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THE GENERAL ASSEMBLY OF PENNSYLVANIA

SENATE BILL No. 1438 Session of 1984

INTRODUCED BY JUBELIRER, ZEMPRELLI, WENGER, STAPLETON, CORMAN, BRIGHTBILL, BODACK, ANDREZESKI, FISHER, HANKINS, HELFRICK, HESS, HOPPER, HOWARD, KRATZER, KUSSE, LINCOLN, LLOYD, LYNCH, MELLOW, MOORE, MUSTO, O'CONNELL, O'PAKE, REIBMAN, RHOADES, ROCKS, ROMANELLI, ROSS, SCANLON, SHAFFER, SHUMAKER, SINGEL, STOUT, STREET, WILLIAMS, WILT AND HAGER, JUNE 15, 1984

AS AMENDED ON THIRD CONSIDERATION, JUNE 25, 1984

AN ACT

1 2 3 4 5 6	Providing for agricultural development; establishing the Agricultural Development Advisory Committee and providing for its powers and duties; providing for certain guaranteed loans and interest deferral; providing further duties of the Secretary and Department of Agriculture and the Secretary and Department of Commerce; and making an appropriation.		
7			TABLE OF CONTENTS
8	Section-	1.	Short title.
9	Section-	2.	-Definitions.
10	Section-	3.	The Agricultural Development Advisory Committee.
11	Section	4.	Reports to General Assembly.
12	Section	5.	General powers and duties of the secretary.
13	Section	6.	Review of applications by the Secretary of
14			Commerce.
15	Section-	7.	Review of applications by the committee and the
16			secretary.
17	Section-	8.	Eligibility for interest deferrals and loan
18			guarantees and limitations thereon.

1 Section 9. Sale or conveyance by applicant.

2 Section 10. Rules and regulations.

- 3 Section 11. Limitation on amount of interest deferrals
- 4 and loan guarantees.
- 5 Section 12. Conflict of interest prohibited.
- 6 Section 13. Appropriation.
- 7 Section 14. Limitation.
- 8 Section 15. Effective date.

9 The General Assembly of the Commonwealth of Pennsylvania10 hereby enacts as follows:

11 Section 1. Short title.

12 This act shall be known and may be cited as the Agricultural 13 Development Act.

14 Section 2. Definitions.

15 The following words and phrases when used in this act shall 16 have the meanings given to them in this section unless the 17 context clearly indicates otherwise:

18 "Agricultural activity" or "farming." The commercial 19 production of agricultural crops, livestock or livestock 20 products, poultry products, milk or dairy products, or fruits 21 and other horticultural products.

22 "Applicant." Any family farm enterprise applying for a23 family farm loan guarantee or an interest deferral.

24 "Area loan organization." A local development district of 25 the Appalachian Regional Commission, an industrial development 26 corporation organized and existing under the act of May 17, 1956 27 (1955 P.L.1609, No.537), known as the Pennsylvania Industrial 28 Development Authority Act, or any other nonprofit economic development organization certified by the Secretary of 29 30 Agriculture and the Secretary of Commerce as possessing an 19840S1438B2175 - 2 -

acceptable loan review committee, professional staff support and
 such other qualifications as are necessary to evaluate and
 administer loan guarantees and interest deferrals made under the
 provisions of this act.

5 "Committee." The Agricultural Development Advisory6 Committee.

7 "Department." The Department of Agriculture.

8 "ELIGIBLE AGRICULTURAL PURPOSES." ACQUISITION, CONSTRUCTION OR REHABILITATION OF FARMLAND AND FARM STRUCTURES LOCATED ON 9 10 FARMLAND OWNED OR LEASED BY A FAMILY FARM ENTERPRISE; 11 ACQUISITION, REPAIR OR REPLACEMENT OF CAPITAL ASSETS, INCLUDING, BUT NOT LIMITED TO, EQUIPMENT AND LIVESTOCK TO BE USED ON 12 13 FARMLAND BY A FAMILY FARM ENTERPRISE; AND WORKING CAPITAL FOR 14 THE ACQUISITION OF FERTILIZER, SEED, LIVESTOCK FEED AND OTHER 15 SUPPLIES TO BE USED ON FARMLAND BY A FAMILY FARM ENTERPRISE. 16 "Family farm corporation." A corporation formed for the 17 purpose of farming in which the majority of the voting stock is 18 held by and the majority of the stockholders are natural 19 persons, or the spouses of such persons or other persons related 20 to such persons or spouses and at least one of such majority 21 stockholders is residing on or actively operating or managing 22 the farm and none of the stockholders of which are corporations. 23 "Family farm enterprise." A natural person, family farm 24 corporation or family farm partnership engaged in farming, 25 including the processing and marketing of its agricultural 26 commodities directly, provided that those agricultural 27 commodities are or would be produced on the farm for which 28 financial assistance is sought.

29 "Family farm partnership." A general partnership entered 30 into for the purpose of farming having no more than three 19840S1438B2175 - 3 - unrelated members and having at least one member residing on or
 actively operating or managing the farm.

3 "Farmland." Land in the Commonwealth that is capable of 4 supporting the commercial production of agricultural crops, 5 livestock or livestock products, poultry products, milk or dairy products, fruit or other horticultural products and land in the 6 Commonwealth on which a family farm enterprise would process or 7 market its agricultural commodities directly, provided that 8 9 those agricultural commodities are or would be produced on the 10 farm for which financial assistance is sought.

"Federal agency." Includes the United States of America, the President of the United States of America and any department or corporation, agency or instrumentality heretofore or hereafter created, designated or established by the United States of America.

16 "Lender." Any bank, savings bank, mutual savings bank, building and loan association and savings and loan association 17 18 organized under the laws of this Commonwealth or the United 19 States, trust companies, trust companies acting as fiduciaries 20 and other financial institutions subject to the supervision of 21 the Department of Banking; and any foreign or domestic 22 corporation engaged in the business of insurance which is subject to the supervision of the Insurance Commissioner; and 23 24 any financial institutions operating under the supervision of 25 the Federal farm credit administration. The term shall also mean 26 the seller of the property in cases of seller-sponsored loan or 27 purchase money loan.

28 "Secretary." The Secretary of Agriculture.
29 Section 3. The Agricultural Development Advisory Committee.
30 (a) Establishment.--There is hereby created the Agricultural
19840S1438B2175 - 4 -

1 Development Advisory Committee.

2 (b) Composition.--The committee shall be composed of the3 following:

4 (1) The Secretary of Agriculture, who will serve as5 chairman.

6 (2) The chairmen of the Senate and House Agriculture and
7 Rural Affairs Committees or their respective designees.

8 (3) Six members to be appointed by the Secretary of
9 Agriculture as follows:

10 (i) one officer from a commercial lending 11 institution experienced in agricultural financing; 12 (ii) three farmers;

13 (iii) one officer from a farm credit association; 14 and

15 (iv) one agricultural economist.

16 A majority of the committee shall constitute a quorum. In 17 appointing the three farmers to the committee, the Secretary of 18 Agriculture may consider farmers recommended by the Statewide 19 general farm organizations.

20 (c) Appointment, terms and vacancies.--The members of the 21 committee initially appointed by the Secretary of Agriculture 22 and any person appointed by the secretary to fill a vacancy 23 shall serve until June 30, 1987.

(d) Staff services.--The Department of Agriculture shall
provide staff services for carrying out its THE COMMITTEE'S
powers and duties under this act, including liaison between the
committee and lenders, the Department of Agriculture, the
Department of Commerce, and other agencies of the Commonwealth
whose facilities and services may be useful to the committee in
its work.

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19840S1438B2175

- 5 -

(e) Expenses of committee members.--The members of the
 committee shall be entitled to no compensation for their
 services as members, but shall be entitled to reimbursement for
 all necessary expenses incurred in connection with the
 performance of their duties as members of the committee.
 Section 4. Reports to General Assembly.

7 On or before March 1 of each year in which loan guarantees or 8 interest deferrals are outstanding, the secretary shall submit a report to the Secretary of the Senate and the Chief Clerk of the 9 10 House of Representatives detailing each loan guarantee and 11 interest deferral accepted or rejected by type, amount, interest rate, lending institution, location, dates of application and 12 13 final decision, type of farm, and acreage of farm. The secretary shall also estimate the amount of farmland preserved and the 14 15 increase in the amount of farm receipts in the Commonwealth due 16 to this program.

Section 5. General powers and duties of the secretary. The secretary may exercise all powers necessary or appropriate to carry out this act, including the following powers, in addition to others herein granted:

21 (1) To review all applications for interest deferrals22 and loan guarantees under this act.

(2) To determine, after consideration of the
recommendations of the Secretary of Commerce and the
committee, which applications for interest deferrals and loan
guarantees should be rejected, which applications should be
approved, and which applications should be approved subject
to special conditions.

29 (3) To determine, after consideration of the 30 recommendations of the Secretary of Commerce and the 19840S1438B2175 - 6 - committee, the scope and operation CRITERIA AND PROCEDURES of <-
 the interest deferral and loan guarantee programs.

3 To conduct examinations and investigations and to (4) <-----4 hear testimony and take proof, under oath or affirmation, at 5 public or private hearings, on any matter material for its information and necessary to: 6 the determination of an applicant's eligibility 7 (i) to receive an interest deferral or loan quarantee; 8 (ii) the determination of the economic viability of 9 10 the interest deferral or loan guarantee; and 11 (iii) the power to review the operation of any family farm enterprise that has received an interest 12 13 deferral or loan guarantee. 14 (5) To issue subpoenas requiring the attendance of <-15 witnesses and the production of books and papers pertinent to 16 any hearing before the secretary or the committee. 17 (6) To apply to any court, having jurisdiction of the 18 offense, to have punished for contempt any witness who 19 refuses to obey a subpoena, or who refuses to be sworn or 20 affirmed or to testify, or who is guilty of any contempt 21 after summons to appear. 22 (7) To conduct hearings and to administer oaths, take 23 affidavits and issue subpoenas. (8) To authorize any member or members of the committee 24 25 to conduct hearings and to administer oaths, take affidavits 26 and issue subpoenas. 27 (9) (5) In determining eligibility for an interest 28 deferral or a loan guarantee, to consult with the committee <----BOARD and staff of any local farm credit association or 29 <-----

30 agricultural stabilization and conservation service office in 19840S1438B2175 - 7 - the area where an applicant resides or where the family farm
 enterprise is located or proposed to be located.

3 (10) To prescribe the form and manner for the submission
4 of applications for interest deferrals and loan guarantees
5 and the information to be included in those applications.

6 (11) To determine the information to be provided by the
7 applicant, the lender, the Secretary of Commerce and the
8 committee.

9 (12) To do all other acts and things necessary or
 10 convenient to carry out the powers granted to him by this act
 11 or any other acts.

12 (6) TO DETERMINE THE INFORMATION TO BE PROVIDED BY THE <-
 13 APPLICANT, THE LENDER AND THE COMMITTEE.

14 Section 6. Review of applications by the Secretary of Commerce. 15 (a) Form of application. -- Prior to recommending the approval 16 or rejection of any interest deferral or loan guarantee 17 authorized by this act, the Secretary of Commerce shall receive 18 from the prospective borrower LENDER an application in the form <-----19 and manner prescribed by the Secretary of Agriculture AND THE <----20 SECRETARY OF COMMERCE together with any other information as the <-----21 Secretary of Agriculture THEY shall require the prospective <----22 borrower and the prospective lender to provide.

(b) Review of application.--Upon receipt of a properly
submitted and documented application, the Secretary of Commerce
shall conduct a financial review of the application and
recommend approval, approval with special conditions, or
rejection of the application on the basis of the following
criteria and the eligibility criteria and loan limits prescribed
by section 8:

30 (1) The ability of the applicant to meet and satisfy all 19840S1438B2175 - 8 - 1

debt service as it becomes due and payable.

2 (2) The sufficiency of available collateral., including
3 satisfactory lien positions on real and personal property
4 which shall consist of no less than second lien positions on
5 such real and personal property.

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6 (3) The relevant criminal and credit history and ratings 7 of the applicant as determined from credit reporting services 8 and other sources.

9 (4) The eligibility of the applicant and the project for 10 the guarantee or interest deferral which is being sought.

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(5) The capital needs of the applicant.

12 (6) The payment to date of all tax obligations due and
13 owing by the applicant to the Commonwealth or any political
14 subdivision thereof.

15 (7) EVIDENCE THAT INSUFFICIENT PRIVATE FUNDS ARE
16 AVAILABLE AT REASONABLE RATES AND TERMS WITHIN THE NECESSARY
17 TIME WITHOUT THE REQUESTED ASSISTANCE.

(c) Transmittal to the Secretary of Agriculture.--Following the review and recommendation, the Secretary of Commerce shall transmit the application and the recommendation on that application to the Secretary of Agriculture together with the rationale for that recommendation and any other information requested by the Secretary of Agriculture AND THE SECRETARY OF COMMERCE.

25 (d) Use of area loan organizations.--In carrying out his 26 duties and responsibilities under this section, the Secretary of 27 Commerce may utilize area loan organizations which have been 28 certified by the Secretary of Agriculture and the Secretary of 29 Commerce. In determining if an area loan organization should be 30 certified for the purposes of this act, the secretaries shall 19840S1438B2175 -9 -

consider, in addition to other relevant factors, the expertise 1 2 of that area loan organization IN MATTERS RELATING TO 3 AGRICULTURE. THE SECRETARIES MAY CERTIFY AN AREA LOAN 4 ORGANIZATION for the purposes of performing some duties and 5 responsibilities under this section but deny certification for the purpose of performing other duties and responsibilities for 6 which the organization is determined not to have sufficient 7 expertise or personnel. AREA LOAN ORGANIZATIONS MAY ESTABLISH 8 AND CHARGE REASONABLE FEES FOR PROCESSING LOAN GUARANTEES AND 9 10 INTEREST DEFERRALS UNDER THIS ACT WITH THE APPROVAL OF THE 11 SECRETARY.

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Section 7. Review of applications by the committee and the
 Secretary of Agriculture.

(a) Application form.--Prior to recommending the approval or rejection of any interest deferral or loan guarantee authorized by this act, the committee shall receive from the prospective borrower an application in the form and manner prescribed by the secretary together with any such other information as the secretary shall require the prospective borrower and the prospective lender to provide.

(b) Majority required.--The committee shall not recommend the approval of an application for an interest deferral or a loan guarantee unless a majority of the quorum present at a meeting vote in favor of the action.

(c) Financial status of borrower.--In determining whether to recommend any interest deferral or loan guarantee in accordance with this act, the committee shall give primary consideration to the borrower's ability to repay and secondary consideration to the security available.

30 (d) Recommendation to secretary.--The committee shall 19840S1438B2175 - 10 -

forward its recommendation of the approval or rejection of any 1 interest deferral or loan guarantee to the secretary together 2 3 with the rationale for the committee's decision, any other 4 information requested by the secretary and any recommendation of 5 special conditions to be placed on an approved interest deferral or loan quarantee. IF THE COMMITTEE DOES NOT SUBMIT ITS 6 7 RECOMMENDATION TO THE SECRETARY WITHIN 90 DAYS, THE COMMITTEE SHALL BE DEEMED TO HAVE RECOMMENDED APPROVAL OF THE APPLICATION. 8 (e) Criteria for committee recommendations.--In determining 9 10 whether to recommend the approval or rejection of any interest 11 deferral or loan guarantee, the committee shall adhere to the eligibility criteria and loan limits prescribed by section 8. 12 13 (f) Action by the secretary.--The secretary shall grant an 14 interest deferral or a loan guarantee to an applicant only after 15 consideration of the recommendation of the committee and the 16 recommendation of the Secretary of Commerce and only in 17 accordance with the eligibility criteria and loan limits 18 prescribed by section 8. The secretary may grant an interest 19 deferral or a loan quarantee in a lesser amount and on less 20 favorable terms than recommended by the committee or the 21 Secretary of Commerce and may impose conditions not recommended 22 by the committee or the Secretary of Commerce. 23 Section 8. Eligibility for interest deferrals and loan 24 guarantees and limitations thereon. 25 (a) Eligibility criteria.--To be eligible for an interest 26 deferral or a loan guarantee, an applicant must demonstrate: 27 That he is a resident of the Commonwealth, or that (1)28 its principal operating or managing members or shareholders 29 in the case of either a family farm partnership or a family 30 farm corporation are Pennsylvania residents or show 19840S1438B2175 - 11 -

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sufficient evidence that he or they intend to become a
 resident or residents. If the applicant is a corporation, it
 must be a Pennsylvania corporation in order to be eligible.

That the applicant or the principal operating or 4 (2) 5 managing members or shareholders thereof have sufficient 6 education, training or experience in the type of farming for 7 which he or they wish the interest deferral or loan guarantee 8 and will participate in a farm management program, approved 9 by the secretary, for the duration of the loan on which the interest will be deferred or for the duration of the loan 10 11 quarantee.

12 (3) That the applicant has been processed by a lender 13 for the loan on which the interest deferral or loan guarantee 14 is sought and that the lender will make and service such 15 loan. THE LENDER SHALL BE REQUIRED TO ADEQUATELY SECURE THE 16 LOAN.

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17 (4) That the applicant will use the loan proceeds for
18 the ELIGIBLE agricultural purposes set forth in the
19 application AS DEFINED IN SECTION 2 and that the farmland or
20 family farm enterprise is located in Pennsylvania.

(5) That the applicant is credit worthy, based on the applicant's net worth, cash flow projections, and credit rating and on the type of farmland or family farm enterprise involved.

(6) That the terms offered by the lender without an
interest deferral or loan guarantee are not adequate to
permit the applicant to carry out the agricultural purposes
for which he is seeking the loan.

19840S1438B2175

- 12 -

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continued operation or transfer of a farm in Pennsylvania

2 which is currently active, would help the

3 (I) FACILITATE THE CONTINUED OPERATION OR TRANSFER
4 OF A FARM IN THIS COMMONWEALTH WHICH IS CURRENTLY ACTIVE;
5 (II) HELP THE APPLICANT TO REPLACE ALL OR PART OF
6 ITS PRODUCTION WITH PRODUCTION OF A COMMODITY OR
7 COMMODITIES FOR WHICH THERE IS MORE LIKELY TO BE AN
8 ADEQUATE MARKET; OR

HELP THE applicant to replace all or part of 9 (III) <____ 10 its production with production of a commodity or 11 commodities for which there is more likely to be an adequate market, or would help the family farm enterprise 12 13 to process or market directly a commodity or commodities 14 produced on the farm for which financial assistance is 15 sought.

16 (b) Loan limit for acquiring farmland and farm structures.--17 The secretary may guarantee a loan or loans not to exceed the 18 lesser of 90% of the amount of the loan or loans or \$200,000 for 19 each family farm enterprise for a term not to exceed 20 years if 20 the loan is guaranteed for the purpose of acquiring farmland, 21 farm structures or a combination thereof.

(c) Loan limit for acquiring equipment, livestock and other capital assets.--The secretary may guarantee a loan or loans not to exceed the lesser of 90% of the amount of the loan or loans or \$150,000 for each family farm enterprise for a term not to exceed seven years if the loan guaranteed is for the purchase of capital assets, such as, but not limited to, equipment or livestock and horticultural assets.

29 (d) Loan limit for acquiring noncapital assets.--The 30 secretary may guarantee a loan or loans not to exceed the lesser 19840S1438B2175 - 13 - 1 of 90% of the amount of the loan or loans or \$50,000 for each 2 family farm enterprise for a term not to exceed one year if the 3 loan guaranteed is for the purchase of fertilizer, seed, 4 livestock feed or other supplies normally used for agricultural 5 activity or farming.

(e) Interest deferrals. -- The secretary may make the interest 6 payments for an applicant for up to the first three years of a 7 loan if the loan is guaranteed in accordance with this section 8 9 or is in the amount and for the purposes for which a loan may be 10 guaranteed in accordance with this section. The secretary, IN 11 CONJUNCTION WITH THE SECRETARY OF COMMERCE, shall prescribe the period during which, and the terms under which, the applicant 12 13 shall reimburse the Commonwealth for the interest which the 14 secretary paid to the lender on the applicant's behalf and the 15 security which the applicant must provide to assure 16 reimbursement to the Commonwealth.

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17 Section 9. Sale or conveyance by applicant.

18 (a) Obligation due on sale. -- Any applicant who sells or conveys the property for which an interest deferral or loan 19 20 guarantee was granted shall immediately return the entire indebtedness still owed to the Commonwealth or to the lender, if 21 <-----22 any. The new owner may negotiate an interest deferral or loan <-----23 guarantee in his own right, but under no circumstances may the 24 original loan be assumed by the new owner. This subsection is 25 not intended to prohibit an applicant from granting a security 26 interest in the property for the purposes of securing an

27 additional loan.

(b) Default.--Any applicant who fails to maintain the land covered by an interest deferral or a loan guarantee for a period of time longer than one year shall be in default. Such a default 19840S1438B2175 - 14 -

may be waived by the secretary, after consultation with the 1 committee and the Secretary of Commerce, in the event of a 2 3 physical disability or other extenuating circumstances. 4 Section 10. Rules and regulations AND GUIDELINES. <-----5 The secretary may, in the manner provided by law, promulgate the rules and regulations and forms, GUIDELINES OR PROCEDURES 6 <-----7 AND STANDARDS necessary to carry out this act. Section 11. Limitation on amount of interest deferrals and 8 9 loan quarantees. 10 The sum of all outstanding interest deferrals and loan 11 guarantees at any time shall not exceed the amount of money <---appropriated for such purposes \$25,000,000. Under no 12 13 circumstances shall the the Secretary of Agriculture, the 14 Secretary of Commerce or the committee have power to pledge the 15 credit or taxing power of the Commonwealth. 16 Section 12. Conflict of interest prohibited. 17 No member of the committee or officer or employee of the 18 Department of Agriculture or the Department of Commerce or 19 member or employee of an area loan organization shall either 20 directly or indirectly be a party to or be in any manner 21 interested in any contract or agreement under this act for any 22 matter, cause or thing whatsoever by reason whereof any 23 liability or indebtedness shall in any way be created against 24 the Commonwealth, provided that nothing herein shall prohibit a 25 commercial lending institution or a farm credit association from 26 either directly or indirectly being a party to or being in any 27 manner interested in any such contract or agreement if one of 28 its officers is a member of the committee as long as such officer declares his conflict of interest and refrains from 29 30 participating in any deliberation or vote on, or other action 19840S1438B2175 - 15 -

regarding, such contract or agreement. If any contract or
 agreement shall be made in violation of this section, the same
 shall be null and void and no action shall be maintained thereon
 against the Commonwealth.

5 Section 13. Appropriation.

6 The sum of \$10,000,000 is hereby appropriated TO THE 7 DEPARTMENT OF AGRICULTURE from the Pennsylvania Economic 8 Revitalization Fund for the purposes set forth in this act. The 9 appropriation made hereby shall be a continuing appropriation. 10 Section 14. Limitation. 11 No loan guarantees or interest deferrals pursuant to this act

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12 shall be approved after June 30, 1987.

13 Section 15. Effective date.

14 This act shall take effect immediately.