THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL No. 1417 Session of 2007

INTRODUCED BY SCAVELLO, CALTAGIRONE, COHEN, CREIGHTON, CRUZ, DeLUCA, EVERETT, FABRIZIO, FRANKEL, GEIST, GOODMAN, HENNESSEY, JAMES, KOTIK, O'NEILL, ROEBUCK, SIPTROTH AND WALKO, JUNE 5, 2007

REFERRED TO COMMITTEE ON COMMERCE, JUNE 5, 2007

AN ACT

1 2 3 4 5	Amending the act of December 22, 1989 (P.L.687, No.90), entitled "An act providing for the regulation and licensing of mortgage bankers and mortgage brokers; imposing additional powers and duties on the Department of Banking and the State Real Estate Commission; and providing penalties," further
6 7 8 9 10	providing, in licensing, for definitions, for requirements and exemptions, for applications, for fees, for issuance, for duration, for licensee requirements, for licensee limitations, for administration, for rates, for sanctions and denials for penalties, for referral fees and for the Real Estate Recovery Fund.
12	The General Assembly of the Commonwealth of Pennsylvania
13	hereby enacts as follows:
14	Section 1. The title of the act of December 22, 1989
15	(P.L.687, No.90), known as the Mortgage Bankers and Brokers and
16	Consumer Equity Protection Act, is amended to read:
17	AN ACT
18	Providing for the regulation and licensing of mortgage bankers
19	and mortgage brokers; imposing additional powers and duties
20	on the Department of Banking [and the State Real Estate
21	Commission]; and providing penalties.

- 1 Section 2. The definitions of "commission," "finder's fee"
- 2 or "referral fee," "limited mortgage broker," "nonpurchase money
- 3 mortgage loan, " "person" and "wholesale table funder, " in
- 4 section 302 of the act, renumbered and amended June 25, 2001
- 5 (P.L.621, No.55), are amended and the section is amended by
- 6 adding definitions to read:
- 7 Section 302. Definitions.
- 8 The following words and phrases when used in this chapter
- 9 shall have the meanings given to them in this section unless the
- 10 context clearly indicates otherwise:
- 11 * * *
- 12 <u>"Applicant." A person that applies for license under this</u>
- 13 <u>chapter</u>.
- 14 * * *
- 15 ["Commission." The State Real Estate Commission.
- 16 "Finder's fee" or "referral fee." Any payment of money or
- 17 other consideration for the referral of a mortgage loan to a
- 18 lender, but shall not include consideration paid for goods or
- 19 facilities actually furnished or services actually performed.]
- 20 * * *
- 21 ["Limited mortgage broker." An individual who directly or
- 22 indirectly negotiates or places nonpurchase money mortgage loans
- 23 for others in the primary market for consideration.]
- 24 * * *
- 25 <u>"Mortgage originator." An individual not licensed under this</u>
- 26 <u>chapter who, in other than a clerical or ministerial capacity:</u>
- 27 (1) solicits, accepts or offers to accept a mortgage loan
- 28 <u>application; or</u>
- 29 <u>(2) negotiates mortgage loan terms.</u>
- 30 The term does not include a director, partner or ultimate

- 1 equitable owner of at least 10% of a licensee.
- 2 ["Nonpurchase money mortgage loan." A mortgage loan the
- 3 proceeds of which are not used to finance the purchase of the
- 4 real property securing the mortgage loan.]
- 5 "Person." An individual, association, <u>limited liability</u>
- 6 company, joint venture or joint-stock company, partnership,
- 7 limited partnership, limited partnership association, business
- 8 corporation, nonprofit corporation, or any other group of
- 9 individuals, however organized.
- 10 * * *
- "Wholesale table funder." A licensed mortgage banker or [an
- 12 entity] a person exempt pursuant to section 303(b)(1)[, or (12)]
- 13 or (10) who, in the regular course of business, provides the
- 14 funding for the closing of mortgage loans through loan
- 15 correspondents and who by assignment obtains title to such
- 16 <u>mortgage loans</u>.
- 17 Section 3. Section 303 of the act, renumbered and amended
- 18 June 25, 2001 (P.L.621, No.55), is amended to read:
- 19 Section 303. License requirements and exemptions.
- 20 (a) License required. -- On and after the effective date of
- 21 this act, no person [shall act as a mortgage banker, loan
- 22 correspondent, mortgage broker or limited mortgage broker] may
- 23 engage in the first mortgage loan business in this Commonwealth
- 24 without a license as provided for in this chapter.[, provided,
- 25 however, that any person licensed as a mortgage banker may also
- 26 act as a loan correspondent or mortgage broker and any person
- 27 licensed as a loan correspondent may also act as a mortgage
- 28 broker without a separate license. A person licensed as a
- 29 mortgage broker may only perform the services of a mortgage
- 30 broker.] A mortgage originator may not engage in the first

- 1 mortgage loan business unless the mortgage originator is
- 2 <u>employed and supervised by a licensed mortgage banker, mortgage</u>
- 3 broker or loan correspondent.
- 4 (a.1) Licensed activity exceptions.--
- 5 (1) A mortgage banker may act as a mortgage broker or
- 6 loan correspondent without a separate mortgage broker or loan
- 7 correspondent license, and, if licensed as an individual, may
- 8 perform the services of a mortgage originator without a
- 9 separate mortgage originator license.
- 10 (2) A loan correspondent may act as a mortgage broker
- 11 without a separate mortgage broker license, and, if licensed
- as an individual, may perform the services of a mortgage
- originator without a separate mortgage originator license.
- 14 (3) A person licensed as a mortgage broker may only
- 15 <u>perform the services of a mortgage broker. If a mortgage</u>
- broker is licensed as an individual, a mortgage broker may
- 17 perform the services of a mortgage originator without a
- 18 separate mortgage originator license.
- 19 (b) Exceptions. -- The following persons shall not be required
- 20 to be licensed under this chapter in order to conduct the first
- 21 mortgage loan business but shall be subject to those provisions
- 22 of this chapter as specifically provided in this section:
- 23 (1) A State-chartered bank, bank and trust company,
- savings bank, private bank or national bank, a State or
- 25 federally chartered savings and loan association, a federally
- 26 chartered savings bank or a State or federally chartered
- 27 credit union.
- 28 (2) An attorney authorized to practice law in this
- 29 Commonwealth, who acts as a mortgage broker in negotiating or
- 30 placing a mortgage loan in the normal course of legal

- 1 practice.
- 2 [(3) A person licensed pursuant to the provisions of the
- 3 act of February 19, 1980 (P.L.15, No.9), known as the Real
- 4 Estate Licensing and Registration Act, who is principally
- 5 engaged in a third-party real estate brokerage business, but
- only to the extent that he provides information, verbal or
- 7 written, to or negotiates or places a mortgage loan for a
- 8 buyer of real estate and is not compensated by the buyer or
- 9 any other person for providing such information or
- 10 negotiating or placing such mortgage loan. If he is
- 11 compensated for providing such information or negotiating or
- 12 placing such mortgage loan, he shall be subject to the
- provisions of sections 308, 310, 311 and 314(b), excluding
- 14 section 308(a)(1).
- 15 (4) A seller of a dwelling, if he has resided in the
- dwelling at least one year and as part of the purchase price
- receives a first mortgage executed by the purchaser.]
- 18 (5) A person who either originates or negotiates less
- than three mortgage loans in a calendar year in this
- 20 Commonwealth unless he is otherwise deemed to be engaged in
- 21 the first mortgage loan business.
- 22 [(6) Builders, when obtaining mortgages for their own
- construction or for the sale of their own construction.]
- 24 (7) Any agency or instrumentality of the Federal
- 25 Government or a corporation otherwise created by an act of
- the United States Congress, including, but not limited to,
- 27 the Federal National Mortgage Association, the Government
- National Mortgage Association, the Veterans' Administration,
- 29 the Federal Home Loan Mortgage Corporation and the Federal
- 30 Housing Administration.

1 (8) [The] <u>An agency or instrumentality of a state or</u>

2 <u>local government, of the District of Columbia or of a</u>

3 territory of the United States. This paragraph includes the

4 Pennsylvania Housing Finance Agency and any other government

5 <u>housing finance agency</u>.

- 6 (9) A licensee under the act of April 8, 1937 (P.L.262,
- No.66), known as the Consumer Discount Company Act, except
- 8 that any such licensee who makes a mortgage loan other than
- 9 under the provisions of that act shall be subject to the
- 10 provisions of sections 304(b)(2) and (3), 308, 310 and
- 314(b), excluding section 308(a)(1). Employees of licensees
- 12 under the Consumer Discount Company Act that act as mortgage
- originators shall be subject to the licensing requirements of
- this chapter. Consumer discount companies that employ
- mortgage originators shall be subject to the same
- requirements as mortgage bankers in regard to the employment
- and supervision of mortgage originators.
- 18 (10) Except [for licensees described] as set forth in
- 19 paragraph (9), subsidiaries and affiliates of the following
- institutions: State-chartered banks, bank and trust
- companies, savings banks, private banks, savings and loan
- 22 associations and credit unions or national banks, federally
- 23 chartered savings and loan associations, federally chartered
- 24 savings banks and federally chartered credit unions[, except
- 25 that such subsidiaries]. Subsidiaries and affiliates of
- institutions enumerated in this paragraph shall:
- 27 (i) be subject to the provisions of sections 308,
- 28 309(a)(3), 310 and 314(b), excluding section 308(a)(1);
- 29 (ii) deliver as required to the department annually
- 30 copies of financial reports made to all supervisory

- 1 agencies; and
- 2 (iii) be registered with the department.
- 3 (11) Employees of a mortgage banker, mortgage broker and
- 4 loan correspondent licensee [or excepted persons acting for
- 5 their employers], to the extent that the employees are not
- 6 <u>otherwise required to be licensed as mortgage originators</u>.
- 7 [(12) An insurance company, association or exchange
- 8 authorized to transact business in this Commonwealth under
- 9 the act of May 17, 1921 (P.L.682, No.284), known as The
- 10 Insurance Company Law of 1921, and any subsidiaries and
- affiliates thereof, except that such subsidiaries and
- 12 affiliates shall:
- 13 (i) be subject to the provisions of sections 308,
- 309(a)(3), 310 and 314(b), excluding section 308(a)(1);
- 15 (ii) deliver as required to the department annually
- 16 copies of financial reports made to all supervisory
- 17 agencies; and
- 18 (iii) be registered with the department.]
- 19 (13) Any person who makes a mortgage loan to an employee
- of that person as an employment benefit, given that person
- does not hold himself out to the public as a first mortgage
- lender.
- 23 (14) Nonprofit corporations making mortgage loans to
- promote home ownership or improvements for the disadvantaged,
- 25 given that the corporation does not hold itself out to the
- 26 public as a first mortgage lender.
- 27 (15) A nonprofit corporation making not more than 12
- 28 mortgage loans a calendar year with its own funds, that shall
- 29 not include funds borrowed through warehouse lines of credit
- or other sources for the purpose of making mortgage loans,

- which loans are retained in the corporation's own portfolios
- and not regularly sold to others and are made to promote and
- advance the cultural traditions and lifestyles of bona fide
- 4 religious organizations provided that the corporation does
- 5 not hold itself out to the public as a first mortgage lender.
- 6 (16) Employees of persons excepted in this subsection,
- 7 <u>unless otherwise provided in the applicable paragraph.</u>
- 8 (c) Loans for business or commercial purposes.--This chapter
- 9 shall not apply to mortgage loans made for business or
- 10 commercial purposes.
- 11 Section 4. Section 304(a), (b), (c.1), (d) and (e) of the
- 12 act, renumbered and amended June 25, 2001 (P.L.621, No.55), are
- 13 amended and the section is amended by adding subsections to
- 14 read:
- 15 Section 304. Application for license.
- 16 (a) Contents.--
- 17 <u>(1)</u> An application for a license to act as a mortgage
- banker, loan correspondent, mortgage broker or [limited]
- mortgage broker shall] mortgage originator must be on [such
- 20 forms as may be] <u>a form</u> prescribed and provided by the
- department. [Each application shall]
- 22 (2) An application for a license to act as a mortgage
- 23 banker, loan correspondent or mortgage broker, must include
- [the] each address [or addresses] where business is to be
- conducted[,]; the full name, official title and business
- 26 address of each director and principal officer of the
- 27 business; and any other information [that may be] required by
- the department.
- 29 (3) An application for a license to act as a mortgage
- 30 originator must include the name of the applicant, the name

- of the employer licensee of the applicant, the location of
- 2 the employer licensee to which the applicant is assigned and
- any other information required by the department.
- 4 (4) An applicant [shall] <u>must</u> demonstrate to the
- 5 department that policies and procedures have been developed
- 6 to receive and process customer inquiries and grievances
- 7 promptly and fairly.
- 8 (b) Mortgage banker's license.--The department shall issue a
- 9 mortgage banker's license applied for pursuant to this chapter
- 10 if the applicant establishes that he has met the following
- 11 conditions:
- 12 (1) That he is approved by or meets the current criteria
- for approval of at least one of the following:
- 14 (i) Federal National Mortgage Association.
- 15 (ii) Federal Home Loan Mortgage Corporation.
- 16 (iii) Federal Housing Administration.
- 17 (2) That he maintains or is approved for, and will
- continue to maintain as a licensee, a line of credit,
- 19 <u>repurchase agreement</u> or equivalent mortgage-funding
- capability of not less than \$1,000,000.
- 21 (3) That he has a minimum tangible net worth of \$250,000
- 22 at the time of application and will, at all times thereafter,
- 23 maintain such minimum net worth, provided, however, that
- those applicants who were in business prior to June 20, 1990,
- 25 may be licensed with a minimum tangible net worth of \$100,000
- 26 if, in the opinion of the department, the applicant has
- 27 established that it has an otherwise adequate financial
- 28 structure and operating history.
- 29 (4) That he will maintain fidelity bond coverage in
- 30 accordance with the quidelines established by the Federal

- 1 National Mortgage Association or the Federal Home Loan
- 2 Mortgage Corporation.
- 3 * * *
- 4 [(c.1) Limited mortgage broker's license.--The department
- 5 shall issue a limited mortgage broker's license applied for
- 6 pursuant to this chapter if the applicant establishes that he is
- 7 an individual who operates from one location and maintains no
- 8 branch offices and can demonstrate to the satisfaction of the
- 9 department that he accepts or collects no advance fees.]
- 10 (c.2) Mortgage originator license. -- A mortgage originator
- 11 <u>must be an employee of a license that is a single mortgage</u>
- 12 <u>banker</u>, mortgage broker or loan correspondent. The licensee
- 13 shall directly supervise, control and maintain responsibility
- 14 for the acts and omissions of the mortgage originator. A
- 15 mortgage originator shall be assigned to a licensed location of
- 16 <u>the employer licensee</u>.
- 17 (d) [Foreign corporation] <u>Out-of-State applicants</u>.--
- 18 (1) Qualification and location of business. If the
- 19 applicant is [a foreign corporation, that corporation shall]
- 20 <u>not a resident of this Commonwealth, the applicant must</u> be
- 21 authorized to do business in this Commonwealth in accordance
- 22 with the law of this Commonwealth regulating corporations and
- 23 other entities conducting business in this Commonwealth and
- 24 [shall] <u>must</u> maintain at least one office in this
- Commonwealth which is the office that [shall be] <u>is</u> licensed
- as the principal place of business for the purposes of this
- 27 chapter. A [foreign corporation which will act only in the
- 28 capacity of a] wholesale table funder shall be exempt from
- 29 the requirement that it maintain at least one office in this
- 30 Commonwealth. [The corporation shall]

- 1 (2) Consent to service of process. An applicant must
- file with the application an irrevocable consent, duly
- acknowledged, that suits and actions may be commenced against
- 4 that [licensee] person in the courts of this Commonwealth by
- 5 the service of process of any pleading upon the department in
- 6 the usual manner provided for service of process and
- 7 pleadings by the statutes and court rules of this
- 8 Commonwealth. The consent [shall] <u>must</u> provide that this
- 9 service shall be as valid and binding as if service had been
- 10 made personally upon the [licensee] person in this
- 11 Commonwealth. In all cases where process or pleadings are
- 12 served upon the department pursuant to the provisions of this
- section, such process or pleadings shall be served in
- triplicate; one copy shall be filed in the [Office of the
- 15 Secretary of Banking] <u>department</u> and the others shall be
- forwarded by the department, by certified or registered mail,
- 17 return receipt requested, to the last known principal place
- of business in the Commonwealth and to the [corporation's]
- 19 <u>person's</u> principal place of business.
- 20 (e) Education.--[To maintain a mortgage banker's, a loan
- 21 correspondent's or a mortgage broker's license, the applicant or
- 22 licensee shall demonstrate to the satisfaction of the secretary
- 23 that at least one individual from each licensed office has
- 24 attended a minimum of six hours of such continuing education
- 25 each year. To maintain a limited mortgage broker's license, the
- 26 licensee shall demonstrate to the satisfaction of the secretary
- 27 that he has attended at least two hours of continuing education
- 28 each year. The secretary shall delineate the requirements for
- 29 such continuing education by regulation within three years of
- 30 the effective date of this act. The secretary may review and

- 1 approve continuing education programs and providers to satisfy
- 2 the continuing education requirement. The secretary may charge
- 3 providers of continuing education programs a fee, to be
- 4 determined by the secretary, for department review of continuing
- 5 education programs and providers.]
- 6 (1) In order to obtain a license under this chapter, an
- 7 applicant must submit to the department with its application
- 8 <u>evidence that the applicant or an officer of the applicant</u>
- 9 <u>has successfully completed a minimum of 12 hours of</u>
- instruction and a testing program regarding the first
- 11 mortgage loan business; this chapter; the act of January 30,
- 12 1974 (P.L.13, No.6), referred to as the Loan Interest and
- 13 <u>Protection Law; and relevant Federal law, including the Real</u>
- 14 Estate Settlement Procedures Act of 1974 (Public Law 93-533,
- 15 88 Stat. 1724), the Truth in Lending Act (Public Law 90-321,
- 16 <u>15 U.S.C. § 1601 et seq.), and the Equal Credit Opportunity</u>
- 17 Act (Public Law 93-495, 15 U.S.C. § 1691 et seq.).
- 18 (2) In order to maintain a license, the following apply:
- 19 (i) A mortgage banker, mortgage broker or loan
- 20 <u>correspondent must demonstrate to the satisfaction of the</u>
- 21 <u>department that at least one individual from each</u>
- 22 <u>licensed office who is not a mortgage originator and all</u>
- 23 mortgage originators employed by the licensee have
- 24 <u>attended a minimum of six hours of continuing education</u>
- 25 <u>each year.</u>
- 26 (ii) A mortgage originator licensee must demonstrate
- 27 to the satisfaction of the department that the licensee
- 28 <u>has attended a minimum of six hours of continuing</u>
- 29 <u>education each year.</u>
- 30 (3) The department shall delineate the requirements for

- 1 prequalification education and testing and continuing
- 2 <u>education by regulation, including permitting in-house</u>
- 3 <u>prequalification education and testing and continuing</u>
- 4 <u>education</u>. The department may review and approve education
- 5 programs and providers to satisfy the education requirements.
- 6 The department may charge providers of education programs a
- 7 <u>fee, to be determined by the department, for department</u>
- 8 review of education programs and providers.
- 9 <u>(f) Duty to update.--All applicants and licensees shall</u>
- 10 provide the department with written notice of the change in any
- 11 <u>information contained in an application for a license or for any</u>
- 12 renewal of a license within ten days of an applicant or licensee
- 13 becoming aware of the change.
- 14 (q) License renewals.--Licenses shall be issued for terms of
- 15 12 months and may be renewed by the department each year on a
- 16 <u>schedule set by the department upon application by the licensee</u>
- 17 and the payment of applicable renewal fees. The licensee must
- 18 demonstrate to the department that it is conducting the first
- 19 mortgage loan business in accordance with the requirements of
- 20 this chapter and that the directors, officers, partners,
- 21 employees, agents and ultimate equitable owners of 10% or more
- 22 of the licensee continue to meet all of the initial requirements
- 23 for licensure required by this chapter unless otherwise
- 24 <u>determined by the department.</u>
- 25 Section 5. Sections 305, 306, 307, 308, 309 and 310 of the
- 26 act, renumbered and amended June 25, 2001 (P.L.621, No.55), are
- 27 amended to read:
- 28 Section 305. Annual license fee.
- 29 [(a) General rule.--A mortgage banker, mortgage broker or
- 30 applicant shall pay to the department at the time an application

- 1 is filed an initial license fee for the principal place of
- 2 business and an additional license fee for each branch office as
- 3 provided for in section 603-A of the act of April 9, 1929
- 4 (P.L.177, No.175), known as The Administrative Code of 1929. On
- 5 or before July 1 of each year and thereafter, a licensee shall
- 6 pay a license renewal fee for the principal place of business
- 7 and an additional license renewal fee for each branch office as
- 8 provided for in section 603-A of The Administrative Code of
- 9 1929. An applicant for a license to operate as a loan
- 10 correspondent shall pay the department the same fee for the
- 11 initial license for principal place of business, each branch
- 12 office and annual license renewal as provided for mortgage
- 13 bankers licensed under section 603-A of The Administrative Code
- 14 of 1929. An applicant for a license to operate as a limited
- 15 mortgage broker shall pay to the department at the time an
- 16 application is filed an initial license fee of \$250. On or
- 17 before July 1 of each year thereafter, a limited mortgage broker
- 18 licensee shall pay a renewal fee of \$200.
- 19 (b) Recovery of costs. -- No abatement of any license fee
- 20 shall be made if the license is issued for a period of less than
- 21 one year. The department shall be entitled to recover any cost
- 22 of investigation in excess of license or renewal fees from the
- 23 licensee or from any person who is not licensed under this
- 24 chapter but who is presumed to be engaged in business
- 25 contemplated by this chapter.]
- 26 (a) Initial application fees.--Except as set forth in
- 27 <u>subsection (c), an applicant must pay to the department at the</u>
- 28 time an application is filed an initial application fee as
- 29 follows:
- 30 (1) For mortgage bankers and loan correspondents, \$1,500

- for the principal place of business in this Commonwealth and
- an additional fee of \$1,500 for each branch office.
- 3 (2) For mortgage brokers, \$1,000 for the principal place
- 4 of business in this Commonwealth and an additional fee of
- 5 \$250 for each branch office.
- 6 (3) For mortgage originators, \$200.
- 7 (b) Renewal fees.--Except as set forth in subsection (c),
- 8 prior to each annual renewal of a license, a licensee must pay
- 9 to the department a license renewal fee as follows:
- 10 (1) For mortgage bankers and loan correspondents, \$750
- for the principal place of business in this Commonwealth and
- an additional fee of \$750 for each branch office.
- 13 (2) For mortgage brokers, \$500 for the principal place
- of business in this Commonwealth and an additional fee of
- 15 \$250 for each branch office.
- 16 (3) For mortgage originators, \$200.
- 17 (c) Exception.--For a licensee that employs at least 50
- 18 mortgage originators, the initial application fee and license
- 19 renewal fee shall be \$50 per mortgage originator, to a maximum
- 20 of \$10,000 total per year.
- 21 (d) No abatement of fee. -- No abatement of a licensee fee
- 22 shall be made if the license is issued for a period of less than
- 23 one year.
- 24 Section 306. Issuance of license.
- 25 (a) Time limit.--Within 60 days after a complete application
- 26 is received, the department shall either issue a license or, for
- 27 any reason for which the department may suspend, revoke or
- 28 refuse to renew a license as provided for by section 313, refuse
- 29 to issue a license. Upon receipt of an application for license,
- 30 the department shall conduct such investigation of the applicant

- 1 or of any director, officer, partner, employee, agent or
- 2 <u>ultimate equitable owner of at least 10% of the applicant</u> as it
- 3 deems necessary [to determine that the applicant and its
- 4 officers, directors and principals are of good character and
- 5 ethical reputation]. The 60-day time limit specified in this
- 6 subsection may be extended by the department for an additional
- 7 30 days if the department determines that the extension is
- 8 necessary. The department shall provide written notification to
- 9 any applicant whose application review has been extended and
- 10 include the final date by which a decision shall be rendered
- 11 regarding the application.
- 12 (b) Appeal of denial.--If the department refuses to issue a
- 13 license, it shall notify the applicant, in writing, of the
- 14 denial and the reason therefor and of the applicant's right to
- 15 appeal from such action to the [Commonwealth Court] secretary.
- 16 An appeal from the department's refusal to approve an
- 17 application for a license shall be filed by the applicant within
- 18 30 days of notice thereof.
- 19 (c) Contents of license. -- Each license issued by the
- 20 department shall specify:
- 21 (1) The name and address of the licensee, the address so
- 22 specified to be that of the licensee's principal place of
- 23 business within this Commonwealth or, for a licensee acting
- only in the capacity of a wholesale table funder, either in
- or outside of this Commonwealth.
- 26 (2) The licensee's reference number, which may remain
- 27 the same from year to year despite variations in annual
- 28 license numbers which may result from the renewal of licenses
- 29 by mechanical techniques.
- 30 (3) Such other information as the department shall

1 require to carry out the purposes of this chapter. 2 (d) Denial of license due to conviction. --3 (1) The department may deny a license if it finds that 4 the applicant or any person who is a director, officer, 5 partner, agent, employee or ultimate equitable owner of 10% 6 or more of the applicant has been convicted [of a misdemeanor 7 or felony] in any jurisdiction [or] of [a crime which, if 8 convicted1: 9 (i) an offense involving moral turpitude; (ii) a felony; or 10 (iii) an offense which, if committed in this 11 12 Commonwealth, would constitute a [misdemeanor or] felony 13 under the laws of this Commonwealth. (2) A license under this chapter shall be subject to 14 section 405 of the act of May 15, 1933 (P.L. 565, No.111), 15 16 known as the Department of Banking Code. The department shall notify a licensee if a "covered individual" within the 17 18 meaning of section 405 of the Department of Banking Code who is or will be employed or contracted by the licensee has a 19 20 criminal background which renders the employee unfit for employment in the first mortgage loan business. 21 22 (3) For the purposes of this [chapter,] subsection, the 23 following apply: 24 (i) Except as set forth in subparagraph (ii), a person shall be deemed to have been convicted of [a 25 26 crime] an offense if the person [shall have] has: 27 (A) pleaded guilty or nolo contendere to [a 28 charge thereof] the offense before a court or Federal 29 magistrate [or shall have]; or 30 (B) been found quilty [thereof] of the offense

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1 by the decision or judgment of a court or Federal

2 magistrate or by the verdict of a jury, irrespective

of the pronouncement of sentence or the suspension

- 4 [thereof, unless] of sentence.
- 5 <u>(ii) Subparagraph (i) does not apply if</u> the pleas of
- 6 guilty or nolo contendere or the decision, judgment or
- 7 verdict [shall have been] <u>is</u> set aside, vacated, reversed
- 8 or otherwise abrogated by lawful judicial process.
- 9 (e) Denial of license for other reason. -- The department may
- 10 deny a license or otherwise restrict a license if it finds
- 11 that[, within two years prior to or from the date of the
- 12 application,] the applicant or any person who is a director,
- 13 officer, partner, agent, employee or ultimate equitable owner of
- 14 10% or more of the applicant:
- 15 (1) has had a license application or license issued by
- the department denied, suspended or revoked;
- 17 (2) is the subject of an order of the department:
- 18 [denying, suspending or revoking a license as a mortgage
- 19 banker, loan correspondent, mortgage broker or limited
- 20 mortgage broker; or]
- 21 (3) has violated or failed to comply with any provision
- of this chapter or any [rule] regulation, statement of policy
- or order of the department[.]:
- 24 (4) does not possess the financial responsibility,
- 25 <u>character, reputation, integrity and general fitness to</u>
- 26 <u>command the confidence of the public and to warrant the</u>
- 27 belief that the first mortgage loan business will be operated
- 28 <u>lawfully</u>, honestly, fairly and within the legislative intent
- of this chapter and in accordance with the laws of this
- 30 Commonwealth; or

- 1 (5) has an outstanding debt to the Commonwealth or a 2 Commonwealth agency. 3 (f) Conditional licenses. -- The department may impose conditions on the issuance of any license under this chapter. If 4 5 the department determines that conditions imposed upon a licensee have not been fulfilled, the department may take any 6 7 action authorized under this chapter against the licensee that the department deems necessary. In the case of a mortgage 8 originator applicant, the department may issue a conditional 9 mortgage originator license effective immediately upon receipt 10 of an application. 11 Section 307. License duration. 12 13 A license issued by the department shall: (1) Be renewed [on July 1 of each year upon payment of 14 the annual renewal fee and after a determination that the 15 16 licensee is conducting business in accordance with the 17 provisions of this chapter is made by the department] upon 18 completion of the requirements of section 304(q). No refund of any portion of the license fee shall be made if the 19 20 license is voluntarily surrendered to the department or 21 suspended or revoked by the department prior to its expiration date. 22 23 (2) Be immediately invalid if: 2.4 (i) Except as set forth in subparagraph (ii), the 25 [mortgage banker's corporate charter] licensee's authority to conduct business is voided [in accordance 26 27 with the provisions of] under any law of this 28 Commonwealth or any other state. 29 (ii) Subparagraph (i) does not apply if the licensee
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demonstrates to the satisfaction of the department that

- the voiding of authority to conduct business was clearly
- 2 <u>erroneous</u>.
- 3 (3) Not be assignable or transferable by operation of
- 4 law or otherwise [without the written consent of the
- 5 department].
- 6 Section 308. Licensee requirements.
- 7 (a) Requirements on licensee.--A licensee shall:
- 8 (1) [Conspicuously] <u>In the case of a mortgage banker</u>,
- 9 <u>mortgage broker or loan correspondent, conspicuously</u> display
- 10 [its license], at each licensed place of business[.], its
- license and copies of the licenses of all mortgage
- originators assigned to that location. If the licensee is a
- mortgage originator, the license shall be maintained in the
- 14 <u>immediate possession of the licensee whenever the licensee is</u>
- 15 <u>engaged in the mortgage loan business.</u>
- 16 (2) Maintain, at its principal place of business within
- this Commonwealth, or at such place within or outside this
- 18 Commonwealth if agreed to by the [Secretary of Banking or the
- commission] <u>department</u>, either the original or a copy of such
- 20 books, accounts, records and documents, or electronic or
- other similar access thereto, of the business conducted under
- 22 the license as may be prescribed by the department [or
- commission] to enable [them] it to determine whether the
- business of the licensee is being conducted in accordance
- with the provisions of this chapter and the [orders, rules
- and] regulations, statements of policy and orders issued
- 27 under this chapter. The department, at its determination,
- 28 shall have free access to and authorization to examine
- 29 records maintained <u>within or</u> outside of this Commonwealth.
- 30 The costs of the examination, including travel costs, shall

- be borne by the licensee. The [secretary] <u>department</u> may deny
- 2 or revoke the authority to maintain records outside of this
- 3 Commonwealth for good cause in the interest of consumer
- 4 protection for Commonwealth borrowers, including the
- 5 <u>licensee's failure to provide, upon request, books, accounts,</u>
- 6 records or documents.
- 7 (3) [Annually] <u>If the licensee is a mortgage banker</u>,
- 8 <u>mortgage broker or loan correspondent, annually</u>, before May
- 9 1, file a report with the department [or commission] which
- 10 shall set forth such information as the department [or
- 11 commission] shall require concerning the business conducted
- as a licensee during the preceding calendar year. The report
- shall be in writing, under oath, and on a form provided by
- the department. A licensee that fails to comply with this
- paragraph shall be subject to an administrative penalty of
- \$100 for each day after May 1 until the date of compliance.
- 17 (4) Be subject to examination by the department [or
- 18 commission] at the discretion of the department [or
- 19 commission], at which time the department [or commission]
- 20 shall have free access, during regular business hours, to the
- licensee's place or places of business in this Commonwealth
- and to all instruments, documents, accounts, books and
- 23 records which pertain to a licensee's <u>first</u> mortgage loan
- business, whether maintained in or outside of this
- 25 Commonwealth. The department [or commission] may examine a
- 26 licensee at any time if the department or commission deems
- 27 such examination to be necessary or desirable. The cost of
- any such examination shall be borne by the licensee.
- 29 (5) Comply with all provisions of the act of January 30,
- 30 1974 (P.L.13, No.6), referred to as the Loan Interest and

- 1 Protection Law, provided, however, that this shall not be
- deemed an override of section 501 of the Depository
- 3 Institutions Deregulation and Monetary Control Act of 1980
- 4 (94 Stat. 161, 12 U.S.C. § 1735f-7a) or the Alternative
- 5 Mortgage Transaction Parity Act of 1982 (Public Law 97-320,
- 6 <u>12 U.S.C.</u> § 3801 et seq.).
- 7 (6) Comply with the provisions of the act of December
- 8 23, 1983 (P.L.385, No.91), entitled "An act amending the act
- 9 of December 3, 1959 (P.L.1688, No.621), entitled, as amended,
- 'An act to promote the health, safety and welfare of the
- 11 people of the Commonwealth by broadening the market for
- 12 housing for persons and families of low and moderate income
- and alleviating shortages thereof, and by assisting in the
- provision of housing for elderly persons through the creation
- of the Pennsylvania Housing Finance Agency as a public
- 16 corporation and government instrumentality; providing for the
- 17 organization, membership and administration of the agency,
- 18 prescribing its general powers and duties and the manner in
- 19 which its funds are kept and audited, empowering the agency
- to make housing loans to qualified mortgagors upon the
- 21 security of insured and uninsured mortgages, defining
- 22 qualified mortgagors and providing for priorities among
- 23 tenants in certain instances, prescribing interest rates and
- other terms of housing loans, permitting the agency to
- acquire real or personal property, permitting the agency to
- 26 make agreements with financial institutions and Federal
- agencies, providing for the purchase by persons of low and
- 28 moderate income of housing units, and approving the sale of
- 29 housing units, permitting the agency to sell housing loans,
- 30 providing for the promulgation of regulations and forms by

- 1 the agency, prescribing penalties for furnishing false
- 2 information, empowering the agency to borrow money upon its
- 3 own credit by the issuance and sale of bonds and notes and by
- 4 giving security therefor, permitting the refunding,
- 5 redemption and purchase of such obligations by the agency,
- 6 prescribing remedies of holders of such bonds and notes,
- 7 exempting bonds and notes of the agency, the income
- 8 therefrom, and the income and revenues of the agency from
- 9 taxation, except transfer, death and gift taxes; making such
- 10 bonds and notes legal investments for certain purposes; and
- indicating how the act shall become effective,' providing for
- 12 homeowner's emergency assistance."
- 13 (7) Provide for periodic accounting of any escrow
- 14 accounts held by the licensee to the borrowers not less than
- annually, showing the amounts received from the borrower and
- 16 the amounts disbursed.
- 17 (8) Refund all fees, other than those fees paid by the
- licensee to a third party, paid by an applicant borrower when
- 19 a mortgage loan is not produced within the time specified by
- the mortgage banker, loan correspondent[,] or mortgage broker
- [or limited mortgage broker] at the rate, term and overall
- cost agreed to by the borrower, provided, however, that this
- 23 provision shall not apply when the failure to produce a loan
- is due solely to the borrower's negligence, his refusal to
- 25 accept and close on a loan commitment or his refusal or
- 26 inability to provide information necessary for processing,
- 27 including, but not limited to, employment verifications and
- verifications of deposits. The licensee shall disclose to the
- borrower, in writing, at the time of a loan application which
- fees paid or to be paid are nonrefundable.

1	(9) Ensure that all lock-in agreements shall be in
2	writing and shall contain at least the following provisions:
3	(i) The expiration date of the lock-in, if any.
4	(ii) The interest rate locked in, if any.
5	(iii) The discount points locked in, if any.
6	(iv) The [commitment] fee locked in, if any.
7	(v) The lock-in fee, if any.
8	(10) Include in all advertisements:
9	(i) language indicating that the licensee is
LO	licensed by the department[.]; and
L1	(ii) if the licensee is a mortgage originator, the
L2	name of the mortgage originator's employer.
L3	(11) Allow for the evidence of any insurance required in
L4	connection with a loan by a policy or binder or a copy of
L5	either.
L6	(12) In the case of a mortgage broker, mortgage lender or
L7	mortgage loan correspondent:
L8	(i) maintain supervision and control of, and
L9	responsibility for, the acts and omissions of all
20	mortgage originators employed by the licensee;
21	(ii) maintain a list of all current and former
22	mortgage originators employed by the licensee and the
23	dates of such employment; and
24	(iii) if a licensee has evidence that a mortgage
25	originator employed by the licensee has engaged in
26	activity which is illegal or in violation of this chapter
27	or a regulation or statement of policy promulgated under
28	this chapter, the licensee shall provide the department
29	with written notification of the evidence and the
30	licensee's proposed corrective measures within 30 days. A

- 1 licensee shall not be liable to a mortgage originator in
- 2 <u>connection with the notification.</u>
- 3 (b) Accounting records.--[After the effective date of this
- 4 act, the] The licensee's accounting records must be constructed
- 5 and maintained in compliance with generally accepted accounting
- 6 principles [if the licensee is a mortgage banker] or [in such
- 7 manner] as may be provided by regulation [for all other
- 8 licensees, and all of the aforementioned instruments].
- 9 <u>Instruments</u>, documents, accounts, books and records shall be
- 10 kept separate and apart from the records of any other business
- 11 conducted by the licensee and shall be preserved and kept
- 12 available for investigation or examination by the department [or
- 13 commission] for at least two years after a mortgage loan has
- 14 been paid in full. The provisions of this subsection shall not
- 15 apply to any instrument, document, account, book or record that
- 16 is assigned, sold or transferred to another person, nor shall
- 17 the two-year requirement apply to an instrument or document
- 18 which must be returned to a borrower at the time a mortgage loan
- 19 is paid in full.
- 20 (c) Copies.--If copies of instruments, documents, accounts,
- 21 books or records are maintained under subsection (a)(2), they
- 22 may be photostatic, microfilm or electronic copies or copies
- 23 provided in some other manner approved by the [Secretary of
- 24 Banking or the commission] department, as long as access to
- 25 information required by the [secretary or commission] <u>department</u>
- 26 exists electronically at all times within this Commonwealth.
- 27 [(d) Limited powers.--The powers conferred upon the
- 28 commission by this section, excluding subsection (a)(1), shall
- 29 only be exercised by the commission in relation to persons
- 30 licensed pursuant to the provisions of the act of February 19,

- 1 1980 (P.L.15, No.9), known as the Real Estate Licensing and
- 2 Registration Act, who are subject to this section under section
- 3 303(b)(3), and the exercise of such power by the commission in
- 4 relation to such persons shall be exclusive.]
- 5 Section 309. Licensee limitations.
- 6 (a) Prohibitions.--A licensee shall not:
- 7 (1) Transact any business subject to the provisions of
- 8 this chapter under any other name except those designated in
- 9 its license[.] or those registered or otherwise qualified as
- 10 <u>fictitious business names. A mortgage originator shall not</u>
- 11 <u>use any name other than the mortgage originator's personal</u>
- 12 <u>legal name.</u> A licensee that changes its name or place or
- places of business shall [immediately] notify the department,
- [which] within ten days of the change; and the department
- shall issue a certificate, if appropriate, to the licensee
- 16 which shall specify the licensee's new name or address.
- 17 (2) Conduct any business other than any business
- 18 regulated by the department in any place of business licensed
- 19 pursuant to this chapter without at least 90 days' prior
- written notification to the department.
- 21 (3) Disburse the proceeds of a mortgage loan in any form
- other than cash, electronic fund transfer, certified check or
- 23 cashier's check where such proceeds are disbursed by the
- licensee to a closing agent. This paragraph shall not be
- construed as requiring a lender to utilize a closing agent
- and shall not apply to disbursements by check directly from
- 27 the licensee's account payable to the borrower, borrower
- designees or other parties due funds from the closing.
- 29 (4) In the case of a loan correspondent, service
- 30 mortgage loans.

- 1 (5) In the case of a mortgage broker or [limited]
- 2 mortgage [broker] <u>originator</u>, commit to close or close
- 3 mortgage loans in its own name, service mortgage loans, enter
- 4 into lock-in agreements or collect lock-in fees, provided,
- 5 however, that a mortgage broker or [limited] mortgage
- 6 [broker] <u>originator</u> can provide a lender's lock-in agreement
- 7 to a borrower on behalf of that lender and collect lock-in
- 8 fees on the lender's behalf payable to that lender.
- 9 (6) In the case of a mortgage originator, accept any
- 10 fees from consumers in the mortgage originator's own name. A
- 11 mortgage originator may accept fees payable to the licensee
- that is the mortgage originator's employer and fees payable
- 13 to third-party entities on behalf of that licensee. A
- 14 mortgage originator may not accept advance fees payable to
- the licensee that is the mortgage originator's employer
- 16 <u>unless that licensee is authorized to collect advance fees</u>
- 17 under this chapter.
- 18 (b) Authority to close loans in attorneys' and title
- 19 insurance companies or agencies' offices. -- Nothing contained in
- 20 this chapter shall prohibit any licensee or person exempt from
- 21 licensure hereunder from closing any loans made under the
- 22 provisions of this chapter in the offices of attorneys-at-law
- 23 licensed by and located in this Commonwealth and title insurance
- 24 companies or agencies licensed by and located in this
- 25 Commonwealth.
- 26 Section 310. Authority of department [or commission].
- 27 [(a) Department regulations.--Except as provided in
- 28 subsection (b), the department shall have the authority to issue
- 29 rules and regulations and orders as may be necessary for the
- 30 proper conduct of the business of a mortgage banker, loan

- 1 correspondent, a mortgage broker or limited mortgage broker and
- 2 for the enforcement of this chapter, including, but not limited
- 3 to, cease and desist orders, notices of fines and such other
- 4 orders as the department in its discretion may issue.
- 5 (b) Joint regulations. -- The department and the commission
- 6 shall have the authority to jointly issue rules and regulations
- 7 as may be necessary to carry out the purposes of sections 308,
- 8 310 and 314(b), excluding section 308(a)(1). Initial rules and
- 9 regulations shall be jointly issued by the department and the
- 10 commission within 180 days after the effective date of this
- 11 subsection.
- 12 (c) Powers.--The department and the commission shall have
- 13 the authority to:
- 14 (1) Examine any instrument, document, account, book,
- record or file of a licensee or any other person, or make
- 16 such other investigation as may be necessary to administer
- the provisions of this chapter.
- 18 (2) Conduct administrative hearings on any matter
- 19 pertaining to this chapter, issue subpoenas to compel the
- 20 attendance of witnesses and the production of instruments,
- documents, accounts, books and records at any such hearing,
- 22 which may be retained by the department or commission until
- 23 the completion of all proceedings in connection with which
- they were produced, and administer oaths and affirmations to
- any person whose testimony is required. In the event a person
- fails to comply with a subpoena issued by the department or
- 27 commission or to testify on any matter concerning which he
- 28 may be lawfully interrogated, on application by the
- department or commission, the Commonwealth Court may issue an
- 30 order requiring the attendance of such person, the production

- of instruments, documents, accounts, books or records or the
- 2 giving of testimony.
- 3 (3) Request and receive any information or records of
- 4 any kind, including a report of criminal history record
- 5 information, from any Federal, State, local or foreign
- 6 government entity, regarding any applicant for a license,
- 7 licensee or any person related in any way to the business of
- 8 such applicant or licensee, at a cost to be paid by the
- 9 applicant or licensee.
- 10 (d) Limited powers.--The powers conferred upon the
- 11 commission by subsection (c) shall only be exercised by the
- 12 commission in relation to persons licensed pursuant to the
- 13 provisions of the act of February 19, 1980 (P.L.15, No.9), known
- 14 as the Real Estate Licensing and Registration Act, who are
- 15 subject to subsection (c) under section 303(b)(3) and the
- 16 exercise of such power by the commission in relation to such
- 17 persons shall be exclusive.]
- 18 (a) General authority. -- The department has the authority to
- 19 do all of the following:
- 20 (1) Examine any instrument, document, account, book,
- 21 record or file of a licensee or any person having a
- 22 connection to the licensee or make such other investigation
- 23 as necessary to administer this chapter. Under this
- 24 paragraph, the department may remove any instrument,
- 25 <u>document, account, book, record or file of a licensee to a</u>
- 26 <u>location outside of the licensee's office location. The costs</u>
- 27 of the examination shall be borne by the licensee or the
- 28 <u>entity subject to the examination.</u>
- 29 <u>(2) Conduct administrative hearings on any matter</u>
- 30 pertaining to this chapter and issue subpoenas to compel the

- 1 <u>attendance of witnesses and the production of instruments,</u>
- documents, accounts, books and records at a hearing. The
- instruments, documents, accounts, books and records may be
- 4 retained by the department until the completion of all
- 5 proceedings in connection with which the materials were
- 6 produced. A department official may administer oaths and
- 7 <u>affirmations to a person whose testimony is required. If a</u>
- 8 person fails to comply with a subpoena issued by the
- 9 <u>department or to testify on a matter concerning which the</u>
- 10 person may be lawfully interrogated, on application by the
- department, the Commonwealth Court may issue an order
- requiring the attendance of the person; the production of
- instruments, documents, accounts, books and records; and the
- 14 giving of testimony.
- 15 (3) Request and receive information or records of any
- 16 <u>kind, including reports of criminal history record</u>
- information from any Federal, state, local or foreign
- 18 government entity regarding an applicant for a license, a
- 19 licensee or a person related in any way to the business of
- 20 <u>the applicant or licensee, at a cost to be paid by the</u>
- 21 applicant or licensee.
- 22 (4) Require a licensee or nonlicensee to pay the
- department's costs incurred while conducting an investigation
- of the licensee or nonlicensee for purposes of issuance or
- 25 <u>renewal of a license or for any violation of this chapter,</u>
- 26 regardless of whether costs are in excess of the license or
- 27 renewal fees paid by a licensee.
- 28 (5) Issue regulations, statements of policy or orders as
- 29 <u>necessary for the proper conduct of the first mortgage loan</u>
- 30 business by licensees, the issuance and renewal of licenses

- 1 and the enforcement of this chapter.
- 2 (6) Prohibit or permanently remove an individual
- 3 <u>responsible for a violation of this chapter from working in</u>
- 4 <u>his present capacity or in any other capacity related to</u>
- 5 <u>activities regulated by the department.</u>
- 6 (7) Order a person to make restitution for actual
- 7 <u>damages to consumers caused by any violation of this chapter.</u>
- 8 (8) Issue cease and desist orders which are effective
- 9 <u>immediately</u>, <u>subject to a hearing as specified in subsection</u>
- 10 (b) within 14 days of the issuance of the order.
- 11 (9) Impose such other conditions as the department deems
- 12 <u>appropriate</u>.
- 13 (b) Hearings. -- A person aggrieved by a decision of the
- 14 department may appeal the decision of the department to the
- 15 secretary. The appeal shall be conducted under 2 Pa.C.S. Ch. 5
- 16 <u>Subch. A (relating to practice and procedure of Commonwealth</u>
- 17 agencies).
- 18 (c) Injunctions. -- The department may maintain an action for
- 19 an injunction or other process against a person to restrain and
- 20 prevent the person from engaging in an activity violating this
- 21 chapter.
- 22 (d) Final orders. -- A decision of the secretary shall be a
- 23 final order of the department and shall be enforceable in a
- 24 court of competent jurisdiction. The department may publish
- 25 final adjudications issued under this section, subject to
- 26 redaction or modification to preserve confidentiality.
- 27 (e) Appeals.--A person aggrieved by a decision of the
- 28 secretary may appeal the decision under 2 Pa.C.S. Ch. 7 Subch. A
- 29 (relating to judicial review of Commonwealth agency action).
- 30 (f) Orders affecting mortgage originators.--An order issued

- 1 against a licensee is applicable to the mortgage originators
- 2 <u>employed by the licensee</u>.
- 3 Section 6. Section 311 act, renumbered June 25, 2001
- 4 (P.L.621, No.55), is amended to read:
- 5 [Section 311. Fees.
- 6 (a) Certain fees prohibited.--No real estate broker or
- 7 salesperson who has received a fee, commission or other valuable
- 8 consideration in connection with the sale or transfer of real
- 9 estate shall be paid or receive a fee or other compensation,
- 10 directly or indirectly, for providing mortgage brokering
- 11 services in connection with the origination of a mortgage loan
- 12 relative to such sale or transfer of real estate, but such
- 13 broker or salesperson may receive a fee in connection with such
- 14 mortgage loan transaction which shall not exceed an amount as
- 15 established by the commission pursuant to this section.
- 16 (b) Regulations.--The commission shall, within 180 days of
- 17 the effective date of this subsection, promulgate rules and
- 18 regulations establishing the maximum fees which a real estate
- 19 broker or salesperson may charge for services rendered in
- 20 connection with mortgage brokering services. Said fees shall:
- 21 (1) Be for actual services rendered in connection with
- the origination of a mortgage loan.
- 23 (2) Be expressed in terms of dollars or as a percentage
- of the mortgage loan being created.
- 25 (c) Formulation procedure. -- Prior to the publication of any
- 26 notice of proposed rulemaking under this section, the commission
- 27 shall hold public hearings to afford any interested party,
- 28 including the department, full opportunity to present testimony,
- 29 comment thereon and make recommendations regarding the
- 30 formulation of such rules and regulations. The department shall

- 1 also have 30 days following the close of the hearings to submit
- 2 further comments and recommendations to the commission. The
- 3 procedure contained in this section shall be in addition to the
- 4 requirements contained in the act of June 25, 1982 (P.L.633,
- 5 No.181), known as the Regulatory Review Act, and shall not
- 6 affect any right the department may have to participate in the
- 7 rulemaking process following the commission's publication of
- 8 proposed rules and regulations as permitted by that act. In
- 9 establishing the maximum fees allowable, the commission shall
- 10 consider the nature of the services performed by the real estate
- 11 broker or salesperson and the time required for the performance
- 12 thereof.
- 13 (d) Licensing option.--A real estate broker or salesperson
- 14 who is also a bona fide mortgage broker, mortgage banker or loan
- 15 correspondent who holds himself out publicly as such shall have
- 16 the option of being licensed and regulated by the department, in
- 17 which case he shall not be subject to the fee limitations
- 18 provided for in this section or the rules and regulations
- 19 promulgated by the commission hereunder.
- 20 (e) Disclosure. -- No real estate broker or salesperson shall
- 21 receive a fee, commission or other valuable consideration
- 22 pursuant to this section and the regulations promulgated
- 23 hereunder unless he makes the following written disclosure to
- 24 the buyer in at least ten-point boldface capital letters.
- 25 The real estate broker in this transaction who has
- offered to assist me in obtaining a mortgage loan has
- 27 advised me of the following:
- 28 (1) He does not represent any particular mortgage
- lender; or the name of the mortgage lender he represents
- 30 is.....

- 1 (2) I am not required to obtain the mortgage for the 2 purchase of the real estate from the mortgage banker whom 3 the broker represents.
 - (3) The real estate broker has a fiduciary obligation to the seller, from whom he will receive a commission.
- 7 (4) Should the real estate broker violate any of the 8 provisions of the Real Estate Licensing and Registration 9 Act or the Mortgage Bankers and Brokers Act I may file a 10 complaint with the Pennsylvania Real Estate Commission.]
- 11 Section 7. Sections 313 and 314 of the act, renumbered and
- 12 amended June 25, 2001 (P.L.621, No.55), are amended to read:
- 13 Section 313. Suspension, revocation or refusal.
- 14 (a) Departmental action.--The department may suspend, revoke
- 15 or refuse to renew any license issued pursuant to this chapter
- 16 [after giving 30 days' written notice forwarded to the
- 17 licensee's principal place of business, by registered or
- 18 certified mail, return receipt requested, stating the
- 19 contemplated action and the reason therefor, if the department
- 20 shall find, after the licensee has had an opportunity to be
- 21 heard, that] if any fact or condition exists or is discovered
- 22 which, if it had existed or been discovered at the time of
- 23 filing the application for the license, would have warranted the
- 24 <u>department in refusing to issue the license or if the licensee</u>
- 25 or any director, officer, partner, employee or owner of the
- 26 licensee has:

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- 27 (1) Made any <u>false or</u> material misstatement in [his] <u>an</u>
- 28 application or in a report or submission required by this
- 29 chapter or by a department regulation, statement of policy or
- order.

- 1 (2) Failed to comply with or violated any provision of
 2 this chapter or any [rule,] regulation, statement of policy
 3 or order promulgated or issued by the department pursuant to
 4 this chapter.
- 5 (3) If licensed under section [304(c)] 304(b.1) or (c), 6 accepted an advance fee without having obtained the bond 7 required by section 304(b.1)(1)(i) or (c)(1).
- 8 (4) Become insolvent, meaning that the liabilities of
 9 the applicant or licensee exceed the assets of the applicant
 10 or licensee or that the applicant or licensee cannot meet the
 11 obligations of the applicant or licensee as they mature, or
 12 is in such financial condition that the applicant or licensee
 13 cannot continue in business with safety to the customers of
 14 the applicant or licensee.
- 15 (5) Engaged in dishonest, fraudulent or illegal
 16 practices or conduct in any business or unfair or unethical
 17 practices or conduct in connection with the mortgage
 18 business.
 - (6) Been convicted of [a misdemeanor or of], or entered a plea of guilty or no contest to, an offense involving moral turpitude or a felony.
 - [(7) Filed an application for a license which, as of the date the license was issued or as of the date of an order denying, suspending or revoking a license, was incomplete in any material respect or contained any statement that was, in light of the circumstances under which it was made, false or misleading with respect to any material fact.]
- 28 (8) Permanently or temporarily been enjoined by a court 29 of competent jurisdiction from engaging in or continuing any 30 conduct or practice involving any aspect of the mortgage

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- 1 business.
- 2 (9) Become the subject of an order of the department
- denying, suspending or revoking a license [as a mortgage
- 4 banker, mortgage broker, limited mortgage broker or loan
- 5 correspondent] <u>under this chapter</u>.
- 6 (10) Become the subject of a United States Postal
- 7 Service fraud order [that is currently effective and was
- 8 issued within the last five years].
- 9 (11) Failed to comply with the requirements of this
- 10 chapter to make and keep records prescribed by [rule]
- 11 <u>regulation</u>, <u>statement of policy</u> or order of the department,
- 12 to produce such records required by the department or to file
- any financial reports or other information the department by
- 14 [rule] regulation, statement of policy or order may require.
- 15 (12) Become the subject of an order of the department
- denying, suspending or revoking a license under the
- 17 provisions of any other law administered by the department.
- 18 [(13) Failed to comply with a cease and desist order
- 19 entered after notice and opportunity for hearing and issued
- 20 by the department within the last five years.]
- 21 (14) Demonstrated negligence or incompetence in
- 22 performing any act for which the licensee is required to hold
- a license under this chapter.
- [(15) In the case of a limited mortgage broker,
- 25 negotiated or placed, either directly or indirectly, a
- 26 mortgage loan other than a nonpurchase money mortgage loan as
- 27 defined in this chapter.
- 28 The hearing and notice provisions of this section shall not
- 29 apply if the licensee's corporate charter is voided in
- 30 accordance with the provisions of any law of this or any other

- 1 state, in which event the department may suspend or revoke the
- 2 license.]
- 3 (16) Failed to complete the qualifying or continuing
- 4 <u>education as required by section 304(e).</u>
- 5 (17) In the case of a mortgage banker, loan
- 6 correspondent, or mortgage broker, conducted the first
- 7 mortgage loan business through an unlicensed mortgage
- 8 <u>originator</u>.
- 9 (18) Failed to comply with the terms of any agreement
- 10 <u>under which the department authorizes a licensee to maintain</u>
- 11 records at a place other than the licensee's principal place
- of business.
- 13 (b) Reinstatement. -- The department may subsequently
- 14 reinstate a license which has been suspended or revoked or renew
- 15 a license which had previously been refused for renewal if the
- 16 condition which warranted the original action has been corrected
- 17 and the department has reason to believe that such condition is
- 18 not likely to occur again and the licensee satisfies the
- 19 requirements of this chapter.
- 20 Section 314. Penalties.
- 21 (a) Nonlicensees. -- Any person who is not licensed by the
- 22 department or is not exempted from the licensing requirements in
- 23 accordance with the provisions of this chapter and who engages
- 24 in the <u>first mortgage loan</u> business [of a mortgage banker, loan
- 25 correspondent, mortgage broker or limited mortgage broker]
- 26 commits a felony of the third degree.
- 27 (b) Nonlicensees subject to the provisions of this
- 28 chapter. -- Any person who is subject to the provisions of this
- 29 chapter, even though not licensed hereunder, or any person who
- 30 is not licensed by the department or is not exempt from the

- 1 licensing requirements, who violates any of the provisions to
- 2 which it is subject shall be subject to a fine levied by the
- 3 department or commission of up to [\$2,000] \$10,000 for each
- 4 offense. [Any such nonlicensed person who commits three or more
- 5 offenses may, at the discretion of the department or commission,
- 6 be prohibited from engaging in the first mortgage loan business
- 7 unless licensed under this chapter.]
- 8 (c) Violations by licensees. -- Any person licensed under the
- 9 provisions of this chapter or any director, officer, employee or
- 10 agent of a licensee who shall violate the provisions of this
- 11 chapter or shall direct or consent to such violations shall be
- 12 subject to a fine levied by the department of up to [\$2,000]
- 13 \$10,000 for each offense.
- 14 [(d) Limited powers.--The powers conferred upon the
- 15 commission by subsection (b) shall only be exercised by the
- 16 commission in relation to persons licensed pursuant to the
- 17 provisions of the act of February 19, 1980 (P.L.15, No.9), known
- 18 as the Real Estate Licensing and Registration Act, who are
- 19 subject to subsection (b) under section 303(b)(3) and the
- 20 exercise of such power by the commission in relation to such
- 21 persons shall be exclusive.]
- 22 Section 8. Sections 316 and 317 of the act, renumbered and
- 23 amended June 25, 2001 (P.L.621, No.55), are repealed:
- 24 [Section 316. Referral fees.
- Nothing in this chapter shall permit a real estate broker or
- 26 salesperson, who receives a fee, commission or other valuable
- 27 consideration relating to the sale of residential real property,
- 28 to be paid or receive a finder's fee or a referral fee for the
- 29 referral of a mortgage loan to a lender in connection with that
- 30 sale, whether or not the real estate broker or salesperson is

- 1 licensed and regulated by the department.
- 2 Section 317. Real Estate Recovery Fund.
- 3 Any person injured by the wrongful act, default or
- 4 misrepresentation of a person engaged in the activities of a
- 5 mortgage broker who is exempt from licensure under this chapter
- 6 by virtue of being licensed pursuant to the act of February 19,
- 7 1980 (P.L.15, No.9), known as the Real Estate Licensing and
- 8 Registration Act, shall be entitled to seek recovery from the
- 9 Real Estate Recovery Fund established by the Real Estate
- 10 Licensing and Registration Act notwithstanding the fact that
- 11 such wrongful act, default or misrepresentation occurred in
- 12 conjunction with mortgage-brokering activities subject, however,
- 13 to all other terms and conditions of the Real Estate Licensing
- 14 and Registration Act regarding recovery from that fund.]
- 15 Section 9. This act shall take effect in 60 days.