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MAY 12 2011



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MIKE WAUGH
SENATOR

MEMORANDUM

TO: All Senators

FROM: Senator Mike Waugh
28th District, York County *Mike*

SUBJECT: Request to co-sponsor legislation
*Improving safeguards for local agricultural equipment dealers under
Pennsylvania Fair Dealership Law*

DATE: May 11, 2011

I am re-introducing legislation that amends *Act 86* of 1987, the *Pennsylvania Fair Dealership Law*.

This legislation updates the statute to better balance the relationship between local dealers and both manufacturers and suppliers. It ensures that local dealers are fairly compensated for diagnostic time spent on repairs and recalls; prevents manufacturers from unduly using their influence to prevent a local dealer from purchasing the equipment of a competitive manufacturer or supplier; improves the protections afforded a local dealer from a manufacturer cancelling or terminating a franchise without good cause; and eliminates the requirement that local dealers waive their right to a jury trial and use arbitration to resolve disputes between the manufacturer and the local dealer.

This legislation is similar to Senate Bill 1151 of last session. If you would like to co-sponsor this legislation, please call Debbie Clark in my office at 7-3817, or e-mail her at dclark@pasen.gov.