1		COMMONWEALTH OF PENNSYLVANIA HOUSE OF REPRESENTATIVES
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3		FINANCE COMMITTEE
4		PHILADELPHIA INDEPENDENT SEAPORT MUSEUM 4TH FLOOR BALLROOM PHILADELPHIA, PENNSYLVANIA
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6		THURSDAY, JANUARY 23, 2014 10:20 A.M.
7		PUBLIC HEARING - HOUSE BILL 1461
8		HONODADI E KEDDY DENNINGHOEE NA TODIEV GUAIDMAN
9	BEFORE:	HONORABLE KERRY BENNINGHOFF, MAJORITY CHAIRMAN HONORABLE ELI EVANKOVICH HONORABLE SETH GROVE
10		HONORABLE FRED KELLER
11		HONORABLE JOHN LAWRENCE HONORABLE TIMOTHY BRIGGS
12		HONORABLE MARY JO DALEY HONORABLE MARGO DAVIDSON
		HONORABLE MADELEINE DEAN
13		HONORABLE JORDAN HARRIS HONORABLE SID MICHAELS KAVULICH
14	ALSO	
15		HONORABLE THOMAS KILLION HONORABLE MICHAEL O'BRIEN
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1	COMMITTEE STAFF PRESENT:
2	TAMARA FOX EXECUTIVE DIRECTOR, REPUBLICAN CAUCUS
3	MICHAEL ROSE RESEARCH ANALYST, REPUBLICAN CAUCUS
4	CHARLES QUINNAN
5	EXECUTIVE DIRECTOR, DEMOCRATIC CAUCUS KATHRYN ZERFUSS
6	RESEARCH ANALYST, DEMOCRATIC CAUCUS
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## PROCEEDINGS

CHAIRMAN BENNINGHOFF: Being the hour of 10:00 a.m. is approaching and starting to pass, I welcome everyone to the House Finance Committee. We will officially convene. I'm Chairman Kerry Benninghoff of Centre County. Our Minority Chairman, Representative Mundy, is not able to join us this morning. She had an issue. She does have her trusty assistant, Chuck, to the left of us. He'll get all the information to us.

Just as an editorial, make sure everyone has their cell phones turned off. And those that have come to testify, if you would, please introduce yourselves, your name and where you're from. Before we begin, I'd like to ask our host Representative, Michael O'Brien, to share a few words.

REPRESENTATIVE O'BRIEN: Good morning and thank you, Mr. Chairman and members of the Committee. I'd like to welcome everyone to where Pennsylvania began. I don't mean figuratively, I mean literally. This is where William Penn stepped foot and this land grant for the first time and where they thought that he had a utopian view of green country town. Certainly scattered throughout Philadelphia and, to a larger extent, Pennsylvania is that green land.

I'm very excited to hear the testimony today, and again, I welcome the Committee. Thank you, Mr. Chairman.

CHAIRMAN BENNINGHOFF: Thank you, Michael. We

appreciate being here in your beautiful city. I awoke this morning with the sun coming through the window. It just is a reminder of what a great city this is, the beginnings of our commerce.

We are here specifically to talk about House Bill 1461, a Waterfront Tax Credit which has been introduced by Representative Tom Killion. Representative Killion, if you would like to offer a few words on behalf of your bill.

REPRESENTATIVE KILLION: Thank you, Mr. Chairman.

And I will be ---.

## BRIEF INTERRUPTION

REPRESENTATIVE KILLION: That was one of our larger ships docking.

CHAIRMAN BENNINGHOFF: Now that everyone's docked in and anchored ---. Representative Killion, that was a big entrance, my friend.

REPRESENTATIVE KILLION: And again, I'll be brief, although that was really brief. I want to thank the Committee and Chairman Benninghoff for bringing these things to Philadelphia and Representative O'Brien for hosting us here in a beautiful room on the riverfront of Penn's Landing. This is kind of a microcosm of what we hope to accomplish with this legislation. A lot of activity occurs here along --- both recreational and --- all along Penn's Landing. It's a great tourist spot and that. And a lot of economic development,

bringing people to the city, spending money as they stay here in Philadelphia.

This House Bill 1461 will provide \$10 million annually in tax credits and allow for public/private partnerships, where the private-sector dollars help fund non-profit waterfront development corporations to create, one, economic development, environmental improvements and recreational opportunities. And we're not just talking about here in Philadelphia or in Pittsburgh what is there. There are --- 64 out of the 67 counties have significant creeks, rivers and lakes that would be eligible for funding under this legislation. So I'm looking forward to testimony today and moving --- working to move this bill forward. And again, thank you for bringing me here to Philadelphia.

CHAIRMAN BENNINGHOFF: Thank you, Representative Killion. I think, before we start, for the courtesy of the listeners, I'm going to ask each of the members just to introduce themselves and where they're from so you get a good idea of the geographic talents that we have. From our first contestant, the farthest part west of where we are currently today, but I think it would be nice for the listeners to just know where you guys are from.

23 ROLL CALL TAKEN

CHAIRMAN BENNINGHOFF: Well, because we are always on time in Harrisburg, it's now 10:25, slated for our first

1 testifier. We can start with Delaware Waterfront Development 2 Corporation. Tom, if I butcher up your name, I apologize. 3 going to say Tom Corcoran. MR. CORCORAN: Corcoran (corrects pronunciation.) 4 5 CHAIRMAN BENNINGHOFF: Say it again. 6 MR. CORCORAN: Corcoran. 7 CHAIRMAN BENNINGHOFF: Corcoran, president. And is Joseph Corcoran going to join you? 8 9 MR. CORCORAN: No. 10 CHAIRMAN BENNINGHOFF: Okay. Very good. MR. CORCORAN: He's dealing with some frozen water 11 12 pipes right now. CHAIRMAN BENNINGHOFF: Okay. We will allow you to 13 14 bat on behalf of yourself and Vice President of Operations and 15 Development. When you're comfortable, introduce yourself, give 16 a little background. We're anxious to hear what you have to 17 say, and we appreciate you taking the time to bear the weather 18 and come join us. 19 MR. CORCORAN: Thank you. Thank you, Chairman 20 Benninghoff and members of the Committee for coming out on such 21 a balmy day in Philadelphia and giving us the opportunity to 22 testify about this. 23 CHAIRMAN BENNINGHOFF: Could you check the button 24 part thing on your microphone? Thank you. 25 MR. CORCORAN: I'm President of the Delaware River

Waterfront Corporation. And I'm very pleased to be here today to testify on behalf of House Bill 1461. This legislation, if passed, will significantly enhance the ability of our organization and organizations like ours around the state to carry out our mission in the City of Philadelphia.

We offered written testimony that we submitted I think several weeks ago, so I'm just going to make some condensed remarks today. The Delaware Waterfront corporation is a 501(c)(3), and our area of influence is the area responsible for planning and coordinating public investments. It's a six-mile stretch of the Delaware River, from Oregon Avenue on the south to Allegheny in the north and from I-95 to the river. All together, it's about a thousand acres of land.

The area that we're working in counts as three legislative districts, the largest of which is Representative O'Brien's, also to the south, Representative Keller, and to the north, Representative Taylor. Our organization works as a catalyst to implement public parks, trails, maritime residential economic development, as well as environmental enhancements to create a vibrant amenity and really extend Philadelphia's waterfront to the river's edge.

Our fundamental purpose is to design, develop and and manage this waterfront district. And through the judicious use of financing, land acquisition and development capabilities, we work cooperatively with city, state and

federal agencies to ensure the realization of the City's vision for the Central Delaware Waterfront.

In 2011, we completed the Master Plan for the Central Delaware, which was adapted by the City Planning Commission and is now our roadmap for development. The management plan calls for a mixture of economic development consisting of residential, entertainment and retail uses organized around a network of high-quality open spaces and served by an improved transportation system.

The Master Plan identifies three priorities within this six-mile area, Washington Avenue to the south, Penn's Landing, where we are today, and Spring Garden Street to the north, where strategic public investments should be focused to catalyze short and midterm economic development. To support these priority sites, our organization has focused on public space projects that will frame private development, provide contiguous public access to the river, and also restore the ecological health of our urbanized waterfront with habitat restoration efforts.

Some of the projects that we've been working on and accomplished have been the development of pier parks and dilapidated piers that were once part of the idled shipping industry. The first such park was the Race Street Pier, which has received numerous awards, including from 10,000 Friends of Pennsylvania. And right now we're working on two other --- or

three other projects that are transforming dilapidated piers. One is the Washington Street, called Pier 52. And one is further south, called Pier 68. The main idea is to turn both of these into popular new recreational destinations, allowing people from the neighborhoods in south Philadelphia to have access for the first time to the river. We're also working in that same area to create a wetlands restoration and educational park. And at the same time we're working on a site at Spring Garden, where we're planning the redevelopment of a ten-ace site that our organization owns at the foot of Spring Garden Street called Festival Pier. And while we're doing these pier projects, we're also working on developing a contiguous --what will eventually be a six-mile trail for bicycles and pedestrians that will extend along the full length of the project area, connecting into the East Coast Greenway and what is called in the Philadelphia region The Circuit, Greater Philadelphia's regional trail network.

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We're also working on a series of connector streets to help bridge the divide created by I-95, which physically and psychologically has cut off the waterfront from the rest of the city for many years. We're doing that by creating high-quality landscaping projects and impactful lighting to make the passages under the viaducts that connect the city to the river much more pleasant and valuable.

And finally, we're also working on a long-term plan

for the redevelopment of Penn's Landing, where we're sitting today. Along the way, we have secured the funds and very substantial funding over time from the City of Philadelphia from the Delaware Valley Regional Planning Commission, the Pennsylvania Department of Conservation and Natural Resources, Community Conservation Partnership Program, Pennsylvania Coastal Zone Management Program, Pennsylvania Financing Authority, Pennsylvania Historical and Museum Commission, the U.S. EDA, National Endowment for the Arts, ArtPlace, as well as the Philadelphia foundations, including the William Penn Foundation and Pew Charitable Trust.

Although we greatly appreciate all this funding and will continue to look to these sources for support, these grants are given out on an ad hoc basis. It would be --- and irregular as well. It would be extremely helpful to us and I believe to all of our agencies around the state, similar agencies, to have a predictable source of funding with an annual appropriation that we and others can count on, that we know will be up for expenditure every year for our organization. This will allow us to continue to implement the waterfront development laid out in our Master Plan and to accelerate the rate at which the development will take place.

Funds generated by the Waterfront Development Tax

Credit will allow our organization to continue to build out

public access projects and continue its economic development

mission as well.

The public investment will build an envelope of high-quality public realm within which private-sector investment can flourish. The long-term benefits for the City, the region and the Commonwealth will include new tax ratables, increase real estate values, new jobs, as well as an improved quality of life and amenities for residents and visitors to the City of Philadelphia and to the Commonwealth.

In conclusion, I would like to thank the sponsors of this bill. I would like to especially recognize our counterpart agency in Pittsburgh, River Life, which, as you know, had a lot to do in conceptualizing this bill and getting --- helping get it to this point for your support. And in conclusion, we very strongly commend this bill to you for consideration and hope that it will be passed. It will be great for all of us. Thank you.

CHAIRMAN BENNINGHOFF: Thank you for your testimony.

Anyone that talks, please make sure you're close to the microphone. By design of the mic, you have to be almost on top of them. Questions from the members? Representative Killion?

REPRESENTATIVE KILLION: You mentioned that you get a lot of your funding currently through various grant sources in other cases. Have you done anything --- have you partnered with the private sector at all or do you think this is the type of vehicle that would enable you to do that?

MR. CORCORAN: I think this is the type of vehicle that will enable us to do that. Our initial charge over the last four years has been to start to build up the public realm, but the ultimate purpose here is to create, again, quality access to the river and recreational opportunities for residents, but also to spur economic development. And we think that a bill like this could help us then start to work with project developers to multiply and create leverage.

REPRESENTATIVE KILLION: And then that's our hope, as you know, up the river, not I-95, but in Delaware County, where I live, we have --- the Soffa Springs are very successful. It seems to be successful. But we stalled a little bit where we'd like to develop walking trails and retail and housing and similar, as you heard, we think it would be a beautiful development and a benefit to all. Thank you for your testimony.

CHAIRMAN BENNINGHOFF: Representative Sid Kavulich?

REPRESENTATIVE KAVULICH: Just a couple of

questions. First of all, the areas that have already been

developed here, places like --- well, we have a casino,

SugarHouse, up the road a little bit, Buster & Dave's, and then

the hotel next to us. Have they been able to sustain traffic

and ---? I mean, the casino, obviously, is going to continue

to bring traffic, but the other places that have already been

developed, how are they faring now that they've been here a

while?

MR. CORCORAN: I think, on the whole, they're faring very well. The casino, as you pointed out, is doing very well. The entertainment attractions that are here today, like Dave and Buster's, continue to perform well. I think this is one of the highest-performing facilities they have in their entire national network. Other entertainment venues down here like the explorer ship Moshulu or the Hilton Hotel next door are also doing well, but --- and I think they will continue to do well. But the --- if we can get a bill like this to help pass, I think we can start to create a new development. The development we're talking about is actually 10, 15 years old, has been here for a long time. And to attract new development, we need to really make the river inviting for both the public and private investment.

REPRESENTATIVE KAVULICH: It would also seem to me that access would be important from --- as you said, from the city itself and also the walking paths, similar to Pittsburgh or even like a River Walk in San Antonio.

MR. CORCORAN: Yes.

REPRESENTATIVE KAVULICH: It would sem to me that, first of all, access, being able to get there. Because I know times when I come down here it seems like it's difficult, when you're in the city, to find a way over to the waterfront.

MR. CORCORAN: Yes. And that's the way it seems.

As a matter of fact, though, there are 34 streets that are east/west streets that come from Center City and go under I-95 to get to the Columbus Boulevard. But the --- most of those viaducts are ill lit, uninviting, don't feel safe for people and, as a result, have deterred that type of visitation. And we now have --- we've done two of those, and we have another five that are under way.

REPRESENTATIVE KAVULICH: Thank you.

CHAIRMAN BENNINGHOFF: Any other questions?

Representative Michael O'Brien?

REPRESENTATIVE O'BRIEN: Thank you, Mr. Chairman.

As always, Tom, it's exciting to hear about the development plans and what's going on along the river, but I want you to take a moment and I want you to talk about proposing commercial development on the land side of Delaware Avenue. Notice I'm from the north. I call it Delaware Avenue. He calls it Columbus Boulevard. But take a moment and talk about commercial development on the land side of Delaware Avenue and how it would fit into the spirit of this legislation.

MR. CORCORAN: When you say land side,

Representative, are you talking about to the west of Delaware?

REPRESENTATIVE O'BRIEN: Yes.

MR. CORCORAN: Yes. That's a very important part of this whole picture. You have the interstate, then you have a band of land, a lot of which is underdeveloped, and then you

have Columbus Boulevard, Delaware Avenue, and then the river. 1 2 There is a significant amount of private development now 3 starting in Representative O'Brien's district, just to the west 4 of Delaware Avenue all the way from Spring Garden up to 5 Columbia Avenue. And that's the type of good mixed use, 6 residential entertainment development that we hope can be 7 spurred throughout this area. 8 REPRESENTATIVE O'BRIEN: So this legislation is a 9 potential source of revenue? 10 MR. CORCORAN: Yes. 11 REPRESENTATIVE O'BRIEN: Thank you. 12 MR. CORCORAN: Absolutely. 13 CHAIRMAN BENNINGHOFF: Thank you, Representative 14 I had two questions, myself. We're also joined by O'Brien. 15 Representative, thank you very much for joining Mary Jo Daley. 16 us here today. And Margo Davidson is joining us in a moment. 17 I had two questions myself. One, if I am Joe 18 Taxpayer and I learn about this thing, one of my questions 19 might be how do these --- how do these developments raise any 20 revenue themselves in perpetuity and are they able to sustain 21 themselves through admission fees or whatever else? 22 MR. CORCORAN: Yes. I believe that waterfront 23 development throughout the country, and from what I know 24 throughout the Commonwealth, has been a real generator of new 25 taxes for the municipalities that they're in and for the

counties and for the Commonwealth itself. So I think there will be a return on investment that's very measurable and quantifiable and significant.

The other benefit is a little more hard to quantify, is quality of life. But again, making our rivers a destination, creating public access where none existed before and giving people the opportunity to enjoy the river does two things. It gives them that opportunity, and secondly, it helps create the conditions for private investment.

CHAIRMAN BENNINGHOFF: Is there hope that some of this will also stimulate the interest of moving --- people moving residentially into these areas or causing any more of that kind of growth?

MR. CORCORAN: Absolutely. Our Master Plan envisions over time, over a 20-year period, up to 5,000 new units of residential development along the six-mile stretch. I think that everyone who works in our field of work knows that there's an inherent feeling that people have, they want to live near the water, be able to see the river, be able to dine and walk along it, enjoy the amenities. The waterfront here in Philadelphia was neglected for quite a while. The old industrial vitality slowly receded, leaving behind vacant land and dilapidated piers. And what we're all working on now is try to redevelop that waterfront into something new but to also equally vital that will create jobs and tax revenues and allow

people to enjoy what I think all of us enjoy, walking along the river and just being able to look at it.

CHAIRMAN BENNINGHOFF: Well, I can take everybody out for a tour a little later if you'd like. All joking aside, with that in mind, is some of that restoration and rehabilitation of current structures there along that nine-mile stretch or is it going to be predominantly new construction of residential stuff?

MR. CORCORAN: It would be mostly new construction, although there is some significant redevelopment of older industrial buildings, as Representative O'Brien said, on the west side of Delaware Avenue.

CHAIRMAN BENNINGHOFF: Right.

MR. CORCORAN: But the --- on the east side, there will be primarily new residential development that we will see.

CHAIRMAN BENNINGHOFF: We have a nice blend. And some of these that I've seen, it would be kind of neat to see some of these older structures reused that allows the building to maintain some of the history, but yet make them obviously livable in today's requirements.

MR. CORCORAN: Yes. But over and above buildings, too, would be the piers that we're working on can be redeveloped and repurposed, but you're still keeping the same piers. And I'll just give you one quick example. One of the projects we're working on now is called Pier 53 in Washington

Avenue. It has four purposes. It's to demonstrate new ecological restoration techniques because these dilapidated piers are creating a very valuable fish habitat, making it into a better fish habitat. Second, it's to create public access. And third, Pier 53 was the site of the city's immigration station from 1875 to 1915, where over a million people came and landed in Philadelphia and made this their home. So that's the type of project that combines a whole wealth of different aspects to reach their quality.

CHAIRMAN BENNINGHOFF: I talked to a couple of my members earlier this year. I went to Inner Harbor, in Baltimore, and you can get that sense of what it is that you want to try to do here, is they built on the history and the use of their own dock areas and piers and put some restaurants in there. It's just a great experience.

MR. CORCORAN: Yes, it is.

CHAIRMAN BENNINGHOFF: I left there thinking that I'm almost embarrassed I hadn't done this sooner in my life, and got to see Fort McHenry and some things that --- had been to the Philadelphia area or Pittsburgh as well and have some real great stories to tell. It's just a matter of how we put that all together.

MR. CORCORAN: Right. There's no reason that all those cities, including Philadelphia's waterfront, throughout the state can't do something like Baltimore Harbor. Every one

will be different. Every one that they can all be --- that people are really proud of --- reflect the local character and enjoy coming to.

CHAIRMAN BENNINGHOFF: Anyone else have any questions? I'm going to throw one out there just to be ---. In your testimony you talk about the connected streets, trying to address the psychological and physical barriers. I thought that was an interesting statement because, on the reverse side, there's also a psychological desire to be on the water. I don't know why we all have this interest in it. Can you talk a little bit more about what you meant with that statement?

MR. CORCORAN: Yes. I mean, throughout --- along the six-mile stretch that I described there are approximately 11, 12 distinct neighborhoods, but all of those neighborhoods virtually have been cut off --- psychologically cut off from the river for many years, again, because of walking under those underpasses is not a pleasant experience. And we need two things to happen. One, we need to have things on the river that people want to come to. That's part of what we're trying to create.

Secondly, you have to make that passage really friendly, really inviting. And we have an example that we did at Race Street, by the Franklin Bridge, where we built a beautiful new park along the river and then put in high-quality lighting and landscaping treatment underneath the Race Street

viaduct, which goes right under 95. And now, for the first time, we see people coming from that neighborhood, which is called Old Cities, down to the river in daytime and at night because they're not afraid to do other things.

CHAIRMAN BENNINGHOFF: So it's pride protected that people aren't vandalizing that since you're able to ---?

MR. CORCORAN: Absolutely not. We've had no vandalism at all, and people are really excited about it and very protective of it.

CHAIRMAN BENNINGHOFF: They have pride in their own neighborhood. That's good to hear. Anyone else? Sir, we can't thank you enough for your testimony. It's encouraging and inspiring. We look forward to reading through the rest of your testimony. Thank you.

MR. CORCORAN: Thank you.

CHAIRMAN BENNINGHOFF: Next we have the Schuylkill River Development Corporation, Joseph Syrnick, President and Chief Executive Officer. When you are comfortable, sir, pull the microphone close to you. You can adjust it as you see fit. Identify yourself and whatever you want as background and who you represent.

MR. SYRNICK: Good morning, members --- Mr.

Chairman, members of the Committee. Welcome to Philadelphia.

We're thrilled that you're here. My name is Joseph Syrnick,

President and Chief Executive Officer of the Schuylkill River

Development Corporation. We're a 501(c)(3) non-profit, more commonly known as SRDC.

I appreciate the opportunity to testify today on House Bill 1461, which, if enacted, will create a Waterfront Development Tax Credit to encourage private investment in waterfront properties and spur economic development, environmental improvements and recreational enhancements.

My organization is working on these very things along the tidal Schuylkill River. We believe that waterfront development, done correctly, can offer tremendous benefits to both the surrounding neighborhoods and to the region as a whole.

Much of our work is done in conjunction with the Commonwealth of Pennsylvania, so thank you very much, and also with the City of Philadelphia. Our most important work revolves around the creation of a riverfront trail and greenway along the tidal Schuylkill River, fully open to the public and designed to complement adjacent development, whether existing or proposed. This section of the riverfront has been branded as Schuylkill Banks and has been very well received. Much of our work is done as part of a public/private partnership, and we believe this model greatly strengthens the endeavors and goals of both entities.

Strategies that help to incentivize private funding of public amenities and ecological improvements along the

waterfront would be good public policy and very much appreciated. Consequently, we support this legislation, we compliment you for introducing it, and we remain hopeful that it will be enacted. Thank you.

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CHAIRMAN BENNINGHOFF: Thank you, Mr. Syrnick.

Representative Mary Jo Daley?

REPRESENTATIVE DALEY: Thank you, Mr. Chairman. Can you just explain which part of the Schuylkill is the tidal part?

This is --- first of all, the MR. SYRNICK: Yes. Schuylkill river is a 128-mile river that originates in Schuylkill County and flows down and flows into --- down into the Delaware River, which, by the way, we always like to refer to as the other river. The tidal Schuylkill River is the last eight miles. It's basically from the art museum or Fairmount Dam down to the Delaware River. And this part of the river is really --- it's tidal, which makes it an estuary in technical terms. It makes all our work more difficult because we have a five, six-foot variation in tide every day. Every six hours it's five foot higher or lower than it was previously. And it's the old industrial part of the river. It's where there was a lot of industry. In the past, people had no public access to the riverfront. In fact, if you lived even in the neighborhood right there, in most cases you didn't even have sight of the river. The river was very polluted because of

this industry. Of course, that industry is all gone now, and this is our opportunity to reclaim this land and really make it a public amenity and, of course, get started on this process.

REPRESENTATIVE DALEY: Thank you. So you talked about the art museum below where the little waterfall is?

MR. SYRNICK: Yes.

Montgomery County, and several portions of it border or have the Schuylkill River, you know, run alongside Gladwin, Conshohocken, White Marsh and so --- so you're just talking about this specific area of the Schuylkill, which clearly is a big job, because I'm plenty familiar with that area. Do you know of any other work that's being done along other parts of the Schuylkill similar to yours?

MR. SYRNICK: Yes. There's work being done all the way up and down the line. And by the way, Montgomery County was probably the first one in here with this trail and greenway. And you've done a wonderful job with your river --- Schuylkill River trails. So that's kind of our model.

We are working, as I say, on the tidal Schuylkill river in sort of the main part of Fairmount Park. The city's Parks and Rec Department are working on that. As you get up into the East Falls, East Falls Development corporation is a very similar organization to us, doing the same kind of work. When you get up into Manayunk, the Manayunk Development

Corporation and a subset of that, called the Schuylkill

Project, is working on the trail up in Manayunk. And then

Manayunk --- of course, Manayunk ties right into Delaware

County --- into Montgomery County. I'm sorry. So all these

organizations are sort of doing the same kind of thing. In a

way we're competing with each other, but in a good way because

we're sure when this network becomes part of a bigger network,

it all works together.

And just recently, these trail organizations, really led by the William Penn Foundation, identified something called The Circuit, which is a big network of trails in southeastern Pennsylvania and New Jersey. And the idea is to bring this circuit as one distinct, connected set of bike trails. And it's got a lot of support from the William Penn Foundation. And the truth of the matter is, as you --- the more constituencies that you could even bring into this effort, the better it is for everybody.

REPRESENTATIVE DALEY: And just one more quick question. So you talked about the corporations that are --
I'm sorry, the corporations that are in Philadelphia. Are there some also in Montgomery County? Because I know in my district, like along Conshohocken, they really doing a lot of work along the waterfront with boathouses and other kinds of things. So is there one in Montgomery County?

MR. SYRNICK: The Schuylkill River Greenway

Association, which also brands itself as the Schuylkill River 1 2 Heritage Association, is headquartered in Pottstown. And, to a 3 large extent, they are sort of an umbrella agency that are 4 overseeing a lot of the work that these other things ---5 they're not really overseeing it, but they're sort of the ---6 they're keeping track of it in some respects. And by the way, 7 just as a sideline, they recently applied to a contest for Pennsylvania River of the Year, which they submitted the Schuylkill River for that. And I'm very happy to say that 10 we've been selected as the 2014 River of the Year, which is not much more in bragging rights, but it will create a lot of buzz 11 12 and a lot of activities. So the Greenway Association, which is 13 headquartered in Montgomery County, sort of oversees the whole 14 There are similar organizations I know in Schuylkill thing. 15 County, also in Berks County and also in Chester County. So 16 everybody is kind of working towards this same goal because it 17 makes a lot of sense. People want it and it does have this 18 kind of predominant ancient feel to it. 19 REPRESENTATIVE DALEY: Thank you very much. 20 MR. SYRNICK: Thank you. 21 CHAIRMAN BENNINGHOFF: Questions from Representative 22 Harris. 23 REPRESENTATIVE HARRIS: Thank you, Mr. Chairman. 24 clearly, I know that there is a part of this that goes through

my district, up into the Grays Ferry section of my district.

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And a couple --- about two months ago, I was at a meeting with Children's Hospital. I know that they're doing some development in that area, as well. If enacted, how would this help with development of --- would there be a possibility of development for retail space? Because I'm just thinking of all the people that would be using the trail. You know, what is possible? What ideas do you think are out there now for any type of economic development by using these tax credits?

MR. SYRNICK: Well, again --- first off,
Representative Harris, thank you for all your work.
Representative Harris has been working with our group and has been very, very helpful on a number of fronts. These trails are clearly economic development agents. People want to be near them. They build residential developments. Because if you have a residential development, you have people on the ground, eyes and ears everywhere 24/7 at that point involved. It's also very helpful in terms of bringing in companies who want to locate there. These trails are great amenities for their employees to come out before work, after work, at lunchtime.

The trail where we are, we're very constrained. In most cases, between a set of railroad tracks and the river, literally between almost a rock and a hard place. So we're sliding this trail through there. Most of the economic development, the actual buildings and stuff, are going to be on

the land side of the railroad tracks but right adjacent to the trail. We've seen a number of condominiums and apartment buildings going on right now. The Brandywine Building Trust is building a big development called Cira South near 30th Street Station. Drexel and Brandywine and Amtrak have just commissioned a big master study of the 30th Street area. The area down in your district near Marvin's Garden, Philadelphia Industrial Development corporation is remediating that land. The idea is that this would bring in eds and meds kind of development down in that area, light industrial, mixed use. All of these things very much would like to see a trail and a greenway there.

Children's Hospital, which is CHOP, they are doing a big development just south of South Street. They have dedicated their riverfront to the city for this trail. That design is underway. They are very much interested and into it over the railroad. In fact, their plans call for a raised plaza or platform that would come and be a perch on which you could look out up and down the river, but also have a connection staircase that would come down onto the trail. So they are very much our partners in this. Again, there's --- the biggest --- we don't get any complaints about the trail and the greenway, except for the fact that at times it is too crowded. So that's a nice complaint we get.

REPRESENTATIVE HARRIS: Thank you.

CHAIRMAN BENNINGHOFF: I actually have a question by Representative Davidson for the author of the bill, Representative Killion. Representative Davidson?

REPRESENTATIVE DAVIDSON: Thank you, Mr. Chairman. In reading part of the bill, I just wanted to get further clarity. Your tax credit would benefit any corporation doing --- a 501(c)(3) non-profit doing development on any waterway. So would that include like Cobbs Creek or Ridley Creek, a non-profit that might not necessarily be doing waterfront development but create a plan that would be approved by DCED that would then qualify for the tax credit, as well as they were working on a creek waterfront development. I just wanted to get further clarity on if that was the case or not.

REPRESENTATIVE KILLION: Yes, Representative. Yes, there would be included, and the non-profit, though would have to be approved through the Department --- DCED to make sure that they have a track record and the ability to move the project forward. And so it's any waterway that would meet the criteria of the bill.

REPRESENTATIVE DAVIDSON: And any non-profit approved by DCED through the development?

REPRESENTATIVE KILLION: They would have to be approved. DCED will make sure that department has the ability to carry it forward.

REPRESENTATIVE DAVIDSON: Right, because they may

have done other kinds of development projects in the community but not necessarily the waterfront project, but they could apply to DCED to be approved for a waterfront property development?

REPRESENTATIVE KILLION: Yeah. They'll just have to go through the process.

CHAIRMAN BENNINGHOFF: Other members? While the microphone is working its way over there, I'm going to ask you --- you mentioned in your testimony a little bit about the public/private partnership. I think that's what a lot of people want to hear. Why should we play into this or, you know, how much is enough money and what local investments is a lot of times what people want to hear, that there's also a local buy-in versus just a state tax credit. Take a moment just to share a little bit about how that relationship works.

MR. SYRNICK: We have a really wonderful Board of Directors that's made up totally of people from the private sector, through the business sector or industrial sector. Most of them have some kind of interest in the Schuylkill River, either because they're geographically located there or they have business interests there. These people fund basically most of our day-to-day operations, so they're providing --- they're providing funding for us, which allows us to build a trail and a greenway, which not only benefits them but benefits

the public in general. But they very much use the trail and greenway. For example, the Cira South development, which is underway right now, they're building a 29-story dormitory-type building. I say it's a dormitory, but it's going to be one of the nicest student housing buildings certainly in Philadelphia and perhaps anywhere. These folks are very much looking for things to do when they're not studying. So having a trail and a greenway there very much plays into the marketing material that these organizations put out there. They are promoting that this trail is close, that this trail is a good thing to do, that there are activities on this trail. We have a kayak program in the summertime. We have a riverboat program. have free outdoor movies --- Thursday nights during the summer we have free outdoor movies. So the people who either work in this area or even, more importantly, live in this area, this is really something good for them to do. But this goes back to help the development. They sell this as part of their amenities package. This is something that they don't have to This is something that's being done by government, by private foundations, by the state, by the federal government, by the city, but it directly benefits them. This is the same kind of --- the same reasoning that the DuPont Chemical Corporation donated a big slug of land down along the riverfront in Grays Ferry, because they wanted a place for their employees, which are mostly high-level technical

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employees, Ph.D.s or research scientists, that they were in a very industrial part of town, and they wanted a place for their employees at lunchtime to go out and sort of enjoy nature. that was, again, free land for our city and really for us, but it was also a big advantage for them. They got rid of land that they were no longer using. They had us clean up their land that was contaminated. They got a tax right-off, I'm sure, for donating this land. And they're heroes in the community. So it's really a win-win. It's a wonderful section of trail. We're now branding it as the Grays Ferry present, but it's good for the community, but it was good for DuPont, 11 12 too. I think companies recognize this. In general, people 13 want to do good. But if you make it --- give them an 14 advantage, there's an advantage to them doing good, it makes it 15 all that much more powerful. And I think this tax credit 16 program that you're talking about here, this is an opportunity for them to do something good, something that serves their purposes, and yet they're getting something out of it, too. 19 So, again, it's a win-win.

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CHAIRMAN BENNINGHOFF: We appreciate that. Very well spelled out. Representative Kavulich?

REPRESENTATIVE KAVULICH: Speaking from what I've seen and what I've personally experienced, the area immediately across the river, the Camden Waterfront, seems to have --- with the baseball stadium the --- and there's a walkway that goes

from the stadium at least down to the theater. And now I see some development with the apartments. Is there a similar tax credit that you're aware of in New Jersey that has allowed that or has that been all private money, or you're not aware of that?

question?

MR. SYRNICK: I don't know the details of that.

CHAIRMAN BENNINGHOFF: We are joined by

Representative Madeleine Dean. Michael, did you have a

REPRESENTATIVE O'BRIEN: I do, sir.

CHAIRMAN BENNINGHOFF: And I'm sorry, Representative Briggs, thank you for joining us. Slipped in on me. Michael?

REPRESENTATIVE O'BRIEN: Thank you, Mr. Chairman. I want you for a second to take the macro view. Okay. All around the Commonwealth we have many post-industrial sites that are located on the waterfront. Obviously, their industries require the use of a great deal of water. So in your testimony you were saying that you're dealing with sites that residents couldn't even see the river because of the industrial usages. I want you to take a second with a macro and I want you to talk about the particular challenges, needs for development of recreational and environmental areas along stretches of river that are post-industrial.

MR. SYRNICK: Well, first of all, you're dealing with natural waterways, so fortunately, there are a lot of

environmental laws in place that limit or control what you can do there.

REPRESENTATIVE O'BRIEN: No. I'm talking about post-industrial sites that are maybe 100 or 150 years old.

MR. SYRNICK: Okay. And all of those sites, for the most part, are contaminating to some extent, whether --- in Philadelphia, for example, there's a lot of petroleum industry there. The ground's contaminated. So the first thing you've got to do is get in there because you've got to go in and remediate that land. That's a costly process, a lot of study involved. The truth of the matter is, once you get it done, it becomes a very powerful story. It may --- depending on the type of contamination, it may limit what kind of development can go on there. For example, you can't put residential development everywhere, but if you have sites that can't support residential development, even with cleanup, this is a good opportunity for mixed use or light industry.

We are very much --- and I always try to make this clear. Whatever we are doing along the riverfront to push this trail and greenway down here, we are not in any way trying to drive out industry. We are, in fact, I would like to think helping industry redevelop that land, bring that industry back. Like every community, we need jobs and we need good business partners. But because you are along the river, it's harder for them to develop and it's harder for us to build a trail because

of that contamination and because of new storm water management laws. If you were in the middle of a city, a lot of these --you're not worrying about runoff coming off your property and
going directly into the river, and while it does that, carrying
contaminates. So when you are along the waterfront, it makes
it tougher for everybody. And that's one of the reasons, and I
think probably a basis for this legislation is, it's harder and
more expensive for industry to develop along the river. So if
there's a way to give them a tax credit for doing the right
thing, whatever that might be, that would be a good thing.

REPRESENTATIVE O'BRIEN: Continuing on, post-industrial sites, we have to do the remediation of that, you were saying. Very costly process. Where do the funds come from?

MR. SYRNICK: Well, they come from wherever you can get them. Certainly the Environmental Protection Agency has programs for that. The Pennsylvania DEP has programs for that. Very often it's the developer, himself or herself, that has to pay for that. It's --- you got to search for funds where you can, but it's not easy. But there is a draw to having something on the river. If you have a condominium complex, a tower, that's along the river, with wonderful views, I imagine you can charge a higher rent. So there's some incentive for doing that. But it is difficult.

REPRESENTATIVE O'BRIEN: Thank you, Mr. Chairman.

CHAIRMAN BENNINGHOFF: Other members of the
Committee:

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REPRESENTATIVE KAVULICH: I had one question just more out of curiosity. You talked a lot about trails. And obviously, trails don't make money. So I'm sitting here, trying to think about, okay, we make these investments, and how do we get an economic return out of it. Am I to assume it is the blend mixed use along these ways less formidable that may have big business, may have a restaurant, may have a walkway, et cetera, et cetera, that allows that balance, not only just a tax revenue, but there's got to be some type of maintenance to keep these areas up. How does a novice help understand how to perpetuate itself in the long run? \$10 million is not a lot of money, especially if you get into reclamation issues. obviously, what happens is we may not necessarily get that \$10 million. So that's not going to be the panacea to change something from a Brownsville into Disney World.

MR. SYRNICK: Well, it's many of the things you said. If you take a vacant property that's sitting there vacant, and by building a trail or a greenway, you are at least a little bit helping that develop back into the industry. Now you have a tax-paying entity on that property. Not only do you have a tax-paying entity of the business, but you have all the people that work there paying taxes. Within the last year, we had an economic study done by Econsult, which is a local

organization that does these kinds of things, that showed --and I don't have the numbers off the top of my head, but it
showed that there are --- that these things, in fact, do pay
for themselves in terms of increased taxes. That study is on
our website, which is schuylkillbanks.org. If anybody wanted
to give me a business card, I will have it sent directly to you
today. I can do that. But these things --- these things do,
in fact, pay for themselves.

And the other thing I would say to you is nobody likes, obviously, to pay increased taxes, but one of the things we found is that if you are developing and presenting a good product, people see that their money is going to something that they can see, that they can enjoy, that they can understand. And these trails don't take a whole lot of --- if you look at them real quickly, you can see where that's a really --- even if you're not using them, you can see where that's a good thing.

Along those lines, perhaps, Representative Harris, maybe I can convince you to bring this group of people down or another group of people down or more people down when the weather gets a little more favorable and we can entice them into taking one of our riverboat tours, which goes up and down this part of the river. You can see these properties from the river. And what you're going to see is some of the most desolate, awful property you're ever going to want to look at.

And just within a mile of that, you're going to see property that has been reclaimed. You're going to see people using the We have 19,000 people using the trial on a weekly basis. These are actual counts. It probably doesn't count everyone. If you extrapolate that, that's almost a million This is on a section of trail that in the user trips a year. year 2000 had zero, zero people out there. So people like this. They're using it. I think it would be great for all of you to come out and see what's happening down there. literally transformational for this part of the city. And our job is to just push this further down into the neighborhoods. This section of the tidal Schuylkill River is --- up north it's adjacent to Center City. But as it flows southward, it flows through 27 distinct neighborhoods. Philadelphia is clearly a city of neighborhoods, and we would like to connect all 27 of those neighborhoods to the Schuylkill trail. We're not there yet, but our goal is to get there, and you folks and the Commonwealth have been very helpful in making that happen.

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CHAIRMAN BENNINGHOFF: We appreciate your input.

For some of us who live in little bit more rural areas, it's interesting to get the hands-on experience. I think your depiction of that is very enticing. And one of the things in the legislature we do is we calculate our objective balance.

And I'll ask you the similar question, is there any opposition to this? Is there anybody that opposes this? Sometimes it's

kind of silly, but those that live in very rural areas, they just want to go out further and further and further. They want their next neighbor to be a phone call away at the closest. So it's kind of interesting to hear you want to connect these neighborhoods. I'm curious, playing devil's advocate. Is there any opposition to these types of things? Do you happen to say --- DuPont's giving this land away. They were paying taxes on it. Now, what does this organization do? I gather from you, while you momentarily may have it, clean it up, eventually you're redeveloping it. And those who get into the private sector would fundamentally become taxpayers again. So it's not a complete loss of revenue to those municipalities.

MR. SYRNICK: The only complaints, opposition to anything that we might be doing is there's, you know, a little bit of nimbyism into everything, which is, you know, not in my backyard. So a lot of people come up to us and say, well, why don't you have a restaurant or a nightclub? Couldn't you bring a barge up, anchor it in the river, and have a nightclub right along the trail? People in the neighborhood really don't want that. For the most part, these are --- especially the part of the trail that exists, is more in Center City. Parking is hard enough as it is now. So we try not to have events down there that draw people from a large geographic area. Everybody's welcome, but they're really --- the movie nights, for example, these are really geared for people in the neighborhood to walk

into the trail, bring a blanket or a lawn chair and watch the movie. We're really --- we just --- if we get 400 people for the movie, that's about all we can accommodate. So if 10,000 people show up, that would not be a good thing. So we do hear that a lot, but I think, in general, people are very, very positive about the trail. They've seen it, they've seen ten years of it in operation, and they're questioning what's taking you guys so long to get this thing moved down. It's a good question to have.

CHAIRMAN BENNINGHOFF: I appreciate your candor on that. Any other members? No? We appreciate your testimony, and we look forward to seeing you in warmer weather.

MR. SYRNICK: Okay. Thank you.

CHAIRMAN BENNINGHOFF: We'll be down to see your trails. Next we have an organization called Riverlife. We have Elisabeth, known as Lisa Schroeder, President and Executive Director of that organization; and Jay Sukernek, I had it Vice earlier, President and Chief Financial Officer, also joining us. Gentleman and lady, when you are comfortable, pull the microphone close and identify yourselves, share with us what you want about your background, and we'll listen to your testimony.

MS. SCHROEDER: Well, good morning. And Chairman Benninghoff and members of the Committee, thank you for inviting us to testify today. My name is Lisa Schroeder, and

I'm President and Chief Executive Officer of Riverlife. We strongly support this legislation and want to thank
Representative Killion, the prime sponsor, for his vision and leadership.

As you may know, in 1999, in Pittsburgh, a group of community leaders, property owners, business owners, environmentalists, urban planners, elected officials and others saw the need to develop a master plan for Pittsburgh's most valuable asset, its rivers and their miles of shorelines.

Their vision led to the formation of Riverlife, which was then known as the Riverlife Task Force, to create a master plan for the future of Pittsburgh's riverfronts. Through a public planning process that gathered the input of thousands of Pittsburghers and southwestern Pennsylvania residents and regional leaders, Riverlife published a comprehensive Vision Plan and implementation strategy in 2001 as the blueprint to transform miles of riverfront on all three rivers located in the prime study area.

Today, almost 15 years later, Riverlife is still carrying out a publicly supported mission and working to execute this vision with stewardship that extends from the Point up the Allegheny River and to the 31st Street Bridge, up the Monongahela River to the Hot Metal Bridge, and along the Ohio River to the West End Bridge.

Riverlife has been a party at this point to more

than a dozen public/private partnerships, resulting in publically-accessible waterfront projects that are changing the face of the city and boosting our local economy. These include the revitalization of Point State Park, which has seen over a million visitors since its reopening in June; the conversion of the Mon Wharf Landing, and riverfront enhancements at the North and South Shore Riverfront Parks, The Convention Center Riverfront Plaza, Allegheny Landing, Station Square Marina, and the Rivers Casino Riverfront Park.

As part of our mission, Riverlife has been a voice for high-quality design and environmental preservation, working to meet design guidelines for dozens of riverfront buildings, advocating to help preserve famous views from the Fort Pitt Bridge, and supporting the restoration of the historic 16th and 31st Street Bridges. Riverlife also worked with PennDOT to preserve the neighborhood of Troy Hill during the proposed expansion of Route 28 and with the City to create a riverfront lighting master plans and electronic signage legislation.

Through partnerships like these that integrate the efforts of the public and private sectors, we have seen firsthand the benefits of waterfront development. These projects have created jobs and catalyzed ongoing financial investment and return to the community in the form of increased tax revenue, sales, income and real estate. They have overcome industrial barriers and provided public access, reconnecting

neighborhoods to the rivers and maximizing the value of underutilized waterfront properties. They provide over 16 acres of public amenities and environmental solutions that add to the overall quality of life for Pittsburgh's residents, and they serve to attract visitors, employees and residents and to rebrand Pittsburgh as a model 21st Century --- and southwestern Pennsylvania as a vibrant regional cornerstone of the state.

Since Pittsburgh was in the international spotlight for the G20 Conference in 2009, over three dozen Chambers of Commerce throughout the United States and Canada have visited Pittsburgh to learn from the successes of our waterfront redevelopment story.

The Waterfront Development Tax Credit will make it possible for towns and cities all over Pennsylvania to replicate the type of job creation of improved quality of life and increased economic development that we have seen in Pittsburgh for the past decade and a half.

MR. SUKERNEK: Chairman Benninghoff, members of the Committee, I also thank you for allowing me the opportunity to testify before you today.

Lisa has just told you the story of how, since the inception of Riverlife in 1999, Pittsburgh has transformed its riverfronts. What is less evident, but no less important, is the fact that the investment of approximately \$130 million directly along our downtown riverfronts has drawn over \$4

billion of additional adjacent investment in the form of corporate headquarters and office buildings, hotels, sports and entertainment complexes and residences. What this means is that for every dollar invested directly in riverfront projects, there has been approximately \$30 of investment adjacent to the rivers.

We believe that the Waterfront Development Tax

Credit would be the catalyst to replicate this type of return

statewide. Pennsylvania is uniquely advantaged as a water-rich

region comprised of six major river basins, the Delaware, the

Susquehanna, the Genesee, the Potomac, the Ohio, and Lake Erie,

with an estimated 86,000 streams and river miles and 161,455

lake acres. In the East there's 17 square miles of Delaware

Estuary and 512 acres of tidal wetlands. In the northwest, 63

miles of Lake Erie shoreline. And scattered throughout the

state are 403,924 freshwater wetlands. In fact, of the 67

counties in Pennsylvania, 64 have significant creeks, rivers or

lakes.

The Waterfront Development Tax Credit would provide a vehicle for corporations to invest in waterfront projects that will exact benefits for citizens, for the economy and for investors.

Non-profit organizations, like Riverlife, with experience in catalyzing waterfront development, will be eligible to assist with the implementation of projects that

will have a substantial impact throughout the Commonwealth.

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The funds that would be made available through this credit would be used on amenities that benefit the public, amenities that have been shown to attract residents and visitors to waterfront cities and towns but too often are left out of projects because there is no room for them in the development budget.

Consider the following examples of items that these funds could be used for: Accessible bike and pedestrian pathway connections with public trails and rights-of-way that increase public access and connect neighborhoods to the water and assist in the implementation of continuous trail systems along waterfronts; green and energy-efficient streets, ecologically-landscaped waterfront parks and gardens and open-space extensions from the neighborhoods that capture rainwater, restore tree canopy and/or create native habitat to serve as a setting and benefit for new buildings. Bank stabilization to promote erosion control, storm water management and aquatic habitat; or, for amenities that draw people and companies to the water and provide improved safety conditions for those who are already there, items like boardwalks, seating, drinking fountains, emergency call boxes, mileage markers, bicycle storage, water landings and marinas, maps and signage, and energy-efficient lighting.

MS. SCHROEDER: As you've heard today, we believe

that Pittsburgh stands as a model for the benefits of investing in waterfront development projects, and we believe that the lessons we've learned over the past 15 years can be used to help other communities across Pennsylvania. Well-planned waterfronts benefit local economies, catalyze development and create jobs.

We've learned a number of valuable lessons since
1999 and have created a "A Guide to Riverfront Development"
based on best practices for design and development, and you
have copies in front of you. It is our hope that this guide
will serve as a resource for property owners, planners,
developers, public agencies and other non-profit organizations
who want to seize moments of opportunity and maximize the
potential of their waterfront assets.

The proposed legislation, which we believe to be the first of its kind in the nation, provides the opportunity for Pennsylvania to set a nationwide standard of how to capitalize on the potential of waterfront sites and, in so doing, attract investment into the state to generate long-term value through public/private partnerships.

Again, thank you, Chairman Benninghoff and members of the Committee, for this opportunity to comment on HB 1461.

CHAIRMAN BENNINGHOFF: We thank you both for your testimony. Questions, Representative Grove, Representative Evankovich.

REPRESENTATIVE GROVE: Thank you. Good to see you again. Obviously, economic development on waterfronts is currently happening. So what's the argument of doing a \$10 million tax credit to spur it on?

MS. SCHROEDER: As I think Jay alluded in his testimony, when working with developers, it's often the case that investing the extra dollar in --- without the requirement to do so in public access. While the evidence is in that it garners value for both public and the private sector, often it's not accommodated by a standard development pro forma. So we believe that by incenting that development so that there's a benefit on both the public and private sides, that that value will be realized faster. It's probably important to point out that in a draft of the legislation, 95 percent of these dollars go into projects as a requirement. So this is not --- these are not funds that are funding organizations. This is --- these are funds that are going straight into the elements that probably would not be included from an affordability standpoint as part of a development project.

REPRESENTATIVE GROVE: I applaud the title language in here to ensure --- you know, having existed of five years, the Board of Directors needs to emulate and complete a water development plan. I think that's important for the board, to make sure we have sustainable waterfront management moving forward. Have you done any analysis of how many entities are

currently eligible for that across the Commonwealth, off the top of your head?

MS. SCHROEDER: Not to see exactly how many, although it would be interesting to do that and we'd be willing to try. What we do know, and I think what's been alluded to here today, is that this activity is happening in so many places. I do know that in Bethlehem, in Reading, in lots of cities and towns throughout the state there are --- there's activity going on and organizations formed to spearhead it. We would certainly be --- we try to be available as a resource, as I think the organizations in Philadelphia do, too, to the formation and the qualification of other organizations.

REPRESENTATIVE GROVE: And one other question. How fast do you think the \$10 million will be used up if this would be implemented?

MS. SCHROEDER: Great question. Instantly. But there are --- there's so much demand for this kind of work, for this kind of development, for the benefits now that are coming back to the community and to developers.

We know that in Pittsburgh alone there are several projects that are moving of all sizes. The cumulative projected investment is in the hundreds of millions. So there is, again, we think a very appropriately-drafted clause that provides that projects be ready to go.

I would imagine that the number of --- of all of the

waterfront projects that we all know about, I would imagine that the shovel-ready, if you will, eligibility probably narrows down fairly quickly. So we ---. Do you want to ---?

MR. SUKERNEK: Just a point of clarification, Representative Grove. And I think this goes also to ---.

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CHAIRMAN BENNINGHOFF: Can you pull the micro --- I'm sorry I'm being loud. That's for the people behind us, actually.

MR. SUKERNEK: A point of clarification for you and also a question Representative Davidson asked earlier relative to creeks and streams. And the way the legislation is currently drafted, there is no requirement for an organization to use these on projects that are in their backyard. In fact, the idea behind it is that there might be places where there are development plans on a creek or a stream in a suburban county, but they may not have a waterfront development organization that has the experience in doing these projects and understanding the types of permitting issues that take place, native plannings and the design that's required on waterfronts. And the idea is for organizations that have the experience doing this to be able to move out of places like Pittsburgh and Philadelphia and go into some of the smaller communities and assist them to actually implement these projects much quicker than they would be able to accomplish today.

And the other piece is, you know, the access to capital --- or actually to corporate donations, you know, an organization in the center of the state or the north center of the state may not have the access to corporations that are willing to develop to donate large sums of money, but organizations that are in the economic centers may have that access, would then be able to generate the money and take it to portions of the Commonwealth where that money wouldn't necessarily be invested as things stand today.

REPRESENTATIVE GROVE: Thank you.

CHAIRMAN BENNINGHOFF: Representative Evankovich?

REPRESENTATIVE EVANKOVICH: Thank you, Mr. Chairman. Good morning. I have three, I think, simple questions. In the projects that you guys have taken on in the Pittsburgh area, what is the typical ownership situation? Is the land donated to Riverlife? Does it maintain private ownership, joint ownership? Can you explain that and kind of how this tax credit --- portions of this tax credit would ever be used for land acquisition and things of that nature?

MS. SCHROEDER: There is literally no typical ownership structure in Pittsburgh. In the prime study, the area that we've been working in, which is about 13 miles of riverfront, there are well over 30 property owners. There is no requirement. But interestingly enough, for Pittsburgh, for public access along the riverfront edge, there is a setback

requirement but no access requirement. So working with owners, both public and private, and there are at least five public agencies that own property within the center of urban waterfront, as well as a host of private, we're always working to construct a project that will allow public access, whether or not the property is owned by the public. An example might be the casino. We developed a public riverfront. It's actually owned by the casino. There is a lease that's been executed with City Council in order to ensure public access as part of the project. But the project was supported as part of the development at their own cost. So every combination is a little bit different. And does that answer your question? You had a second part.

REPRESENTATIVE EVANKOVICH: I think that answers my first question. The second one is you mentioned setback requirements. Given that your organization typically does work along the river, is there different setback requirements for rivers and streams and things of that nature? And it's actually something that we worked on, we are working on in other committees. What is the cost of compliance for these river development projects? Is it a heavy cost component in your development along the riverfront?

MS. SCHROEDER: As Jay pointed in the ratio, obviously these projects are --- you know, do require significant investment. So I don't want to, you know,

underplay that. But what we're finding is the cost is a small percentage of the overall capital cost of the project. That dollar invested in open space to \$30 invested along the edge gives you some sense of the proportion of a capital development relative to the kind of landscaping bioengineering and infrastructure that needs to take place along the riverfront.

In Pittsburgh --- and I'm sure that every community is unique, we think that the tax credit provides flexibility, to that point. But in Pittsburgh, there is no requirement to invest in riverfront edge. So there's a current development proposed that would have 300 residential units, and it could proceed with no improvement to the river bank, which would mean no riverfront access for a trail, and then the possibility of bank erosion.

From a technical standpoint, we have determined that 95 to 100 feet is a minimum bank --- is a minimum distance of setback from a bank in order to capture storm water, clean and filter it, and also stabilize banks and reinstitute native plant species. I was very interested to read --- a lot of the master plans in Philadelphia hold exactly the same standard of 100 feet. So I think, from a biological and environmental dedication and public access standpoint, that's becoming a standard. But it's not a requirement. It's --- what we've been trying to do is to come to some solution where there's a voluntary partnership between the entity that's developing the

property and the desire to create public access off the edge.

REPRESENTATIVE EVANKOVICH: And lastly, do you think that it would be beneficial in the bill to include some type of a cap per organization? In other words, with a \$10 million tax credit, conceivably on a first come/first serve basis, the first applicant can get the entire tax credit. And the way that I read the language, and the staff can correct me, is that the money has already been spent. So, in other words, you could try to enter into an arrangement with a private donor --- private company donor, that they would donate \$3 million. And because of their application on June 1st or June --- or July 1st from another project in another part of the state ate up that entire tax credit, part of my concern would be that, without some type of a cap, your best intention ---.

MS. SCHROEDER: It would all go to one place.

REPRESENTATIVE EVANKOVICH: Right. Do you think there's some validity to that?

MR. SUKERNEK: I think so. And I'd have to go back and reread the bill. One of the checks and balances that is in this bill is that the donation is not necessarily tied to a particular project. So the donation has to come first. And basically if they want to donate --- an organization wants to donate to save Riverlife to work on a specific project, come give us the money, and we'll work on that specific project.

But if you're investing and the extra benefit that you get from

1 the investing in a waterfront development organization is the 2 additional benefit of a tax credit, you're essentially giving 3 that organization the money to put into a general project 4 bubbles up. So you're not tying the donation to the 5 organization to a donation on the project. And so, one, the 6 donations aren't tied. Two, in order for a project to be 7 approved, the project itself has to get approved by DCED and DCNR. So I think we've built the checks and balances into the 8 9 bill so that this type of abuse couldn't take place that you're 10 talking about.

REPRESENTATIVE EVANKOVICH: And I'm not suggesting that it would be abused. It's just that you'd want to make projects --- tax credits on ---.

MR. SUKERNEK: Absolutely.

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REPRESENTATIVE EVANKOVICH: It's something you might want to think about. Thank you.

CHAIRMAN BENNINGHOFF: Representative Dean? And those at the table, we're having trouble hearing you. If you'd pull the mic close to you whenever you answer a question, it would be helpful.

REPRESENTATIVE DEAN: Thank you, Mr. Chairman.

Thank you, Jay and Lisa, for your testimony. I apologize I was late in getting here. So if I ask something that has already been covered, I hope you'll forgive me.

But number one, you have the experience, this

legislation anticipates that it would be through non-profit entities, the donations, and therefore, the tax credit. What's the rationale and the reasoning towards your support for that?

MS. SCHROEDER: The --- and I think we heard from the Schuylkill River Development Corporation, which is a very --- which is a similar organization that has formed for similar reasons, which is that there are very few --- communities of all sizes have very few and precious resources for these --- for this kind of investment. So in many, many places across the state, advocacy has been undertaken by non-profit organizations who can raise funds from a variety of sources and also offer the ability for private --- philanthropy or private contributions to be tax deductible, so non-profit organizations are often serving as both advocate and broker, if you will, of the partnership arrangement.

They're also guided, of course, by LYTOL (phonetic) to direct resources into the mission, into the restricted mission of the organization. There is --- it's critically important, of course, as Jay was explaining, that this be overseen also by a government agency, so that --- DCED, so that there is plenty of transparency, lots of oversight, and also a statewide view. But I have talked to at least a score of non-profit entities throughout the state that have undertaken public master plans and are working to implement these projects in partnership with government.

REPRESENTATIVE DEAN: It seems to me that the time frame that Riverlife has been around is historically important and you've seen, I would imagine --- my question is have you seen a shift in the will and the ambition of communities to create more livable communities through the very type of development you're talking about?

I was involved in the advocacy in my neighborhood, a suburban community here outside of Philadelphia, for investment back in the '90s through the ISTEA legislation for trails, bike pads and bikeways, and there was the resistance that you detailed for the Chairman. Now, oh, it sounds great, but not in our own community, and I don't want to make these connections. But I feel like I will --- and because of the real value that these things add to the community, has shifted. Has your experience in the last 15 years proved that?

MS. SCHROEDER: Absolutely. And I think part of it is that more and more people experience access now to the water, so it has built an appetite for people to use the water for both recreational purposes and also businesses find that locating business on the water is a great attractor for employees. So now we're seeing the evidence. And it's like any other form of momentum. It can be exponential over time.

It may be important to point out and also encouraging that when Pittsburgh started to look at the possibilities for riverfront revitalization, the city was in

the worst shape it may have ever been in economically. It was under, you know, oversight by the Commonwealth and in a state of fiscal distress, and so there was a feeling that it was hardly an optimistic time. And I think that the combination of having the public come forward and be asked aggressively to share what their aspirations were for the community and for connecting neighborhoods to the rivers was helpful, as was having a group of citizens dedicated to sticking with it over the long term until you got to the point that was ascribed on the Schuylkill River, where you can take a boat ride and you can see the distinction in properties before and after and you can see what's possible once these partnerships come together and make collective investments.

There is a nationwide movement to reclaim waterfronts. It started 30 or 40 years ago. We're all part of it. But I think in my personal and professional experience, what's happening now is really a recognition on behalf of individual citizens that this makes life better. It makes life better for their families. It's a legacy for their children. It's something that we've all experienced somewhere, somehow along the way, and it's a way of knitting our cities back together and making them better than they were before.

REPRESENTATIVE DEAN: I agree with you. And one of the things that I noticed is that, as the communities do reconnect, that I think we've seen the national trend, young

people want to go and have jobs and employment where these kinds of developments are taking place. They also want to use, you know, different modes of transportation, whether it is walking or biking or public transportation. Those connections really matter to the younger population. So we get more people seeking jobs in these waterfront developed areas, I think.

Is there any impact, have you seen it, on crime rates from your development? Does the city reveal any shift in crime rates?

MS. SCHROEDER: Great question. You know, we had researched that. What --- in Pittsburgh, the pattern is typically going from, and I think one of the testifiers said this, from zero people to many people. So it tends --- that tends to be a great formula in terms of increasing safety, visibility and vitality.

I will agree that we have not been aware nor can I think of a crime issue related to reclaiming these waterfronts, but it's certainly something that we can look into with security and law enforcement and see what their feeling is about it at that point. Thank you very much.

<u>CHAIRMAN BENNINGHOFF:</u> Representative Keller, I believe.

REPRESENTATIVE KELLER: Thank you, Mr. Chairman.

And I want to thank all the testifiers. Lisa and Jay, I appreciate what you had to say and the success in Pittsburgh.

We talk about the investment and how it creates revenue and jobs and also increases property --- property values in these areas. In Pittsburgh, was there any local governments that actually contributed incentives in the form of taxes --- or, you know, that helped these areas along the Allegheny and Ohio Rivers, as you mentioned?

MS. SCHROEDER: The signature project in which the city invested not revenue but a tremendous amount of leadership in working at the state level and at the federal level to bring resources to Pittsburgh's waterfronts is the North Shore Development, where the --- where Heinz Field for the Steeler Stadium and PNC Park for the Pirates was built, and then a state-of-the-art riverfront park connecting them, which really changed the paradigm in Pittsburgh for riverfront design and access. And one thing that's very interesting is the philanthropic sector contributed \$14 million to the capital cost of the park connecting the stadiums. So again, it was --- you know, it was truly a partnership.

Since that time, the city is our partner in terms of working on design issues, on implementation issues. We're working hard to connect regulations that surround storm water and environmental indication, and so we have a constant tag team from a regulatory and oversight standpoint between developers and the city and ourselves as projects are executed. Has there been any municipal resources, actually?

MR. SUKERNEK: There have not been --- to my knowledge, there have not been city tax credits or issues in relation to the development, but there have been other tax credits, like the historic tax credit used on many of the renovation projects along the riverfront.

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REPRESENTATIVE KELLER: And they would have been federal or state credits. And I guess the value I'm asking --if I can make a point. In order to help the dollars in this tax credit go a little farther and then get a little more work done, if this is beneficial and it benefits the communities where the work is happening, shouldn't they have a little skin in the game, so to speak? I mean, it's really not costing They're just doing the same thing the Commonwealth is doing. And if you're saying there's value in it for the state to do it and it improves these communities, I certainly think that --- and I don't know if we should think about qualifying this, that there be a certain amount of local help along the same kind of lines as either a property tax credit or some of those things from either a school district or a county government or a city government, wherever the municipality is or the political subdivision whatever is happening. I just think that it's an interesting thing because a lot of times I hear, oh, goodness, we're taking our money and we're building --- you know, you mentioned Heinz Field and those areas. We're building these stadiums. You know, we're using, you know,

whether it's tax credits or whatever, but the local community had a little skin in the game because, yeah, it does benefit them also, and here's what the local people are putting up or guaranteeing, as well as the state or federal. So your perspective on whether you think that will be beneficial or not --- or should I say the drawbacks or the pluses to that?

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MS. SCHROEDER: Well, I think that it's a very smart I think the skin in the game from all sectors is question. really important for lots of reasons. And we would be certainly willing to think through that. As you're talking, one of the things that's going through my mind, quite honestly, is that in my --- in the last 20 years, my experience is that cities don't have money. And that sounds flip, but I mean that --- I mean that very seriously. So determining how they have resources and they have the ability to enact requirements and quidelines in some cities in other states will exact --- have developers' actions where developers are required to invest in riverfront edges. So I think there is probably --- there are probably a number of ways that cities and towns could be engendered to come forward with commitments and skin in the game, as you say. I think it's a good concept, and we'd be delighted to help think through that.

REPRESENTATIVE KELLER: Thank you.

CHAIRMAN BENNINGHOFF: Any other members? I want to thank Jay and Lisa ---. I just want to make sure I pay

attention. My Executive Director says Margo Davidson. He's very astute, too. Representative Margo Davidson.

REPRESENTATIVE DAVIDSON: Thank you, Mr. Chairman.

Thank you again for your testimony. And thank you for your follow-up response to the question I asked earlier. And just to piggyback on that a little bit more, when you talk about the experience of these riverfront --- waterfront corporations, I would --- it seems that they do also have experience dealing with a number of different entities to get a development project done. Would that also include working with local non-profit organizations? So if you would come into an area, would you see a problem in working with the local non-profit development organizations that might not have necessarily done a waterfront project but are interested in developing the waterfront property in their area? Can you speak to that?

MS. SCHROEDER: We'd be delighted. It would be a great opportunity and a challenge as well to figure out how to make this kind of work go forward in different locations and different circumstances.

We have, as an organization --- because we raise our support and we're committed to results to the donors, we have focused without our prime area, our prime location for implementation. At the same time, one of the things we try to do and really a prime reason behind our publishing these design guidelines is to take the knowledge and the experience that we

gather along the way and disseminate it as broadly as possible. What you're talking about is really a much more direct relationship, where we could work with organizations and help build capacity. And that certainly is very much within our non-profit mission and also within the range of the passion for what we like to do. Do you have anything to add?

REPRESENTATIVE DAVIDSON: Thank you.

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CHAIRMAN BENNINGHOFF: Thank you very much. you were speaking, actually returning some information to Representative Dean, you talked about the crime statistics. And I think our little sidebar was more about the fact that I would look at that as probably enhancing the area there and having a presence probably reduces that. But I thin it would be interesting to know that. But if you are able to take the time to look into that some time, I'd also encourage maybe sharing the ability to obtain the acreage value of properties. You know, I'm thinking about this little river where I have seen before and afters. I think that's kind of a self-diagnostic story in itself. You can see that if I'm the next house down that hasn't been improved, I'm almost --- must think, geez, if I see this guy's value --- \$20,000 property now has gone up to \$120,000, maybe it's worth my investment. think that's all I gave behind Representative Killion's bill, is to be a catalyst for that type of thing. For those of us who don't see it on the forefront every day, maybe we don't

think locally about that. But I think those two statistics would be neat to be able to look at. It really would be self-diagnostic.

MS. SCHROEDER: And you may have heard our sidebar, which was exactly on that line. One city that we know that has done what you're describing is Chicago as part of looking at and evaluating the investment in completing their riverfront, the last six blocks of their riverfront. And we've been talking about committing to an analytic study in Pittsburgh that would look for --- so far we've counted backward. We've been able to look at it, when we built it, they came. But absolutely, we will immediately implement that study and get the results to you as fast as we can.

Your point about crime as well, there have been a number of comments and questions about long-term sustainability and maintenance. I think that presence on the trails for security, as well as for maintenance, is a challenge that we're all facing. And I hear this from all over the country. So part of this endeavor is to be that long-term maintenance of a more heavy use, more crowded, lots more activity, and how do we keep that going.

CHAIRMAN BENNINGHOFF: Almost self-policing?
MS. SCHROEDER: Right.

CHAIRMAN BENNINGHOFF: Anything else from the members? Representative Killion? Want to vote?

I want to thank the members to take the time to come here. I want to take our gracious host for hosting us here at this wonderful facility, Representative O'Brien for being our host Representative. And we look forward to discussing this a little bit more. This meeting is officially adjourned. Thank you.

MEETING ADJOURNED AT 11:54 A.M.

CERTIFICATE

I hereby certify, as the stenographic reporter, that the foregoing proceedings were taken stenographically by me, and thereafter reduced to typewriting by me or under my direction; and that this transcript is a true and accurate record to the best of my ability.

Sauch Went