THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL

No. 2524

Session of

INTRODUCED BY DAVIES, A. K. HUTCHINSON, FRYER, STAHL, GALLEN, FREIND, W. D. HUTCHINSON, TRELLO, PETRARCA, STAPLETON, BRADLEY, MOEHLMANN, CESSAR, BURNS, M. E. MILLER JR., SCHMITT AND LEDERER, JUNE 14, 1976

REFERRED TO COMMITTEE ON BUSINESS AND COMMERCE, JUNE 14, 1976

AN ACT

- 1 Regulating the business of travel promoters, prohibiting certain
- 2 acts, prescribing certain penalties and providing for certain
- 3 civil remedies.
- 4 The General Assembly of the Commonwealth of Pennsylvania
- 5 hereby enacts as follows:
- 6 Section 1. Short Title. -- This act shall be known and may be
- 7 cited as the "Travel Promoter Regulation Act."
- 8 Section 2. Legislative Intent.--The General Assembly finds
- 9 and declares that certain advertising, sales and business
- 10 practices of travel promoters have worked financial hardship
- 11 upon the people of this Commonwealth; that the travel business
- 12 has a significant impact upon the economy and well-being of this
- 13 Commonwealth and its people; that problems have arisen which are
- 14 peculiar to the travel promoter business; and that the public
- 15 welfare requires regulation of travel promoters in order to
- 16 eliminate unfair advertising, sales and business practices; to
- 17 establish standards which will safeguard the people against

- 1 financial hardship and to encourage competition, fair dealing
- 2 and prosperity in the travel business.
- 3 Section 3. Definitions.--As used in this act:
- 4 "Adequate bond" means a corporate bond of an amount at least
- 5 equal to the amount required under the contract between the
- 6 travel promoter and the transportation carrier or company or
- 7 person providing any other services in conjunction with such
- 8 transportation.
- 9 "Advertise" means to make any representation in the
- 10 solicitation of land, air or sea transportation, either
- 11 separately or in conjunction with other related services. The
- 12 term includes, but is not limited to, the distribution or
- 13 presentation of literature, films, and oral statements.
- 14 "Passenger" is a person on whose behalf money or other
- 15 consideration has been given or is to be given to another,
- 16 including another member of the same partnership, corporation,
- 17 joint venture, association, organization, group or other entity,
- 18 for travel by land, air or sea and other related services
- 19 offered in connection with said travel.
- 20 "Ticket or voucher" means a writing which is itself good and
- 21 sufficient to obtain the entire land, air or ocean
- 22 transportation, or other related services for which the
- 23 passenger has contracted.
- "Travel promoter" means a person who sells, provides,
- 25 furnishes, contracts for, arranges, or advertises that he can or
- 26 may arrange, or has arranged land, air or sea transportation
- 27 either separately or in conjunction with other services. Travel
- 28 promoter does not include: (1) an air carrier, or (2) an ocean
- 29 carrier, (3) an officially appointed agent of an air carrier,
- 30 ocean carrier, or other common carrier, or (4) any common

- 1 carrier. The term also does not include any person who provides
- 2 the type of services herein otherwise included but who does not
- 3 receive any compensation for his services from either the
- 4 passenger or the transportation or service provider.
- 5 Section 4. Prohibited Practices.--It shall be unlawful for
- 6 any travel promoter to engage in any of the following enumerated
- 7 practices:
- 8 (1) Advertise that transportation or other related services
- 9 are or may be available unless, prior to the advertisement, such
- 10 transportation or other services have been contracted for.
- 11 (2) Knowingly misrepresent the quality or kind of service,
- 12 type or size of aircraft, vehicle, ship or train, time of
- 13 departure or arrival, points served, route to be traveled, stops
- 14 to be made, or total trip-time from point of departure to
- 15 destination or other services available, reserved or contracted
- 16 for in connection with any trip or tour.
- 17 (3) Knowingly misrepresent the fares and charges for
- 18 transportation or services in connection therewith.
- 19 (4) Knowingly advertise or otherwise offer for sale or sell
- 20 transportation or services in connection therewith at less than
- 21 the rates, fares and charges specified in the currently
- 22 effective tariffs of the carrier, who is engaged to provide such
- 23 transportation or services, or knowingly offer or give rebates
- 24 or other concessions thereon, or knowingly assist or permit a
- 25 person or persons to obtain such transportation or services at
- 26 less than such lawful rates, fares and charges.
- 27 (5) Knowingly misrepresent that special priorities for
- 28 reservations are available when such special considerations are
- 29 not in fact granted to members of the public generally.
- 30 (6) Knowingly sell or issue tickets or other documents to

- 1 passengers to be exchanged or used for transportation if such
- 2 tickets or other documents will not be or cannot be legally
- 3 honored by carriers for transportation.
- 4 (7) Knowingly misrepresent the requirements that must be met
- 5 by a person or persons in order to qualify for charter or group
- 6 fare rates.
- 7 (8) Offer free or at reduced rates tickets or other services
- 8 to individuals who are participating in group travel for their
- 9 aid in inducing others to purchase tickets for transportation or
- 10 other services.
- 11 Section 5. Disclosure Upon Receipt of Consideration. -- A
- 12 travel promoter shall not receive money or other valuable
- 13 consideration in payment for land, air or sea transportation or
- 14 any other services offered by the travel promoter in conjunction
- 15 with such transportation unless at the time of such receipt the
- 16 travel promoter furnishes to the person making such payment a
- 17 written statement conspicuously setting forth the following
- 18 information:
- 19 (1) The name and business address and telephone number of
- 20 the travel promoter.
- 21 (2) The amount paid, the date of such payment, the purpose
- 22 of the payment made, and an itemized statement of the balance
- 23 due, if any.
- 24 (3) The location and number of the trust account or bond
- 25 required by this act.
- 26 (4) The name of the carrier with which the travel promoter
- 27 has contracted to provide the transportation, the type of
- 28 equipment to be used, and the date, time and place of each
- 29 departure.
- 30 (5) The conditions, if any, upon which the contract between

- 1 the travel promoter and the passenger may be canceled, and the
- 2 rights and obligations of all parties in the event of such
- 3 cancellation.
- 4 (6) The conditions, if any, upon which the contract between
- 5 the travel promoter and the carrier may be canceled, and the
- 6 rights and obligations of all parties in the event of such
- 7 cancellation.
- 8 (7) A statement in eight point boldface type that upon
- 9 cancellation of the transportation or other related services
- 10 through no fault of the passenger, all sums paid to the travel
- 11 promoter for services not performed in accordance with the
- 12 contract between the travel promoter and the passenger will be,
- 13 unless the passenger otherwise advises the travel promoter in
- 14 writing, promptly refunded by the travel promoter to the
- 15 passenger or the party who contracted for the passenger.
- 16 Section 6. Deposit of Funds in Trust or Maintenance of
- 17 Bond.--(a) Deposit of funds. A travel promoter shall deposit 90%
- 18 of all sums received for land, air or sea transportation or any
- 19 other services or goods offered by the travel promoter in
- 20 conjunction with such transportation in a trust account in a
- 21 Federally insured bank or savings and loan association.
- 22 (b) Limitations on withdrawals. The trust account required
- 23 by this section shall be created and maintained for the benefit
- 24 of the persons paying money to the travel promoter. The travel
- 25 promoter shall not in any manner encumber the corpus of such
- 26 account and shall not withdraw money therefrom except: (1) in
- 27 partial or full payment for the goods or services contracted for
- 28 by the passengers to the carrier or person providing the other
- 29 goods or services offered by the travel promoter; or (2) to make
- 30 the refunds as required by this act or provided for by written

- 1 contract between the travel promoter and passengers. This
- 2 section shall not prevent the withdrawal from such account of
- 3 any interest earned and credited to the trust account for the
- 4 sole benefit of the travel promoter after all goods and services
- 5 have been provided as contracted for or the withdrawal at such
- 6 time of any other sums on deposit in such account.
- 7 (c) Bond. In lieu of such trust, an adequate bond shall be
- 8 maintained by the travel promoter. A copy of such bond shall be
- 9 filed with the Secretary of the Commonwealth prior to the
- 10 advertisement of land, air or sea transportation by the travel
- 11 promoter.
- 12 Section 7. Bonds.--(a) Right to recover. The people of this
- 13 Commonwealth and every person injured by the wrongful act of the
- 14 principal acting in the course and scope of his occupation or
- 15 business or by any official, agent or employee of such principal
- 16 acting in the course or scope of his employment or agency, may
- 17 bring an action on the bond in his own name to recover damages
- 18 suffered by reason of such willful, malicious or wrongful act. A
- 19 travel promoter filing such a bond shall maintain the bond in
- 20 force in the proper amount as a condition of continuing to
- 21 engage in business.
- 22 (b) Limitations. No person so injured may recover upon the
- 23 bond a sum greater than that which such person paid to the
- 24 principal, provided that this limitation shall not restrict such
- 25 person from recovering sums greater than those paid to the
- 26 principal from sources other than the bond. In no event shall
- 27 the aggregate liability of the surety company for any and all
- 28 claims which arise under the bond exceed the amount of the bond.
- 29 Section 8. Cancellation, Refunds and Misrepresentation.--(a)
- 30 Cancellation and refunds. In the event the transportation or

- 1 other related services contracted for are canceled through no
- 2 fault of the passenger, and unless the passenger otherwise
- 3 advises the travel promoter in writing, the travel promoter
- 4 shall promptly return to the passenger all moneys paid for
- 5 services not performed and goods not delivered in accordance
- 6 with the contract.
- 7 (b) Misrepresentation. Any misrepresentation with regard to
- 8 the date, time, place of all departures or arrivals or type of
- 9 land transport, aircraft or ocean carrier or other related
- 10 services shall be deemed to be a cancellation necessitating the
- 11 refund required by this section.
- 12 Section 9. Issuance of Ticket or Voucher.--If the passenger
- 13 after making full payment of the fee for land, air or ocean
- 14 transportation, or related services, requests the ticket or
- 15 voucher for such transportation or services, the promoter shall
- 16 issue the ticket or voucher for such land, air or ocean
- 17 transportation, or services, and deliver such ticket or voucher
- 18 to the passenger.
- 19 Section 10. Exclusions. -- The provisions of this act shall
- 20 not apply to any person acting as a travel promoter where the
- 21 total value of the transportation and related services offered
- 22 to an individual passenger does not exceed \$50, or the total
- 23 distance to be traveled does not exceed 300 miles or the total
- 24 number of passengers involved is ten or less. It shall be
- 25 unlawful for any person to divide a group into groups of ten or
- 26 less to avoid the regulatory provisions of this act.
- 27 Section 11. Damages and Enforcement.--(a) Treble damages. In
- 28 addition to any other remedies available, any travel promoter
- 29 who provides services that are substantially different from
- 30 those advertised shall be liable to the aggrieved passenger for

- 1 damages equal to three times the difference between the services
- 2 or transportation advertised and those actually provided.
- 3 (b) Enforcement. The Bureau of Consumer Protection in the
- 4 Department of Justice is hereby authorized to institute an
- 5 action or actions in the court of common pleas of the
- 6 appropriate county or the Commonwealth Court to restrain
- 7 violations of this act.
- 8 Section 12. Criminal Penalties. -- Any person violating the
- 9 provisions of this act shall be guilty of a misdemeanor of the
- 10 third degree and shall be sentenced in accordance with the
- 11 provisions of Title 18 (Crimes and Offenses), Chapter 11
- 12 (relating to the authorized disposition of offenders) of the
- 13 Pennsylvania Consolidated Statutes. In addition, any person
- 14 convicted pursuant to this section shall in addition to any fine
- 15 or penalty be required to make restitution for any amounts of
- 16 money lost by a passenger.
- 17 Section 13. Effective Date.--This act shall take effect in
- 18 60 days.