THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL No. 1431 Session of 2009

- INTRODUCED BY DePASQUALE, SIPTROTH, WAGNER, McGEEHAN, BRENNAN, SCAVELLO, HORNAMAN, BRIGGS, FABRIZIO, BRADFORD, PALLONE, M. O'BRIEN, SWANGER, SANTARSIERO, CARROLL, FAIRCHILD, KULA, M. SMITH, MOUL, HELM, MURPHY, LENTZ, McCALL, MUNDY, MELIO, CASORIO, VULAKOVICH, YUDICHAK, DONATUCCI, TRUE, JOSEPHS, CALTAGIRONE, GEORGE, GILLESPIE, KOTIK, GOODMAN, YOUNGBLOOD, SHAPIRO, SABATINA, MANN, ADOLPH, MARSHALL, D. COSTA, MURT, GEIST, FREEMAN, EACHUS AND MATZIE, MAY 5, 2009
- AS REPORTED FROM COMMITTEE ON CONSUMER AFFAIRS, HOUSE OF REPRESENTATIVES, AS AMENDED, JUNE 2, 2009

AN ACT

Amending the act of December 17, 1968 (P.L.1224, No.387), 1 entitled "An act prohibiting unfair methods of competition 2 and unfair or deceptive acts or practices in the conduct of 3 any trade or commerce, giving the Attorney General and 4 District Attorneys certain powers and duties and providing 5 penalties," further providing for definitions AND FOR 6 UNLAWFUL ACTS OR PRACTICES AND EXCLUSIONS; and providing for 7 unsafe children's products. 8

9 The General Assembly of the Commonwealth of Pennsylvania

10 hereby enacts as follows:

11 Section 1. The definition of "unfair methods of competition" 12 and "unfair or deceptive acts or practices" in section 2(4) of 13 the act of December 17, 1968 (P.L.1224, No.387), known as the 14 Unfair Trade Practices and Consumer Protection Law, reenacted 15 and amended November 24, 1976 (P.L.1166, No.260) and amended 16 December 4, 1996 (P.L.906, No.146), is amended and the section 17 is amended by adding a definition to read: 1 Section 2. Definitions.--As used in this act.

2 * * *

3 (4) "Unfair methods of competition" and "unfair or deceptive
4 acts or practices" mean any one or more of the following:
5 (i) Passing off goods or services as those of another;
6 (ii) Causing likelihood of confusion or of misunderstanding
7 as to the source, sponsorship, approval or certification of
8 goods or services;

9 (iii) Causing likelihood of confusion or of misunderstanding 10 as to affiliation, connection or association with, or 11 certification by, another;

12 (iv) Using deceptive representations or designations of 13 geographic origin in connection with goods or services;

(v) Representing that goods or services have sponsorship, approval, characteristics, ingredients, uses, benefits or quantities that they do not have or that a person has a sponsorship, approval, status, affiliation or connection that he does not have;

19 (vi) Representing that goods are original or new if they are 20 deteriorated, altered, reconditioned, reclaimed, used or 21 secondhand;

(vii) Representing that goods or services are of a particular standard, quality or grade, or that goods are of a particular style or model, if they are of another;

25 (viii) Disparaging the goods, services or business of 26 another by false or misleading representation of fact;

27 (ix) Advertising goods or services with intent not to sell28 them as advertised;

29 (x) Advertising goods or services with intent not to supply30 reasonably expectable public demand, unless the advertisement

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1 discloses a limitation of quantity;

2 (xi) Making false or misleading statements of fact
3 concerning the reasons for, existence of, or amounts of price
4 reductions;

(xii) Promising or offering prior to time of sale to pay, 5 6 credit or allow to any buyer, any compensation or reward for the 7 procurement of a contract for purchase of goods or services with 8 another or others, or for the referral of the name or names of 9 another or others for the purpose of attempting to procure or 10 procuring such a contract of purchase with such other person or persons when such payment, credit, compensation or reward is 11 12 contingent upon the occurrence of an event subsequent to the 13 time of the signing of a contract to purchase;

14 (xiii) Promoting or engaging in any plan by which goods or 15 services are sold to a person for a consideration and upon the 16 further consideration that the purchaser secure or attempt to secure one or more persons likewise to join the said plan; each 17 18 purchaser to be given the right to secure money, goods or 19 services depending upon the number of persons joining the plan. 20 In addition, promoting or engaging in any plan, commonly known as or similar to the so-called "Chain-Letter Plan" or "Pyramid 21 Club." The terms "Chain-Letter Plan" or "Pyramid Club" mean any 22 23 scheme for the disposal or distribution of property, services or 24 anything of value whereby a participant pays valuable consideration, in whole or in part, for an opportunity to 25 26 receive compensation for introducing or attempting to introduce one or more additional persons to participate in the scheme or 27 28 for the opportunity to receive compensation when a person 29 introduced by the participant introduces a new participant. As used in this subclause the term "consideration" means an 30

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investment of cash or the purchase of goods, other property, 1 2 training or services, but does not include payments made for 3 sales demonstration equipment and materials for use in making sales and not for resale furnished at no profit to any person in 4 5 the program or to the company or corporation, nor does the term apply to a minimal initial payment of twenty-five dollars (\$25) 6 7 or less;

8 (xiv) Failing to comply with the terms of any written 9 guarantee or warranty given to the buyer at, prior to or after a 10 contract for the purchase of goods or services is made; 11 Knowingly misrepresenting that services, replacements (xv) 12 or repairs are needed if they are not needed;

13 (xvi) Making repairs, improvements or replacements on 14 tangible, real or personal property, of a nature or quality 15 inferior to or below the standard of that agreed to in writing; 16 (xvii) Making solicitations for sales of goods or services over the telephone without first clearly, affirmatively and 17 18 expressly stating:

19 the identity of the seller; (A)

20 (B) that the purpose of the call is to sell goods or 21 services;

22 (C) the nature of the goods or services; and

23 (D) that no purchase or payment is necessary to be able to 24 win a prize or participate in a prize promotion if a prize 25 promotion is offered. This disclosure must be made before or in 26 conjunction with the description of the prize to the person called. If requested by that person, the telemarketer must 27 28 disclose the no-purchase/no-payment entry method for the prize 29 promotion;

30 (xviii) Using a contract, form or any other document related 20090HB1431PN1977 - 4 -

1 to a consumer transaction which contains a confessed judgment 2 clause that waives the consumer's right to assert a legal 3 defense to an action;

4 (xix) Soliciting any order for the sale of goods to be
5 ordered by the buyer through the mails or by telephone unless,
6 at the time of the solicitation, the seller has a reasonable
7 basis to expect that it will be able to ship any ordered
8 merchandise to the buyer:

9 (A) within that time clearly and conspicuously stated in any 10 such solicitation; or

(B) if no time is clearly and conspicuously stated, within thirty days after receipt of a properly completed order from the buyer, provided, however, where, at the time the merchandise is ordered, the buyer applies to the seller for credit to pay for the merchandise in whole or in part, the seller shall have fifty days, rather than thirty days, to perform the actions required by this subclause;

18 (xx) Failing to inform the purchaser of a new motor vehicle 19 offered for sale at retail by a motor vehicle dealer of the 20 following:

(A) that any rustproofing of the new motor vehicle offeredby the motor vehicle dealer is optional;

(B) that the new motor vehicle has been rustproofed by the manufacturer and the nature and extent, if any, of the manufacturer's warranty which is applicable to that

26 rustproofing;

27 The requirements of this subclause shall not be applicable and a 28 motor vehicle dealer shall have no duty to inform if the motor 29 vehicle dealer rustproofed a new motor vehicle before offering 30 it for sale to that purchaser, provided that the dealer shall

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1 inform the purchaser whenever dealer rustproofing has an effect 2 on any manufacturer's warranty applicable to the vehicle. This 3 subclause shall not apply to any new motor vehicle which has 4 been rustproofed by a motor vehicle dealer prior to the 5 effective date of this subclause[.];

6 <u>(xxi) Knowingly selling or offering for sale a children's</u>

7 product that has been identified as unsafe and listed in

8 accordance with section 9.4(b); and

9 [(xxi)] <u>(xxii)</u> Engaging in any other fraudulent or deceptive 10 conduct which creates a likelihood of confusion or of 11 misunderstanding.

12 (5) "Children's product" means a product that is designed or

13 intended for the care of or use by a child who is under twelve

14 years of age and the product is designed or intended to come

15 into contact with the child while the product is being used. For

16 the purpose of this act, the term does not include a product if

17 it may be used by or for the care of a child who is under twelve

18 years of age but was designed or intended for use by the general

19 population and not solely by a child under twelve years of age.

20 The term also does not include a medication, drug or food, or a

21 product designed to be ingested.

22 SECTION 2. SECTION 3 OF THE ACT, AMENDED NOVEMBER 29, 2006
23 (P.L.1624, NO.185), IS AMENDED TO READ:

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24 SECTION 3. UNLAWFUL ACTS OR PRACTICES; EXCLUSIONS.--UNFAIR 25 METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE ACTS OR PRACTICES 26 IN THE CONDUCT OF ANY TRADE OR COMMERCE AS DEFINED BY 27 [SUBCLAUSES (I) THROUGH (XXI) OF] CLAUSE (4) OF SECTION 2 OF 28 THIS ACT AND REGULATIONS PROMULGATED UNDER SECTION 3.1 OF THIS 29 ACT ARE HEREBY DECLARED UNLAWFUL. THE PROVISIONS OF THIS ACT 30 SHALL NOT APPLY TO ANY OWNER, AGENT OR EMPLOYE OF ANY RADIO OR

1 TELEVISION STATION, OR TO ANY OWNER, PUBLISHER, PRINTER, AGENT 2 OR EMPLOYE OF AN INTERNET SERVICE PROVIDER OR A NEWSPAPER OR 3 OTHER PUBLICATION, PERIODICAL OR CIRCULAR, WHO, IN GOOD FAITH AND WITHOUT KNOWLEDGE OF THE FALSITY OR DECEPTIVE CHARACTER 4 THEREOF, PUBLISHES, CAUSES TO BE PUBLISHED OR TAKES PART IN THE 5 PUBLICATION OF SUCH ADVERTISEMENT. 6 7 Section 2 3. The act is amended by adding a section to read: ← 8 Section 9.4. Unsafe Children's Products.--(a) A children's 9 product shall be deemed unsafe if it meets any of the following 10 criteria: 11 (1) It does not conform to all Federal laws and regulations setting forth standards for that children's product, including 12 13 standards endorsed or established by the Consumer Product Safety 14 Commission or the American Society for Testing and Materials AS 4 ADOPTED BY THE CONSUMER PRODUCT SAFETY COMMISSION AND SUCH 15 16 NONCONFORMANCE RESULTS IN A SUBSTANTIAL PRODUCT HAZARD AS DETERMINED BY THE CONSUMER PRODUCT SAFETY COMMISSION. 17 18 (2) It has been recalled by an agency of the Federal Government or its manufacturer IN COOPERATION WITH THE 19 GOVERNMENT and the recall has not been rescinded. 20 21 (3) An agency of the Federal Government or the product's manufacturer has issued a warning that the product's intended 22 23 use constitutes a safety hazard and the warning has not been 24 rescinded. WARNINGS ABOUT PROPER USE OR HANDLING OF A PRODUCT 25 SHALL NOT CONSTITUTE A REGULATED WARNING UNDER THIS CLAUSE. 26 (b) The Attorney General shall create or adopt by reference, 27 and shall maintain and update, a list of children's products 28 that have been deemed unsafe under subsection (a). The Attorney 29 General shall make the list available to the public at no cost 30 and shall post it conspicuously on the Attorney General's

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1	Internet website. The Attorney General shall also provide links
2	on the Internet website to government agencies or organizations
3	that provide information regarding unsafe children's products.
4	(c) When the Consumer Product Safety Commission or the
5	manufacturer of a children's product IN COOPERATION WITH THE
6	CONSUMER PRODUCT SAFETY COMMISSION issues a recall or warning
7	under subsection (a)(2) or (3), the manufacturer shall within
8	twenty-four hours OR PURSUANT TO CONSUMER PRODUCT SAFETY
9	COMMISSION DIRECTION OR CORRECTIVE ACTION PLAN UNDERTAKE THE
10	FOLLOWING ACTIONS TO THE EXTENT REQUIRED BY THE CONSUMER PRODUCT
11	SAFETY COMMISSION:
12	(1) Notify each commercial customer, other than end
13	customers, to whom the manufacturer sold the product of the
14	recall or warning and transmit to each commercial customer a
15	copy of the recall notice or warning.
16	(2) Place conspicuously on its Internet website details
17	regarding the recall or warning TO THE EXTENT APPLICABLE, which \leftarrow
18	details shall include, IF REQUIRED BY THE CONSUMER PRODUCT
19	SAFETY COMMISSION:
20	(i) a link to the list established under subsection (b) on
21	the Internet website of the Attorney General;
22	(ii) a link to the Internet website maintained by the
23	Federal Government for the purpose of posting recalls of or
24	warnings about children's products; or
25	(iii) the following:
26	(A) a description and picture of the product;
27	(B) the reason for the recall or warning;
28	(C) instructions regarding how the customer may return the
29	recalled product or implement the warning; and
30	(D) a link to the specific recall notice or warning for the

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1	product other than the links identified under subparagraph (i)
2	<u>or (ii).</u>
3	(d) When a retailer receives notice that a children's
4	product is the subject of a recall or a warning under subsection
5	(a)(2) or (3), the retailer shall:
6	(1) Within three business days, stop selling the product.
7	(2) Within thirty days, attempt to contact each purchaser of
8	the product for whom the retailer has a shipping address or e-
9	mail address to inform the purchaser that the product has been
10	recalled or is subject to a warning TO THE EXTENT REQUIRED BY
11	THE CONSUMER PRODUCT SAFETY COMMISSION.
12	(3) Within five business days, place conspicuously on its
13	Internet website details regarding the recall or warning TO THE \blacklozenge
14	EXTENT REQUIRED BY THE CONSUMER PRODUCT SAFETY COMMISSION, which
15	details shall include, IF APPLICABLE:
16	(i) a link to the list established under subsection (b) on
17	the Internet website of the Attorney General;
18	(ii) a link to the Internet website maintained by the
19	Federal Government for the purpose of posting recalls of or
20	warnings about children's products; or
21	(iii) the following:
22	(A) a description and picture of the product;
23	(B) the reason for the recall or warning;
24	(C) instructions regarding how the customer may return the
25	recalled product or implement the warning; and
26	(D) a link to the specific recall notice or warning for the
27	product other than the links identified under subparagraph (i)
28	<u>or (ii).</u>
29	(e) A retailer that sells used or donated children's
30	products shall stop selling the product within five business
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1	days after a children's product is placed on the Attorney
2	General's Internet website WITH A NOTATION THAT SALE OF THE
3	PRODUCT IS PROHIBITED BY THE CONSUMER PRODUCT SAFETY COMMISSION.
4	(f) In addition to the requirements under subsection (c), a
5	manufacturer that sells children's products directly to a
6	noncommercial customer shall comply with subsection (d)(1) and
7	<u>(2)</u> .
8	(G) COMPLIANCE WITH A CONSUMER PRODUCT SAFETY COMMISSION
8 9	(G) COMPLIANCE WITH A CONSUMER PRODUCT SAFETY COMMISSION (CORRECTIVE ACTION PLAN SHALL BE DEEMED A COMPLETE DEFENSE TO AN
9	CORRECTIVE ACTION PLAN SHALL BE DEEMED A COMPLETE DEFENSE TO AN
9 10	CORRECTIVE ACTION PLAN SHALL BE DEEMED A COMPLETE DEFENSE TO AN ALLEGED VIOLATION UNDER THIS SECTION.
9 10 11	CORRECTIVE ACTION PLAN SHALL BE DEEMED A COMPLETE DEFENSE TO AN ALLEGED VIOLATION UNDER THIS SECTION. (g) (H) For the purpose of this section, the term