

THE GENERAL ASSEMBLY OF PENNSYLVANIA

HOUSE BILL
No. 2102 Session of
1976

INTRODUCED BY WILSON, BURNS AND WRIGHT, FEBRUARY 4, 1976

REFERRED TO COMMITTEE ON LABOR RELATIONS, FEBRUARY 4, 1976

AN ACT

1 Requiring employers of salespersons working on a commission
2 basis to furnish such persons certain annual detailed
3 contracts and providing penalties for violations.

4 The General Assembly of the Commonwealth of Pennsylvania
5 hereby enacts as follows:

6 Section 1. Every employer of a salesperson working on a
7 commission basis, in whole or in part, shall furnish such
8 salesperson a written contract containing all the details and
9 facts thereof and pertinent thereto. When the salesperson's
10 commissions are predicated on actual profits or losses on his
11 sales, such contract shall show a resume of the employer's
12 profit-loss statement sufficient to enable the salesperson to
13 make decisions enabling him to bargain with his employer
14 knowledgeably.

15 Section 2. The contract prescribed by this act shall be
16 furnished at least annually. Interim changes may be added as an
17 endorsement or supplement to the annual contract or may be
18 reflected by a new contract.

19 Section 3. Any employer who violates the provisions of this

1 act shall be guilty of a summary offense and upon conviction
2 thereof be sentenced to pay a fine of five times the sum lost by
3 the salesperson thereby or a minimum of \$500 per offense,
4 whichever is larger.

5 Section 4. This act shall take effect in 60 days.