

Local Development Districts

Federally designated by the Appalachian Regional Commission, the seven Local Development Districts (LDDs) serve fifty-two of Pennsylvania's counties. The LDDs are organizations through which counties share information, address common concerns, and develop regional responses to today's critical issues.

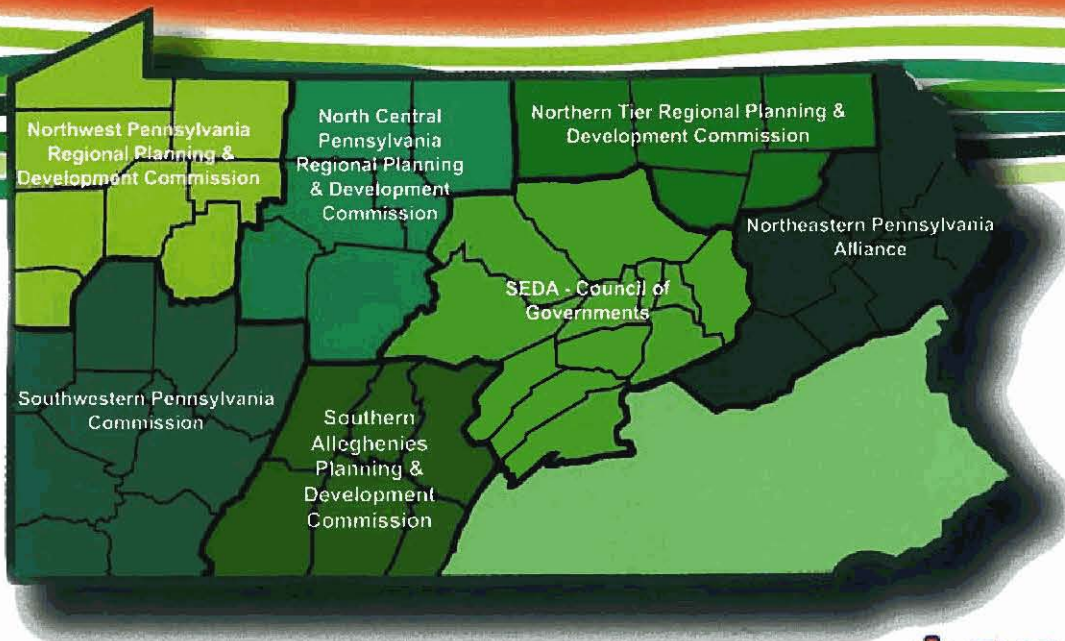
For over 40 years, LDDs have been at the forefront, implementing economic and community development initiatives while coordinating and delivering services on behalf of the Commonwealth and each LDD's respective counties.

www.naldd.org

LOCAL DEVELOPMENT DISTRICTS

**Impact
Report
FY 07-08**

**Local Development Districts
are counties working together...with
Pennsylvania...for Pennsylvania.**



Private Funds Leveraged. Firms are expanding, new companies are forming, and jobs are being created/retained with the help of the LDDs' business financing programs. Programs working with banks and industrial development groups in Pennsylvania's Appalachian counties, LDDs are financing manufacturers, retailers, research and engineering firms, agricultural businesses and more. The result is growing companies, solid jobs, and strong communities.

Jobs Created: 1,396
Jobs Retained: 5,289

\$63.4 Million



"NEPA Alliance helped us to move our family owned business forward. The loan enabled us to expand our collision and repair center as well as our earning potential. Thanks for everything!"

- Todd and Denette Dixon, Owners
 Dixon Automotive Service Center & Collision Repair
 Lackawanna County

\$1 Billion



"The international marketing program has provided Acutec with numerous services; all in which are pivotal in expanding our market outside the United States. They have successfully found sales representatives in Europe, Israel and Japan, which are actively and aggressively bringing new business for Acutec, and have also provided us with answers to many of our questions regarding the exporting process and costs."

- Robert Smith, President
 Acutec Precision Manufacturing, Inc.
 Crawford County

International Sales Reported.

The LDDs serve as the primary source for export assistance, conducting export readiness assessments, identifying market expansion/development opportunities, providing trade leads and assisting with the preparation of global sales strategies.

Jobs Created: 788
Jobs Retained: 2,780
Increase in Export Sales: 16.8%

→ Government Contracts Awarded.

Through the LDDs' Procurement Technical Assistance Centers (PTAC), businesses are gaining a share of the \$400 Billion federal marketplace, as well as securing state and local government contracts. The LDDs provide services such as individualized counseling, electronic bid matching, interpreting bid packages, identifying new market opportunities and assisting with the registrations necessary to procure government contracts.

Jobs Created: 1,054

Jobs Retained: 2,761

Increase in Government Sales: 23.3%

→ Communities Being Served.

The LDDs are addressing the issue of broadband aggregation through the eCOMMONwealth and Bona Fide Retail Request (BFRR) Programs. Through these state-funded initiatives, broadband need is identified, demand is aggregated, and demand is presented to the appropriate broadband provider.

New Broadband Communities: 71

→ 331



"With SEDA-COG's assistance, high speed Internet service was made available where I live near Middleburg. They provided us the information, maps, forms, and other materials we needed, and helped us through the entire process. Now, when necessary, I can work from home, accessing data and other documents I need from Cooperative Extension's network."

*- Kathleen Weller, Program Aid
Penn State Cooperative Extension
Snyder County*

→ \$866 Million



"There was a state contract that I knew was coming up for bid, but I had no idea how to go through the bidding process. The contract helped us grow our programs in a very mission-specific way and enabled us to add two full-time employees and prepared us to bid on additional state contracts that are a good fit for us. Without SAP&DC, it would have never happened."

*- Leah Spangler, Executive Director
The Learning Lamp
Cambria County*

Business Retention & Expansion Program

With the goal of enhancing the efficiency and effectiveness of efforts to retain and grow existing Pennsylvania businesses, the Business Retention and Expansion Program (BREP) is the most aggressive job retention program in the country. Of the ten organizations across the Commonwealth that manage and implement this program, five are LDDs.

BREP Interviews: 3,306

Transportation

As designated Rural Planning Organizations (RPO) and Metropolitan Planning Organizations (MPO), the LDDs are working in concert with our counties, local governments and PennDOT to establish transportation priorities for our regions. The LDDs also provide training through the Local Technical Assistance Program (LTAP), which provides technical information and proven technologies dealing with roadway maintenance and safety methods to meet the growing demands on municipal governments.

Traffic counts conducted on behalf of PennDOT: 431

LTAP training sessions: 84

Municipal personnel trained: 1,516

Keystone Opportunity Zones

Keystone Opportunity Zones are defined parcel-specific areas with greatly reduced or no tax burden for property owners, residents, and businesses. The packaged partnership of state and local incentives have resulted in billions of dollars invested and thousands of jobs created since the program's inception in 1999. In many cases, LDDs serve as the single point of contact managing the KOZ process on a regional level.

Total Capital Investment Since Inception: \$3.16 Billion
Net Job Creation Since Inception: 9,379

Entrepreneurial Assistance

Many of the LDDs have developed programs to assist entrepreneurs to establish and develop their business. These programs include partnerships with local universities for research and development, micro-loans, entrepreneur clubs, and specialized trainings and workshops.

Entrepreneurs assisted: 575

Tourism Industry Development

LDDs are leading efforts to build trails, recreation and visitor service facilities. These efforts will be supported by coordinating aggressive marketing campaigns and funding opportunities to move this industry forward.



"The availability of financing for tourism related businesses through the First Industries Fund was a great help to us. Our private lender was able to participate with this fund, North Central, the Jefferson County Development Fund and the Small Business administration to coordinate a funding scheme that was acceptable to all concerned."

*- Deb Adams, Owner
Gateway Lodge
Jefferson County*

→ **753**



"Thank you for making grant monies available to maintain and expand my computer hardware and software needs. I have a very limited budget and the grant incentive program offered by you is both needed and appreciated. I also appreciate the seminars offered. It's good to learn how to use the software to its full potential!"

*- Barbara Truax, Secretary
Eaton Township
Wyoming County*

→ **Local Officials Trained.** Through the Municipal Technology Assistance Program (MTAP), the LDDs are helping municipalities overcome technology challenges by providing hardware and software grants, software training, and Internet and website development assistance.

Energy Efficiency

This LDD program is designed to help local governments, schools, and hospitals reduce their operating costs and energy consumption through education, training, and service delivery focused on conventional energy demand reduction. Work elements include, but are not limited to, utility bill analyses, energy assessments, workshops, and bulk purchase consortiums.

Individuals Trained: 877
Bulk Purchase Savings: \$364,200

"The utility bill analysis report SPC provided through their Municipal Energy Savings Program will greatly enhance our ability to quickly review and analyze our electrical usage across all of our accounts throughout Green Tree Borough. The report also provides us with clear evidence that current energy savings programs that have been instituted in the borough are working and lower energy costs are a result. We hope to put the further recommendations that SPC provided into practice in an effort to utilize energy to its most efficient and cost effective potential, effectively saving taxpayer dollars in the process."

*- Art Tintori, Councilman
Green Tree Borough
Allegheny County*