

COMMONWEALTH OF PENNSYLVANIA
HOUSE OF REPRESENTATIVES
SUBCOMMITTEE ON TRANSPORTATION SAFETY

IN RE: EMISSIONS INSPECTION

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STENOGRAPHIC REPORT OF HEARING
HELD IN ROOM 418 MAIN CAPITOL
BUILDING, HARRISBURG, PENNSYL-
VANIA, ON TUESDAY,

FEBRUARY 25, 1992
10:00 A.M.

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HON. KEITH R. McCALL, CHAIRMAN

MEMBERS OF SUBCOMMITTEE ON TRANSPORTATION SAFETY

HON. DICK L. HESS
HON. JOSEPH F. MARKOSEK
HON. GREGORY M. SNYDER

ALSO PRESENT:

HON. PETER J. DALEY II
HON. RICHARD HAYDEN
ROBERT J. HOLLIS, EXECUTIVE DIRECTOR
NORTHEAST DELEGATION
PAUL LANDIS, MINORITY STAFF DIRECTOR
PAUL PARSELLS, EXECUTIVE DIRECTOR, HOUSE
TRANSPORTATION COMMITTEE

REPORTED BY
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02-06-034

1 CHAIRMAN McCALL: The hearing of the
2 House Subcommittee on Transportation Safety will
3 now come to order.

4 Allow me to welcome my distinguished
5 colleagues. To my left is Representative Hess who
6 is the Minority Chairman of the Committee.

7 In the back row we have Representative
8 Markosek. Paul Parsellis who is the Executive
9 Director of the House Transportation Committee.
10 And to my extreme right Representative Dick Hayden
11 who is doing some legislation on the Clean Air Act
12 Amendments also.

13 The purpose of this public hearing is
14 to explore the impact of the Federal Clean Air Act
15 of 1990 as it relates to Pennsylvania in one
16 specific area.

17 As most of us know the Clean Air Act
18 of 1990 impacts on all of us in many different
19 ways. However, the charge of this Subcommittee is
20 to analyze and define how the issue of mobile
21 source emissions can be controlled and reduced in
22 order to meet Federally mandated guidelines.

23 The Clean Air Act Amendments,
24 otherwise known as the Clean Air Act of 1990, was
25 signed into law on November 15, 1990. Section 103

1 of the Act addressed automobile hydrocarbon and
2 nitrogen oxide emissions creating new Federal auto
3 emission standards. Section 101 of the Act
4 outlines a time frame for implementing the
5 legislation.

6 The Environmental Protection Agency
7 was given nine months from the date of passage of
8 the Act until August 15, 1991, to develop and
9 issue minimum standards for inclusion in State
10 auto emission plans.

11 States then had up to one year to
12 develop and submit new proposed standards to EPA
13 that incorporated these new criteria. While
14 states are generally expected to comply with the
15 Federal standards the Act includes criteria for
16 seeking exceptions to the new Federal guidelines.
17 EPA then has up to six months to review State
18 plans and determine whether or not they meet EPAs
19 new minimum standards.

20 New State auto emission plans are
21 expected to be implemented no later than two years
22 from the date of enactment of the legislation, or
23 November 15, 1992.

24 Currently annual auto emission tests
25 are required in only eleven counties. These tests

1 are performed at State authorized motor vehicle
 2 inspection stations, typically gasoline stations
 3 and auto repair shops at a State regulated price
 4 of eight dollars for each test. However, as a
 5 result of the Clean Air Act of 1990 an additional
 6 twenty-two counties have been included to require
 7 emission testing. That is a total of thirty-three
 8 counties, nearly half of the entire State.

9 Governor Casey has recently written to
 10 William Riley the Administrator for EPA urging his
 11 governmental body to adopt the necessary
 12 regulations in order that Pennsylvania may begin
 13 implementing at the State level the necessary
 14 requirements of the new Federal law to assist the
 15 nation in cleaning up its environment.

16 Federally established deadlines have
 17 been missed which is of great concern to
 18 Pennsylvania in that we risk the loss of millions
 19 of Federal highway money if we do not comply by a
 20 certain date established by the Clean Air Act:

21 Today this Committee hopes to identify
 22 what it is that Pennsylvania has to do in the
 23 mobile source area to comply with the Federally
 24 mandated requirements, and in what time frame
 25 Pennsylvania must act.

1 Pennsylvania does not want to risk
2 losing millions of highway dollars because we have
3 not complied with the new Federal program.

4 You will be hearing today from a host
5 of individuals who are experts in their particular
6 fields. And I want to thank them all in advance
7 for taking time to participate in today's
8 proceedings.

9 With that I guess I should introduce
10 myself. I am Representative McCall the Chairman
11 of the Subcommittee for today's hearing. And I
12 would like to call upon Al Weverstad, General
13 Motors, Director, Emission Compliance Activity,
14 Motor Vehicle Manufacturers Association of U.S.

15 MR. TITELMAN: My name is Bill
16 Titelman. I want to thank you for being with us
17 for the delay as we set this up.

18 I'm an attorney and a partner in the
19 firm of Klett Lieber Rooney and Schorling and I'm
20 here today representing the Motor Vehicle
21 Manufacturers Association of the United States.

22 With me today is Allen Weverstad,
23 Manager of Emission Compliance Activities for
24 General Motors Corporation, and Nancy Hofmeister
25 who is with Fuel Economy and Emissions Control

1 Planning, Ford Motor Company.

2 These people are here today on behalf
3 of the Motor Vehicle Manufacturers Association of
4 the United States. They are both automotive
5 engineers.

6 Before they begin I would like to
7 mention one or two facts just for your
8 information. It is generally believed that the
9 automobile industry is not a significant factor
10 anymore in the economy of Pennsylvania.

11 You should be aware that the aggregate
12 number of manufacturer employees, those are
13 employees who are employed directly by the major
14 American Automobile Manufacturers here in
15 Pennsylvania, numbers over 6500 today.

16 The aggregate number of supplier
17 locations from which they purchase goods and
18 services and supplies in this State is over 2000.
19 And the aggregate volume of purchases by the
20 Automobile Industry from the State of Pennsylvania
21 is over \$3 billion per year. So I would just
22 point out that the automobile industry is still a
23 significant factor in the economy of the
24 Commonwealth of Pennsylvania.

25 I'll ask Al Weverstad from General

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Motors to begin his presentation.

His presentation takes approximately twenty minutes uninterrupted, but he is pleased to answer questions as he proceeds, so feel free to interrupt him if you wish.

MR. WEVERSTAD: Often times it's better if you see something that I haven't explained properly to ask a question at the time. I don't mind that. So with that, let's begin.

First of all, this is a very basic slide and I apologize to those in the back that can't see it, but what we have here is a slide on the problem that we're talking about today and its ozone. And it's not to be confused with the ozone that there's a hole at the poles in Antarctica and potentially one at the North Pole.

This is low level ozone. It's an eye and lung irritant and it occurs, it's not directly emitted by anything. It comes from hydrocarbons and NOX which are pollution given off by automobiles, stationary sources and natural sources. But it occurs when hydrocarbons and NOX are in the atmosphere in the presence of sunlight then ozone is formed. It goes away at the end of the day but it is formed in the presence of

1 sunlight.

2 So one of the factors in ozone
3 formation in addition to manmade and natural
4 sources is the amount of sunlight that we get. One
5 of the reasons that California's data is far
6 different than Pennsylvania.

7 Here's a slide taken in Folcroft,
8 Pennsylvania, which is in the Philadelphia area,
9 which is from 1988, the hottest month in 1988,
10 which was July. 1988 is an important year because
11 it was a high year because it was very warm. And
12 as you can see this line going across is the
13 ambient air quality level that Federal EPA wants
14 us to achieve, and the line is that data point
15 during the summer.

16 You can see it occurs on all days and
17 because of that we would expect that it is
18 sunlight related and is why Tuesday didn't have
19 any non-compliances, etcetera, and Sunday did.

20 What is your problem and how do you
21 compare it to Southern California?

22 I'm going to focus primarily my
23 discussion on the California vehicle. There's a
24 lot of discussion about the California vehicle and
25 that is one of your alternatives.

1 We think it's an expensive alternative
2 that you don't need to take right now, and
3 hopefully we will explain to you why you wouldn't
4 want to do that.

5 What you see plotted here is the
6 frequency of ozone exceedencies. This is the
7 amount of days in which at least one hour exceeded
8 the .12 parts per million requirement.

9 On the left side is plotted California
10 for 1988. On the right side is plotted
11 Pennsylvania.

12 The intention here is to show you that
13 in California 125 occurrences is a normal year.
14 Whereas in Philadelphia, which was the worst
15 location in the worst recent year, there were less
16 than twenty-five. In fact I'm going to show you
17 numbers here shortly that in 1991 the worst
18 location in Pennsylvania had nine occurrences.

19 Those nine occurrences, each
20 occurrence is approximately two hours long on
21 average. So you had eighteen hours out of 8,740
22 hours that you had a non-compliance. The
23 difference is dramatic.

24 It's about seven times as frequent in
25 California and the level is over twice as high of

1 ozone concentration in Southern California as you
2 have here in Pennsylvania.

3 Now that's not to say that any red on
4 that chart is acceptable. We recognize that we're
5 part of the problem, we want to help in the
6 solution, but what we want to do is apply the most
7 appropriate solution to the level of problem that
8 you have.

9 What we've plotted here is some data
10 also from 1988. The red line is 1988. The green
11 line is 1989 in the very same location. And as
12 you can see from 1988 to 1989 the ozone level, and
13 this is the concentration of the highest reading,
14 dropped in every case. And it dropped to the
15 point where you only in 1989 had two locations in
16 the State that had any ozone exceedencies,
17 Philadelphia and Pittsburgh. And the amount of
18 non-compliance has reduced from .2 to the worst at
19 that time which was about .16.

20 I apologize for this next slide. The
21 next slide is fairly detailed and busy but we just
22 received it and we didn't have a chance to replot
23 it. But let me point out the significant things.

24 Over here is the number of
25 exceedencies in a year and over here is the level

1 of the exceedents. This is the worst location
2 that you have in Pennsylvania. Bristol was the
3 worst location. In 1991 there were nine
4 exceedents.

5 The next worst location was Chester
6 which had three. And there were two locations,
7 Norristown and Scranton that had two. No other
8 location had more than one.

9 The level, if you remember what we
10 plotted in 1988 was .20, is now down to .14 as
11 the highest level. Keeping in mind that the
12 standard is .12.

13 What has caused this improvement?
14 Primarily two or three things. Number one, 1988
15 was an extremely hot sunny year. It exaggerated
16 the normal condition. If we plotted ozone over a
17 long period of time you would see that the highest
18 years were in the early '70s and it has been
19 reducing ever since. There was a blip in '88 but
20 it's more weather related than anything else.

21 The second thing that happened was RVP
22 control. The oil companies implemented re-vapor
23 pressure control, which is the volatility of the
24 fuel, the tendency for it to evaporate. That was
25 reduced and there was less evaporative emissions

1 and that showed up in the levels.

2 And the final thing is the turnover of
3 the vehicle. As we remove the old pre-1982
4 vehicles from the fleet emissions are coming down
5 naturally.

6 Furthermore, in 1990 the Clean Air Act
7 was passed that reduces exhaust emissions from
8 vehicles one more time. At the present time from
9 unregulated levels the automotive industry has
10 reduced hydrocarbons 96 percent. The Clean Air
11 Act will make us reduce it to 98 percent. So
12 we're shaving away at the last fraction, and we
13 all know that that's the most difficult fraction
14 and the most expensive.

15 We have a second chart of other
16 locations but they're all zero so there's no need
17 to talk about that.

18 Based on 1988 data which goes away
19 sometime during this year, this is the areas of
20 non-compliance, the worst area, the most severe is
21 in the Philadelphia area in the south. The rest
22 of the areas are relatively clean with attainment
23 dates in 1993 and 1996 as planned. And it appears
24 that with the normal turnover of vehicles you're
25 going to be very close to achieving those targets.

1 You have until 2005-2007 in Philadelphia to bring
2 that into attainment.

3 This shows the clean fuel low emission
4 vehicle rollout by county in the state and this as
5 a time line. These are when these counties need
6 to be in compliance. 1993 is for all of the
7 counties in blue. 1996 are the counties in
8 brown. And the 2005 are the counties in red.

9 I would like to point out that the
10 California vehicle option begins in 1993, but with
11 only ten percent of the new vehicles sold being
12 transitional vehicles. These are not true low
13 emission vehicles but they are reduced over the
14 Federal standards, and they're only ten percent of
15 the new vehicles sold.

16 In 1996 you get the first official low
17 emission vehicle and then only twenty-five percent
18 of the vehicles sold. And at our present selling
19 rate that's not a big impact unfortunately for all
20 of us.

21 The point of this slide is to say that
22 these counties will absolutely see no benefit of
23 low emission vehicles because they won't be in
24 sufficient number to impact the air quality. And
25 these counties have plenty of time, particularly

1 if you waited the first few years without
2 California low emission vehicles you are allowed,
3 to jump into the program at any time in progress.

4 So our point out of this is that the
5 area that needs it you have time to introduce it.
6 The other areas are going to be in compliance well
7 before that.

8 What is this California program and
9 what is the status of the program?

10 One of the things we'd like to point
11 out is that the California program that we talked
12 about is not fully defined today.

13 This is a time line chart of when they
14 were supposed to have things done and how they are
15 going. They have set the numbers and the
16 numerical standards have been set and have been
17 reviewed.

18 They have said that they're going to
19 adopt clean fuel, but they haven't defined what
20 the clean fuels are. They haven't defined what
21 the reactivity adjustment factor is, which is a
22 technical term, it's a multiplier that multiplies
23 the tailpipe number times this number to get you
24 the ultimate results. So we don't have one of the
25 most important factors, the reactivity adjustment

1 factor yet. They haven't reviewed that.

2 California recognizes this program was
3 technology forcing. They said that we know that
4 its not done presently but let's force the
5 technology, but as a safety valve we will have a
6 comprehensive program review twice before
7 introduction of these vehicles.

8 The first one was to be held this
9 spring. California has delayed that until this
10 November for a lot of reasons. One of which is to
11 obtain more data as to the technological
12 feasibility of this program.

13 At the present time California has
14 petitioned EPA for a waiver to allow them to have
15 different than Federal standards. That waiver
16 hearing was held last week. It is not expected
17 that EPA will rule on that until sometime this
18 summer. So at the present time there is no
19 approved California program and it's not fully
20 defined.

21 Signing up for the California program
22 at the present time would be essentially signing a
23 blank check.

24 Now this next slide tells you what
25 benefit you might achieve from this on a vehicle

1 basis, but this is the numbers that the proponents
2 of this type vehicle would present to you; not us.
3 Our feeling is that this probably overstates the
4 benefit, but even with that there's not much
5 benefit.

6 What you see plotted here is the
7 vehicle produced in 1988. This is the number that
8 is multiplied times the vehicle miles traveled to
9 give the total inventory to the atmosphere of VOCs
10 or pollution. And in 1988 it was 3.65 grams per
11 mile. 2.59 of which were due to evaporative
12 emission, refueling losses or vapor losses on the
13 vehicle.

14 I would like to point out that this
15 particular part of the pollution is not included
16 in the California plan. The Federal plan and the
17 California plan are identical for this portion of
18 the chart. The tailpipe emissions was what's
19 left.

20 So if you go to 2010 when all of
21 these vehicles will be fully in place, if
22 Pennsylvania and other states allow the Federal
23 Clean Air Act of 1990 to go forward, the vehicles
24 will have their pollution reduced 88.5 percent.
25 So by doing nothing, the vehicles will contribute

1 88.5 less on a vehicle mile traveled basis.

2 If you go forward with the California
3 program the proponent states that you'll gain
4 another percent and a half improvement.

5 We think that that might be an
6 overstatement, but certainly additional percent
7 and a half improvement is not going to be without
8 cost. And that's what our next slide will show.

9 The cost of this program according to
10 an outside consulting group from the University of
11 Michigan called the Automotive Consulting Group,
12 from our standpoint they picked a terrible name.
13 It sounds like they work for us, but in fact they
14 are associated with the University of Michigan and
15 are a totally independent group, went in and said
16 let's guess the cost or the price to the consumer
17 of the new technology required to meet these
18 standards. And at the time they did the study
19 California said all you need to do is add an
20 electrically heated catalytic converter to the
21 program.

22 DEC is what the State of New York says
23 it will cost for these components, and they
24 estimated a cost at \$290. The Automotive
25 Consulting Group estimated the cost at \$1000. Our

1 estimates are probably a lot closer to the ACG
2 because they left out certain things to have this
3 electrically heated catalyst.

4 The way the system works, when you get
5 in your car in the morning and start the engine
6 most of the tailpipe pollution occurs while the
7 catalytic converter is warming up to temperature.
8 So the intent of an electrically heated catalyst
9 is to take a battery and energize the catalytic
10 converter in twenty to thirty seconds.

11 What it's going to do is take the
12 catalytic converter temperature from whatever
13 ambient it is, maybe ten degrees, and raise it to
14 600 degrees in twenty seconds. So you can
15 recognize that's going to take a lot of energy,
16 We need another battery to do that.

17 It's going to take wiring and cable to
18 get that down there. It's going to take not an
19 extra alternator but a bigger alternator. It's
20 going to take a remote starter.

21 We at General Motors have had a lot of
22 experience with diesel engines in the early '80s
23 with glow plugs. And anyone that's ever owned one
24 of those vehicles can say boy I hated it when I
25 got out there in the morning and I saw this little

1 light that said wait to start. Nobody wants to
2 wait even twenty or thirty seconds to start. We
3 want a push button start when we come out the
4 door. When you add up those component costs it's
5 a thousand dollars.

6 Now I also would like to point out
7 that at the waiver hearing the State of California
8 admitted that it's going to take more than a
9 electrically heated catalyst to meet their numbers.

10 The electrically heated catalyst is a
11 good start and the biggest component, but it's
12 going to take additional costs and additional
13 hardware besides that.

14 Now what will that cost do to us in
15 the business, dealers and the air quality? The
16 same consulting group said that if you raise
17 prices a thousand dollars you're going to lose
18 another ten to fifteen percent of sales.

19 That impacts us from a bottom line
20 standpoint. It impacts you from a sales tax
21 standpoint. And it impacts dealers that may be
22 what's keeping them in business now. And it will
23 also impact air because those cars that aren't
24 bought will be the ones that actually continue to
25 clean up the air.

1 Now what is the benefit of the program
2 in our opinion? What we have plotted here is the
3 total fleet. This is the grams per mile that you
4 would multiply by and it's plotted from 1995
5 through 2010.

6 It includes a couple of assumptions.
7 It includes the assumption that there still is a
8 pollution problem in the year 2003 and Federal
9 tier two standards kick in.

10 We think that's a fair assumption
11 because if you need a low emission vehicle program
12 you obviously are going to be out of compliance
13 and would need the tier two standard.

14 The tier two standard is a default
15 mode. EPA must go forward with tier two unless we
16 can prove that it's impossible to do or it's of no
17 benefit. And in either case we don't think that's
18 a likely outcome.

19 So if you take a look at the green
20 line that's what happens to the inventory if you
21 do nothing and let the 1990 Clean Air Act take its
22 place.

23 The red line which you can see a
24 little bit below here and a little bit above
25 there, is what would happen if you take the

1 California program and assume it deteriorates at,
2 the rate that EPA, who I might point out is the
3 ultimate judge on this, would expect. It's
4 essentially the same line. And the blue line is
5 the deterioration or the aging process that
6 California anticipates.

7 In order to prove the benefit of the
8 program California said that not only will you
9 make the emissions better when you start the
10 vehicle, but you will develop technology that
11 makes it age more gracefully. We don't think
12 that's possible.

13 Now that outcome doesn't make a lot of
14 sense because you drop the tailpipe standards in
15 half and in half and you don't see any benefit.
16 How could that be? so I'll try to give you some
17 background.

18 One of the things that I will point
19 out is that in the entire, there's a word called
20 ROMNET, it stands for Regional Ozone Model,
21 Northeast Transport. It's a mathematical model
22 that EPA conducts that tries to predict what kind
23 of ozone will happen in the future.

24 Remember that we don't give off ozone
25 from vehicles or from stationary sources; so you

1 need a math model to try to predict it. It's a
2 very complicated model and it's a model that is
3 constantly being improved. In fact there's going
4 to be a major step taken hopefully this summer as
5 they upgrade it.

6 If you take a look at the 1985
7 inventories over the entire region the VOCs come
8 from a lot of sources as we pointed out. On an
9 average over the Northeast Region fifty-six percent
10 of the VOC's come from natural sources. They come
11 from trees. They come from swamps. But obviously
12 there isn't anything we can do about that and
13 there's nothing that we want to do about that.
14 And also in urban areas that ratio changes.

15 So for purposes of this evaluation
16 we're going to assume downtown Philadelphia and
17 there the natural contribution is far less. The
18 natural contribution of downtown Philadelphia is
19 about twenty-six percent. Seventy-four percent of
20 the precursors or of the pollution is manmade.

21 Of that seventy-four percent, thirty-
22 four percent of that is from highways, mobile cars
23 and trucks. Forty-percent is from factories,
24 stationary sources.

25 So we're thirty-four percent of the

1 problem in the urban area; less in the more rural
2 areas. But of that, as we pointed out earlier,
3 we're only a portion of it as the California law
4 emission vehicle aimed at. Twenty-five percent of
5 the mobile contribution in 1985 was from
6 evaporative emission of the total. And only 8.8
7 percent was from exhaust tailpipes. So this
8 emission standard is aimed at only 8.8 percent.

9 Now the real question would be not
10 what it was in '85, but what's it going to be in
11 2010? How much would these low emission vehicles
12 impact the year 2010?

13 So we take those numbers that we
14 plotted before. We keep the natural sources the
15 same, the total contribution, it ends up the
16 percentage is larger but the percentage is larger
17 because everything else is reduced. So if you
18 keep that constant and you reduce the total pie,
19 the natural becomes a bigger percentage.

20 So that in the year 2010 assuming that
21 we've been successful half the pollution will be
22 from natural sources in Philadelphia. Thirty-three
23 percent will be from stationary sources. And
24 eighteen percent will be from mobile sources.

25 Of that eighteen percent, fourteen

1 percent is evaporative and only four percent is
2 exhaust.

3 Now when you take into account that of
4 the exhaust there is reformulated gasoline impact
5 and there are vehicles, only new vehicles meeting
6 the standard for this impact, Pennsylvania in 2010
7 any benefit that we showed for low emission
8 vehicles is multiplied by this. Tailpipe
9 contribution is only 1.4 percent.

10 So if you have a seventy-five percent
11 improvement in emission standards, you take
12 seventy-five percent times 1.4 percent and that's
13 the impact on the total VOCs.

14 So the summary of that slide is that
15 if the left program is adopted Pennsylvania will
16 spend additional dollars for each car, about a
17 thousand dollars a car. They'll spend additional
18 dollars for fuel.

19 We've calculated the fuel economy loss
20 for the added weight and the additional electrical
21 load, and the cost of the reformulated gasoline
22 over the useful life of the vehicle will increase
23 the owner's cost another \$1400.

24 So the owner of these new vehicles are
25 going to be faced with almost \$2400 additional

1 cost to gain less than two percent. In fact to
2 gain less than one percent in the total VOC
3 inventory.

4 Now there are other ways to achieve
5 the benefits needed and our suggestion is that the
6 State of Pennsylvania look at all of them and pick
7 the ones that are most appropriate and easiest to
8 implement for you.

9 For example, in 1990, thirty-five
10 percent of your cars were driven only twenty-six
11 percent of the miles. These are the vehicles
12 older than 1982. But they contributed nearly two-
13 thirds of the hydrocarbons and VCO's and over half
14 of the NOX. So the problem is old cars. And
15 those old cars are going to filter out of the
16 fleet on their own. Hopefully there are ways we
17 can accelerate that removal from the fleet, but
18 they will filter out of the fleet.

19 We think that the California vehicle
20 is like salting your food before you taste it. We
21 think that if the Clean Air Act is allowed to run,
22 its course, with your level of non-compliance you
23 will be in compliance with other processes well in
24 time and you won't need to do this.

25 MR. TITELMAN: Al, I'd like to

1 interrupt you with a question if I could.

2 MR. WEVERSTAD: Sure.

3 MR. TITELMAN: As you said the other
4 day to me, that the effect of removing one pre-
5 1982 car from the road.

6 MR. WEVERSTAD: Yes, let me give the
7 number. One of the things we calculated was what
8 is the benefit of this reduced tailpipe number
9 vehicle in 2010 over a Federal vehicle? Then we
10 compared that to removing one pre-1982 vehicle
11 from the road.

12 It ends up that it will take 122 low
13 emission vehicles to equal putting one pre-1982
14 car on the road. So we've got to do a lot of car
15 sales in order to impact removing these old cars.

16 What happens if you wait two years and
17 then decide we've got a problem. We need to have
18 these California cars?

19 Well first of all you jump into the
20 program in process. You would begin at twenty-
21 five percent LEVs. You would miss the first two
22 years of TLEVs, ten percent and fifteen percent of
23 your sales. And what would the impact be on the
24 total inventory? You can't calculate the
25 difference. The impact is so small because of the

1 phase-in that there would be absolutely no
2 difference at all.

3 That's it. We'd be happy to answer
4 questions. We would also be happy to come back
5 again, go through details.

6 We've worked with the DER. Found that
7 they're very helpful and very positive people. We
8 will be happy to continue that process.

9 MR. TITELMAN: Al, could you briefly
10 comment on the Industry's position with respect to
11 the enhanced inspection and maintenance program?

12 MR. WEVERSTAD: Our feeling of that
13 enhanced inspection and maintenance is as EPA
14 pointed out, more cost beneficial than going to a
15 low emission vehicle program. And it's a good way
16 to remove some of the polluting vehicles or at
17 least identify them.

18 What we think you ought to do though
19 is look at the benefits that you need and then
20 look at what benefits are possible, and what costs
21 are associated with it and then pick the right
22 solution to your level of problem.

23 You really need to know where you're
24 going to be in '93 and in '96 from a pollution
25 level standpoint. And you need to know what the

1 impact of each of these potential solutions are.
2 And then choose the right hammer for the size nail
3 or the size problem that you have. Don't hit it
4 with a sledgehammer if you can hit it with a tack
5 hammer.

6 MR. TITELMAN: Al, one other thing I'd
7 like you to observe on. What's happened, what is
8 it that has happened to the aging of the fleet as
9 a result of increasing costs of automobiles over
10 time?

11 MR. WEVERSTAD: We looked at that and
12 part of the reason that we're not as successful a
13 company as we used to be is that people hold onto
14 cars a lot longer.

15 In 1970 one percent of the vehicles
16 were fifteen years or older. In 1990 eight
17 percent of the vehicles were fifteen years or
18 older.

19 We like to think that it's because we
20 build our cars a lot better and they last a lot
21 longer; but realistically it's because people can't
22 afford them as well as they could in the past.

23 CHAIRMAN McCALL: Questions? Dick.

24 REPRESENTATIVE HESS: You raised and I
25 think EPA also raised the issue about retiring

1 older cars.

2 I live in the City of Philadelphia.
3 An environmental group, The Clean Air Council,
4 sued Pennsylvania for failing to comply with
5 ground level ozone under the 1977 Act. The case
6 has been kicking around but during the course of
7 the negotiations over a consent decree, this was
8 not an attainment issue, one of the issues being
9 discussed was in fact the issue you mentioned,
10 which is retiring older vehicles.

11 The information that this attorney got
12 from PennDOT for the five county Philadelphia
13 region, which was the subject of the suit, showed
14 that since November of 1990 there were 26,400 cars
15 registered that were pre-1970. The total cars
16 that were pre-1981 were 417,000 cars.

17 It seemed like a pretty high number to
18 me and if you use your figures here, that it takes
19 one pre-1980 car in terms of your actual emissions
20 offset that you're going to get, you're going to
21 need 122 California low emission vehicles.

22 It would seem that a program which
23 would effectively help to remove these cars from
24 the road would get you 1993 credits toward ozone
25 attainment at a much more efficient rate than the

1 adoption of the California LEV car.

2 My question is have the Automobile
3 Manufacturers Association either as a trade
4 association or as individual companies figured out
5 a way to help underwrite the removal of those cars
6 from the highway?

7 I'm aware of one program funded by one
8 of the oil companies, I guess UNICAL in Southern
9 California, which went into a very successful
10 voluntary program where UNICAL, and I think there
11 were other oil industry folks who put up the
12 money, but the demand for, I think it was around
13 \$500 per car, far exceeded the amount of money
14 that they dedicated for that fund. So I'm
15 wondering if the manufacturers have figured out a
16 strategy perhaps to help us here in Pennsylvania
17 help retire these cars?

18 MR. WEVERSTAD: We have wrestled with
19 that internally just slightly. There are some
20 problems associated with that for automobile
21 manufacturers primarily because if we put a \$500
22 bounty on it the administration of that program is
23 something that would be difficult for us to do.

24 It would obviously have to be--

25 REPRESENTATIVE HESS: We could

1 administer it here.

2 MR. WEVERSTAD: It would have to be
3 done by the DMV. The second problem that we have
4 is that we like to sell new cars and it's hard to
5 associate removing one of those old cars from the
6 fleet and getting a new car sold. But it makes
7 good sense and we talked about it this morning.

8 I'd like to take a pass on it for the
9 present time and take it back and review it with
10 the Motor Vehicle Manufacturers Association and see
11 what we can come up with. I think it's a good
12 suggestion.

13 REPRESENTATIVE HESS: Thank you.

14 CHAIRMAN McCALL: Al, isn't the major
15 difference in the California car a heated
16 catalytic converter?

17 MR. WEVERSTAD: At the present time if
18 you believe California they say that was the item
19 that you needed to meet these standards. At the
20 last waiver hearing they said well it's going to
21 take more than that.

22 I would point out that no one has ever
23 been able to show that they can meet these
24 emission standards for the hundred thousand mile
25 requirement of the law.

1 it ended up that the standard not only
2 was reduced, but that the length of time was
3 doubled.

4 California has one vehicle that has
5 gone 7000 miles that meets the hydrocarbon
6 standard but fails the NOX standard. That's the
7 best data that exists.

8 CHAIRMAN McCALL: And you spoke to
9 reformulated fuel. Is that oxygenated fuel?

10 MR. WEVERSTAD: No, not necessarily.
11 Reformulated fuel defined by Federal EPA is a
12 fifteen percent reduction in mass in the year
13 1996.

14 Essentially cars are going to produce
15 emissions. It's you are what you eat. Depending
16 on the type of gasoline that goes in the amount of
17 pollution comes out the back differently. So
18 Federal EPA has defined the reformulated gasoline
19 to have a fifteen percent mass reduction in '96
20 and a twenty-five mass reduction in the year 2000.

21 It's expected that this is going to
22 cost additional money. You'd have to ask the oil
23 people exactly the cost, but my guess or my memory
24 says its about ten to fifteen cents a gallon for
25 tha

1 California has--

2 CHAIRMAN McCALL: What about the set-
3 up of the car?

4 MR. WEVERSTAD: Pardon.

5 CHAIRMAN McCALL: What about the set-up
6 of the car with that reformulated fuel?

7 MR. WEVERSTAD: The California Vehicle
8 Emission System is designed to operate on
9 California based two gasoline, which the oil
10 companies call severely reformulated. It goes
11 beyond, potentially beyond what the Federal twenty-
12 five percent reduction is. And it's expected to
13 cost maybe twenty to thirty cents per gallon.

14 The vehicle will operate on Federally
15 reformulated gasoline, but we would not honor
16 recall of that vehicle if it was used on Federally
17 reformulated gasoline.

18 MR. TITELMAN: That's a twenty to
19 thirty increase.

20 MR. WEVERSTAD: That's another twenty
21 to thirty percent increase.

22 CHAIRMAN McCALL: But again back to
23 the car. I just find it hard to believe that it
24 could cost a thousand more dollars for a LEV or
25 low emission vehicle car when it seems to me it's

1 just the catalytic converter that we're changing.
2 How do we get to the thousand dollar figure?

3 MR. WEVERSTAD: Let me walk you
4 through the numbers and let me tell you about how
5 finite a slice we're talking about.

6 Remember I said the Federal Clean Air
7 Act takes us from 96 to 98. The Low Emission
8 Program takes us to 99.5 percent. So we're
9 talking the very last fraction.

10 We're talking levels of emissions that
11 first thirty seconds of operation of the catalytic
12 converter. We at General Motors are working--
13 When you go to start your car this afternoon when
14 you go home and you turn the key, the engine will
15 turn over three or four times while the computer
16 determines where the center is so it knows when to
17 fire fuel and when to fire spark to light the
18 match.

19 We're trying to make it so it will
20 start on the very first revolution. We're talking
21 about getting it to start to save you two
22 revolutions on the cold start. Those are very
23 very small improvements but they're very very
24 expensive improvements because they're the very
25 last ones.

1 Now electrically heated catalyst, the
2 catalyst cost on there itself is only about \$220
3 my recollection says, in that range. But then you
4 need all of the attendant it takes to make that
5 operate. You can't just put this on. You've got
6 to run wire to it. You've got to put a battery in
7 the trunk for it. You have to put a shield around
8 the battery because no one wants a battery
9 rambling around in the back.

10 CHAIRMAN McCALL: Do you really think
11 it's necessary to put another battery in?

12 MR. WEVERSTAD: Absolutely. Try to
13 envision something that's ten degrees and in
14 twenty seconds you put energy into it and heat it
15 up to 600 degrees Fahrenheit. Try to imagine it.
16 We're talking on the range of 660 amps. It's a
17 tremendous amount of energy to download into a
18 device.

19 CHAIRMAN McCALL: What I'm getting at
20 is that the bottom line with the California car is
21 basically an enhanced catalytic converter.

22 MR. WEVERSTAD: An enhanced catalytic
23 converter and there will be some other
24 improvements. For example, right now we have
25 throttle body fuel injection which is a fuel

1 injector that you still use as an intake manifold.
2 That will be a thing of the past. We'll have to
3 go to sequential torque fuel injection for every
4 vehicle, so that will increase costs.

5 We'll have to go to ABITs ignition
6 which is angle based ignition timing. So we'll
7 have to know each degree of the engine's spinning
8 so we know exactly what you want out of 360
9 possible degrees its at at any one time.

10 We'll need to know that cylinder to
11 cylinder. And we'll have to be able to control
12 air/fuel ratio very very closely.

13 In fact one of the things that we've
14 seen in calibrating this is that the same
15 calibration will make a car pass on one car, you
16 put an identical car next to it, you pull out the
17 hardware and put it on that car, it no longer
18 passes. Car to car variation has to be non-
19 existent to meet these numbers.

20 These levels of .04 grams per mile,
21 it's going to even require a different emission
22 lab because the level of emissions is so small we
23 can't even measure it at the present time.

24 CHAIRMAN McCALL: You spoke of the
25 evaporation being a major contributor to the grams

1 of VOC's. What about introducing a larger,
2 canister into the car, would that help?

3 MR. WEVERSTAD: Not necessarily. The
4 point of that is that there are additional
5 requirements for evaporative emission, and we're
6 taking those.

7 There is a new test procedure. We're
8 going to do what we call a real time diurnal
9 program and we are improving the efficiency of the
10 evaporative emissions canister.

11 But that program and the California
12 program are identical. To have the Federal
13 program or to have the California program,
14 essentially you get the same hardware and the same
15 program, and you're going to get that for free.
16 The price of the car may change, but what I'm
17 saying is the state gets it for free.

18 CHAIRMAN McCALL: Thank you.

19 MR. TITELMAN: I'd just like to make
20 if I could one concluding remark on behalf of the
21 Motor Vehicle Manufacturing Industry, and that is
22 that there are many uncertainties in the
23 California program. The magnitude of the problem
24 now and in the future. The magnitude of the
25 benefits, if any. The cost of the program.

1 We do know that there's a two year
2 delay to study and will not adversely affect the
3 potential benefit of the California program.

4 We know that the vehicle price will
5 substantially increase approximately \$1000. The
6 cost of gasoline, twenty to thirty cents a gallon
7 increase. Likely sales loss due to this increase,
8 ten percent.

9 Of the fifteen percent, I remind you
10 that Pennsylvania today employs over 6500 people
11 directly in the automobile manufacturing industry.
12 That there are more than 2000 supplier locations
13 in the state aggregating over \$3 billion in sales
14 that will be impacted by such a decline in sales.

15 And there are other more immediate
16 programs available which will be of far greater
17 benefit, particularly the enhanced inspection and
18 maintenance program and getting old cars off the
19 road at a greater rate of speed.

20 I might point out that New York has
21 legislation to get rid of old cars and that might
22 be a good place to look.

23 Also the Ozone Transport Commission,
24 there was a lot of talk about the thirteen states
25 and the environmental executives from those states

1 agreeing with the California program. The fact of
2 the matter is that if you look at the record of
3 activity you will find that on the California
4 program the states of Maine and New Hampshire are
5 not expecting to take any action this year at all.

6 The Governor in Maine is backing away
7 from the program. Vermont has voted in committee
8 four to two against it. It's dead.

9 Massachusetts did pass the program.
10 The current Governor is reconsidering it. There
11 is a study requirement now which is to be
12 completed soon.

13 Connecticut, the Governor there has
14 held it off. There is a study going on there.

15 In New York while regulations are
16 supposed to be introduced administratively this
17 year, the Legislature is taking serious issue with
18 it and one of the Senators has introduced
19 legislation to require a two year study before any
20 action can be taken.

21 New Jersey, although the regulation
22 was introduced last week, the same questioning
23 process by the Legislature is occurring.

24 Maryland is conducting hearings in
25 February and March on the issue

1 Delaware and Virginia have both
2 decided not to take action this year. The program
3 was defeated in the Virginia Legislature. They
4 both agree that there is not enough data to make a
5 decision now.

6 In Rhode Island no action is expected
7 this year.

8 Those are the states, the other states
9 in the Northeast Ozone Transport commission. And
10 I would point out that our industrially
11 competitive states, states that we compete with
12 for jobs, that our workers compete with for jobs,
13 Illinois, Texas, Ohio, Indiana, West Virginia,
14 Kentucky, Tennessee and North Carolina, not a
15 single one of them plans action to go to the
16 California low emission vehicle.

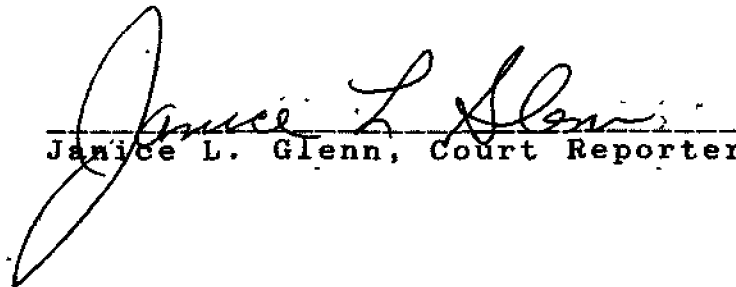
17 I thank you for your consideration.

18 CHAIRMAN McCALL: Thank you.

19 (The testimony was concluded.)
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C E R T I F I C A T I O N

I hereby certify that the evidence taken
by me of the within proceedings is accurately
indicated on my notes and that this is a true and
correct transcript of same.


Janice L. Glenn, Court Reporter