THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL

No. 2398 Session of 2002

INTRODUCED BY BUNT, DALEY, BASTIAN, FORCIER, ARMSTRONG, M. BAKER, BROWNE, CAPPELLI, COY, DeWEESE, EGOLF, FAIRCHILD, FEESE, FICHTER, GEORGE, GODSHALL, GORDNER, HENNESSEY, HERMAN, LAUGHLIN, MANN, MARSICO, McCALL, McGILL, McILHATTAN, PHILLIPS, PICKETT, RUBLEY, SAYLOR, SOLOBAY, STABACK, STERN, TIGUE, WALKO, WATSON, ZUG, HERSHEY, HESS, SATHER, ALLEN, E. Z. TAYLOR, CREIGHTON, ROBERTS, HARHAI, STEELMAN, R. MILLER, MAJOR, SHANER, MAITLAND, B. SMITH, LUCYK, GRUCELA, ROSS, THOMAS, SEMMEL, YOUNGBLOOD, FREEMAN, BENNINGHOFF AND PALLONE, MARCH 7, 2002

AS AMENDED ON THIRD CONSIDERATION, HOUSE OF REPRESENTATIVES, APRIL 10, 2002

AN ACT

- Amending the act of June 29, 1996 (P.L.434, No.67), entitled, as amended, "An act to enhance job creation and economic 3 development by providing for an annual financing strategy, for opportunity grants, for job creation tax credits, for 5 small business assistance, for the Small Business Advocacy Council, for a family savings program, for industrial 6 7 development assistance, for community development bank grants and loans and for tax-exempt bond allocation; conferring 9 powers and duties on various administrative agencies and 10 authorities; further providing for various funds; and making repeals," further providing for small business definitions 11 and loan eligibility and terms. 12 13 The General Assembly of the Commonwealth of Pennsylvania
- hereby enacts as follows:
- 15 The definitions of "capital development project" Section 1.
- 16 and DEFINITION OF "small business enterprise" in section 1301 of
- 17 the act of June 29, 1996 (P.L.434, No.67), known as the Job
- Enhancement Act, added December 3, 1998 (P.L.788, No.100), are 18

- 1 IS amended and the section is amended by adding definitions to <-
- 2 read:
- 3 Section 1301. Definitions.
- 4 The following words and phrases when used in this chapter
- 5 shall have the meanings given to them in this section unless the
- 6 context clearly indicates otherwise:
- 7 * * *
- 8 <u>"Agricultural producer." A person OR ENTITY involved in the</u>
- 9 management and use of a normal agricultural operation for the
- 10 production of a farm commodity.
- 11 * * *
- 12 "Capital development project" or "project." Land, buildings,
- 13 equipment and machinery and working capital which is acquired,
- 14 constructed, renovated or used by a small business enterprise:
- 15 (1) As part of a for profit project or venture not of a
- 16 mercantile or service related nature, except for hospitality
- 17 <u>industry projects.</u>
- 18 (2) To bring a small business enterprise into compliance
- 19 with Federal or State environmental laws or regulations or to
- 20 complete an approved remediation project or to permit the
- 21 small business enterprise to adopt generally acceptable
- 22 <u>pollution prevention practices.</u>
- 23 (3) To provide assistance to small business enterprises
- 24 that are recyclers of municipal or commercial waste or that
- 25 are manufacturers using recycled municipal or commercial
- 26 waste materials.
- 27 (4) To assist a small business enterprise with defense
- 28 conversion activities.
- 29 (5) For the manufacture of products to be exported out
- 30 of the United States by a small business enterprise as part

- 1 of a for profit project or venture not of a mercantile or
- 2 service related nature, except for export related services
- 3 and international export related mercantile ventures or
- 4 advanced technology and computer related services and
- 5 mercantile ventures, which will increase this Commonwealth's
- 6 national or international market shares.
- 7 (6) As part of a for profit project or venture that
- 8 meets the requirements of section 1303(a.1) and (a.3).
- 9 * * *
- 10 "NATURAL DISASTER." AS DEFINED IN 35 PA.C.S. § 7102
- 11 (RELATING TO DEFINITIONS).
- 12 "Normal agricultural operation." The activities, practices,

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- 13 equipment and procedures which agricultural producers adopt, use
- 14 or engage in in the production and preparation for market of
- 15 <u>farm commodities</u>. The term includes new activities, practices,
- 16 equipment and procedures consistent with technological
- 17 development within the agricultural industry.
- 18 * * *
- "Small business [enterprises] enterprise." A for-profit
- 20 corporation, partnership [or], proprietorship, LIMITED LIABILITY
- 21 COMPANY OR OTHER ENTITY which meets the eligibility requirements
- 22 established by the department. The term shall include, but is
- 23 not limited to, <u>a</u> small business [enterprises] <u>enterprise which:</u>
- 24 <u>(1) is</u> located in <u>a</u> small business incubator
- 25 [facilities, small business enterprises which are] <u>facility;</u>
- 26 <u>(2) is an</u> agricultural [processors and small business
- 27 enterprises which manufacture] processor;
- 28 (3) is an agricultural producer; or
- 29 <u>(4) manufactures</u> apparel products.
- 30 * * *

- 1 Section 2. Section 1303(a.2) and (b) of the act, amended
- 2 November 17, 1998 (P.L.788, No.100), are amended and the section <-
- 3 is amended by adding a subsection to read:
- 4 Section 1303. Eligibility for and terms and conditions of
- 5 loans.
- 6 * * *
- 7 (a.2) Pollution prevention assistance loans.--The Pollution
- 8 Prevention Assistance Account created under section 1302(b.1)
- 9 shall provide revolving loans to small [businesses] <u>business</u>
- 10 <u>enterprises</u>.
- 11 (1) The loans shall be for the purpose of enabling the
- 12 small business <u>enterprise</u> to adopt or install pollution
- 13 prevention equipment or processes to:
- (i) Reduce or reuse raw materials onsite.
- 15 (ii) Reduce the production of waste.
- 16 (iii) Reduce energy consumption.
- 17 (2) The Pollution Prevention Assistance Account shall
- 18 not invest on the basis of direct financial return and shall
- 19 not be held to the loan loss standards of commercial lenders.
- 20 Loans shall be for the purpose of reducing pollution through
- 21 source reduction technologies or processes.
- 22 (3) A loan under this subsection may not exceed the
- 23 lesser of:
- 24 (i) \$50,000; or
- 25 (ii) 75% of eligible project costs.
- 26 (4) Loans under this subsection shall have an interest
- 27 rate of 2% per year and a maximum repayment term of seven
- years.
- 29 (5) An industrial resource center receiving funds under
- 30 the act of July 2, 1993 (P.L.439, No.64), known as the Ben

Τ	Franklin/IRC Partnership Act, may utilize the account to
2	provide assistance to a small business enterprise for which a
3	loan application has been made.
4	(6) Loans under this subsection shall be used to further
5	the goal of pollution prevention through the purchase and
6	installation of equipment to make operational changes and
7	modify production practices.
8	(a.3) Loans to small business enterprises which are
9	agricultural producers.
10	(1) The department may provide loans to small business
11	enterprises which are agricultural producers. Loans shall be
12	made in accordance with the provisions of this chapter except
13	as follows:
14	(i) The provisions of subsection (b) relating to
15	required increases in employment shall not apply to loans
16	made under this subsection.
17	(ii) The department may authorize flexible repayment
18	terms and an interest rate of not less than 2%.
19	(iii) The department may utilize additional area
20	loan organizations, including community development
21	financial institutions, to receive loan applications and
22	administer loans.
23	(iv) The department may use its best judgment to
24	identify and secure collateral.
25	(2) The department and area loan organizations shall not
26	make loans under this subsection on the basis of direct
27	financial return on investment and shall not be held to the
28	loan loss standards of private commercial lenders. Loans
29	shall be for the purpose of enhancement and growth of normal
30	agricultural operations.

- (b) Terms and conditions.--
- 2 (1) The department may make advances from the Small
- 3 Business First Fund, subject to the terms, conditions and
- 4 restrictions provided under this chapter, to area loan
- 5 organizations for the purpose of making loans to eligible
- 6 small <u>business</u> enterprises for capital development projects
- 7 which demonstrate a substantial likelihood of creating or
- 8 preserving employment opportunities[.] OR, IN THE CASE OF A
- 9 <u>SMALL BUSINESS ENTERPRISE THAT IS AN AGRICULTURAL PRODUCER,</u>
- 10 LOANS WHICH DEMONSTRATE A SUBSTANTIAL LIKELIHOOD OF THE
- 11 ENHANCEMENT AND GROWTH OF NORMAL AGRICULTURAL OPERATIONS. All
- 12 loans, EXCEPT LOANS PROVIDED TO A SMALL BUSINESS ENTERPRISE
- 13 <u>WHICH IS AN AGRICULTURAL PRODUCER</u>, shall be limited to
- 14 projects that demonstrate the creation or preservation of one
- job for every \$25,000 received from the Small Business First
- 16 Fund.

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- 17 (2) No loans shall be made which would do any of the
- 18 following:
- 19 (i) Cause, aid or assist in, directly, the
- 20 relocation of any business operations from one part of
- 21 this Commonwealth to another unless there is at least a
- 22 25% net increase in employment.
- 23 (ii) Refinance any portion of the total project cost
- or other existing loans or debt.
- 25 (iii) Finance projects located outside the
- geographic boundaries of this Commonwealth.
- 27 (iv) Provide funds, directly or indirectly, for
- 28 payment, distribution or as loan owners, partners or
- shareholders of the small business enterprise, except as
- ordinary compensation for services rendered.

- 1 (v) Provide funds for speculation in any kind of property, real or personal, tangible or intangible. 2 3 (3) All loans shall carry an interest rate and term and 4 shall be secured by lien positions on collateral at the 5 highest level of priority as may be determined by the area 6 loan organization with the approval of the department. 7 SECTION 3. SECTION 1310 OF THE ACT IS AMENDED TO READ: <----8 SECTION 1310. [TRANSITIONAL] ELIGIBILITY PROVISIONS. 9 THE FOLLOWING ELIGIBILITY REQUIREMENTS AND ELIGIBLE USES 10 SHALL APPLY TO ALL REQUESTS FOR FUNDING [RECEIVED AFTER THIS 11 CHAPTER BECOMES EFFECTIVE AND BEFORE SUBMISSION OF THE FIRST 12 ANNUAL FINANCING STRATEGY]: 13 (1) A SMALL BUSINESS ENTERPRISE WITH 100 FULL-TIME EMPLOYEES OR LESS THAT PROPOSES TO UNDERTAKE A CAPITAL 14 15 DEVELOPMENT. 16 (2) (I) THE MAXIMUM LOAN AMOUNT FOR LAND, BUILDINGS AND MACHINERY AND EQUIPMENT IS \$200,000 OR 50% OF THE TOTAL 17 18 ELIGIBLE PROJECT COSTS, WHICHEVER IS LESS. THE MAXIMUM 19 LOAN AMOUNT FOR WORKING CAPITAL IS \$100,000 OR 50% OF THE 20 TOTAL ELIGIBLE PROJECT COSTS, WHICHEVER IS LESS. 21 LOANS USED FOR REAL ESTATE SHALL HAVE A 22 REPAYMENT PERIOD OF UP TO TEN YEARS. LOANS USED FOR 23 MACHINERY AND EQUIPMENT SHALL HAVE A REPAYMENT PERIOD OF UP TO SEVEN YEARS. LOANS USED FOR WORKING CAPITAL SHALL 24 25 HAVE A REPAYMENT PERIOD OF UP TO THREE YEARS. IN PROJECTS 26 WHERE TWO OR MORE USES OF FUNDS ARE PLANNED, THE LOAN 27 TERMS MAY BE BLENDED. 28 (III) INTEREST RATES SHALL [BE FIXED AT 5%.] NOT EXCEED 5%, EXCEPT AS PROVIDED IN CLAUSE (IV). 29
- 30 (IV) LOANS MADE TO A SMALL BUSINESS ENTERPRISE THAT

1 IS AN AGRICULTURAL PRODUCER SHALL BE MADE AT AN INTEREST RATE OF NOT LESS THAN 2% FOR THE TERM OF THE LOAN IF A 2 3 DECLARATION UNDER 35 PA.C.S. § 7301(C) (RELATING TO 4 GENERAL AUTHORITY OF GOVERNOR) IS IN EFFECT FOR A NATURAL 5 DISASTER. A SMALL BUSINESS ENTERPRISE THAT IS AN AGRICULTURAL PRODUCER MUST BE PHYSICALLY LOCATED IN THE 6 7 AREA OF THE NATURAL DISASTER AND MUST MAKE LOAN 8 APPLICATION WITHIN NINE MONTHS OF A DECLARATION SPECIFIED 9 IN THIS SUBPARAGRAPH.

[(IV)] (V) ALL LOANS MUST BE ADEQUATELY SECURED.

- (3) (I) APPLICATIONS FOR ASSISTANCE UNDER THE CAPITAL LOAN FUND ACT WHICH HAVE BEEN APPROVED PRIOR TO THE EFFECTIVE DATE OF THIS CHAPTER WILL BE PROCESSED IN ACCORDANCE WITH THE ACT OF JULY 2, 1984 (P.L.545, NO.109), KNOWN AS THE CAPITAL LOAN FUND ACT. APPLICATIONS FOR ASSISTANCE WHICH HAVE BEEN RECEIVED BUT WHICH HAVE NOT BEEN APPROVED PRIOR TO THE EFFECTIVE DATE OF THIS CHAPTER WILL BE EVALUATED AND PROCESSED IN ACCORDANCE WITH THIS CHAPTER.
- 20 (II) APPLICATIONS FOR ASSISTANCE UNDER SECTION 7.13 OF THE ACT OF JANUARY 8, 1960 (1959 P.L.2119, NO.787), 21 22 KNOWN AS THE AIR POLLUTION CONTROL ACT, SECTION 709 OF 23 THE ACT OF JULY 6, 1989 (P.L.169, NO.32), KNOWN AS THE 24 STORAGE TANK AND SPILL PREVENTION ACT, AND THE RECYCLING 25 INCENTIVE DEVELOPMENT ACCOUNT WHICH HAVE BEEN APPROVED 26 PRIOR TO THE EFFECTIVE DATE OF THIS CHAPTER SHALL BE PROCESSED IN ACCORDANCE WITH THOSE RESPECTIVE PROVISIONS. 27 28 APPLICATIONS FOR ASSISTANCE WHICH HAVE BEEN RECEIVED BUT 29 WHICH HAVE NOT BEEN APPROVED PRIOR TO THE EFFECTIVE DATE 30 OF THIS CHAPTER SHALL BE EVALUATED AND PROCESSED IN

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- 1 ACCORDANCE WITH THIS CHAPTER.
- 2 SECTION 4. THE ACT IS AMENDED BY ADDING A SECTION TO READ: <--
- 3 <u>SECTION 5106.2.</u> <u>REPORTING TO GENERAL ASSEMBLY.</u>
- 4 IN ADDITION TO THE ANNUAL FINANCING STRATEGY SUBMITTED TO THE
- 5 GENERAL ASSEMBLY, IN ACCORDANCE WITH SECTION 301, THE DEPARTMENT
- 6 SHALL REPORT TO THE GENERAL ASSEMBLY IN JANUARY AND JUNE FOR
- 7 EACH OF THEIR PROGRAMS ON THE NUMBER AND TYPE OF REQUESTS FOR
- 8 DEPARTMENT FINANCING DURING THE CURRENT FISCAL YEAR, THE NUMBER,
- AMOUNT AND DESCRIPTION OF APPROVALS AND THE AVAILABLE FINANCING
- 10 <u>STILL REMAINING.</u>
- 11 Section $\frac{3}{2}$ 5. This act shall take effect immediately.

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