THE GENERAL ASSEMBLY OF PENNSYLVANIA

SENATE BILL No. 1415 ^{Session of} 1990

INTRODUCED BY HOLL, JANUARY 22, 1990

AS REPORTED FROM COMMITTEE ON BUSINESS AND COMMERCE, HOUSE OF REPRESENTATIVES, AS AMENDED, SEPTEMBER 25, 1990

AN ACT

1 2 3 4 5 6 7 8 9	Amending the act of December 5, 1972 (P.L.1280, No.284), entitled "An act relating to securities; prohibiting fraudulent practices in relation thereto; requiring the registration of broker-dealers, agents, investment advisers, and securities; and making uniform the law with reference thereto," adding a definition of "associated person"; and further providing for registration requirements and procedure, for suspension and revocation of registration, for civil liability, for criminal penalties and for fees.
10	The General Assembly of the Commonwealth of Pennsylvania
11	hereby enacts as follows:
12	Section 1. Section 102 of the act of December 5, 1972
13	(P.L.1280, No.284), known as the Pennsylvania Securities Act of
14	1972, is amended by adding a definition to read:
15	Section 102. DefinitionsWhen used in this act, the
16	following definitions shall be applicable, unless the context
17	otherwise requires:
18	* * *
19	(c.1) "Associated person" means any partner, officer or
20	director of (or person occupying a similar status or performing

1	similar functions), or other individuals employed by or	
2	associated with, an investment adviser, except clerical or	
3	administerial ADMINISTRATIVE personnel, who:	<
4	(i) Makes any recommendations or otherwise renders advice	
5	regarding securities directly to advisory clients;	
6	(ii) Manages accounts or portfolios of clients;	
7	(iii) Determines which recommendation or advice regarding	
8	securities should be given, including:	<
9	(A) a person who IF THAT PERSON is a member of the	<
10	investment adviser's investment committee that determines	
11	general investment advice to be given to clients or,	
12	(B) if the investment adviser has no investment committee,	
13	the person or persons who determine general client investment	
14	advice providing that, if there are more than five such persons	
15	who determine general investment advice, only the supervisors of	
16	such persons are deemed to be investment adviser representatives	<
16 17	such persons are deemed to be investment adviser representatives ASSOCIATED PERSONS solely by virtue of this paragraph; or	< <
		<— <—
17	ASSOCIATED PERSONS solely by virtue of this paragraph; or	< <
17 18	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of	< <
17 18 19	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing.	< < <
17 18 19 20	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * *	< <
17 18 19 20 21	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * * SECTION 2. SECTIONS 202(G), 203(D), (I), (N) AND (O), 205(C)	< <
17 18 19 20 21 22	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * * SECTION 2. SECTIONS 202(G), 203(D), (I), (N) AND (O), 205(C) AND 207(L), AMENDED MAY 9, 1984 (P.L.235, NO.52), ARE AMENDED TO	< <
17 18 19 20 21 22 23	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * * SECTION 2. SECTIONS 202(G), 203(D), (I), (N) AND (O), 205(C) AND 207(L), AMENDED MAY 9, 1984 (P.L.235, NO.52), ARE AMENDED TO READ:	< <
17 18 19 20 21 22 23 24	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * * SECTION 2. SECTIONS 202(G), 203(D), (I), (N) AND (O), 205(C) AND 207(L), AMENDED MAY 9, 1984 (P.L.235, NO.52), ARE AMENDED TO READ: SECTION 202. EXEMPT SECURITIESTHE FOLLOWING SECURITIES	<<
17 18 19 20 21 22 23 24 25	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * * SECTION 2. SECTIONS 202(G), 203(D), (I), (N) AND (O), 205(C) AND 207(L), AMENDED MAY 9, 1984 (P.L.235, NO.52), ARE AMENDED TO READ: SECTION 202. EXEMPT SECURITIESTHE FOLLOWING SECURITIES ARE EXEMPTED FROM SECTION 201:	<<
17 18 19 20 21 22 23 24 25 26	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * * SECTION 2. SECTIONS 202(G), 203(D), (I), (N) AND (O), 205(C) AND 207(L), AMENDED MAY 9, 1984 (P.L.235, NO.52), ARE AMENDED TO READ: SECTION 202. EXEMPT SECURITIESTHE FOLLOWING SECURITIES ARE EXEMPTED FROM SECTION 201: * * *	<<
17 18 19 20 21 22 23 24 25 26 27	ASSOCIATED PERSONS solely by virtue of this paragraph; or (iv) Immediately supervises employes in the performance of any of the foregoing. * * * SECTION 2. SECTIONS 202(G), 203(D), (I), (N) AND (O), 205(C) AND 207(L), AMENDED MAY 9, 1984 (P.L.235, NO.52), ARE AMENDED TO READ: SECTION 202. EXEMPT SECURITIESTHE FOLLOWING SECURITIES ARE EXEMPTED FROM SECTION 201: * * * (G) ANY INVESTMENT CONTRACT ISSUED IN CONNECTION WITH AN	<pre> </pre>

19900S1415B2488

- 2 -

UNDER SECTION 401 OF THE INTERNAL REVENUE CODE OF 1954 AND WHICH
 PROVIDE FOR CONTRIBUTION BY EMPLOYES, THE COMMISSION (I) IS
 NOTIFIED IN WRITING FIFTEEN DAYS BEFORE THE COMMENCEMENT OF THE
 OFFERING IN THIS STATE; AND (II) THE FILING FEE SPECIFIED IN
 SECTION [602(B)(VII)] 602(B.1) IS PAID.

6 * * *

7 SECTION 203. EXEMPT TRANSACTIONS.--THE FOLLOWING
8 TRANSACTIONS ARE EXEMPTED FROM SECTION 201:

9 * * *

10 (D) ANY SALES BY AN ISSUER TO NOT MORE THAN TWENTY-FIVE 11 PERSONS IN THIS STATE DURING A PERIOD OF TWELVE CONSECUTIVE 12 MONTHS IF (I) THE ISSUER SHALL OBTAIN THE WRITTEN AGREEMENT OF 13 EACH SUCH PERSON NOT TO SELL THE SECURITY WITHIN TWELVE MONTHS 14 AFTER THE DATE OF PURCHASE; (II) NO PUBLIC MEDIA ADVERTISEMENT 15 IS USED OR MASS MAILING MADE IN CONNECTION WITH SOLICITING SUCH 16 SALES; (III) NO CASH OR SECURITIES IS GIVEN OR PAID, DIRECTLY OR 17 INDIRECTLY, TO ANY PROMOTER AS COMPENSATION IN CONNECTION 18 THEREWITH UNLESS SUCH COMPENSATION IS GIVEN OR PAID IN 19 CONNECTION WITH A SALE MADE BY A BROKER-DEALER REGISTERED 20 PURSUANT TO SECTION 301 AND ANY PERSON RECEIVING SUCH 21 COMPENSATION IS EITHER SUCH BROKER-DEALER OR AN AGENT REGISTERED 22 PURSUANT TO SECTION 301 OF SUCH BROKER-DEALER; AND (IV) THE 23 FILING FEE SPECIFIED IN SECTION [602(B)(VIII)] 602(B.1) IS PAID. 24 PURCHASERS OF SECURITIES REGISTERED UNDER THIS ACT OR SOLD IN 25 RELIANCE UPON AN EXEMPTION UNDER THIS ACT OTHER THAN THIS 26 SUBSECTION (D) OR SUBSECTION (F) SHALL NOT BE INCLUDED IN 27 COMPUTING THE TWENTY-FIVE PERSONS FOR PURPOSES OF THIS 28 EXEMPTION. A NOTICE IN THE FORM PRESCRIBED BY THE COMMISSION, 29 SIGNED BY THE OFFICERS OR DIRECTORS OF THE ISSUER UNDER OATH AND 30 STATING THE NAME, PRINCIPAL BUSINESS ADDRESS OF THE ISSUER, 19900S1415B2488 - 3 -

PROPOSED USE OF THE PROCEEDS FROM THE SALE AND SUCH FACTS AS ARE
 NECESSARY TO ESTABLISH THIS EXEMPTION SHALL BE FILED, TOGETHER
 WITH A COPY OF ANY OFFERING LITERATURE USED IN CONNECTION WITH
 SUCH OFFER OR SALE, WITH THE COMMISSION NOT LATER THAN THE DAY
 ON WHICH THE SECURITIES ARE FIRST ISSUED OR THE ISSUER FIRST
 RECEIVES CONSIDERATION FROM ANY PERSON THEREFOR, WHICHEVER IS
 EARLIER.

8 * * *

9 (I) ANY SALE OF A SECURITY REGISTERED UNDER SECTION 5 OF THE 10 SECURITIES ACT OF 1933 OR EXEMPT FROM REGISTRATION PURSUANT TO 11 REGULATION A PROMULGATED UNDER SECTION 3(B) OF SUCH ACT IF: (I) 12 A COPY OF ANY FINAL PROSPECTUS OR FINAL OFFERING CIRCULAR 13 (WHETHER IN CONNECTION WITH THE ORIGINAL REGISTRATION OR 14 EXEMPTION UNDER THE SECURITIES ACT OF 1933 OR A POST-EFFECTIVE 15 AMENDMENT THERETO) UTILIZED OR PROPOSED TO BE UTILIZED IN 16 CONNECTION THEREWITH IS MAILED TO THE COMMISSION WITHIN TWO 17 BUSINESS DAYS AFTER SUCH PROSPECTUS OR OFFERING CIRCULAR IS 18 FILED WITH THE SECURITIES AND EXCHANGE COMMISSION; (II) THE 19 APPLICABLE FILING FEE SPECIFIED IN SECTION [602(B)(I)] 602(B.1) 20 IS PAID WITH RESPECT TO SUCH OFFERING; (III) THE ISSUER OF THE 21 SECURITY IS A REPORTING COMPANY; AND (IV) NO STOP ORDER OR 22 REFUSAL ORDER IS IN EFFECT AND NO PUBLIC PROCEEDING OR 23 INVESTIGATION LOOKING TOWARD SUCH AN ORDER IS PENDING UNDER THE 24 SECURITIES ACT OF 1933 OR THIS ACT. AS A CONDITION OF THE 25 CONTINUING EFFECTIVENESS OF THIS EXEMPTION, COPIES OF ANY POST-26 EFFECTIVE AMENDMENT OR STICKER TO SUCH PROSPECTUS OR OFFERING 27 CIRCULAR MUST BE MAILED TO THE COMMISSION WITHIN TWO BUSINESS 28 DAYS AFTER THE SAME IS FILED WITH THE SECURITIES AND EXCHANGE 29 COMMISSION. AN EXEMPTION UNDER THIS SECTION SHALL TERMINATE UPON 30 THE TERMINATION OF THE REGISTRATION STATEMENT UNDER SECTION 5 OR 19900S1415B2488 - 4 -

THE EXEMPTION FROM REGISTRATION PURSUANT TO REGULATION A 1 PROMULGATED UNDER SECTION 3(B) OF THE SECURITIES ACT OF 1933, 2 3 EXCEPT THAT AN EXEMPTION UNDER THIS SECTION FOR THE SALE OF 4 SECURITIES OF AN OPEN-END OR CLOSED-END INVESTMENT COMPANY, FACE 5 AMOUNT CERTIFICATE COMPANY OR UNIT INVESTMENT TRUST, AS SUCH PERSONS ARE CLASSIFIED IN THE INVESTMENT COMPANY ACT OF 1940, 6 7 SHALL ALSO TERMINATE TWELVE MONTHS FROM THE DATE THE PROSPECTUS DESCRIBED IN (I) ABOVE IS FILED WITH THE COMMISSION, UNLESS 8 9 RENEWED FOR ANOTHER TWELVE-MONTH PERIOD BY THE PAYMENT OF THE 10 FEE SPECIFIED IN SECTION [602(B)(IV)] 602(B.1). ANY EXEMPTION IN 11 EFFECT UNDER THIS SECTION FOR THE SALE OF SECURITIES OF AN OPEN-12 END OR CLOSED-END INVESTMENT COMPANY, FACE AMOUNT CERTIFICATE 13 COMPANY OR UNIT INVESTMENT TRUST, AS SUCH PERSONS ARE CLASSIFIED 14 IN THE INVESTMENT COMPANY ACT OF 1940, AS OF THE EFFECTIVE DATE 15 OF THIS AMENDATORY ACT, SHALL ALSO TERMINATE TWELVE MONTHS FROM 16 THE EFFECTIVE DATE OF THIS AMENDATORY ACT, UNLESS RENEWED FOR 17 ANOTHER TWELVE-MONTH PERIOD BY THE PAYMENT OF THE FEE SPECIFIED 18 IN SECTION [602(B)(IV)] 602(B.1). THE EFFECTIVENESS OF AN 19 EXEMPTION OR RENEWAL OF AN EXEMPTION UNDER THIS SECTION FOR THE 20 SALE OF SECURITIES OF AN OPEN-END OR CLOSED-END INVESTMENT 21 COMPANY, FACE AMOUNT CERTIFICATE COMPANY OR UNIT INVESTMENT 22 TRUST, AS SUCH PERSONS ARE CLASSIFIED IN THE INVESTMENT COMPANY ACT OF 1940, SHALL NOT BE TERMINATED AS A RESULT OF A POST-23 24 EFFECTIVE AMENDMENT SEEKING TO REGISTER AN ADDITIONAL AMOUNT OF 25 SECURITIES WHICH BECOMES EFFECTIVE UNDER THE SECURITIES ACT OF 1933. 26

27 * * *

28 (N) ANY TRANSACTION PURSUANT TO AN OFFER OF SECURITIES TO
29 EXISTING EQUITY SECURITY HOLDERS OF (I) THE ISSUER; (II) A
30 CORPORATION WHICH PRIOR TO THE COMMENCEMENT OF THE OFFER OWNED
19900S1415B2488 - 5 -

SUBSTANTIALLY ALL OF THE VOTING STOCK OF THE ISSUER; OR (III) A 1 2 CORPORATION WHICH ORGANIZED THE ISSUER FOR THE PURPOSE OF THE 3 OFFER, IF NO COMMISSION OR OTHER REMUNERATION OTHER THAN A 4 STANDBY COMMISSION IS PAID OR GIVEN DIRECTLY OR INDIRECTLY FOR 5 SOLICITING ANY EQUITY SECURITY HOLDER IN THIS STATE, IF THE ISSUER FIRST FILES A NOTICE SPECIFYING THE TERMS OF THE OFFER 6 7 AND ALL OTHER INFORMATION WHICH THE COMMISSION BY REGULATION 8 REQUIRES, AND IF THE FILING FEE SPECIFIED IN SECTION 9 [602(B)(IX)] 602(B.1) IS PAID AND THE COMMISSION DOES NOT BY 10 ORDER DISALLOW THE EXEMPTION WITHIN FIVE DAYS. "EQUITY SECURITY 11 HOLDERS" INCLUDE PERSONS WHO AT THE TIME OF THE TRANSACTION ARE 12 HOLDERS OF CONVERTIBLE SECURITIES, NONTRANSFERABLE WARRANTS, OR 13 TRANSFERABLE WARRANTS EXERCISABLE WITHIN NOT MORE THAN NINETY 14 DAYS OF THEIR ISSUANCE.

15 (O) ANY TRANSACTION INCIDENT TO A VOTE BY SECURITY HOLDERS 16 (OR WRITTEN CONSENT OF SOME OR ALL SECURITY HOLDERS IN LIEU OF 17 SUCH VOTE) PURSUANT TO THE ARTICLES OF INCORPORATION OR THE 18 APPLICABLE CORPORATION STATUTE OR OTHER STATUTE GOVERNING SUCH 19 PERSON, OR PURSUANT TO A PARTNERSHIP AGREEMENT, A DECLARATION OF 20 TRUST, TRUST INDENTURE OR ANY AGREEMENT AMONG SECURITY HOLDERS 21 ON A MERGER, CONSOLIDATION, SALE OF ASSETS IN CONSIDERATION, IN 22 WHOLE OR PART, OF THE ISSUANCE OF SECURITIES OF ANOTHER PERSON, 23 RECLASSIFICATION OF SECURITIES, OR REORGANIZATION INVOLVING THE 24 EXCHANGE OF SECURITIES, IN WHOLE OR IN PART, FOR THE SECURITIES 25 OF ANY OTHER PERSON IF, BUT ONLY IF: (I) ONE PARTY TO SUCH 26 TRANSACTION IS REQUIRED OR PERMITTED TO FILE PROXY MATERIALS 27 PURSUANT TO SECTION 14(A) OF THE SECURITIES EXCHANGE ACT OF 1934 28 OR SECTION 20 OF THE INVESTMENT COMPANY ACT OF 1940 AND DOES 29 FILE SUCH MATERIALS WITH THE COMMISSION AT LEAST TEN DAYS PRIOR 30 TO A MEETING OF SECURITY HOLDERS CALLED FOR THE PURPOSE OF 19900S1415B2488 - 6 -

APPROVING SUCH TRANSACTION; AND SUCH PROXY MATERIALS ARE 1 2 DISTRIBUTED TO THE SECURITY HOLDERS OF EACH PARTY TO SUCH 3 TRANSACTION; OR (II) SUCH MATERIALS AS MAY BE SPECIFIED BY 4 REGULATION OF THE COMMISSION ARE PREPARED IN CONNECTION WITH THE 5 PROPOSED TRANSACTION AND, AFTER REVIEW BY THE COMMISSION, DISTRIBUTED TO THE SECURITY HOLDERS OF EACH PARTY TO THE 6 7 TRANSACTION; PROVIDED, HOWEVER, THAT CLAUSE (I) AND (II) OF THIS 8 SUBSECTION AND SECTION [602(B)(V)] 602(B.1) SHALL NOT BE 9 APPLICABLE TO ANY PARTY TO A TRANSACTION WHERE NOT MORE THAN 10 TWENTY-FIVE PER CENT OF THE SECURITY HOLDERS OF SUCH PARTY ARE 11 RESIDENTS OF THIS STATE.

12 * * *

13 SECTION 205. REGISTRATION BY COORDINATION. --* * * 14 (C) (1) A REGISTRATION STATEMENT FILED UNDER THIS SECTION 15 FOR THE OFFERING OF SECURITIES BY AN OPEN-END OR CLOSED-END 16 INVESTMENT COMPANY, FACE AMOUNT CERTIFICATE COMPANY OR UNIT 17 INVESTMENT TRUST, AS SUCH PERSONS ARE CLASSIFIED IN THE 18 INVESTMENT COMPANY ACT OF 1940, AUTOMATICALLY BECOMES EFFECTIVE 19 IF (I) THE FEDERAL REGISTRATION STATEMENT OR NOTIFICATION IS 20 EFFECTIVE WITH THE SECURITIES AND EXCHANGE COMMISSION; (II) NO 21 STOP ORDER IS IN EFFECT IN THIS STATE AND NO PROCEEDING IS 22 PENDING UNDER SECTION 208; (III) THE REGISTRATION STATEMENT OR A 23 PREDECESSOR REGISTRATION STATEMENT HAS BEEN ON FILE WITH THE 24 COMMISSION FOR AT LEAST FIVE DAYS; AND (IV) THE FEE SPECIFIED IN 25 SECTION [602(B)(IV)] 602(B.1) HAS BEEN PAID.

26 (2) ALL OTHER REGISTRATION STATEMENTS FILED UNDER THIS
27 SECTION AUTOMATICALLY BECOME EFFECTIVE AT THE MOMENT THE FEDERAL
28 REGISTRATION STATEMENT OR NOTIFICATION BECOMES EFFECTIVE IF (I)
29 NO STOP ORDER IS IN EFFECT IN THIS STATE AND NO PROCEEDING IS
30 PENDING UNDER SECTION 208; (II) AND THE REGISTRATION STATEMENT
19900S1415B2488 - 7 -

HAS BEEN ON FILE WITH THE COMMISSION FOR AT LEAST TEN DAYS;
 (III) A STATEMENT OF THE MAXIMUM AND MINIMUM PROPOSED OFFERING
 PRICES AND THE MAXIMUM UNDERWRITING DISCOUNTS AND COMMISSIONS
 HAS BEEN ON FILE FOR TWO FULL BUSINESS DAYS, OR SUCH SHORTER
 PERIOD AS THE COMMISSION PERMITS; AND (IV) THE OFFERING IS MADE
 WITHIN THESE LIMITATIONS.

7 * * *

8 SECTION 207. GENERAL REGISTRATION PROVISIONS.--* * *

9 (L) (1) EXCEPT AS PROVIDED IN PARAGRAPH (2), A REGISTRATION 10 STATEMENT RELATING TO ANY OFFERING OF SECURITIES MAY BE AMENDED 11 AFTER ITS EFFECTIVE DATE SO AS TO INCREASE THE SPECIFIED AMOUNT 12 OF SECURITIES PROPOSED TO BE OFFERED IN THIS STATE. THE 13 AMENDMENT BECOMES EFFECTIVE UPON THE PAYMENT OF THE REQUIRED 14 FILING FEE AND WHEN THE COMMISSION SO ORDERS.

15 (2) AMENDMENTS TO A REGISTRATION STATEMENT OF AN OPEN-END OR
16 CLOSED-END INVESTMENT COMPANY, FACE AMOUNT CERTIFICATE COMPANY
17 OR UNIT INVESTMENT TRUST, AS SUCH PERSONS ARE CLASSIFIED IN THE
18 INVESTMENT COMPANY ACT OF 1940, SO AS TO INCREASE THE SPECIFIED
19 AMOUNT OF SECURITIES PROPOSED TO BE OFFERED IN THIS STATE ARE
20 EFFECTIVE UPON FILING WITH THE COMMISSION PROVIDED THAT THE
21 AGGREGATE FEE SPECIFIED IN SECTION [602(B)(IV)] 602(B.1) HAS
22 BEEN PAID.

23 * * *

Section 2 3. Section 301(e) of the act, amended March 25, 1981 (P.L.1, No.1), is amended and the section is amended by adding a subsection to read:

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27 Section 301. Registration Requirement.--Unless exempted 28 under section 302 hereof:

29 * * *

30 <u>(c.1) It is unlawful for any investment adviser to employ an</u> 19900S1415B2488 - 8 -

associated person to represent him in this Commonwealth unless 1 the associated person is registered under this act. The 2 3 registration of an associated person is not effective during any 4 period when he is not associated with a specified investment adviser registered under this act. When an associated person 5 begins or terminates association with an investment adviser, or 6 begins or terminates those activities which make him an 7 8 associated person, the investment adviser shall promptly notify the commission. The commission may adopt a temporary 9 10 registration procedure to permit associated persons to change 11 employers without suspension of their registrations under this 12 <u>act.</u>

13 * * *

14 (e) Every registration expires on December 31 of each year 15 unless renewed [except (i) the registrations of broker-dealers, 16 investment advisers, and agents registered under this act as of the effective date of this amending act and (ii) those agents 17 18 which become registered for such broker-dealers subsequent to 19 the effective date of this amendatory act shall expire on the 20 date such registration expires under the statute and regulations in effect at the time of such registration. In order to 21 22 facilitate cooperation with other securities administrators and 23 regulatory authorities in the simplification and coordination of 24 registration, application and renewal procedures, the commission 25 may by regulation provide for the renewal of any registration 26 included in clauses (i) and (ii) above until December 31 of the 27 year in which such registration expires upon payment of the 28 registration fee. For this purpose, the commission may adjust the registration fee proportionately. Nothing in this section 29 30 shall prohibit any person included in clause (i) or (ii) above - 9 -19900S1415B2488

1 from voluntarily electing to renew a registration prior to the 2 date such registration would otherwise expire]. No registration 3 is effective after its expiration, unless a renewal application 4 has been timely filed, and expiration of a registration for 5 which no renewal application has been filed is deemed an 6 application for withdrawal under section 305(f).

7 Section 3 4. Section 303(a)(i) of the act, amended March 25,
8 1981 (P.L.1, No.1), is amended to read:

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Section 303. Registration Procedure.--(a) (i) A broker-9 10 dealer, agent, [or] investment adviser or associated person may 11 obtain an initial or renewal license by filing an application with the commission. The application shall contain such 12 13 information, and in such detail, as the commission by rule 14 requires concerning the applicant's form and place of 15 organization, proposed method of doing business, and financial 16 condition, the qualifications and experience of the applicant, 17 including, in the case of a broker-dealer or investment adviser, 18 the qualifications and experience of any partner, officer, 19 director, or affiliate, or a person occupying a similar status 20 or performing similar functions any injunction or administrative 21 order or conviction referred to in section 305(a)(ii), 22 information about affiliates or predecessors of the applicant, and any other matters which the commission determines are 23 24 relevant to the application.

25 * * *

Section 4 5. Section 305(a)(IV), (v), (vii) and (xiii),
(b)(ii), (f) and (g) of the act, amended June 25, 1986 (P.L.256,
No.68), are amended and subsection (a) is amended by adding a
clause to read:

30 Section 305. Denial, Suspension and Revocation of 19900S1415B2488 - 10 - 1 Registration.--(a) The commission may, by order, deny, suspend,
2 or revoke any registration or may censure any registrant if it
3 finds that such order is in the public interest and that such
4 registrant or applicant, or in the case of any broker-dealer or
5 investment adviser, any affiliate thereof, whether prior or
6 subsequent to becoming associated with such person:

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7 * * *

8 (IV) IS SUBJECT TO ANY CURRENTLY EFFECTIVE ORDER OR ORDER 9 ENTERED WITHIN THE PAST FIVE YEARS OF THE SECURITIES AND 10 EXCHANGE COMMISSION, THE COMMODITY FUTURES TRADING COMMISSION OR 11 THE SECURITIES ADMINISTRATOR OF ANY OTHER STATE DENYING REGISTRATION TO OR REVOKING OR SUSPENDING THE REGISTRATION OF 12 13 SUCH PERSON AS A BROKER-DEALER, AGENT, INVESTMENT ADVISER, 14 ASSOCIATED PERSON, FUTURES COMMISSION MERCHANT, COMMODITY POOL 15 OPERATOR [OR]_ COMMODITY TRADING ADVISOR [AND THEIR ASSOCIATED 16 PERSONS] OR A PERSON ASSOCIATED WITH A FUTURES COMMISSION 17 MERCHANT, COMMODITY POOL OPERATOR OR COMMODITY TRADING ADVISER, 18 OR IS SUBJECT TO ANY CURRENTLY EFFECTIVE ORDER OF ANY NATIONAL 19 SECURITIES ASSOCIATION, NATIONAL SECURITIES EXCHANGE (AS DEFINED 20 IN THE SECURITIES EXCHANGE ACT OF 1934) OR SELF-REGULATORY 21 ORGANIZATION OPERATING UNDER THE AUTHORITY OF THE COMMODITY 22 FUTURES TRADING COMMISSION SUSPENDING OR EXPELLING SUCH PERSON 23 FROM MEMBERSHIP IN SUCH ASSOCIATION, EXCHANGE OR SELF-REGULATORY 24 ORGANIZATION, OR IS THE SUBJECT OF A CURRENTLY EFFECTIVE UNITED 25 STATES POSTAL SERVICE FRAUD ORDER; BUT THE COMMISSION MAY NOT 26 INSTITUTE A REVOCATION OR SUSPENSION PROCEEDING UNDER THIS 27 SUBSECTION ON THE BASIS OF AN ORDER UNDER ANOTHER STATE LAW MORE 28 THAN ONE YEAR AFTER TERMINATION OF THE EFFECTIVENESS OF THE 29 ORDER RELIED ON AND UNLESS THE ORDER WAS BASED ON FACTS WHICH 30 WOULD CURRENTLY CONSTITUTE GROUNDS FOR AN ORDER UNDER THIS 19900S1415B2488 - 11 -

1 SECTION; OR

(v) Has wilfully violated any provision of the Securities 2 3 Act of 1933, the Securities Exchange Act of 1934, the Trust 4 Indenture Act of 1939, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act of 5 1974, any law of a foreign country governing or regulating the 6 7 business of broker dealers, agents, investment advisers, ANY 8 ASPECT OF THE BUSINESS OF SECURITIES, commodities futures or banking or this act, or any predecessor law, or of any rule or 9 10 regulation under any of such statutes; or

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11 * * *

(vii) Has failed reasonably to supervise his agents or 12 13 employes, if he is a broker-dealer, or his associated persons or 14 employes, if he is an investment adviser, but no person shall be 15 deemed to have failed in such supervision if there have been 16 established procedures, and a system for applying such procedures, which would reasonably be expected to prevent and 17 18 detect, in so far as practicable, any violation of statutes, 19 rules or orders described in subsection (v) and if such person 20 has reasonably discharged the duties and obligations incumbent 21 upon him by reason of such procedures and system without 22 reasonable cause to believe that such procedures and system were 23 not being complied with; or

24 * * *

(xiii) Has made any material misrepresentation to or withheld or concealed from or omitted to state to the commission or any of its representatives any material fact necessary in order to make the statements made, in the light of the circumstances under which they are made, not misleading, or has refused to furnish information reasonably requested by the 19900S1415B2488 - 12 - 1 commission[.]; or

2	(xiv) Is subject to any currently effective order or orders	
3	entered within the past five years of any securities regulator	
4	of another country denying registration to, or revoking or	
5	suspending the registration of, such person, or the associate of	<
б	<u>such person, as a broker dealer, agent, investment adviser,</u>	
7	futures commission merchant, commodity pool operator or	
8	commodity trading adviser; OF SUCH PERSON AS A BROKER-DEALER,	<
9	AGENT, INVESTMENT ADVISER, ASSOCIATED PERSON, FUTURES COMMISSION	
10	MERCHANT, COMMODITY POOL OPERATOR, COMMODITY TRADING ADVISER OR	
11	A PERSON ASSOCIATED WITH A FUTURES COMMISSION MERCHANT,	
12	COMMODITY POOL OPERATOR OR COMMODITY TRADING ADVISER; or is	
13	subject to any currently effective order of any securities	
14	exchange or self-regulatory organization operating under the	
15	authority of the securities regulator of another country	
16	suspending or expelling such person from membership in such	
17	exchange or self-regulatory association.	
18	(b) The following provisions govern the application of	
19	section 305(a)(xi):	
20	* * *	
21	(ii) The commission may not enter an order against an	
22	investment adviser on the basis of the lack of qualification of	
23	any person other than (A) the investment adviser himself if he	
24		
24	is an individual, [or] (B) any other person who represents the	
24	is an individual, [or] (B) any other person who represents the investment adviser in doing any of the acts which make him an	
25	investment adviser in doing any of the acts which make him an	
25 26	investment adviser in doing any of the acts which make him an investment adviser[.] <u>or (C) an associated person.</u>	

19900S1415B2488

- 13 -

30 becomes effective on the thirtieth day after receipt of an

application to withdraw, or within such shorter period as the 1 commission determines, unless a revocation or suspension 2 proceeding is pending before the commission when the application 3 4 is filed or a proceeding to revoke or suspend or to impose conditions upon the withdrawal is instituted before the 5 commission within thirty days after the application is filed. If 6 a proceeding is so pending or instituted, withdrawal becomes 7 8 effective at such time and upon such conditions as the commission by order determines. If no proceeding is so pending 9 10 or instituted and withdrawal automatically becomes effective, 11 the commission may institute a revocation or suspension proceeding under subsection (a)(ii) within one year after 12 13 withdrawal became effective and enter a revocation or suspension order as of the last date on which the registration was in 14 effect. 15

16 (q) No order may be entered under this section except under 17 subsection (d) without appropriate prior notice to the applicant 18 or registrant as well as the employer or prospective employer if 19 the applicant or registrant is an agent or associated person, 20 opportunity for hearing and written findings of fact and conclusions of law. In cases of denial orders, such findings and 21 22 conclusions shall be provided only if requested by the 23 applicant.

24 Section 5 6. Section 501 of the act is amended by adding 25 subsections to read: <____

26 Section 501. Civil Liabilities.--* * *

27 (f) Any investment adviser who violates section 301 shall be

28 liable to the client for all fees paid, directly or indirectly,

29 to the investment adviser for investment advisory services.

30 (g) Any investment adviser who violates section 404(a)

19900S1415B2488

- 14 -

through (d) or any material provision of section 404(f), or 1 otherwise makes any untrue statement of a material fact or omits 2 3 stating a material fact necessary in order to make statements 4 made, in the light of the circumstances under which they are 5 made, not misleading (the client not knowing of the untruth or omission) and who does not sustain the burden of proof that he 6 did not know and, in the exercise of reasonable care could not 7 8 have known of the untruth or omission, shall be liable to the client purchasing the security. The client purchasing the 9 10 security may sue either at law or in equity to recover the 11 consideration paid for the security, together with interest at 12 the legal rate from the date of payment, less the amount of 13 income or distribution, in cash or in kind, received on the security, upon the tender of the security or for damages if the 14 15 client no longer owns the security. Damages are the amount that would be recoverable upon a tender, less the value of the 16 security when the client disposed of it, plus interest at the 17 18 legal rate from the date of disposition. Tender shall require only notice of willingness to exchange the security for the 19 20 amount specified. Any notice may be given by service as in civil 21 actions specified in the Pennsylvania Rules of Civil Procedure. 22 An investment adviser who is liable under this section and any 23 offeror or seller of the security liable under subsection (a) are jointly and severally liable to the client of the investment 24 25 adviser. 26 Section 6 7. Section 511 of the act is reenacted to read:

20 Section 0 7. Section 511 of the act is reenacted to read: 27 Section 511. Criminal Penalties.--Any person who wilfully 28 violates any material provision of this act, except section 29 407(a), or any rule under this act, or any order of which he has 30 notice, or who violates section 407(a) knowing that the 19900S1415B2488 - 15 - <----

statement made was false or misleading in any material respect, 1 may be fined not more than five thousand dollars (\$5,000) or 2 3 imprisoned not more than five years, or both. Each of the acts 4 specified shall constitute a separate offense and a prosecution 5 or conviction for any one of such offenses shall not bar prosecution or conviction for any other offense. No indictment 6 7 or information may be returned under this act more than five years after the alleged violation. 8

9 Section 7. Section 602(d) of the act, amended May 9, 1984
10 (P.L.235, No.52), is amended to read:

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11 Section 602. Fees. * * *

12 (d) Every applicant for an initial or renewal license under

13 section 301 shall pay a filing fee of one hundred twenty five

14 dollars (\$125) in the case of a broker dealer, twenty five

15 dollars (\$25) in the case of an agent [and], one hundred dollars

16 (\$100) in the case of an investment adviser and fifty dollars

17 (\$50) in the case of an associated person. The term of an

18 agent's or associated person's registration hereunder shall be

19 concurrent with that of his employer, if a broker dealer or an

20 <u>investment advisor</u>. When an agent changes employers, a twenty

21 five dollar (\$25) fee shall be paid. [A broker dealer

22 maintaining any office within this State shall pay an additional

23 filing fee of forty dollars (\$40) for each office.] When an

24 associated person changes employers, a fifty dollar (\$50) fee

25 shall be paid. When an application is denied or withdrawn or a

26 registration revoked, the filing fee shall be retained.

27 SECTION 8. SECTION 602 OF THE ACT IS AMENDED BY ADDING

28 SUBSECTIONS TO READ:

29 SECTION 602. FEES.--* * *

30 (B.1) FILING FEES FOR SALES OF SECURITIES:

19900S1415B2488

- 16 -

1	(I) EXEMPTION FILINGS UNDER SECTION 203(I),	
2	EXCEPT AS PROVIDED FOR IN SUBCLAUSE (IV)	<u>\$100</u>
3	(II) REGISTRATION STATEMENT FILINGS UNDER	
4	SECTION 205, EXCEPT AS PROVIDED IN SUBCLAUSE (IV),	
5	BASED UPON THE MAXIMUM AGGREGATE OFFERING PRICE AT	
б	WHICH SUCH SECURITIES ARE TO BE OFFERED IN THIS	
7	STATE DURING THE EFFECTIVE PERIOD OF THE	
8	REGISTRATION STATEMENT:	
9	(A) LESS THAN \$10,000,000	<u>500</u>
10	(B) \$10,000,000 OR MORE	750
11	(III) REGISTRATION STATEMENT FILINGS UNDER	
12	SECTION 206, EXCEPT AS PROVIDED IN SUBCLAUSE (IV).	<u>350</u>
13	PLUS 1/20 OF 1% OF THE MAXIMUM AGGREGATE	
14	OFFERING PRICE AT WHICH SUCH SECURITIES ARE TO	
15	BE OFFERED IN THIS STATE, DURING THE EFFECTIVE	
16	PERIOD OF THE REGISTRATION UP TO A MAXIMUM	
17	FILING FEE OF \$2,150.	
18	(IV) IN THE CASE OF REGISTRATION STATEMENT	
19	FILINGS UNDER SECTION 205 OR 206 OR EXEMPTION	
20	FILINGS UNDER SECTION 203(I) BY AN OPEN-END OR	
21	CLOSED-END INVESTMENT COMPANY, FACE AMOUNT	
22	CERTIFICATE COMPANY OR UNIT INVESTMENT TRUST, AS	
23	SUCH PERSONS ARE CLASSIFIED IN THE INVESTMENT	
24	COMPANY ACT OF 1940.	
25	BASED UPON THE MAXIMUM AGGREGATE OFFERING PRICE	
26	AT WHICH SUCH SECURITIES ARE TO BE OFFERED IN	
27	THIS STATE DURING THE EFFECTIVE PERIOD OF THE	
28	REGISTRATION, EXEMPTION OR RENEWAL OF THE	
29	EXEMPTION, THE FEE FOR:	
30	(A) \$4,000,000 OR LESS 1/20 OF 1% WITH A	

19900S1415B2488

- 17 -

1	MINIMUM FEE OF	<u>\$350;</u>
2	(B) MORE THAN \$4,000,000 BUT LESS THAN	
3	\$100,000,000	<u>3,000</u>
4	<u>(C) \$100,000,000 OR MORE</u>	<u>3,500</u>
5	EXCEPT THAT, IN THE CASE OF A REGISTRATION	
6	STATEMENT IN WHICH THE ISSUER, PURSUANT TO ITS	
7	ARTICLES OF INCORPORATION OR OTHER GOVERNING	
8	INSTRUMENTS, IS RESTRICTED TO HOLDING	
9	EXCLUSIVELY DEBT SECURITIES OF OTHER PERSONS	
10	HAVING FIXED FINAL MATURITY DATES OCCURRING	
11	WITHIN 200 DAYS FROM THE INITIAL EFFECTIVE DATE	
12	OF THE REGISTRATION STATEMENT FOR THE ISSUER'S	
13	SECURITIES FILED UNDER THE SECURITIES ACT OF	
14	1933, THE MAXIMUM FEE PAYABLE UNDER THE ABOVE	
15	SCHEDULE SHALL NOT EXCEED \$1,500.	
16	IF AN OPEN-END OR CLOSED-END INVESTMENT COMPANY,	
17	FACE AMOUNT CERTIFICATE COMPANY OR UNIT INVESTMENT	
18	TRUST, AS SUCH PERSONS ARE CLASSIFIED IN THE	
19	INVESTMENT COMPANY ACT OF 1940, WHICH HAS AN	
20	EFFECTIVE REGISTRATION UNDER SECTION 205 OR 206	
21	ELECTS TO CONVERT TO AN EXEMPTION UNDER SECTION	
22	203(I) WITHOUT EXTENDING THE EFFECTIVE PERIOD OF	
23	THE EXEMPTION UNDER SECTION 203(I) BEYOND THE DATE	
24	UPON WHICH THE REGISTRATION UNDER SECTION 205 OR	
25	206 WOULD HAVE OTHERWISE TERMINATED, THERE SHALL	
26	BE NO ADDITIONAL FILING FEE REQUIRED.	
27	(V) EXEMPTION FILINGS UNDER SECTION 203(O)(II)	
28	SHALL BE:	<u>250</u>
29	(VI) WHEN A REGISTRATION STATEMENT IS	
30	WITHDRAWN BEFORE THE EFFECTIVE DATE OR A PRE-	
199	00S1415B2488 - 18 -	

19900S1415B2488

- 18 -

1	EFFECTIVE STOP ORDER IS ENTERED UNDER SECTION 208	
2	THE AMOUNT THAT THE COMMISSION SHALL RETAIN FROM	
3	THE FILING FEE SHALL BE:	
4	(A) UNDER SECTION 205	<u>300</u>
5	(B) UNDER SECTION 206	<u>175</u>
6	(VII) FILING AN APPLICATION FOR EXEMPTION FROM	
7	REGISTRATION UNDER SECTION 202(G)	<u>50</u>
8	(VIII) FILING AN APPLICATION FOR EXEMPTION	
9	FROM REGISTRATION FOR AN OFFERING OF SECURITIES TO	
10	BE SOLD UNDER SECTION 203(D):	
11	(A) WHERE THE MAXIMUM AGGREGATE OFFERING PRICE	
12	AT WHICH SUCH SECURITIES ARE OFFERED IN THIS STATE	
13	<u>IS LESS THAN \$100,000</u>	<u>50</u>
14	(B) WHERE THE MAXIMUM AGGREGATE OFFERING PRICE	
15	AT WHICH SUCH SECURITIES ARE OFFERED IN THIS STATE	
16	<u>IS \$100,000 OR MORE BUT LESS THAN \$1,000,000</u>	<u>150</u>
17	(C) WHERE THE MAXIMUM AGGREGATE OFFERING PRICE	
18	AT WHICH SUCH SECURITIES ARE BEING OFFERED IN THIS	
19	<u>STATE IS \$1,000,000 OR MORE</u>	400
20	(IX) FILING AN APPLICATION FOR EXEMPTION FROM	
21	REGISTRATION UNDER SECTION 203(N)	<u>50</u>
22	(X) FILING AN APPLICATION FOR EXEMPTION FROM	
23	REGISTRATION UNDER SECTION 203(P)	<u>100</u>
24	* * *	
25	(D.1) EVERY APPLICANT FOR AN INITIAL OR RENEWAL LICENS	E
26	UNDER SECTION 301 SHALL PAY A FILING FEE OF TWO HUNDRED FI	FTY
27	DOLLARS (\$250) IN THE CASE OF A BROKER-DEALER, FIFTY DOLLA	<u>RS</u>
28	(\$50) IN THE CASE OF AN AGENT, TWO HUNDRED DOLLARS (\$200)	IN THE
29	CASE OF AN INVESTMENT ADVISER AND FIFTY DOLLARS (\$50) IN T	HE
30	CASE OF AN ASSOCIATED PERSON. THE TERM OF AN AGENT'S OR	
19900S1415B2488 - 19 -		

ASSOCIATED PERSON'S REGISTRATION HEREUNDER SHALL BE CONCURRENT
 WITH THAT OF HIS EMPLOYER, IF A BROKER-DEALER OR AN INVESTMENT
 ADVISER. WHEN AN AGENT CHANGES EMPLOYERS, A FIFTY DOLLAR (\$50)
 FEE SHALL BE PAID. WHEN AN ASSOCIATED PERSON CHANGES EMPLOYERS,
 A FIFTY DOLLAR (\$50) FEE SHALL BE PAID. WHEN AN APPLICATION IS
 DENIED OR WITHDRAWN OR A REGISTRATION REVOKED, THE FILING FEE
 SHALL BE RETAINED.

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9 Section θ 9. In addition to the authority contained in 10 section 609 of the act, the commission shall have the power and 11 authority to promulgate, adopt, publish and use guidelines, including forms, for the implementation of this amendatory act 12 13 for a period of one year immediately following the effective 14 date of this amendatory act pending adoption of final rules and 15 regulations. Guidelines proposed under the authority of this 16 section shall be subject to the review of the Attorney General 17 in the manner provided for the review of proposed rules and 18 regulations pursuant to the act of October 15, 1980 (P.L.950, 19 No.164), known as the Commonwealth Attorneys Act, but shall not 20 be subject to review pursuant to the act of June 25, 1982 21 (P.L.633, No.181), known as the Regulatory Review Act. 22 Section 9 10. The reenactment of section 511 is intended to 23 reestablish five years as the time for the commencement of 24 prosecution for an offense under the act, the provision of 42 25 Pa.C.S. § 5552 (relating to other offenses) notwithstanding. 26 Section 10. This act shall take effect in 60 days. 27 SECTION 11. SECTIONS 615-A(4) THROUGH (11) OF THE ACT OF 28 APRIL 9, 1929 (P.L.177, NO.175), KNOWN AS THE ADMINISTRATIVE CODE OF 1929, ARE REPEALED. 29

30SECTION 12. THIS ACT SHALL TAKE EFFECT AS FOLLOWS:19900S1415B2488- 20 -

(1) SECTIONS 7 THROUGH 11 SHALL TAKE EFFECT IMMEDIATELY.
 (2) THE REMAINDER OF THE ACT SHALL TAKE EFFECT IN 60
 DAYS.