## THE GENERAL ASSEMBLY OF PENNSYLVANIA

## **HOUSE BILL**

No. 383

Session of 2023

INTRODUCED BY ISAACSON, HOHENSTEIN, KHAN, MADDEN, NEILSON, PARKER, RABB AND SANCHEZ, MARCH 14, 2023

REFERRED TO COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT, MARCH 14, 2023

## AN ACT

- 1 Providing for a prohibition on solicitation of owners of
- residential real property within defined geographic areas by
- real estate brokers, salespersons or other persons regularly
- 4 engaged in the trade or business of buying and selling real
- estate, for homeowner cease and desist zones and for
- 6 homeowner cease and desist lists; and imposing penalties.
- 7 The General Assembly of the Commonwealth of Pennsylvania
- 8 hereby enacts as follows:
- 9 Section 1. Short title.
- 10 This act shall be known and may be cited as the Homeowner
- 11 Cease and Desist List Act.
- 12 Section 2. Definitions.
- 13 The following words and phrases when used in this act shall
- 14 have the meanings given to them in this section unless the
- 15 context clearly indicates otherwise:
- 16 "Department." The Department of State of the Commonwealth.
- 17 "List." A homeowner cease and desist list compiled by the
- 18 secretary under section 4(a).
- 19 "Secretary." The Secretary of the Commonwealth.

- 1 "Zone." A homeowner cease and desist zone established under
- 2 section 3(a).
- 3 Section 3. Homeowner cease and desist zones.
- 4 (a) Establishment.--If the secretary determines that owners
- 5 of residential real property within a defined geographic area
- 6 are subject to intense and repeated solicitation by real estate
- 7 brokers and salespersons to place their property for sale with
- 8 the real estate brokers or salespersons or are subject to
- 9 intense and repeated solicitation by other persons regularly
- 10 engaged in the trade or business of buying and selling real
- 11 estate to sell the owner's residential real property, the
- 12 secretary may establish a homeowner cease and desist zone.
- 13 (b) Regulations.--A zone shall be bounded or otherwise
- 14 specifically defined by department regulation.
- 15 (c) Owner's statement.--After the secretary has established
- 16 a zone, an owner of residential real property located within the
- 17 zone may file an owner's statement with the secretary expressing
- 18 the owner's wish not to be solicited by real estate brokers,
- 19 salespersons or other persons regularly engaged in the trade or
- 20 business of buying and selling real estate. The form and content
- 21 of the statement shall be prescribed by the secretary.
- 22 (d) Prohibition. -- After a zone has been established, a real
- 23 estate broker, salesperson or other person regularly engaged in
- 24 the trade or business of buying and selling real estate may not
- 25 solicit a listing from an owner who has filed an owner's
- 26 statement with the secretary if the owner's name appears on a
- 27 current list under section 4.
- 28 (e) Forms of solicitation prohibited. -- The prohibition on
- 29 solicitation under this section shall apply to direct forms of
- 30 solicitation, including the use of telephone, mail, personal

- 1 contact and other forms of direct solicitation as may be
- 2 specified by the secretary.
- 3 Section 4. Homeowner cease and desist list.
- 4 (a) Compilation of list. -- The secretary shall compile a
- 5 cease and desist list for each zone established under section
- 6 3(a). In addition to other information as the secretary may deem
- 7 appropriate, each list shall contain:
- 8 (1) The name of each owner who has filed an owner's
- 9 statement with the secretary.
- 10 (2) The address of the property within the zone to which
- 11 the owner's statement applies.
- 12 (b) Notice to owners. -- The secretary shall send to each
- 13 owner who has filed an owner's statement a written
- 14 acknowledgment of the secretary's receipt of the owner's
- 15 statement and a pamphlet explaining the owner's rights in
- 16 connection with inclusion on the list and the procedures and
- 17 time limits applicable to the filing of complaints for
- 18 violations.
- 19 (c) Complaint.--An owner, or person on behalf of the owner,
- 20 may file a complaint against a real estate broker, salesperson
- 21 or other person regularly engaged in the trade or business of
- 22 buying and selling real estate for a violation of section 3(d).
- 23 The secretary shall allow an owner, or person on behalf of the
- 24 owner, to amend a complaint or other report filed under this
- 25 subsection by submitting other information or documentation as
- 26 the secretary may require.
- 27 (d) Printing and revisions to list. -- The secretary shall
- 28 print a list for each zone. Each list shall be revised and
- 29 reprinted on or before December 31 each year and shall be made
- 30 available to the public and to real estate brokers, salespersons

- 1 or other persons regularly engaged in the trade or business of
- 2 buying and selling real estate at a reasonable price to be set
- 3 by the secretary. Additions or deletions shall be made to each
- 4 list only at the time the list is reprinted, and the secretary
- 5 may not issue amendments to any printed list.
- 6 Section 5. Restrictions on zones.
- 7 A regulation establishing a cease and desist zone may not be
- 8 effective for longer than five years. The secretary may readopt
- 9 the regulation to continue the zone for additional periods not
- 10 to exceed five years each. The following shall apply:
- 11 (1) If a regulation establishing a zone has expired or
- 12 has been repealed, all owner's statements filed with the
- 13 secretary under that regulation shall also expire.
- 14 (2) An owner may file a new owner's statement with the
- 15 secretary if a new regulation is adopted establishing a zone
- 16 containing the owner's property.
- 17 (3) Once the boundaries of a zone have been established
- by regulation, the boundaries may not be changed except by
- 19 repeal of the existing regulation and adoption of a new
- 20 regulation establishing the new boundaries.
- 21 Section 6. Penalties.
- 22 (a) Written warning and fines. -- A person who violates this
- 23 act shall:
- 24 (1) For a first violation, receive a written warning
- 25 from the department.
- 26 (2) For a second violation, be fined \$1,000.
- 27 (3) For a third violation, be fined \$5,000.
- 28 (4) For a fourth and any subsequent violation, be fined
- 29 \$5,000, and the department shall report the violations to the
- 30 State Real Estate Commission.

- 1 (b) Separate violations.--Each time a person contacts an
- 2 owner of residential real property included on a list after
- 3 having received a written warning under subsection (a)(1) shall
- 4 be considered a separate violation.
- 5 Section 7. Construction.
- 6 Nothing in this act shall be construed to prohibit an owner
- 7 of residential real property within a cease and desist zone from
- 8 contracting with a real estate broker, salesperson or other
- 9 person regularly engaged in the trade or business of buying and
- 10 selling real estate for the purpose of selling the owner's
- 11 residential real property.
- 12 Section 8. Effective date.
- 13 This act shall take effect in 60 days.