THE GENERAL ASSEMBLY OF PENNSYLVANIA

SENATE BILL No. 378 Session of 2015

INTRODUCED BY YUDICHAK, GREENLEAF, VOGEL, TEPLITZ, MENSCH, FONTANA, BREWSTER, BAKER, SCHWANK, TARTAGLIONE, COSTA, HUGHES, BROWNE, RAFFERTY AND FARNESE, FEBRUARY 3, 2015

REFERRED TO COMMUNITY, ECONOMIC AND RECREATIONAL DEVELOPMENT, FEBRUARY 3, 2015

AN ACT

| 1 2 3 4 | Amending Title 64 (Public Authorities and Quasi-Public Corporations) of the Pennsylvania Consolidated Statutes, in Commonwealth financing authority, establishing the Veteran- owned Business Loan Guarantee Program. |
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| 5 | The General Assembly of the Commonwealth of Pennsylvania |
| 6 | hereby enacts as follows: |
| 7 | Section 1. Title 64 of the Pennsylvania Consolidated |
| 8 | Statutes is amended by adding a section to read: |
| 9 | <u>§ 1559. Veteran-owned Business Loan Guarantee Program.</u> |
| 10 | (a) EstablishmentThe Veteran-owned Business Loan |
| 11 | <u>Guarantee Program is established. The program shall provide loan</u> |
| 12 | guarantees to commercial lending institutions that make loans to |
| 13 | veteran-owned businesses. |
| 14 | (b) Application for enrollmentA commercial lending |
| 15 | institution may apply for enrollment in the program authorized |
| 16 | under this section. The application shall be on the form |
| 17 | prescribed by the board and shall include or demonstrate all of |
| 18 | the following: |

| 1 | (1) The name and address of the commercial lending |
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| 2 | institution and the name and title of the individual who will |
| 3 | serve as the point of contact for the commercial lending |
| 4 | institution. |
| 5 | (2) A statement defining the service area of the |
| 6 | commercial lending institution. |
| 7 | (3) A statement describing the commercial lending |
| 8 | activities engaged in by the commercial lending institution |
| 9 | and how the commercial lending institution intends to expand |
| 10 | the activities as a result of its participation in the |
| 11 | program authorized by this section. |
| 12 | (4) Any other information required by the board. |
| 13 | (c) Enrollment approvalUpon being satisfied that all |
| 14 | requirements have been met, the board may enroll the commercial |
| 15 | lending institution in the program authorized under this |
| 16 | section, and, if enrolled, the authority shall execute a master |
| 17 | guarantee agreement in favor of the commercial lending |
| 18 | institution. In addition to any other terms and conditions |
| 19 | required by the board, the master quarantee agreement shall_ |
| 20 | required by the bound, the matter guarantee agreement bharr |
| 20 | provide for the following: |
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| 21 | provide for the following: (1) The procedure for the submission of a claim for |
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| 21 22 23 24 | provide for the following: (1) The procedure for the submission of a claim for payment by the commercial lending institution. The procedure shall require that the commercial lending institution demonstrate that it has exhausted all available remedies |
| 21 22 23 24 25 | provide for the following: (1) The procedure for the submission of a claim for payment by the commercial lending institution. The procedure shall require that the commercial lending institution demonstrate that it has exhausted all available remedies against the borrower, other guarantors and collateral for the |
| 21 22 23 24 25 26 | provide for the following: (1) The procedure for the submission of a claim for payment by the commercial lending institution. The procedure shall require that the commercial lending institution demonstrate that it has exhausted all available remedies against the borrower, other guarantors and collateral for the loan before seeking payment under the agreement. |
| 21 22 23 24 25 26 27 | provide for the following: (1) The procedure for the submission of a claim for payment by the commercial lending institution. The procedure shall require that the commercial lending institution demonstrate that it has exhausted all available remedies against the borrower, other guarantors and collateral for the loan before seeking payment under the agreement. (2) A requirement that a percentage of any money |

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| 1 | (3) Periodic reporting requirements by the commercial |
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| 2 | lending institution regarding itself and regarding the loans |
| 3 | for which guarantee certificates have been issued under this |
| 4 | section. |
| 5 | (d) Application for guaranteeA commercial lending |
| 6 | institution enrolled in the program authorized under this |
| 7 | section may submit an application to the authority for the |
| 8 | guarantee of a proposed loan. The application shall be on the |
| 9 | form prescribed by the board and shall include or demonstrate |
| 10 | all of the following: |
| 11 | (1) The name and address of the borrower, the type of |
| 12 | business the borrower conducts, the location and age of the |
| 13 | business and the names and addresses of the principals of the |
| 14 | borrower. |
| 15 | (2) The number of projected new or retained employees of |
| 16 | the borrower as a result of the loan. |
| 17 | (3) A copy of the borrower's last two years of financial |
| 18 | statements prepared or reported on by an independent |
| 19 | certified public accountant, if available. |
| 20 | (4) A statement describing the purpose of the loan, the |
| 21 | requested amount of the loan, a copy of the commercial |
| 22 | lending institution's commitment letter and applicable credit |
| 23 | underwriting that supports the repayment of the loan, |
| 24 | including the collateral and other guarantees offered by the |
| 25 | borrower to support the loan. |
| 26 | (5) Any other information required by the board. |
| 27 | (e) Application review |
| 28 | (1) The board shall review the application to determine |
| 29 | all of the following: |
| 30 | (i) That the borrower owns and operates a veteran- |

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| 1 | owned business. |
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| 2 | (ii) That the borrower is financially responsible |
| 3 | and has the ability to repay the loan. |
| 4 | (iii) That the use of loan proceeds by the borrower |
| 5 | will result in jobs being created or retained within this |
| 6 | Commonwealth. |
| 7 | (iv) That the borrower's business is located within |
| 8 | the commercial lending institution's service area and |
| 9 | within this Commonwealth. |
| 10 | (v) That the borrower and the commercial lending |
| 11 | institution have met all other requirements established |
| 12 | by the board. |
| 13 | (2) Upon being satisfied that all requirements have been |
| 14 | met, the board may approve the guarantee, and, if approved, |
| 15 | the authority shall issue a guarantee certificate for the |
| 16 | loan to the commercial lending institution stating the terms |
| 17 | and amount of the guarantee. |
| 18 | (3) The board may establish a subcommittee composed of |
| 19 | one or more members of the board and staff of the department |
| 20 | to review and approve applications for guarantees under this |
| 21 | section. |
| 22 | (f) Limitations |
| 23 | (1) A guarantee may not exceed 50% of the outstanding |
| 24 | principal amount of a loan during the term of a loan for |
| 25 | which a guarantee certificate has been issued. |
| 26 | (2) A guarantee may not exceed \$250,000 for any one |
| 27 | loan. |
| 28 | (g) AccountThe sum of \$5,000,000 shall be transferred |
| 29 | from the Second Stage Loan Program into a trust account |
| 30 | established by the board for purposes of providing loan |
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1 guarantees under this section.

2 Section 2. This act shall take effect in 60 days.