THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL

No. 112

Session of 2007

INTRODUCED BY EACHUS AND MUNDY, JANUARY 30, 2007

AS AMENDED ON SECOND CONSIDERATION, HOUSE OF REPRESENTATIVES, APRIL 18, 2007

AN ACT

Amending the act of May 17, 1921 (P.L.682, No.284), entitled "An 2 act relating to insurance; amending, revising, and 3 consolidating the law providing for the incorporation of insurance companies, and the regulation, supervision, and 4 5 protection of home and foreign insurance companies, Lloyds 6 associations, reciprocal and inter-insurance exchanges, and fire insurance rating bureaus, and the regulation and 7 8 supervision of insurance carried by such companies, 9 associations, and exchanges, including insurance carried by the State Workmen's Insurance Fund; providing penalties; and 10 repealing existing laws," further providing FOR EFFECT OF ACT 11 ON EXISTING LAWS AND, in insurance holding companies, for 12 13 definitions; PROVIDING FOR THE INSURANCE RESTRUCTURING 14 EXECUTIVE BOARD AND FOR INSURANCE RESTRUCTURING EXECUTIVE BOARD APPROVAL; FURTHER PROVIDING for acquisition of control 15 of or merger with domestic insurer and for acquisitions 16 17 involving insurers not otherwise covered; and making an 18 inconsistent repeal. 19 The General Assembly of the Commonwealth of Pennsylvania 20 hereby enacts as follows: 21 Section 1. The definitions of "insurer" and "person" in 22 section 1401 of the act of May 17, 1921 (P.L.682, No.284), known as The Insurance Company Law of 1921, amended December 20, 2000 24 (P.L.967, No.132), are amended and the section is amended by adding a definition to read:

- 1 SECTION 1. SECTION 108 OF THE ACT OF MAY 17, 1921 (P.L.682,
- 2 NO.284), KNOWN AS THE INSURANCE COMPANY LAW OF 1921, IS AMENDED
- 3 TO READ:
- 4 SECTION 108. EFFECT OF ACT ON EXISTING LAWS.--THE PROVISIONS
- 5 OF THIS ACT, SO FAR AS THEY ARE THE SAME AS THOSE OF EXISTING
- 6 LAWS, SHALL BE CONSTRUED AS A CONTINUATION OF SUCH LAWS AND NOT
- 7 AS NEW ENACTMENTS. THE REPEAL BY THIS ACT OF ANY PROVISION OF
- 8 LAW SHALL NOT REVIVE ANY LAW HERETOFORE REPEALED OR SUPERSEDED,
- 9 NOR SHALL SUCH REPEAL AFFECT ANY ACT DONE, LIABILITY INCURRED,
- 10 OR ANY RIGHT ACCRUED OR VESTED, OR ANY SUIT OR PROSECUTION
- 11 PENDING OR TO BE INSTITUTED TO ENFORCE ANY RIGHT OR PENALTY OR
- 12 PUNISH ANY OFFENSE UNDER THE AUTHORITY OF THE REPEALED LAWS. THE
- 13 PROVISIONS OF THIS ACT SHALL NOT LIMIT THE JURISDICTION AND
- 14 AUTHORITY OF THE OFFICE OF ATTORNEY GENERAL, INCLUDING, BUT NOT
- 15 LIMITED TO, THE JURISDICTION AND AUTHORITY GRANTED PURSUANT TO
- 16 THE ACT OF OCTOBER 15, 1980 (P.L.950, NO.164), KNOWN AS THE
- 17 "COMMONWEALTH ATTORNEYS ACT."
- 18 SECTION 2. THE DEFINITIONS OF "INSURER" AND "PERSON" IN
- 19 SECTION 1401 OF THE ACT, AMENDED DECEMBER 20, 2000 (P.L.967,
- 20 NO.132), ARE AMENDED AND THE SECTION IS AMENDED BY ADDING A
- 21 DEFINITION TO READ:
- 22 Section 1401. Definitions.--As used in this article, and for
- 23 the purposes of this article only, the following words and
- 24 phrases shall have the meanings given to them in this section:
- 25 * * *
- 26 "Insurer." Any health maintenance organization, preferred
- 27 provider organization, company, association [or], exchange,
- 28 hospital plan corporation subject to 40 Pa.C.S. Ch. 61 (relating
- 29 to hospital plan corporations) or professional health services
- 30 plan corporation subject to 40 Pa.C.S. Ch. 63 (relating to

- 1 professional health services plan corporations), authorized by
- 2 the Insurance Commissioner to transact the business of insurance
- 3 in this Commonwealth except that the term shall not include:
- 4 (1) the Commonwealth or any agency or instrumentality
- 5 thereof;
- 6 (2) agencies, authorities or instrumentalities of the United
- 7 States, its possessions and territories, the Commonwealth of
- 8 Puerto Rico, the District of Columbia or a state or political
- 9 subdivision; or
- 10 (3) fraternal benefit societies[; or
- 11 (4) nonprofit medical and hospital service associations].
- 12 * * *
- "Person." An individual, an insurer, a corporation, a
- 14 partnership, a limited liability company, an association, a
- 15 joint stock company, a trust, an unincorporated organization,
- 16 any similar entity or any combination of the foregoing acting in
- 17 concert. The term shall not include any joint venture
- 18 partnership exclusively engaged in owning, managing, leasing or
- 19 developing real or tangible personal property.
- 20 * * *
- 21 <u>"Shareholder." A record holder or record owner of shares of</u>
- 22 an insurer.
- 23 (1) The term shall include all of the following:
- (i) A member of an insurer that is a domestic
- 25 <u>nonstock corporation under 15 Pa.C.S. Ch. 21 (relating to</u>
- 26 <u>nonstock corporations) or a prior statute.</u>
- 27 (ii) A member, as defined in 15 Pa.C.S. § 5103
- 28 <u>(relating to definitions)</u>, of an insurer that is a
- 29 domestic nonprofit corporation under 15 Pa.C.S. Ch. 51
- 30 (relating to general provisions) or a prior statute.

1	(iii) A subscriber of an insurer that is a domestic
2	reciprocal exchange under Article X or a prior statute.
3	(2) The term shall not include any subscriber, insured
4	or customer of:
5	(i) a hospital plan corporation subject to 40
6	Pa.C.S. Ch. 61 (relating to hospital plan corporations);
7	<u>or</u>
8	(ii) a professional health service plan corporation
9	subject to 40 Pa.C.S. Ch. 63 (relating to professional
10	health services plan corporations).
11	* * *
12	Section $\frac{2}{3}$. Section 1402 of the act, amended or added <
13	December 18, 1992 (P.L.1519, No.178) and December 21, 1998
14	(P.L.1108, No.150), is amended to read:
15	Section 1402. Acquisition of Control of or Merger or
16	Consolidation with Domestic Insurer (a) (1) No person other
17	than the issuer shall make a tender offer for or a request or
18	invitation for tenders of, or enter into any agreement to
19	exchange securities or seek to acquire or acquire in the open
20	market or otherwise, any voting security of a domestic insurer
21	if, after the consummation thereof, such person would directly
22	or indirectly or by conversion or by exercise of any right to
23	acquire, be in control of such insurer, and no person shall
24	enter into an agreement to merge or consolidate with or
25	otherwise to acquire control of a domestic insurer or any person
26	controlling a domestic insurer unless, at the time any such
27	offer, request or invitation is made or any such agreement is
28	entered into or prior to the acquisition of such securities if
29	no offer or agreement is involved, such person has filed with
30	the department and has sent to such insurer a statement

- 1 containing the information required by this section and such
- 2 offer, request, invitation, agreement or acquisition has been
- 3 approved by the department in the manner hereinafter prescribed.
- 4 (2) For purposes of this section, a "domestic insurer" shall
- 5 include any person controlling a domestic insurer unless such
- 6 person as determined by the department is either directly or
- 7 through its affiliates primarily engaged in business other than
- 8 the business of insurance. Such person shall, however, file a
- 9 preacquisition notification with the department containing the
- 10 information set forth in section 1403(c)(2) thirty (30) days
- 11 prior to the proposed effective date of the acquisition. Failure
- 12 to file is subject to section 1403(e)(3). For purposes of this
- 13 section, "person" shall not include any securities broker
- 14 holding, in the usual and customary manner, less than twenty per
- 15 centum (20%) of the voting securities of an insurance company or
- 16 of any person which controls an insurance company.
- 17 (b) The statement to be filed with the department under this
- 18 section shall be made under oath or affirmation and shall
- 19 contain the following information:
- 20 (1) The name and address of each person by whom or on whose
- 21 behalf the merger, consolidation or other acquisition of control
- 22 referred to in subsection (a) is to be effected, hereinafter
- 23 called "acquiring party," and
- 24 (i) if such person is an individual, his principal
- 25 occupation and all offices and positions held during the past
- 26 five (5) years, and any conviction of crimes other than minor
- 27 traffic violations during the past ten (10) years; or
- 28 (ii) if such person is not an individual, a report of the
- 29 nature of its business operations during the past five (5) years
- 30 or for such lesser period as the person and any predecessors

- 1 thereof shall have been in existence; an informative description
- 2 of the business intended to be done by the person and the
- 3 person's subsidiaries; and a list of all individuals who are or
- 4 who have been selected to become directors or executive officers
- 5 of the person, or who perform or will perform functions
- 6 appropriate to those positions. This list shall include for each
- 7 individual the information required by subparagraph (i).
- 8 (2) The source, nature and amount of the consideration used
- 9 or to be used in effecting the merger, consolidation or other
- 10 acquisition of control, a description of any transaction wherein
- 11 funds were or are to be obtained for any such purpose, including
- 12 any pledge of the insurer's stock or the stock of any of its
- 13 subsidiaries or controlling affiliates, and the identity of
- 14 persons furnishing such consideration, provided, however, that
- 15 where a source of such consideration is a loan made in the
- 16 lender's ordinary course of business, the identity of the lender
- 17 shall remain confidential if the person filing such statement so
- 18 requests.
- 19 (3) Fully audited financial information as to the earnings
- 20 and financial condition of each acquiring party for the
- 21 preceding five (5) fiscal years of each such acquiring party, or
- 22 for such lesser period as such acquiring party and any
- 23 predecessors thereof shall have been in existence, and similar
- 24 unaudited information as of a date not earlier than ninety (90)
- 25 days prior to the filing of the statement.
- 26 (4) Any plans or proposals which each acquiring party may
- 27 have to liquidate such insurer, to sell its assets or merge or
- 28 consolidate it with any person or to make any other material
- 29 change in its business or corporate structure or management.
- 30 (5) The number of shares of any security referred to in

- 1 subsection (a) which each acquiring party proposes to acquire,
- 2 and the terms of the offer, request, invitation, agreement or
- 3 acquisition referred to in subsection (a), and a statement as to
- 4 the method by which the fairness of the proposal was arrived.
- 5 (6) The amount of each class of any security referred to in
- 6 subsection (a) which is beneficially owned or concerning which
- 7 there is a right to acquire beneficial ownership by each
- 8 acquiring party.
- 9 (7) A full description of any contracts, arrangements or
- 10 understandings with respect to any security referred to in
- 11 subsection (a) in which any acquiring party is involved,
- 12 including, but not limited to, transfer of any of the
- 13 securities, joint ventures, loan or option arrangements, puts or
- 14 calls, guarantees of loans, guarantees against loss or
- 15 guarantees of profits, division of losses or profits, or the
- 16 giving or withholding of proxies. Such description shall
- 17 identify the persons with whom such contracts, arrangements or
- 18 understandings have been entered into.
- 19 (8) A description of the purchase of any security referred
- 20 to in subsection (a) during the twelve calendar months preceding
- 21 the filing of the statement, by any acquiring party, including
- 22 the dates of purchase, names of the purchasers and consideration
- 23 paid or agreed to be paid therefor.
- 24 (9) A description of any recommendations to purchase any
- 25 security referred to in subsection (a) made during the twelve
- 26 calendar months preceding the filing of the statement, by any
- 27 acquiring party, or by anyone based upon interviews or at the
- 28 suggestion of such acquiring party.
- 29 (10) Copies of all tender offers for, requests or
- 30 invitations for tenders of, exchange offers for and agreements

- 1 to acquire or exchange any securities referred to in subsection
- 2 (a) and, if distributed, of additional soliciting material
- 3 relating thereto.
- 4 (11) The term of any agreement, contract or understanding
- 5 made with or proposed to be made with any broker-dealer as to
- 6 solicitation of securities referred to in subsection (a) for
- 7 tender and the amount of any fees, commissions or other
- 8 compensation to be paid to broker-dealers with regard thereto.
- 9 (12) Such additional information as the department may by
- 10 rule or regulation prescribe as necessary or appropriate for the
- 11 protection of policyholders of the insurer or in the public
- 12 interest.
- 13 (c) If the person required to file the statement referred to
- 14 in subsection (a) is a partnership, limited partnership,
- 15 syndicate or other group, the department may require that the
- 16 information called for by subsection (b)(1) through (12) shall
- 17 be given with respect to each partner of such partnership or
- 18 limited partnership, each member of such syndicate or group and
- 19 each person who controls such partner or member. If any such
- 20 partner, member or person is a corporation or the person
- 21 required to file the statement referred to in subsection (a) is
- 22 a corporation, the department may require that the information
- 23 called for by subsection (b)(1) through (12) shall be given with
- 24 respect to such corporation, each officer and director of such
- 25 corporation and each person who is directly or indirectly the
- 26 beneficial owner of more than ten per centum (10%) of the
- 27 outstanding voting securities of such corporation.
- 28 (d) If any material change occurs in the facts set forth in
- 29 the statement filed with the department and sent to such insurer
- 30 pursuant to this section, an amendment setting forth such

- 1 change, together with copies of all documents and other material
- 2 relevant to such change, shall be filed with the department and
- 3 sent to such insurer within two (2) business days after the
- 4 person learns of such change.
- 5 (e) If any offer, request, invitation, agreement or
- 6 acquisition referred to in subsection (a) is proposed to be made
- 7 by means of a registration statement under the Securities Act of
- 8 1933 (48 Stat. 74, 15 U.S.C. § 77a et seq.), or in circumstances
- 9 requiring the disclosure of similar information under the
- 10 Securities Exchange Act of 1934 (48 Stat. 881, 15 U.S.C. § 78a
- 11 et seq.), or under a State law requiring similar registration or
- 12 disclosure, the person required to file the statement referred
- 13 to in subsection (a) may utilize such documents in furnishing
- 14 the information called for by that statement.
- 15 (f) (1) The department shall approve any merger_
- 16 <u>consolidation</u> or other acquisition of control referred to in
- 17 subsection (a) unless it finds any of the following:
- 18 (i) After the change of control, the domestic insurer
- 19 referred to in subsection (a) would not be able to satisfy the
- 20 requirements for the issuance of a license to write the line or
- 21 lines of insurance for which it is presently licensed.
- 22 (ii) The effect of the merger, consolidation or other
- 23 acquisition of control would be to substantially lessen
- 24 competition in insurance in this Commonwealth or tend to create
- 25 a monopoly therein. In applying the competitive standard in this
- 26 subparagraph:
- 27 (A) the informational requirements of section 1403(c)(2) and
- 28 the standards of section 1403(d)(2) shall apply;
- 29 (B) the merger, consolidation or other acquisition shall not
- 30 be disapproved if the department finds that any of the

- 1 situations meeting the criteria provided by section 1403(d)(3)
- 2 exist; and
- 3 (C) the department may condition the approval of the merger,
- 4 consolidation or other acquisition on the removal of the basis
- 5 of disapproval within a specified period of time.
- 6 (iii) The financial condition of any acquiring party is such
- 7 as might jeopardize the financial stability of the insurer or
- 8 prejudice the interest of its policyholders.
- 9 (iv) The plans or proposals which the acquiring party has to
- 10 liquidate the insurer, sell its assets or consolidate or merge
- 11 it with any person, or to make any other material change in its
- 12 business or corporate structure or management, are unfair and
- 13 unreasonable to policyholders of the insurer and not in the
- 14 public interest.
- 15 (v) The competence, experience and integrity of those
- 16 persons who would control the operation of the insurer are such
- 17 that it would not be in the interest of policyholders of the
- 18 insurer and of the public to permit the merger, consolidation or
- 19 other acquisition of control.
- 20 (vi) The acquisition is likely to be hazardous or
- 21 prejudicial to the insurance buying public.
- 22 (vii) The merger, consolidation or other acquisition of
- 23 control is not in compliance with the laws of this Commonwealth,
- 24 including Article VIII-A.
- 25 (2) If the merger, consolidation or other acquisition of
- 26 control is approved, the department shall so notify the person
- 27 filing the statement and the insurer [whose stock] that is
- 28 proposed to be acquired, and such a determination is hereafter
- 29 referred to as an approving determination. Notice shall also be
- 30 given by the department of any determination which is not an

- 1 approving determination. If an approving determination is made
- 2 by the department and not otherwise, the proposed offer and
- 3 acquisition may thereafter be made and consummated on the terms
- 4 and conditions and in the manner described in the statement and
- 5 subject to such conditions as may be prescribed by the
- 6 department as hereinafter provided. An approving determination
- 7 by the department shall be deemed to extend to offers or
- 8 acquisitions made pursuant thereto within one year following the
- 9 date of determination. The department may, as a condition of its
- 10 approving determination, require the inclusion in any offer of
- 11 provisions requiring the offer to remain open a specified
- 12 minimum length of time, permitting withdrawal of shares
- 13 deposited prior to the time the offeror becomes bound to
- 14 consummate the acquisition and requiring pro rata acceptance of
- 15 any shares deposited pursuant to the offer. The department shall
- 16 hold a hearing before making the determination required by this
- 17 subsection if, within ten (10) days following the filing with
- 18 the department of the statement, written request for the holding
- 19 of such hearing is made either by the person proposing to make
- 20 the acquisition, by the insurer [whose stock] that is proposed
- 21 to be acquired or, if [such] the issuer of stock proposed to be
- 22 <u>acquired</u> is not an insurer, by the [insurance company] <u>insurer</u>
- 23 controlled by such issuer. Otherwise, the department shall
- 24 determine in its discretion whether such a hearing shall be
- 25 held. Thirty (30) days' notice of any such hearing shall be
- 26 given to the person proposing to make the acquisition, to the
- 27 issuer whose stock is proposed to be acquired and, if such
- 28 issuer is not an insurer, to the insurance company controlled by
- 29 such issuer. Notice of any such hearing shall also be given to
- 30 such other persons, if any, as the department may determine.

- 1 (3) The department may retain at the acquiring person's
- 2 expense any attorneys, actuaries, accountants and other experts
- 3 not otherwise a part of the department's staff as may be
- 4 reasonably necessary to assist the department in reviewing the
- 5 proposed acquisition of control.
- 6 (g) The provisions of this section shall not apply to any
- 7 offer, request, invitation, agreement or acquisition which the
- 8 department by order shall exempt therefrom as:
- 9 (1) not having been made or entered into for the purpose and
- 10 not having the effect of changing or influencing the control of
- 11 a domestic insurer; or
- 12 (2) as otherwise not comprehended within the purposes of
- 13 this section.
- 14 (h) The following shall constitute a violation of this
- 15 section:
- 16 (1) the failure to file any statement, amendment or other
- 17 material required to be filed pursuant to subsection (a) or (b);
- 18 (2) the effectuation or any attempt to effectuate an
- 19 acquisition of control of or merger or consolidation with a
- 20 domestic insurer unless the department has given its approval
- 21 thereto; or
- 22 (3) a violation of section 819-A.
- 23 (I) THE DEPARTMENT SHALL, WITHIN SEVENTY-TWO HOURS OF
- 24 RECEIVING A STATEMENT FILED UNDER THIS SECTION, PROVIDE
- 25 NOTIFICATION TO THE OFFICE OF ATTORNEY GENERAL THAT THE FILING

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- 26 WAS RECEIVED.
- 27 SECTION 4. THE ACT IS AMENDED BY ADDING SECTIONS TO READ:
- 28 SECTION 1402.1. INSURANCE RESTRUCTURING EXECUTIVE BOARD.--
- 29 (A) THE INSURANCE RESTRUCTURING EXECUTIVE BOARD IS ESTABLISHED
- 30 AND SHALL BE COMPOSED OF THE FOLLOWING MEMBERS:

- 1 (1) THE ATTORNEY GENERAL OR A DESIGNEE.
- 2 (2) THE GOVERNOR OR A DESIGNEE.
- 3 (3) THE SECRETARY OF HEALTH OR A DESIGNEE.
- 4 (4) THE SECRETARY OF PUBLIC WELFARE OR A DESIGNEE.
- 5 (5) THE MAJORITY LEADER OF THE SENATE OR A DESIGNEE.
- 6 (6) THE MINORITY LEADER OF THE SENATE OR A DESIGNEE.
- 7 (7) THE MAJORITY LEADER OF THE HOUSE OF REPRESENTATIVES OR A
- 8 DESIGNEE.
- 9 (8) THE MINORITY LEADER OF THE HOUSE OF REPRESENTATIVES OR A
- 10 DESIGNEE.
- 11 (B) THE MEMBERS SHALL SELECT FROM AMONG THEMSELVES A
- 12 CHAIRPERSON AND SUCH OFFICERS AS THEY SHALL DETERMINE.
- 13 (C) THE BOARD SHALL MEET AT THE CALL OF THE CHAIRPERSON.
- 14 (D) THREE QUARTERS OF THE MEMBERS OF THE BOARD SHALL
- 15 CONSTITUTE A QUORUM. ALL BUSINESS OF THE BOARD SHALL BE
- 16 CONDUCTED BY A QUORUM OF THE BOARD, EXCEPT AS PROVIDED UNDER
- 17 SUBSECTION (G)(2).
- 18 (E) THE MEMBERS OF THE BOARD SHALL BE ENTITLED TO NO
- 19 COMPENSATION FOR THEIR SERVICES AS MEMBERS OF THE BOARD BUT
- 20 SHALL BE ENTITLED TO REIMBURSEMENT FOR ALL NECESSARY AND
- 21 REASONABLE EXPENSES INCURRED IN CONNECTION WITH THE PERFORMANCE
- 22 OF THEIR DUTIES AS MEMBERS OF THE BOARD.
- 23 (F) THE MEMBERS OF THE BOARD SHALL STAND IN A FIDUCIARY
- 24 <u>RELATIONSHIP WITH THE COMMONWEALTH.</u>
- 25 (G) THE BOARD SHALL HAVE THE FOLLOWING POWERS AND DUTIES:
- 26 (1) TO HOLD AT LEAST ONE PUBLIC HEARING ON THE MERGER,
- 27 CONSOLIDATION OR OTHER ACQUISITION OF CONTROL OF A HOSPITAL PLAN
- 28 CORPORATION OR PROFESSIONAL HEALTH SERVICES PLAN CORPORATION AT
- 29 WHICH THE COMMISSIONER SHALL PRESENT THE COMMISSIONER'S FINDINGS
- 30 CONCERNING THE MERGER, CONSOLIDATION OR OTHER ACQUISITION OF

- 1 CONTROL TO THE EXECUTIVE BOARD.
- 2 (2) TO MAKE WRITTEN RECOMMENDATIONS TO THE COMMISSIONER.
- 3 RECOMMENDATIONS UNDER THIS PARAGRAPH SHALL BE APPROVED BY AT
- 4 LEAST SIX MEMBERS OF THE BOARD.
- 5 SECTION 1402.2. INSURANCE RESTRUCTURING EXECUTIVE BOARD
- 6 APPROVAL. -- (A) ON OR AFTER THE EFFECTIVE DATE OF THIS SECTION,
- 7 THE COMMISSIONER SHALL, PRIOR TO APPROVING THE MERGER,
- 8 CONSOLIDATION OR OTHER ACQUISITION OF CONTROL OF A HOSPITAL PLAN
- 9 CORPORATION OR PROFESSIONAL HEALTH SERVICES PLAN CORPORATION,
- 10 PRESENT FINDINGS AND RECOMMENDATIONS ON THE MERGER,
- 11 CONSOLIDATION OR OTHER ACQUISITION OF CONTROL TO THE INSURANCE
- 12 <u>RESTRUCTURING EXECUTIVE BOARD.</u>
- (B) THE COMMISSIONER SHALL NOT APPROVE THE MERGER,
- 14 CONSOLIDATION OR OTHER ACQUISITION OF CONTROL OF A HOSPITAL PLAN
- 15 CORPORATION OR PROFESSIONAL HEALTH SERVICES PLAN CORPORATION
- 16 <u>WITHOUT A PRIOR WRITTEN RECOMMENDATION OF THE BOARD AUTHORIZING</u>
- 17 APPROVAL BY THE COMMISSIONER.
- 18 Section 3 5. Section 1403(a), (b) and (d), added December

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- 19 18, 1992 (P.L.1519, No.178), are amended to read:
- 20 Section 1403. Acquisitions Involving Insurers not Otherwise
- 21 Covered. -- (a) As used in this section the following words and
- 22 phrases shall have the meanings given to them in this
- 23 subsection:
- 24 "Acquisition." Any agreement, arrangement or activity the
- 25 consummation of which results in a person acquiring, directly or
- 26 indirectly, the control of another person and includes, but is
- 27 not limited to, the acquisition of voting securities, the
- 28 acquisition of assets, bulk reinsurance [and], mergers and
- 29 <u>consolidations</u>.
- 30 "Involved insurer." Includes an insurer which either

- 1 acquires or is acquired, is affiliated with an acquirer or
- 2 acquired or is the result of a merger or consolidation.
- 3 (b) (1) Except as exempted in paragraph (2), this section
- 4 applies to any acquisition in which there is a change in control
- 5 of an insurer authorized to do business in this Commonwealth.
- 6 (2) This section shall not apply to any of the following:
- 7 (i) An acquisition subject to approval or disapproval by the
- 8 department pursuant to section 1402.
- 9 (ii) A purchase of securities solely for investment purposes
- 10 so long as such securities are not used by voting or otherwise
- 11 to cause or attempt to cause the substantial lessening of
- 12 competition in any insurance market in this Commonwealth. If a
- 13 purchase of securities results in a presumption of control as
- 14 described in the definition of "control" in section [1301] 1401,
- 15 it is not solely for investment purposes unless the insurance
- 16 department of the insurer's state of domicile accepts a
- 17 disclaimer of control or affirmatively finds that control does
- 18 not exist and such disclaimer action or affirmative finding is
- 19 communicated by the domiciliary insurance department to the
- 20 Insurance Department of the Commonwealth.
- 21 (iii) The acquisition of a person by another person when
- 22 both persons are neither directly nor through affiliates
- 23 primarily engaged in the business of insurance, if
- 24 preacquisition notification is filed with the department in
- 25 accordance with subsection (c)(2) thirty (30) days prior to the
- 26 proposed effective date of the acquisition. However, such
- 27 preacquisition notification is not required for exclusion from
- 28 this section if the acquisition would otherwise be excluded from
- 29 this section by this paragraph.
- 30 (iv) The acquisition of already affiliated persons.

- 1 (v) An acquisition if, as an immediate result of the
- 2 acquisition:
- 3 (A) in no market would the combined market share of the
- 4 involved insurers exceed five per centum (5%) of the total
- 5 market;
- 6 (B) there would be no increase in any market share; or
- 7 (C) in no market would:
- 8 (I) the combined market share of the involved insurers
- 9 exceeds twelve per centum (12%) of the total market; and
- 10 (II) the market share increases by more than two per centum
- 11 (2%) of the total market.
- 12 For the purpose of this subparagraph, a market means direct
- 13 written insurance premium in this Commonwealth for a line of
- 14 business as contained in the annual statement required to be
- 15 filed by insurers licensed to do business in this Commonwealth.
- 16 (vi) An acquisition for which a preacquisition notification
- 17 would be required pursuant to this section due solely to the
- 18 resulting effect on the ocean marine insurance line of business.
- 19 (vii) An acquisition of an insurer whose domiciliary
- 20 insurance department affirmatively finds that such insurer is in
- 21 failing condition; there is a lack of feasible alternative to
- 22 improving such condition; the public benefits of improving such
- 23 insurer's condition through the acquisition exceed the public
- 24 benefits that would arise from not lessening competition; and
- 25 such findings are communicated by the domiciliary insurance
- 26 department to the Insurance Department of the Commonwealth.
- 27 (3) Sections 1409(b) and (c) and 1411 shall not apply to
- 28 acquisitions provided for in this subsection.
- 29 * * *
- 30 (d) (1) The department may enter an order under subsection

- 1 (e)(1) with respect to an acquisition if there is substantial
- 2 evidence that the effect of the acquisition may be substantially
- 3 to lessen competition in any line of insurance in this
- 4 Commonwealth or tend to create a monopoly therein or if the
- 5 insurer fails to file adequate information in compliance with
- 6 subsection (c).
- 7 (2) In determining whether a proposed acquisition would
- 8 violate the competitive standard of paragraph (1), the
- 9 department shall consider the following:
- 10 (i) Any acquisition covered under subsection (b) involving
- 11 two or more insurers competing in the same market is prima facie
- 12 evidence of violation of the competitive standards as follows:
- 13 (A) if the market is highly concentrated and the involved
- 14 insurers possess the following shares of the market:
- 15 Insurer A Insurer B
- 16 4% or more
- 17 10% 2% or more
- 18 15% 1% or more; or
- 19 (B) if the market is not highly concentrated and the
- 20 involved insurers possess the following shares of the market:
- 21 Insurer A Insurer B
- 22 5% 5% or more
- 23 10% 4% or more
- 24 15% 3% or more
- 25 19% 1% or more.
- 26 A highly concentrated market is one in which the share of the
- 27 four largest insurers is seventy-five per centum (75%) or more
- 28 of the market. Percentages not shown in the tables are
- 29 interpolated proportionately to the percentages that are shown.
- 30 If more than two insurers are involved, exceeding the total of

- 1 the two columns in the table is prima facie evidence of
- 2 violation of the competitive standard in paragraph (1). For the
- 3 purpose of this subparagraph, the insurer with the largest share
- 4 of the market shall be deemed to be insurer A.
- 5 (ii) There is a significant trend toward increased
- 6 concentration when the aggregate market share of any grouping of
- 7 the largest insurers in the market, from the two largest to the
- 8 eight largest, has increased by seven per centum (7%) or more of
- 9 the market over a period of time extending from any base year
- 10 five (5) to ten (10) years prior to the acquisition up to the
- 11 time of the acquisition. Any acquisition [or merger], merger or
- 12 <u>consolidation</u> covered under subsection (b) involving two or more
- 13 insurers competing in the same market is prima facie evidence of
- 14 violation of the competitive standard in paragraph (1) if:
- 15 (A) there is a significant trend toward increased
- 16 concentration in the market;
- 17 (B) one of the insurers involved is one of the insurers in a
- 18 grouping of such large insurers showing the requisite increase
- 19 in the market share; and
- 20 (C) another involved insurer's market is two per centum (2%)
- 21 or more.
- 22 (iii) For the purposes of this paragraph:
- 23 (A) The term "insurer" includes any company or group of
- 24 companies under common management, ownership or control.
- 25 (B) The term "market" means the relevant product and
- 26 geographical markets. In determining the relevant product and
- 27 geographical markets, the department shall give due
- 28 consideration to, among other things, the definitions or
- 29 guidelines, if any, promulgated by the NAIC and to information,
- 30 if any, submitted by parties to the acquisition. In the absence

- 1 of sufficient information to the contrary, the relevant product
- 2 market is assumed to be the direct written insurance premium for
- 3 a line of business, such line being that used in the annual
- 4 statement required to be filed by insurers doing business in
- 5 this Commonwealth and the relevant geographical market is
- 6 assumed to be this Commonwealth.
- 7 (C) The burden of showing prima facie evidence of violation
- 8 of the competitive standard rests upon the commissioner.
- 9 (iv) Even though an acquisition is not prima facie violative
- 10 of the competitive standard under subparagraphs (i) and (ii),
- 11 the department may establish the requisite anticompetitive
- 12 effect based upon other substantial evidence. Even though an
- 13 acquisition is prima facie violative of the competitive standard
- 14 under subparagraphs (i) and (ii), a party may establish the
- 15 absence of the requisite anticompetitive effect based upon other
- 16 substantial evidence. Relevant factors in making a determination
- 17 under this paragraph include, but are not limited to, the
- 18 following: market shares, volatility of ranking of market
- 19 leaders, number of competitors, concentration, trend of
- 20 concentration in the industry and ease of entry and exit into
- 21 the market.
- 22 (3) An order may not be entered under subsection (e)(1) if:
- 23 (i) the acquisition will yield substantial economies of
- 24 scale or economies in resource utilization that cannot be
- 25 feasibly achieved in any other way, and the public benefits
- 26 which would arise from such economies exceed the public benefits
- 27 which would arise from not lessening competition; or
- 28 (ii) the acquisition will substantially increase the
- 29 availability of insurance, and the public benefits of such
- 30 increase exceed the public benefits which would arise from not

- 1 lessening competition.
- 2 * * *
- 3 Section 4 6. The act of December 19, 1990 (P.L.834, No.198), <---
- 4 known as the GAA Amendments Act of 1990, is repealed insofar as
- 5 it is inconsistent with this act.
- 6 Section 5 7. This act shall not apply to any merger, <---
- 7 consolidation or other acquisition of control made or
- 8 consummated prior to the effective date of this section and, if
- 9 required, following the issuance of an approving determination.
- 10 Section 6 8. This act shall take effect immediately. <---