THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL

No. 1426 Session of 2005

INTRODUCED BY McCALL, PRESTON, RUBLEY, BENNINGHOFF, BISHOP, BLAUM, BROWNE, CALTAGIRONE, CASORIO, COHEN, CORRIGAN, COSTA, CRAHALLA, DeLUCA, DeWEESE, DiGIROLAMO, FABRIZIO, FRANKEL, GOODMAN, GRUCELA, HENNESSEY, HERSHEY, HESS, JAMES, JOSEPHS, KENNEY, LEACH, MARKOSEK, MELIO, O'NEILL, PETRI, PHILLIPS, PISTELLA, SHAPIRO, STEIL, SURRA, E. Z. TAYLOR, THOMAS, TIGUE, WALKO, WATSON, WOJNAROSKI AND YOUNGBLOOD, APRIL 26, 2005

REFERRED TO COMMITTEE ON JUDICIARY, APRIL 26, 2005

AN ACT

- Providing for the regulation of home improvement contracts and for registration of certain home improvement contractors; prohibiting certain acts; prescribing requirements for home improvement contracts; establishing the Home Improvement Guaranty Fund; and providing for claims against the fund and for the offense of home improvement fraud.
- 7 TABLE OF CONTENTS
- 8 Section 1. Short title.
- 9 Section 2. Definitions.
- 10 Section 3. Registration of contractors and salespersons.
- 11 Section 4. Procedures for registration.
- 12 Section 5. Application fees.
- 13 Section 6. Certificate of registration and renewal.
- 14 Section 7. Certificate holder to exhibit and advertise
- 15 certificate.
- 16 Section 8. Prohibited acts.
- 17 Section 9. Home improvement fraud.

- 1 Section 10. Unfair Trade Practices and Consumer Protection Law.
- 2 Section 11. Regulations.
- 3 Section 12. Exemptions.
- 4 Section 13. Home improvement contracts.
- 5 Section 14. Home Improvement Guaranty Fund.
- 6 Section 15. Claims against fund.
- 7 Section 16. Procedure for submitting claims.
- 8 Section 17. Reimbursement of fund.
- 9 Section 18. Notice of suspension or revocation.
- 10 Section 19. Effective date.
- 11 The General Assembly of the Commonwealth of Pennsylvania
- 12 hereby enacts as follows:
- 13 Section 1. Short title.
- 14 This act shall be known and may be cited as the Home
- 15 Improvement Consumer Protection Act.
- 16 Section 2. Definitions.
- 17 The following words and phrases when used in this act shall
- 18 have the meanings given to them in this section unless the
- 19 context clearly indicates otherwise:
- 20 "Bureau." The Bureau of Consumer Protection within the
- 21 Office of Attorney General of the Commonwealth.
- 22 "Certificate." A certificate of registration issued pursuant
- 23 to this act.
- 24 "Contractor." Any person, including a subcontractor or
- 25 employee of another contractor, who owns and operates a home
- 26 improvement business or who undertakes, offers to undertake or
- 27 agrees to perform any home improvement. The term does not
- 28 include a person for whom the total cash value of all of that
- 29 person's home improvements is less than \$5,000 during any period
- 30 of 12 consecutive months.

- 1 "Fund." The Home Improvement Guaranty Fund established in
- 2 section 14 (relating to Home Improvement Guaranty Fund).
- 3 "Home improvement." The term includes, but is not limited
- 4 to, the repair, replacement, remodeling, alteration, conversion,
- 5 modernization, improvement, rehabilitation or sandblasting of or
- 6 addition to any land or building, or that portion thereof, which
- 7 is used or designed to be used as a private residence or the
- 8 construction, replacement, installation or improvement of
- 9 driveways, swimming pools, porches, garages, roofs, siding,
- 10 insulation, solar energy systems, security systems, flooring,
- 11 patios, fences, doors and windows and waterproofing in
- 12 connection with such land or building or that portion thereof
- 13 which is used or designed to be used as a private residence in
- 14 which the total cash price for all work agreed upon between the
- 15 contractor and owner exceeds \$200. The term does not include:
- 16 (1) The construction of a new home.
- 17 (2) The sale of goods or materials by a seller who
- 18 neither arranges to perform nor performs, directly or
- 19 indirectly, any work or labor in connection with the
- 20 installation or application of the goods or materials.
- 21 (3) The sale of services furnished for commercial or
- 22 business use or for resale, provided commercial or business
- 23 service takes place somewhere other than at a private
- 24 residence.
- 25 (4) The sale of appliances, such as stoves,
- 26 refrigerators, freezers, room air conditioners and others
- 27 which are designed for and are easily removable from the
- premises without material alteration exceeding \$200.
- 29 (5) Any work performed without compensation by the owner
- on the owner's private residence or residential rental

- 1 property.
- 2 (6) Any work performed by a landscaper certified by the
- 3 Department of Agriculture under the act of December 16, 1992
- 4 (P.L.1228, No.162), known as the Plant Pest Act, except to
- 5 the extent that such work involves the construction,
- 6 replacement, installation or improvement of buildings,
- driveways, swimming pools, porches, garages, roofs, siding,
- 8 insulation, solar energy systems, security systems, flooring,
- 9 patios, nondecorative fences, doors, lighting systems,
- 10 concrete walkways and windows.
- 11 (7) The provision by the contractor, or employee
- thereof, of only advice or informational assistance to any
- person seeking such advice or informational assistance in
- regard to such person's selection and purchase of materials
- that will be installed by a person or entity other than the
- 16 contractor even if such installation is arranged by the
- 17 contractor or employee thereof.
- 18 "Home improvement contract." An agreement between a
- 19 contractor or salesperson and an owner for the performance of a
- 20 home improvement.
- 21 "Owner." A person who owns or resides in a private residence
- 22 and includes any agent of that person. An owner of a private
- 23 residence shall not be required to reside in such residence to
- 24 be deemed an owner under this act. A person who owns three or
- 25 more private residences shall not be deemed an owner except with
- 26 respect to the person's primary residence or the part of the
- 27 building which houses the primary residence of the owner.
- 28 "Person." An individual, partnership, limited partnership,
- 29 limited liability company, joint venture or corporation.
- 30 "Private residence." A single family dwelling, a multifamily

- 1 dwelling consisting of not more than three units or a single
- 2 unit located within any multifamily dwelling, including, but not
- 3 limited to, condominiums and co-op units.
- 4 "Salesperson." Any person who negotiates or offers to
- 5 negotiate a home improvement contract with an owner or solicits
- 6 or otherwise endeavors to procure by any means whatsoever,
- 7 directly or indirectly, a home improvement contract from an
- 8 owner. The term does not include a person who lacks the
- 9 authorization of his employer to negotiate the material
- 10 alteration of standard terms, conditions or pricing of the
- 11 employer's home improvement contract or who provides only advice
- 12 or informational assistance in support of the sale or attempted
- 13 sale of a home improvement product or service.
- "Special order material." Any material purchased by a
- 15 contractor exclusively for the performance of a specific home
- 16 improvement contract and that has no value in the performance of
- 17 another home improvement contract.
- 18 Section 3. Registration of contractors and salespersons.
- 19 (a) General rule. -- No person shall hold himself out as a
- 20 contractor or salesperson, nor shall that person perform any
- 21 home improvement, without first obtaining a certificate from the
- 22 bureau as provided in this act, except that a person registered
- 23 as a contractor shall not be required to obtain a salesperson's
- 24 certificate. An individual who has provided personal information
- 25 to the bureau when registering on behalf of a business is not
- 26 required to register as an individual so long as the person
- 27 performs home improvements solely on behalf of the registered
- 28 business.
- 29 (b) Salespersons.--
- 30 (1) No contractor shall employ or use the services of

- any salesperson to procure business from an owner unless the
- 2 salesperson is registered under this act.
- 3 (2) No person shall act as a home improvement
- 4 salesperson on behalf of an unregistered contractor.
- 5 (c) Liability. -- No business entity registered pursuant to
- 6 this act shall be relieved of responsibility under this act for
- 7 the conduct and acts of its agents, employees, officers or
- 8 directors, nor shall any person be relieved of responsibility
- 9 under this act by reason of his employment or relationship with
- 10 such business entity.
- 11 (d) Effects of unregistered status. -- No unregistered
- 12 contractor or salesperson shall have standing to sue, countersue
- 13 or raise a defense of nonpayment in any dispute arising from a
- 14 home improvement. No unregistered contractor or salesperson may
- 15 file a mechanic's lien with respect to a home improvement.
- 16 (e) Public access to registration information. -- The bureau
- 17 shall maintain a toll-free telephone number from which a caller
- 18 can obtain information as to whether a contractor or salesperson
- 19 is registered with the bureau pursuant to this act.
- 20 (f) Contractor or salesperson restriction. -- A person may not
- 21 act as a home improvement contractor or salesperson if the
- 22 person is licensed, or required to be licensed, by the
- 23 Department of Banking pursuant to the act of December 12, 1980
- 24 (P.L.1179, No.219), known as the Secondary Mortgage Loan Act, or
- 25 the act of December 22, 1989 (P.L.687, No.90), known as the
- 26 Mortgage Bankers and Brokers and Consumer Equity Protection Act.
- 27 (q) Nongrant or renewal of license. -- The Department of
- 28 Banking shall not grant or renew a license pursuant to the
- 29 Secondary Mortgage Loan Act, or the Mortgage Bankers and Brokers
- 30 and Consumer Equity Protection Act to any person registered, or

- 1 required to be registered, as a home improvement contractor or
- 2 salesperson.
- 3 (h) Compliance.--All financing of home improvements by a
- 4 home improvement contractor shall comply with the act of August
- 5 14, 1963 (P.L.1082, No.464), known as the Home Improvement
- 6 Finance Act.
- 7 Section 4. Procedures for registration.
- 8 (a) Application. -- A person desiring a certificate as a
- 9 contractor or salesperson shall apply to the bureau in writing
- 10 on a form provided by the bureau. The application shall include
- 11 the following information:
- 12 (1) For an individual applicant, the name, home address,
- 13 home telephone number and driver's license identification
- 14 number of the applicant, as well as the individual's business
- name, address and telephone number if different.
- 16 (2) For a partnership applicant, the name, home address,
- 17 home telephone number and driver's license identification
- 18 number of each partner as well as the partnership name,
- 19 address and telephone number.
- 20 (3) For a corporation, limited liability company or
- limited partnership applicant, the name, home address, home
- telephone number and driver's license identification number
- of each officer, each director or each individual holding
- greater than a 5% stake in the business, as well as the
- entity's business name, address and telephone number.
- 26 (4) For an out-of-State corporation, limited liability
- or limited partnership, the name and address of the entity's
- 28 resident agent or registered office provider within this
- 29 Commonwealth and any registration number or license number
- 30 issued to the entity by its home state or political

- 1 subdivision of such other state, if applicable.
- (5) For a joint venture applicant, the name, address and telephone number of the joint venture, as well as the name, address and telephone number of each party to the joint venture. When the parties to a joint venture include business entities, the information required from such entities pursuant to paragraphs (2) and (3) shall also be provided.
 - (6) If the applicant is applying for a contractor registration, a complete description of the nature of the contracting business of the applicant.

(7) A statement whether:

- (i) The individual making application, even if doing so as part of a business entity application, has ever been convicted of a criminal offense related to a home improvement transaction, fraud, theft, a crime of deception or a crime involving fraudulent business practices, as well as a statement whether the applicant has ever had a civil judgment entered against the applicant or a business in which the applicant held an interest that was related to a home improvement transaction.
- (ii) Whether the applicant's certificate or the certificate of a business with which the person making application held an interest, has ever been revoked or suspended pursuant to an order issued by a court of competent jurisdiction in this Commonwealth or any other state or political subdivision thereof.
- (8) Whether within the last ten years the applicant has ever been suspended or debarred from participating in any Federal, State or local program through which funding or

- other assistance is provided to consumers for home
- 2 improvements.
- 3 (9) If the bureau determines that additional information
- 4 is necessary to effectuate the purpose of this act, the
- 5 bureau shall promulgate regulations to require the submission
- of the additional information.
- 7 (b) Grounds for refusal of certificate. -- The bureau may not
- 8 provide a certificate of registration to any applicant:
- 9 (1) who has had a certificate of registration revoked
- 10 within five years preceding the application;
- 11 (2) whose officer or principal has had his registration
- revoked within five years preceding the application; or
- 13 (3) who has been suspended or debarred within the last
- ten years from participating in any Federal, State or local
- program which provides funding to consumers for home
- 16 improvements.
- 17 (c) Contractual relationships. -- In addition to the
- 18 information required in subsection (a), a contractor shall be
- 19 required to notify the bureau of any employment or other
- 20 contractual relationship between the contractor and any
- 21 salesperson. A contractor shall be required to submit such
- 22 information within 20 days of entering into an employment or
- 23 other contractual relationship with a salesperson. Information
- 24 under this subsection shall be updated by the contractor, on a
- 25 form provided by the bureau, on an as-needed basis throughout
- 26 the period of registration.
- 27 (d) Reporting of multiple registration or licensure. -- Any
- 28 registered contractor or salesperson in this Commonwealth who is
- 29 registered or licensed as a home improvement contractor or
- 30 salesperson in any other state, or political subdivision

- 1 thereof, shall report this information to the bureau on the
- 2 initial registration and biennial registration application. Any
- 3 disciplinary action taken in such other jurisdiction shall be
- 4 reported to the bureau on the initial registration application
- 5 or, if such action occurred subsequent to submission of an
- 6 initial application, on the biennial registration application or
- 7 within 90 days of final disposition, whichever is sooner.
- 8 Multiple registration or licensure shall be noted by the bureau
- 9 on the contractor's or salesperson's record, and such state, or
- 10 political subdivision thereof, shall be notified by the bureau
- 11 of any disciplinary actions taken against such contractor or
- 12 salesperson in this Commonwealth.
- 13 Section 5. Application fees.
- 14 (a) General rule.--Each application for a certificate for:
- 15 (1) A home improvement contractor or renewal of that
- certificate shall be accompanied by a fee of \$50.
- 17 (2) A salesperson or renewal of that certificate shall
- 18 be accompanied by a fee of \$25.
- 19 (b) Credit for municipal fees.--
- 20 (1) The fee to be paid under subsection (a)(1) shall be
- 21 reduced by an amount equal to any fee required to be paid by
- 22 the home improvement contractor for the privilege of
- 23 conducting business within the municipality. In order for the
- fee to be reduced, the home improvement contractor shall
- 25 provide the department with written proof of the amount paid
- to the municipality at the time of the registration.
- 27 (2) The credit provided for in this subsection shall not
- apply to fees paid by the home improvement contractor which
- are specific to a particular home improvement.
- 30 (c) Dedicated use of fees.--The application fees collected

- 1 shall be used by the bureau for the purposes of fulfilling its
- 2 obligations under this act relating to registration. The balance
- 3 of the application fees collected shall be used by the bureau
- 4 for the purposes of carrying out and enforcing the provisions of
- 5 this act. The bureau shall establish rules or regulations
- 6 regarding payment, collection and distribution of money payable
- 7 to and received by the bureau pursuant to this section.
- 8 (d) Multiple registrations.--Home improvement contractors or
- 9 home improvement salespersons applying as a business must pay
- 10 the application fee in this section and the fund fee set forth
- 11 in section 14 (relating to Home Improvement Guaranty Fund) only
- 12 as a business entity, regardless of the number of persons who
- 13 provide registration information pursuant to this act.
- 14 Section 6. Certificate of registration and renewal.
- 15 (a) Duty of bureau. -- Upon receipt of a completed application
- 16 and fee, the bureau shall issue and deliver to the applicant a
- 17 certificate to engage in the business for which the application
- 18 was made or refuse to issue the certificate pursuant to this act
- 19 or an order of a court of competent jurisdiction within seven
- 20 days.
- 21 (b) Nontransferability.--Certificates issued to home
- 22 improvement contractors or salespersons shall not be
- 23 transferable or assignable.
- 24 (c) Duration of certificate. -- All certificates issued under
- 25 this act shall expire biennially. The expiration date shall be
- 26 placed upon the certificate. The fee for renewal of a
- 27 certificate shall be the same as the fee charged for an original
- 28 application under section 5 (relating to application fees). The
- 29 information required pursuant to section 4 (relating to
- 30 procedures for registration) shall also be required for renewal

- 1 of certification. The bureau shall provide a form for renewal of
- 2 registration.
- 3 (d) Grounds for denial and revocation of registration. -- The
- 4 bureau shall deny registration to any contractor or salesperson
- 5 against whom a civil judgment has been entered in favor of an
- 6 owner that was related to a home improvement transaction if the
- 7 transaction occurred after the effective date of this act and
- 8 the judgment remains unsatisfied. The bureau may permit a
- 9 contractor or salesperson to receive a new or renewed
- 10 certificate after the contractor has entered into a written
- 11 agreement whereby the contractor agrees to pay the judgment in
- 12 full in the form of periodic payments over a specific period of
- 13 time. If the contractor or salesperson does not pay in
- 14 accordance with the terms of the agreement, the bureau shall
- 15 immediately revoke the contractor's or salesperson's certificate
- 16 of registration.
- 17 Section 7. Certificate holder to exhibit and advertise
- 18 certificate.
- 19 Contractors and salespersons shall exhibit their certificates
- 20 upon request by any interested party. All print advertisements
- 21 of a home improvement contractor or salesperson shall include
- 22 the registration number issued by the bureau. Any home
- 23 improvement contract shall include a registration number of the
- 24 home improvement contractor who is party to the contract.
- 25 Section 8. Prohibited acts.
- No person shall:
- 27 (1) Present or attempt to present, as his own, the
- 28 certificate of another person.
- 29 (2) Knowingly give false information when applying for a
- 30 certificate or a renewal of a certificate.

- 1 (3) Present himself falsely as or impersonate a 2 registered home improvement contractor or salesperson.
- 3 (4) Use or attempt to use a certificate which has 4 expired or which has been revoked.
- 5 (5) Offer to make or make any home improvement without 6 having a current certificate under this act.
 - (6) Represent in any manner that his registration constitutes an endorsement of the quality of his workmanship or of his competency by the bureau.
- 10 (7) Fail to refund the approximate amount paid for a
 11 home improvement within ten days of either the acceptance and
 12 execution of a return receipt for certified mail containing a
 13 written request for a refund or the refusal to accept such
 14 certified mail sent to the contractor's last known address,
 15 if:
 - (i) No substantial portion of the contracted work has been performed at the time of the request.
 - (ii) More than 30 days has elapsed since the starting date specified in the written contract.
 - (8) Accept a municipal certificate of occupancy or other proof that performance of a home improvement contract is complete or satisfactorily concluded with knowledge that the document or proof is false and the performance is incomplete.
 - (9) Utter, offer or use a completion certificate or other proof that a home improvement contract is complete or satisfactorily concluded:
- 27 (i) to make or accept an assignment or negotiation 28 of the right to receive payment under a home improvement 29 contract; or
- 30 (ii) to get or grant credit or a loan on security of

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- 1 the right to receive payment under a home improvement
- 2 contract;
- 3 when the person knows or has reason to know that such
- 4 document or proof is false.
- 5 (10) Abandon or fail to perform, without justification,
- a home improvement contract. The term "without justification"
- 7 shall include, but not be limited to, nonpayment by the owner
- 8 as required under the contract or any other violation of the
- 9 contract by the owner.
- 10 (11) Deviate materially from the plans or specifications
- 11 without the express, verifiable consent of the owner.
- 12 (12) Prepare, arrange, accept or participate in
- arranging a mortgage, promissory note or other evidence of
- debt for performing or selling a home improvement with
- knowledge that the evidence of debt states a greater monetary
- obligation than the consideration, including a time sale
- 17 price, for a home improvement.
- 18 (13) Advertise or offer, by any means, to perform a home
- improvement if the person does not intend:
- (i) to accept a home improvement contract;
- 21 (ii) to perform the home improvement; or
- 22 (iii) to charge for the home improvement at the
- 23 price advertised or offered.
- 24 (14) Perform or sell a home improvement with or through
- another person who is required to hold a certificate pursuant
- to this act but who does not hold the certificate.
- 27 (15) Act as a contractor or sell a home improvement
- under a name other than that which is stated on the person's
- 29 certificate.
- 30 (16) Demand or receive any payment for a home

- 1 improvement before the home improvement contract is signed.
- 2 (17) For a home improvement contract in which the total
- 3 price exceeds \$1,000, receive a deposit in excess of:
- 4 (i) one-half of the home improvement contract price;
- 5 or
- 6 (ii) the cost of any special order materials or
- 7 merchandise purchased or to be purchased under the home
- 8 improvement contract;
- 9 whichever amount is greater.
- 10 (18) While acting as a salesperson, fail to account for
- or remit to the contractor whom the salesperson represents a
- 12 payment received in connection with a home improvement.
- 13 (19) Fail to pay fees or assessments required by this
- 14 act.
- 15 (20) Be suspended or debarred from a Federal, State or
- local program as described in section 4(a)(8) (relating to
- 17 procedures for registration).
- 18 Section 9. Home improvement fraud.
- 19 (a) Offense defined.--A person commits the offense of home
- 20 improvement fraud if, with intent to defraud or injure anyone or
- 21 with knowledge that he is facilitating a fraud or injury to be
- 22 perpetrated by anyone, the actor:
- 23 (1) makes a false or misleading statement to induce,
- encourage or solicit a person to enter into any written or
- oral agreement for home improvement services or provision of
- 26 home improvement materials or to justify an increase in the
- 27 previously agreed upon price;
- 28 (2) receives any advance payment for performing home
- improvement services or providing home improvement materials,
- fails to perform or provide such services or materials within

- 1 the date specified in the agreement taking into account any
- 2 force majeure or unforeseen labor strike that would extend
- 3 the time frame or unless extended by agreement with the
- 4 consumer and fails to return the payment received for such
- 5 services or materials which were not provided by that date;
- 6 (3) while soliciting a person to enter into an agreement
- 7 for home improvement services or materials, misrepresents or
- 8 conceals the contractor's or salesperson's real name, the
- 9 name of the contractor's business, the contractor's business
- 10 address or any other identifying information;
- 11 (4) damages a person's property with the intent to
- induce, encourage or solicit that person to enter into a
- written or oral agreement for performing home improvement
- services or providing home improvement materials;
- 15 (5) misrepresents himself or another as an employee or
- agent of the Federal, Commonwealth or municipal government,
- any other governmental unit or any public utility, with the
- intent to cause a person to enter into any agreement for
- 19 performing home improvement services or providing home
- 20 improvement materials;
- 21 (6) alters a home improvement agreement, mortgage,
- 22 promissory note or other document incident to performing or
- 23 selling a home improvement without the consent of the
- 24 consumer; or
- 25 (7) directly or indirectly publishes a false or
- deceptive advertisement in violation of State law governing
- 27 advertising about home improvement.
- 28 (b) Grading.--
- 29 (1) A violation of subsection (a)(1), (3), (4), (5), (6)
- 30 or (7) constitutes:

- 1 (i) a felony of the third degree if the amount 2 involved exceeds \$2,000; or
- (ii) a misdemeanor of the first degree if the amount involved is \$2,000 or less or if the amount involved cannot be satisfactorily ascertained.
 - (2) A violation of subsection (a)(2) constitutes:
- 7 (i) a felony of the third degree if the amount of the payment retained exceeds \$2,000; or
 - (ii) a misdemeanor of the first degree if the amount of the payment retained is \$2,000 or less or if the amount of the payment cannot be satisfactorily ascertained.
 - (3) Amounts involved pursuant to one scheme or course of conduct, whether involving one or more victims, may be aggregated in determining the grade of the offense pursuant to subsection (a).
 - (4) Where a person commits an offense under subsection
 (a) and the victim is 60 years of age or older, the grading
 of the offense shall be one grade higher than specified in
 paragraphs (1), (2) and (3). This paragraph shall not be
 applicable to persons whose sentence would be enhanced
 pursuant to paragraph (5).
- 23 Notwithstanding any other provisions of this 24 section, where a person commits a second or subsequent offense described in subsection (a), the offense will 25 26 constitute a felony of the second degree regardless of the 27 amount of money involved. For this paragraph to be 28 applicable, the second or subsequent offense must have 29 occurred after the first conviction. Paragraph (4) shall not 30 be applicable to persons whose sentences would be enhanced

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- 1 pursuant to this paragraph.
- 2 (6) In addition to any other penalty imposed by this
- act, the court may revoke or suspend the certificate of
- 4 registration issued under section 6 (relating to certificate
- of registration and renewal). At the time of sentencing, the
- 6 court shall state the reasons for such revocation or
- 7 suspension.
- 8 (c) Jurisdiction.--
- 9 (1) The district attorneys of the several counties shall
- 10 have the authority to investigate and to institute criminal
- 11 proceedings for any violation of this section.
- 12 (2) In addition to the authority conferred upon the
- 13 Attorney General by the act of October 15, 1980 (P.L.950,
- 14 No.164), known as the Commonwealth Attorneys Act, the
- 15 Attorney General shall have the authority to investigate and
- institute criminal proceedings for any violation of this
- 17 section or any series of such violations involving more than
- one county of this Commonwealth or involving any county of
- 19 this Commonwealth and another state. No person charged with a
- violation of this section by the Attorney General shall have
- 21 standing to challenge the authority of the Attorney General
- 22 to investigate or prosecute the case, and, if any such
- 23 challenge is made, the challenge shall be dismissed and no
- relief shall be available in the courts of this Commonwealth
- 25 to the person making the challenge.
- 26 Section 10. Unfair Trade Practices and Consumer Protection Law.
- 27 (a) General rule.--A violation of any of the provisions of
- 28 this act shall be deemed a violation of the act of December 17,
- 29 1968 (P.L.1224, No.387), known as the Unfair Trade Practices and
- 30 Consumer Protection Law.

- 1 (b) Suspension or revocation of registration.--Upon the
- 2 request of the Attorney General or a district attorney, a court
- 3 may, for just cause and after notice and hearing, suspend or
- 4 revoke a certificate of registration for violations of this act.
- 5 The court may suspend or revoke a certificate of registration as
- 6 follows:
- 7 (1) For the first violation, a suspension of up to six
- 8 months.
- 9 (2) For the second violation, a suspension of up to one
- 10 year.
- 11 (3) For the third and all subsequent violations, the
- 12 court may impose any term of suspension or revoke a
- 13 certificate of registration.
- 14 Section 11. Regulations.
- The bureau may adopt rules and regulations necessary to carry
- 16 out the provisions of this act relating to registration, and the
- 17 bureau may adopt rules and regulations necessary to carry out
- 18 and enforce the other provisions of this act.
- 19 Section 12. Exemptions.
- 20 Sections 3 (relating to registration of contractors and
- 21 salespersons), 4 (relating to procedures for registration), 5
- 22 (relating to application fees), 6 (relating to certificate of
- 23 registration and renewal), 7 (relating to certificate holder to
- 24 exhibit and advertise certificate), 13 (relating to home
- 25 improvement contracts), 14 (relating to Home Improvement
- 26 Guaranty Fund), 15 (relating to claims against fund), 16
- 27 (relating to procedure for submitting claims), 18 (relating to
- 28 notice of suspension or revocation) and this section shall not
- 29 apply to any of the following persons or organizations:
- 30 (1) The Commonwealth, municipalities and political

- 1 subdivisions within the Commonwealth or any department or
- agency of the Commonwealth or such municipalities.
- 3 (2) The government of the United States or any of its
- 4 departments or agencies.
- 5 (3) Any school, public or private, offering as part of a
- 6 vocational education program, courses and training in any
- 7 aspect of home improvement.
- 8 Section 13. Home improvement contracts.
- 9 (a) Requirements.--No home improvement contract shall be
- 10 valid or enforceable against an owner unless it:
- 11 (1) Is in writing and legible.
- 12 (2) Is signed by the owner and the contractor, or a
- salesperson on behalf of a contractor.
- 14 (3) Contains the entire agreement between the owner and
- 15 the contractor.
- 16 (4) Contains the date of the transaction.
- 17 (5) Contains the name, address and certificate number of
- 18 the contractor.
- 19 (6) Contains the approximate starting date and
- 20 completion date.
- 21 (7) Is entered into by a registered contractor or a
- 22 registered salesperson.
- 23 (8) Provides a notice that gives the toll-free telephone
- 24 number of the bureau and states that:
- 25 (i) each contractor and salesperson must be
- 26 registered by the bureau; and
- 27 (ii) anyone may inquire of the bureau regarding the
- 28 status of a contractor or salesperson.
- 29 (b) Rescission right.--All home improvement contracts shall
- 30 be subject to section 7 of the act of December 17, 1968

- 1 (P.L.1224, No.387), known as the Unfair Trade Practices and
- 2 Consumer Protection Law.
- 3 (c) Copy to be provided. -- A contractor or salesperson shall
- 4 provide and deliver to the owner, without charge, a completed
- 5 copy of the home improvement contract at the time the contract
- 6 is executed.
- 7 Section 14. Home Improvement Guaranty Fund.
- 8 (a) Establishment.--The Home Improvement Guaranty Fund is
- 9 hereby established in the State Treasury and shall be
- 10 administered by the bureau in accordance with this act.
- 11 (b) Biennial fund fee.--Each salesperson who applies for a
- 12 certificate or renewal thereof pursuant to this act shall pay a
- 13 fee of \$50 biennially, and each contractor who applies for a
- 14 certificate, or renewal thereof, pursuant to this act shall pay
- 15 a fee of \$100 biennially to the fund. The fee shall be payable
- 16 with the fee for an application for a certificate or renewal
- 17 thereof as provided in section 5 (relating to application fees)
- 18 and shall be refunded in full in the event the applicant is
- 19 denied a certificate.
- 20 (c) Minimum balance.--
- 21 (1) Payments received under subsection (b) shall be
- 22 credited to the fund which shall maintain a balance of at
- 23 least \$2,000,000. If the bureau finds that, because of
- 24 pending claims, the amount of the fund may fall below
- \$1,000,000, the bureau shall assess each contractor \$25 and
- 26 each salesperson \$10. However, under this subsection the
- 27 bureau may not make more than one assessment in any calendar
- 28 year.
- 29 (2) Failure to make payments to the fund as required by
- 30 this act shall result in suspension of registration. Barring

- 1 the existence of other grounds for suspension or revocation
- of registration, the contractor's or salesperson's
- 3 certificate of registration shall be reinstated upon full
- 4 payment of all the required fees.
- 5 (d) Investment. -- The moneys of the fund shall be invested
- 6 and the interest arising from the investments shall be credited
- 7 to the fund.
- 8 (e) Waiver of biennial fund fee. -- In the event that the
- 9 bureau finds that the fund is adequately funded, the bureau
- 10 shall, during the first month of each fiscal year, adjust or
- 11 waive any biennial fund fee for the fiscal year.
- 12 Section 15. Claims against fund.
- 13 (a) General rule. -- An owner may be compensated from the fund
- 14 for an actual loss that results from an act or omission or a
- 15 violation of this act by a registered contractor or salesperson
- 16 as found by a court of competent jurisdiction, upon the final
- 17 determination of or expiration of time for appeal in connection
- 18 with any such judgment. In the event the bureau and a contractor
- 19 or salesperson enter into an assurance of voluntary compliance,
- 20 as described in section 5 of the act of December 17, 1968
- 21 (P.L.1224, No.387), known as the Unfair Trade Practices and
- 22 Consumer Protection Law, which requires payment of restitution
- 23 to an owner and the contractor or salesperson fails to pay as
- 24 required by the terms of the assurance of voluntary compliance,
- 25 the bureau shall issue an order of payment from the fund to the
- 26 owner. The payment made pursuant to an assurance of voluntary
- 27 compliance shall be considered a claim for purposes of
- 28 reimbursement of the fund, however, subsection (g) shall not be
- 29 applicable.
- 30 (b) Acts of subcontractors, salespersons and employees.--For

- 1 purposes of recovery from the fund, the act or omission of a
- 2 registered contractor or registered salesperson includes the act
- 3 or omission of a subcontractor, salesperson or employee of the
- 4 registered contractor or registered salesperson whether or not
- 5 any express agency relationship exists so long as the
- 6 subcontractor, salesperson or employee acted within the scope of
- 7 the home improvement contract.
- 8 (c) Denial of claim. -- The bureau may deny a claim if the
- 9 bureau finds that the claimant:
- 10 (1) unreasonably rejected good faith efforts by the
- 11 contractor or salesperson to resolve the claim; or
- 12 (2) failed to make good faith efforts to collect the
- amount due from the contractor or salesperson.
- 14 (d) Limitation on recovery.--
- 15 (1) The bureau may not provide from the fund:
- 16 (i) More than \$10,000 to one claimant for acts or
 17 omissions of one contractor or salesperson.
- 18 (ii) More than \$50,000 to all claimants for acts or
- omissions of one contractor or salesperson unless, after
- the bureau has paid out \$50,000 on account of acts or
- omissions of the contractor or salesperson, the
- 22 contractor or salesperson reimburses the fund. However,
- in no case shall any one contractor or salesperson be
- indebted, at any one time, to the fund for more than
- 25 \$50,000.
- 26 (iii) An amount for any attorney fees, consequential
- 27 damages, court costs, interest, personal injury damages
- or punitive damages.
- 29 (2) In addition to the limits set forth in paragraph
- 30 (1), a claimant may not recover from the fund more than that

- 1 claimant's actual loss, to a maximum of \$10,000, for a claim
- 2 made on one contract. A court may, however, allocate
- 3 responsibility on one contract between contractors and
- 4 salespersons to a maximum combined responsibility of \$10,000.
- 5 (e) Excluded claimants.--
- 6 (1) A claim against the fund based on the act or
 7 omission of a particular contractor or salesperson shall not
 8 be made by:
- 9 (i) a spouse or other immediate relative of the
 10 contractor or salesperson, or of a party which holds a
 11 financial stake in the business of the contractor or
 12 salesperson;
 - (ii) an employee, officer, director, partner or other party which holds a financial stake in the business of the contractor or salesperson; or
 - (iii) an immediate relative of an employee, officer, director, partner or other party which holds a financial stake in the business of the contractor or salesperson.
 - (2) An owner may make a claim against the fund only if the owner:
- 21 (i) resides in the residence as to which the claim 22 is made; or
- (ii) does not own more than two dwelling places,
 unless the dwelling place as to which the claim is made
 is the primary residence of the owner or the part of the
 building which houses the primary residence of the owner.
- 27 (f) Limitations period.--A claim must be made against the 28 fund within two years after the claimant obtains an entry of 29 final judgment or decree against the contractor or salesperson 30 and all appeal rights have expired or been exhausted, or, in the

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- 1 case of an assurance of voluntary compliance, within the later
- 2 of two years of entry into such assurance or one year after
- 3 nonpayment according to the terms of the assurance.
- 4 (g) Offer of proof.--In order to recover from the fund the
- 5 claimant must offer proof to the bureau that the claimant has
- 6 caused to be issued a writ of execution upon a judgment obtained
- 7 against the contractor or salesperson, and the officer executing
- 8 the same has made a return showing that no bank accounts or real
- 9 property of the contractor liable to be levied upon in
- 10 satisfaction of the judgment could be found, or that the amount
- 11 realized on the sale of them or of such of them as were found,
- 12 under the execution, was insufficient to satisfy the judgment or
- 13 stating the amount realized and the balance remaining due on the
- 14 judgment after application thereon of the amount realized. A
- 15 true and attested copy of the executing officer's return must be
- 16 attached to an application for fund reimbursement.
- 17 (h) Partial payments for fund integrity. -- In order to
- 18 preserve the integrity of the fund, the bureau may order payment
- 19 out of the fund of an amount less than the order issued by the
- 20 court. The balance remaining due to the claimant shall be paid
- 21 from the fund pursuant to subsection (i).
- 22 (i) Special order of payment.--If the money in the fund is
- 23 insufficient to satisfy any duly authorized claim or portion
- 24 thereof, the bureau shall, when sufficient money exists in the
- 25 fund, satisfy the unpaid claims or portions thereof, in the
- 26 order that those claims or portions thereof were originally
- 27 determined.
- 28 (j) Investigation by bureau. -- As provided in section 17
- 29 (relating to reimbursment of fund), if the bureau pays any
- 30 amount from the fund as a result of a claim against a contractor

- 1 or salesperson, the bureau may conduct an investigation to
- 2 determine if the contractor or salesperson is possessed of
- 3 assets liable to be sold or applied in satisfaction of the claim
- 4 on the fund. If the bureau discovers any such assets, the bureau
- 5 may take any lawful action necessary for the reimbursement of
- 6 the fund.
- 7 (k) Revocation caused by payment of claim. -- If the bureau
- 8 makes a payment of an amount as a result of a claim against a
- 9 contractor or salesperson, the bureau shall revoke the
- 10 certificate of the contractor or salesperson and the contractor
- 11 or salesperson shall not be eligible to receive a new or renewed
- 12 certificate until that contractor or salesperson has repaid such
- 13 amount in full, plus interest, from the time the payment is made
- 14 from the fund, except that the bureau may permit a contractor or
- 15 salesperson to receive a new or renewed certificate after that
- 16 contractor or salesperson has entered into an agreement with the
- 17 bureau whereby the contractor or salesperson agrees to repay the
- 18 fund in full in the form of periodic payments over a set period
- 19 of time. If the contractor or salesperson fails to pay in
- 20 accordance with the terms of the agreement, the bureau shall
- 21 automatically suspend the contractor's or salesperson's
- 22 certificate.
- 23 Section 16. Procedure for submitting claims.
- 24 (a) Initial claim. -- In order to recover from the fund, a
- 25 claimant must submit to the bureau the documentation required
- 26 under section 15(g) (relating to claims against fund), if
- 27 applicable, and the following information on a form provided by
- 28 the bureau:
- 29 (1) The amount claimed based on the actual loss.
- 30 (2) The facts giving rise to the claim.

- 1 (3) Any other evidence that supports the claim.
- 2 (4) Any other information that the bureau requires.
- 3 (b) Copy of claim to contractor. -- On receipt of a claim
- 4 pursuant to this section, the bureau shall send a copy of the
- 5 claim to the contractor alleged to be responsible for the actual
- 6 loss. The contractor shall file a response or objection to the
- 7 claim within 30 days of receipt of the notice of such claim.
- 8 Failure to respond to the claim shall constitute a waiver of any
- 9 defense or objection to the claim.
- 10 (c) General order of payment.--Except as otherwise provided
- 11 in this act, the bureau shall pay from the fund approved claims
- 12 in the order that they are submitted.
- 13 Section 17. Reimbursement of fund.
- 14 (a) General rule. -- After the bureau pays a claim from the
- 15 fund:
- 16 (1) The bureau shall be subrogated to all rights of the
- 17 claimant in the claim up to the amount paid.
- 18 (2) The claimant shall assign to the bureau all rights
- 19 of the claimant in the claim up to the amount paid.
- 20 (3) The bureau has a right to reimbursement of the fund
- 21 by the contractor or salesperson for:
- 22 (i) The amount paid from the fund.
- 23 (ii) Interest on the amount at an annual rate of 5%
- as adjusted by the Consumer Price Index on an annual
- 25 basis.
- 26 All money that the bureau recovers on a claim shall be deposited
- 27 in the fund.
- 28 (b) Suit for nonpayment.--If, within 30 days after the
- 29 bureau gives notice, a contractor or salesperson on whose
- 30 account a claim was paid shall fail to reimburse the fund in

- 1 full, the bureau may initiate an action against the contractor
- 2 or salesperson in a court of competent jurisdiction for the
- 3 unreimbursed amount.
- 4 (c) Judgment.--The bureau is entitled to a judgment for the
- 5 unreimbursed amount if the bureau proves that:
- 6 (1) A claim was paid from the fund on account of the
- 7 contractor or salesperson.
- 8 (2) The contractor or salesperson has not reimbursed the
- 9 fund in full.
- 10 (3) The bureau directed payment based on a final
- judgment of a court of competent jurisdiction or an assurance
- of voluntary compliance.
- 13 (d) Withholding of tax refund. -- If a person is delinquent
- 14 for at least one year in making payments to the bureau for the
- 15 purposes of reimbursing the fund, the Department of Revenue
- 16 shall credit the amount of any refundable overpayment of tax
- 17 imposed by Article III of the act of March 4, 1971 (P.L.6,
- 18 No.2), known as the Tax Reform Code of 1971, against the
- 19 delinquency in respect to this act on the part of the person who
- 20 made the overpayment.
- 21 (e) Bankruptcy proceedings. -- For the purpose of excepting to
- 22 a discharge of an individual or business under Federal
- 23 bankruptcy law, the bureau shall be a creditor of the individual
- 24 or business for the amount paid from the fund.
- 25 Section 18. Notice of suspension or revocation.
- 26 The Administrative Office of Pennsylvania Courts shall report
- 27 to the bureau any suspension or revocation of a certificate of
- 28 registration ordered by a court.
- 29 Section 19. Effective date.
- 30 This act shall take effect in 180 days.