## THE GENERAL ASSEMBLY OF PENNSYLVANIA

## HOUSE BILL

No. 1128

Session of 1983

INTRODUCED BY IRVIS, KOWALYSHYN, HALUSKA, CIMINI, LETTERMAN,
 BELFANTI, ANGSTADT, JAROLIN, GALLAGHER, F. E. TAYLOR, REBER,
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 R. C. WRIGHT, WILLIAMS AND ZWIKL, MAY 24, 1983

AS REPORTED FROM COMMITTEE ON STATE GOVERNMENT, HOUSE OF REPRESENTATIVES, AS AMENDED, MAY 2, 1984

## AN ACT

Declaring a policy of the Commonwealth with regard to small business concerns owned by economically disadvantaged persons; creating the Economically Disadvantaged Owners Small Business Procurement Committee; providing for the operation of the committee; establishing a small business set-aside; establishing a procedure for the solicitation of bids and a broadening set-aside; and providing for an annual report to the Governor and General Assembly.

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- 9 Section 14 15. Effective date.
- 10 The General Assembly of the Commonwealth of Pennsylvania
- 11 hereby enacts as follows:
- 12 Section 1. Short title.
- 13 This act shall be known and may be cited as the Economically
- 14 Disadvantaged Owners Small Business Procurement Act.
- 15 Section 2. Legislative intent.
- 16 It is hereby determined and declared as a matter of
- 17 legislative finding that:
- 18 (1) The promotion of economic development is a
- 19 legitimate and necessary governmental function.
- 20 (2) The existence of a healthy free enterprise system is
- 21 directly related to the well-being and strength of small
- 22 business concerns and their opportunities for free entry into
- business and for growth and expansions.
- 24 (3) Recent studies have found that small businesses
- create over 75% of the new jobs in the Nation and that the
- 26 Commonwealth wants to increase the number of jobs available
- to residents of the Commonwealth.
- 28 (4) Experience in administering the equal opportunity
- 29 provisions of the law has shown that many discriminatory
- 30 practices of the past years have remained so deeply embedded

- in basic institutions of society, industry and government
- 2 that these practices continue to have extremely unequal
- 3 effects on individuals and groups, even when those who make
- 4 the decisions have no conscious intent to discriminate.
- 5 (5) There currently exists in the Commonwealth a
- 6 situation where an inequitable small share of State contracts
- 7 are awarded to small businesses owned by economically
- 8 disadvantaged persons and that such conditions are chronic
- 9 and longstanding.
- 10 (6) Without remedial measures there is no prospect for
- improvement.
- 12 (7) The present and prospective health, safety, morals
- and general welfare of the Commonwealth require as a public
- 14 purpose the development and encouragement of small businesses
- owned by economically disadvantaged persons furnishing
- 16 property and services to the Commonwealth.
- 17 Therefore, it is hereby declared to be a policy of the
- 18 Commonwealth to insure that a fair proportion of all the
- 19 Commonwealth's contracts for property and services be placed
- 20 with small business concerns owned by economically disadvantaged
- 21 persons. Such policy is hereby declared to be a public purpose.
- 22 Section 3. Definitions.
- 23 The following words and phrases when used in this act shall
- 24 have the meanings given to them in this section unless the
- 25 context clearly indicates otherwise:
- 26 "Affiliate or subsidiary of a business dominant in its field
- 27 of operation." A business of which 20% or more is owned or of
- 28 which its controlling interest is controlled by a business
- 29 dominant in its field of operation, or is owned by partners,
- 30 officers, majority shareholders or their equivalent of a

- 1 business dominant in its field of operation.
- 2 "Business set-aside." The percentage of each State contract
- 3 or package of contracts, determined by the committee DEPARTMENT, <-
- 4 for which bids are to be solicited only from small businesses
- 5 owned by economically disadvantaged persons.
- 6 "Committee." Economically Disadvantaged Owners Small
- 7 Business Procurement Committee.
- 8 "Commonwealth contract." Any agreement, purchase order or <-
- 9 arrangement or modification thereof between the Commonwealth or
- 10 any State contracting agency, and any person to be paid in whole
- 11 or in part, directly or indirectly, by public funds, or in kind
- 12 contributions from the Commonwealth.
- 13 "Commonwealth contractor." Any contractor, supplier, vendor
- 14 or other person who, through a contract or other arrangement,
- 15 has received, is to receive or is receiving public funds or in-
- 16 kind contributions from the Commonwealth and shall include any
- 17 subcontractor who performs under a State contract.
- 18 "Department." Any department, agency, commission, authority,
- 19 establishment or other instrumentality of the Commonwealth and
- 20 any wholly or partially owned government corporation which
- 21 enters into contracts EXCEPT FOR MUNICIPAL CORPORATIONS AND
- 22 SCHOOL DISTRICTS.
- 23 "Dominate DOMINANT in its field of operation." Exercising a <
- 24 controlling or a major influence in a business activity in which
- 25 small businesses are competing.
- 26 "Economically disadvantaged business." A business that is
- 27 owned and positively controlled by one or more persons who are
- 28 economically disadvantaged in this Commonwealth. THE TERM SHALL
- 29 INCLUDE:
- 30 (1) A SOLE PROPRIETORSHIP LEGITIMATELY OWNED BY AN

- 1 INDIVIDUAL WHO IS AN ECONOMICALLY DISADVANTAGED PERSON.
- (2) A PARTNERSHIP OR JOINT VENTURE POSITIVELY CONTROLLED
- BY ECONOMICALLY DISADVANTAGED PERSONS AND IN WHICH AT LEAST 3
- 51% OF THE BENEFICIAL OWNERSHIP INTEREST LEGITIMATELY IS HELD
- 5 BY A PERSON WHO IS A MEMBER OF AN ECONOMICALLY DISADVANTAGED
- 6 GROUP.

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- A CORPORATION OR OTHER ENTITY CONTROLLED BY 7
- 8 ECONOMICALLY DISADVANTAGED PERSONS IN WHICH AT LEAST 51% OF
- 9 THE VOTING INTEREST AND 51% OF THE BENEFICIAL INTEREST
- LEGITIMATELY ARE HELD BY ECONOMICALLY DISADVANTAGED PERSONS. 10
- 11 "Economically disadvantaged person."
- A person who is a United States citizen, resides in 12
- 13 the Commonwealth and is a member of an economically
- disadvantaged group including, but not limited to, the 14
- 15 following groups: Blacks, American Indians, Hispanics, Asian-
- 16 Americans, Orientals and Females.
- (2) Other residents of the Commonwealth whose 17
- 18 participation in the free enterprise system is hampered due
- 19 to social or economic considerations beyond their personal
- 20 control, such as formal education, financial capacity,
- geographic or regional economic distresses, social handicaps 21

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- 22 such as physical or mental difficulties, all of which
- 23 restrict the individual from the opportunity to fully
- 24 participate in our economic system.
- 25 "Owned." A business which is:
- 26 (1) A sole proprietorship legitimately owned by an
- 27 individual who is an economically disadvantaged person.
- 28 (2) A partnership or joint venture positively controlled
- 29 by economically disadvantaged persons and in which at least
- 30 51% of the beneficial ownership interest legitimately is held

- 1 by a person who is a member of an economically disadvantaged
- 2 group.
- 3 (3) A corporation or other entity controlled by
- 4 economically disadvantaged persons in which at least 51% of
- 5 the voting interest and 51% of the beneficial interest
- 6 legitimately are held by economically disadvantaged persons.
- 7 "Partial set-aside." Bids for a portion of the contract are
- 8 to be solicited only from small businesses owned by economically
- 9 disadvantaged persons.
- 10 "Person." Includes any natural person, corporation,
- 11 partnership, AND unincorporated association, State or local
- 12 government and any agency, commission, authority, board or other
- 13 instrumentality or political subdivision of a government.
- 14 "Positive control." The exclusive or ultimate and sole
- 15 control of the business including, but not limited to, capital
- 16 investment and all other financial matters, property
- 17 acquisition, contract negotiation, legal matters, officer-
- 18 director-employee selection and comprehensive hiring, operating
- 19 responsibility, cost-control matters, income and dividend
- 20 matters, financial transactions and rights of other shareholders
- 21 or joint partners.
- 22 "Procurement." The system and practice of soliciting bids on
- 23 State contracts.
- "Small businesses." A business entity including a sole
- 25 proprietorship, partnership, corporation, joint venture,
- 26 association or cooperative which has its principal place of
- 27 business in this State and which is not dominant in its field of
- 28 operation and is not an affiliate or subsidiary of a business
- 29 dominant in its field of operation. In determining whether a
- 30 business qualifies under this definition the Economically

- 1 Disadvantaged Owners Small Business Procurement Committee,
- 2 created by this act, shall ensure that departments promulgate
- 3 rules according to guidelines established by the committee for
- 4 the determination of business size limitations. When computing
- 5 size status, annual sales and receipts of a business and all of
- 6 its affiliates, the maximum number of employees and the maximum
- 7 dollar volume which a small or female-owned minority business
- 8 may have under the rules promulgated by the committee may vary
- 9 from industry to industry to the extent necessary to reflect
- 10 differing characteristics of such industry, subject to the
- 11 following presumptions:
- 12 (1) No wholesale business is a small business if it
  13 employs more than 50 persons and its annual sales when
  14 averaged over a two-year period exceeds \$10,000,000.
- 15 (2) No retail business or business selling services is a 16 small business if it employs more than 100 persons and its 17 annual sales when averaged over a two-year period exceeds 18 \$10,000,000.
  - (3) No manufacturing business is a small business if it employs more than 100 persons and its annual sales when averaged over a two-year period exceeds \$10,000,000.
- 22 (4) No construction business is a small business if its
  23 annual receipts when averaged over a two year THREE-YEAR
  24 period exceeds \$10,000,000 \$2,000,000. NO CONSTRUCTION
- 25 SUBCONTRACTOR IS A SMALL BUSINESS IF ITS ANNUAL RECEIPTS,
- 26 WHEN AVERAGED OVER A THREE-YEAR PERIOD, EXCEED \$500,000.
- 27 The above limitations shall exclude the amount of any pending
- 28 bids in the determination of size. This definition shall not
- 29 prohibit the committee from developing guidelines which permit a
- 30 department to promulgate rules and regulations, in compliance

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- 1 with this act, which define small business using criteria
- 2 different from those contained in these definitions.
- 3 "Surety company." A company that is authorized by the
- 4 Insurance Commissioner of the Commonwealth to issue construction
- 5 contract bonds as security.
- 6 "Total set-aside." Bids for the entire contract are to be
- 7 solicited only from small businesses owned by economically
- 8 disadvantaged persons.
- 9 Section 4. Creation of Economically Disadvantaged Owners Small
- 10 Business Procurement Committee.
- 11 (a) Membership. -- An Economically Disadvantaged Owners Small
- 12 Business Procurement Committee is hereby established in the
- 13 Department of Commerce. The committee shall have 15 members
- 14 consisting of: the Secretary of Commerce; Secretary of General
- 15 Services; Secretary of Transportation; four members appointed by
- 16 the Governor; four members of the House of Representatives, two
- 17 from each party; and four members from the Senate, two from each
- 18 party. Any EXCEPT FOR MEMBERS APPOINTED BY THE GOVERNOR, ANY
- 19 member may appoint a designee to serve in their stead. OF THE

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- 20 FOUR MEMBERS APPOINTED BY THE GOVERNOR, ONE SHALL BE AN
- 21 ECONOMICALLY DISADVANTAGED CONSTRUCTION CONTRACTOR, ONE SHALL BE
- 22 A CONSTRUCTION CONTRACTOR INELIGIBLE FOR SET-ASIDES UNDER THIS
- 23 ACT, ONE SHALL BE AN ECONOMICALLY DISADVANTAGED NONCONSTRUCTION
- 24 VENDOR AND ONE SHALL BE A NONCONSTRUCTION VENDER INELIGIBLE FOR
- 25 SET-ASIDES UNDER THIS ACT.
- 26 (b) Compensation and expenses. -- The committee members shall
- 27 receive no compensation for their services as members but shall
- 28 be entitled to reimbursement for all necessary AND REASONABLE
- 29 expenses incurred in connection with the performance of their
- 30 duties as members.

- 1 Section 5. Committee responsibilities.
- 2 (a) Committee to designate a portion of purchases and
- 3 contracts as a business set aside. The committee shall have the

- 4 responsibility to designate as a business set aside, a portion
- 5 of all purchases and contracts made by each executive department
- 6 including those services rendered and furnished by registered
- 7 professionals including, but no limited to, accountants,
- 8 attorneys, medical doctors, architects, dentists and engineers.
- 9 (b) Operation of committee. The committee shall operate in
- 10 accordance with the following:
- 11 (1) Procurement shall be set aside for exclusive small
- 12 businesses owned by the economically disadvantaged if it can
- 13 be determined that there is a reasonable expectation that
- 14 bids and offers will be obtained from a sufficient number of
- 15 business concerns and that awards will be made at reasonable
- 16 prices on a competitive basis. Partial set asides of total
- 17 procurement requirements will be considered and applied where
- 18 the criteria for total set asides is not met, but where the
- 19 procurement is economically severable into two or more parts,
- 20 and it is anticipated that one or more small firms has the
- 21 technical competency and productive capacity to furnish a
- 22 severable portion of the procurement at a reasonable price,
- 23 there shall be a total set aside of the severable portion.
- When three or more qualified economically disadvantaged small
- 25 businesses are on the bidder's list and upon their responding
- 26 to a solicitation, indicate an intent to quote,
- 27 noneconomically disadvantaged small business enterprise need
- 28 not be solicited.
- 29 (A) OVERSIGHT RESPONSIBILITIES OF COMMITTEE. -- THE COMMITTEE
- 30 SHALL HAVE THE RESPONSIBILITY TO INSURE THAT A FAIR PORTION OF

- 1 ALL PURCHASES AND CONTRACTS MADE BY EACH EXECUTIVE DEPARTMENT
- 2 SHALL BE PLACED WITH SMALL BUSINESS CONCERNS OWNED BY
- 3 ECONOMICALLY DISADVANTAGED PERSONS, INCLUDING THOSE SERVICES
- 4 RENDERED AND FURNISHED BY REGISTERED PROFESSIONALS, INCLUDING,
- 5 BUT NOT LIMITED TO, ACCOUNTANTS, ATTORNEYS, MEDICAL DOCTORS,
- 6 ARCHITECTS AND ENGINEERS. THE COMMITTEE SHALL REVIEW THE REPORTS
- 7 SUBMITTED BY EACH DEPARTMENT PURSUANT TO THIS SECTION AND
- 8 DETERMINE THE LIKELIHOOD OF THE DEPARTMENT'S ABILITY TO ACHIEVE
- 9 THE GOALS SET FORTH IN THIS ACT. IF THE COMMITTEE DETERMINES
- 10 THAT A DEPARTMENT HAS NOT DESIGNATED SIGNIFICANT ECONOMIC
- 11 DISADVANTAGED SMALL BUSINESS SET-ASIDES TO ACHIEVE THE GOALS SET
- 12 FORTH IN THIS ACT, THE COMMITTEE SHALL PROVIDE WRITTEN
- 13 NOTIFICATION TO THE DEPARTMENT OF ITS OBJECTIONS WITHIN 14 DAYS
- 14 OF THE RECEIPT OF THE REPORT, AND THE COMMITTEE SHALL RECOMMEND
- 15 APPROPRIATE CHANGES. NO DEPARTMENT WHICH HAS BEEN SO NOTIFIED
- 16 SHALL AUTHORIZE OR EXECUTE ANY CONTRACTS FOR PROCUREMENTS
- 17 COVERED BY THIS ACT UNTIL THIS REPORT IS APPROVED BY THE
- 18 COMMITTEE.

19 (B) SET-ASIDE DESIGNATIONS.--All set-aside

20 designations, total or partial, shall be made prior to the

21 solicitation for bids and offers as required by law. The

22 solicitation shall identify the small business size standard

and require each bidder and offeror to identify his size,

large or small, pursuant to that standard. If there is a

conflict with other policies, this act and rules promulgated

26 under this act, shall govern. Where Federal money is used,

27 Federal law shall apply if acceptance of the money is

conditioned upon the utilization of small female-owned and

minority businesses. All procurement purchased by the State

30 using Federal funding shall be governed by the percentage of

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1	the goal for female-owned and minority participation designed	
2	by the Federal agency granting the funds. In the case of	
3	construction contracts, the total value of subcontracts	
4	awarded to and materials and services purchased from	
5	economically disadvantaged businesses shall be at least 15%	
6	of the total value of the contract, whenever possible. In the	
7	case of all other subcontracts, the total value of contracts	
8	awarded to certified economically disadvantaged businesses	
9	for services shall equal at least 15% of the total value of	
10	the contract.	
11	$\frac{(3)}{(C)}$ (C) BONDINGThe committee, when bonding is	<
12	required, shall set the amount of bonds or securities on a	
13	business set-aside. No <del>agency or</del> department of the State	<
14	involved in purchasing goods or services may require bid	
15	performance and payment bonds to be posted if the contract	
16	price is less than \$25,000, unless such bonds are required by	
17	Federal law or regulation, or as a condition to Federal	
18	assistance. The amount of these bonds shall be:	
19	$\frac{\text{(i)}}{\text{(1)}}$ (1) A bid bond shall not be greater than 10% of	<
20	the total bid.	
21	(ii) (2) A performance bond shall not be greater	<
22	than 50% of the total bid price of work.	
23	(iii) (3) A labor and material bond may be for the	<
24	full amount of labor and materials.	
25	(4) The committee shall determine and certify	<
26	economically disadvantaged small businesses ownership in	
27	accordance with this act.	
28	(D) BONDING EXEMPTIONS NOTWITHSTANDING THE PROVISIONS	<
29	OF THE ACT OF DECEMBER 20, 1967 (P.L.869, NO.385), KNOWN AS THE	

30 PUBLIC WORKS CONTRACTORS' BOND LAW OF 1967, BONDING MAY BE

- 1 EXEMPT FOR CONSTRUCTION CONTRACTS UNDER \$25,000. BONDING SHALL
- 2 BE REQUIRED FOR ALL OTHER CONSTRUCTION CONTRACTS IN ACCORDANCE
- 3 WITH THE PUBLIC WORKS CONTRACTORS' BOND LAW OF 1967. A BID BOND
- 4 SHOULD NOT BE GREATER THAN 10% NOR LESS THAN 5% OF THE TOTAL
- 5 CONTRACT BID. IF AN ECONOMICALLY DISADVANTAGED CONTRACTOR IS
- 6 UNABLE TO OBTAIN A CONSTRUCTION BOND, HE SHALL PROCEED IN
- 7 ACCORDANCE WITH THE PROVISIONS OF SECTION 7. ECONOMICALLY
- 8 DISADVANTAGED SUBCONTRACTORS' AWARDS OF SUBCONTRACTS UNDER THIS
- 9 ACT SHALL BE ELIGIBLE FOR BONDING IF OTHERWISE ELIGIBLE UNDER
- 10 SECTION 7.
- 11 (E) CERTIFICATION RESPONSIBILITIES OF COMMITTEE. -- THE
- 12 COMMITTEE SHALL DETERMINE AND CERTIFY ON A REGULAR BASIS, BUT
- 13 NOT LESS THAN ANNUALLY, ECONOMICALLY DISADVANTAGED SMALL
- 14 BUSINESS OWNERSHIP IN ACCORDANCE WITH THIS ACT. THE
- 15 CERTIFICATION SHALL BE ISSUED BY THE COMMITTEE AND SHALL BE A
- 16 REQUISITE FOR ELIGIBILITY BEFORE SUBMISSION OF A BID ON A TOTAL
- 17 OR PARTIAL SET-ASIDE OR AS AN ECONOMICALLY DISADVANTAGED
- 18 SUBCONTRACTOR.
- 19 <del>(c)</del> (F) Organized support system may be established.--The
- 20 committee may establish an organized support system for
- 21 recommendation of legislation, for offering assistance to
- 22 economically disadvantaged small businesses to encompass
- 23 monitoring, reporting, delegation of responsibilities between
- 24 individuals and departments for sensitizing procurement
- 25 personnel to the needs of the businesses, for education for
- 26 prospective bidders, for legal enlightenment for economically
- 27 disadvantaged small businesses regarding the program and for
- 28 such other functions to encourage responsible participation in
- 29 the programs as the committee shall see fit.
- 30 (d) (G) Information to be made known to committee.--The

- 1 committee shall require that each department or other
- 2 instrumentality of the Commonwealth authorized to contract for

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- 3 buildings, highways, commodities, equipment, supplies or
- 4 services make known and report to the committee all information
- 5 pertinent to anticipated procurement needs at the beginning of
- 6 each fiscal year and each fiscal quarter thereafter. Each
- 7 department or instrumentality shall submit this information to
- 8 the committee not less than 30 days after the beginning of the
- 9 fiscal year and not less than 15 days before the beginning of
- 10 each fiscal quarter. This procurement REPORT shall include, but
- 11 not be limited to, the total amount budgeted to contract for
- 12 securing goods and services, the nature and anticipated cost of
- 13 each contract and the payment account from which the payment
- 14 funds will be drawn such as Federal grants, the General Fund,
- 15 special appropriations, departmental allocations, etc. <del>During</del>
- 16 the course of each operating year, the committee shall designate
- 17 no less than 15% of the total dollar amount or number of such
- 18 contracts as small economically disadvantaged business set
- 19 asides unless it can be determined that this minimum percentage
- 20 is unattainable due to unavailability of competent, responsible
- 21 small economically disadvantaged businesses. THE REPORT SHALL
- 22 ALSO STATE THE DOLLAR AMOUNT OF SUCH CONTRACTS THE DEPARTMENT
- 23 INTENDS TO DESIGNATE AS ECONOMICALLY DISADVANTAGED SMALL
- 24 BUSINESS SET-ASIDES, SEPARATE THE TOTAL SET-ASIDES INTO SPECIFIC
- 25 SET-ASIDES FOR BUSINESSES OWNED AND CONTROLLED BY FEMALES, BY
- 26 MINORITY PERSONS, AND BY OTHERS AND INCLUDE AN EXPLANATION WHERE
- 27 IT DETERMINES THAT THE MINIMUM PERCENTAGES SET FORTH IN THIS ACT
- 28 ARE UNOBTAINABLE DUE TO THE UNAVAILABILITY OF COMPETENT,
- 29 RESPONSIBLE, ECONOMICALLY DISADVANTAGED SMALL BUSINESSES.
- 30 SECTION 6. DEPARTMENT RESPONSIBILITIES.

- 1 (A) PROCUREMENT RESPONSIBILITIES. --
- 2 (1) PROCUREMENT SHALL BE SET ASIDE FOR EXCLUSIVE SMALL
- 3 BUSINESSES OWNED BY THE ECONOMICALLY DISADVANTAGED IF IT CAN
- 4 BE DETERMINED THAT THERE IS A REASONABLE EXPECTATION THAT
- 5 BIDS, OFFERS OR PROPOSALS WILL BE OBTAINED FROM A SUFFICIENT
- 6 NUMBER OF BUSINESS CONCERNS AND THAT, IN THE CASE OF BIDS AND
- 7 OFFERS, AWARDS WILL BE MADE AT REASONABLE PRICES ON A
- 8 COMPETITIVE BASIS. PARTIAL SET-ASIDES OF TOTAL PROCUREMENT
- 9 REQUIREMENTS NOT INVOLVING CONSTRUCTION SUBJECT TO THE ACT OF
- 10 MAY 1, 1913 (P.L.155, NO.104), ENTITLED "AN ACT REGULATING
- 11 THE LETTING OF CERTAIN CONTRACTS FOR THE ERECTION,
- 12 CONSTRUCTION, AND ALTERATION OF PUBLIC BUILDINGS, " WILL BE
- 13 CONSIDERED AND APPLIED WHERE THE CRITERIA FOR TOTAL SET-
- 14 ASIDES IS NOT MET, BUT WHERE THE PROCUREMENT IS ECONOMICALLY
- 15 SEVERABLE INTO TWO OR MORE PARTS, AND IT IS ANTICIPATED THAT
- 16 ONE OR MORE SMALL FIRMS HAS THE TECHNICAL COMPETENCY AND
- 17 PRODUCTIVE CAPACITY TO FURNISH A SEVERABLE PORTION OF THE
- 18 PROCUREMENT AT A REASONABLE PRICE, THERE SHALL BE A TOTAL
- 19 SET-ASIDE OF THE SEVERABLE PORTION.
- 20 (2) ALL SET-ASIDES FOR CONSTRUCTION CONTRACTS SUBJECT TO
- 21 THE ACT OF MAY 1, 1913 (P.L.155, NO.104) SHALL BE TOTAL SET-
- 22 ASIDES.
- 23 (B) SET-ASIDE RESPONSIBILITIES.--ALL SET-ASIDE DESIGNATIONS,
- 24 TOTAL OR PARTIAL, SHALL BE MADE PRIOR TO THE SOLICITATION FOR
- 25 BIDS AND OFFERS AS REQUIRED BY LAW. THE SOLICITATION SHALL
- 26 IDENTIFY THE SMALL BUSINESS SIZE STANDARD AND REQUIRE EACH
- 27 BIDDER OR OFFEROR TO IDENTIFY HIS SIZE, LARGE OR SMALL, PURSUANT
- 28 TO THAT STANDARD. IF THERE IS A CONFLICT WITH OTHER POLICIES,
- 29 THIS ACT AND RULES PROMULGATED UNDER THIS ACT, SHALL GOVERN.
- 30 WHERE FEDERAL MONEY IS USED, FEDERAL LAW SHALL APPLY IF

- 1 ACCEPTANCE OF THE MONEY IS CONDITIONED UPON THE UTILIZATION OF
- 2 SMALL FEMALE-OWNED AND MINORITY BUSINESSES. THE SET-ASIDE
- 3 REQUIREMENTS FOR ALL PROCUREMENTS PURCHASED BY THE STATE USING
- 4 FEDERAL FUNDING SHALL BE GOVERNED BY THE FEDERAL AGENCY GRANTING
- 5 THE FUNDS. DURING THE COURSE OF EACH OPERATING YEAR, EACH
- 6 DEPARTMENT SHALL DESIGNATE NO LESS THAN 15% OF THE TOTAL DOLLAR
- 7 AMOUNT OF ITS CONTRACTS AS SMALL ECONOMICALLY DISADVANTAGED
- 8 BUSINESS SET-ASIDES UNLESS IT CAN BE DETERMINED THAT THIS
- 9 MINIMUM PERCENTAGE IS UNOBTAINABLE DUE TO UNAVAILABILITY OF
- 10 COMPETENT, RESPONSIBLE SMALL ECONOMICALLY DISADVANTAGED
- 11 BUSINESSES. IN THE CASE OF CONSTRUCTION CONTRACTS SUBJECT TO THE
- 12 ACT OF MAY 1, 1913 (P.L.155, NO.104), THERE SHALL BE NO
- 13 REQUIREMENT THAT SUBCONTRACTS BE AWARDED TO OR THAT MATERIALS
- 14 AND SUPPLIES BE PURCHASED FROM ECONOMICALLY DISADVANTAGED
- 15 BUSINESSES. IN THE CASE OF OTHER CONSTRUCTION CONTRACTS, THE
- 16 TOTAL VALUE OF SUBCONTRACTS AWARDED TO AND MATERIALS AND
- 17 SERVICES PURCHASED FROM ECONOMICALLY DISADVANTAGED BUSINESSES
- 18 SHALL BE AT LEAST 15% OF THE TOTAL VALUE OF THE CONTRACT
- 19 WHENEVER POSSIBLE. IN THE CASE OF ALL OTHER SUBCONTRACTS, THE
- 20 TOTAL VALUE OF CONTRACTS AWARDED TO CERTIFIED ECONOMICALLY
- 21 DISADVANTAGED BUSINESSES FOR SERVICES SHALL EQUAL AT LEAST 15%
- 22 OF THE TOTAL VALUE OF THE CONTRACT. IN THE CASE OF PROCUREMENT
- 23 OF PROFESSIONAL SERVICES INCLUDING, BUT NOT LIMITED TO,
- 24 ACCOUNTANTS, ATTORNEYS, MEDICAL DOCTORS, ARCHITECTS, DENTISTS,
- 25 SURVEYORS AND ENGINEERS, CONTRACTS MAY BE AWARDED AFTER
- 26 SELECTION THROUGH NEGOTIATION, OR BY OTHER APPROPRIATE MEANS,
- 27 BUT IN NO EVENT SHALL THE VALUE OF THE CONTRACTS AWARDED TO
- 28 ECONOMICALLY DISADVANTAGED BUSINESSES BE LESS THAN 15% OF THE
- 29 TOTAL VALUE OF SUCH CONTRACTS. UNDER NO CIRCUMSTANCES SHALL AN
- 30 ECONOMICALLY DISADVANTAGED BUSINESS BE ELIGIBLE FOR A SET-ASIDE

- 1 IF IT IS NOT A SMALL BUSINESS.
- 2 Section 6 7. Surety authorization.
- 3 (a) Committee as surety.--The committee as surety may
- 4 exercise all rights and powers authorized by the Insurance
- 5 Commissioner to execute construction contract bonds as surety

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- 6 but shall not be subject to any requirements of the surety
- 7 company.
- 8 (b) Committee to make rules and establish procedures.--The
- 9 committee shall make rules, establish procedures for application
- 10 for construction contract bonds by minority contractors and
- 11 review in accordance with the following:
- 12 (1) The rules of the committee shall provide that an
- economically disadvantaged contractor shall have been denied
- a bond by two surety companies in order to make an
- application for a bond to the board.
- 16 (2) The rules established by the committee shall require
- a contractor to pay a premium for a bond to be established by
- 18 the committee, WHICH PREMIUM SHALL BE APPROXIMATELY EQUAL TO
- 19 PREMIUMS CHARGED OTHER CONTRACTORS BY SURETY COMPANIES, but
- it shall not exceed 2% of the penal sum of the bond. All
- 21 premiums collected shall be paid into the Economically
- 22 Disadvantaged Small Business Contract Bonding Special
- 23 Account.
- 24 (3) The Insurance Commissioner shall provide technical
- and professional assistance to the committee is AS
- 26 appropriate.
- 27 Section 7 8. Cash flow difficulties.
- 28 To alleviate the cash flow difficulties that arise from
- 29 present payment practices which penalize those small businesses
- 30 owned by economically disadvantaged persons firms whose cash

- 1 flow is negatively affected by extended payment or receivables,
- 2 the committee shall be empowered to require and enforce the
- 3 following payment practices:
- 4 (1) Once a contract has been let through the provisions
- of this act, and the delivery pursuant thereto, of goods and
- 6 services made, the <del>purchasing entity</del> DEPARTMENT shall make or
- 7 authorize the immediate payment of 15% of the total dollar
- 8 value of such contract. THE CONTRACTOR SHALL MAKE OR
- 9 AUTHORIZE THE SAME PAYMENT SCHEDULE FOR ITS SUBCONTRACTORS.
- 10 (2) When the delivery of goods and services are to
- 11 extend beyond the 30-day period, the <del>purchasing entity</del>
- 12 DEPARTMENT shall devise payment schedules that will allow for <---

- immediate payment of 15% of the total contract price upon
- completion of 15% of the contracted goods LESS ANY RETAINAGE
- 15 WITHHELD. THE CONTRACTOR SHALL MAKE OR AUTHORIZE THE SAME
- 16 PAYMENT SCHEDULE FOR ITS SUBCONTRACTORS.
- 17 (3) The above payment practices will take effect only
- 18 after it has been determined that such goods and services
- 19 have been provided in accordance with the provisions of the
- 20 contract and to the satisfaction of the <del>purchasing entity</del>
- 21 DEPARTMENT.
- 22 Section 8 9. Creation of Economically Disadvantaged Small
- 23 Business Contract Bonding Special Account.
- 24 (a) Account established. -- An Economically Disadvantaged
- 25 Small Business Contract Bonding Special Account is established
- 26 in the State Special Revenue Fund, which will consist of moneys
- 27 deposited or credited as follows:
- 28 (1) All premiums charged and collected, all moneys
- 29 recovered following defaults and any other moneys obtained
- 30 shall be administered by the committee.

1 (2) All moneys in the fund shall be held by the 2 committee in trust. 3 Special account established. -- An Economically 4 Disadvantaged Small Business Contract Bonding Program Administrative Special Account is established in the State 5 Special Revenue Fund, consisting of all moneys appropriated to 6 the account. All expenses of the committee in carrying out the 7 purpose of this section shall be paid from this account. 8 Section 9 10. Solicitation of bids. 9 10 Each department or other instrumentality of the Commonwealth shall be responsible for carrying out the policies of this act 11 12 and to the extent consistent with the best interests of the 13 Commonwealth: (1) attempt to locate additional qualified small 14 15 economically disadvantaged business suppliers by all 16 appropriate methods, particularly where only a limited number 17 of small economically disadvantaged business concerns are on 18 bidder's lists; 19 (2) give wide publicity to Commonwealth purchasing 20 procedures; 21 publicize proposed procurements by use of advance notices or other appropriate methods; 22 23 (4) include all established and qualified potential 24 business suppliers on the bidder's lists; (5) (4) send solicitation to all firms on the 25 26 appropriate list, except that where less than a complete list 27 is to be used, at least a pro rata number of small 28 economically disadvantaged concerns shall be solicited; and 29 (6) (5) where feasible, divide proposed procurement of 30 supplies and services as to:

1 (i) permit bidding on quantities relative to the capability and capacity of the qualified business 2 3 entrepreneur; 4 (ii) permit the maximum time practicable for preparation and submission of bids, proposals or 5 quotations; and 6 (iii) permit and establish delivery schedules and 7 payment procedures which will encourage qualified 8 business participation. 9 Section 10 11. Small business set-asides; advertisement; 10 <---cancellation. 11 12 (a) Designation to be advertised. -- Each department or other 13 instrumentality of the Commonwealth authorized to contract for 14 buildings, highways, commodities, equipment, supplies or 15 services shall, upon designation of a business set-aside, as determined by the committee DEPARTMENT, include that designation 16 in the advertisement for bids in the Pennsylvania Bulletin and 17 18 other media used to solicit bids. 19 (b) Invitations to bid shall be confined to certain 20 businesses. -- In the case of contracts designated as a business set-aside, invitations to bid shall be confined to small 21 22 economically disadvantaged businesses and bids from other 23 businesses shall be rejected. The contract shall be awarded to the lowest responsible bidder among such businesses in 24 25 accordance with the rules and regulations for purchasing 26 promulgated by the committee. Awarding of contracts to 27 businesses under this act is subject to the other statutes 28 governing State procurement and all rules promulgated thereunder, including 16 Pa. Code Ch. 49 (relating to contract 29 compliance), except as altered by this act and the regulations

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- 1 promulgated in its administration THEREUNDER.
- 2 (c) Set-aside may be cancelled. -- In the event the department
- 3 or other instrumentality of the Commonwealth soliciting a bid
- 4 finds, in conjunction with the committee, that responsive
- 5 competitive bids at reasonable prices were not obtained as a
- 6 result of the business set-aside solicitation, or that bids
- 7 thereof were received only from firms demonstrated not to be
- 8 responsible or prequalified, the set-aside may be cancelled by

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- 9 the committee DEPARTMENT, IN ACCORDANCE WITH PROCEDURES
- 10 ESTABLISHED BY THE COMMITTEE, and may be readvertised on an
- 11 unrestricted basis.
- 12 Section 11 12. Annual report.
- 13 The committee shall make an annual report of operations to
- 14 the General Assembly and the Governor within 90 days after the
- 15 end of each fiscal year. It is intended that the report indicate
- 16 the progress being done toward achieving the objectives of this
- 17 act, particularly an evaluation of the implementation of the
- 18 State economically disadvantaged small business procurement
- 19 policies during the preceding fiscal year. The committee's
- 20 report shall recommend any amendments to this act which, in
- 21 their opinion, the committee finds necessary and proper to
- 22 fulfill the original legislative intent of this act. The report
- 23 shall identify businesses within this State which have done
- 24 business, have expressed interest in doing business or are
- 25 capable of doing business with the State for the preceding
- 26 fiscal year according to:
- 27 (1) the types of goods purchased, services provided and
- construction and maintenance contracts awarded;
- 29 (2) the number of businesses within each category
- 30 determined to be a small business and a business dominant in

- 1 its field of operation and the criteria used to determine a
- 2 business as a small business or a business dominant in its
- 3 field within each category;
- 4 (3) the number of small economically disadvantaged
- 5 businesses within each category of which more than 50% of the
- 6 voting share or interest is held by individuals, the majority
- 7 of whom are economically disadvantaged; and
- 8 (4) the reporting data shall also include figures
- 9 qualifying contract awards to small firms which resulted from
- 10 business set-asides, both total and partial, and the number
- of defaults or failures experienced by such which were
- 12 awarded set-asides under this act.
- 13 Section 12 13. Penalties.
- 14 If any department or individual fails to comply with the
- 15 provisions of this act or with the regulations of the committee,
- 16 the committee is empowered to petition the Commonwealth Court
- 17 for a judicial order to enforce compliance. Intentional
- 18 violations of this act or regulations developed hereunder shall
- 19 subject the violators to a fine maximum of which is \$5,000
- 20 payable to the special accounts created in section 8 9.
- 21 Section <del>13</del> 14. Sunset provisions.
- 22 The provisions of this act shall expire five years after the

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- 23 effective date hereof unless extended by specific reenactment of
- 24 the General Assembly. The report shall be used to determine the
- 25 degree to which the Commonwealth has made progress to correct
- 26 the disparages between other businesses and those owned by
- 27 economically disadvantaged persons. It should use this report to
- 28 determine if the goal has been accomplished or to recommend
- 29 termination of this act.
- 30 Section 14 15. Effective date.

1 This act shall take effect <del>immediately.</del> IN 120 DAYS.