers are not paying property taxes? Could you 19 prepare that and submit that to the Committee? 20 MR. OAKES: I'm sure that is something we could 21 provide. I don't have that information today. 2.2 REPRESENTATIVE DIAMOND: Okay. 23 MR. OAKES: I could tell you in my hometown in Grove City Borough, we're the home of Grove City College 24

and we're the home of the local school district as well --

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1 REPRESENTATIVE DIAMOND: Right. 2 MR. OAKES: -- so we see more than 60 percent of 3 the real estate in our borough as being tax-exempt --4 REPRESENTATIVE DIAMOND: Okav. 5 MR. OAKES: -- where as those utilities are 6 provided to those entities --7 REPRESENTATIVE DIAMOND: Yes, I think those were the important figures for the Committee to see before we 8 9 take further action on this. And just one more comment on 10 the property tax because you both mentioned it. For me, 11 who I'm a complete supporter of the total elimination of 12 property tax, your arguments may push me a different way than you think because I see some of the members of these 13 14 communities who may not be on my bandwagon yet, and I may 15 want to make it worse for them so that they get on my 16 bandwagon to eliminate property taxes. 17 MAJORITY CHAIRWOMAN HARPER: Well, thank you for being --18 19 REPRESENTATIVE DIAMOND: Be careful when you push 2.0 that. 21 MAJORITY CHAIRWOMAN HARPER: -- so honest, 2.2 Representative Diamond. 23 REPRESENTATIVE DIAMOND: Well, it's like, you know, we've been trying to get support for that, and here, 24 25 you're giving me a reason to vote for a bill that might add to the support for that. So be careful how you push that issue.

MAJORITY CHAIRWOMAN HARPER: And be careful what you wish for, Representative Diamond.

Okay. Representative Day.

REPRESENTATIVE DAY: Thank you, Madam Chair.

And I have two questions, the first one for this panel. There's a general idea that government fees are associated with the cost of the services provided for those fees, and this allows for government cost to be examined, compared, scrutinized by the public. You know, generally, I support this bill because for transparency and it forces clear delineation between the funds and what the funds are used for, which I think is a good practice.

You know, I think that the argument of, well, this will drive up property taxes, yes, that's a bad political argument to have and everything, but we make policy, and the policy should be clear transparency so the people can then go to the local municipalities, participate in the public discourse, and know exactly what the comparisons are, what the metrics are.

There's no doubt in my mind that we have a role to play here. By setting the rules for the use of funds between the General Fund and the Electric Fund, I think it's good policy is where I'm coming from. I think it's

important that I share that with you and everyone here.

Mixing both funds is a way to tax businesses and other electric ratepayers to lower the municipal tax burden to residents is something that is politically pleasing and something that if I was the manager I'd probably be looking to do as well if I had the ability to do that. But it's something that we should definitely in the Legislature make a policy on this with our eyes open.

So I want to just ask you my question that I need to get from you is do you think municipalities should be totally unfettered in the transfer of monies between two different funds? Do you think it should be like, you know — in my next question you're going to see I'm going to ask Representative Bernstine about, you know, if I use a municipal employee to provide electric service, I think there should be a small transfer of funds for that purpose with an administrative fund for, you know, your management of both maybe as a manager, but when all of the sudden at the end of the year we decide we want to have a parade and we want to spend \$150,000, where are we going to go grab it from? That's what I want to kind of rein in.

So I'll go back to my question. Do you think municipalities should be unfettered, transfer as much as they want from one fund to the other?

MAJORITY CHAIRWOMAN HARPER: Representative, is

your question do you think municipalities, which are subject to the Sunshine Act, the right-to-know law, the Borough Code and a million other laws should be unfettered within those guidelines? Because they're obviously not unfettered. They do nothing unfettered to the best of my knowledge. So is that your question?

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REPRESENTATIVE DAY: Madam Chair, I would appreciate the opportunity to question the people at this public hearing --

MAJORITY CHAIRWOMAN HARPER: Okay. They can answer that --

REPRESENTATIVE DAY: -- without a defense attorney framing my question for me.

MAJORITY CHAIRWOMAN HARPER: They can answer that, but I think that we're the Local Government Committee. If we don't understand local government, that's a problem. And this is an amendment to the Borough Code, okay, which is the guiding document for the boroughs. You can answer the question, but let's have fair questions here in view of the fact that we know that local governments are regulated by several statutes, and they are not unfettered in anything they do. Somebody want to answer that question?

MR. THOMPSON: So we believe that the current system results in local decisions being made by local

officials, whether it's rates, whether it's what streets to resurface, how many policemen to have, whichever the case, so we don't believe we're unfettered. And in fact, while there are many practices that are very common amongst our 35, there are some of them that take divergent paths. For instance, three of our municipalities do not make any transfer from the Electric to the General Fund. Three different municipalities have no real estate tax. So these are all local decisions being made by local officials, and our position is that Pennsylvania is all about local government and decentralized decision-making, and this leaves all of these decisions to be made by local people who live and obviously govern in each of these local municipalities. And --

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REPRESENTATIVE DAY: Thank you. I appreciate your answer. Thank you very much.

Representative Bernstine, I wanted to ask you another question. You know, borough electric companies are better in provisioning of these services. They're helpful in a borough in my district. The borough I believe should be allowed to charge the Electric Fund for services that borough employees provide to the electric service and vice versa. If you use an electric service person for borough activity, I think you should be able to transfer that either way, plus an administrative fee 4 to 7 percent, plus

just another 4 or 7 percent. But I support you in what you're trying to do with large amounts being transferred back and forth with my definition of unfettered, not the definition redirected by our Chair and the answer. You guys obviously have different -- so, Representative Bernstine, would you agree that some reasonable charges be allowed to be charged from one fund to the other?

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REPRESENTATIVE BERNSTINE: Thank you,

Representative. They are. And the way that our

legislation is written -- I can't look at you and talk

so --

REPRESENTATIVE DAY: Yes, that's fine.

away. So the way that our legislation is written is very clear in the manner that should there be an employee, for example, that works for the borough and then works for the electric, you could charge for that particular employee. So any fees or anything associated whatsoever with the electric company, that would be able to -- I'm going to use the word write-off. It's not how it's written in the language, but a write-off in the fact that you're just not allowed to transfer the profits. Those electric municipal monopolies are not allowed to have a profit out of that, and that's what we're trying to stop.

REPRESENTATIVE DAY: What would you do with the

1 profit? Would you require a reduction in rates? 2 REPRESENTATIVE BERNSTINE: It is. Correct. 3 REPRESENTATIVE DAY: Okay. Thank you, Madam 4 Chair. 5 MAJORITY CHAIRWOMAN HARPER: Thank you. 6 Representative Miller. 7 REPRESENTATIVE MILLER: Thank you, Madam Chair, and thank you for your testimony. 8 9 A couple quick questions. The electrical 10 component that you have as part of your municipalities, is 11 that similar to an authority like a sewer authority that's 12 kind of spun off or is that considered like a department 13 within your respective boroughs? 14 MR. THOMPSON: In Ephrata Borough we have a specific electric fund, so the charges and expenditures for 15 16 electric service go into the fund. The PILOT is the single 17 transfer that transfers from Electric Fund to the General 18 Fund, so I don't know if that --19 REPRESENTATIVE MILLER: So does the electrical 20 component have any employees? 21 MR. THOMPSON: Yes, we have our own employees, 2.2 and the other piece of that is when you look at the 23 transfer is it's the same customer base within the electric division as the General Fund or the geographic boundaries 24 25 of the borough. In many cases, water and sewer

authorities, the customer base extends beyond the municipal boundary, and then you start comingling revenues from customers that are from the borough and outside the borough. So that's why we restrict the transfers only from the Electric Fund to the General Fund.

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REPRESENTATIVE MILLER: And in your organizational flowchart, are you the manager over the employees of the electrical component?

MR. THOMPSON: Ultimately, yes. We have an electric division with an electric division manager, who supervises linemen. We operate and maintain our own electric distribution system, as well as we have a power supply manager.

REPRESENTATIVE MILLER: Okay. And final question. For both of your boroughs and maybe you can speak more broadly, if this bill were to be enacted and the boroughs had to switch out to what most municipalities have, would your respective bottom line budget number change or would it be a different pot of where the money comes from?

MR. THOMPSON: As far as the total budget, we go through a fairly extensive vetting process when we do our budget, and we believe that we have a very responsible budget and it is as low as it should be for the services that we provide. Now, with that said is can you lower

expenditures? You can do so by lowering service levels.

You can do so by eliminating employees or lowering -- on
the General Fund side, approximately 75 to 76 percent of
all expenditures are personnel-related, so that really
reduces down to about 25 percent of materials and supplies
and outside services that you can have significant impacts,
and over the years, those have gone down to what we believe
to be minimum levels for services levels in our community.

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REPRESENTATIVE MILLER: So forgive me, a follow-up question then. So if, for instance, you have -- I'm making a guess here -- 10 employees in the electric division and this law were to be passed and you would have to divest those employees and all, your overall budget number -- let's say it's \$20 million for the borough or whatever -- could potentially be the same or lower?

MR. THOMPSON: We would probably not divest ourselves of the electric division employees. It would more be General Fund employees would be impacted because the real estate tax rate would go up, General Fund costs would go up, and we would be looking to reduce the General Fund, not the Electric Fund.

REPRESENTATIVE MILLER: Okay. Thank you very much.

MAJORITY CHAIRWOMAN HARPER: Representative Wheeland.

REPRESENTATIVE WHEELAND: Thank you, Madam Chair, and thank you, gentlemen, for your testimony.

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History tends to teach us a lot. I'm a firm believer in looking back in history. So if we look back in history, present day, there's 35 boroughs. What was it previously? What did the Commonwealth peak out as boroughs or municipalities that maintained their own electric, any idea historically?

MR. THOMPSON: To my knowledge, it's always been 35.

REPRESENTATIVE WHEELAND: So it's been 35 -
MR. THOMPSON: I don't think it ever got higher.

REPRESENTATIVE WHEELAND: Never got higher?

MR. THOMPSON: No.

REPRESENTATIVE WHEELAND: And then the second and the last question is if this is such a good deal for the folks in these boroughs, which in some cases if this is accurate, it is a good deal for constituents in certain boroughs and maybe not so good for other boroughs, how many boroughs are looking at doing like these 35? Are there boroughs out there looking to do their own electrical?

MR. THOMPSON: It would be very, very expensive for any municipality not currently in the public power business to get into the public power business. First of all, there would be a major expense at the entry point

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       where the public power would come into the municipal line.
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       The municipality would have to acquire, buy the poles and
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       transformers, hardware, the meters --
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                 REPRESENTATIVE WHEELAND: Understood.
                MR. THOMPSON: -- from the IOU. So there would
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       be a huge upfront cost. A municipality could borrow that,
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       spread it out over 30 years, et cetera, but it would be
       very, very expensive now to get into the business.
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                 REPRESENTATIVE WHEELAND: So basically, since the
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       invention of electricity, we've always had 35 boroughs --
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                MR. THOMPSON: Right.
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                 REPRESENTATIVE WHEELAND: -- basically and
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       nobody's looking to get into the business and nobody's
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       looking to get out?
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                MR. THOMPSON: Correct. I mean, the --
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                 REPRESENTATIVE WHEELAND: Fair assumption? Okay.
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                MR. THOMPSON: The 35 of these municipalities, as
      Mr. Oakes said, all got into this at the turn of the
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19
      century around 1900 when power first became available.
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                 REPRESENTATIVE WHEELAND: Okay.
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                MR. THOMPSON: Their elected people had the
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       wisdom --
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                 REPRESENTATIVE WHEELAND: Okay.
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                MR. THOMPSON: -- to get into this business, and
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       they've stayed in the business.
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1 REPRESENTATIVE WHEELAND: Thank you. 2 MAJORITY CHAIRWOMAN HARPER: Representative Mehaffie. 3 4 REPRESENTATIVE MEHAFFIE: Thank you, Madam Chair. 5 Thank you, gentlemen. 6 A quick question: Do we have any other boroughs 7 out of the 35 that have the same problem that Ellwood City has or Ellwood Borough, sorry. Is there anybody out there 8 9 that's having this same problem? 10 MR. OAKES: We are not aware of any concerns such 11 as what we're hearing about Ellwood City at this point. 12 REPRESENTATIVE MEHAFFIE: Okay. And a quick 13

REPRESENTATIVE MEHAFFIE: Okay. And a quick question if you can be very quick with this is how did they get into this problem, and what have you done as your organization to help them get out of this problem?

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MR. OAKES: So borough officials first spoke to me as the Association President over a year ago about the problem. Ellwood City has a retail rate structure that varies. As Mr. Thompson said previously, they have what's called a power adjustment factor that changes.

Mr. Bernstine made reference earlier to a greatly fluctuating retail rate. So as I worked with Ellwood City to help them, we put together some statistical information just to see what this varying retail rate structure was.

25 And in fact over a three-year period, the most recent

three-year period, the retail rates fluctuated only 31 percent. However, the vast majority of that 30 percent came during what's called a polar vortex period of only three months, which took place about a year-and-a-half ago.

So one of the things that Ellwood City did in response to this concern that some of their constituents had was approximately six months ago they fixed their electric rate -- when I say fixed, made it steady so this power adjustment factor went away. It remained the same. So for the past six months, there hasn't been any fluctuation in the retail rates in Ellwood City. It's the same. And our argument here is these are local decisions being made by local people concerning local issues. In Ellwood City, there was this concern, which borough council heard from some of their constituents, and in response to that, they reacted and changed their rate structure so that there wouldn't be any kind of a fluctuation.

MAJORITY CHAIRWOMAN HARPER: Okay.

REPRESENTATIVE MEHAFFIE: Thank you, Madam Chair.

MAJORITY CHAIRWOMAN HARPER: Representative

Bernstine had something he wanted to say?

REPRESENTATIVE BERNSTINE: Yes, a couple -- and I'll play rapid-fire, so quick answer, quick -- if I could. First and foremost, the information on the taxes that was here, from my understanding, you know, I'm a big

believer -- and I would refer you to -- the facts are stubborn but statistics are more pliable, by Mark Twain, okay? And I don't mind, but I want to point you to a couple quick things.

Pitcairn -- and by the way, I probably totally botched that, so pardon me. Is that right? Not bad. Not bad for a western PA guy. Variance from county average 2.91 percent just over county average. Not bad, right, folks, not too bad? In fact, 131 municipalities in Allegheny County, these folks have the 27th highest tax rate. We can go down to Middletown, 13 percent lower than the average. Well, folks, once again, those stubborn facts, 40 municipalities in Dauphin County, they're ranked ninth, happy to be in the top 25 percent. We'll go down to Watsontown Borough, 5.35 percent higher, not too bad, but in fact they have another good ranking of 8th of 36 in the highest tax rate. My point is, folks, the pliable figures that are here and what has been done by this is inaccurate and it's deceptive and it's unfortunate.

The other thing that I would share with you is this: We have right here as we see the municipal rate comparison. Now, the interesting piece about this is from my understanding and my analysis this documentation is right, so I appreciate you providing accurate information. But here's what I find extremely troublesome. And if I

- 1 | could, I will address just the Grove City piece if I could.
- 2 So \$143 to \$131, not a significantly higher rate but that's
- 3 | a little bit more, right? But here's the part that's
- 4 interesting. That is if you do not have supplier choice.
- 5 That may not seem like a significant amount of money.
- 6 That's 9.2 percent. But the truth is, sir, if they
- 7 utilized supplier choice, it's 27.8 percent higher that
- 8 they would have on the open market.
- 9 So I have one simple question for you. In your
- 10 borough, sir, what else do you ask your residents to pay a
- 11 27.8 percent higher premium for? Gasoline, food, water,
- 12 transportation? What else do you ask people to pay a
- 13 higher rate for?
- 14 MAJORITY CHAIRWOMAN HARPER: Representative, a
- 15 | little decorum and respect for people who have traveled
- 16 | long distances to testify today would be in order for any
- 17 Member of this Committee at a hearing.
- 18 REPRESENTATIVE BERNSTINE: Thank you, Madam
- 19 Chair. My question was very simply the information
- 20 provided I was curious to know is they believe that it's
- 21 acceptable to pay a 27.8 percent rate higher. I was
- 22 curious to know what other factors --
- 23 MAJORITY CHAIRWOMAN HARPER: I think your
- 24 question is argumentative. I will allow the gentleman to
- answer it, and we will move on. Please answer.

MR. OAKES: Thank you. If I may, in regard to the statistics, I personally am the gentleman that put this report together for the Committee, and I would invite you if you go to the DCED's website, we could take out our smartphone and do this right now. Local government statistics are available. I downloaded an Excel spreadsheet and parceled out from that spreadsheet all boroughs in all counties in Pennsylvania, and I actually have a printout copy of that. If you would like to share that with the Committee Members, I'll make it available to you. Those are the facts.

MAJORITY CHAIRWOMAN HARPER: Thank you. If you'll give that printout to me, I'll make sure the Committee gets it.

MR. OAKES: Certainly.

MAJORITY CHAIRWOMAN HARPER: And thank you for your testimony. Now, we'll be moving on because we have a schedule to keep and we're behind schedule.

Next up, Patrick Cicero from the Pennsylvania

Utility Law Project and Beverly Annarumo, President of the Ellwood City Hospital. I know Patrick Cicero is here because I saw him earlier. Is the President of the hospital here? Oh, there you are. Please take a seat. Thank you.

MR. CICERO: Good morning.

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1 REPRESENTATIVE BERNSTINE: Their operations 2 director is here. 3 MAJORITY CHAIRWOMAN HARPER: Okav. Is there someone else who wants to testify as part of this panel? 4 Could you identify yourself, sir? 5 6 MR. SANTILO: Charles Santilo. 7 MAJORITY CHAIRWOMAN HARPER: Thank you, Charles Santilo. Please have a seat. Do you guys have an order 8 9 for your panel? 10 MR. CICERO: Whatever pleases the Committee. 11 MAJORITY CHAIRWOMAN HARPER: Whatever gets it 12 done quickly and efficiently would be my bet, so why don't 13 you go, Patrick, because you look ready. 14 MR. CICERO: Sounds great. I am ready. 15 you, Chairpersons Harper and Freeman and Members of the 16 House Local Government Committee. I also want to thank you 17 and Representative Bernstine for inviting me to testify 18 today about House Bill 1405. 19 You have in your packets my written testimony. 20 I'm going to summarize that. I'm not going to go through 21 it in great detail. 2.2 We've heard a lot of conversation today about 23 Section 1 of the legislation in House Bill 1405. Most of

my testimony is going to be about Section 2. And Section

of that legislation are consumer protections that would

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look to replicate some of the consumer protections that exist under the Public Utility Code. And I think that they're pretty important, and I'm going to talk to you about why they are and hopefully be able to answer any questions you have about those consumer protections.

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So I am the Executive Director of the

Pennsylvania Utility Law Project or PULP. PULP is a

designated statewide specialty project of the Pennsylvania

Legal Aid Network focused exclusively on low-income utility

issues. For almost four decades, our organization has

provided legal representation and support, information,

consultation, and advocacy in conjunction with local legal

aid and community-based organizations. We represent

clients before the Public Utility Commission, before

Department of Community Economic Development, and the

Department of Human Services, on all matter of utility

issues. Much of our advocacy focuses on energy issues

because the ability of low-income Pennsylvanians to connect

to and maintain essential services, including heat and

light, is an ongoing concern.

Others today have testified about the importance of flexibility on the parts of municipalities in setting rates. I understand the need for such flexibility. Today, however, I want to talk to you about the needs of lowincome electric consumers who have to pay rates they often

cannot afford. Each year, we represent hundreds of lowincome households facing the loss of critical utility
service. Some of these households receive electric service
from the 35 municipal electric utilities. Unfailingly,
these are among the most difficult cases for us to handle
because of the lack of statutory and regulatory protections
for these consumers.

2.2

When we are unable to adequately resolve municipal electric issues, our clients often face drastic choices: the costly and devastating eviction, foreclosure, and even child dependency proceedings because of lost electric services. The consequences of the loss of a utility are far more significant and far more pervasive than simply having the lights out.

The list of consumer protections provided in

House Bill 1405 would go a long way in terms of ensuring

that households receiving service from a municipal utility

have the tools needed to maintain service during

economically vulnerable periods. It is important for the

Committee to recognize that low-income households face

burdens when they're required to purchase electricity.

Unlike electricity provided by public utilities regulated by the Public Utility Commission, municipal electric providers do not generally have low-income rates or programs designed to help utility consumers and low-

income consumers reduce their electric bills. These households also do not receive the benefit of well-developed regulatory and statutory protections and the ability to have their dispute determined by a neutral third party. Despite this, low-income households served by municipal utilities face the same affordability problems.

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I would point you to Chart 1 on page 3 of my written testimony, which lists the energy burdens of Pennsylvania households. This information is gathered annually, and what it shows is that there are about 300,000 Pennsylvania households who live in what's called deep poverty. Deep poverty is defined as households living below 50 percent of the Federal poverty guidelines. To give you a sense of context, the 2016 Federal Poverty Income Guidelines -- and I'm using 2016 because the energy burden data I have is 2016 data -- is about \$12,000 for a family of four. There are 300,000 households in our Commonwealth who live below that level.

You can see there are about a million-and-a-half
Pennsylvania households -- and that represents about 4
million people or 25 percent or so of our Commonwealth -that live below 200 percent of the Federal poverty
guidelines. These households always pay a significant
portion of their monthly income for energy. Chart 2 on
page 4 gives you some of those Federal poverty levels to

give you context about what we're talking about.

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Pennsylvanians with income at or below these thresholds are very poor and struggle monthly. Unlike other goods and services, there's no ready substitute for electricity. When families cannot pay, they are simply forced to go without service for periods of time, and the consequences that I spoke of earlier often befall these households.

Living without electric service is more than an inconvenience. Lack of refrigeration causes food to spoil, families cannot cook hot meals or take hot showers, and most often, furnaces are not operational even if they run on an alternative fuel such as oil or natural gas.

House Bill 1405 is no panacea, but it is a start. In reviewing the legislation as it is currently constructed, there are several changes that should be made I believe to clarify certain intent. I list those changes in my written testimony and won't belabor them here. They deal with carrying over some language from Title 66, which is the Public Utility Code, that isn't necessarily applicable to municipal utilities. And so if you look at my written testimony, you'll see some of the changes that I believe would be necessary.

The only one I want to specifically talk about in my oral remarks is on page 7 and lines 3 through 4. Here,

this would require the municipality to enter into at least one payment agreement with a household. I believe the intent should be clarified. Currently, the language says the borough may enter into a payment agreement. I think it is critical for households to have second chances. Because of the nature of poverty, households often have to juggle their bills each month and cannot always pay every bill on time and in full. If a customer falls behind on their electric bill, they should be provided a reasonable period of time to catch up. I would suggest that the "may" be changed to "shall" so that boroughs, like other utilities, shall provide at least one opportunity for a second chance.

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I know that some Members of the Committee are concerned about the impact of House Bill 1405 on the ability to generate revenue for other municipal functions. I am not insensitive to concerns of municipalities in managing their revenue streams to provide needed services for their constituents. It is important to remember, however, that electricity rates, unlike, say, property taxes, are typically regressive in nature. That is, poor households pay the same rate per kilowatt hour as wealthy households and middle-income households but do so with far less income. Property taxes tend to be measured based on the value of homes. Those with more expensive homes tend to pay more than those with less expensive homes.

Furthermore, there is no ready substitute for a household to do without electricity.

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Every rate design and rate mechanism comes with positive and negative attributes in terms of bill impacts, revenue, and public interest concerns. Utilities and municipalities often seek rate designs and rate recovery mechanisms that guarantee recovery of costs to meet other needs but rarely do they recognize the need for assistance programs that are designed to help economically vulnerable households.

House Bill 1405 appears targeted to ensure that utilities have the revenue needed for the public service provided. With the additional consumer protections contained in Section 2, as amended, or the suggestions of amendment contained in my written testimony, we believe that the bill goes a long way in leveling the playing field for low- and moderate-income households, and with the corrections suggested here, we believe it should be adopted by the Committee.

Thank you for the opportunity to testify and provide this information. I'm available to entertain questions that the Committee may have after my fellow panel members have an opportunity to speak to you.

MAJORITY CHAIRWOMAN HARPER: Thank you. Next?

MS. ANNARUMO: Hi. I'm Beverly Annarumo. I'm

the CEO of Ellwood City Hospital. We were a not-for-profit hospital for greater than 100 years. We were just recently sold and are for-profit now, so we will be paying taxes.

What I'm hearing today, I can only speak from our side of it. We pay on average about \$40,000 a month for our electric bill. If we take the figures that we are about 25 percent higher because we can't shop our power out to another source, we're paying about \$120,000 a year more than what we really should. I look at that in terms of what could I do with \$120,000 to help my community?

Now, we offer a Meals on Wheels program. We service about 50 elderly folks. We do that through a volunteer program. We have 60- and 70-year-olds out there trying to help feed the 80- and 90-year-olds. With \$120,000, I could hire a couple people and quadruple what I could do with that type of money. You know, we could upgrade. We have a system where we have help for elderly. They push a button; they get help. We could upgrade our system and offer that to more folks.

You know, I also look at it from the perspective of if what Representative Bernstine said is true about our police department, you know, my folks that I work with, they haven't had wage scale adjustments in greater than 10 years because we, as a nonprofit hospital, couldn't afford it, you know, and they're making these large amounts of

1 money. 2 The last thing that I heard today and it just hit 3 me while I was sitting here is that, you know, hospitals 4 and schools were made nonprofits for a reason. By government regulations, they became nonprofits. It sounds 5 6 to me like these municipalities are finding a way around 7 what the government said was a nonprofit, for whatever reason they became a nonprofit, to tax them anyway. It 8 9 just seems like it's kind of not fair. They were nonprofit 10 for a reason, and you're taxing them a roundabout way. 11 MAJORITY CHAIRWOMAN HARPER: Okay? 12 MS. ANNARUMO: Yes. 13 MAJORITY CHAIRWOMAN HARPER: I'm going to start 14 off with a question because I'm curious. If you're now a for-profit hospital, do you know what your taxes will be? 15 16 MS. ANNARUMO: We just got our tax bill -- we 17 just got it. We just became for-profit --18 MAJORITY CHAIRWOMAN HARPER: Yes, you would have 19 gotten your --2.0 MS. ANNARUMO: -- in October. 21 MAJORITY CHAIRWOMAN HARPER: -- borough and 2.2 county taxes.

MR. SANTILO: We did not receive our borough bill yet. We received our county taxes so far.

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MAJORITY CHAIRWOMAN HARPER: So do you have any

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1
       idea what your borough taxes will be now that you're for-
 2
       profit?
                MR. SANTILO: No, we don't know but what I've
 3
       heard is it's going to be around $90,000 just for the
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 5
      hospital building.
                MAJORITY CHAIRWOMAN HARPER: Okay. So you'll be
 6
 7
       paying -- and that's just borough taxes, and your school
 8
       taxes are likely to be --
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                MR. SANTILO: They're probably going to --
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                MAJORITY CHAIRWOMAN HARPER: -- much higher than
11
       that.
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                MR. SANTILO: Probably going to be more.
13
       county tax is around $88,000 from what I saw.
14
                MAJORITY CHAIRWOMAN HARPER: Okay. And as a
15
      nonprofit, you consume the electricity that you paid for,
16
              I mean, hospitals are big users of electricity,
17
       right?
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                MS. ANNARUMO: Yes.
19
                MAJORITY CHAIRWOMAN HARPER: Okay. So you're
20
       supporting Representative Bernstine's bill because you
21
       would like the ability, even if your taxes will greatly
2.2
       increase, to save money on electricity?
23
                MS. ANNARUMO: Yes. And here's why: Because of
24
       the --
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                MAJORITY CHAIRWOMAN HARPER:
                                              Okay.
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1
                MS. ANNARUMO: -- fluctuation, we never know
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       where our bill's going to be. At least with taxes, we can
      write them off and we know what our bill's going to be.
 3
       There's not every month it's going to be a different amount
 4
 5
      of money.
 6
                MAJORITY CHAIRWOMAN HARPER: Right. Okay. I'm
 7
       looking at your controller here. You're the controller,
 8
       right?
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                MR. SANTILO: No, I'm --
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                MAJORITY CHAIRWOMAN HARPER: No?
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                MR. SANTILO: -- the Facilities Director.
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                MAJORITY CHAIRWOMAN HARPER: Okay.
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                MR. SANTILO: Yes.
14
                MAJORITY CHAIRWOMAN HARPER: Because it was my
       understanding that the cost of doing business for a
15
16
      hospital would include your electric.
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                MS. ANNARUMO: Yes.
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                MAJORITY CHAIRWOMAN HARPER: Yes.
                MS. ANNARUMO: We are regulated, though. I mean,
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20
       you know, we're again, a not-for-profit for a reason I
21
      think --
2.2
                MAJORITY CHAIRWOMAN HARPER: Well, you're not a
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      not-for-profit. You are --
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                MS. ANNARUMO: We are now.
25
                MAJORITY CHAIRWOMAN HARPER: -- for-profit at the
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1 moment, right? 2 MS. ANNARUMO: We are. Yes. 3 MAJORITY CHAIRWOMAN HARPER: Okay. 4 MS. ANNARUMO: We are now. But not-for-profits 5 are made not-for-profit for a reason --6 MAJORITY CHAIRWOMAN HARPER: Right. 7 MS. ANNARUMO: -- because you're mandated to keep within certain guidelines, that kind of thing. But we are 8 9 using our electricity. 10 MAJORITY CHAIRWOMAN HARPER: Right. Okay. So I 11 guess what I'm asking is the tradeoff you're asking us for 12 is we're willing to pay much higher property taxes as long 13 as we get \$120,000 break we believe on our electricity? 14 MS. ANNARUMO: We could also write those taxes off. 15 16 MAJORITY CHAIRWOMAN HARPER: Okay. So I see 17 where you're coming from, although I'm not sure about the 18 electricity as a cost of doing business. But that's the 19 IRS and not something I'm involved in. 2.0 Any other questions? Chairman Freeman. 21 2.2 DEMOCRATIC CHAIRMAN FREEMAN: Given the nature of 23 the electric bill you've cited, about \$40,000 a month, have you instituted any conservation measures, and if so, what 24 25 are those?

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                MS. ANNARUMO: I can let Charlie speak to that.
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                MR. SANTILO: Yes, sir. We have looked doing
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       some conservation measures of course. I think in our past
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       and even currently we're still not really on a positive end
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       of doing things. We've looked at measures to reduce
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       energy. We looked at changing our lighting systems out.
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       We looked at variable speed drives on equipment. We looked
       at new equipment. The problem is we can't afford it or we
 8
 9
       couldn't afford it at the time. We're kind of lost with we
10
       don't have the competitive advantage we felt, too, with
11
      purchasing of power. Being locked into one power grid, one
12
      power system, we couldn't shop like you would typically
13
       shop for energy.
14
                 DEMOCRATIC CHAIRMAN FREEMAN: No, I understand
       that, but obviously, you could save some money through --
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16
                MR. SANTILO: We could --
                 DEMOCRATIC CHAIRMAN FREEMAN: -- the
17
       implementation of conservation.
18
19
                MR. SANTILO: We could do that if we had the
2.0
       finances --
21
                                               So --
                 DEMOCRATIC CHAIRMAN FREEMAN:
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                MR. SANTILO: -- to do that, yes, sir, we would
23
       do that.
24
                 DEMOCRATIC CHAIRMAN FREEMAN: At this point
25
       you've looked at it but you haven't implemented any?
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MS. ANNARUMO: So I know that Charlie -- I'm sorry. I'm fairly new to the CEO role at the hospital, but I know in the past Charlie has gone to the borough and asked them for help. You know, other communities have had Penn Power or whatever be able to go in and help with lighting, changing out lightbulbs to more efficient lighting systems. We don't have that advantage. Charlie, you can speak to that.

2.2

MR. SANTILO: There was the Act 129 I believe.

It was where the energy provider would help and assist the consumer with changeout of light systems and those types of things.

DEMOCRATIC CHAIRMAN FREEMAN: I'll yield to the Chair.

MAJORITY CHAIRWOMAN HARPER: Right. So let me go back to your statement. Did you go to the borough and ask them for a special rate? Many boroughs that generate electricity or sell electricity have special rates for big users who are also big employers and are otherwise beneficial to the community. So did you go to Ellwood City and ask them, "Give us a special rate"?

MR. SANTILO: We did. We did.

MAJORITY CHAIRWOMAN HARPER: Okay. So if the bill passed and rates had to be uniform, you wouldn't even have the opportunity to ask, albeit it didn't work for you,

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       right?
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                MR. SANTILO: No, they --
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                 MAJORITY CHAIRWOMAN HARPER: That's what the bill
       says, "uniform."
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 5
                 MR. SANTILO: Yes, I think it is uniform the way
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       they charge with the -- the bill's broken out into kilowatt
 7
       usage or your usage of energy, your demand, and then
 8
       there's a power adjustment, rate power adjustment, and
 9
       that's what seems to fluctuate to the point we just don't
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       know where it's going to be. Every month is kind of a
11
       surprise when you get it. In the past, it's been double.
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       In the past, we've paid $20,000 in a rate adjustment and
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       don't even know where it's --
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                 MAJORITY CHAIRWOMAN HARPER: Right. So --
                MR. SANTILO: -- how do you calculate --
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16
                 MAJORITY CHAIRWOMAN HARPER: -- the fluctuation
17
       in rates is as big a problem --
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                MR. SANTILO: Is --
19
                 MAJORITY CHAIRWOMAN HARPER: -- as the cost?
2.0
                MR. SANTILO: That's correct.
21
                 MAJORITY CHAIRWOMAN HARPER: Good.
                                                     Thank you
2.2
       very much.
23
                 Representative Zimmerman.
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                 REPRESENTATIVE ZIMMERMAN:
                                            Thank you, Madam
25
       Chairman.
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I'm just going to make a comment. The Chairman pretty much asked my question on special rates, but I'm a big believer in limiting regulations and having local government, local control over these kinds of issues. And I really see this bill as actually adding to regulation and really taking away from local government in many ways. And so it's hard for me to support a bill as it is.

And just looking at and hearing from Mr. Thompson and Mr. Oakes, Ephrata Borough's been doing this since 1902, which was back before this building was built, and it's been working well. They have a thriving downtown, so there are some things that are really happening and being done well.

So my question revolved around special rates, whether you asked for them, and the other thing is what are they saying as leadership of Ellwood City? Have they spoken to any of the other municipalities that this is actually working well? Do you know whether there's been any dialogue with anyone else?

MS. ANNARUMO: I don't know.

MR. SANTILO: I can't speak for that, no.

REPRESENTATIVE ZIMMERMAN: All right. But that's pretty much the content of what I wanted to say. Thanks, Madam Chair.

MAJORITY CHAIRWOMAN HARPER: Thanks.

Representative Mehaffie?

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REPRESENTATIVE MEHAFFIE: Yes, thank you, Madam Chair. This is actually to Patrick if you could. You talked a lot about poverty, and we have an extensive program that, as State Representatives, we pass along and try to help people that have problems paying their electric bill. It's called LIHEAP.

MR. CICERO: Yes.

REPRESENTATIVE MEHAFFIE: And I'm sure you're familiar with that. Is that something that the boroughs offer? The boroughs that have electric, can they get into that program?

MR. CICERO: Yes. Thank you for the excellent question. I am familiar with the LIHEAP program. I'm actually the Chair of the LIHEAP Advisory Committee to the Department of Human Services. So the answer to that question is, like all good answers, it depends. Certainly if the electricity being provided is the primary heating source for the household, then the household would be eligible for the LIHEAP program, both cash and crisis grant.

However, even if it's not the primary heating source, if it's a secondary hearing source meaning if it's necessary to run a furnace, for example, a natural gas furnace or an oil boiler, then the household would also be

eligible to receive LIHEAP. And that LIHEAP grant either could go to the household directly if the participating municipality is not a licensed vendor with the Department of Human Services, or if they are a vendor, it would go directly to the utility and be applied to the household's utility bill. LIHEAP is available, and it's a central resource for vulnerable households.

2.0

I would submit, however, that LIHEAP is available in addition to some of these protections for customers of regulated public utilities as well, so it's also available for the PPLs and the Met-Eds of the world in the same fashion as I just described, primary or secondary heating source.

REPRESENTATIVE MEHAFFIE: So the boroughs do offer this, then? I mean, this is something that the boroughs are -- you're able to use with the boroughs that provide electric, is that correct?

MR. CICERO: When you say the boroughs offer it, I'm not sure I quite understand your question. LIHEAP is administered by the State of Pennsylvania and through --

REPRESENTATIVE MEHAFFIE: Correct.

MR. CICERO: -- the Department of Human Services.

All of the dollars come from the Federal Government. And so the person or entity that has to apply for LIHEAP is the low-income household him or herself.

REPRESENTATIVE MEHAFFIE: But when you said that it can come right off the electric bill, that's something that boroughs do -- do they have to enter into that or how does that work?

MR. CICERO: They would have to -- and I don't off the top of my head know which if any of the 35 boroughs

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off the top of my head know which if any of the 35 boroughs are licensed vendors, but Department of Human Services has a vendor agreement for heating providers that they could enter into, and if they entered into that vendor agreement, then it would be directly applied to the low-income household's energy bill. If the low-income household is served by a provider that isn't a licensed vendor, they can still get the grant, but the dollars are sent directly to the household.

REPRESENTATIVE MEHAFFIE: So they can get it either through the electric bill or through their own --

MR. CICERO: Correct. That is correct.

REPRESENTATIVE MEHAFFIE: Okay. Very good. Thank you very much.

MAJORITY CHAIRWOMAN HARPER: Okay. Thank you.

Thank you all for coming, especially those of you who traveled long distances. I appreciate you being here. I think we had a lively discussion, and I appreciate your testimony. Thank you very much.

MR. CICERO: Thank you.

1	MAJORITY CHAIRWOMAN HARPER: We're adjourned.
3	(The hearing concluded at 11:38 a.m.)

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