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THE SELLER.

## THE GENERAL ASSEMBLY OF PENNSYLVANIA

## SENATE BILL

No. 430

Session of 1989

INTRODUCED BY GREENLEAF, AFFLERBACH AND ANDREZESKI, FEBRUARY 6, 1989

SENATOR BELL, CONSUMER PROTECTION AND PROFESSIONAL LICENSURE, AS AMENDED, MAY 23, 1989

## AN ACT

Amending the act of February 19, 1980 (P.L.15, No.9), entitled 2 "An act establishing the State Real Estate Commission and providing for the licensing of real estate brokers and 4 salesmen, " further providing for the broker's disclosures to 5 the buyer. 6 The General Assembly of the Commonwealth of Pennsylvania hereby enacts as follows: 8 Section 1. Sections 606, 607 and 608 of the act of February 9 19, 1980 (P.L.15, No.9), known as the Real Estate Licensing and 10 Registration Act, added March 29, 1984 (P.L.162, No.32), are 11 amended to read: 12 SECTION 606. BROKER'S DISCLOSURE TO SELLER. 13 IN ANY LISTING AGREEMENT OR CONTRACT OF AGENCY, THE BROKER 14 SHALL MAKE THE FOLLOWING DISCLOSURES TO ANY SELLER OF REAL 15 PROPERTY: 16 (1) A STATEMENT THAT THE BROKER'S COMMISSION AND THE

TIME PERIOD OF THE LISTING [ARE NEGOTIABLE.] HAVE BEEN

DETERMINED AS A RESULT OF NEGOTIATIONS BETWEEN THE BROKER AND

- 1 (2) A STATEMENT DESCRIBING THE PURPOSE OF THE REAL
- 2 ESTATE RECOVERY FUND ESTABLISHED UNDER SECTION 801 AND THE
- 3 TELEPHONE NUMBER OF THE COMMISSION AT WHICH THE SELLER CAN
- 4 RECEIVE FURTHER INFORMATION ABOUT THE FUND.
- 5 Section 607. Broker's disclosure to buyer.
- 6 In any sales agreement or sales contract, a broker for the
- 7 <u>seller</u> shall make the following disclosures to any prospective
- 8 buyer of real property:
- 9 (1) A statement that the broker is the agent of the
- seller[, not the buyer.] OR THAT THE BROKER IS THE AGENT OF
- THE BUYER.
- 12 (2) A statement describing the purpose of the Real
- 13 Estate Recovery Fund established under section 801 and the
- 14 telephone number of the commission at which the purchaser can
- 15 receive further information about the fund.
- 16 (3) A statement of the zoning classification of the
- 17 property except [for single-family dwellings. Failure of any <---
- 18 sales agreement or sales contract to contain a statement of
- 19 the zoning classification of the property] IN CASES WHERE THE <-
- 20 PROPERTY (OR EACH PARCEL THEREOF, IF SUBDIVIDABLE) IS ZONED
- 21 SOLELY OR PRIMARILY TO PERMIT SINGLE-FAMILY DWELLINGS.
- 22 FAILURE TO COMPLY WITH THIS REQUIREMENT shall render the
- 23 sales agreement or sales contract [null and void and]
- 24 <u>VOIDABLE AT THE OPTION OF THE BUYER, AND, IF VOIDED, any</u>
- deposits tendered by the buyer shall be returned to the buyer
- 26 without any requirement for any court action <del>voidable by the</del>

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- 27 buyer.
- 28 Section 608. Information to be given at initial interview.
- 29 The commission shall establish rules or regulations which
- 30 shall set forth the manner and method of disclosure of

- 1 information to the prospective buyer or seller during the
- 2 initial interview. Such disclosure shall include, but shall not
- 3 be limited to:
- 4 (1) A statement that the broker is the agent of the
- 5 seller or THAT THE BROKER IS THE AGENT OF the buyer.
- 6 (2) The purpose of the Real Estate Recovery Fund and the
- 7 telephone number of the commission at which further
- 8 information about the fund may be obtained.
- 9 (3) A statement that the duration of the listing
- 10 agreement or contract and the broker's commission are
- 11 negotiable.
- 12 (4) A statement that any sales agreement must contain
- the zoning classification of a property <u>except for IN CASES</u>
- 14 WHERE THE PROPERTY (OR EACH PARCEL THEREOF, IF SUBDIVIDABLE)
- 15 <u>IS ZONED SOLELY OR PRIMARILY TO PERMIT single-family</u>
- dwellings.
- 17 Section 2. This act shall take effect immediately.