THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL No. 507 Session of 2007

INTRODUCED BY McCALL, BENNINGTON, BIANCUCCI, BUXTON, CALTAGIRONE, CAPPELLI, CARROLL, COHEN, COSTA, CURRY, DALLY, DeLUCA, EACHUS, FABRIZIO, FRANKEL, GEIST, GERGELY, GIBBONS, GOODMAN, GRUCELA, HARHAI, HENNESSEY, HESS, JAMES, JOSEPHS, KENNEY, KING, KIRKLAND, KORTZ, KULA, LEACH, LEVDANSKY, MAHONEY, MANDERINO, McGEEHAN, MELIO, MUSTIO, O'NEILL, PALLONE, PASHINSKI, PETRONE, READSHAW, REICHLEY, SABATINA, SANTONI, SCAVELLO, SIPTROTH, SOLOBAY, STAIRS, STEIL, SURRA, J. TAYLOR, WALKO, WATSON, J. WHITE, WOJNAROSKI, YOUNGBLOOD, YUDICHAK AND W. KELLER, MARCH 6, 2007

REFERRED TO COMMITTEE ON CONSUMER AFFAIRS, MARCH 6, 2007

AN ACT

Providing for the regulation of home improvement contracts and
 for the registration of certain contractors; prohibiting
 certain acts; providing for penalties; establishing the Home
 Improvement Guaranty Fund; and providing for claims against
 the fund.

6 The General Assembly of the Commonwealth of Pennsylvania

7 hereby enacts as follows:

8 Section 1. Short title.

9 This act shall be known and may be cited as the Home

10 Improvement Consumer Protection Act.

11 Section 2. Definitions.

12 The following words and phrases when used in this act shall

13 have the meanings given to them in this section unless the

14 context clearly indicates otherwise:

15 "Arbitration clause." A process in which a neutral

arbitrator or panel of neutral arbitrators is engaged by the
 parties to settle a dispute between a contractor and an owner.
 "Bureau." The Bureau of Consumer Protection in the Office of

4 Attorney General.

5 "Certificate." A certificate of registration as a
6 contractor, issued by the Bureau of Consumer Protection, which
7 contains a registration number assigned by the Bureau of
8 Consumer Protection.

9 "Contractor." Any person who owns and operates a home 10 improvement business or who undertakes, offers to undertake or 11 agrees to perform any home improvement. The term includes a 12 subcontractor or independent contractor who has contracted with 13 a home improvement retailer, regardless of the retailer's net 14 worth, to provide home improvement services to the retailer's 15 customers. The term does not include any of the following:

16 (1) A person for whom the total cash value of all of
17 that person's home improvements was less than \$5,000 during
18 the previous taxable year.

19 (2) A home improvement retailer having a net worth of 20 more than \$50,000,000 or an employee of that retailer. 21 "Fund." The Home Improvement Guaranty Fund established in 22 section 13.

23 "Home improvement."

(1) The term includes all of the following done in connection with land or a portion of the land adjacent to a private residence or a building or a portion of the building which is used or designed to be used as a private residence for which the total cash price of all work agreed upon between the contractor and owner is more than \$500.

30 (i) Repair, replacement, remodeling, demolition, 20070H0507B0587 - 2 - removal, renovation, installation, alteration,
 conversion, modernization, improvement, rehabilitation or
 sandblasting.

4 (ii) Construction, replacement, installation or
5 improvement of driveways, swimming pools, pool houses,
6 porches, garages, roofs, siding, insulation, solar energy
7 systems, security systems, flooring, patios, fences,
8 gazebos, sheds, cabanas, landscaping of a type that is
9 not excluded under paragraph (2)(vi), painting, doors and
10 windows and waterproofing.

(iii) Without regard to affixation, the installation of central heating or air conditioning or storm windows or awnings.

14 (2) The term does not include:

15

(i) The construction of a new home.

16 (ii) The sale of goods or materials by a seller who
17 neither arranges to nor performs, directly or indirectly,
18 any work or labor in connection with the installation or
19 application of the goods or materials.

20 (iii) The sale of services furnished for commercial
21 or business use or for resale, if the service takes place
22 somewhere other than at a private residence.

(iv) The sale of appliances, including stoves,
refrigerators, freezers, room air conditioners and others
which are designed for and are easily removable from the
premises without material alteration.

(v) Any work performed without compensation by the
owner of the owner's private residence or residential
rental property.

30 (vi) Any work performed by a landscaper certified by 20070H0507B0587 - 3 - the Department of Agriculture under the act of December 16, 1992 (P.L.1228, No.162), known as the Plant Pest Act, except to the extent that the work involves any of the following at a private residence:

5 (A) The construction, replacement, installation 6 or improvement of buildings, driveways, swimming 7 pools, porches, garages, roofs, siding, insulation, 8 solar energy systems, security systems, flooring, 9 patios, nondecorative fences, doors, lighting 10 systems, concrete walkways and windows.

(B) The placement of retaining walls, fountainsor drainage systems.

13 (vii) Emergency work pursuant to section 7 of the act of December 17, 1968 (P.L.1224, No.387), known as the 14 15 Unfair Trade Practices and Consumer Protection Law. 16 "Home improvement contract." An agreement between a 17 contractor, subcontractor or salesperson and an owner for the 18 performance of a home improvement which includes all agreements 19 for labor, services and materials to be furnished and performed 20 under the contract.

21 "Owner."

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(1) The term includes any of the following:

23 (i) An owner of a private residence, including any
24 person authorized by an owner to act on the owner's
25 behalf to order, contract for or purchase a home
26 improvement.

27 (ii) A person entitled to the performance of the
28 work of a contractor pursuant to a home improvement
29 contract.

30 (2) An owner of a private residence shall not be 20070H0507B0587 - 4 - required to reside in the residence to be deemed an owner
 under this act.

3 (3) A person who owns three or more private residences
4 in this Commonwealth shall not be deemed an owner except with
5 respect to the person's primary residence or the part of the
6 building which houses the primary residence of the owner.
7 "Person." An individual, partnership, limited partnership,
8 limited liability company, joint venture or corporation.

9 "Private residence." Any of the following:

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(1) A single family dwelling.

11 (2) A multifamily dwelling consisting of not more than12 three units.

13 (3) A single unit located within any multifamily dwelling, including condominiums and co-op units. 14 15 "Special order material." Any material, product or equipment 16 that is not a stock item and must be specially ordered from the 17 factory or distributor and which is produced or processed for 18 the contractor for a specific home improvement contract. Special 19 order materials are not returnable by the contractor for a 20 refund or credit and have no usefulness for other home 21 improvement contracts because they are specially ordered for a 22 specific home improvement contract.

23 "Specifications." The plans, detailed drawings, lists of 24 materials, stated allowances or other methods customarily used 25 in the home improvement industry as a whole to describe with 26 particularity the work, workmanship, materials and quality of 27 materials for each home improvement.

28 "Tenant." A person who has entered into a lease or other 29 contractual arrangement with the owner.

30 Section 3. Registration of contractors.

20070H0507B0587

- 5 -

(a) General rule.--No person shall hold himself out as a
 contractor nor shall a person perform any home improvement
 without first registering with the bureau as provided for in
 this act.

5 (b) Public access to registration information.--The bureau 6 shall maintain a toll-free telephone number from which a caller 7 can obtain information as to whether a contractor is registered 8 with the bureau pursuant to this act, as well as information 9 that may be obtained on the bureau's website.

10 (c) Confidentiality of personal information.--The bureau 11 shall create a policy for the disclosure of personal information 12 to the public. The bureau may not disclose to the public a 13 contractor's Social Security number, driver's license number or 14 any confidential information prohibited by law.

15 (d) Nongrant or renewal of license.--The Department of 16 Banking shall not grant or renew a license to any person 17 registered, or required to be registered, as a home improvement 18 contractor pursuant to any of the following:

19 (1) The act of December 12, 1980 (P.L.1179, No.219),
20 known as the Secondary Mortgage Loan Act.

(2) The act of December 22, 1989 (P.L.687, No.90), known
as the Mortgage Bankers and Brokers and Consumer Equity
Protection Act.

(e) Liability.--No business entity registered pursuant to
this act shall be relieved of responsibility under this act for
the conduct and acts of its agents, employees, officers or
directors, nor shall any person be relieved of responsibility
under this act by reason of his employment or relationship with
such business entity.

30 (f) Effects of unregistered status.--No unregistered 20070H0507B0587 - 6 -

contractor shall have standing to sue, countersue or raise a 1 defense of nonpayment in any dispute arising from a home 2 3 improvement. No unregistered contractor may file a mechanic's 4 lien with respect to a home improvement. Section 4. Procedures for registration as a contractor. 5 (a) Application. --6 7 A person shall apply to the bureau in writing, or (1) 8 electronically via a secure Internet connection, if permitted by the bureau, on a form provided by the bureau. The 9 application shall include the following information: 10 11 (i) For an individual applicant, all of the 12 following: 13 (A) Name. (B) Date of birth. 14 15 (C) Home address and home telephone number. 16 Driver's license number or an identification (D) 17 card issued by the state in which the individual 18 resides. (E) Business name, address and telephone number. 19 20 (F) Federal employer identification number, if available. 21 22 (G) Social Security number. 23 All prior business names and addresses of (H) 24 home improvement businesses operated by the individual. 25 26 (ii) For a partnership applicant, all of the 27 following: 28 (A) Name of each partner. 29 (B) Date of birth of each partner. 30 (C) Home address and home telephone number of - 7 -20070H0507B0587

1 each partner. (D) Driver's license number or an identification 2 3 card issued by the state in which the partner 4 resides, of each partner. (E) Partnership name, address and telephone 5 number. 6 Federal employer identification number, if 7 (F) available. 8 (G) Social Security number of each partner. 9 10 (H) All prior business names and addresses of 11 home improvement businesses operated by each partner. (iii) For a corporation, limited liability company 12 13 or limited partnership, all of the following: (A) Name of each officer. 14 (B) Date of birth of each officer. 15 16 (C) Home address and home telephone number of 17 each officer. 18 (D) Driver's license number or an identification 19 card issued by the state in which the officer 20 resides, of each officer. 21 (E) Entity's name, address and telephone number. 22 (F) Federal employer identification number, if 23 available. 24 (G) Social Security number of each officer. 25 (H) Each director or each individual holding 26 greater than a 5% stake in the entity. 27 (iv) For an out-of-State corporation, limited liability or limited partnership, the name and address of 28 29 the entity's resident agent or registered office provider 30 within this Commonwealth and any registration number or - 8 -20070H0507B0587

license number issued to the entity by its home state or political subdivision of such other state, if applicable.

(v) For a joint venture applicant, the name, address
and telephone number of the joint venture, as well as the
name, address and telephone number of each party to the
joint venture. When the parties to a joint venture
include business entities, the information required from
such entities pursuant to paragraph (2) and subsection
(b) shall also be provided.

10 (vi) A complete description of the nature of the11 contracting business of the applicant.

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(vii) A statement whether:

13 (A) The individual or individuals making 14 application, even if doing so as part of a business 15 entity application, has ever been convicted of a 16 criminal offense related to a home improvement 17 transaction, fraud, theft, a crime of deception or a 18 crime involving fraudulent business practices, as 19 well as a statement whether the applicant has ever 20 filed a petition in bankruptcy or within the last ten 21 years received a final civil judgment entered against 22 the applicant or businesses in which the applicant 23 held an interest that was related to a home 24 improvement transaction.

(B) The applicant's certificate or the
certificate of a business with which the person
making application held an interest has ever been
revoked or suspended pursuant to an order issued by a
court of competent jurisdiction in this Commonwealth
or any other state or political subdivision thereof

20070H0507B0587

- 9 -

and, if so, the current status of the license.

(viii) Whether within the last ten years the
applicant has ever been suspended or debarred from
participating in any Federal, State or local program
through which funding or other assistance is provided to
consumers for home improvements.

7 (ix) Proof of general liability insurance covering
8 personal injury and property damage caused by the work of
9 a home improvement contractor.

10 (2) Information requested in paragraph (1)(i) through 11 (v) shall be for a ten-year period, prior to the time of 12 registration. The applicant shall provide information prior 13 to the last ten years or as further clarification of the 14 information provided, if the bureau requests such 15 information.

Reporting of multiple registrations or licensures. -- Any 16 (b) 17 registered contractor in this Commonwealth who is registered or 18 licensed as a home improvement contractor in any other state, or political subdivision thereof, shall report this information to 19 20 the bureau on the initial registration and biennial registration application. Any disciplinary action taken in such other 21 22 jurisdiction shall be reported to the bureau on the initial registration application or, if such action occurred subsequent 23 to submission of an initial application, on the biennial 24 25 registration application or within 90 days of final disposition, 26 whichever is sooner. Multiple registrations or licensures shall be noted by the bureau on the contractor's registration, and 27 28 such state, or political subdivision thereof, shall be notified by the bureau of any disciplinary actions taken against such 29 contractor in this Commonwealth. 30

20070H0507B0587

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- 10 -

Section 5. Application fees. 1

Each application for a certificate for a home improvement 2 3 contractor or renewal of that certificate shall be accompanied 4 by a fee of \$50. After completion of the application and payment 5 of the fee, the bureau shall issue the home improvement contractor a registration certificate identifying the name of 6 the individual contractor, name and address of the business and 7 a registration number. Renewals shall be on a biennial basis. 8 Section 6. Proof of registration. 9

10 A contractor shall include its registration number in all 11 advertisements, including business cards, distributed within this Commonwealth and on all contracts, estimates and proposals 12 13 with consumers of home improvement services in this Commonwealth. 14

15 Section 7. Home improvement contracts.

16 Requirements. -- No home improvement contract shall be (a) valid or enforceable against an owner unless it: 17

18 Is in writing and legible and contains the home (1) 19 improvement contractor registration number of the performing 20 contractor.

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(2) Is signed by all of the following:

(i) The owner, his agent or other contracted party.

23 (ii) The contractor or a salesperson on behalf of a 24 contractor.

25 (3) Contains the entire agreement between the owner and 26 the contractor, including attached copies of all required notices. 27

28 (4) Contains the date of the transaction.

Contains the name, address and telephone number of 29 (5) 30 the contractor. For the purposes of this paragraph, a post 20070H0507B0587 - 11 -

1 office box number alone shall not be considered an address.

2 (6) Contains the approximate starting date and3 completion date.

4 (7) Includes a description of the work to be performed, 5 the materials to be used and a set of specifications that 6 cannot be changed without a written change order signed by 7 the owner and contractor.

8 (8) Includes the total sales price due under the9 contract.

10 (9) Includes the amount of any down payment plus any
11 amount advanced for the purchase of special order materials.
12 The amount of the down payment and the cost of the special
13 order materials must be listed separately.

14 (10) Includes the names, addresses and telephone numbers 15 of all subcontractors on the project known at the date of 16 signing the contract. For the purposes of this paragraph, a 17 post office box number alone shall not be considered an 18 address.

(11) Except as provided in section 19, provides that the contractor agrees to maintain liability insurance covering personal injury in an amount not less than \$50,000 and insurance covering property damage caused by the work of a home improvement contractor in an amount not less than \$50,000 and identifies the current amount of insurance coverage maintained at the time of signing the contract.

26 (12) Includes the toll-free telephone number under27 section 3(b).

(b) Right of rescission.--An individual signing a home improvement contract, except as provided in the emergency provisions of section 7 of the act of December 17, 1968 20070H0507B0587 - 12 - (P.L.1224, No.387), known as the Unfair Trade Practices and
 Consumer Protection Law, shall be permitted to rescind the
 contract without penalty regardless of where the contract was
 signed, within three days of the date of signing.

5 (c) Copy to be provided.--A contractor or salesperson shall 6 provide and deliver to the owner, without charge, a completed 7 copy of the home improvement contract at the time the contract 8 is executed which shall contain all required notices.

9 (d) Arbitration clause.--Nothing in this act shall preclude 10 the court from setting aside an arbitration clause on any basis 11 permitted under Pennsylvania law. If the contract contains an 12 arbitration clause, it shall meet the following requirements or 13 be deemed void by the court upon motion of either party, filed 14 prior to the commencement of arbitration:

15 (1) The text of the clause must be in capital letters.
16 (2) The text shall be printed in 12-point boldface type
17 and the arbitration clause must appear on a separate page
18 from the rest of the contract.

19 (3) The clause shall contain a separate line for each of20 the parties to indicate their assent to be bound thereby.

(4) The clause shall not be effective unless both
parties have assented as evidenced by signature and date,
which shall be the date on which the contract was executed.

(5) The clause shall state clearly whether the decision
of the arbitration is binding on the parties or may be
appealed to the court of common pleas.

27 (6) The clause shall state whether the facts of the 28 dispute, related documents and the decision are confidential. 29 (e) Voidable clauses.--If a home improvement contract 30 contains any of the following clauses, the home improvement 20070H0507B0587 - 13 -

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 - contract shall be voidable:
- (1) A hold harmless clause. 2

3 A waiver of Federal, State or local health, life, (2)4 safety or building code requirements.

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A confession of judgment clause. (3)

6 (4) A waiver of any right to a jury trial in any action brought by or against the owner. 7

(5) (Reserved).

An assignment of or order for payment of wages or 9 (6) other compensation for services. 10

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(7) A provision by which the owner agrees not to assert 12 any claim or defense arising out of the contract.

13 (8) A provision that the contractor shall be awarded attorney fees and costs. 14

(9) A clause by which the owner relieves the contractor 15 16 from liability for acts committed by the contractor or the 17 contractor's agents in the collection of any payments or in 18 the repossession of any goods.

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A waiver of any rights provided under this act. (10)(11) A provision providing for the automatic or

recurring renewal of any provisions of the agreement, unless: 21

22 (i) the contract establishes a procedure by which 23 the consumer can choose not to renew the provision or provisions, thereby avoiding any new fees or charges, by 24 25 providing written notice to the contractor via first 26 class mail postmarked no later than three business days 27 prior to any renewal;

28 (ii) such procedure is clearly and conspicuously disclosed in the agreement; and 29

30 (iii) the contract includes a provision requiring 20070H0507B0587 - 14 -

the contractor to notify the consumer of any automatic or recurring renewal, and the consumer's option to cancel such renewal, by mail not earlier than 20 days and not later than ten days prior to the date of any such renewal.

6 (f) Home improvement retailer contracts.--A home improvement 7 retailer having a net worth of more than \$50,000,000 or an 8 employee of that retailer shall comply with the provisions of 9 this subsection. No home improvement contract issued by a home 10 improvement retailer having a net worth of more than \$50,000,000 11 or an employee of that retailer shall be valid or enforceable 12 against an owner unless the contract:

13 (1) Is in writing and legible and contains all of the14 following:

15 (i) The name, address and telephone number of the16 retailer.

17 (ii) The name of the person signing the contract on
18 behalf of the retailer and the person's position with the
19 retailer or the person's authority to sign the contract.

20 (iii) The signature of the owner, the owner's agent21 or other contracted party.

22 (2) Complies with subsections (a)(3), (4), (6), (7), (8)
23 and (9), (b), (c), (d) and (e).

(g) Contractor's recovery right.--Nothing in this section shall preclude a contractor who has complied with subsection (a) from the recovery of payment for work performed based on the reasonable value of services which were requested by the owner if a court determines that it would be inequitable to deny such recovery.

30 Section 8. Home improvement fraud.

20070H0507B0587

- 15 -

(a) Offense defined.--A person commits the offense of home
 improvement fraud if the person intentionally or knowingly:

3 (1) makes a materially false statement to induce, 4 encourage or solicit a person to enter into any written or 5 oral agreement for home improvement services or provision of 6 home improvement materials or to justify an increase in the 7 previously agreed-upon price;

8 (2) receives any advance payment for performing home 9 improvement services or providing home improvement materials and fails to perform or provide such services or materials 10 11 when specified in the contract taking into account any force 12 majeure or unforeseen labor strike that would extend the time 13 frame or unless extended by agreement with the consumer and fails to return the payment received for such services or 14 15 materials which were not provided by that date;

16 (3) while soliciting a person to enter into an agreement 17 for home improvement services or materials, misrepresents or 18 conceals the contractor's or salesperson's real name, the 19 name of the contractor's business, liability insurance 20 information, the contractor's business address or any other 21 identifying information;

(4) damages a person's property with the intent to
induce, encourage or solicit that person to enter into a
written or oral agreement for performing home improvement
services or providing home improvement materials;

26 (5) misrepresents himself or another as an employee or 27 agent of the Federal, Commonwealth or municipal government, 28 any other governmental unit or any public utility, with the 29 intent to cause a person to enter into any agreement for 30 performing home improvement services or providing home 20070H0507B0587 - 16 - 1

improvement materials;

2 (6) misrepresents an item as a special order material or 3 to misrepresent the cost of the special order material; 4 (7) alters a home improvement agreement, mortgage, 5 promissory note or other document incident to performing or 6 selling a home improvement without the consent of the 7 consumer; or 8 (8) directly or indirectly publishes a false or 9 deceptive advertisement in violation of State law governing advertising about home improvement. 10 11 (b) Grading.--(1) A violation of subsection (a)(1), (3), (4), (5), (6)12 13 or (7) constitutes: a felony of the third degree if the amount 14 (i) involved exceeds \$2,000; or 15 (ii) a misdemeanor of the first degree if the amount 16 involved is \$2,000 or less or if the amount involved 17 18 cannot be satisfactorily ascertained. (2) A violation of subsection (a)(2) constitutes: 19 20 (i) a felony of the third degree if the amount of the payment retained exceeds \$2,000; or 21 (ii) a misdemeanor of the first degree if the amount 22 23 of the payment retained is \$2,000 or less or if the 24 amount of the payment cannot be satisfactorily 25 ascertained. 26 (3) Amounts involved pursuant to one scheme or course of 27 conduct, whether involving one or more victims, may be 28 aggregated in determining the grade of the offense pursuant to subsection (a). 29 (4) Where a person commits an offense under subsection 30

- 17 -

20070H0507B0587

(a) and the victim is 60 years of age or older, the grading
 of the offense shall be one grade higher than specified in
 paragraphs (1), (2) and (3). This paragraph shall not be
 applicable to persons whose sentence would be enhanced
 pursuant to paragraph (5).

Notwithstanding any other provisions of this 6 (5) 7 section, where a person commits a second or subsequent 8 offense described in subsection (a), the offense will 9 constitute a felony of the second degree regardless of the 10 amount of money involved. For this paragraph to be 11 applicable, the second or subsequent offense must have 12 occurred after the first conviction. Paragraph (4) shall not 13 be applicable to persons whose sentences would be enhanced 14 pursuant to this paragraph.

15 (6) In addition to any other penalty imposed by this 16 act, the court may revoke or suspend the certificate of 17 registration issued under section 3. At the time of 18 sentencing, the court shall state the reasons for such 19 revocation or suspension. A person whose registration has 20 been revoked or suspended may petition the court of original 21 jurisdiction for reinstatement after a period of five years 22 from the date of revocation or suspension, or as specified in 23 the court's order.

24 (c) Jurisdiction.--

(1) The district attorneys of the several counties shall
have the authority to investigate and to institute criminal
proceedings for any violation of this section.

(2) In addition to the authority conferred upon the
Attorney General by the act of October 15, 1980 (P.L.950,
No.164), known as the Commonwealth Attorneys Act, the
20070H0507B0587 - 18 -

1 Attorney General shall have the authority to investigate and 2 institute criminal proceedings for any violation of this 3 section or any series of such violations involving more than 4 one county of this Commonwealth or involving any county of 5 this Commonwealth and another state. No person charged with a 6 violation of this section by the Attorney General shall have standing to challenge the authority of the Attorney General 7 8 to investigate or prosecute the case, and, if any such 9 challenge is made, the challenge shall be dismissed and no relief shall be available in the courts of this Commonwealth 10 11 to the person making the challenge.

12 Section 9. Prohibited acts.

13 No person shall:

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(1) Fail to register as required by this act.

15 (2) Fail to refund the amount paid for a home 16 improvement within ten days of either the acceptance and 17 execution of a return receipt for certified mail containing a 18 written request for a refund or the refusal to accept the 19 certified mail sent to the contractor's last known address if 20 all of the following apply:

(i) No substantial portion of the contracted workhas been performed at the time of the request.

23 (ii) More than 45 days have elapsed since the24 starting date specified in the written contract.

25 (3) Accept a municipal certificate of occupancy or other
26 proof that performance of a home improvement contract is
27 complete or satisfactorily concluded with knowledge that the
28 document or proof is false and the performance is incomplete.

29 (4) Utter, offer or use a completion certificate or 30 other proof that a home improvement contract is complete or 20070H0507B0587 - 19 - 1 satisfactorily concluded when the person knows or has reason 2 to know that the document or proof is false and is made to 3 accomplish any of the following:

4 (i) Make or accept an assignment or negotiation of
5 the right to receive payment under a home improvement
6 contract.

7 (ii) Get or grant credit or a loan on security of
8 the right to receive payment under a home improvement
9 contract.

10 (5) Abandon or fail to perform, without justification, 11 any home improvement contract or project engaged in or 12 undertaken by a contractor. For the purposes of this 13 paragraph, the term "justification" shall include nonpayment 14 by the owner as required under the contract or any other 15 violation of the contract by the owner.

16 (6) Deviate from or disregard plans or specifications,
17 in any material respect, without a written change order dated
18 and signed by both the contractor and owner, which contains
19 the accompanying price changes for each deviation.

(7) Prepare, arrange, accept or participate in the
financing of a home improvement contract with knowledge that
the home improvement contract states a greater monetary
obligation than the actual price of the home improvement.

24 (8) Advertise or offer, by any means, to perform a home
25 improvement if the person does not intend to do any of the
26 following:

27 (i) Accept a home improvement contract.

28 (ii) Perform the home improvement.

29 (iii) Charge for the home improvement at the price30 advertised or offered.

20070H0507B0587

- 20 -

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(9) Demand or receive any payment for a home improvement before the home improvement contract is signed.

3 (10) For a home improvement contract in which the total
4 price is more than \$1,000, receive a deposit in excess of:

5 (i) one-third of the home improvement contract 6 price; or

one-third of the home improvement contract 7 (ii) price in the event special order materials are included. 8 (11) While acting as a salesperson, fail to account for 9 10 or remit to the contractor whom the salesperson represents a 11 payment received in connection with a home improvement. 12 Section 10. Unfair Trade Practices and Consumer Protection Law. 13 A violation of any of the provisions of this act shall be deemed a violation of the act of December 17, 1968 (P.L.1224, 14 15 No.387), known as the Unfair Trade Practices and Consumer 16 Protection Law. Nothing in this act shall preclude a consumer 17 from exercising any right provided under the Unfair Trade 18 Practices and Consumer Protection Law.

19 Section 11. Regulations.

20 The bureau may adopt rules and regulations necessary to carry 21 out the provisions of this act.

22 Section 12. Preemption of local registration.

23 Registration under this act shall preclude any requirement of payment of a fee or registration or licensing of any home 24 25 improvement contractor by any political subdivision. Political 26 subdivisions shall be permitted to require building permits and 27 local enforcement of the building code for that political 28 subdivision, for which a reasonable fee may be charged. This provision does not affect a municipality's responsibilities or 29 30 authority under the act of November 10, 1999 (P.L.491, No.45), 20070H0507B0587 - 21 -

known as the Pennsylvania Construction Code Act, or the 1 requirements under section 302(e) of the act of June 2, 1915 2 3 (P.L.736, No.338), known as the Workers' Compensation Act, 4 regarding workers' compensation. This provision does not affect 5 existing licensing standards in effect on the effective date of this act, with respect to electricians, plumbers, sheet metal 6 7 workers, warm air installers and fire suppression workers, where licensing is conditioned on requirements of testing or 8 possession of certificates obtained through specific training in 9 10 electricity, plumbing, sheet metal work, warm air installation 11 and fire suppression. This provision does not affect standards for liability insurance adopted by a municipality prior to 12 January 1, 2006, and which are in effect on the effective date 13 of this section. 14

15 Section 13. Home Improvement Guaranty Fund.

16 (a) Establishment.--The Home Improvement Guaranty Fund is
17 hereby established in the State Treasury and shall be
18 administered by the bureau in accordance with this act.

(b) Biennial fund fee.--Each contractor who applies for a certificate, or renewal thereof, pursuant to this act shall pay a fee of \$100 biennially to the fund. The fee shall be payable with the fee for an application for a certificate or renewal thereof as provided in section 5 and shall be refunded in full in the event the applicant is denied a certificate.

25 (c) Minimum balance.--

26 (1) Payments received under subsection (b) shall be
27 credited to the fund which shall maintain a balance of at
28 least \$2,000,000. If the bureau finds that, because of
29 pending claims, the amount of the fund may fall below
30 \$1,000,000, the bureau shall assess each contractor \$25.
20070H0507B0587 - 22 -

However, under this subsection the bureau may not make more
 than one assessment in any calendar year.

3 (2) Failure to make payments to the fund as required by 4 this act shall result in suspension of registration. Barring 5 the existence of other grounds for suspension or revocation 6 of registration, the contractor's certificate of registration 7 shall be reinstated upon full payment of all the required 8 fees.

9 (d) Investment.--The moneys of the fund shall be invested 10 and the interest arising from the investments shall be credited 11 to the fund.

(e) Waiver of biennial fund fee.--In the event that the bureau finds that the fund is adequately funded, the bureau shall, during the first month of each fiscal year, adjust or waive any biennial fund fee for the fiscal year.

16 Section 14. Claims against fund.

17 (a) General rule.--An owner may be compensated from the fund 18 for an actual loss that results from an act or omission or a violation of this act by a registered contractor as found by a 19 20 court of competent jurisdiction, upon the final determination of 21 or expiration of time for appeal in connection with any such 22 judgment. In the event the bureau and a contractor enter into an 23 assurance of voluntary compliance, as described in section 5 of the act of December 17, 1968 (P.L.1224, No.387), known as the 24 25 Unfair Trade Practices and Consumer Protection Law, which 26 requires payment of restitution to an owner and the contractor 27 fails to pay as required by the terms of the assurance of voluntary compliance, the bureau shall issue an order of payment 28 29 from the fund to the owner. The payment made pursuant to an 30 assurance of voluntary compliance shall be considered a claim 20070H0507B0587 - 23 -

for purposes of reimbursement of the fund; however, subsection
 (g) shall not be applicable.

3 (b) Acts of subcontractors and employees.--For purposes of 4 recovery from the fund, the act or omission of a registered 5 contractor includes the act or omission of a subcontractor or 6 employee of the registered contractor whether or not any express 7 agency relationship exists so long as the subcontractor or 8 employee acted within the scope of the home improvement 9 contract.

10 (c) Denial of claim.--The bureau may deny a claim if the 11 bureau finds that the claimant:

12 (1) unreasonably rejected good faith efforts by the13 contractor to resolve the claim; or

14 (2) failed to make good faith efforts to collect the15 amount due from the contractor.

16 (d) Limitation on recovery.--

17

(1) The bureau may not provide from the fund:

18 (i) More than \$10,000 to one claimant for acts or19 omissions of one contractor.

(ii) More than \$50,000 to all claimants for acts or
omissions of one contractor unless, after the bureau has
paid out \$50,000 on account of acts or omissions of the
contractor, the contractor reimburses the fund. However,
in no case shall any one contractor be indebted, at any
one time, to the fund for more than \$50,000.

26 (iii) An amount for any attorney fees, consequential
 27 damages, court costs, interest, personal injury damages
 28 or punitive damages.

(2) In addition to the limits set forth in paragraph
(1), a claimant may not recover from the fund more than that
20070H0507B0587 - 24 -

1 claimant's actual loss, to a maximum of \$10,000, for a claim
2 made on one contract.

3 (e) Excluded claimants.--

4 (1) A claim against the fund based on the act or
5 omission of a particular contractor shall not be made by:

6 (i) a spouse or other immediate relative of the 7 contractor, or of a party which holds a financial stake 8 in the business of the contractor;

9 (ii) an employee, officer, director, partner or 10 other party which holds a financial stake in the business 11 of the contractor; or

(iii) an immediate relative of an employee, officer,
director, partner or other party which holds a financial
stake in the business of the contractor.

15 (2) An owner may make a claim against the fund only if 16 the owner:

17 (i) resides in the residence as to which the claim18 is made; or

19 (ii) does not own more than two dwelling places, unless the dwelling place as to which the claim is made 20 21 is the primary residence of the owner or the part of the 22 building which houses the primary residence of the owner. 23 (f) Limitations period. -- A claim must be made against the 24 fund within two years after the claimant obtains an entry of 25 final judgment or decree against the contractor and all appeal 26 rights have expired or been exhausted, or, in the case of an 27 assurance of voluntary compliance, within the later of two years 28 of entry into such assurance or one year after nonpayment according to the terms of the assurance. 29

30 (g) Offer of proof.--In order to recover from the fund the 20070H0507B0587 - 25 -

claimant must offer proof to the bureau that the claimant has 1 2 caused to be issued a writ of execution upon a judgment obtained 3 against the contractor, and the officer executing the same has 4 made a return showing that no bank accounts or real property of 5 the contractor liable to be levied upon in satisfaction of the judgment could be found, or that the amount realized on the sale 6 of them or of such of them as were found, under the execution, 7 was insufficient to satisfy the judgment or stating the amount 8 9 realized and the balance remaining due on the judgment after 10 application thereon of the amount realized. A true and attested 11 copy of the executing officer's return must be attached to an 12 application for fund reimbursement.

(h) Partial payments for fund integrity.--In order to preserve the integrity of the fund, the bureau may order payment out of the fund of an amount less than the order issued by the court. The balance remaining due to the claimant shall be paid from the fund pursuant to subsection (i).

(i) Special order of payment.--If the money in the fund is insufficient to satisfy any duly authorized claim or portion thereof, the bureau shall, when sufficient money exists in the fund, satisfy the unpaid claims or portions thereof, in the order that those claims or portions thereof were originally determined.

(j) Investigation by bureau.--As provided in section 16, if the bureau pays any amount from the fund as a result of a claim against a contractor, the bureau may conduct an investigation to determine if the contractor is possessed of assets liable to be sold or applied in satisfaction of the claim on the fund. If the bureau discovers any such assets, the bureau may take any lawful action necessary for the reimbursement of the fund.

20070H0507B0587

- 26 -

1 (k) Revocation caused by payment of claim.--If the bureau 2 makes a payment of an amount as a result of a claim against a 3 contractor, the bureau shall revoke the certificate of the 4 contractor and the contractor shall not be eligible to receive a 5 new or renewed certificate until that contractor has repaid such amount in full, plus interest, from the time the payment is made 6 7 from the fund, except that the bureau may permit a contractor to 8 receive a new or renewed certificate after that contractor has 9 entered into an agreement with the bureau whereby the contractor 10 agrees to repay the fund in full in the form of periodic 11 payments over a set period of time. If the contractor fails to pay in accordance with the terms of the agreement, the bureau 12 13 shall automatically suspend the contractor's certificate. 14 Section 15. Procedure for submitting claims. 15 (a) Initial claim.--In order to recover from the fund, a 16 claimant must submit to the bureau the documentation required

17 under section 14(g), if applicable, and the following 18 information on a form provided by the bureau:

19 The amount claimed based on the actual loss. (1)20 (2) The facts giving rise to the claim. 21 (3) Any other evidence that supports the claim.

22

(4)

Any other information that the bureau requires. 23 (b) Copy of claim to contractor. -- On receipt of a claim pursuant to this section, the bureau shall send a copy of the 24 25 claim to the contractor alleged to be responsible for the actual 26 loss. The contractor shall file a response or objection to the 27 claim within 30 days of receipt of the notice of such claim. 28 Failure to respond to the claim shall constitute a waiver of any 29 defense or objection to the claim.

30 (c) General order of payment.--Except as otherwise provided 20070H0507B0587 - 27 -

in this act, the bureau shall pay from the fund approved claims
 in the order that they are submitted.

3 Section 16. Reimbursement of fund.

4 (a) General rule.--After the bureau pays a claim from the 5 fund:

6 (1) The bureau shall be subrogated to all rights of the 7 claimant in the claim up to the amount paid.

8 (2) The claimant shall assign to the bureau all rights 9 of the claimant in the claim up to the amount paid.

10 (3) The bureau has a right to reimbursement of the fund11 by the contractor for:

12

(i) The amount paid from the fund.

13 (ii) Interest on the amount at an annual rate of 5%
14 as adjusted by the Consumer Price Index on an annual
15 basis.

16 All money that the bureau recovers on a claim shall be deposited 17 in the fund.

(b) Suit for nonpayment.--If, within 30 days after the bureau gives notice, a contractor on whose account a claim was paid shall fail to reimburse the fund in full, the bureau may initiate an action against the contractor in a court of competent jurisdiction for the unreimbursed amount.

23 (c) Judgment.--The bureau is entitled to a judgment for the 24 unreimbursed amount if the bureau proves that:

(1) A claim was paid from the fund on account of thecontractor.

(2) The contractor has not reimbursed the fund in full.
(3) The bureau directed payment based on a final
judgment of a court of competent jurisdiction or an assurance
of voluntary compliance.

20070H0507B0587

- 28 -

1 (d) Withholding of tax refund. -- If a person is delinquent 2 for at least one year in making payments to the bureau for the purposes of reimbursing the fund, the Department of Revenue 3 4 shall credit the amount of any refundable overpayment of tax 5 imposed by Article III of the act of March 4, 1971 (P.L.6, No.2), known as the Tax Reform Code of 1971, against the 6 delinquency in respect to this act on the part of the person who 7 made the overpayment. 8

9 (e) Bankruptcy proceedings.--For the purpose of excepting to 10 a discharge of an individual or business under Federal 11 bankruptcy law, the bureau shall be a creditor of the individual 12 or business for the amount paid from the fund.

13 Section 17. Notice of suspension or revocation.

14 The Administrative Office of Pennsylvania Courts shall report 15 to the bureau any suspension or revocation of a certificate of 16 registration ordered by a court.

17 Section 18. Exemptions.

18 This act shall not apply to any of the following persons or 19 organizations:

20 (1) The Commonwealth, or any of its political21 subdivisions.

22 (2) The Federal Government.

23 Section 19. Applicability.

This act shall not apply to local regulations, relating to liability insurance coverage for contractors which were adopted by a municipality prior to January 1, 2006, and which are in effect on the effective date of this section.

28 Section 20. Repeal.

All acts and parts of acts are repealed insofar as they are inconsistent with this act.

20070H0507B0587

- 29 -

- 1 Section 21. Effective date.
- 2 This act shall take effect in 180 days.